



**TRANSNET SOC Ltd**  
**acting through its operating division**  
**TNPA NATIONAL PORTS AUTHORITY("TNPA")**

**BRIEFING NOTE NO. 1:**

**REQUEST FOR PROPOSALS FOR THE APPOINTMENT OF A LIQUID BULK TERMINAL OPERATOR TO DESIGN, FINANCE, DEVELOP, CONSTRUCT, OPERATE, MAINTAIN AND TRANSFER A SMALL TO MEDIUM SCALE LIQUIDIFIED NATURAL GAS (LNG) FOR A CONCESSION PERIOD OF TWENTY-FIVE (25) YEARS AT THE PORT OF EAST LONDON.**

**8 October 2026**

**PORT OF EAST LONDON SMALL TO MEDIUM SCALE LNG IMPORT TERMINAL RFP NON-COMPULSORY BRIEFING SESSION: 29 SEPTEMBER 2025**

TNPA, through this briefing note no. 1, wishes to share and advise bidders on the following:

1. Briefing session presentation
2. Briefing session attendance register
3. Answers to questions during the briefing session

Warm Regards,

Project Office



**REQUEST FOR PROPOSAL FOR THE APPOINTMENT OF A TERMINAL OPERATOR TO DESIGN, FINANCE, DEVELOP, CONSTRUCT, OPERATE, MAINTAIN, AND TRANSFER A SMALL TO MEDIUM SCALE LNG FOR A TWENTY-FIVE (25) YEAR CONCESSION PERIOD AT THE PORT OF EAST LONDON**

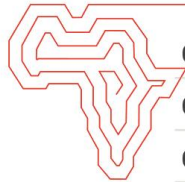
**Purpose:** Small to Medium Scale LNG- Non-Compulsory Briefing

**Date:** 29 September 2026

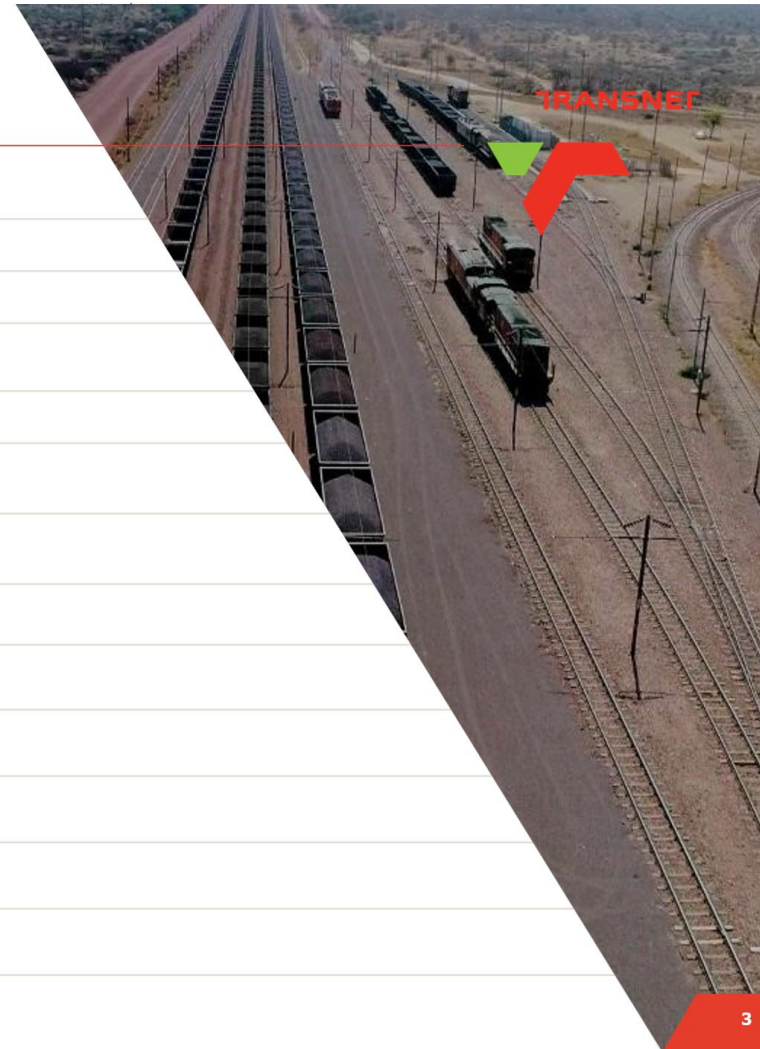
## Proposed Programme

| Time             | Duration | Proceeding                     | Person Responsible                                                                | Venue               |
|------------------|----------|--------------------------------|-----------------------------------------------------------------------------------|---------------------|
| 10:00 – 10:10    | 10min    | Safety Briefing Video          | Safety Representative                                                             | <b>EMD Building</b> |
| 10:10 – 10:20    | 10min    | Welcome & Introductions        | Mr. Dirk Botes - Briefing Session Programme Director                              |                     |
| 10:20 – 10:30    | 10min    | Opening Remarks                | Dr. Sphiwe Mthembu –Port Manager                                                  |                     |
| 10:30 – 11:00    | 30min    | Presentation                   | Mr. Siyabulela Hermanus– Project Overview<br>Mr. Luvuyo Matya- Evaluation process |                     |
| 11:00 – 11:30    | 30min    | Question & Answer Session      | Prospective Bidders and Panel members                                             |                     |
| 11:30 – 11:40    | 10min    | Closing Remarks                | Mr. Mfundo Piti                                                                   |                     |
| 11:40 – 11:12:15 | 10min    | Departure for the Project site | All                                                                               |                     |

# Table of Contents



|    |                                                     |
|----|-----------------------------------------------------|
| 01 | Overview of TNPA                                    |
| 02 | Intention for the Issuance of the RFP to the market |
| 03 | Port of East London Precinct – Layout               |
| 04 | Port of East London – Current Layout                |
| 05 | Aerial View of the Project Site                     |
| 06 | Current Configuration and Operation of Project Site |
| 07 | Consideration and Responsibilities of the Bidder    |
| 08 | Structure of the RFP                                |
| 09 | Qualification and Evaluation Criteria               |
| 10 | B-BBEE Preference Points                            |
| 11 | Submission of Bid Responses                         |
| 12 | Submission of Bid Responses                         |
| 13 | Important Items to Note                             |



## Overview of TNPA

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Transnet National Ports Authority (National Ports Authority or TNPA), an Operating Division of Transnet SOC Ltd, was established through the National Ports Act, No 12 of 2005 (the Ports Act) to be a landlord port responsible for the safe, efficient, and economic functioning of the national ports system, which it manages, controls, and administers on behalf of the State.

Section 11 of the Ports Act prescribes the core functions of the National Ports Authority as follows:

- To plan, provide, maintain, and improve port infrastructure;
- To promote the use, improvement, and development of ports and control land use within the ports, having the power to lease port land under conditions that it determines;
- To promote greater representation, in particular, to increase participation in port operations of historically disadvantaged people;
- To provide or arrange marine-related services, i.e., pilotage services, tug assistance, berthing services, dredging, and hydrographic services;
- To ensure that adequate, affordable, and efficient port services and facilities are provided, including regulatory oversight of all port activities;
- To provide aids to assist the navigation of vessels within port limits and along the coast.

## Purpose of the Request For Proposal(RFP)

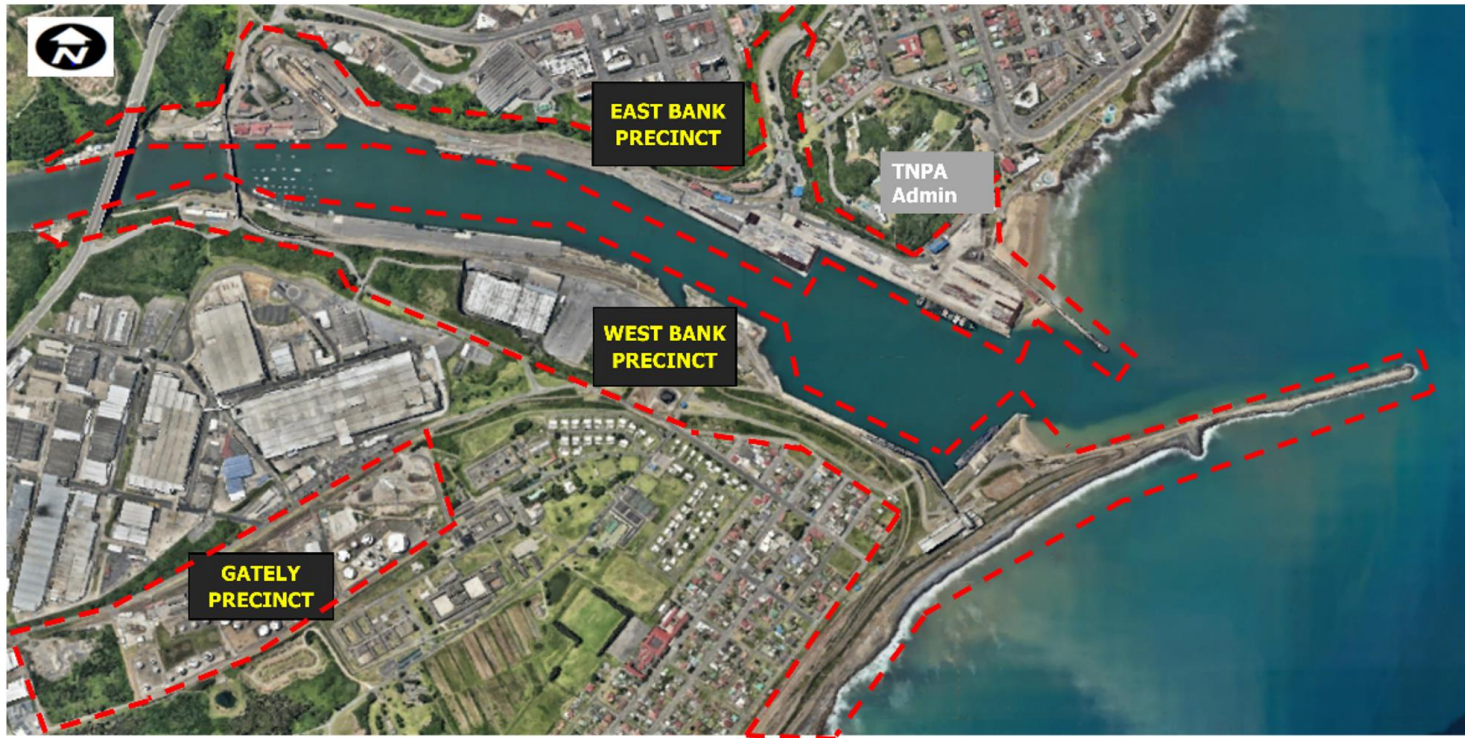
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- TNPA issued a RFP to the market with the intention to appoint a Terminal Operator to design, finance, develop, construct, operate, maintain, and transfer a Small to Medium Scale Liquefied Gas (LNG) for a twenty-five (25) year concession period at the Port of East London in accordance with section 56 (1) to (5) of the National Ports Act No.12 of 2005 ("the Act").
- Section 56 (1) of the Act permits TNPA to enter into an agreement with any person in terms of which that person, for the period and in accordance with the terms and conditions determined by TNPA, is authorized to:
  - design, develop, fund, construct, operate, maintain, and transfer a port terminal or port facility, or provide services relating thereto; and/or
  - provide any other service within a port designated by TNPA for this purpose.
- Section 56 (5) indicates that an agreement contemplated in subsection (1) or (4) may only be entered into by the Authority in accordance with a procedure that is fair, equitable, transparent, competitive and cost-effective.
- A draft Terminal Operator Agreement (TOA) is annexed M to the RFP, to be negotiated and concluded with the preferred bidder after bid evaluation. Please refer to **clause 20.2 of the RFP**

# Port of East London Precinct Layout

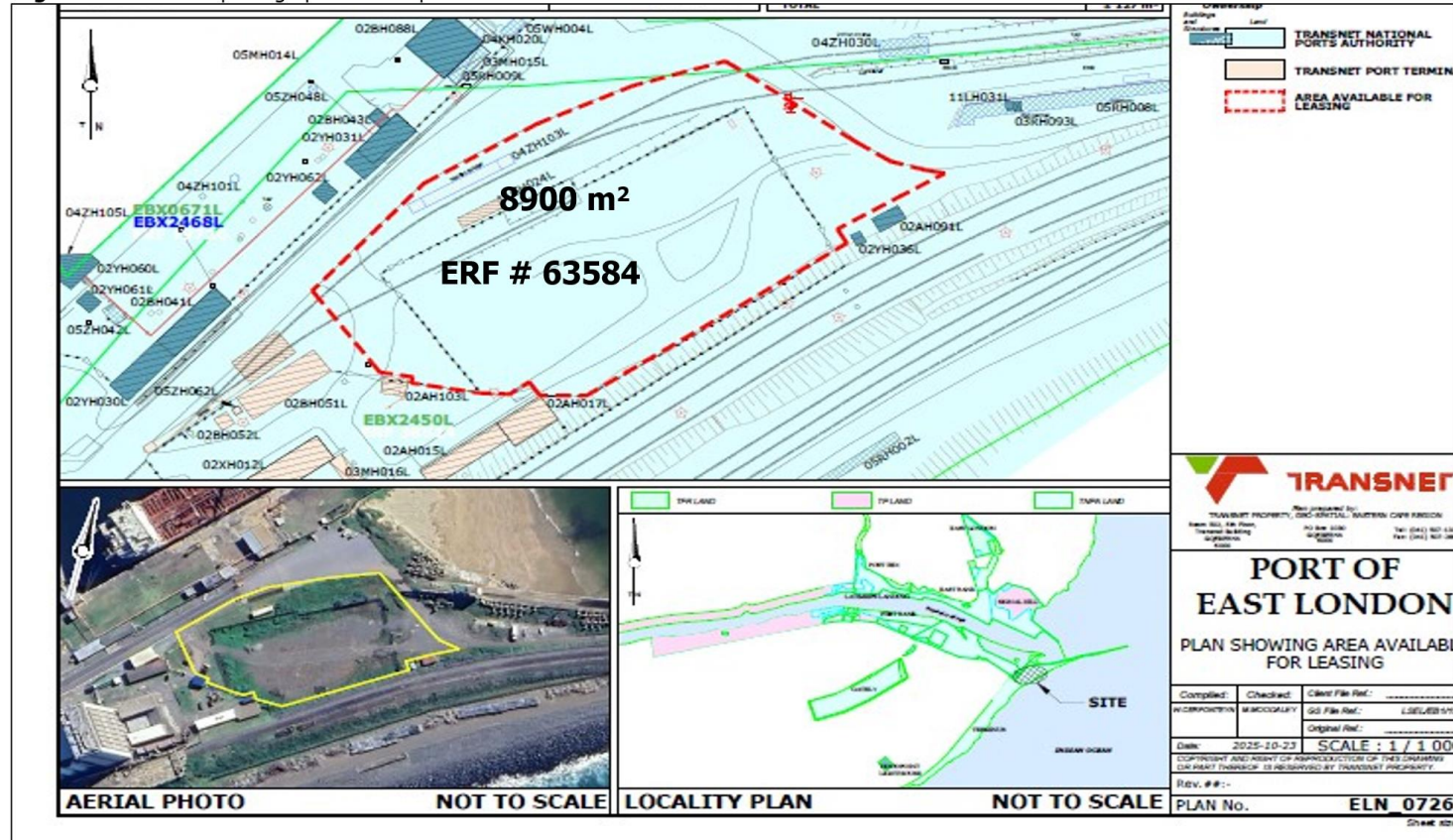
## *Aerial Overview*

**Figure 1:** The aerial photograph below depicts the Port of East London Precincts layout



# Aerial View of the Project Site

**Figure 3:** The aerial photograph below depicts the aerial view of the site.

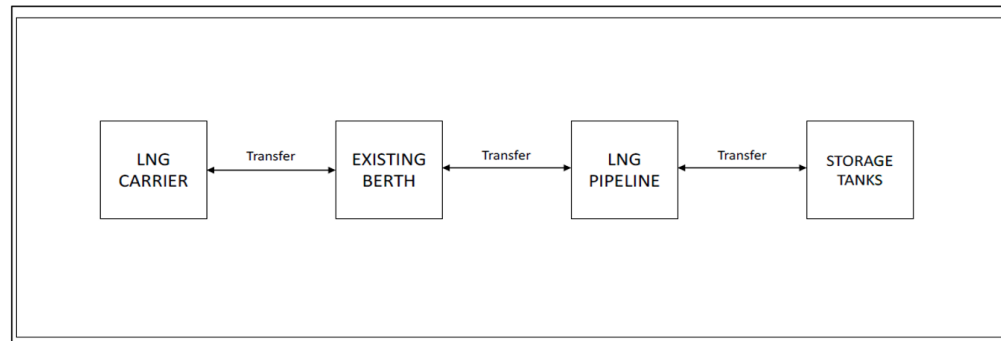


## Current Configuration and Operation of Project Site

| Reclamation Site                           |                                                                                                                                                                                                               |
|--------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                            | Site 1                                                                                                                                                                                                        |
| Current Site Description                   | Erf 63584                                                                                                                                                                                                     |
| Extent (M <sup>2</sup> )                   | 8900 m <sup>2</sup>                                                                                                                                                                                           |
| Current Lease (Tenant)                     | None                                                                                                                                                                                                          |
| Lease expiry                               | Not applicable                                                                                                                                                                                                |
| Envisaged Terminal                         | Small to Medium Scale LNG Import Terminal                                                                                                                                                                     |
| Envisage Agreement                         | Terminal Operator Agreement (TOA)                                                                                                                                                                             |
| Major Segment or Commodities being handled | <ul style="list-style-type: none"> <li>Liquified Natural Gas</li> </ul>                                                                                                                                       |
| Excluded Commodities                       | <ul style="list-style-type: none"> <li>Liquid Bulk (fuels)</li> </ul>                                                                                                                                         |
| Tenure (years)                             | 25-year concession                                                                                                                                                                                            |
| Common User Berth Access                   | <ul style="list-style-type: none"> <li><b>Quay length:</b> 256.7 m (Maximum vessel LOA 210m) <ul style="list-style-type: none"> <li><b>Depth:</b> 10.7 m</li> <li><b>Draft:</b> 10.4 m</li> </ul> </li> </ul> |
| Type of Concession                         | <ul style="list-style-type: none"> <li>Green field</li> </ul>                                                                                                                                                 |
| Environment                                | <ul style="list-style-type: none"> <li>No significant environmental constraints identified based on the desktop screening assessment</li> </ul>                                                               |

## Consideration and Responsibilities of the Bidder

- In undertaking the concession, the terminal operator will be responsible for the development/construction of whatever terminal infrastructure, as fixed improvements to the project site. The Terminal Operator will be required to undertake the concession, which shall include but not be limited to:
  - sheds, offices, ablutions, canteens, fencing, security systems, terminal paving, bulk services, communication systems, lighting, substations;
  - general machinery, plant, and equipment as may be required to operate the terminal.
- A twenty-five (25) year concession period is proposed, which shall be inclusive of twenty-four (24) months for the developmental period, where applicable. **Refer to clause 9.1. of the RFP**



## Consideration and Responsibilities of the Bidder Cont..

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- The successful Bidder will be required to secure all the required approvals and licences to enable the Project, including but not limited to water use licences, Environmental Authorisations, construction permits and other applicable approvals and licences.
- The Terminal Operator shall, for the avoidance of doubt, be granted the right to Operate and Maintain the Terminal and carry all risks relating thereto as provided for in the Terminal Operator Agreement.
- The tanker berth which is common user will be accessible to other Port Users The Terminal Operator shall in addition be obliged to conclude the necessary offtake agreements to make the Terminal commercially viable and conclude agreements for any rights away and or use of any land or other services and facilities it may require for the Project which is situated outside the promulgated Port Limits with landowners and other stakeholders.
- Bidders must include Concept Design and Artistic Impression in their Bid Responses.

## Structure of the RFP

### Part I:

Part I (**General Requirements, Rules and Provisions**) of this RFP provides the general information to the Bidders and includes, inter alia:

- The glossary of terms detailing the defined terms used within this RFP,
- Explanation of and background to the RFP; and
- The Project.
- The scope of the Project, the structure and purpose of this RFP and the terms and conditions in terms of which each Bidder submits its Bid Response, including details regarding the format of each Bid Response.

### Part II:

Part II (**Qualification Criteria**) of this RFP sets out the Qualification Criteria that must be satisfied by the Bidders.

- Bid Responses submitted in respect of this RFP will first be assessed on the basis of compliance with the Qualification Criteria.
- and
- Only if a Bid Response complies with the Qualification Criteria will it be evaluated in terms of Part III (Evaluation Criteria) of this RFP.

### Part III:

Part III (**Evaluation Criteria**) of this RFP sets out the evaluation procedure and the Evaluation Criteria to be used by TNPA in evaluating those Bid Responses that have fulfilled the Qualification Criteria and have progressed to the Evaluation Criteria.

- The purpose of the Evaluation Criteria is to determine the relative rankings of those pre-qualified Bid Responses and select the Preferred Bidder.

### Part IV:

Part IV (**Due Diligence**) of this RFP sets out the evaluation procedure and the Due Diligence criteria in evaluating those Bid Responses that have fulfilled the Evaluation Criteria and have progressed to the Due Diligence Criteria.

- A detailed Due Diligence Assessment will be conducted on the Highest and Second Highest scoring bidders who meet the requirements of Part III stage 1 & 2
- If no adverse finding under Due Diligence assessment and Probity Check justifies the appointment of another Bidder other than the Highest Ranked Bidder (Bidder who scored the highest points).
- The Bidder who scores the highest points will be appointed as the preferred Bidder, and the Bidder with the second highest points will be appointed as the Reserve Bidder.

# Qualification and Evaluation Criteria

| PART I - QUALIFICATION CRITERIA                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | PART II -EVALUATION CRITERIA - STAGE 1 FUNCTIONALITY                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | PART III -EVALUATION CRITERIA - STAGE 2 PRICE & PREFERENCE                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | PART IV – Due Diligence                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <p><b>Qualification Criteria 1: Administrative Responsiveness</b></p> <ul style="list-style-type: none"> <li>✓ Timely Submission of Bid Response</li> <li>✓ Bid Response Duly Signed on all relevant documents.</li> </ul> <p><b>Qualification Criteria 2: Substantive Responsiveness</b></p> <p><b>(Mandatory Returnable)</b></p> <ul style="list-style-type: none"> <li>✓ Whether the bid contains a Concession fee offer</li> </ul> <p>Bidders who comply with all the requirements of administrative and Substantive Responsiveness will be eligible for evaluation under Part III Evaluation Criteria.</p> | <ul style="list-style-type: none"> <li>• <b>Previous Exp. &amp; Track Record (30)</b></li> <li>• <b>SHE &amp; Risk (35)</b></li> <li>• <b>Financial Capacity (35)</b></li> <li>• <b>Business Case (100)</b> <ul style="list-style-type: none"> <li>✓ Market Analysis (25)</li> <li>✓ Financial Management Plan (25)</li> <li>✓ Operating Model (20)</li> <li>✓ Project Schedule (15)</li> <li>✓ Concept Design &amp; Artist Impression. (15)</li> </ul> </li> </ul> <p><b>Total (200)</b></p> <p>A minimum weighted score of <b>140 points (70%)</b> of the total <b>200 Points (100%)</b> is required for a Bidder to be eligible for evaluation under Stage 2 of this Evaluation Criteria. A Bidder who does not meet the minimum <b>140 points (70%)</b>, will not be evaluated further.</p> | <ul style="list-style-type: none"> <li>• <b>Price</b> <ul style="list-style-type: none"> <li>✓ Concession Fee Offer (90)</li> </ul> <p><b>Points Scored</b> = Points out of 100 x 90% = 90 points</p> </li> <li>• <b>Preference:</b> <ul style="list-style-type: none"> <li>✓ Specific Goals (10)</li> </ul> <p><b>Points Scored</b> = Points out of 100 x 10% = 10 points</p> </li> </ul> <p>On completion of the evaluation under Stage 2, Bidders will be ranked and be eligible for appointment as the Preferred Bidder if there are no objective criteria that justify the appointment of another Bidder other than the Highest Ranked Bidder.</p> | <ul style="list-style-type: none"> <li>• <b>A detailed Due Diligence Assessments will be conducted on the Highest and Second Highest scoring bidders who meet the requirement of Part III stage 1 &amp; 2</b></li> </ul> <p>If no adverse finding under Due Diligence assessment and Probity Check justifies the appointment of another Bidder other than the Highest Ranked Bidder (Bidder who scored that highest point).</p> <p>The Bidder who scores the highest points will be appointed as the Preferred Bidder and the Bidder with the second highest points will be appointed as the Reserve Bidder.</p> |

## Enterprise and Supplier Development (SCM/ESD HQ)

*Specific Goals (90/10) System*

### Transnet Preferential Procurement Policy (TPPP):

□ The following preference points were allocated to selected specific goals in accordance with provision 5.7.14 of the TPPP policy:

| SPECIFIC GOALS                                                                                                                                                                                                                                                                                                                                                        | NUMBER OF POINTS (90/10 SYSTEM) |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------|
| B-BBEE Status Level of Contributor 1 or 2                                                                                                                                                                                                                                                                                                                             | 3.00                            |
| The promotion of supplier development through subcontracting for a minimum of 30% of the value of a contract to/with EMEs and /or QSEs 51% owned by black people, youth, women (30% owned) or disabled people owned.<br><br>For works/projects/activities/services to be undertaken during the developmental and operational phases throughout the concession period. | 7.00                            |
| Non-compliant and/or B-BBEE Level 3-8 contributors                                                                                                                                                                                                                                                                                                                    | 0.00                            |

# Enterprise and Supplier Development (SCM/ESD HQ)

*Specific Goals (90/10) System*

## Transnet Preferential Procurement Policy (TPPP):

☐ Specific Goals Evidence:

| SPECIFIC GOAL                                                                                                                                                                                                                                                                                                                                                                 | EVIDENCE                                                                                                                                                                                                                                        |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| B-BBEE Status Level of Contributor 1 or 2                                                                                                                                                                                                                                                                                                                                     | <ol style="list-style-type: none"> <li>1. B-BBEE Certificate / Sworn- Affidavit / B-BBEE CIPC Certificate</li> <li>2. (in case of JV, a consolidated scorecard will be accepted) as per DTIC guideline</li> </ol>                               |
| <p>The promotion of supplier development through subcontracting for a minimum of 30% of the value of a contract to/with EMEs and /or QSEs 51% owned by black people, youth, women (30% owned), or disabled people owned.</p> <p>For works/projects/activities/services to be undertaken during the developmental and operational phases throughout the concession period.</p> | <ol style="list-style-type: none"> <li>1. Sub-contracting agreements and Declaration / Joint Venture Agreement</li> <li>2. B-BBEE Certificate / Sworn-Affidavit / B-BBEE CIPC Certificate as per DTIC guideline of the Subcontractor</li> </ol> |

## Submission of Bid Responses

- Bid Responses in relation to the Bid Submission Date are to be submitted by no later than **16h00** Central African Time on **22 February 2027**.
- All Bid Responses and documents contained therein must be:
  - in a PDF format.
  - Properly indexed, readable, and capable of being electronically accessed.
- Transnet has implemented a new electronic tender submission system, the e-Tender Submission Portal, in line with the overall Transnet digitalization strategy, where suppliers can view advertised tenders, register their information, log their intent to respond to bids, and upload their bid proposals/responses onto the system.
- Bidders are advised to ensure that electronic bid submissions are made at least a day before the closing date to prevent issues that they may encounter due to their internet speed, bandwidth, or the size of the number of uploads they are submitting. Transnet will not be held liable for any challenges experienced by bidders as a result of technical challenges. Please do not wait for the last hour to submit. A Bidder can upload 30 MB per upload, and multiple uploads are permitted.

## Submission of Bid Responses

- The Transnet e-Tender Submission Portal can be accessed as follows:
  - Log on to the Transnet e-Tenders management platform website/ Portal ([transnetetenders.azurewebsites.net](https://transnetetenders.azurewebsites.net));
  - Please use Google Chrome to access the Transnet link/site);
  - Click on "ADVERTISED TENDERS" to view advertised tenders;
  - Click on "SIGN IN/REGISTER – for a bidder to register their information (must fill in all mandatory information);
  - Click on "SIGN IN/REGISTER" - to sign in if already registered;
  - Toggle (click to switch) the "Log an Intent" button to submit a bid;
  - Submit bid documents by uploading them into the system against each tender selected; and
  - No late submissions will be accepted.
  - The bidder guide can be found on the Transnet Portal [transnetetenders.azurewebsites.net](https://transnetetenders.azurewebsites.net).

## Important Items to Note

| Action items                                                                                                                                                                                        | Timeline                                                                                                                                                                                                           |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Issue of the RFP</b>                                                                                                                                                                             | 15 September 2026                                                                                                                                                                                                  |
| <b>Non-Compulsory Briefing Session in Port of East London</b>                                                                                                                                       | 29 September 2026                                                                                                                                                                                                  |
| <b>Deadline for all questions and requests for clarification</b>                                                                                                                                    | 29 January 2027                                                                                                                                                                                                    |
| <b>Bid Submission Closing Date and Time</b>                                                                                                                                                         | 22 February 2027 @16:00 CAT                                                                                                                                                                                        |
| All queries and requests for clarification in respect of this RFP shall be requested by way of Annex T (RFP Clarification Request Form) of this RFP, addressed, in writing, to the Project Officer. | <p>The contact details of the Project Officer are the following:</p> <p>TNPA Project Manager: Port of East London<br/> Email: <a href="mailto:EastLondonLNGRFP@transnet.net">EastLondonLNGRFP@transnet.net</a></p> |

## Important Items to Note

| Section/Topic      | Clause Reference: | Provision:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|--------------------|-------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 39. Contact policy | 39.4              | <ul style="list-style-type: none"> <li>No information or clarification in relation to the Project and/or the RFP may be requested by the Bidder, its Members, the Contractors nor any of its agents or advisors, or any person participating in the relevant Bid Response from any member of the Transaction Advisors (save for requests to the Project Officer), Transnet, the employees of TNPA or any other Government official who may be associated with the Project (other than the Project Officer or National Treasury), without the prior written consent of the Project Officer.</li> </ul> |
|                    | 39.5              | <ul style="list-style-type: none"> <li>If a Bidder, its Members, Contractors, agents, advisors, Lenders, or any other person participating in the relevant Bid Response make any such prohibited contact, TNPA reserves the right, in its discretion, to disqualify the Bidder, its Members, Contractors, agents, advisors, Lenders, or any other person participating in that Bid Response on the grounds of being in breach of this clause 39.1, from any further participation in the Project.</li> </ul>                                                                                          |
|                    | 39.6              | <ul style="list-style-type: none"> <li>The Bidders, their Members, Contractors, advisors, Lenders, or agents may not rely on any information provided to any of them outside of the scope of Clause 39.3 above.</li> </ul>                                                                                                                                                                                                                                                                                                                                                                            |

## Important Items to Note

| Section/Topic                             | Clause Reference:                                                                       | Provision:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                        |         |                                           |
|-------------------------------------------|-----------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------|---------|-------------------------------------------|
| 39. Contact policy                        | 39.1.                                                                                   | <ul style="list-style-type: none"><li>• All correspondence from a Bidder to TNPA shall be addressed to the Project Officer, shall be signed by the authorised representative of a Bidder, and shall be legally binding on the relevant Bidder.</li><li>• All such correspondence must clearly indicate the name of the signatory, his or her position, and the name of the Bidder.</li><li>• The Bidders may not contact or correspond with any person at TNPA, Transnet, or a Transaction Advisor, other than the Project Officer, in relation to the Project and or the RFP.</li><li>• Bidders shall not be entitled to rely on any statements, information, or correspondence in respect of this RFP or the Project that is not made, given, or issued by the Project Officer and that is not contained in a Briefing Note.</li></ul> |                        |         |                                           |
|                                           | 39.2.                                                                                   | <ul style="list-style-type: none"><li>• Each Bidder shall give the Project Officer the name and contact details, in writing, of the person whom it appoints to undertake all contact with the Project Officer. It is each Bidder’s sole responsibility to ensure that all contact details provided to the Project Officer are correct in every respect, including details of email addresses and telephone numbers etc.</li><li>• TNPA will not be held liable for the incorrectness of any contact details provided by Bidders. Any change to any details of that contact person shall be notified to the Project Officer in writing. TNPA shall be entitled, at its discretion, to disregard any communication from the Bidder that does not come from such contact person.</li></ul>                                                  |                        |         |                                           |
|                                           | 39.3                                                                                    | <ul style="list-style-type: none"><li>• All queries and requests for clarification in respect of this RFP shall be requested by way of Annexure I (RFP Clarification Request Form) of this RFP, addressed, in writing, to the Project Officer. The contact details of the Project Officer are the following:</li></ul> <table><tr><th>Area of responsibility</th><th>Contact</th></tr><tr><td>TNPA Project Manager: Port of East London</td><td>Email: <a href="mailto:EastLondonLNGRFP@transnet.net">EastLondonLNGRFP@transnet.net</a></td></tr></table>                                                                                                                                                                                                                                                                                | Area of responsibility | Contact | TNPA Project Manager: Port of East London |
| Area of responsibility                    | Contact                                                                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                        |         |                                           |
| TNPA Project Manager: Port of East London | Email: <a href="mailto:EastLondonLNGRFP@transnet.net">EastLondonLNGRFP@transnet.net</a> |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                        |         |                                           |

Thank you



| <b>No:</b> | <b>Clause number</b> | <b>Topic</b> | <b>Question</b>                                                           | <b>Response</b>                                                                                                                                                                                                       |
|------------|----------------------|--------------|---------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>1.</b>  |                      |              | Is the construction period included within the 25-year concession period? | Yes. The 25-year concession period includes the development and construction phase. Provision is made for obtaining approvals, permits, licences and financial close before construction commences.                   |
| <b>2.</b>  |                      |              | Has any geotechnical or site suitability assessment been undertaken?      | Preliminary desktop investigations and environmental screening assessments have been completed. Detailed geotechnical and site-specific investigations remain the responsibility of the successful bidder.            |
| <b>3.</b>  |                      |              | Is there existing LNG pipeline infrastructure available?                  | No. The successful bidder will be responsible for the design, construction and operation of all LNG infrastructure, including pipelines and associated facilities.                                                    |
| <b>4.</b>  |                      |              | Have any environmental constraints been identified on the proposed site?  | No significant environmental constraints have been identified through desktop studies. However, all required environmental authorisations and specialist studies will need to be undertaken by the successful bidder. |

|            |  |  |                                                                                        |                                                                                                                                                                                          |
|------------|--|--|----------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>5.</b>  |  |  | Can the Port of East London accommodate LNG vessels?                                   | Yes. The port can accommodate the anticipated small-to-medium LNG carriers envisaged for the project, subject to normal marine operational requirements.                                 |
| <b>6.</b>  |  |  | Will pipeline extensions outside the concession site be allowed?                       | Yes. Additional infrastructure may be developed subject to approvals, wayleaves, engineering requirements and applicable regulatory processes.                                           |
| <b>7.</b>  |  |  | Will international sanctions or ownership structures affect bidder evaluation?         | TNPA will undertake thorough due diligence and probity checks. Any issues identified will be discussed with the affected bidder before a final determination is made.                    |
| <b>8.</b>  |  |  | Why is TNPA pursuing an LNG opportunity when LPG facilities already exist in the port? | LPG and LNG serve different markets and operational requirements. The LNG project is intended to create new energy infrastructure and diversify energy supply options within the region. |
| <b>9.</b>  |  |  | Can bidders propose a concession period longer than 25 years?                          | Yes. The standard bid must comply with the 25-year concession period, but bidders may submit an alternative proposal with appropriate commercial justification.                          |
| <b>10.</b> |  |  | What LNG throughput volumes are anticipated?                                           | The project is aimed at the small-to-medium scale LNG market, generally expected to range between approximately                                                                          |

|            |  |  |                                                                      |                                                                                                                                                                                                                                                   |
|------------|--|--|----------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|            |  |  |                                                                      | 0.5 and 2 million tonnes per annum, depending on the bidder's market strategy.                                                                                                                                                                    |
| <b>11.</b> |  |  | Are there any identified anchor customers for the terminal?          | TNPA has identified potential demand, from peaking power generation, industrial users, mining operations and road logistics markets as the initial users. Bidders are expected to develop their own market assessments and off-take arrangements. |
| <b>12.</b> |  |  | How will skills development and localization be evaluated?           | Skills development, local participation and transformation commitments form part of the evaluation and will be monitored throughout the concession period through reporting obligations.                                                          |
| <b>13.</b> |  |  | What is TNPA's definition of a small-to-medium scale LNG terminal?   | TNPA generally considers facilities that handle approximately 0.5 to 2 million tonnes per annum as small-to-medium-scale LNG terminals, suitable for regional energy markets.                                                                     |
| <b>14.</b> |  |  | How do future port deepening projects relate to the LNG development? | Port deepening and infrastructure improvements form part of TNPA's broader Port Development Framework Plan and may support future growth opportunities within the port.                                                                           |
| <b>15.</b> |  |  | Is regasification required as part of the project?                   | No regasification envisaged on site because of site limitations.                                                                                                                                                                                  |

|            |  |  |                                                                                                                                                                              |                                                                                                                                                                                                                                                                                                        |
|------------|--|--|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|            |  |  |                                                                                                                                                                              | <i>national ports<br/>authority</i>                                                                                                                                                                                                                                                                    |
| <b>16.</b> |  |  | Must all licences and permits be obtained before bid submission?                                                                                                             | No. Regulatory approvals, licences and permits will be the responsibility of the successful bidder after appointment and prior to operations commencing.                                                                                                                                               |
| <b>17.</b> |  |  | Will attendance registers be shared with participants?                                                                                                                       | TNPA indicated that attendance information may be shared in accordance with procurement requirements to facilitate networking and consortium opportunities.                                                                                                                                            |
| <b>18.</b> |  |  | Has any site assessment or study been conducted to determine whether the proposed LNG site is suitable and stable for LNG development?                                       | TNPA advised that environmental screening and desktop assessments have been undertaken. No major environmental constraints have been identified at the site. However, the successful bidder will be responsible for undertaking detailed studies and obtaining all approvals required for the project. |
| <b>19.</b> |  |  | The proposed 25-year concession period appears too short from a funding and investor perspective. Would TNPA reconsider extending the concession period to 30 years or more? | TNPA stated that the standard RFP concession period remains <b>25 years</b> , but bidders may submit an <b>alternative bid</b> proposing a longer tenure, together with commercial justification and motivation demonstrating why a longer concession is required.                                     |

|     |  |  |                                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                               |
|-----|--|--|----------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 20. |  |  | How will port draft restrictions and future channel deepening projects align with the LNG project? | <p>TNPA acknowledged East London's limitations as a river port but advised that the project is intended for <b>small-to-medium LNG carriers</b> that can be accommodated within the existing channel dimensions. TNPA's Port Development Framework Plan includes phased deepening and widening of the channel, but these broader port development projects are not entirely dependent on the LNG project.</p> |
|-----|--|--|----------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|

**QUESTIONS & ANSWERS- REFERENCE NUMBER: TNPA/2026/03/0003/113693RFP**

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| Meike Wetsch   | Coega Development Corporation SOC |                            |              |
| Lebo Dyosi     | Vuwa Capital Partners             |                            | 078 688 4125 |

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| NAME OF EVENT | SMALL SCALE LNG PROJECT RFP BRIEFING SESSION | ROOM       | EMD Messroom             | TIME | 10H00 |
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| DATE          | 29 September 2026                            | VENUE      | EMD Depot                |      |       |
| Co-ORDINATOR  | TNPA Central Region                          | DEPARTMENT | TNPA Port of East London |      |       |

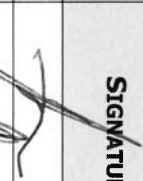
**Attendees:**

| NO | FIRST NAME  | SURNAME  | EMAIL ADDRESS                   | ORGANISATION        | CONTACT NUMBER (CELL NUMBER PREFERRED) | SIGNATURE                                                                           |
|----|-------------|----------|---------------------------------|---------------------|----------------------------------------|-------------------------------------------------------------------------------------|
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| 9  |            |           |                                |              |                                        |                                                                                     |
| 10 |            |           |                                |              |                                        |                                                                                     |

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| 9  |             |           |                                   |                        |                                        |           |
| 10 |             |           |                                   |                        |                                        |           |

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|----|-----------------|---------|-------------------------------------------------|-----------------------|----------------------------------------|-------------------------------------------------------------------------------------|
| 1  | Luthando Mpondo | Mpondo  | Luthando M<br>National Pride Energy<br>. Co. 29 | NATIONAL PRIDE ENERGY | 0736401966                             |  |
| 2  |                 |         |                                                 |                       |                                        |                                                                                     |
| 3  |                 |         |                                                 |                       |                                        |                                                                                     |
| 4  |                 |         |                                                 |                       |                                        |                                                                                     |
| 5  |                 |         |                                                 |                       |                                        |                                                                                     |
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| 7  |                 |         |                                                 |                       |                                        |                                                                                     |
| 8  |                 |         |                                                 |                       |                                        |                                                                                     |
| 9  |                 |         |                                                 |                       |                                        |                                                                                     |
| 10 |                 |         |                                                 |                       |                                        |                                                                                     |