TO:	Dual Adjudicator	Date:	7 March 2025
NAME OF COMPILER AND BUSINESS UNIT	Sizwe Arosi Generation Peaking	Tel:	021 941 5731
NAME OF END-USER BUSINESS UNIT	Sean Tucker Generation Peaking		
TITLE OF SUBMISSION	Supply and Installation of Media Players at Peaking Stations		
PR NUMBER	1075805716		
ENQUIRY NUMBER	1075805716		

1. RECOMMENDATION

In accordance with the latest revision of Eskom's Procurement and Supply Chain Management Procedure 32-1034 Rev 5, approval is requested to award once-off purchase orders to **AV INNOVATION, Company Registration 2014/121492/07, Vendor Number [CSD No. MAAA0500920**] for the Supply and Installation of Media Players at Peaking Stations.

Approval Value	AMOUNT
Excluding VAT, CPA, ROE	R 994 572.82
Delivery Cost	All Inclusive
Total Approval Value (Excluding VAT)	**R 994 572.82**

DECLARATION & SIGNATORIES

As a signatory to this Report, I hereby declare that I have no actual, potential, or perceived conflicts of interest in relation to this transaction and that I have confirmed that all information contained herein is true and correct, to the best of my knowledge.

ACCEPTED	NAME	DESIGNATION	SIGNATURE	DATE	CONFLICT OF INTEREST
RECOMMENDED	**Sean Tucker**	Senior Advisor Information Architect		2025/03/10	YES/NO
RECOMMENDED BY:	**Sizwe Arosi**	Assistant Officer Procurement			~~YES~~/NO
APPROVAL	**Marna Bester**	Middle Manager Procurement			YES/NO
Approved as recommended	X	Approved conditionally			

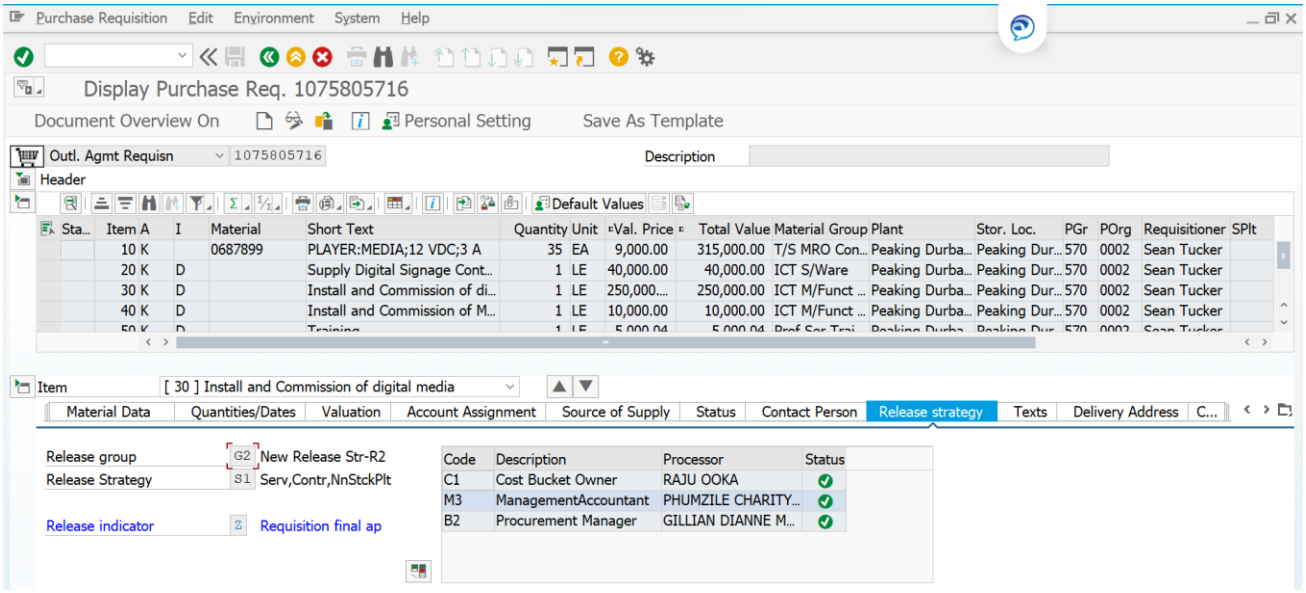
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It is further recommended that Sizwe Arosi – Assistant Officer Procurement, Generation Peaking, be authorised, with the power to delegate further, to take all the necessary steps to give effect to the above, including the signing of any agreements, consents or other documentation necessary or related thereto.

2. BACKGROUND

PR1075805716 was sent to the Tactical Sourcing Department via the SAP system.



2.1 The Commercial Process

An amount of R994 572.82 has been budgeted for this purchase within the Peaking Information Solutions Department.

Due to the value being lower than R1M Excluding VAT, an approved strategy was not applicable.

An informal Tender with enquiry number GXPKG1075805716 was issued via the informal tendering platform on the 13 February 2025 and closed on the 20 February 2025.

The reason for the selection of this procurement mechanism is due to the value being below R1M excluding VAT and the scope being non-complex.

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The following suppliers responded to the enquiry:

SUPPLIER	CSD NUMBER	COMMERCIAL RESPONSIVENESS	QUOTATION VALIDITY
AV INNOVATIONS	MAAA0500920	Commercially acceptable – Met Basic Compliance	90 days
OMEGA	MAAA0523865	Commercially acceptable – Met Basic Compliance	90 days

2.2 Mandatory Requirements and Criteria for Evaluation

The following mandatory requirements were stipulated:

2.2.1 Basic Compliance (Mandatory Returnable)

Returnables	MANDATORY AT CLOSING	MANDATORY PRIOR TO AWARD	AV INNOVATION	OMEGA DIGITAL
*Offer invitation Form Sections 1, 7, 8 & 9	YES		YES	YES
SBD 1 Invitation to Bid		YES	YES	YES
Integrity Pact Declaration (Non-disqualifiable)	YES		YES	YES
SBD6.1 Preference Claim Form (Required for Evaluation but if not submitted score 0)	YES		YES	YES
SBD.4 (Non-disqualifiable)	YES		YES	YES
Annexure L - Authority to Submit a Bid		YES	YES	YES
Copy of Tax Clearance Certificate / E-Filing Pin / CSD		YES	MAAA0500920	MAAA0523865
Copy of valid BBBEE Certificate / Sworn Affidavit (Required for Evaluation but if not submitted score 0)	YES		BBBEE Level 1	BBBEE Level 1
COIDA		YES	YES	YES
*Technical Returables where applicable (Recommended)	YES		YES(DATASHEET)	YES(DATASHEET)
*Technical Deviation Schedule (where deviations)	YES		N/A	N/A
BASIC COMPLIANCE			**MEET**	**MEET**

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2.2.2. Technical Evaluation Criteria

Evaluation Criteria	Requirements to be met. & Docs to be submitted for evaluation	Scoring matrix
Accredited Supplier and Installer	Letter from OEM confirming Accredited Supplier and Installer of the proposed equipment and software.	**Mandatory**
The content management system and related data must operate as an on-premise solution with a once-off licence for unlimited users and end points (media players)	Some of the information may be confidential and **may not** be stored on servers outside of the company's existing IT data storage infrastructure. The solution must include a once-off unlimited users and end points licence. A cloud-based solution with a subscription-based licence will **NOT** be considered.	**Mandatory**
A demonstration of the proposed solution at an existing customer must be shown to the Eskom project team.	A letter from an existing customer to confirm that the tenderer supplied and installed the proposed solution for them as well as a letter confirming that the solution may be demonstrated to the Eskom project team.	**10%**
The solution must operate on a Microsoft Windows Server 2022 operating system.	The CMS must run on the Eskom standard operating system.	**10%**
Installation of patches and fixes to the CMS software for the next 3 years must be included in the cost of the proposal.	The installation of all patches and fixes to the CMS software must be included in the proposed price. The software must then be tested for full functionality. A rollback plan must always be included in any patch or fix installation.	**5%**
Web-based interface to CMS	The interface between the content creator/user and the CMS software must be browser-based with no software that must be installed directly on the user's laptop or desktop device.	**10%**
Formal description of proposed equipment and software	Including Manufacturer Data Sheets	**5%**
Flexible content publishing functionality	Content must be able to publish to all locations at the same time and also publish different information to different locations at different times.	**5%**

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The solution must be able to accommodate screens that have the following specification: • Type: Smart TV Type • Display Size: 65" • Resolution: 3,840 x 2,160 • Video: UHD, 120Hz Refresh Rate • Audio: Dolby Digital, DTS Codec, 20W Output, Digital Audio Out (Optical), Speaker Type: 2 Channel • Connectivity: Wi-Fi and Ethernet LAN (cabled) • HDMI • USB 2.0 • Wall Mountable • Auto Channel Search • English Language • Power Supply: AC220-240V 50Hz	The screens will already be mounted on adjustable wall-mounts at the various locations to link to the media devices. The devices can be installed and configured to receive data from the CMS and publish to the screen.	**5%**
Devices with solid state technology and no cooling fans	Some of the locations are in areas where there may be more dust, humidity, and heat than in a standard room environment.	**5%**
Media players must meet the following minimum specification: • Linked to each signage device via HDMI 2.0 • **Power Over Ethernet** • Be able to operate at minimum 40℃ • Steel enclosure • No fan cooling (operating in dusty environments) • Once-off portal licence • Minimum 32GB Storage • Minimum 100Mbps Ethernet LAN using RJ45 • 1 x USB ports	The device must be strapped on the rear of the digital media screen. The media devices must include a portal licence (no portal subscription will be considered). The devices will be operating in medium temperature environments not necessarily with commercial HVAC facilities. A LAN point will be installed adjacent to the media screen (a place where cabled access to the media player will be installed.	**10%**

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• Dimensions: Maximum 150mm x 120mm x 40mm
• Mean time Between Failure: minimum 5 years
• Audio formats:
  ○ MPEG-1 L2
  ○ AAC
• Video formats:
  ○ MPEG-2 Full High Definition @ 60fps
  ○ MPEG-4 (H.264)
• Minimum Resolution: 1920 x 1080
• Aspect Ratio 16:9 and 4:3
• Streaming formats:
• MPEG-2 Transport Stream (ISO/IEC 13818-1)
• UDP
• RTP
	All the popular and most used audio and video standards must be supported and compatible with the content management system.	

Content must be configured according to a chosen template and published directly to a digital screen. The content must be downloaded from the CMS. The content must not rely on a cloud-based infrastructure to store the content.	A media storage hub device linked to a digital screen must store the content to be displayed on the screen. When the content is changed at the CMS console, the new information must be downloaded to the storage hub to display the new content. The hub must also be able to perform a streaming function to accommodate Teams events and meetings.	**10%**
Functionality to stream live footage from a video camera source.	Live streaming of an event on video.	**5%**

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Support locations in Bloemfontein, Cape Town, and Durban/Johannesburg (please specify) or ability to support in good time according to requirement.	Peaking Generation has locations and power stations across the country and local support must preferably be available nearby: 1. Peaking (Durbanville) 2. Bella Rosa (Durbanville) 3. Acacia Power Station (Cape Town) 4. Palmiet Power Station (near Grabouw) 5. Ankerlig Power Station (Atlantis) 6. Gourikwa Power Station (Mosselbay) 7. Gariep Power Station (near Bloemfontein) 8. Vanderkloof Power Station (near Bloemfontein) 9. Port Rex (East London) 10. Ingula Power Station (near Ladysmith) 11. Drakensberg Power Station (near Harrismith) 12. Sere Power Station (near Vredendal) 13. . Umtata, Zimbani CNC (Eastern Cape)	**5%**

Training of at least three assigned Eskom staff members	At least two Peaking staff members must receive training in the use of the CMS software as well as some basic troubleshooting training.	**5%**
Minimum 1 year warranty on equipment	Letter from OEM confirming warranty periods.	**5%**
Warranty at all sites/locations - minimum 2 years on workmanship and installation	Written warranty with pre-agreed conditions provided by vendor	**5%**
Equipment repair or Time to Repair 30 calendar days and telephonic support for CMS and other common technical issues.	Online or telephonic support must be available to assist with repairs, services, and user support for the CMS software.	**5%**
TOTAL		**100%**

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2.2.3 Price and Preference Points

For transactions up to R50M (inclusive of VAT) Price and Preferential Point Scoring will be based on the 80/20 allocation aligned to the PPPFA Regulations 2022

Status Level of Contributor	Number of points (80/20 system)
1	20
2	18
3	14
4	12
5	8
6	5
7	4
8	2
Non-compliant contributor	0

3. SCOPE OF WORK / SPECIFICATIONS

The scope of work / specification was compiled Sean Tucker, and was stated in the enquiry as follows:

The supplier must perform the following:

Content Management System:
Supply, **Deliver**, **Install**, **Test**, **Train** 3 x staff and **Commission** a full content management system on an on-premise server provided by Eskom (may be physical or VM).
Specification: Section 4(a)

Media Players:
Supply, **Install**, **Test**, **Commission** media players on existing media screens at each location listed below.
Eskom will provide the media screens.
Prior to installation at each location, confirmation must be obtained that the screens have been installed.
The media players must be mounted on the rear of the display screen device.
The media players may not be installed in the ceiling voids.
The exact location of each media screen at each site will be indicated upon the planned installation.
Specification: Section 4(b)

Test:
Test the full system (CMS and Media Players) for full functionality and compatibility that is within the specification of the CMS and media players.
The CMS must be able to successfully publish content to the media screens for display

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ITEM	QUANTITY	UNIT PRICE	TOTAL
Supply Digital Media according to following specifications. • Fully compatible with the proposed content management system • Will seamlessly integrate with existing media screens, monitors and television sets. o The specifications of the media screen devices are provided below. • Link to each signage device via HDMI • 1 x HDMI 2.0: o 2 Channel Audio o Minimum 1080 resolution video o NOTE: The supplier must provide the HDMI cable • Power provided by POE • Capability for external AC-DC PSU (220-240VAC) • Be able to operate at minimum 40℃ • Steel enclosure • No fan cooling (the units may be operating in dusty environments) • Once-off portal licence (no subscription will be considered) • Minimum 32GB solid state storage • Minimum 100Mbps Ethernet LAN (RJ45) • 1 x USB ports	**35**		

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• Remote control • Dimensions: Maximum 150mm x 120mm x 40mm • Mean time Between Failure: minimum 10 years • Audio formats: o MPEG-1 L2 o AAC o AC3/EAC3 • Video formats: o MPEG-2 Full High Definition @ 60fps o MPEG-4 (H.264) o HEVC (H.265) o Minimum Resolution: 1920 x 1080 o Aspect Ratio 16:9 and 4:3 • Streaming formats: o MPEG-2 Transport Stream (ISO/IEC 13818-1) o IP Multicast and Unicast o UDP o RTP o HLS o SRT o Synchronized playback o GMPv2			
Supply a full content management system on an on-premise server provided by Eskom (may be physical or VM). System must be an on-premise solution that will be hosted on an Eskom supplied server running Microsoft Windows Server 2022. The system must have a web-based interface.	**1**		

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A once-off unlimited user and end point Content Management System that integrates with the proposed media players linked to digital media displays provided by Eskom. The system must be able to: 1. Use templates, animations, create logos, import images and video to create playlists 2. Offer real time display 3. Content scheduling 4. Alerting 5. Create reports. 6. Create specific content aimed at specific locations Digital signage content management solution that must meet the following minimum specification: i. Must be compatible with Windows Server 2022. ii. Must be installed on single standalone server or VM server. 1. NOTE: Eskom will provide the server 2. The server will be integrated with Microsoft Active Directory Services. 3. The solution must reside on a single server that will serve as a central point of content management. 4. The CMS must not be dedicated to a MAC address. This will enable the migration of the CMS to new servers when required. iii. To create, customise and publish templates. iv. Schedule deployment of content to digital displays at different locations at different times v. Monitor content on digital displays for signage.			

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vi. Provide a browser interface to the CMS software on the content server vii. Once-off licence for unlimited users (no subscription-based licencing will be considered) viii. The software must operate on a Microsoft Windows Server 2022 operating system Virtual Machine platform to integrate with Microsoft Active Directory Services.			
Install and Commission of digital media players at existing media screens provided by Eskom at each location listed below. Peaking Durbanville Office (2 off) Peaking Bella Rosa Office (2 off) Ankerlig 1 & 2 Power Stations (5 off) Acacia Power Station (1 off) Port Rex Power Station (1 off) Palmiet Power Station (4 off) Gourikwa Power Station (2 off) Gariep Power Station (2 off) Vanderkloof Power Station (2 off) Ingula Power Station (5 off) Drakensberg Power Station (4 off) Sere Windfarm (1 off) Umtata, Zimbani CNC (1 off) The media players must be mounted on the rear of the display screen device. The media players may not be installed in the ceiling voids. 1. Links to the proposed content management system solution based anywhere on the Eskom network and downloads the content to display on the screens.	**1**		

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2. Displays content on the media player to the media screen. 3. Can link to the Eskom LAN at each location Test the full system (CMS and Media Players) for full functionality and compatibility that is within the specification of the CMS and media players. The CMS must be able to successfully publish content to the media screens for display. Commission the full system upon the successful completion of the test and sign-off by Eskom.			
Install and commission content management system on a Microsoft Windows Server 2022 server provided by Eskom. Content management system must link to Media players at each site to publish content on the media screens. Test the full system (CMS and Media Players) for full functionality and compatibility that is within the specification of the CMS and media players. The CMS must be able to successfully publish content to the media screens for display. Commission the full system upon the successful completion of the test and sign-off by Eskom.	**1**		

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Provide on-site training of the content management system to three people.	**1**		
Perform ad hoc maintenance on Media players and content manager software. a. Provide a separate quotation for service contract for 3 years to include: b. Support on the Content Management System software c. Upgrading of software or firmware on the media players d. Fault-finding in the case of errors in publishing the content to the media players	**1**		

Total Price Excluding VAT	
VAT	
Total Price Including VAT	

4. RISK SUMMARY

RISK	MITIGATING FACTORS	LEVEL (HIGH/MEDIUM/LOW)
COST:		
Premium cost support BBBEE initiatives	Perform cost comparison to ensure reasonability of pricing. Challenge prices via negotiation where required.	Low
TIME: Long delivery lead-time	Negotiate with supplier if delivery lead-time is unreasonable.	Low
NON-DELIVERY: Supplier cannot deliver the product quote on	Procurement Practitioner re-issue the Request For Quotation, then the PP will prepare a revised adjudication report	Med
QUALITY: Quality if items managed by OEM.	Standard warranty clauses applicable as per GCOP. Return to supplier if faulty for replacement.	Low

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5. SUMMARY OF TENDERED PRICES

TENDERER	TENDER PRICE (RANDS)	CONTRACT PRICE (RANDS)	EVALUATION PRICE (RANDS)	% MERIT	COMPLETION OR DELIVERY DATES
AV INNOVATION	R 994 572.82	R 994 572.82	R 994 572.82	100% Technically Acceptable	TBC
OMEGA	R 1 026 767.20	R 1 026 767.20	R 1 026 767.20	103% Technically Acceptable	TBC

6. COST COMPARISON ON A COMMON BASE

Material	Description	Unit Current Price	Previous Price	Esclation rate	Period (Years)	Previous Price Escalated	Order No.	Order date	Difference without escalation	Difference Escalated	Comments
687899	PLAYER:MEDIA;12 VDC;3 A	R 7 250.00	R 6 495.00	7%	1	R 6 949.65	4503424374	06-25-2024	12%	4%	Direct Comparison
	Supply Digital Signage Content Managemen	R 236 350.00	R 360 000.00	7%	3	R 385 200.00	4503248161	10-26-2022	-34%	-39%	Indirect Comparison
	Install and Commission of digital media	R 124 500.00	R 65 000.00	7%	9	R 119 499.85	3070274514	02-17-2016	92%	4%	Indirect Comparison
	Install and Commission of Media Content	R 17 250.00	R 24 810.00	7%	0	R 24 810.00	4300490214	01-06-2025	-30%	-30%	Indirect Comparison
	Training	R 20 325.00	R 24 000.00	7%	0	R 24 000.00	4503490121	02-14-2025	-15%	-15%	Indirect Comparison
	Maintain equipment	R 121 202.00	R 125 752.00	7%	4	R 164 835.22	4600070674	11-10-2021	-4%	-39%	Direct Comparison

The items were both a direct and indirect comparison, and the prices were deemed to be fair and reasonable.

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7. COMMERCIAL COMMENTS AND/OR CONSIDERATIONS

The recommended suppliers have confirmed acceptance of Eskom's conditions of contract being the Eskom General Conditions of Purchase.

All commercial considerations and commercial evaluation criteria pertaining to the recommendation are more fully set out in the P&SCM Checklist attached as **Appendix A** hereto.

8. SUMMARY OF EVALUATION

8.1 Mandatory Requirements

All suppliers met basic compliance as discussed under sections 2.1 and 2.2.1 in relation to mandatory requirements and qualified for further evaluation.

SUPPLIER	COMPLIANCE OR NON-COMPLIANCE
AV INNOVATION	Met basic compliance as submitted all mandatory tender returnables required at tender closing – discussed under 2.2.1 of document.
OMEGA	Met basic compliance as submitted all mandatory tender returnables required at tender closing – discussed under 2.2.1 of document.

8.2 Prequalification Criteria in terms of PPPFA

Not applicable.

8.3 Designated Sectors

Not applicable.

8.4 Functionality Evaluation of Tenders

The technical evaluations was conducted and signed-off by Sean Tucker from the Peaking Information Solutions department, who declared no conflict of interest in the matter and concurs with the recommendation contained herein.

Content Management System and Media Player Technical Evaluation

Tender	Score	Comments
Threshold	**80%**	
Omega	95%	Technically Acceptable
AV Innovations	95%	Technically Acceptable

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Content Management System and Media Player Technical Evaluation

Technical	Evaluation Criteria	Weighting	Gate Keeper	Omega Score	Omega Final Score	AV Innovations Score	AV Innovations Final Score
Accredited Supplier and Installer	Letter from OEM confirming Accredited Supplier and Installer of the proposed equipment and software.	1	Yes	1%	Qualifies	1%	Qualifies
The content management system and related data must operate as an on-premise solution with a once-off licence for unlimited users and end points (media players)	Some of the information may be confidential and may not be stored on servers outside of the company's existing IT data storage infrastructure. The solution must include a once-off unlimited users and end points licence. A cloud-based solution with a subscription-based licence will NOT be considered.	1	Yes	1%	Qualifies	1%	Qualifies
A demonstration of the proposed solution at an existing customer must be shown to the Eskom project team.	A letter from an existing customer to confirm that the tenderer supplied and installed the proposed solution for them as well as a letter confirming that the solution may be demonstrated to the Eskom project team.	8%	No	8%	8.00%	8%	8.00%
The solution must operate on a Microsoft Windows Server 2022 operating system.	The CMS must run on the Eskom standard operating system.	10%	No	10%	10.00%	10%	10.00%
Installation of patches and fixes to the CMS software for the next 3 years must be included in the cost of the proposal.	The installation of all patches and fixes to the CMS software must be included in the proposed price. The software must then be tested for full functionality. A rollback plan must always be included in any patch or fix installation.	4%	No	4%	4.00%	4%	4.00%
Web-based interface to CMS	The interface between the content creator/user and the CMS software must be browser-based with no software that must be installed directly on the user's laptop or desktop device.	10%	No	10%	10.00%	10%	10.00%
Formal description of proposed equipment and software	Including Manufacturer Data Sheets	4%	No	4%	4.00%	4%	4.00%
Flexible content publishing functionality	Content must be able to publish to all locations at the same time and also publish different information to different locations at different times.	5%	No	5%	5.00%	5%	5.00%
The solution must be able to accommodate screens that have the following specification: Type: Smart TV Type Display Size: 65" Resolution: 3,840 x 2,160 Video: UHD, 120Hz Refresh Rate Audio: Dolby Digital, DTS Codec, 20W Output, Digital Audio Out (Optical), Speaker Type: 2 Channel Connectivity: Wi-Fi and Ethernet LAN (cabled) HDMI USB 2.0 Wall Mountable Auto Channel Search English Language Power Supply: AC220-240V 50Hz	The screens will already be mounted on adjustable wall-mounts at the various locations to link to the media devices. The devices can be installed and configured to receive data from the CMS and publish to the screen.	5%	No	5%	5.00%	5%	5.00%
Devices with solid state technology and no cooling fans	Some of the locations are in areas where there may be more dust, humidity, and heat than in a standard room environment.	5%	No	5%	5.00%	5%	5.00%
Media players must meet the following minimum specification: - Linked to each signage device via HDMI 2.0 - Power Over Ethernet - Be able to operate at minimum 40°C - Steel enclosure - No fan cooling (operating in dusty environments) - Once-off portal licence - Minimum 32GB Storage - Minimum 100Mbps Ethernet LAN using RJ45 - 1 x USB ports - Dimensions: Maximum 150mm x 120mm x 40mm - Mean time Between Failure: minimum 5 years - Audio formats: - MPEG-1 L2 - AAC - Video formats: - MPEG-2 Full High Definition @ 60fps - MPEG-4 (H.264) - Minimum Resolution: 1920 x 1080 - Aspect Ratio 16:9 and 4:3 - MPEG-2 Transport Stream (ISO/IEC 13818-1) - UDP - RTP	The device must be strapped on the rear of the digital media screen. The media devices must include a portal licence (no portal subscription will be considered). The devices will be operating in medium temperature environments not necessarily with commercial HVAC facilities. A LAN point will be installed adjacent to the media screen (a place where cabled access to the media player will be installed. All the popular and most used audio and video standards must be supported and compatible with the content management system.	9%	No	9%	9.00%	9%	9.00%
Content must be configured according to a chosen template and published directly to a digital screen. The content must be downloaded from the CMS. The content must not rely on a cloud-based infrastructure to store the content.	A media storage hub device linked to a digital screen must store the content to be displayed on the screen. When the content is changed at the CMS console, the new information must be downloaded to the storage hub to display the new content. The hub must also be able to perform a streaming function to accommodate Teams events and meetings.	10%	No	10%	10.00%	10%	10.00%
Functionality to stream live footage from a video camera source.	Live streaming of an event on video.	5%	No	0%	0.00%	0%	0.00%
Support locations in Bloemfontein, Cape Town, and Durban/Johannesburg (please specify) or ability to support in good time according to requirement.	Peaking Generation has locations and power stations across the country and local support must preferably be available nearby. 1.Peaking (Durbanville) 2.Bella Rosa (Durbanville) 3.Acacia Power Station (Cape Town) 4.Palmiet Power Station (near Grabouw) 5.Ankerlig Power Station (Atlantis) 6.Gourikwa Power Station (Mosselbay) 7.Gariep Power Station (near Bloemfontein) 8.Vanderkloof Power Station (near Bloemfontein) 9.Port Rex (East London) 10.Ingula Power Station (near Ladysmith) 11.Drakensberg Power Station (near Harrismith) 12.Sere Power Station (near Vredendal) 13.Umtata, Zimbani CNC (Eastern Cape)	5%	No	5%	5.00%	5%	5.00%
Training of at least three assigned Eskom staff members	At least two Peaking staff members must receive training in the use of the CMS software as well as some basic troubleshooting training.	5%	No	5%	5.00%	5%	5.00%
Minimum 1 year warranty on equipment	Letter from OEM confirming warranty periods.	5%	No	5%	5.00%	5%	5.00%
Warranty at all sites/locations - minimum 2 years on workmanship and installation	Written warranty with pre-agreed conditions provided by vendor	5%	No	5%	5.00%	5%	5.00%
Equipment repair or Time to Repair 30 calendar days and telephonic support for CMS and other common technical issues.	Online or telephonic support must be available to assist with repairs, services, and user support for the CMS software.	5%	No	5%	5.00%	5%	5.00%
	Total Score	100%		95.00%	95.00%	95.00%	95.00%

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8.5 Financial Evaluation and comments on CPA Conditions

The prices offered are in Rand and are fixed and firm for the duration of the contract.

8.6 Price and Preference Scoring

Based on the estimated contract value of **R1 143 758.74** including VAT, the **80:20** applied to this evaluation. A summary of the scores and ranking is provided below:

Preferential points adjudication schedule - (Under 50 000 000 - 80/20 PPPFA)

Responsive Submissions brought forward - ALL PRICES ARE QUOTED INCLUDING VAT

Project Manager:

Item	Company	Lowest quote	Quote	Points for quote	BBBEE LEVEL	BBBEE POINTS 80/20	Total points
Description:							
		R 1 143 758.74					
1	AV INNOVATIONS		R 1 143 758.74	80.00	1	20	100.00
2	OMEGA		R 1 180 782.28	77.41	1	20	97.41

8.7 Objective criteria

Financial Analysis of the Tenderer

Due to this purchase being a once-off order and of low risk to Eskom, a financial evaluation of the recommended supplier's business was deemed unnecessary in the circumstances.

SHEQ Evaluation of Tenders

Site will send the safety file requirement, main contractor appointment, baseline risk assessment and 37(2) agreement to the contractor once the order is placed.

Work will only be allowed to commence once the safety file has been approved.

9. SUPPLIER DEVELOPMENT & LOCALISATION

Due to the nature and scope of this contract, being a once off order below R1M there were no sustainable Supplier Development, Localisation, and Industrialization (SDL&I) opportunities relating to subcontracting and Skills development identified. SDL&I was therefore not applicable.

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10. ATTACHMENTS AND LINKS

- CSD Report
- Dual Report
- Link of all uploaded documents OpenText:

https://opentextcs.eskom.co.za/otcs/cs.exe/app/nodes/30673217

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To	Dual Adjudicator			Date	06 Mar. 2025
Business Unit	Peaking Sites	End-user name	Sean Tucker	PR No	1075805716
Compiler	Sizwe Arosi			Enquiry number	GXPKG1075805716
Description	Supply and Installation of Media Players at Peaking Stations				

AV INNOVATION

1.1	Has the Hierarchy been correctly applied?	**Yes, as per 32-1034 Rev.5**		
1.2	Has it been confirmed that the goods and services cannot be supplied by an internal supplier?	**No, not applicable.**		
1.3	Have you determined whether there is other Professional, Strategic or Management Consultants in the market that may be able to render the same / similar services?	**No, not applicable.**		
1.4	Has the supplier submitted a valid verification certification confirming its current B-BBEE status. If yes, indicate in the comment's column the classification and grading, e.g LME 4	**Yes, LEVEL 1**		
1.5	List the shareholders & directors (company), members (CC) or partners (partnership / JV), and their percentage of ownership in the business.	**Shareholders**		**% Of Ownership**
		Noelan Naicker		**100%**
1.6	Is Employment Equity included as one of the elements of supplier's B-BBEE Scorecard?	**No.**		
1.7	Is the supplier a "designated employer" as defined in the Employment Equity Act?	**No.**		
1.8	Is this construction / engineering for which registration with CIDB is required?	~~**Yes**~~	**No**	~~**N/A**~~
1.9	Has the supplier provided proof of registration or application with CIDB in the appropriate category of work?	~~**Yes**~~	~~**No**~~	**N/A**
1.10	Indicate supplier's level of CIDB grading	**Not applicable.**		
1.11	Suite of contract to be used?	~~**NEC****~~	~~**FIDIC**~~	**OTHER**
1.12	Type of contract within that suite (if applicable)	**Eskom's General Conditions of Purchase (GCOP)**		
1.13	**Complete if NEC suite selected (List Main option and Secondary options)	**Main**		**Secondary**
		Not applicable.		

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1.14	Legal sign off on deviations to terms and conditions?	**Not applicable.**
1.15	Will any warranties / guarantees be provided & for how long?	**Not applicable.**
1.16	Has the supplier submitted an original and valid Tax Certificate?	**CSD number and report provided.**

TAX INFORMATION

Income tax number	9714152163	Would you like to receive notifications?	Yes
VAT number	4830270387	Overall Tax Status	Tax Compliant
Is this supplier a VAT vendor?	Yes	Created by	noelan.naicker@avinnovations.co.za
PAYE number	7440790089	Created date	15 Aug 2017 20:16:40:347
Are you Registered with SARS?	Yes	Edit by	csd.reverifybatch@treasury.gov.za
Last validation date	06 Mar 2025 12:54:00:000	Edit date	29 Jan 2025 08:45:08:000

1.17	Are there any tax implications?	**Yes, 15% VAT applicable**			
1.18	The service provider can be classified as one of the following for purposes of PAYE	**Labour broker (IRP 30 received)**	**Personal service provider**	**Dependent contractor**	**Independent contractor**
					X
1.19	Will shipping / transportation be arranged by the supplier?	**Shipping not applicable.**			
1.20	If yes, has the Shipping Declaration Form accompanied your request to the Shipping department?	**Not applicable.**			
1.21	Have any INCOTERMS been used?	**Yes, Incoterms is delivery cost included**			
1.22	*If yes, have you consulted with the Shipping department?*	**No. Low value. Supplier is responsible for delivery**			
1.23	Is the cost of shipping / transportation indicated separately on the calculation sheet, as part of the overall approval value?	**No**			
1.24	Have the relevant insurance obligations been included as part of the conditions of contract?	**No**			
1.25	Indicate what insurances are applicable to this contract.	**Not applicable.** **As detailed in Eskom's General Conditions**			
1.26	Is supplier providing Eskom with a performance bond / guarantee/advance payment/retention/SD&L" Construction Guarantees" against the contract?	**No, not applicable**			
1.27	Has prior approval been obtained from Eskom Treasury Department regarding the institution/s that has guaranteed the funds?	**No, not applicable**			

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