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## INVITATION FOR STRATEGIC PARTNERSHIP OPPORTUNITIES TO MODERNISE MANUFACTURING CAPABILITIES AND EXPAND MARKET OPPORTUNITIES

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Denel invites suitably qualified **strategic partners, investors** to submit Expressions of Interest (EOIs) for potential partnership opportunities aimed at modernising the manufacturing capabilities for the PMP Brass Foundry.

The Company is exploring strategic partnerships in the following areas:

- **Brass Foundry Modernisation** – infrastructure renewal, capital investment, technology upgrades and automation opportunities.
- **Secure and reliability of supply** – The brass foundry to reliably supply products to PMP ammunition factory and meet other country requirements.

The partnership opportunities seek investors/partners that can contribute through:

- Mobilisation of capital for infrastructure renewal;
- Access to modern technology and operational expertise;
- Manufacturing capability enhancement and automation;
- Skills transfer and sustainable capability development;
- Improved productivity, efficiency and cost competitiveness;
- Appropriate risk-sharing models while preserving the Company's strategic mandate and control as a State-Owned Enterprise.

Expressions of Interest should include a company profile, relevant experience, proposed partnership approach, technical capabilities, investment proposition and potential value contribution to Denel and the country.

**Submission to be send via email to:**

Email: [TenderResponse@denel.co.za](mailto:TenderResponse@denel.co.za)

Reference: PROJECT PEARL

Closing Date: 10 August 2026 at 11H00 (SAST)

The Company reserves the right to evaluate submissions and determine appropriate partnership models subject to applicable governance, regulatory and approval requirements.