

## The following was raised by a concerned bidder

Ref: RFP NUMBER: RFP/TRA/2022/2

RFP TITLE: PROVISION OF REAL TIME TRACKING SYSTEM FOR SABC FLEET VEHICLES FOR A PERIOD OF FIVE YEARS

Dear Sir/ Madam

I trust you all doing well during this difficult time. Kindly please be advised that we find it unfair to discriminate or exclude us from tendering on this specific project due to your mandatory requirements. Including VESA certification.

### 2. MANDATORY DOCUMENTS

| MANDATORY REQUIREMENT |                                                                                                                                           | COMPLY/ NOT COMPLY |
|-----------------------|-------------------------------------------------------------------------------------------------------------------------------------------|--------------------|
| 1..                   | Provide certified copy of valid Radio Equipment Type certificate issued by ICASA. This certificate should be reflecting the bidders name. |                    |

Please note the following

ICASA certification is issued on the Product (Communication Devices and Communication device Channels (gateway and routers)

Communication Device type, Model name and Model Number and the company for safer communication when using ICASA communication channels

E.G. Vodacom, MTN, Cell C and Telkom rely on OEM which is Samsung, Nokia, Phillips etc for ICASA registration on the handset.

For Communication Equipment and access network VODACOM, MTN TELKOM rely on the following service providers:

- 1 AT&T Inc. (T)
- 2 Verizon Communications Inc. (VZ)
- 3 Nippon Telegraph & Telephone Corp. (NTTYY)
- # Deutsche Telekom AG (DTEGY)
- 5 T-Mobile US Inc. (TMUS)
- 6 Vodafone Group PLC (VOD)
- 7 Telefonica SA (TEF)
- 8 America Movil SAB de CV (AMX)
- 9 Huawei
- 10 and many more

Please look at your Cell phone and your friend's Cell phone If different model. they have different ICASA number. That ICASA Number does not say Vodacom or MTN or any service provider. Is a license for communication device from OEM.

SABC procurement and team are using ICASA license device issued by OEM but not their Service provider.. Your Service provider is the reputable one to the extent that u cannot question them on this issue. Taking into consideration that Vodacom has ICASA license for their Network not handset communication devices

Your RFP state that you require service provider to price on the Vehicle tracking that is safe to communicate on the ICASA network using Vodacom SIMCARD etc or RFID channels

I recommend that allow small and medium companies that is reselling products from OEMs to get the Letter of Support from OEM with ICASA certification issued to OEM. Support letter means that servicing and warranty on both installation and communicated will be carried out and supported by OEM.

Considering ICASA license, is a fair decision to small and medium organization.  
To get ICASA license cost over R250 000 per licensed device

Same applies to VESA

IT is a duty and responsibility of SABC to support small and Medium business. I hope after reading this email SABC procurement and bid specification team will consider things which is fair to both SABC and Its mandate to grow and develop small and medium size business

Regards

### **Answer to the above concern**

Dear concerned Bidder

Considering the high risk where these vehicles operate and to safeguard the employees, it is necessary for the organisation to ensure that there is no doubt that the unit will be able to function with accountability sitting with the service provider not the third party.

There are human lives that are fully dependent on the tracking system in case of the incident.

The organisation can get satisfaction or assurance if the supplier is ICASA approved because there are check and balance that are done by ICASA and VESA approved, however, VESA certificate is not mandatory because there are other players in the market that can be considered.

ICASA certificate is not an unfair requirement noting the associated risk.