



Date : 31/08/2026
Tel Number : 011 927 2947
E-mail : shadrack.khanyile@denel.co.za
RFQ REF No: RFQ-ID012961

REQUEST FOR QUOTATION.

Dear Sir / Madam,

Opening Date:	31/08/2026	
Closing Date:	31/09/2026	
Closing Time	11:00AM	
Refer Annexure here below		

Notes:**1. PPPFA AND STATUTORY COMPLIANCE**

Verification of Companies registration status in terms of applicable legislative requirements including but not limited to e.g., Company Registration Documents, A valid Tax Clearance Certificates, registration on the Central supplier Data Base by National Treasury and BBBEE Certificate.

Non-compliance on the listed items may automatically exclude the supplier from the process. Suppliers must comply with the following:

- All requirements listed in Annexure A description table below are non-negotiable and suppliers not meeting all these requirements will be eliminated immediately and will not be considered valid quotations.
- Relevant part numbers linked to OEM specifications will be strictly handled according to adherence technical specification as per part number provided.
- Where lead time becomes a determining factor, Denel will use its discretion to evaluate and award the RFQ.
- **Supplier(s) to have a Valid Tax Certificate from South African Revenue Services (SARS) and a Standard Bidding Document (SBD4) form as applicable and also registered on Central Supplier Database (CSD) where applicable.**

a. Compliance Documents

DESCRIPTION	Attach
Adherence to the Specification	✓
Signed Declaration of Interest	✓
Tax Pin	✓
CSD Report	✓

b. Price/BBBEE

Points will be allocated to Bidders at this stage of the evaluation in accordance with the PPPFA Regulations 2022, as follows:

- Price points 80 or Price point 90
- B-BBEE 20 B-BBEE 10

NB: The 80/20 formula applies to suppliers with a Rand value equal to or above R50 000 and up to a Rand value of R50 million inclusive of all applicable taxes and 90/10 formula applies to RFQs with a Rand value above R50 million inclusive of all applicable taxes.

The successful Bidder will typically be the Bidder that scores the highest number of points in the second stage of the RFQ evaluation. However, Denel may exercise its right to cancel the RFT or may award the RFQ to a company that did not obtain the highest score based on objective business criteria or transformation requirements.

Note: Denel reserves the right to demand an Action Plan that addresses shortcomings in the successful Bidder's transformation status. Denel also reserve the right to conduct Due Diligence on the preferred Bidder.

Price points

The following formula will be used to calculate the points for price:

$$Ps = 80(1-(Pt-Pmin)/Pmin) \quad \text{or} \quad Ps=90(1-(Pt-Pmin)/Pmin)$$

Where:

Ps = Points scored for comparative price of RFQ or offer under consideration;

Pt = Comparative price of RFQ or offer under consideration; and

Pmin = Comparative price of lowest acceptable RFQ or offer.

Preferential procurement points

A maximum of 20 or 10 points may be awarded in respect of specific goals, which points must be awarded to a supplier for attaining their B-BBEE Status Level in accordance with the table below:

B-BBEE Status Level contributor	Number of points (90/10 System)	Number of Points (80/20 system)
1	10	20
2	9	18
3	6	14
4	5	12
5	4	8
6	3	6

7	2	4
8	1	2
Non-compliant contributor	0	0

Code of Conduct

The Supplier shall at all times during the request of proposal / quotation process or after order placement and in the execution of its supply adhere to the highest standard of professional conduct in its relations with Denel Aerospace, its employees, former employees or representatives. This supplier undertakes, but not limited to, strictly adhering to Denel Aerostructures rules and regulations, bidding payment or favors of any kind by the Supplier to any employee or representative or former employee or representative of Denel Aerospace is prohibited.

2. Checklist of Compulsory Returnable Documents

Refer attached forms for your completion.

ANNAXURE:

Annexure A Scope of Work and Price on the company letterhead

3. Quotations should be forwarded to the contact details supplied in the procurement email address (shadrack.khanyile@denel.co.za)

No late submissions and hand delivered quotation will be accepted.

Please advise on payment method for all quoted items.

Annexure A

Division Site license	Qty License	Cost	Total
Aero	650	SUBSCRIPT: APEX ONE ON-PREMISES RENEW RENEW NORMAL 1001-100000 12 MONTHS	SUBSCRIPT: TREND VISION ONE ATTACK SURFACE RISK MANAGEMENT FOR CLOUD RENEW NORMAL 1-25 12 MONTHS
Aero (OTR)	160		
Landwards (DLS,GR)	500		
Landwards (PMP)	150		
Dynamic /DCO	410		
Total	1870		

