

	TECHNICAL EVALUATION STRATEGY	Lethabo Power Station
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Title: **Tender Technical Evaluation Strategy for the Lethabo Power Station WA16 Conveyor Head Station Repairs**

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1. INTRODUCTION

Lethabo Power Station is a coal fired power station, with a total capacity of 3708 MW. Construction commenced in 1980 and by December 1990, the station was fully operational. The power station comprises of a vast number of conveyor structures, which require routine maintenance to preserve their optimum performance.

The removal of ash from the power island to the ash dump is done utilising a dual line conveyor system. On the 17th of June 2025, a fire broke out and damaged the Head Station of conveyor WA16. This document provides the Technical Criteria for the Evaluation of tenders for the repairs to the old KOCH Head Station, complete with all Electrical and Control equipment.

2. SUPPORTING CLAUSES

2.1 SCOPE

This document provides the tender technical evaluation strategy for repairs to the old KOCH Head Station.

2.1.1 Purpose

The purpose of this tender technical evaluation strategy is to define the Mandatory Evaluation Criteria, Qualitative Evaluation Criteria and Technical Evaluation Team (TET) member responsibilities for the tender technical evaluation. The technical evaluation strategy serves as basis for the tender technical evaluation process.

2.1.2 Applicability

This document shall apply to the Lethabo Power Station old KOCH Head Station repairs.

2.2 NORMATIVE/INFORMATIVE REFERENCES

Parties using this document shall apply the most recent edition of the documents listed in the following paragraphs.

2.2.1 Normative

- 240-48929482: Tender Technical Evaluation Procedure
- LET08SOW001: Lethabo PS Ash Conveyor WA16 Head Station Repair – Scope of Work.

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2.2.2 Informative

- None

2.3 DEFINITIONS

2.3.1 Classification

- a) Controlled Disclosure: Controlled Disclosure to external parties (either enforced by law, or discretionary).

Definition	Explanation

2.4 ABBREVIATIONS

Abbreviation	Description
C&I	Control and Instrumentation
ECSA	Engineering Council of South Africa
EDWL	Engineering Design Work Lead
PS	Power Station
WA16	Mixed Ash Conveyor WA16
ITP	Inspection and Test Plan
QCP	Quality Control Plan
QMS	Quality Management System
QC	Quality Control
NCR	Non-Conformance Report
NC	Non-conformance

2.5 ROLES AND RESPONSIBILITIES

- As per 240-48929482: Tender Technical Evaluation Procedure

2.6 PROCESS FOR MONITORING

- Not applicable.

2.7 RELATED/SUPPORTING DOCUMENTS

- Not applicable.

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3. TENDER TECHNICAL EVALUATION STRATEGY

3.1 TECHNICAL EVALUATION THRESHOLD

The minimum combined weighted final score (threshold) required for a tender to be considered from a technical perspective is 70%.

3.2 TET MEMBERS

Table 1: TET Members

TET number	TET Member Name	Designation
TET 1	Pieter Holtzhausen	Mechanical Technologist
TET 2	Suven Govender	Civil Engineer
TET 3	Ntebaleng Maidi	Electrical Engineer
TET 4	Karabo Mokgethi	C&I Engineer
TET 5	Itumeleng Mogane	Civil Engineer

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3.3 MANDATORY TECHNICAL EVALUATION CRITERIA

Table 2: Mandatory Technical Evaluation Criteria

	Mandatory Technical Criteria Description	Reference to Technical Specification / Tender Returnable	Motivation for use of Criteria
1.	Tenderer has submitted proof of ISO 3834 Elementary certificate and included a signed letter of intent signed by both parties/companies should the welding company not be the main tenderer tendering. The subcontractor (if applicable) Certificate with the letter of intent to be submitted. E-mail indicating the tenderer has applied for the accreditation is not sufficient and will be discarded by the evaluation team.	Section 3.1.1	
2.	Tenderer has submitted proof of ISO 9001 Certification.	Section 4.3.2	
3.	Tenderer has submitted letter confirming that all equipment supplied are compatible with existing WA16 Conveyor at Lethabo Power Station.	Section 3.1.1 (Backstop) Section 3.1.2 (Coupling) Section 3.1.2 (Gearbox)	

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3.4 QUALITATIVE TECHNICAL EVALUATION CRITERIA

The qualitative criteria will be scored according to the scoring matrix set out in the 240-48929482: Tender Engineering Evaluation Procedure shows the scoring matrix that will be used.

Table 3: Qualitative Evaluation Criteria Score Scale

Score	(%)	Definition
5	100	COMPLIANT Meet technical requirement(s) AND; No foreseen technical risk(s) in meeting technical requirements.
4	80	COMPLIANT WITH ASSOCIATED QUALIFICATIONS Meet technical requirement(s) with; Acceptable technical risk(s) AND/OR; Acceptable exceptions AND/OR; Acceptable conditions.
2	40	NON-COMPLIANT Does not meet technical requirement(s) AND/OR; Unacceptable technical risk(s) AND/OR; Unacceptable exceptions AND/OR; Unacceptable conditions.
0	0	TOTALLY DEFICIENT OR NON-RESPONSIVE
Note 1: The scoring table does not allow for scoring of 1 and 3. Note 2: Foreseen acceptable and unacceptable risk(s), exceptions and conditions shall be unambiguously defined in the relevant Tender Technical Evaluation Strategy.		

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Table 4: Qualitative Technical Evaluation Criteria with Criteria weighting and sub-weighting.

	Qualitative Technical Criteria Description		Reference to Technical Specification / Tender Returnable	Criteria Weighting (%)	Criteria Sub Weighting (%)	
1.	General			25		
	1.1	Tenderer is to submit an organogram for the entire project team as well as CV's and qualifications of individuals depicting their competence for the role throughout the project. CV's to include qualitative and RACI Matrix All the individuals should have at least 5 years' experience in the subject matters as per the scope of works Organogram to include as a minimum: • Project Manager • Mechanical artisan - qualified • Electrical artisan - qualified • Civil Engineer (Pr Eng/Pr Tech) • Site Supervisor • C&I artisan - qualified	Section 5.3.7.1		20	5: Organogram submitted for all roles with relevant experience. 4. Organogram submitted for 80% of the roles with average experience 2 years and above 2. Organogram submitted for less than 50% of the roles with less than 2 years average experience 0. No organogram submitted
	1.2	Method Statement for project execution	Section 5.3.7.1		25	5: Method Scope of Work for the repair of WA16 Head Station in line with the scope of work with details

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	Qualitative Technical Criteria Description		Reference to Technical Specification / Tender Returnable	Criteria Weighting (%)	Criteria Sub Weighting (%)	
						from site establishment to commissioning outlining details of exactly how work will be done 2: High level method statement reflecting minor details 0: No method statement provided
	1.3	The tenderer is to submit a Project Schedule (Level 3) indicating the following as a minimum: ▪ Breakdown and linking of all activities. ▪ Key dates for execution of activities. ▪ Critical path	Section 5.3.7.2		20	5: Project schedule provided as per the requirements of the scope of work 4: Project schedule provided indicating 75% or more of the bullet points 2: Project schedule provided but covers less than 75% of bullet points and portions of the scope of work 0: No Project schedule provided
	1.4	Letter of warrantee of major equipment	As per supplier warrantee		10	5: Signed letter submitted listing warrantee of all major equipment as per the Scope of Work

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	Qualitative Technical Criteria Description		Reference to Technical Specification / Tender Returnable	Criteria Weighting (%)	Criteria Sub Weighting (%)	
						4: Signed letter submitted with only 50% of the equipment listed 0: No letter submitted
	1.5	Tenderer's relevant experience in construction of similar works: Tenderer submits a list of verifiable reference projects (minimum of 3 projects or multiple projects which covers the full scope of work from below listed projects 1 - 5). Evidence of reference projects is to be included with the following information: - Project Name and Order number/project reference number for traceability purposes. - Description of work performed. - Project start and end date. - Name, designation and contact number of the reference person. Projects completed to include as a minimum: Manufacturing and installation of conveyor equipment (600T/hr or above).	As per contractor experience		25	5: Tenderer has all relevant project experience and covers all 5 projects listed with 3 verified references covered 4: Tenderer has all relevant project experience and covers all 5 projects listed with at least 1 or 2 verified references covered. 2: Tenderer has less than 50% of the relevant project experience or was only able to verify 50% of the projects listed. The tenderer has at least project experience in installation and commissioning of conveyors 0: Tenderer did not submit any list to verify any of his experience.

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	Qualitative Technical Criteria Description		Reference to Technical Specification / Tender Returnable	Criteria Weighting (%)	Criteria Sub Weighting (%)	
	Mechanical			20		
	2.1	Tenderer has complied to the requirements of the scope of work. Assessment of the risks associated with deviations listed on the Tenderer's signed letter indicating deviations to any Mechanical requirements/standards.	Section 3.1		50	5: Submitted signed letter with no deviations listed by the Tenderer 4: Technical risks/deviations listed by Tenderer acceptable for the tender phase purpose and does not contain any of the risks listed in 4.3.5 0: None compliance/Nothing submitted
	2.2	Tenderer has Submitted data sheets for the following equipment proposed for the project scope: • Pulleys • Bearings (Only "A Brand" bearings to be used.) • Hydraulic nuts • Laser Alignment Equipment.	Section 5.3.2		50	5: All data sheets submitted by the Tenderer and acceptable with no level risk identified. 4: 2 of the 3 types of data sheets (Including as a minimum pulleys and bearings) submitted by the Tenderer and acceptable with level of risk identified. 2: Less than 2 of the different types of data sheets submitted by the

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	Qualitative Technical Criteria Description		Reference to Technical Specification / Tender Returnable	Criteria Weighting (%)	Criteria Sub Weighting (%)	
						Tenderer or Data sheets submitted unacceptable due to non-conformance to the technical requirements or unacceptable due to unacceptable listed risk. 0: None compliance/Nothing submitted.
	Civil			15		
	3.1	The Tenderer submits a high-level technical proposal for the work, which is in accordance with the scope of work. The technical proposal is to include the following as a minimum: ▪ Proposed plant, equipment and tools ▪ Proposed tests, repair materials and conditional visual inspection ▪ Shot blasting and repainting ▪ Foreseen risks, concerns and deviations ▪ Required temporary works (if any)	Section 5.2.2		60	Score 5: Technical proposal details fully how scope will be met and provides comprehensive methodology of approach. All of the minimum requirements have been discussed. Score 4: Technical proposal describes how scope will be met and includes minor details on methodology of approach. Three of the minimum requirements have been discussed.

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	Qualitative Technical Criteria Description		Reference to Technical Specification / Tender Returnable	Criteria Weighting (%)	Criteria Sub Weighting (%)	
						Score 2: Technical proposal does not contain methodology of approach and only one of the minimum requirements has been discussed. Score 0: No submission made.
	3.2	The civil resource, as per the organogram, must be professionally registered with ECSA as a Civil Engineer or Civil Engineering Technologist. A valid ECSA registration certificate for the key resource must be provided. If the key resource is not directly employed by the main contractor, a letter of intent which is signed by both the main contractor and the key resource must be provided to confirm that the key resource will be a part of the project team for the duration of the project. An employment contract/agreement between the main contractor and the key resource will also be acceptable			40	Score 5: Valid ECSA registration certificate submitted for the civil engineer or technologist. Score 0: No submission made.
4.	Control & Instrumentation			20		

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	Qualitative Technical Criteria Description		Reference to Technical Specification / Tender Returnable	Criteria Weighting (%)	Criteria Sub Weighting (%)	
	4.1	The Tenderer provides proof of conveyor protection instrumentation system integrator or endorsed system integrator status. If the Tenderer is unable to provide proof as required above. The Tenderer shall supply proof of the sub-contracting company that shall be utilised with a signed letter of intent between both parties.	Section 3.1.6		40	5 – Proof confirming required status or proof of subcontractor's status and signed letter of intent. 0 – No proof submitted, or unacceptable proof of status submitted.
	4.2	Method statement for repair and integration of the refurbished head station conveyor protection equipment.	Section 5.3.4		30	5: Highly detailed method statement submitted for installation of the refurbished Head Station protection system. 4: Highly detailed method statement submitted for installation of the refurbished Head Station protection system and contractor lists how the work will be carried out. 2: Method statement submitted but not detailed enough to show understanding of the minimum requirements of the method statement.

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	Qualitative Technical Criteria Description		Reference to Technical Specification / Tender Returnable	Criteria Weighting (%)	Criteria Sub Weighting (%)	
						0: None compliance/Nothing submitted
	4.3	The tenderer provides datasheets for junction boxes, radios, trunking & racking.			10	5 – The supplied datasheet is for the correct equipment and fit for purpose as per Eskom standards. 4 – The supplied datasheet is for the correct equipment and fit for purpose. All the datasheets are provided. 2 – The supplied datasheet is for the incorrect equipment or not completely fit for purpose but acceptable to a certain extent. Not all the datasheets are provided. 0 – No submission or unacceptable submission.
	4.4	The tenderer provides datasheets for all conveyor protection systems. This includes: • ETR system • Block chute detector • Misalignment and RIP devices			10	5 – The supplied datasheet is for the correct equipment and fit for purpose as per Eskom standards.

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	Qualitative Technical Criteria Description		Reference to Technical Specification / Tender Returnable	Criteria Weighting (%)	Criteria Sub Weighting (%)	
		- Load cell device - Proximity sensor				0 – No submission or unacceptable submission.
	4.5	The tenderer provides datasheets for instrument cabling, including UV and copper/ethernet cables.			10	5 – The supplied datasheet is for the correct equipment and fit for purpose as per Eskom standards. 0 – No submission or unacceptable submission.
5	Electrical			20		
	5.1	The Tenderer completes schedule B for the below requirements. 240-56227443 Cable Schedule Appendix A&B 240-77100923 Motor Technical Schedule B 240-54783039 New MV Motor Technical Schedule AB			40	5 – All AB schedules and document schedules provided filled in 100% without any deviations. 4 – Type test certificate's, all AB schedules and document schedules provided filled in 90% or less with acceptable risk, exceptions, and conditions. 2 – All AB schedules and document schedules provided filled in 50% or less with unacceptable risk,

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	Qualitative Technical Criteria Description		Reference to Technical Specification / Tender Returnable	Criteria Weighting (%)	Criteria Sub Weighting (%)	
						exceptions and conditions specified in any of the schedules submitted. 0 – No documentation provided
	5.2	The Tenderer submits a technical methodology and execution plan demonstrating compliance and any deviations for the electrical, installation, commissioning and handover requirements specified in the electrical scope. The methodology in a form of a narrative and supportive documentation shall include the following as a minimum: Cabling, cable joint and cable rack assessment methodology Compliance to motor requirements Compliance to earthing and bonding requirements. Junction box datasheets			60	5 – Comprehensive narrative provided which explicitly details the Tenderers execution plan and compliance to the electrical Works without deviations. 4 – Narrative technical methodology and execution plan contains ambiguity and deviations with acceptable risk, exceptions, and conditions. 2 – Narrative methodology and execution plan is incomplete, unclear and non-complaint with unacceptable risk, exceptions and conditions. 0 – No documentation provided
				TOTAL: 100		

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3.5 TET MEMBER RESPONSIBILITIES

Note: The TET members shall be appointed prior to the evaluations.

Table 5: TET Member Responsibilities

Mandatory Criteria Number	TET 1	TET 2	TET 3	TET 4	TET 5	TET 6	TET 7	TET 8
1	X							
2	X							
3	X							
4	X							
Qualitative Criteria Number	TET 1	TET 2	TET 3	TET 4	TET 5	TET 6	TET 7	TET 8
1	X							
2	X							
3	X	X			X			
4				X				
5			X					

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3.6 FORESEEN ACCEPTABLE / UNACCEPTABLE QUALIFICATIONS

3.6.1 Risks

Table 6: Acceptable Technical Risks

Risk	Description
1.	None

Table 7: Unacceptable Technical Risks

Risk	Description
1.	Non-compliance to the scope of work
2.	No Execution Method Statement provided
3.	Incorrect Assumptions made
4.	Unacceptable Deviations Listed
5.	Failure to adhere to Eskom Standards
6.	No warrantee provided on mayor equipment
7.	No Civil qualification for the civil engineer
8.	Key personnel not included on organogram with required qualifications and relevant experience that limits the execution of the project
9.	No proof of ISO3834 rev 2
10.	
11.	

3.6.2 Exceptions / Conditions

Table 8: Acceptable Technical Exceptions / Conditions

Risk	Description
1.	Main Tenderer uses references of a subcontractor provided the relationship between the parties are defined with proof by means of a signed letter.

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Table 9: Unacceptable Technical Exceptions / Conditions

Risk	Description
1.	Delays in the program that exceeds the committed timeline with more than two weeks
2.	Constructability Issues involving decommissioning and installation of equipment affecting plant operation.
3.	Negative feedback from references provided
4.	Work listed as references is not of similar type and complexity as the scope of work requirements.
5.	Deviations that are crucial to the execution of the works

4. AUTHORISATION

This document has been seen and accepted by:

Name	Designation	Signature
Johan Brink	OPE Manager	
Suven Govender	Civil Engineer	
Ntebaleng Maidi	Electrical engineer	
Karabo Mokgethi	C&I Engineer	
Itumeleng Mogane	Civil Engineer	

5. REVISIONS

Date	Rev.	Compiler	Remarks
August 2025	0.1	P Holtzhausen	First draft

6. DEVELOPMENT TEAM

The following people were involved in the development of this document:

- Pieter Holtzhausen
- Leornard Koller

7. ACKNOWLEDGEMENTS

- None

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