

	Request for Proposal	Document Identifier	240-114238630	Rev	28
		Effective Date	07 April 2026		
		Review Date	April 2031		

ESKOM HOLDINGS SOC LTD
REQUEST FOR PROPOSAL (RFP)
FOR

Provision of physical security, tactical response teams, aerial surveillance and technology solutions services for a period of 60 months at Hendrina Power Station.

Tender number	E2995GXMPHEN
Issue date	04 June 2026
Closing date and time	09 July 2026 at 10h00 a.m.
Tender validity period	120 days from the closing date and time
Clarification meeting	1. Non-Compulsory Clarification meeting will be held as follows: Date: 10 June 2026 Time: 11:30-13:30 MS Teams link: https://teams.microsoft.com/meet/38020626336123?p=K68bakyAdunRowWTSO 2. Non-Compulsory Site Clarification meeting will be held as follows: Date: 25 June 2026 Time: 10:00-15:00 Venue: 1 Impala Road Hendrina Power Station Pullenshope 1096
Tenders are to be submitted electronically via Eskom E- tendering site by the stipulated closing date and time. Please note it is the responsibility of the supplier to ensure that the tender submission is submitted before the closing time	All submissions to be submitted electronically via Eskom E-tendering site on 09 July 2026 @10:00a.m. Tender Bulletin (eskom.co.za)

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Request for Proposal

Eskom Holdings SOC Ltd (hereinafter "Eskom") invites you to submit a proposal for the provision of physical security, tactical response teams, aerial surveillance and technology solution for a period of 60 months at Hendrina Power Station.

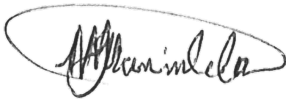
The tender documents are supplied to you on the following basis:

1. Free of charge

Eskom has delegated the management of this Request for Proposal to the Eskom Representative whose name and contact details are set out in the Tender Data. The submission of a proposal by you in response to this Request for Proposal will be deemed as your acceptance of the Eskom Standard Conditions of Tender which may be accessed at www.eskom.co.za.

All queries and clarifications relating to the Request for Proposal documents must be addressed in writing to the Eskom Representative. No query or clarification may be addressed to any Eskom official other than the Eskom Representative.

Yours faithfully



Procurement Manager

Halalisiwe Khumalo

Date: 18/06/2026

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1.1 Annexures to the Tender

The following document listed hereunder are attached to this Request for Proposal.

Number	Description	Annexure	Attached (Y / N / N/A)
1.1.1	*Authorisation Form	Annexure A	Y
1.1.2	*Acknowledgement form	Annexure B	Y
1.1.3	*Tenderer's particulars	Annexure C	Y
1.1.4	*Integrity Declaration Form (Suppliers are required to download and read the Supplier Integrity Pact. It is accessible on the Eskom Tender Bulletin via Eskom Supplier Integrity Pact (eskom.co.za) link)	Annexure D	Y
1.1.5	*CPA Requirements for Local Goods/Services	Annexure E	Y
1.1.6	*CPA(IG) for Foreign Goods/Services (if applicable)	Annexure F	Y
1.1.7	SBD 6.2 Declaration Certificate for Local Production and Local Content (only applicable if designated materials are included and then Tenderers will be required to complete and submit Annexures G1 to G4 as evidence of compliance with this requirement).	Annexure G1	Y
	Annexure C Local Content Declaration- Summary Schedule	Annexure G2	Y
	Annexure D Imported Content Declaration – Supporting Schedule to Annexure C	Annexure G3	Y
	Annexure E Local Content Declaration- Supporting Schedule to Annexure C	Annexure G4	Y
1.1.8	*SBD 1 Invitation to Bid must be filled out by all tenderers and submitted with the tender at tender submission deadline	Annexure H	Y
1.1.9	*SBD 6.1 Preference Points Claim Form in terms of PPPFA 2022 regulations	Annexure I	Y
1.1.10	*SBD 4 – Bidders Disclosure	Annexure J	Y
1.1.11	Tax Evaluation questionnaire to determine whether a company, close corporation (CC) or Trust is a personal service provider for purposes of PAYE	PAYE Questionnaire for Service Contract	Y

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Number	Description	Annexure	Attached (Y / N / N/A)
1.1.12	Reverse e-auction training acknowledgement form (if applicable)	Not Applicable	N
1.1.13	Reverse e-auction process (if applicable)	Not Applicable	N
1.1.14	E-tendering Help Manual acknowledgement form	E-tendering Help Manual acknowledgement form	Y
1.1.15	E-tendering Help Manual for supplier	E-tendering Help Manual for supplier	Y
1.1.16	CIDB Contract Skills Development Goals (CSDG) (if applicable)	Not Applicable	N
1.1.17	Contract Participation Goals (CPG) (if applicable)	Not Applicable	N
1.1.18	Scope of Work	Scope of Work	Y
1.1.19	NEC or other Contract	NEC or other Contract	Y
1.1.20	Pricing Schedule/BOQ (if not contained in Contract) PDF and a copy in excel format. The upload size per document is 500 megabytes and total submission is restricted to 4 gigabytes.	A detailed Bill of Quantities (BOQ) will be issued exclusively to suppliers who achieved a qualifying minimum score of 70% during phase two	N

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1.2 Tender Data

The Tender Data makes several references to the **Eskom Standard Conditions of Tender** and in those instances, the clause numbers are referenced hereunder. If the **Eskom Standard Conditions of Tender** are not attached to the **Request for Proposal**, then tenderers are required to download this from www.eskom.co.za. The “**Tender Data**” as detailed herein shall take precedence over the **Standard Conditions of Tender** in the event of any ambiguity or inconsistency between the two documents.

Clause Number from Standard Conditions of Tender	Tender Data
1.1 Parties	The Employer is Eskom Holdings SOC Ltd The Eskom Representative is: Name: Theo Vilakazi Tel: 013 296 3779 E-mail: VilakaTe@eskom.co.za
1.3 Tender documents	The RFP number is: E2995GXMPHEN See the content list above for the tender documents.
1.4 Type of RFP	The Request for Proposal (RFP) process will be conducted in two phases Phase one In this phase, the technical, SDL&I, SHEQ requirements and draft NEC contract, will be issued to the market, inviting prospective bidders to submit their proposals through an open RFP. These proposals will be evaluated against identified technical evaluation criteria, SDL&I, and SHEQ requirements. Suppliers deemed technically suitable in Phase One will be invited to participate in Phase Two for further evaluation. Phase two A closed tender process will be conducted, under which a detailed Bill of Quantities (BOQ) will be issued exclusively to suppliers who achieved a qualifying minimum score of 70% Please note: A detailed Bill of Quantities (BOQ) will be informed by the submitted proposals that best suit Hendrina Power Station. The SDL&I and SHEQ requirements may be subject to change, depending on any expansion of the scope of work arising from the selected proposal.
1.6 Eskom's right to accept or reject any tender	The tender shall be for the whole of the contract.

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Clause Number from Standard Conditions of Tender	Tender Data
2.1 Eligibility	Tenderers (whether a single company or an incorporated or unincorporated joint venture or consortium) must meet the eligibility criteria stated in the Tender Data. The tenderer, or any of its principals, must not be under any restriction to do business with Eskom or State-Owned Companies. <u>Tenderers are ineligible to submit a tender if:</u> 1. Tenderers have the nationality of a country on any international sanctions list. A tenderer shall be found to have the nationality of a country if the tenderer is a national or is constituted, incorporated, or registered and operates in conformity with the provisions of the laws of that country. This criterion shall also apply to the determination of the nationality of proposed subcontractors or suppliers for any part of the Contract including related services. 2. Tenderers submit more than one proposal either individually or as a partner in a joint venture (JV) or consortium, except on an E-Tendering system where there is a limit size (The upload size per document is 500 megabytes and total submission is restricted to 4 gigabytes). 3. Tenders submitted by a joint venture or consortium where the JV/consortium agreement does not explicitly state that the parties of the JV or consortium shall be jointly and severally liable for the execution of the Contract in accordance with the Contract terms. 4. A Tenderer must not have a conflict of interest. All Tenderers found to have a conflict of interest shall be disqualified. Prima facie evidence that a tenderer has a conflict of interest with one or more parties in this RFP process is: (a) they have a controlling partner or majority shareholder in common; or (b) they have a relationship with each other, directly or through common third parties, that puts them in a position to have access to information about or influence on the tender of another tenderer, or to influence the decisions of the Employer regarding this bidding process. 5. Tenders signed by non-authorized persons. 6. Any tenderer that is restricted by National Treasury. 7. Any tenderer on the Tender Defaulters list. 8. Any tenderer and/or its director/s that is restricted by Eskom. 9. A tenderer that sub-contracts 100% of the Scope of Work Eskom will disqualify tenderers that are found not to have met the eligibility criteria.
2.2 - 2.5 Tender Closing	The deadline for RFP submission is: Date 09 July 2026

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Clause Number from Standard Conditions of Tender	Tender Data
	Time 10H00 a.m. Late Tenders will not be accepted. Tenders are uploaded via Eskom Tender bulletin site on the Eskom E- tendering page TenderBulletin (eskom.co.za)
2.7-.2.11 Submitting a tender	For Electronic Tender Submissions The tenderer must upload the tender via Eskom Tender bulletin site on the Eskom E- tendering page. The documents need to be uploaded under the folder: Technical, Commercial, OHS, Quality, SDL&I documents and others. All documents need to be submitted in a PDF format (The upload size per document is 500 megabytes and total submission is restricted to 4 gigabytes). The price list needs to be submitted in PDF and a copy in excel format during Phase two No Zip/condense files can be uploaded No hard copy will be accepted If for some reason you resubmit your tender, then the latest version of the tender submitted will only be accepted and all previous submission/s will be null and void. Please ensure that the submission status is indicated as complete. Supplier Help Manual guide and video can be found on Eskom E- Tendering page
2.12 Tender Validity Period	The tender validity period is 120 days
2.15 Site visit and/or clarification meeting	1.A non-compulsory clarification meeting with representatives of Eskom will take place as follows: Date: 10 June 2026 Time: 11:30-13:30 Teams link: https://teams.microsoft.com/meet/38020626336123?p=K68bakyAduNRowWTSO Please note that if the tender stipulates that a clarification meeting is mandatory/compulsory, then tenderers must attend such meeting. Tenderers that do not attend such mandatory/compulsory meeting will be disqualified and will not be evaluated.

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	2.Non-Compulsory Site Clarification meeting will be held as follows: Date: 25 June 2026 Time: 10:00-15:00 Venue:1 Impala Road Hendrina Power Station Pullenshope 1096
2.16 Seeking clarification	The tenderer will notify Eskom of any clarifications required before the closing time for clarification queries, which is 05 working days before the deadline for tender submission, 02 July 2026 @ 10H00. All requests for tender closing extension must be done before the closing time for clarification queries, which is 5 working days before closing 02 July 2026 @ 10:00. A request by a tenderer to extend the tender closing date will be duly considered by Eskom delegated members. Such a request will be evaluated to ensure that any decision to grant an extension does not compromise the principles of fairness, equitability, transparency, competitiveness, and cost-effectiveness. Tenderers who have submitted their tenders prior to the granting of an extension may choose to retain their tenders as originally submitted, withdraw their tenders by providing Eskom with a formal notice of withdrawal, or submit an amended tender within the revised closing date. NB: It is the responsibility of the service provider to ensure that they continuously check/review the same advert on both Eskom Tender Bulletin and E-Tender for any changes /answers to queries of the enquiry prior to the closing date for clarifications
2.22 Alternative tenders	Alternative tenders are allowed If alternative tender(s) are allowed, it may be based only on the following criteria and subject to acceptance by Eskom: 1. Different technical methods and specifications.
2.33 Cataloguing	Not Applicable. No anticipated cataloguing or coding is required.
2.34 Provision of Security for Performance	If the recommended tenderer is found to be not financially suitable The following forms of security may be required from a tenderer, as deemed necessary by Eskom: 1. Obtaining a performance bond from a financial institution that has been preapproved by Eskom Treasury department 2.A parent Company Guarantee, provided that the parent company is financially sound enough to stand as surety for the subsidiary

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	tendering for the contract. The parent company's latest and approved AFS must be submitted for financial analysis If the provision of security for performance in the form of a performance bond or a demand guarantee is a requirement, the tenderer must select a minimum of two (2) financial institutions that it is likely to approach from the list provided of Eskom-approved financial institutions.						
3.4 Tender Opening	For E-tendering. There will be no public opening of tenders. Tenders will be downloaded electronically.						
3.5 Tender Prices	Prices will not be read out .						
3.9 Basic Compliance	Basic compliance for this RFP are: 1. Meet the eligibility criteria for a tenderer 2. Submit a complete tender with commercial and technical information 3. Submission of the mandatory commercial tender returnables as at stipulated deadlines: • For E-Tendering, a tenderer's failure to have submitted/uploaded tender documents will render the tender non-responsive.						
3.10 Mandatory tender returnables	A tenderer that does not submit mandatory documents by or the complete information required in mandatory documents by the deadlines stipulated in the Tender Returnable section of the respective RFP will be deemed non-responsive.						
3.13 Functionality requirements	Functionality requirements are applicable The following criteria will be applicable for this transaction under functionality criteria: <table border="1"> <thead> <tr> <th>Criteria</th><th>Weight</th></tr> </thead> <tbody> <tr> <td>Technical</td><td>100%</td></tr> <tr> <td>Threshold</td><td>70%</td></tr> </tbody> </table> The weight for the technical review will be 100% with a minimum threshold of 70% and will be based on the following: Tenderers who achieve a minimum score of 60% during the desktop evaluation phase will be shortlisted and proceed to the site evaluation stage, which carries a weighting of 10% Tenderers who do not meet the 70% threshold for functionality scoring will be disqualified.	Criteria	Weight	Technical	100%	Threshold	70%
Criteria	Weight						
Technical	100%						
Threshold	70%						
3.15 Evaluation of Price	Prices will be evaluated as follows: 1. Inclusive of VAT;						

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	2. Corrected for arithmetical errors; 3. Excluding contingencies in any bill of quantities or activity schedule' 4. Adjusted for any other acceptable variations, deviations, or alternative tenders submitted; and 5. Making a comparison of the Net Present Value of each adjusted tender based on the tendered programme (if provided) and prices, on the estimated effect of Price Adjustment Factors and rate of exchange fluctuations (if applicable) and on other evaluation parameters relating to uncertainty and risk, where applicable. 6. Unconditional discounts will be taken into account for evaluation purposes. 7. Conditional discounts will not be taken into account for evaluation purposes but will be implemented when payment is effected. Prices will be scored out of 90 points Eskom may not award a contract if the price is not market related
3.18 Evaluation of Specific Goals	Specific goals will be scored out of 10 points in accordance with the PPPFA. If a tenderer fails to submit evidence of its points claim for a Specific Goal, it will not be disqualified. However, it will be awarded 0 points for that Specific Goal.
3.19 Ranking of tenders	Tenderers will be ranked by applying the preferential point scoring for the 90/10 system. Eskom will add the score from Pricing and Specific Goals together and rank the suppliers from the highest to the lowest.
3.20 Objective Criteria (if applicable)	Objective criteria are not applicable
3.21 Reverse e-auction (if applicable)	Reverse e-auction is not applicable
Contractual Requirements	<u>Mandatory Contractual Requirements that must be included in all tenders is the following: -</u> • CSD registration Please Note: Unlike the Additional Contractual requirements hereunder that may be applied for a specific tender, proof of CSD registration is a mandatory requirement for all tenders. <u>Additional Contractual Requirements that may be included if applicable:</u> • SHEQ requirements; and/or • Financial viability (submission of financial statements) • CSI proposal-Eskom's proposal to CSI contribution is 3%

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	Any other as may be stipulated. Contractual Requirements are not evaluation criteria. They will be assessed after the evaluation and ranking of the tenders. Proof that the tenderer recommended for award has met the stipulated contractual requirements must be submitted prior to contract award. Failure to meet stipulated Contractual Requirements by the stipulated deadlines may result in the tenderer being regarded as non-responsive and ineligible for contract award. If the highest-ranked tenderer does not meet the contractual requirements, a different tenderer (the second-ranked) may be recommended for award.
3.24 Sign form of Agreement/ Contractual Conditions	The conditions of the contract will be the NEC3 Term Service Contract The conditions of the contract are the core clauses and the clauses for main Option A: Priced contract with price list Dispute resolution Option and secondary Options W1: Dispute resolution procedure X1: Price adjustment for inflation X2: Changes in the law X17: Low service damages X18: Limitation of liability X19: Task Order X20: Key Performance indicators Z: Additional conditions of contract If there are further documents/actions that are required during execution of the contract, these must be made contractual conditions and compliance thereto must be managed in terms of the contract.
2.28 CIDB Requirements (where applicable for Engineering and Construction Works Contracts)	CIDB Requirements are not applicable
2.29 Contract Skills Development Goals (CSDG) is <i>not applicable</i>	Contract Skills Development Goals (CSDG) is not applicable
2.30 Contract Participation Goals is not applicable	Contract Participation Goals is not applicable

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Please note:

Tenderers are requested to bear in mind Eskom's standard payment terms as stipulated hereunder when submitting tenders and concluding contracts with Eskom:

For contracts valued below R50 000 000 (Fifty Million Rand) including VAT, Eskom is committed to paying Suppliers within 30 days of receipt of undisputed invoices.

For contracts valued above R50 000 000 (Fifty Million Rand) including VAT, Eskom is committed to paying suppliers within 60 days of receipt of undisputed invoices.

Eskom reserves the right to negotiate with preferred bidders after a competitive bidding process or price quotations should the tendered prices not be market-related.

Main contractors/ suppliers are discouraged from subcontracting with their subsidiary companies as this may be interpreted as subcontracting with themselves and / or using their subsidiaries for fronting. Where a main contractor subcontracts with a subsidiary, this must be declared in its tender documents.

A report containing a list of potential sub-contractors may be drawn by accessing the following link: www.csd.gov.za

“proof of B-BBEE status level of contributor” means-

- (a) the B-BBEE status level certificate issued by an authorised body or person; or
- (b) a sworn affidavit as prescribed by the B-BBEE Codes of Good Practice; or
- (c) any other requirement prescribed in terms of the Broad-Based Black Economic Empowerment Act

1.3 TENDER RETURNABLES

The tenderer must submit the returnable set out hereunder as part of its tender at the stipulated deadline.

NOTE THE FOLLOWING: -

*** Returnables required at Tender closing (disqualifiable): -**

These returnables are required to be completed, signed (if required on the returnable) and submitted with the tender at Tender closing date and time. If not completed, signed (if required on the returnable) and/or submitted by tender closing, the tenderer will be disqualified.

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**** Returnable required at Tender closing (non-disqualifiable): -**

These returnables are required to be completed, signed (if required on the returnable) and submitted with Tender at Tender closing date and time; however, if not submitted by Tender closing, or submitted with incomplete information or without a required signature, the Procurement Practitioner will, in writing, request the tenderer to submit the returnable within 5 working days. If the returnable is not completed, signed if required and/or received by the Procurement Practitioner within 5 working days of the request, the tenderer will be disqualified.

The 5 working days period does not apply to CIDB proof of grading. Refer to the returnable table the prescribed period for CIDB proof of grading.

Returnables required at Tender Closing date and time for evaluation: -

These returnables are required to be submitted at tender closing date and time. These returnables will not be requested by the Procurement Practitioner. A tenderer that does not submit the required returnable at stipulated deadline or submits an incomplete returnable; will not be disqualified but will score zero.

Returnable required prior to Contract Award.

Returnables that are mandatory for contract award must be submitted prior to award, completed if completion is a requirement and signed if signature is a requirement.

Reference	Returnable From Suppliers	Returnable required at Tender closing (disqualifiable)*	Returnable required at Tender closing. (Non-disqualifiable) **	Returnable required prior to Contract Award.
Basic Compliance	Electronic copy of the tender in a PDF format. The price list needs to be submitted in PDF (The upload size per document is 500 megabytes and total submission is restricted to 4 gigabytes)	√		
Annexure A	Authorisation Form		√	
Annexure B	Acknowledgement Form		√	
Annexure C	Tenderers Particulars		√	
Annexure D	Integrity Pact Declaration form		√	
Annexure E	CPA for local goods/services (if applicable)			√
Annexure F	CPA(IG) for imported goods/services (if applicable)	-	-	-

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Reference	Returnable From Suppliers	Returnable required at Tender closing (disqualifiable)*	Returnable required at Tender closing. (Non-disqualifiable) **	Returnable required prior to Contract Award.
Annexure G1-G4	SBD 6.2 -Declaration certificate for local production and content and Annexures G2,G3,G4		√	
Annexure H (applicable for all suppliers including Foreign suppliers)	SBD 1- to be completed and submitted by all tenderers.		√	
# Annexure I	SBD 6.1- Preference Points Claim Form in terms of PPPFA 2022 regulations			
Annexure J	SBD 4 – Bidders Disclosure		√	
Reverse e-auction training acknowledgement form (if applicable)		-	-	-
E-tendering Help Manual acknowledgement form (if applicable)		-	-	-
Additional Documents required in the event of JV: -	Letter of intent to form a JV/consortium or Valid joint venture agreement confirming the rights and obligations of each of the joint venture partners and their profit-sharing ratios.		√	
	Separate written confirmation that the joint venture will operate as a single business entity (incorporated) for the duration of the contract or this may be included as an obligation within the JV agreement.		√	
	Details and confirmation of a single designated bank account in the name of the JV and independent of the individual JV partners, as set out in the joint venture agreement.			√
# Specific Goals	A tenderer's failure to submit proof that it meets the specific goals will not result in its disqualification. The tenderer will, however, be scored zero for Specific Goals for purposes of PPPFA scoring and ranking.			

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Reference	Returnable From Suppliers	Returnable required at Tender closing (disqualifiable)*	Returnable required at Tender closing. (Non-disqualifiable) **	Returnable required prior to Contract Award.
Tax Clearance Certificates	A certified copy of a tax clearance certificate is required from foreign tenderers (with a footprint in South Africa but that are not registered on CSD and have not provided a SARS pin number) and local tenderers (that have not provided their SARS e-filing PIN number for verification by Eskom and/or their CSD profile / CSD number). Foreign suppliers with no footprint in South Africa must complete the SBD1 document; however, no proof of tax compliance is required.			√
Tax Evaluation Questionnaire (if services contract and was included as annexure)	Evaluation questionnaire to determine whether a company, close corporation (CC) or Trust is a personal service provider for purposes of PAYE			√
Compliance with Employment Equity Act	To the extent that the tenderer falls within the definition of a “designated Employer” as contemplated in the Employment Equity Act 55 of 1998, the tenderer is required to furnish the Employer with proof of compliance with the Employment Equity Act, including proof of submission of the Employment Equity report to the Department of Labour. (South African tenderers only)			√
CIDB (where applicable)N/A	Valid proof of the required CIDB grading designation for the main contractor; JV and /or sub-contractor as may be required in the tender data at tender closing deadline or within 21 working days from the closing date of submission of tenders if this is agreed with the Employer	-	-	-
NEC or other Contract	NEC or other Contract, completed.		√	

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Pricing schedule	Completed pricing schedule (if not already submitted in the NEC or other Contract). For e-tendering price schedule needs to be submitted in <i>PDF</i>		√	
	<i>and a copy in excel format.</i> The upload size per document is 500 megabytes and total submission is restricted to 4 gigabytes.		√	
Additional documents required (ECSA/ SACPCMP/CVs/ permits/licenses/ specific registration documents (if applicable to scope of work))	Please refer to technical evaluation criteria	√		
	MANDATORY CONTRACTUAL REQUIREMENTS SUPPORTING EVIDENCE			
Mandatory Contractual Requirement	CSD Registration (CSD number/CSD Report)			√
	ADDITIONAL CONTRACTUAL REQUIREMENTS SUPPORTING EVIDENCE			
Safety	High risk work -Annexure B Is the acknowledgement of Eskom's OHS legal and other requirements form signed and submitted by the tenderer? Health and Safety Plan (must address the project /scope of work OHS risk(s) and aligned with the health and safety specification or requirements)			√

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	Costing for Health and Safety management Has the tenderer submitted detailed costing for OHS (the cost should be broken down not provided as a lump sum). - The costing must be based on the overall scope of work/service to be performed. - The scope of work and the risk assessment may serve as a guideline. Baseline OHS Risk Assessment (BRA) Identification, assessment and management of OHS risks related to the scope of work. The methodology used for the risk assessment must be provided together with the BRA Valid Letter of Good Standing (COIDA or equivalent) OHS policy signed by CEO The submitted policy must comply to OHS Act Section 7 OHS Competency (Consider scope of work, risks, OHS plan and applicability) CV's and qualifications / certificates (List competencies required)			
Quality	Category 3: SECTION A: Quality Management System Requirements ISO 9001 Objective evidence of documented QMS that is not certified but complies with ISO 9001 Section A Score Option 2 SECTION B: Evidence of QMS in operation (Tender Quality Requirements -Ref 240-105658000)			v

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	SECTION C: Contract Quality Plan Requirements (Ref 240-105658000 and 240-109253698). Draft Contract Quality Plan specific to the scope of work as described in the tender documents (Ref ISO 10005) SECTION D: Quality Control Plan Requirements (Ref 240-105658000 or 240-109253302) QCP /Checklist/ ITP (Quality Control Plans) as per Scope of Works (Ref ISO 10005) SECTION E: User defined additional Requirements & miscellaneous (Ref 240-105658000) Customer specific requirements & other standards and requirements can be listed and evaluated here Quality requirements Category may be subject to change, depending on any expansion of the scope of work arising from the selected proposal.			
Other safety/quality documents as required per scope of works				√
Environmental	Not Applicable with the current scope of work Environmental requirements may be application, depending on any expansion of the scope of work arising from the selected proposal.			√
Due Diligence/financial analysis	- Latest, approved (No draft annual financial statements or managements accounts are allowed for this process) annual financial statements of the tendering company (Not Parent or ultimate holding company) , including: - Background to the company - A signed director's report.			√

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	○ A signed auditor's/reviewer's/compiler's/accounting officer's report ○ Statement of financial position ○ Statement of comprehensive income ○ Statement of changes in equity ○ Statement of cash flows ○ Notes to the financial statements. ● A signed copy of the public interest score (only applicable to South African entities that are not audited) ○ Giving the actual score ○ Indicating whether the company is owner managed or not ○ Confirming whether the annual financial statements were externally prepared or not. ● Copies of the ITA34C for the current & previous years of assessment (only applicable to South African entities that are not audited) ● For unincorporated JV or a SPV, each partner in the JV or a SPV must submit its annual financial statements including all items listed above.			
	DOCUMENTS REQUIRED UNDER FUNCTIONALITY/TECHNICAL CRITERIA			
Functionality/Technical	Refer to Annexure A: Technical evaluation Criterion	√		

ANNEXURE A: TECHNICAL EVALUATION CRITERIA

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MANDATORY TECHNICAL EVALUATION CRITERIA

Mandatory Technical Evaluation Criteria (gatekeepers) are a 'must meet' criteria. These criteria shall not be weighted, or point scored but shall be assessed on a Yes/No basis as to whether the criteria are met. An assessment of 'No' against any criterion shall technically disqualify the tenderer and shall Not be further evaluated against Qualitative Criteria.

1. Company Requirements

Requirement	Verification Method	Pass Criteria	Yes/No
Valid PSIRA registration for the Company	Certified copy (must not be older than 90 days from the date of submission)	Valid certificate by the time tender closes.	
Valid PSIRA good standing letter	Certified copy (must not be older than 90 days from the date of submission)	Valid certified letter by the time tender closes.	
Private Sector Security Provident fund (PSSPF) compliance confirmation letter 13a	Certified copy (must not be older than 90days from the date of submission)	Valid letter issued by (PSSPF) indicating company's compliant status.	
Firearm licenses	Certified copy (must not be older than 90 days from the date of submission)	Valid copies of firearm licenses of firearms owned by the company. Document verification with SAPS CFR.	
UASOC certificate	Certified copy (must not be older than 90 days from the date of submission)	Proof that Company has a valid UASOC certificate which must comply to the following criteria: ➤ Approved for R-VLOS, VLOS and B_VLOS for security operations (maximum distance from RPS equal 15 kilometers).	
Letter from SAPS issued by the NKP office indicating company's application for registration to offer services at National Key Point.	Certified copy (must not be older than 90days from the date of submission)	Valid letter issued by SAPS (NKP) not older than 12 months from the date of issue.	

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National Bargaining Council Private Security Sector	Certified copy (must not be older than 90 days from the date of submission)	Registration with the National Bargaining Council Private Security Sector (NBCPSS)	
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2. Personnel Requirements

Requirement	Verification Method	Pass Criteria	Yes/No
PSIRA registration (employees under the supplier's company name)	Certified copy (must not be older than 90 days from the date of submission)	PSIRA list of members (Must have 20 and more employees registered)	
PSIRA registration (Directors)	Certified copy (must not be older than 90 days from the date of submission)	Certified copy of minimum Grade B certificate, valid by the time tender closes	
Firearm competency and appointment letter for a responsible person	Certified copy (must not be older than 90 days from the date of submission)	Appointment letter of the Firearm Responsible person in a company letter head. AND accompanied by Valid competency certificate Sassetta training for firearm handling and usage for business purpose.	
SAPS Clearance certificate	Valid SAPS 365 Clearance certificate for all directors or Afiswitch accredited company Criminal verification check (must not be older than 90 days from the date of submission)	Certificate indicating no criminal record or offences (SAPS 69. Proof of application will not be accepted)	

QUALITATIVE TECHNICAL EVALUATION CRITERIA

Only tenderers who met all the mandatory technical evaluation criteria will be considered for qualitative technical requirements evaluations.

Qualitative Technical Evaluation Criteria are weighted evaluation criteria used to identify the highest technically ranked tenderer after determining that all the Mandatory Evaluation Criteria have been met. The Qualitative Evaluation Criteria are weighted to reflect the relevant importance of each

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criterion. The minimum weighted final score (threshold) required for a tender to be considered from a technical.

The weight for the technical review will be 100% with a minimum threshold of 70% and will be based on the following:

Tenderers who achieve a minimum score of 60% during the desktop evaluation phase will be shortlisted and proceed to the site evaluation stage, which carries a weighting of 10%

1. Physical Security Services

Item	Criterion:	Measurement:	Weight:	Required Returnable/Evidence:	Technical Scoring %
1.1.1 Guard Deployment & Management Plan (Specific, Measurable, Achievable, Relevant, Time-bound):	Adequacy and detailed plan for guard deployment, including grading (C-grade where required), training, supervision, and shift management to ensure 100% scheduled shifts are covered across all posts as per the scope of work point 5.1.	Evaluation of proposed staffing rosters, training matrices (certifications), supervision structure, and incident response protocols. Bidder must demonstrate a clear methodology for achieving the KPI number 4 of 100% scheduled shifts covered.	8%	Management Plan - Detailed Guard Deployment Plan: - Including proposed organizational structure for physical security, - shift rotations, and site-specific allocation. - Sample Guard Roster: Demonstrating 100% shift coverage for a typical week Training Plan - Training Matrix & Curriculum: Outlining standard and specialized training for guards,	5 = 100% COMPLIANT All 4 main and sub requirements submitted
					4 = 80% COMPLIANT WITH ASSOCIATED QUALIFICATIONS Management plan containing 3 of the 4 requirements Training plan PSIRA and NKP requirements Uniform commitment letter & inventory List
					2 = 40% NON-COMPLIANT Management plan containing 2 of the 4 requirements Training plan PSIRA and

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				including ▪ PSIRA and NKP certification of training center and instructor's proof. Supervision ▪ Supervision & Quality Control Plan: Detailing how guard performance will be monitored and managed. Uniform ▪ Provide commitment statement that supplier is issuing uniforms with insignia as per PSIRA requirements supplier to provide uniform inventory list with the tender	NKP only submitted Uniform commitment letter & inventory List only submitted 0 = 0% TOTALLY DEFICIENT/N ON-RESPONSIVE None of any one of the items submitted Management Plan Training plan PSIRA and NKP requirements Uniform commitment letter & inventory List
1.1.2 Access Control Procedures & Implementation (Specific, Measurable, Achievable, Relevant):	Comprehensive plan for managing entry/exit points, including visitor management, personnel verification, and integration with proposed access control	Assessment of proposed access control protocols, technological compatibility with existing/new systems, and adherence to Eskom's access policies. Bidder must demonstrate how their plan will contribute to incident prevention.	5%	▪ Access Control Procedures Manual: Detailing protocols for personnel, visitors, vehicles, and goods.	5 = 100% COMPLIANT ▪ All the requirements 4 = 80% COMPLIANT WITH ASSOCIATED QUALIFICATIONS Partly submitted on both • Access Control Procedures

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	technology.				proposed access control technology
					2 = 40% NON-COMPLIANT One of the 2 Access Control Procedures or proposed access control technology
					0 = 0% TOTALLY DEFICIENT/NO N-RESPONSIVE NONE OF THE BELOW SUBMITTED DEPLOYMENT AND MANAGEMENT PLAN Nothing submitted
1.1.3 Patrol Services & Monitoring (Specific, Measurable, Achievable, Relevant):	Detailed methodology for regular site inspections and perimeter monitoring, including proposed patrol routes, frequency, and real-time reporting mechanisms.	Review of proposed patrol plans, use of patrol management systems (e.g., guard monitoring systems), and integration with control room operations. The plan must show how it will enhance early detection.	3%	- Patrol Plan per Risk Level: Outlining routes, frequency (daily, hourly, etc.), and methods (foot, vehicle). - Proposed Patrol Management System (PMS) Specification: Including real-time tracking and reporting features.	5 = 100% COMPLIANT All the 3 requirements
					4 = 80% COMPLIANT WITH ASSOCIATED QUALIFICATIONS 2 of the 3 requirements in full
					2 = 40% NON-COMPLIANT

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				Sample Patrol Reports: Indicating data captured and escalation paths.	- One of the 3 requirements 0 = 0% TOTALLY DEFICIENT/NON-RESPONSIVE NONE OF THE BELOW SUBMITTED DEPLOYMENT AND MANAGEMENT PLAN - Nothing submitted
1.1.4 Security / Emergency Management & Coordination (Specific, Measurable, Achievable, Relevant):	Clear procedures for coordinating with emergency services and Eskom personnel during critical incidents.	Evaluation of proposed emergency response plans, communication flow diagrams, and defined roles/responsibilities.	3%	- Security / Emergency Response Plan (ERP) Outline: Covering various security incidents (e.g., intrusion, fire, medical emergency). - Communication Matrix/Flow Diagram: Illustrating coordination with Eskom internal teams, SAPS, and other emergency services. - Incident Escalation Matrix: Defining clear roles and responsibilities.	5 = 100% COMPLIANT All the 3 requirements
					4 = 80% COMPLIANT WITH ASSOCIATED QUALIFICATIONS 2 of the 3 requirements in full
					2 = 40% NON-COMPLIANT - One of the 3 requirements 0 = 0% TOTALLY DEFICIENT/NON-RESPONSIVE NONE OF THE BELOW SUBMITTED DEPLOYMENT AND MANAGEMENT PLAN - Nothing

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					submitted
TOTAL			17%		

2. Technology Integration Services

Item	Criterion:	Measurement:	Weight:	Required Returnable/Evidence:	Criteria Weighting (%)
1.2.1 CCTV Surveillance System Design & Coverage (Specific, Measurable, Achievable, Relevant, Time-bound):	Technical specifications of proposed movable cameras or CCTV systems,	Review of system architecture, camera specifications (resolution, night vision, analytics capabilities), coverage maps, and proposed integration points with Eskom's control room at Hendrina power Station	6%	- CCTV System Design Document: Including camera types, specifications, and proposed locations. - Technical Specifications of Storage Solutions: Including video analytics capabilities. - Integration Plan for Eskom Control Room: Detailing software/hardware compatibility and data flow.	5 = 100% COMPLIANT • All the 3 requirements
					4 = 80% COMPLIANT WITH ASSOCIATED QUALIFICATIONS • 2 of the 3 requirements in full
					2 = 40% NON-COMPLIANT • One of the 3 requirements
					0 = 0% TOTALLY DEFICIENT/NON-RESPONSIVE NONE OF THE BELOW SUBMITTED DEPLOYMENT AND MANAGEMENT PLAN • Nothing submitted
1.2.3 Advanced Technology Implementation Drone Operations, (Specific, Measurable, Achievable, Relevant, Time-	Detailed plan for deploying advanced technologies specified (Drone technology, body cameras,	Tenderers must provide case studies or proof of concept for similar deployments. For drones, detail types,	7%	AI Analytics Solution Description: Detailing specific functionalities (e.g., object detection, behavioral anomaly, facial	5 = 100% COMPLIANT • All the 7 requirements
					4 = 80% COMPLIANT WITH ASSOCIATED QUALIFICATIONS • Proposed

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bound):	Electronic OB). AI technology if applicable	operational capacity, pilot qualifications, and data management. For AI, specify algorithms and functionalities.		- recognition capability if applicable and permissible). - Proposed Aerial support Specifications: Including payload, flight endurance, and real-time streaming capabilities. - Flight/Drone Operations Manual: Outlining flight procedures, safety protocols, pilot qualifications (SACAA Part 101/102 certification proof), and data management plan. - Specifications of the electronic OB software and PC Demonstrating of how systems will be managed. - Body cameras Demonstrating of how systems will be managed. 2-way radio specifications & Demonstrating of how systems will be managed. - Relevant Case Studies/Proof of Concepts: For previous deployments of similar advanced technologies.	Aerial support Specifications - Flight/Drone Operations Manual, pilot qualification - Specifications of the electronic OB software 2-way radio specifications 2 = 40% NON-COMPLIANT - Any 3 of the requirements 0 = 0% TOTALLY DEFICIENT/NON-RESPONSIVE NONE OF THE BELOW SUBMITTED DEPLOYMENT AND MANAGEMENT PLAN - Nothing submitted
1.2.4 Control Room Operations & Integration	Robust plan for Upgrade and modernise the	Assessment of proposed control room software,	7%	Proposed modernization of the control room with drawings	5 = 100% COMPLIANT All the 3 requirements

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(Specific, Measurable, Achievable, Relevant, Time-bound):	existing security control room to improve operational efficiency, situational awareness, and integration with all electronic security systems. Implement ergonomic workstation layouts, enhanced display wall systems, ensure uninterrupted power.	hardware, staffing model, the plan must demonstrate full scope to improve operational efficiency by the set date, as per Eskom's internal project timelines.		- Data Flow Diagrams: Illustrating cables are marked and named for easy maintenance - Project Plan: Confirming commissioning by set date (estimate date).	
					4 = 80% COMPLIANT WITH ASSOCIATED QUALIFICATIONS • 2 of the 3 requirements in full
					2 = 40% NON-COMPLIANT • One of the 3 requirements
					0 = 0% TOTALLY DEFICIENT/NON-RESPONSIVE NONE OF THE BELOW SUBMITTED DEPLOYMENT AND MANAGEMENT PLAN • Nothing submitted
TOTAL			20%		

3. Maintenance, Support

This section assesses the tenderer's long-term sustainability plan for the security systems and their commitment to innovation.

Item	Criterion:	Measurement:	Weight:	Required Returnable/Evidence:	Criteria Weighting (%)
2.1.1 Preventive & Corrective Maintenance: (Specific, Measurable, Achievable, Relevant, CVs of Key Trainers: Highlighting Time-bound)	Comprehensive preventive maintenance schedules, detailed fault resolution procedures, and guaranteed response times to meet the	Review of proposed maintenance schedules, SLA adherence (including penalties), escalation matrix, and	6%	- Preventive Maintenance Schedule: Detailed plan for all proposed technologies and systems (e.g., weekly, monthly, quarterly checks). - Corrective Maintenance	5 = 100% COMPLIANT • All the 4 requirements
					4 = 80% COMPLIANT WITH ASSOCIATED QUALIFICATIONS • Preventive Maintenance Schedule: Detailed plan

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	KPIs of "Fault Resolution Time ≤ 24 hours" and "Equipment Functionality ≥ 99% operational status".	reporting mechanisms for system uptime.		Procedures: Outlining fault reporting, diagnosis, repair, and testing processes. - Service Level Agreement (SLA) Matrix: Specifying response and resolution times for different severity levels, including proposed penalties for non-adherence. - Sample Maintenance Report: Demonstrating data capture and reporting format.	- Outlining fault reporting, diagnosis, repair, and testing processes. - Sample Maintenance Report 2 = 40% NON-COMPLIANT 1 of the 4 requirements 0 = 0% TOTALLY DEFICIENT/NON-RESPONSIVE NONE OF THE BELOW SUBMITTED DEPLOYMENT AND MANAGEMENT PLAN - Nothing submitted
2.1.3 Personnel Training & Certification (Specific, Measurable, Achievable, Relevant, Time-bound):	Detailed plan for ongoing personnel development and certification, ensuring "100% personnel certified" Scope of work point 14.1 & 2 throughout the contract duration.	Review of training curriculum, frequency, trainers' qualifications, and methods for tracking personnel certifications (PSIRA, FCA, SACAA).	8%	- Comprehensive Training Program Outline: For all operational and technical staff. - Certification Tracking Methodology: Explaining how 100% certification will be maintained. - Provide proof of the following: - NKP and PSIRA Approved training facility and shooting range, or - Certified letters from approved training companies to confirm that an agreement	5 = 100% COMPLIANT - All the 4 main and subcategory requirements 4 = 80% COMPLIANT WITH ASSOCIATED QUALIFICATIONS - Comprehensive Training Program Outline: For all operational and technical staff - Certified letters from approved training companies to confirm that an agreement exists for

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				- exists for them to do NKP and Firearm training - relevant qualifications and experience. - Ariel security surveillance - Guarding and TRT (e.g. NKP refresher, firearms training and Specialized TRT training)	- them to do NKP and Firearm training - relevant qualifications and experience
					2 = 40% NON-COMPLIANT 2 of the 4 requirements
					0 = 0% TOTALLY DEFICIENT/NON-RESPONSIVE NONE OF THE BELOW SUBMITTED DEPLOYMENT AND MANAGEMENT PLAN Nothing submitted
TOTAL			14%		

4. Technology Roadmap & Innovation

Item	Criterion:	Measurement:	Weight:	Required Returnable/Evidence:	Criteria Weighting (%)
2.2.2 Innovation Strategy & Guard Reduction (Specific, Measurable, Achievable, Relevant, Time-bound):	Commitment to adopting modern technologies and an actionable plan to achieve 5% guard reduction by Year 2" and 5% by Year 3," along with 10% cost reduction through technology implementation	Assessment of proposed innovative solutions, their alignment with cost optimization and guard reduction targets, and a clear methodology for tracking	7%	- Innovation Strategy Document: Outlining proposed technologies beyond the baseline, their benefits, and suggested implementation approach. - Guard Reduction Plan: Detailing how technology implementation will lead to specific	5 = 100% COMPLIANT All the 4 requirements
					4 = 80% COMPLIANT WITH ASSOCIATED QUALIFICATIONS Guard Reduction Plan: - One of the 3 requirements - Cost Optimization Methodology: Explaining how the 10% cost reduction will be achieved

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	by Eskom.			percentage reductions in physical guards by Year 2 and Year 3. - Cost Optimization Methodology: Explaining how the 10% cost reduction will be achieved and measured through technology. - Innovation Tracking Framework: How the tenderer will identify, test, and propose 1 new technology per year.	2 = 40% NON-COMPLIANT 1 of the 4 requirements 0 = 0% TOTALLY DEFICIENT/NON-RESPONSIVE NONE OF THE BELOW SUBMITTED DEPLOYMENT AND MANAGEMENT PLAN Nothing submitted
TOTAL			7%		

5. Community & Law Enforcement Engagement Strategy (12 Points)

Item	Criterion:	Measurement:	Weight:	Required Returnable/Evidence:	Criteria Weighting (%)
3.2.1 Formal Protocols & Intelligence Sharing: (Specific, Measurable, Achievable, Relevant, Time-bound):	Robust plan for establishing formal communication protocols, secure intelligence sharing mechanisms, and regular engagement with SAPS (including specialized units) and other relevant	Evaluation of proposed MOUs or collaboration agreements with SAPS, defined contact points, frequency of intelligence briefings (e.g., monthly), and secure channels for data exchange.	6%	- Law Enforcement Liaison Plan: Detailing communication protocols, escalation paths, and regular meeting schedules (e.g., monthly joint briefings). - Secure Information Sharing Protocol: Describing methods for	5 = 100% COMPLIANT All the 5 requirements
					4 = 80% COMPLIANT WITH ASSOCIATED QUALIFICATIONS 3 of the 5 requirements in full
					2 = 40% NON-COMPLIANT 2 of the 5 requirements

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	law enforcement agencies. Detailed strategy for Intelligence gathering regarding threats (planned or unplanned protest, criminal activities, syndicates, breaches in processes proactive approach towards the NKP.	The plan should include evidence of successful past collaborations. The plan should outline monthly meetings with relevance to intelligence gathering or awareness campaigns		secure data exchange with SAPS/other agencies. - Letters of Intent/Support: From relevant SAPS units or other law enforcement agencies (if pre-existing relationships allow). - Case Studies: Demonstrating successful intelligence sharing leading to positive outcomes. - Methodology for Community Intelligence Gathering: How information will be collected, verified, and shared with Eskom/SAPS.	0 = 0% TOTALLY DEFICIENT/NON-RESPONSIVE NONE OF THE BELOW SUBMITTED DEPLOYMENT AND MANAGEMENT PLAN Nothing submitted
3.2.2 Joint Operations & Evidence Management (Specific, Measurable, Achievable, Relevant, Time-bound):	Demonstrated capability and willingness to participate in joint operations with law enforcement, coupled with robust procedures for evidence collection, preservation, and chain of custody to support successful arrests and prosecutions.	Review of proposed procedures for supporting police investigations, training modules on evidence handling, and examples of successful joint operations. The plan must demonstrate how it will contribute to improving arrest rates from security incidents.	5%	- Joint Operations Support Plan: Outlining resources, roles, and procedures for participating in SAPS-led operations. - Evidence Collection & Preservation Procedures Manual: Detailing methods for scene management, evidence handling, and chain of custody. - Training Module Outline: For personnel on evidence	5 = 100% COMPLIANT - All the 4 requirements 4 = 80% COMPLIANT WITH ASSOCIATED QUALIFICATIONS 2 of the 4 requirements in full 2 = 40% NON-COMPLIANT 1 of the 4 requirements 0 = 0% TOTALLY DEFICIENT/NON-RESPONSIVE NONE OF THE BELOW SUBMITTED

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				- collection and legal compliance. - Examples of Successful Joint Operations: With documented outcomes (e.g., arrests, recovery of stolen property) from past projects.	DEPLOYMENT AND MANAGEMENT PLAN Nothing submitted
TOTAL			11%		

6. Tenderer's Experience & Capacity

This section assesses the overall capability and experience of the tenderer.

Item	Criterion:	Measurement :	Weight:	Required Returnable/Evidence:	Criteria Weighting (%)
4.1 Company Experience & Track Record: (Specific, Measurable, Achievable, Relevant, Time-bound):	Proven experience in providing integrated security services for critical infrastructure (e.g., energy, telecommunications, water, roads, mining, etc) within the past 5 years, particularly in similar high-risk environments.	Submission of at least two (2) verifiable references for comparable projects, including contract values, project durations, and client contact details. Evaluation of company profile, certifications, and operational footprint in South Africa.	7%	- Company Profile: Detailing history, mission, and organizational structure. - List of Comparable Projects: Minimum of two, per category - Guarding & TRT Services - Ariel security surveillance - undertaken in the past 5 years, including project description, client name, contract value, duration, and key outcomes. - Letters of Reference/Client Contact Details: For all listed comparable projects. - Copies of Relevant Industry	5 = 100% COMPLIANT All the 5 main and subcategory requirements
					4 = 80% COMPLIANT WITH ASSOCIATED QUALIFICATIONS - List of Comparable Projects: Minimum of two, per category - Guarding & TRT Services - Ariel security surveillance

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				Certifications/Accreditations: (e.g., PSIRA, ISO certifications related to safety or quality management).	Any 2 of the remaining 4 requirements 2 = 40% NON-COMPLIANT 2 of the 5 requirements 0 = 0% TOTALLY DEFICIENT/NON-RESPONSIVE NONE OF THE BELOW SUBMITTED DEPLOYMENT AND MANAGEMENT PLAN Nothing submitted
4.2 Resources & Organizational Capacity (Specific, Measurable, Achievable, Relevant, Time-bound):	Adequacy of human resources (management, technical, and operational staff) and logistical capabilities to effectively manage a project of this scale across multiple sites.	Review of organizational structure, CVs of key personnel (Project Manager, Technical Lead, Operations Manager), Demonstration of sufficient equipment/vehicle fleet.	5%	- Organizational Chart: Highlighting key project roles and reporting lines. - CVs of Proposed Key Personnel: (e.g., Project Manager, Technical Lead, Operations Manager, permit office administration demonstrating relevant experience and - Proof of qualifications. of Proposed Key Personnel - Management qualification - Safety officer N/Dip Safety Management - Administrators - Control room operators SASSETA accredited training - List of Major	5 = 100% COMPLIANT - All the 4 main and subcategories requirements 4 = 80% COMPLIANT WITH ASSOCIATED QUALIFICATION S - Proof of qualifications. of Proposed Key Personnel - Management qualification - Safety officer N/Dip Safety Management

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				Equipment & Vehicle Fleet Relevant to provision of services (e.g. response vehicles, technical equipment)	ment - Administrators - Control room operators SASSET A - accredited training - list of Major Equipment & Vehicle Fleet: Relevant to the provision of services (e.g., response vehicles, technical equipment). 2 = 40% NON-COMPLIANT 2 of the 4 requirements 0 = 0% TOTALLY DEFICIENT/NON-RESPONSIVE NONE OF THE BELOW SUBMITTED DEPLOYMENT AND MANAGEMENT PLAN Nothing submitted
TOTAL			12%		

7. SITE EVALUATION (10%)

Site visits will be conducted for the successfully shortlisted bidders

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Item	Criterion:	Measurement:	Weight:	Required Returnable/Evidence:	Criteria Weighting ▪ (%)
Site visit (Specific, Measurable, Achievable, Relevant, Time-bound):	Location evaluate a sample of the technology or demonstration of each proposed security solutions in the form of a presentation or a visit to sites where the solution has been implemented, and all functional requirements listed above.	capabilities to effectively manage a project of this scale across multiple sites Equipment and technology inspection / demonstration	10%	Building, Control room, Equipment, Firearms, Uniform stock levels, proposed technology demonstration or Presentation, Vehicles Armored & double cab	5 = 100% COMPLIANT • All the requirements
					4 = 80% COMPLIANT WITH ASSOCIATED QUALIFICATIONS • Control room, • Firearms • Technology presentation • Uniform stock
					2 = 40% NON-COMPLIANT • Control room • firearms
					0 = 0% TOTALLY DEFICIENT/NON-RESPONSIVE NONE OF THE BELOW SUBMITTED DEPLOYMENT AND MANAGEMENT PLAN Nothing available or presented
TOTAL			10%		

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ANNEXURE A

AUTHORISATION FORM

Indicate the status of the *tenderer* by ticking the appropriate box below.

A COMPANY	B CLOSE CORPORATION	C PARTNERSHIP	D JOINT VENTURE	E SOLE PROPRIETOR	F TRUST

The tenderer must complete the appropriate certificate set out below for its category of organisation. If the tenderer is a company, close corporation, joint venture, or trust the tenderer must attach a certified copy the document that is proof of the contents of the certificate (resolution of the board of directors of a company, members' resolution of a close corporation, power of attorney in the case of a joint venture, or resolution of the board of trustees of a trust).

Note further that, in addition to completing the relevant certificate for category of organisation, the authorised representative of the tenderer is also required to complete and sign the table at the end of this Authorisation Form.

A. Certificate for company

I, _____, in my capacity as _____ of the board of directors of _____, hereby confirm that by resolution of the board taken on _____ (date), Mr/Ms _____, acting in his/her capacity of _____, is authorised to submit this tender on behalf of the company, and to sign all documents in connection with this tender and any contract that may result from it on behalf of the company. A certified copy of the resolution of the board is annexed to this Form.

Signed:	Date:
Name:	Position:

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B. Certificate for close corporation

I, _____, in my capacity as member of _____, hereby confirm that by majority vote of the members taken on _____ (date), Mr/Ms _____, acting in his/her capacity of _____, is authorised to submit this tender on behalf of the close corporation, and to sign all documents in connection with this tender and any contract that may result from it on behalf of the close corporation. A certified copy of the members' resolution is annexed to this Form.

Signed:	Date:
Name:	Position:

C. Certificate for partnership

We, the undersigned, being the **key partners** in the business trading as _____ hereby authorise Mr/Ms _____, acting in his/her capacity of _____, to submit this tender on behalf of the partnership, and to sign all documents in connection with the tender and any contract that may result from it on behalf of the partnership.

Name	Address	Signature	Date

NOTE: This certificate is required to be completed and signed by the full number of Partners necessary to commit the Partnership. Attach additional pages if more space is required.

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D. Certificate for Joint Venture

We, the undersigned, are submitting this tender offer in Joint Venture and hereby authorise Mr/Ms _____, an authorised signatory of _____, being the lead member in the Joint Venture, to sign all documents in connection with the tender and any contract that may result from it on behalf of all the members in the Joint Venture.

This authorisation is evidenced by the attached power of attorney signed by the legally authorised signatories of all the members in the Joint Venture.

We attach to this Form a certified copy of the Joint Venture Agreement which incorporates a statement that all members in the Joint Venture are liable jointly and severally for the execution of the contract, a term that indicates which member will be the lead member, and terms that indicate the ratios according to which work and payment will be divided amongst the members.

Name of JV member	Address	Authorised signature, name and capacity
Lead member		
Member		
Member		
Member		

NOTE: This certificate is required to be completed and signed by all members of the joint venture. Attach additional pages if more space is required.

E. Certificate for sole proprietor

I, _____, hereby confirm that I am the sole proprietor of the business trading as _____

Signed:	Date:
---------	-------

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Name:	Position:(Sole Proprietor)
-------	----------------------------

F. Certificate for trust

I, _____, in my capacity as _____ of the board of trustees of _____, hereby confirm that by resolution of the board of trustees taken on _____ (date), Mr/Ms _____, acting in his/her capacity of _____, is authorised to submit this tender on behalf of the trust and to sign all documents in connection with this tender and any contract that may result from it on behalf of the trust. A certified copy of the resolution of the board of trustees is annexed to this Form.

Signed:	Date:
Name:	Position:

NOTE: The table below must also be fully completed by all *tenderers* in addition to the certificate that was selected and completed above.

Name of tenderer:	
Full names of authorised signatory:	
Designation and capacity:	
Signature of authorised signatory	
Date of signature:	

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ANNEXURE B

ACKNOWLEDGEMENT FORM

We are in receipt of the Proposal from Eskom Holdings SOC Ltd and the following addenda issued by Eskom:

We confirm that the documentation received by us is: **(Indicate by ticking the box)**

Correct as stated in the RFP Content List, and that each document is complete. ☐

Or: Incorrect or incomplete for the following reasons: ☐

Cataloguing Acknowledgement:

Please select the relevant statement by ticking the appropriate box below:

1. We agree to provide the cataloguing information as described in the RFP ☐
2. We have already supplied Eskom with the cataloguing information pertaining to this RFP in a previous contract/order, **insert previous contract/order number** ☐ _____
3. We do not intend to provide the required cataloguing information for the reasons stated hereunder: ☐

4. We are a Distributor/Importer/Agent and our Principal, being the Original Equipment Manufacturer (OEM), is or is not, delete **whichever is not applicable** in the position to supply cataloguing information for items. We attach the letter from the OEM confirming its position. ☐

Request for Proposal No: _____

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Name of Tenderer: _____

Country of registration: _____

Full names of contact person: _____

Contact details:

Tel (landline):
Cell phone:
e-mail address:

Name of tenderer:	
Full names of authorised signatory:	
Signature:	
Designation and capacity:	
Date:	

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ANNEXURE C

TENDERER'S PARTICULARS

The tenderer must furnish the following particulars where applicable:

Indicate the type of tendering structure by marking with an 'X' (where applicable provide registration number):	
Individual tenderer	
Unincorporated Joint venture (registration number for each member of the JV)	
Incorporated JV	
Other	

Please complete the following:

Name of lead partner/member in case of JV	
CIPC Registration Number or CIPC disclosure certificate (for individual companies and each JV member) or trust number.	
VAT registration number (for individual companies and each JV member)	
CIDB registration number (for individual companies and each JV member), contractor grading designation (for individual companies and each JV member) and combined cidb contractor grading designation (for JVs)	
Contact person	
Telephone number	
E-mail address	
Postal address (also of each member in the case of a JV)	
Physical address (also of each member in the case of a JV)	

If subcontractors are to be used, indicate the following for the main sub-contractor(s). Add to the list of applicable.

Name of contractor	
CIPC Registration number or CIPC disclosure certificate	
VAT registration number	
CIDB Registration number (if applicable) and CIDB grade specified for the sub-contractor as may be stipulated in the Tender Data	

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Proposed Scope of work to be done by sub-contractor	
Contact person	
Telephone number	
Fax number	
E-mail address	
Postal address	
Physical address	

1. If you are currently registered as a vendor with Eskom, please provide your Vendor registration number with Eskom. _____
2. If you are currently registered as a vendor on the National Treasury's Central Supplier Database (CSD), please provide your supplier registration number with Treasury _____
3. Please note that it is not mandatory for you to be registered on National Treasury's CSD at the time of responding to this tender. It is, however, a mandatory requirement that you be registered on CSD prior to award.
4. You may register online at National Treasury website on www.treasury.gov.za
5. If you are registered on SARS E-filing system, please provide your PIN number in order to verify your tax compliance status _____
6. If you are required to be tax compliant as per SBD 1 but are not registered on CSD (foreign suppliers) or have not provided your SARS E-filing PIN, please confirm that you have attached or will furnish a copy of a current valid tax compliance certificate as a tender returnable by contract award stage.

YES		NO	

7. If sub-contracting is prescribed in the Request for Proposal, tenderers must complete 7.1 to 7.9.

7.1 Confirm if you intend sub-contracting

YES		NO	
-----	--	----	--

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7.2 What percentage will you be sub-contracting? _____%

7.3 To whom do you intend sub-contracting? _____

7.4 Is the said sub-contractor registered on CSD?

YES		NO	
-----	--	----	--

7.5 If yes to 8.4, please provide CSD number. _____

7.6 Please confirm B-BBEE level of said sub-contractor _____

7.7 Which designated group does the sub-contractor belong to: -

- a) An EME or QSE;
- b) An EME or QSE which is at least 51% owned by black people;
- c) An EME or QSE which is at least 51% owned by black people who are youth;
- d) An EME or QSE which is at least 51% owned by black people who are women;
- e) An EME or QSE which is at least 51% owned by black people with disabilities;
- f) An EME or QSE which is 51% owned by black people living in rural or underdeveloped areas or townships;
- g) A cooperative which is at least 51% owned by black people;
- h) An EME or QSE which is at least 51% owned by black people who are military veterans; or
- i) More than one of the categories referred to in paragraphs (a) to (h).

7.8 Please confirm that you have attached your signed intention to sub-contract document.

YES		NO	
-----	--	----	--

7.9 Have you attached proof of sub-contractor's belonging to designated group?

YES		NO	
-----	--	----	--

Name of tenderer:	
Full names of authorised signatory:	
Signature:	
Designation and capacity:	
Date:	

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ANNEXURE D

INTEGRITY DECLARATION FORM

Note: This returnable is required to be fully completed, signed and submitted by tenderers at the stipulated deadlines.

1 DECLARATION OF INTEREST

I/We understand that an employee of the State as defined in the Public Service Act of 1994 is prohibited from conducting business with any organ of state and from being a director of a public or private company that conducts business with an organ of state.

I/We understand that any natural/legal person, including any natural legal person related to an Eskom employee/director as per the definition of "related" set out hereunder, may submit a tender to Eskom. However, in order to establish whether a conflict of interest exists tenderers are required to declare such interest/relationships where: -

1. the *tenderer/s* employees/directors are also employees/contractors/consultants/ directors of Eskom.
2. the *tenderer/s* employees/directors are also employees/contractors/consultants or directors in another entity together with Eskom employees/consultants/contractors/ directors.
3. the *legal entity including its employees/contractors/ directors / shareholders /members /partners / owners* on whose behalf the tender documents are signed, is/are in some other way related to an Eskom employee/contractor/consultant/director involved in the tender specification/ tender evaluation/tender adjudication/negotiation.
4. the tenderer/s and one or more other tenderers in this RFP process have a controlling partner in common, or have a relationship with each other, directly or through common third parties, that puts them in a position to have access to information about or influence over the tender/proposal of another tenderer, or influence over the decisions of Eskom regarding the bidding process;

Related:

(1) When used in respect of two persons, means persons who are connected to one another in any manner contemplated below:

- (a) an individual is related to another individual if they-
 - (i) are married, or live together in a relationship similar to a marriage; or
 - (ii) are separated by no more than two degrees of natural or adopted consanguinity or affinity;
- (b) an individual is related to a juristic person if the individual directly or indirectly controls the juristic person, as determined in accordance with the definition of control as set out in subsection (2) below; and

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- (c) a juristic person is related to another juristic person if-
- (i) either of them directly or indirectly controls the other, or the business of the other, as determined in accordance with subsection (2) below;
 - (ii) either is a subsidiary of the other; or
 - (iii) a person directly or indirectly controls each of them, or the business of each of them, as determined in accordance with subsection (2) below.

“related person”, when used in reference to a directors/shareholders/members/partners/owners, has the meaning set out in 3.3.16, but also includes a second company of which the directors/shareholders/members/partners/owners or a related person is also a director directors/shareholders/members/partners/owners, or a close corporation of which the director or a related person is a member.

Control:

- (2) For the purpose of subsection (1) above, a person controls a juristic person, or its business, if-
- (a) in the case of a juristic person that is a company-
 - (i) that juristic person is a subsidiary of that first person, as determined in accordance with the Companies Act¹; or
 - (ii) that first person together with any related or inter-related person, is-
 - (aa) directly or indirectly able to exercise or control the exercise of a majority of the voting rights associated with securities of that company, whether pursuant to a shareholder agreement or otherwise; or
 - (bb) has the right to appoint or elect, or control the appointment or election of, directors of that company who control a majority of the votes at a meeting of the board;
 - (b) in the case of a juristic person that is a close corporation, that first person owns the majority of the members’ interest, or controls directly, or has the right to control, the majority of members’ votes in the close corporation;
 - (c) in the case of a juristic person that is a trust, that first person has the ability to control the majority of the votes of the trustees or to appoint the majority of the trustees, or to appoint or change the majority of the beneficiaries of the trust; or

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- (d) that first person has the ability to materially influence the policy of the juristic person in a manner comparable to a person who, in ordinary commercial practice, would be able to exercise an element of control referred to in paragraph (a), (b) or (c) of subsection (2).

“To give effect to the provisions above, please complete the table hereunder with all required information.

Full Name & Capacity/ Position within tenderer (e.g. employee/Director/member/ owner/shareholder)	Identity Number	Confirm and provide details (including employee number) if you are an employee/consultant/ contractor and/or director of a State/State owned entity.	Full Names & Capacity/Position of Eskom employee/ consultant/contractor and/or director details of the relationship or interest (marital/ familial/personal/ financial etc.)	To your knowledge is this person involved in the specification/ evaluation/ adjudication/ negotiation of tenders?

If any employee/director/member/shareholder/owner of the tenderer/s is also currently employed by Eskom, state whether this has been declared and whether there is authorisation to undertake remunerative work outside public sector employment and attach proof to this declaration. _____[Yes/No]

Do the tenderer/s and any other tenderer/s in this RFP process share a controlling partner or have any relationship with each other, directly or through common third parties? _____[Yes/No]

If Yes, attach proof. to this declaration

2 DECLARATION OF FAIR TENDERING PRACTICES

The tenderer declares that it has taken all reasonable steps to address and prevent the exploitation of the procurement process and the use of any unfair tendering practices.

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A **proposal** will be disqualified if the tenderer/s, or any of its directors have:

1. abused Eskom's procurement process (e.g. bid rigging/collusion); or
2. committed fraud or any other improper conduct in relation to such procurement process.

Please complete the declaration with an 'X' under YES or NO

Item	Question	Yes	No
1.1	Is the tenderer/s or any of its shareholders/ directors/ members/ partners/ owners/ trustees/ beneficiaries listed on National Treasury's Database of Restricted Suppliers as companies/persons prohibited from doing business with the public sector. The Database of Restricted Suppliers can be accessed on the National Treasury's website (www.treasury.gov.za).		
1.2	Is the tenderer/s or any of its shareholders/directors/members/partners/owners/trustees/beneficiaries listed on the Register for Tender Defaulters in terms of section 29 of the Prevention and Combatting of Corrupt Activities Act (No 12 of 2004) The Register for Tender Defaulters can be accessed on the National Treasury's website (www.treasury.gov.za).		
1.3	Was the tenderer/s or any of its shareholders/directors/members/partners/owners/trustees/beneficiaries convicted by a court of law (including a court outside South Africa) of fraud and/or corruption in respect of any procurement/tendering processes/procedures during the past five years?		
1.3.1	If "Yes", provide details including a case number and a copy of the judgement.		
1.4	Was the tenderer/s or any of its shareholders/ directors/ members/ partners/ owners/ trustees/ beneficiaries prohibited from doing business with any International Financial/Lending Institution or Development/ Funding Agency?		
1.5	Is there any history/record of the tenderer/s or any of its shareholders/directors/members/partners/owners/turstees/beneficiaries failing to meet their contractual obligation with the State or any State Owned Entity(SOC)?		
1.5.1	If "Yes", provide details		
1.6	Is the tenderer/s or any of its directors restricted by Eskom?		

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3. DECLARATION OF SHAREHOLDING / BENEFICIARY INFORMATION

I, the undersigned _____ [Full names and Position] _____
hereby declare that I am the duly authorised representative of _____ [Name of Tenderer].

I further declare that the following individuals and/or entities listed hereunder are Shareholders / Beneficiaries
in _____ [Name of Tenderer]:

Note that the information in the tables hereunder must be completed for each tenderer (including incorporated JVs). If the tenderer is an unincorporated JV, the tables must be completed for each JV member. Please add additional rows if required.

Individuals:

Full Name	Identity Number	Shareholding Percentage / Beneficiary Share

Other Entities*:

Full Legal / Trading Name	Entity Registration Number/Trust Number	Shareholding Percentage / Beneficiary Share	Full name and surname of the /shareholders/ directors/ trustees/ beneficiaries of the shareholding entity	Identification Numbers of the shareholders/directors/ trustees/beneficiaries of the shareholding entity

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I declare that I have read and understood the provisions of the Supplier Integrity Pact, that all information furnished herein is true and correct, that it is understood that the tenderer's tender/proposal may be rejected, and that Eskom will act against the tenderer should any aspect of this declaration prove to be false, and

I give my consent for this information to be used for the purpose as described in this Integrity Declaration Form and/or in relation to the Supplier Integrity Pact, and

I further consent that information provided in terms of this Integrity Declaration Form may be processed for verification of conflicts of interest and other ancillary purposes by Eskom. Such processing may include the sharing of the information with third parties.

Name of Tenderer:	
Full names of authorised signatory:	
Signature:	
Designation and capacity:	
Date:	

Joint Ventures

I declare that I have read and understood the provisions of the Supplier Integrity Pact, that all information furnished herein is true and correct that it is understood that the JV's tender/proposal may be rejected, and that Eskom will act against the JV should any aspect of this declaration prove to be false; and

I give my consent for this information to be used for the purposes described in this Integrity Declaration Form and/or in relation to the Supplier Integrity Pact, and

I further consent that information provided in terms of this Integrity Declaration Form may be processed for verification of conflicts of interest and other ancillary purposes by Eskom. Such processing may include the sharing of the information with third parties.

Name of Tenderer:	
Full names of authorised signatory:	

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Signature:	
Designation and capacity:	
Date:	

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ANNEXURE E

CONTRACT PRICE ADJUSTMENT (CPA) REQUIREMENTS FOR LOCAL GOODS AND SERVICES.

The application of contract price adjustment (CPA) to tender submissions

Note: This Section will not be applicable to Professional services contracts (See relevant section hereunder for guidelines on this).

1. Application of CPA

- CPA conditions may apply if the contractual duration is to be longer than 12 months.
- If the contractual duration will be less than or equal to 12 months, a fixed priced offer must be submitted.
- For contracts with a duration more than twelve (12) months, CPA will not be applicable for the first year. CPA will then only be applied from year two (2) onwards.
- Failure to propose contract price adjustment, or submit a CPA formula with the tender submission, will result in the pricing being considered fixed.
- Eskom will not accept Rate of Exchange adjustment to be included in any CPA formula.
- Local indices may not be used for CPA purposes for any imported component.
- There must be separate CPA formulae for local and foreign CPA. Local and foreign escalation may not be combined into one formula.

2. Tender Submissions

Eskom Proposed CPA breakdown for Local Goods and Service

Formula A						
Index Reference	Proposed portions/Weightings of each index	Description of Index	Full Title of Index as published	Source Published of Index	Base Month	Base Price/Base Index Figure
A1	40%	Labour	PSIRA			
A2	25%	D3/4-Consumables	SEIFSA			
A3	20%	L1A-Transport	SEIFSA			
	15%	Fixed portion not subject to CPA				
Total	100%					

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Eskom CPA Conditions/Requirements

- Tenderers are required to submit CPA that is aligned to Eskom's proposed CPA breakdown in this Tender; or Tenderers may submit an alternative CPA proposal from Eskom's CPA proposal, and this will be considered if deemed acceptable to Eskom;
- Note that for contracts exceeding a duration of 12 months if there is no CPA catered for by the tenderer; then prices will be deemed to be fixed and firm.
- A minimum of 15% of the total agreement value is to be fixed when a CPA formula is applied,
- Each CPA formula must add up to a final total of 100.
- Only official published CPA indices that are in the public domain must be used.
- No in-house indices may be used for CPA.
- There may be more than 1 CPA formula (Formula A, B, C etc) or a combination of all the cost components into 1 Formula (depending on how the pricing is to be submitted).
- If there are specific line items for Labour and Transport, individual Formulae might be used.

Note: Eskom reserves the right to negotiate CPA terms and conditions during negotiations held with tenderers.

3. BASE DATE AND BASE PRICE

- In instances of indices or other references published monthly, the Base Date is to be the month before the month in which the tender closes.
- In instances where the reference figures, e.g. market prices, are published daily or at intervals more than once a month; then the average for the month before the month in which the tender closes should be used as the Base Price.

4. CPA FOR PROFESSIONAL SERVICES

- The preferred index to be used for adjusting these agreements is the country specific CPI Headline index.
- The price adjustment factor will be effective from each contractual anniversary of the contract date. This must be the average of the country specific CPI Headline index figures published for the last twelve-month period (cycle) ending before the contract anniversary date.

OR

Closing date of tender:	
Name of tenderer:	
Full names of authorised signatory:	
Signature:	
Date of signature:	

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ANNEXURE F

CPA (IG) REQUIREMENTS FOR FOREIGN GOODS AND SERVICES

The application of contract price adjustment (CPA) to tender submissions

Note: This Section will not be applicable to Professional services contracts (See relevant section hereunder for guidelines on this).

1. Application of CPA

- CPA conditions may apply if the contractual duration is to be longer than 12 months.
- If the contractual duration will be less than or equal to 12 months, a fixed priced offer must be submitted.
- For contracts with a duration more than twelve (12) months, CPA will not be applicable for the first year. CPA will then only be applied from year two (2) onwards.
- Failure to propose contract price adjustment, or submit a CPA formula with the tender submission, will result in the pricing being considered fixed.
- Eskom will not accept Rate of Exchange adjustment to be included in any CPA formula.
- Local indices may not be used for CPA purposes for any imported component.
- There must be separate CPA formulae for local and foreign CPA. Local and foreign escalation may not be combined into one formula.

2. Tender Submissions

Eskom Proposed CPA breakdown for Foreign Goods and Service

Formula A						
Index Reference	Proposed portions/Weightings of each index	Description of Index	Full Title of Index as published	Source Publisher of Index	Base Month	Base Price/Base Index Figure
A1						
A2						
A3						
	15%	Fixed portion not subject to CPA				
Total	100%					

Note: Tenderers to take note that, if the Eskom proposed CPA breakdown is not populated, they are required to refer to the Pricing Schedule in the NEC or other Contract or standalone Pricing Schedule for Eskom's proposed CPA breakdown.

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Eskom CPA Conditions/Requirements

- Tenderers are required to submit CPA that is aligned to Eskom's proposed CPA breakdown in this Tender; or Tenderers may submit an alternative CPA proposal from Eskom's CPA proposal and this will be considered if deemed acceptable to Eskom;
- Note that for contracts exceeding a duration of 12 months if there is no CPA catered for by the tenderer; then prices will be deemed to be fixed and firm.
- A minimum of 15% of the total agreement value is to be fixed when a CPA formula is applied,
- Each CPA formula must add up to a final total of 100.
- Only official published CPA indices that are in the public domain must be used.
- No in-house indices may be used for CPA.
- There may be more than 1 CPA formula (Formula A, B, C etc) or a combination of all the cost components into 1 Formula (depending on how the pricing is to be submitted).
- If there are specific line items for Labour and Transport, individual Formulae might be used.

Note: Eskom reserves the right to negotiate CPA terms and conditions during negotiations held with tenderers.

3. BASE DATE AND BASE PRICE

- In instances of indices or other references published monthly, the Base Date is to be the month before the month in which the tender closes
- In instances where the reference figures, e.g. market prices, are published daily or at intervals more than once a month; then the average for the month before the month in which the tender closes should be used as the Base Price.

4. CPA FOR PROFESSIONAL SERVICES

- The preferred index to be used for adjusting these agreements is the country specific CPI Headline index.
- The price adjustment factor will be effective from each contractual anniversary of the contract date. This must be the average of the country specific CPI Headline index figures published for the last twelve-month period (cycle) ending before the contract anniversary date.

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PAYMENT OF FOREIGN COMMITMENTS

PART 1: The application of importation payment requirements to tender submissions.

Where foreign exchange is involved, Eskom will take measures to mitigate any exposure to foreign currency exposure or exchange rate risk.

Tenderers: -

- Who wish to submit tenders with pricing in foreign currency for imported goods/services must establish **prior** to tender close (via the Procurement Practitioner), that the foreign currency that is being priced in the submission, is an acceptable foreign currency to Eskom.
- Who are pricing for imported goods/services in a foreign currency or linking their pricing of goods to a foreign currency exchange rate, **must be the direct importers** of the goods/services. For payment purposes, Eskom will require proof of importation.
- Who import goods into stock, for delivery to various customers, including Eskom, the price quoted must be in South African Rand. In such cases, Eskom will not undertake any foreign exchange commitment or arrange forward cover.
- Who have submissions where pricing for imported goods/services in a foreign currency or linked to a foreign currency exchange rate, must ensure that their pricing indicates the foreign currency and the foreign currency values.

Tenderers should note that all domestic value-added process, i.e., costs incurred in the Republic of South Africa, for example, transport costs will only be paid in Rands.

Tenderers who have submitted tenders, which have goods/services priced, are linked to a foreign currency or exchange rate, are required to select one of the payment methods indicated below for the payment relating to those imported goods/services:

Payment of Eskom's foreign commitment in foreign currency will be made either:

Payment Method 1A:

To a nominated bank account in a foreign country in a foreign currency
(Payment will be made to the party and account nominated by the supplier
In the contract, and not to any other party).

Please note that the contracting party OR Eskom SOC Limited must be the direct importer of the goods

Documentation to be submitted with payment:

- Commercial invoice (from the foreign supplier)

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Import payments

- SAD 500
- Bill of Entry as evidence that goods have been cleared by the Department of Customs and Excise
- Customs release notification
- Transport documents from the freight company
- Marine/ ocean bill of lading

Any one of the following documents as per the mode of transportation: -

- Airway bill / air transport document
- Road or rail consignment note.
- Postal receipt "goods despatched".
- Certificate of posting
- Courier dispatch note or air waybill.

NB: Evidencing transport of the relative goods to the Republic of South Africa

Service- related payments

Documents to submit with payment:

- Commercial invoice (invoice from the overseas supplier)

OR

Payment Method 1B:

To a valid SARB approved CFC account in South Africa, in a foreign currency (payment will be made to the contracting party)

Please note:

- The contracting party must be the direct importer.
- For payment purposes, Eskom will require both the foreign (commercial) invoice and the local tax invoice.
- The foreign currency values on both the commercial and local invoice must match. Eskom will not pay any profit in foreign currency. (Please note that the commercial invoice used in the clearance of the imported goods must be from the country of origin)
- If Payment Method 1B is the option selected for the payment for any imported goods/services, then the following documentation is to be submitted with your submission:
 - Copy of tenderers bankers' initial application to the Reserve Bank requesting approval to invoice a local entity or Eskom, and for Eskom to pay the invoiced currency into the contracting party's CFC account.
 - Copy of the response from the Reserve Bank regarding the initial application, on the Reserve Bank's letterhead
 - Copy of the latest application to the Reserve Bank to renew the approval.

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- Copy of the response from the Reserve Bank to the application to renew the approval to invoice Eskom in foreign currency.

Documents to submit with payment:

- Commercial invoice (from the foreign supplier, country of origin and used to clear the goods)
- Local invoice or Tax invoice
- Both the commercial invoice and local invoices must match

Import payments

- SAD 500
- Bill of Entry as evidence that goods have been cleared by the Department of Customs and Excise
- Customs release notification
- Transport documents from the freight company

Any of the following documents as per the mode of transportation: -

- Marine/ ocean bill of lading
- Airway bill / air transport document
- Road or rail consignment note.
- Postal receipt
- Certificate of posting
- Courier dispatch note or air waybill.

NB: Evidencing transport of the relative goods to the Republic of South Africa

All documents submitted to Eskom should not have any alterations.

The information on the documents should be as originally issued from the authorities, freight companies and overseas suppliers.

Service-related payments

- Should a supplier select this option, they are required to provide proof that the South African Reserve Bank has given them approval to invoice Eskom in foreign currency for services related payments and to receive foreign currency proceeds into that CFC account. The proof would consist of: -
 - A copy of a letter from the supplier's bankers to the Reserve Bank requesting authority to receive services related payments to be made into a CFC account.
 - A copy of the official response from the Reserve Bank authorising payments to be made into the supplier's CFC account. The supplier's documents to the Reserve Bank must make specific reference to Eskom.
- This approval is only valid for a period of 1 year or as per SARB approval period.

Documents to submit with payment:

- Commercial invoice (invoice from the overseas supplier to proof that we have foreign currency exposure)

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- Local Tax invoice (from the local supplier)
- Both the commercial invoice and local invoices must match

NB: If a supplier is unable to produce or provide Eskom with a commercial invoice, the contract will be concluded in rands. The contract cannot be linked to any Exchange Rate.

OR

Payment Method 2:

In South African Rand at the selling spot rate of exchange obtained by Eskom's Treasury on the date that the forward cover is cancelled. Eskom will notify the supplier of the date that the forward cover is cancelled as well

As the intended payment date, which will be as per the agreed payment terms.

Any exchange rate adjustment after Eskom has notified the supplier of the date and the rate which the forward cover is cancelled, will be for the account of the supplier.

Please note:

- The contracting party must be the direct importer of the goods.
- This payment option is not applicable for the payment of services
- Tenderers are required to indicate and request approval from Eskom to use Payment Method 2 **prior to tender close**. Where a tenderer has failed to obtain the required approval prior to tender close, the tenderer will have to select one of the other Payment Methods indicated in this document.
- Together with their submission, Tenderers will be required to provide Eskom with a written indemnity confirming that they will not buy and forward cover.,

Documents to submit with payment:

- Commercial invoice (from the foreign supplier)
- SAD 500
- Bill of Entry as evidence that goods have been cleared by the Department of Customs and Excise
- Customs release notification
- Transport documents from the freight company

Any of the following documents as per the mode of transportation: -

- Marine/ ocean bill of lading
- Airway bill / air transport document
- Road or rail consignment note
- Postal receipt
- Certificate of posting
- Courier dispatch note or air waybill

NB: Evidencing transport of the relative goods to the Republic

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- Local invoice or Tax invoice

NB: If a supplier is unable to produce or provide Eskom with a commercial invoice, the contract will be concluded in rands. The contract cannot be linked to any Exchange Rate.

OR

Fixed ZAR Option (Payment Method 3)

This option is available to those tenderers who are the direct importers of the goods/services for which they have tendered, but do not find Payment Methods 1A, 1B or 2 and allows tenderers to be responsible for the foreign currency and exchange rate risk. If a tenderer selects this payment method, the process is as follows:

- Eskom and the successful tender will engage, on a simultaneous basis, with their respective bankers and compare the exchange rate/s obtained. This is done to ensure that any exchange rate/s used is/are market related.
- Tenderers will be required to match or better the exchange rate/s obtained by Eskom. If the tenderer's exchange rate/s is/are more expensive than the exchange rate/s indicated by Eskom, the exchange rate/s to convert the foreign values into ZAR will be the Eskom exchange rate/s.
- Once the exchange rate/s has/have been agreed by both parties, Eskom will not be liable for any further exchange rate adjustments.

From a Commercial perspective, please take note of the following:

- The foreign currency and foreign currency amount/s that Eskom is/are at risk to, need/s to be indicated in the pricing schedule submitted as part of the tender. If the pricing schedule does not allow for it, the foreign currency and foreign currency amount/s must be indicated in a covering letter.
- The exchange rate to be used in the tender submission is the exchange rate sourced from the South African Reserve Bank on the date the tender is advertised/published.
- Due to the payments being made in ZAR, but based on an agreed exchange rate, the tenderer will be required to submit proof of importation at time of payment.

Documents to submit with payment:

- Commercial invoice (from the foreign supplier)
- Local invoice or Tax invoice

Import payments

- SAD 500
- Bill of Entry as evidence that goods have been cleared by the Department of Customs and Excise

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- Customs release notification
- Transport documents from the freight company

Any of the following documents as per the mode of transportation: -

- Marine/ ocean bill of lading
- Airway bill / air transport document
- Road or rail consignment note.
- Postal receipt
- Certificate of posting
- Courier dispatch note or air waybill.

NB: Evidencing transport of the goods to the Republic of South Africa

Documents to submit with payment:

- Commercial invoice (invoice from the overseas supplier to proof that we have foreign currency exposure)
- Local Tax invoice (from the local supplier)

NB: If a supplier is unable to produce or provide Eskom with a commercial invoice, the contract will be concluded in RAND's Not in Currency

[Delete which is not applicable (Yes/No)]

Please note: Eskom will require substantiating proof of importation at the time of invoicing.

Where the supplier, previously imported goods into stock for delivery to various customers, including Eskom, the price quoted must be in South African Rand. In such cases, Eskom will not undertake any foreign exchange commitment or arrange forward cover.

Take note of the following:

Service-related payment:

When specialist skills are required in South Africa, the local supplier will source the appropriate talent from their network of specialist companies overseas. The specialist is then brought into the country (South Africa) on one of two possible methodologies.

1) Secondment

In this approach, the foreign specialist retains their employment contract with their home unit (Employer overseas) but are seconded to the local company that has a contract with Eskom to work under the direction and control of the local management. Their salaries are paid to the foreign specialist by their home country and that foreign entity then invoices the local supplier (South Africa) in foreign currency for the cost relating to such employees. The invoices would typically be in Euro or GBP, this methodology is usually for short to medium term engagements.

Documents to be attached for payment:

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- Commercial invoice from the specialist company
- Local invoice (South African company making use of the specialist services)
- Passport of the specialist and valid work permit
- Activity schedule signed by the contract manager.

2) Payroll Transfer

In this approach, the employee's contract with the overseas employer will be suspended and the specialist takes up a local contract with the local company. The remuneration is then **ZAR** based, the overseas employer is unable to provide the foreign invoice because the employment with the specialist is suspended this methodology is usually favoured for long term engagement. There is no foreign commitment, and the contract will be in ZAR.

PART 2: EXCHANGE RATES

The tenderer shall use the exchange rate as at 12H00 on the date of the advertisement of the tender. The source of the exchange rates shall be the South African Reserve Bank (www.resbank.co.za) Please note that the tenderer is required to submit proof of the SARB rate/s used.

Date of advertisement of tender:	
Closing date of tender:	
Name of tenderer:	
Full names of authorised signatory:	
Signature:	
Date of signature:	

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ANNEXURE G1

SBD 6.2

DECLARATION CERTIFICATE FOR LOCAL PRODUCTION AND CONTENT FOR DESIGNATED SECTORS

This Standard Bidding Document (SBD) must form part of all bids invited. It contains general information and serves as a declaration form for local content (local production and local content are used interchangeably).

Before completing this declaration, bidders must study the General Conditions, Definitions, Directives applicable in respect of Local Content as prescribed by the dtic, the South African Bureau of Standards (SABS) approved technical specification number SATS 1286:2011 (Edition 1) and the Guidance on the Calculation of Local Content together with the Local Content Declaration Templates [Annex C (Local Content Declaration: Summary Schedule), D (Imported Content Declaration: Supporting Schedule to Annex C) and E (Local Content Declaration: Supporting Schedule to Annex C)].

1. General Conditions

- 1.1. Dtic makes provision for the promotion of local production and content.
- 1.2. Dtic prescribes that in the case of designated sectors, organs of state must advertise such tenders with the specific bidding condition that only locally produced or manufactured goods, with a stipulated minimum threshold for local production and content will be considered.
- 1.3. A person awarded a contract in relation to a designated sector, may not sub-contract in such a manner that the local production and content of the overall value of the contract is reduced to below the stipulated minimum threshold.
- 1.4. The local content (LC) expressed as a percentage of the bid price must be calculated in accordance with the SABS approved technical specification number SATS 1286: 2011 as follows:

$$LC = [1 - x / y] * 100$$

Where:

x is the imported content in Rand

y is the bid price in Rand excluding value added tax (VAT)

Prices referred to in the determination of x must be converted to Rand (ZAR) by using the exchange rate published by South African Reserve Bank (SARB) at 12:00 on the date of advertisement of the bid as indicated in paragraph 4.1 below.

The SABS approved technical specification number SATS 1286:2011 is accessible on http://www.thedti.gov.za/industrial_development/ip.jsp at no cost.

- 1.5. A bid may be disqualified if this Declaration Certificate and the Annex C (Local Content Declaration: Summary Schedule) are not submitted at the stipulated deadlines.

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2. The stipulated minimum threshold(s) for local production and content (refer to Annex A of SATS 1286:2011) for this bid is/are as follows:

<u>Description of services, works or goods</u>	<u>Stipulated minimum threshold</u>
_____	_____ %
_____	_____ %
_____	_____ %

3. Does any portion of the goods or services offered have any imported content?

(Tick applicable box)

YES		NO	
-----	--	----	--

- 3..1 If yes, the rate(s) of exchange to be used in this bid to calculate the local content as prescribed in paragraph 1.5 of the general conditions must be the rate(s) published by SARB for the specific currency at 12:00 on the date of advertisement of the bid.

The relevant rates of exchange information is accessible on www.reservebank.co.za

Indicate the rate(s) of exchange against the appropriate currency in the table below (refer to Annex A of SATS 1286:2011):

Currency	Rates of exchange
US Dollar	
Pound Sterling	
Euro	
Yen	
Other	

NB: Bidders must submit proof of the SARB rate (s) of exchange used.

4. Where, after the award of a bid, challenges are experienced in meeting the stipulated minimum threshold for local content the dti must be informed accordingly in order for the dti to verify and in consultation with the AO/AA provide directives in this regard.

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LOCAL CONTENT DECLARATION
(REFER TO ANNEX B OF SATS 1286:2011)

LOCAL CONTENT DECLARATION BY CHIEF FINANCIAL OFFICER OR OTHER LEGALLY RESPONSIBLE PERSON NOMINATED IN WRITING BY THE CHIEF EXECUTIVE OR SENIOR MEMBER/PERSON WITH MANAGEMENT RESPONSIBILITY (CLOSE CORPORATION, PARTNERSHIP OR INDIVIDUAL)

IN RESPECT OF BID NO.

ISSUED BY: (Procurement Authority / Name of Institution):

.....
NB

- 1 The obligation to complete, duly sign and submit this declaration cannot be transferred to an external authorized representative, auditor or any other third party acting on behalf of the bidder.
- 2 Guidance on the Calculation of Local Content is accessible on http://www.thdti.gov.za/industrial_development/ip.jsp.
- 3 Local Content Declaration Templates (Annex C, D and E) is attached to this Request for Proposal and must be submitted at the stipulated deadline.
- 4 Bidders should first complete Declaration D. After completing Declaration D, bidders should complete Declaration E and then consolidate the information on Declaration C. **Declaration C should be submitted at the stipulated deadline of the bid in order to substantiate the declaration made in paragraph (c) below.** Declarations D and E should be kept by the bidders for verification purposes for a period of at least 5 years. The successful bidder is required to continuously update Declarations C, D and E with the actual values for the duration of the contract.

I, the undersigned, (full names),
do hereby declare, in my capacity as
of(name of bidder
entity), the following:

- (a) The facts contained herein are within my own personal knowledge.
- (b) I have satisfied myself that:
 - (i) the goods/services/works to be delivered in terms of the above-specified bid comply with the minimum local content requirements as specified in the bid, and as measured in terms of SATS 1286:2011; and
- (c) The local content percentage (%) indicated below has been calculated using the formula given in clause 3 of SATS 1286:2011, the rates of exchange indicated in paragraph 4.1 above and the information contained in Declaration D and E which has been consolidated in Declaration C:

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Bid price, excluding VAT (y)	R
Imported content (x), as calculated in terms of SATS 1286:2011	R
Stipulated minimum threshold for local content (paragraph 3 above)	
Local content %, as calculated in terms of SATS 1286:2011	

If the bid is for more than one product, the local content percentages for each product contained in Declaration C shall be used instead of the table above.
The local content percentages for each product has been calculated using the formula given in clause 3 of SATS 1286:2011, the rates of exchange indicated in paragraph 4.1 above and the information contained in Declaration D and E.

(d) I accept that the Procurement Authority / Institution has the right to request that the local content be verified in terms of the requirements of SATS 1286:2011.

(e) I understand that the awarding of the bid is dependent on the accuracy of the information furnished in this application. I also understand that the submission of incorrect data, or data that are not verifiable as described in SATS 1286:2011, may result in the Procurement Authority / Institution imposing any or all of the remedies as provided for in Regulation 9.1 of the Preferential Procurement Regulations, 2022 promulgated under the Preferential Policy Framework Act (PPPFA), 2000 (Act No. 5 of 2000).

SIGNATURE: _____ **DATE:** _____

WITNESS No. 1 _____ **DATE:** _____

WITNESS No. 2 _____ **DATE:** _____

[Annexure G2 – Local Content Declaration - Summary Schedule \(Annex C\)](#)



Adobe Acrobat Document

[Annexure G3 – Imports Declaration – Supporting Schedule to Annex C \(Annex D\)\)](#)



Adobe Acrobat Document

[Annexure G4 – Local Content Declaration – Supporting Schedule to Annex C \(Annex E\)](#)



Adobe Acrobat Document

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ANNEXURE H

SBD 1

PART A INVITATION TO BID

YOU ARE HEREBY INVITED TO BID FOR REQUIREMENTS OF THE (NAME OF DEPARTMENT/ PUBLIC ENTITY)					
BID NUMBER:	E2995GXMPHEN	CLOSING DATE: 09 July 2026		CLOSING TIME:	10H00
DESCRIPTION	Provision of physical security, tactical response teams, aerial surveillance and technology solution for a period of 60 months at Hendrina Power Station				
BID RESPONSE DOCUMENTS MAY BE DEPOSITED IN THE BID BOX SITUATED AT (STREET ADDRESS)					
All submissions to be submitted electronically via Eskom E-tendering site on 25 June 2026 @10:00am. TenderBulletin (eskom.co.za)					
BIDDING PROCEDURE ENQUIRIES MAY BE DIRECTED TO			TECHNICAL ENQUIRIES MAY BE DIRECTED TO:		
CONTACT PERSON	Theo Vilakazi		CONTACT PERSON		
TELEPHONE NUMBER	013 296 3779		TELEPHONE NUMBER		
FACSIMILE NUMBER	N/A		FACSIMILE NUMBER		
E-MAIL ADDRESS	VilakaTe@eskom.co.za		E-MAIL ADDRESS		
SUPPLIER INFORMATION					
NAME OF BIDDER					
POSTAL ADDRESS					
STREET ADDRESS					
TELEPHONE NUMBER	CODE		NUMBER		
CELLPHONE NUMBER					
FACSIMILE NUMBER	CODE		NUMBER		
E-MAIL ADDRESS					
VAT REGISTRATION NUMBER					
SUPPLIER COMPLIANCE STATUS	TAX COMPLIANCE SYSTEM PIN:		OR	CENTRAL SUPPLIER DATABASE No:	MAAA

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ARE YOU THE ACCREDITED REPRESENTATIVE IN SOUTH AFRICA FOR THE GOODS /SERVICES OFFERED?	☐ Yes ☐ No [IF YES ENCLOSE PROOF]	ARE YOU A FOREIGN BASED SUPPLIER FOR THE GOODS /SERVICES OFFERED?	☐ Yes ☐ No [IF YES, ANSWER THE QUESTIONNAIRE BELOW]
--	--	---	--

QUESTIONNAIRE TO BIDDING FOREIGN SUPPLIERS

IS THE ENTITY A RESIDENT OF THE REPUBLIC OF SOUTH AFRICA (RSA)? ☐ YES ☐ NO

DOES THE ENTITY HAVE A BRANCH IN THE RSA? ☐ YES ☐ NO

DOES THE ENTITY HAVE A PERMANENT ESTABLISHMENT IN THE RSA? ☐ YES

☐ NO

DOES THE ENTITY HAVE ANY SOURCE OF INCOME IN THE RSA? ☐ YES ☐ NO

IS THE ENTITY LIABLE IN THE RSA FOR ANY FORM OF TAXATION? ☐ YES

☐ NO

IF THE ANSWER IS "NO" TO ALL OF THE ABOVE, THEN IT IS NOT A REQUIREMENT TO REGISTER FOR A TAX COMPLIANCE STATUS SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE (SARS) AND IF NOT REGISTER AS PER 2.3 BELOW.

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**PART B
TERMS AND CONDITIONS FOR BIDDING**

1. BID SUBMISSION:
1.1. BIDS MUST BE DELIVERED BY THE STIPULATED TIME TO THE CORRECT ADDRESS. LATE BIDS WILL NOT BE ACCEPTED FOR CONSIDERATION.
1.2. ALL BIDS MUST BE SUBMITTED ON THE OFFICIAL FORMS PROVIDED (NOT TO BE RE-TYPED) OR IN THE MANNER PRESCRIBED IN THE BID DOCUMENT.
1.3. THIS BID IS SUBJECT TO THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT, 2000 AND THE PREFERENTIAL PROCUREMENT REGULATIONS, THE GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF APPLICABLE, ANY OTHER SPECIAL CONDITIONS OF CONTRACT.
1.4. THE SUCCESSFUL BIDDER WILL BE REQUIRED TO FILL IN AND SIGN A WRITTEN CONTRACT FORM (SBD7).
2. TAX COMPLIANCE REQUIREMENTS
2.1 BIDDERS MUST ENSURE COMPLIANCE WITH THEIR TAX OBLIGATIONS.
2.2 BIDDERS ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO ENABLE THE ORGAN OF STATE TO VERIFY THE TAXPAYER'S PROFILE AND TAX STATUS.
2.3 APPLICATION FOR TAX COMPLIANCE STATUS (TCS) PIN MAY BE MADE VIA E-FILING THROUGH THE SARS WEBSITE WWW.SARS.GOV.ZA .
2.4 BIDDERS MAY ALSO SUBMIT A PRINTED TCS CERTIFICATE TOGETHER WITH THE BID.
2.5 IN BIDS WHERE CONSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED; EACH PARTY MUST SUBMIT A SEPARATE TCS CERTIFICATE / PIN / CSD NUMBER.
2.6 WHERE NO TCS PIN IS AVAILABLE BUT THE BIDDER IS REGISTERED ON THE CENTRAL SUPPLIER DATABASE (CSD), A CSD NUMBER MUST BE PROVIDED.
2.7 NO BIDS WILL BE CONSIDERED FROM PERSONS IN THE SERVICE OF THE STATE, COMPANIES WITH DIRECTORS WHO ARE PERSONS IN THE SERVICE OF THE STATE, OR CLOSE CORPORATIONS WITH MEMBERS PERSONS IN THE SERVICE OF THE STATE."

NB: FAILURE TO PROVIDE / OR COMPLY WITH ANY OF THE ABOVE PARTICULARS MAY RENDER THE BID INVALID.

SIGNATURE OF BIDDER:

CAPACITY UNDER WHICH THIS BID IS SIGNED:
(Proof of authority must be submitted e.g. company resolution)

DATE:

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ANNEXURE I

SBD 6.1

PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2022

This preference form must form part of all tenders invited. It contains general information and serves as a claim form for preference points for specific goals.

NB: BEFORE COMPLETING THIS FORM, TENDERERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF THE TENDER AND PREFERENTIAL PROCUREMENT REGULATIONS, 2022

1. GENERAL CONDITIONS

- 1.1 The following preference point systems are applicable to Request for Proposal:
- the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).
- 1.2 **To be completed by the organ of state**
- a) The applicable preference point system for this tender is the **90/10** preference point system.
- 1.3 Points for this tender (even in the case of a tender for income-generating contracts) shall be awarded for:
- (a) Price; and
 - (b) Specific Goals.
- 1.4 **To be completed by the organ of state:**

The maximum points for this tender are allocated as follows:

	POINTS
PRICE	90
SPECIFIC GOALS	10
Total points for Price and SPECIFIC GOALS	100

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- 1.5 Failure on the part of a tenderer to submit proof or documentation required in terms of this tender to claim points for specific goals with the tender, will be interpreted to mean that preference points for specific goals are not claimed.
- 1.6 The organ of state reserves the right to require of a tenderer, either before a tender is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the organ of state.

2. DEFINITIONS

- (a) **“tender”** means a written offer in the form determined by an organ of state in response to an invitation to provide goods or services through price quotations, competitive tendering process or any other method envisaged in legislation;
- (b) **“price”** means an amount of money tendered for goods or services, and includes all applicable taxes less all unconditional discounts;
- (c) **“rand value”** means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;
- (d) **“tender for income-generating contracts”** means a written offer in the form determined by an organ of state in response to an invitation for the origination of income-generating contracts through any method envisaged in legislation that will result in a legal agreement between the organ of state and a third party that produces revenue for the organ of state, and includes, but is not limited to, leasing and disposal of assets and concession contracts, excluding direct sales and disposal of assets through public auctions; and
- (e) **“the Act”** means the Preferential Procurement Policy Framework Act, 2000 (Act No. 5 of 2000).

3. FORMULAE FOR PROCUREMENT OF GOODS AND SERVICES

3.1. POINTS AWARDED FOR PRICE

3.1.1 THE 80/20 OR 90/10 PREFERENCE POINT SYSTEMS

A maximum of 80 or 90 points is allocated for price on the following basis:

$$P_s = 80 \left(1 - \frac{P_t - P_{min}}{P_{min}} \right) \quad \text{or} \quad P_s = 90 \left(1 - \frac{P_t - P_{min}}{P_{min}} \right)$$

Where

P_s = Points scored for price of tender under consideration

P_t = Price of tender under consideration

P_{min} = Price of lowest acceptable tender

3.2. FORMULAE FOR DISPOSAL OR LEASING OF STATE ASSETS AND INCOME GENERATING PROCUREMENT

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The specific goals allocated points in terms of this tender	Number of points allocated (90/10 system) (To be completed by the organ of state)	Number of points allocated (80/20 system) (To be completed by the organ of state)	Number of points claimed (90/10 system) (To be completed by the tenderer)	Number of points claimed (80/20 system) (To be completed by the tenderer)

DECLARATION WITH REGARD TO COMPANY/FIRM

4.3. Name of company/firm.....

4.4. Company registration number:

4.5. TYPE OF COMPANY/ FIRM

- ☐ Partnership/Joint Venture / Consortium
- ☐ One-person business/sole proprietor
- ☐ Close corporation
- ☐ Public Company
- ☐ Personal Liability Company
- ☐ (Pty) Limited
- ☐ Trust
- ☐ Non-Profit Company
- ☐ State Owned Company

[TICK APPLICABLE BOX]

4.6. I, the undersigned, who is duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the specific goals as advised in the tender, qualifies the

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company/ firm for the preference(s) shown and I acknowledge that:

- i) The information furnished is true and correct;
- ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;
- iii) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 4.2, the contractor may be required to furnish documentary proof to the satisfaction of the organ of state that the claims are correct;
- iv) If the specific goals have been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the organ of state may, in addition to any other remedy it may have –
 - (a) disqualify the person from the tendering process;
 - (b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
 - (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
 - (d) recommend that the tenderer or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted from obtaining business from any organ of state for a period not exceeding 10 years, after the *audi alteram partem* (hear the other side) rule has been applied; and
 - (e) forward the matter for criminal prosecution, if deemed necessary.

..... SIGNATURE(S) OF TENDERER(S)	
SURNAME AND NAME:	
DATE:	
ADDRESS:	

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ANNEXURE J

SBD 4

TENDERER'S DISCLOSURE

1. PURPOSE OF THE FORM

Any person (natural or juristic) may make an offer or offers in terms of this request for proposal. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, Eskom requires the tenderer to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, including Restriction by Eskom, that person will automatically be disqualified from the tender process.

2. TENDERER'S DECLARATION

2.1 Is the tenderer or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise, employed by the state?

[YES/NO]

2.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in the table below.

Full Name	Identity Number	Name of State Institution

Controlled Disclosure

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2.2 Do you, or any person connected with the tenderer, have a relationship with any person who is employed by the procuring institution?

[YES/NO]

If so, furnish particulars:

.....
.....

2.3 Does the tenderer or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise have any interest in any other related enterprise whether or not they are bidding for this contract?

[YES/NO]

If so, furnish particulars:

.....
.....

3. DECLARATION

I, the undersigned, (name)..... in submitting the accompanying tender, do hereby make the following statements that I certify to be true and complete in every respect: -

- 3.1 I have read and I understand the contents of this disclosure;
- 3.2 I understand that the accompanying tender will be disqualified if this disclosure is found not to be true and complete in every respect;
- 3.3 The tenderer has arrived at the accompanying tender independently from, and without consultation, communication, agreement or arrangement with any competitor. However, communication between partners in a joint venture or consortium will not be construed as collusive bidding.
- 3.4 There have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the tender, tendering with the intention not to win the tender and conditions or delivery particulars of the products or services to which this tender invitation relates.

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- 3.5 The terms of the accompanying tender have not been, and will not be, disclosed by the tenderer, directly or indirectly, to any competitor, prior to the date and time of the official tender opening or of the awarding of the contract.
- 3.6 There have been no consultations, communications, agreements or arrangements made by the tenderer with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the tender submitted where so required by the institution, and the tenderer was not involved in the drafting of the specifications or terms of reference for this tender.
- 3.7 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, tenders that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and/or the tenderer maybe restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 3 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE TENDER OR ACT AGAINST THE TENDERER IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

.....

Signature

Date

.....

Position

Name of bidder

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