

	Annexure O Definition of Reverse E-auctioning	Template Identifier	240-143120329	Rev	1
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FOR ATTENTION	TENDERER	ACTION REQUIRED	READING
FROM	PENNY SHABANGU	CONTACT NUMBER	(011) 800 2851
SUBJECT	REVERSE E-AUCTIONING		

WHAT IS REVERSE E-AUCTIONING?

Reverse e-auctioning, means an electronic negotiation process that aims to achieve the most competitive prices for clearly-specified items.

Reverse e-auctioning replaces the negotiation process, with an electronic negotiation process on price only, which provides the results of the tender process immediately.

Notwithstanding the above, Eskom reserves the right to award an order/contract to a supplier who may not be the highest scoring or highest-ranked supplier, only in accordance with Section (2)(1)(f) of the PPPFA.

Reverse e-auction, when applicable, will only be considered once the normal procurement process has progressed to the point that the responsive tenderers have been identified.

Tenderers will be trained on the reverse e-auction system. Responsive tenderers will receive login details in order to participate.

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