

**MINUTES OF THE WAN LINKS BIDDERS BRIEFING MEETING HELD
ON TUESDAY, 21 JUNE 2022 AT 10H20 – 11H45 AT CHEETAH,
ARMSCOR BUILDING**

CHAIRPERSON : Allen Harding (AH)

SCRIBE : Shiluva Silima (SA)

PRESENT : Sithembiso Manyoni (SM)
Feziwe Mbatyoti (FM)

BIDDERS : See attached attendance register

APOLOGIES :

ABSENT :

ACTION ITEMS	
Responsible	Due Date
1. WELCOMING The Chairperson welcomed all present at the meeting and advised that the aopts@armscor.co.za email address should be used for all communications related to the tender as no emails directed to an individual will be entertained.	
2. SM discussed the BEE Requirements as set out in the tender document. - Companies are required to comply with a minimum of 35% black equity ownership. - Companies need to prove that they comply with the mandatory B-BBEE requirement by providing the required documentation as listed in the tender document. <u>Pre-Qualification Criteria</u>: Companies need to meet level 3 or better, if level 4 or below and not an EME or QSE you will be disqualified. <u>Compulsory subcontracting</u>: a minimum of 30% is required for subcontractors; it could be one or a combination of them. ➤ You need to subcontract EME or QSE owned by black people, military veterans, female or people with disabilities. ➤ Declarations is compulsory.	

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3. FM discussed that the A-STD-0020 is not applicable to the completion of the tender document but will be applicable to the successful bidder, and the document can be downloaded at the Armscor's website.		
4. Bidders requested that they be sent an editable document, so that they can be able to fill it by typing and not handwriting. - AH to engage with SCM regarding the request and if they agree, an editable document will be sent to emails of the attendees, emails on the attendance register will be used. Answer: Given the short notice, it is not possible for Armscor to comply with this request.	AH	
5. AH discussed the <u>Critical Criteria</u> FM emphasized that the ICASA license should be held by the bidding entity and not the subcontractors, failure to comply will lead to non-compliance with the critical criterion and will lead to an automatic disqualification from the evaluation process. Question: What if in Joint ventures (A & B) only one hold the ICASA license? Answer: Any one of the parties (A or B) of the JV should comply with the critical criterion but the joint venture agreement must then be submitted as part of the bid response documentation, but the bidder still need to comply with the compulsory subcontracting requirements.	FM	
5.1 WAN Technical services Requirements - Where more than one option is listed, at least one of the options should be complied with. - If bidders want to deviate from the minimum technical requirements, better will be accepted but less will lead to disqualification. Question: Is Armscor purchasing equipment? Answer: No, in Armscor views all required equipment to provide the service as rented. On termination of the agreement the service provider will take ownership of the equipment. In addition to that, Armscor network engineers will manage the routing and security on the equipment.	AH	
5.2 Special Requirement. Should the successful bidder propose a microwave solution for Alkantpan, then the bidder must take note that the solution has to be SKA complaint.	AH	

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- If the negotiation phase with the preferred bidder fails then Armscor reserves the right to go to the next highest scoring bidder from the shortlisted bidders. - Bidders were advised to price according to the RFB as advertised and inform Armscor of any errors, as well as making a separate correct pricing document.	FM	
6. Questions and Answers: Question: On the CISCO routers are there any licensing requirements? Answer: Is the responsibility of the service provider that all CISCO routers are to be fully licensed for the duration of the contract. Question: Do you need accredited certificate training or Skill transfer Training? Answer: Skill transfer is required. Training should comply with the requirements of training specified in the RFB. Question: Is Supply registration required? Answer: Armscor supplier registration will be done with the preferred bidders, it is no longer required to be done prior to submitting of the bid documents, however, before order placement, Armscor checks if the company is CSD registered, the company security clearance and if the company is not listed on the National treasury Database of restricted (Blacklisted) suppliers. Question: Is contracting of foreigner nationals allowed? Answer: The project has a restricted security clearance level status, thus there is no restriction on foreigner nationals. However, NDA's will be required. Question: Is financing for the Hardware done by Armscor or the successful bidder? Answer: Hardware Financing is up to the successful bidder not Armscor. Question: Are all router ports to be populated with GBics? Answer: No, only the ports required to connect to our network and the WAN.		

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Question: Is it acceptable if refurbished Cisco equipment is supplied? Answer: Yes as long as the equipment will not be end-of-life within the 5 year period and that Cisco warrantee remains valid for the duration of the contract.		
7. Foreign currency movements. If bidders are going to use foreign currency they are advised to state the currency they will use and the date the foreign exchange rate was done so that Armscor can be able to adjust the foreign currency according to the current foreign exchange rate during evaluation and execution of the order.		
8. Closure: The chairperson thanked the members for their attendance and declared the meeting closed.		

SIGNED:

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Allen Harding
CHAIRPERSON

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DATE