



**MWP2823GX: THE PROVISION OF SECURE TRANSPORTATION OF CONTRACT COAL/LIMESTONE SAMPLES FOR
ESKOM PRIMARY ENERGY ON AN “AS AND WHEN REQUIRED” BASIS FOR A PERIOD OF 60 MONTHS**

**SUBJECT: QUESTIONS AND ANSWERS FROM THE CLARIFICATION MEETING HELD ON 13 NOVEMBER 2024 VIA MICROSOFT
TEAMS (ONLINE PLATFORM)**

No	QUESTION	RESPONSE
1.	In terms of financial statement and ITA34C, does it mean that we are not supposed to submit them now or they are going to be required during engagement/negotiations?	Financial Statements and ITA34C are not mandatory for evaluations however you will be requested to submit prior contract award.
2.	Please elaborate further on the copies needed to be submitted as part of tender returnable as well as the soft copy.	The tenderers are required to submit one original and a copy of the original file. Soft copy may be submitted however, you will not be disqualified for not submitting soft copy.
3.	During the presentation, Eskom mentioned different mines for coal samples and limestone and where the samples will be taken. How far is laboratory from the mine, Are you using different Labs in different regions or it one central lab.	The limestone is less than one percent of this project. It is only one mine which is in Northern Cape and estimated KM is 570 away. This is just a contingency plan in case limestone contract is in place. Most of the Labs are in Mpumalanga
4.	On the Canopy, are you specific in terms of the design?	As long as it is one meter and fully closed, and waterproof to avoid contamination of samples and comply to the technical criteria mentioned on the RFP.
5.	In terms of the bakkies, do we have to purchase new bakkies or it can be the existing bakkies?	It can be existing bakkies as long as it comply with Eskom requirements as per the technical criteria mentioned on the RFP

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No	QUESTION	RESPONSE
6.	If the supplier is awarded contract, how long will it take for Eskom to do inspection?	Inspection will be done during negotiation before the service starts. And the supplier to ensure that the vehicles are compliant before rendering service at all times, as the employer is responsible to conduct inspection where there are changes on the vehicle(s).
7.	In terms of the technical evidence, how do you prefer evidence to be submitted, do we take images or do we give the data sheet of these vehicle?	On the last slide of the presentation, there is check sheet that explains the due diligence to be conducted and signed by the Eskom representative to ensure compliance. Part one of the technical evaluation is submission of documents.
8.	What is turn around time of the bakkie arriving at the mine, the initial requirement says two hours. If the limestone has to be collected from Northern Cape, what will be the turn around time if the bakkies are in Mpumalanga?	The contract for limestone is in partial operation. The supplier will be notified the time required to collect and delivery the samples, required deviations will be communicated by the service manager.
9.	In terms of the question asked in terms of the proof of the technical returnable, canopy etc. Eskom indicated that there will be physical inspection which will be done, just wanted clarity with regards to that , the physical inspection will go concurrently with the evaluation of the documents submitted. For Eskom to see if the supplier meets the 70% of the threshold, they would have come to site to do physical inspection.	Technical evaluation part 2 inspection will be done during negotiation before the service starts
10.	In terms of the number of drivers, there is minimum of drivers required is six, this contract is running 24/7, in terms of working hours according to labour relations acts, it requires that the person, depending on the number of days worked, not work more than 180 hours a month's/45 hours per week. Anything above	The contract is base on as and when required, and there will be atleast five (5) suppliers on this contract, which will be working assisting each other where required, each supplier is expected to manage the employees' working hours effectively and ask for assistance where required from the others to manage the fatigue properly.

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	that it is overtime, so I just wanted to understand how did Eskom arrive at a number of 6 drivers?	
11.	In terms of the drivers, I have opted for taking security guards who have firearm licence, Psira etc, since this samples needs to be protected. Will I be overstretching it versus the logistics personnel who are used to delivering parcels?	As long as they meet Eskom requirements as per the RFP
12.	Annexure G – Preference Point Claim Form Table 1 on page 43 of 48 requires of us to complete the last two columns. Please provide guidance on the completion of this?	Allocate points according to your level of BBBEE status. Eskom will also verify that upon receipt of the BBBEE certificate
13.	Annexure L is shared on the Eskom Tender site as part of the tender documents. Does this need to be submitted with the initial tender response?	They are requirements for contracting
14.	Annexure A: Can I have a clarity on the following "If the tenderer is a company, close corporation or joint venture, the tenderer must attach a certified copy the document that is proof of the contents of the certificate". Please explain?	Eskom does not need CIPC certificate as proof however the tenderer needs to tick the appropriate box
15.	The Authority to Submit a Tender (Returnable Schedule) Template – May 2024, that is shared on the Eskom Tender site as part of the tender documents, with Effective date 01 November 2012 contains the same information as Annexure A with Effective date 01 August 2024. Do both documents need to be submitted as part of the initial tender returnable	Please use the latest one as per the RFP

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16.	For the technical functionality, for someone who is opting to get new vehicles for this tender, how do we submit proof of vehicle reg no as proof, or are we supposed to submit this upon tender being awarded to tenderer?	They need to submit a data pack and the inspection will follow as per the check sheet to determine if the vehicle comply to the technical requirements.
17.	Will Eskom have their QS/breakdown report when it comes to price negotiations in order to have same comparisons or understand their offered price?	Yes, there is a breakdown
18.	For vehicle related technical requirements, how is proof submitted eg camera etc	They need to submit a data pack and the inspection will follow as per the check sheet.
19.	Will Eskom have their QS/breakdown report when it comes to price negotiations in order to have same comparisons or understand their offered price?	Yes, there is a breakdown.
20.	Can I be scored on something that I do not have yet?	You cannot be scored on bakkies that are not available, we need evidence to complete phase 2 evaluation before contract award.
21.	If they do not have vehicles at tender submission deadline, how are will the points be allocated?	There is two phases of evaluation, documentation evidence and physical inspection. The part 1 and part 2 evaluations goes together. We need to evaluate and thereafter do inspection. Before the award of contract, there must be vehicles for inspection
22.	Concern regarding the vehicles, what will happen if I have purchased the new vehicles and they do not meet the requirements	Eskom will not be liable for vehicles not complying to the RFP evaluation criteria.

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23.	On the BOQ, in terms of the drivers, it mentions 6 drivers, how do we make it work as this will be a 24/7 operation and the Labour Relations Act prescribes the hours workers are allowed to work.	Each supplier is expected to manage the employees' working hours effectively and ask for assistance where required from the others to manage the fatigue properly
24.	On the BOQ medical examinations, if we have 6 drivers, when on shift and the tenderers is expected to service 10 mines and each mine has its own requirements in terms of medical examination. Did Eskom take that into consideration? You might find that one driver must have more than one medical examination at a different mine.	The supplier(s) are advised to enquire from the mines on the various requirement for site access on the early stage of the contract. Eskom will intervene and assist the supplier(s) where there are additional requirements needed from the mines for the medical examination.
25.	On BOQ, in terms of the vehicles, the price list does not indicate in terms of what standard of vehicle is required as well as overtime	In terms of vehicles, Eskom cannot dictate on the brand, that's where the competitiveness will come in terms of the pricing, however the vehicle should adhere to what has been stated in the RFP.
26.	On the vehicle, there is a capital cost as well as the monthly cost, is it going to be paid as a lumpsum at the beginning of the contract for the procurement of the vehicle or will it be paid monthly for the duration of the contract?	It will be paid on a monthly basis, there will also be a threshold on the number of kilometers for that vehicle. Please include the financing cost into the purchase cost of the vehicle
27.	Is this a rate per kilometre project or are you also going to be paying this annexure K?	Eskom will pay a fixed monthly cost and there will also be a running cost for the 900 000 km per month Will also pay for toll fees on cost reimbursable fee. Proof to be submitted
28.	In terms of mobile device and tablets, the unit rate that must be provided , should we include data and airtimefor those devices? Should be daily or monthly basis?	It is part of your monthly cost and pleas make provision meet the requirements to ensure effective communication..

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Yours sincerely



Rinny Matlou
Senior Advisor: Fuel Sourcing
Date: