

REQUEST FOR PROPOSAL [RFP] No TNPA/2024/09/0016/76560/RFP

DESCRIPTION: FOR THE PROVISION OF COMMODITY DEMAND, SUPPLY TRENDS, ANALYSIS REPORTS AND PROJECTIONS SERVICES FOR TRANSNET NATIONAL PORTS AUTHORITY FOR A PERIOD OF TWO (2) YEARS

NON-COMPULSORY BRIEFING SESSION DATE: Wednesday, 09 April 2025 at 10:00

Questions and Answers 2 of 2 (15 April 2025)

Questions Posed During Briefing Session		
No.	Question	Answer
1.	Annexure B1 cites a requirement to submit qualifications and CV's of Key Personnel. Would a bidder be disqualified if they are unable to provide required qualifications and CV's of key personnel?	Evidence submitted in response to the desktop technical evaluation criteria will be objectively evaluated in accordance with the criteria as set out in Annexure B1. Bidders may be disqualified at desktop technical evaluation stage should they fail to achieve a minimum of 66.67 points per respective category bid for.
2.	Follow up on the above question. What happens if a company can only submit a company's experience, for example 40 plus years and does not submit CVs and qualification of the key resources.	This particular company will only be assessed on the element that talks to company experience and therefore will score zero on key resources element. If tallying the scores the company achieves 66.67 as required it will go to the next phase which is demonstration evaluation, if total score is less than the threshold they will automatically be disqualified.

Questions Posed After Briefing Session		
No.	Question	Answer
1.	Our company does not sign a subscribers MSA, however we are able to incorporate their terms and Conditions into ours. So, we would need to send our copy of the MSA for your legal review and incorporation of your terms & conditions. This is based on the fact that our product is unique and for that reason we have terms that bind the use thereof.	The Master Services Agreement issued with the RFP is the Transnet standard. As a principle, bidders may bring to Transnet's attention any proposed deviations to the provisions of the standard MSA at the closing date of the RFP. Bidders must however note that submission of a schedule of deviations in respect of the standard MSA does not imply Transnet's automatic acceptance thereof. This is subject to review and acceptance by Transnet Legal. Refer to section 11 on page 10 of the RFP document.