

RFB2883-2024 – Non-Compulsory Virtual Briefing Session Questions – 18 June 2024

Request to Approve the Procurement of a Secure Web Gateway Solution for the South African Police Service Network for a period of five (5) years.

Questions	Answers
1. Is this requirement for physical appliance or virtual?	Please note that the requirement is for a physical appliance and the reason being that the physical appliance is much more processing responsive.
2(a) Why on-Premise deployment and Cloud base?	The bulk of the users are on Premise but we also have remote users. The percentage of users on Premises is more than the remote users. That is why we require the on Prem deployment so that we can cater for the growth of on Prem users and ensure the security services for them.
2(b) Cloud based service	When the client connects to the remote client VPN service, they will be routed to use the local on premises webs security solution. When the client connects to their local internet service without using the remote VPN, we should manage them securely using the cloud base solution with the client webs security policies to protect them from internet bourn attacks and risks.
3. Client Refences From the security point of view, it's proving to be challenging to get References from the clients	You will need to provide details of the deliverables performed in the services that you've conducted for them, it could be in a form of SLA, Purchase Orders etc on a client letterhead
4. Change of company name previously used when you got subcontracted:	The company must provide proof of company name change, could be an affidavit or other documentation to support the appointment or a change of the company name. If you have proof that you were trading as company X and now you are trading as company Y and you worked previously

	with this company (subcontracted) they support, and provide all the proof, then we can accept it. If you don't have any tangible proof, then we can't accept it.
5. B-BBEE Allocation of points Directorship of the company is 100% Black-owned, Level 1. How does the B-BBEE point allocation works?	BEE preferential points do not only consider Black ownership but also considers 51% ownership on the designated groups such as Black Women-Owned, Black Youth Owned, PWDs