



**senedi**

South African National Energy  
Development Institute.

## **REQUEST FOR QUOTATION FOR**

### **UPDATING OF MANDATORY MINIMUM ENERGY PERFORMANCE STANDARDS (MEPS) AND COMPULSORY ENERGY EFFICIENCY LABELLING GUIDELINE 2026 SYSTEM.**

NAME OF BIDDER.....

POSTAL ADDRESS .....

STREET ADDRESS .....

CONTACT PERSON .....

TELEPHONE NUMBER Code ..... Number .....

CELL PHONE NUMBER Code ..... Number .....

FACSIMILE NUMBER Code ..... Number .....

E-MAIL ADDRESS .....

**Signature of Bidder** ..... **Date** .....

### **DISCLAIMER:**

- SANEDI has not appointed external consultants to liaise with bidders on any matter. All queries regarding this bid must be submitted in writing to the Supply Chain Management Unit of SANEDI.
- SANEDI issues this invitation for bids in good faith; however, it reserves the right to:
  - o Appoint more than one service provider, if required.
  - o Cancel or delay the selection process at any time, without explanation.
  - o Not select any of the respondents to this bid invitation, without explanation.
  - o Exclude certain services, without explanation.
- SANEDI has zero tolerance for fraudulent or corrupt activities.
- Any attempt by SANEDI employees to solicit bribes from bidders is unlawful and must be reported immediately.
- If a bribe is paid, SANEDI will not be liable for any financial loss, as no SANEDI employee or committee Members may request payment to influence a bid outcome.
- Fraud, bribery, and corruption are unlawful, and SANEDI will disqualify any bidder found to be involved from further consideration in the tender process.
- A contract will only be valid once reduced to writing and signed by the designated person responsible for both parties. At SANEDI, this is the Chief Executive Officer or his/her duly authorized delegate.

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|--------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>RFQ Number</b>                                      | <b>RFQ 1026 – Updating of Mandatory Minimum Energy Performance Standards (MEPS) and Compulsory Energy Efficiency Labelling Guideline 2026.</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| <b>Date of RFQ</b>                                     | 21 July 2026                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| <b>SANEDI Contact</b>                                  | <p>All enquiries and RFQ submissions must be directed to:</p> <p>Name: SCM Department Tel: 011 038 4300</p> <p>Enquiries: e-mail address: <a href="mailto:enquiries.procurement@sanedi.org.za">enquiries.procurement@sanedi.org.za</a> Website address: <a href="http://www.sanedi.org.za">www.sanedi.org.za</a></p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| <b>Closing date &amp; Electronic Time - Submission</b> | <p><b>Thursday the 30<sup>th</sup> of July 2026 at 11:00am</b></p> <p><b>E-mail submission only: <a href="mailto:quotes.procurement@sanedi.org.za">quotes.procurement@sanedi.org.za</a></b></p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| <b>Scope of Works</b>                                  | <p><b>1. Project Background</b></p> <p>The Department of Electricity and Energy (DEE), in partnership with the South African National Energy Development Institute (SANEDI), seeks to appoint a suitably qualified and experienced consultant to comprehensively review, update, redesign and republish the ‘South African User Guide to Mandatory Minimum Energy Performance Standards (MEPS) and Compulsory Energy Efficiency Labelling’. The current edition of the Guide was published in 2022 and was developed to support the implementation of South Africa’s Standards and Labelling (S&amp;L) Programme for regulated electrical appliances and equipment. The Guide provides stakeholders with information relating to Minimum Energy Performance Standards (MEPS), compulsory energy efficiency labelling, market surveillance, conformity assessment processes and future developments within the Programme.</p> <p>Since publication, substantial changes have occurred within South Africa’s energy, regulatory &amp; policy environment, including:</p> <ol style="list-style-type: none"> <li>1.1. The establishment of the Department of Electricity and Energy (DEE);</li> <li>1.2. Changes to national energy governance structures and institutional mandates;</li> <li>1.3. Developments arising from the National Energy Action Plan and electricity sector reforms;</li> <li>1.4. Amendments to energy-related legislation and regulations;</li> <li>1.5. Progress in the implementation of the National Energy Efficiency Strategy (NEES);</li> <li>1.6. Advances in electricity market reform, distributed generation and energy storage;</li> <li>1.7. Revisions to standards, compulsory specifications and appliance performance requirements for appliances;</li> <li>1.8. Growth in digital compliance systems, product registration platforms and online sales channels;</li> <li>1.9. Progress towards revised energy efficiency labelling systems and future MEPS revisions; and</li> <li>1.10. Updated climate change commitments, Decarbonization initiatives and Just Energy Transition Programmes.</li> </ol> <p>The existing Guide also contains references to organizations, policies, programmes, contact details, Energy Efficiency Label designs and acronyms that require updating to reflect the current institutional environment. Furthermore, the publication requires modernization of its narrative content and visual identity, layout, design and user accessibility to align with contemporary government communication standards.</p> |

## **2.1. Purpose of Assignment**

The purpose of this assignment is to appoint a company to review, update, redesign and republish the South African User Guide to Mandatory Minimum Energy Performance Standards (MEPS) and Compulsory Energy Efficiency Labelling includes the following issues:

- 2.1.1. Review and update all technical, institutional, regulatory and policy content contained in the Guide.
- 2.1.2. Align the Guide with current DEE, SANEDI, NRCS, SABS and other associated government policy frameworks.
- 2.1.3. Update all institutional names, responsibilities, references, contact information and acronyms.
- 2.1.4. Update all Energy Efficiency Label Graphics with updated EE Label design.
- 2.1.5. Redesign the publication's visual identity, layout, graphics and presentation.
- 2.1.6. Incorporate current best practice regarding energy efficiency communication and information design.
- 2.1.7. Produce print-ready and digital-ready versions of the revised Guide.
- 2.1.8. Produce a summary / abbreviated version of the user guide - as a quick reference – possibly an A5 size.

## **2.2. The objectives of the project are to:**

- 2.2.1. Produce a fully revised and updated national user guide.
- 2.2.2. Ensure that all content accurately reflects the current South African regulatory and policy environment.
- 2.2.3. Enhance understanding of MEPS and compulsory energy efficiency labelling among stakeholders.
- 2.2.4. Improve public awareness of compliance requirements, advantages and consumer rights.
- 2.2.5. Support effective implementation of the Standards and Labelling Programme.
- 2.2.6. Develop a visually appealing and user-friendly publication suitable for both digital and printed distribution.

## **3. Scope of Works**

The contracted party will undertake the following activities

Scope 1 - Project Inception and Planning The consultant will:

- 3.1.1. Meet with the relevant stakeholders (DEE, SANEDI, NRCS and SABS)
- 3.1.2. Confirm project objectives, deliverables and timelines.
- 3.1.3. Develop a detailed project implementation plan.
- 3.1.4. Develop a stakeholder engagement strategy.
- 3.1.5. Establish a methodology for content review and updating.

### **Deliverables 1. Inception Phase**

- i. Inception Report.
- ii. Detailed Project Plan.
- iii. Stakeholder Engagement Plan

### **Scope 2 - Content Review and Update**

#### **Revision of Guide Content**

The consultant will comprehensively review every chapter, annexure, table, graphic and reference of the Guide.

#### **3.2.1. Institutional Updates**

The consultant will update:

- a. Government department names.
- b. Institutional mandates.
- c. Stakeholder roles and responsibilities.
- d. Contact details.

- e. Governance structures.
- f. Organograms.
- g. Websites and digital resources.
- h. Acronyms and terminology.

### **3.2.2. Technical Updates**

The consultant will review and update:

- a. Regulated appliance categories.
- b. Existing and proposed MEPS.
- c. Product registration processes.
- d. Compliance and enforcement procedures.
- e. Market surveillance processes.
- f. Online retail requirements.
- g. Consumer protection provisions.
- h. Energy efficiency labelling requirements.
- i. QR code developments and digital systems.
- j. Product database developments

### **Deliverables 2 - Revision of Guide Content**

- i. Draft Revised Guide.
- ii. Technical Content Update Report.

### **Scope 3 - Stakeholder Consultation**

- 3.4.1. **Stakeholder Engagement** The consultant will conduct consultations with relevant stakeholders, including DEE, SANEDI, NRCS, SABS, The DTIC, DFFE, appliance manufacturers, importers, retail associations, consumer organizations, industry associations, energy efficiency practitioners and experts. Activities shall include interviews, focus group discussions, consultation workshops, review sessions.

#### **3.4.2. Deliverables 3 - Stakeholder Engagement**

- i. Consultation Plan.
- ii. Stakeholder Consultation Report.
- iii. Stakeholder Comment Matrix.

### **Scope 4 - Graphic Design, Layout and Publication Redesign**

#### **3.4.1. Modernization of the Guide's Visual Identity**

The consultant will improve the aesthetic, accessibility and usability of the publication.

The redesign will include:

- a. Modern graphic design.
- b. A fresh publication layout and enhanced typography.
- c. Updated color palette.
- d. Professional infographics, illustrations and icons.
- e. Improved navigation and readability across digital and print formats.

#### **Deliverables 4.1. - Modernization of the Guide's Visual Identity**

- i. Design Concept Report.
- ii. Design Options.
- iii. Approved Publication Template.

### **3.4.2. Development of Contemporary Visual Content**

The consultant will develop contemporary visual content including:

- a. Process maps.
- b. Registration process diagrams.
- c. Compliance pathways.
- d. Institutional relationship diagrams.
- e. Consumer guidance illustrations.
- f. Energy efficiency information graphics.
- g. Energy savings visualizations.

### **Deliverables 4.2. – Development of Visual Content**

- i. Complete Infographic Package.
- ii. Editable Graphic Files.

### **Scope 5 - Editing and Quality Assurance**

The consultant will undertake:

- a. technical editing.
- b. Language editing.
- c. Copy editing.
- d. Fact checking.
- e. Consistency checking.
- f. Reference verification.
- g. Proofreading.

### **Deliverables 5 - Editing and Quality Assurance**

- i. Quality-Assured Draft Guide.
- ii. Editorial Review Report.

### **Scope 6 - Finalization and Publication**

The consultant will produce:

- a. Final publication.
- b. Executive Summary.
- c. Print-ready artwork.
- d. Digital publication.
- e. Editable source files.
- f. Graphic asset library.

### **Deliverables 7 - Finalization and Publication**

- i. Final Guide (PDF).
- ii. Print-Ready Artwork.
- iii. Design Source Files.
- iv. Graphic Assets Package.
- v. PowerPoint Summary Presentation.

### **Project Duration**

Total project duration is three (3) months.

## Proposed Deliverable Schedule

| Deliverable                  | Duration | Payment Schedule |
|------------------------------|----------|------------------|
| Inception Report             | 1 week   | 10%              |
| Gap Analysis Report          | 2 Weeks  | 15%              |
| Stakeholder Review Report    | 2 week   | 10%              |
| Draft Redesigned Publication | 4 Weeks  | 50%              |
| Final Guide and Source Files | 3 Weeks  | 25%              |

## 8. Evaluation

| Criteria                                            | Evidence                                                            | Rating                                                                                                                                                                        | Score<br>0 - 5 | Weight     |
|-----------------------------------------------------|---------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------|------------|
| <b>1. Team Composition and Qualifications</b>       | All necessary project functions represented in team.                | Yes= 5<br>No= 0                                                                                                                                                               |                | <b>20%</b> |
| 1.1. Technical Energy Specialist                    | Certified relevant degree in energy related qualification.          | a. Masters' degree = 5<br>b. Honours degree = 4<br>c. Diploma = 3<br>d. Short-course certificate = 2<br>e. No formal qualification = 0                                        |                |            |
| 1.2. Graphic Design Specialist                      | Certified relevant diploma/ degree in graphic design qualification. | a. Masters' degree = 5<br>b. Honours degree = 4<br>c. Diploma = 3<br>d. Short-course certificate = 2<br>e. No formal qualification = 0                                        |                |            |
| 1.3. Communications Specialist and Technical Editor | Certified relevant diploma/ degree in graphic design qualification. | a. Masters' degree = 5<br>b. Honours degree = 4<br>c. Diploma = 3<br>d. Short-course certificate = 2<br>e. No formal qualification = 0                                        |                |            |
| <b>2. Team Experience</b>                           |                                                                     |                                                                                                                                                                               |                | <b>25%</b> |
| 2.1. Technical Energy Specialist                    | Samples of their work over specified period                         | a. > 6-years' experience = 5<br>b. 5 years' experience = 4<br>c. 4 years' experience = 3<br>d. 3 years' experience = 2<br>e. 1-2 years' experience = 1<br>f. No experience= 0 |                |            |
| 2.2. Graphic Design Specialist                      | Samples of their work over specified period                         | a. > 6-years' experience = 5<br>b. 5 years' experience = 4<br>c. 4 years' experience = 3                                                                                      |                |            |

|  |                                                                                                                       |                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |  |             |
|--|-----------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|-------------|
|  |                                                                                                                       |                                                                                     | d. 3 years' experience = 2<br>e. 1-2 years' experience = 1<br>f. No experience= 0                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |  |             |
|  | 2.3. Technical                                                                                                        | Samples of their work over specified period                                         | a. > 6-years' experience = 5<br>b. 5 years' experience = 4<br>c. 4 years' experience = 3<br>d. 3 years' experience = 2<br>e. 1-2 years' experience = 1<br>f. No experience= 0                                                                                                                                                                                                                                                                                                                                                                                                                    |  |             |
|  | <b>3. Relevant Experience</b><br>References from satisfied clients over the period in evidence in similar assignments | Dated, reference letters from satisfied client on work in similar assignments.      | a. 5 reference letters = 5<br>b. 4 reference letters = 4<br>c. 3 reference letters = 3<br>d. 2 reference letters = 2<br>e. 1 reference letter = 1<br>f. No reference letter/s= 0                                                                                                                                                                                                                                                                                                                                                                                                                 |  | <b>25%</b>  |
|  | <b>4. Project Plan and Methodology</b>                                                                                | Understanding of the assignment against terms of reference scope and specifications | a. Detailed, practical and well-structured methodology demonstrating strong understanding of the RIA scope, stakeholder engagement, data collection, analysis, reporting, timelines, and risk management = 5<br>b. Adequate methodology covering most project requirements, with reasonable approach to data collection, analysis, stakeholder engagement, and reporting= 4<br>c. Limited or generic methodology with insufficient detail on project approach, analysis, stakeholder engagement, or reporting= 3<br>d. No methodology submitted or methodology not relevant to the assignment= 0 |  | <b>30%</b>  |
|  | Threshold                                                                                                             |                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |  | <b>70%</b>  |
|  | TOTAL                                                                                                                 |                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |  | <b>100%</b> |
|  |                                                                                                                       |                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |  |             |
|  |                                                                                                                       |                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |  |             |

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|-----------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                                           |                                                                                                                                                                                                                                                                                                                                                              |
| <b>Terms and Conditions</b>                               | <p>The RFQ shall be subjected to the SANEDI procurement terms and conditions which can be found on <a href="http://www.sanedi.org.za">www.sanedi.org.za</a> .</p> <p>New suppliers are requested to apply for registration as suppliers on the database as no RFQs will be considered without suppliers first being registered on the supplier database.</p> |
| <b>Quoted Price excluding Disbursements VAT inclusive</b> | (Attach a formal quotation on company official letterhead to this RFQ) R                                                                                                                                                                                                                                                                                     |
| <b>Discounted amounts</b>                                 | R                                                                                                                                                                                                                                                                                                                                                            |
| <b>Disbursements VAT inclusive</b>                        | R                                                                                                                                                                                                                                                                                                                                                            |

|                                       |                                                                                                                                                                                                                                                                                                               |
|---------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Total Amount<br/>VAT inclusive</b> | R                                                                                                                                                                                                                                                                                                             |
| <b>Other<br/>Requirements</b>         | <p>The supplier must submit the following returnable schedules:</p> <ol style="list-style-type: none"> <li>1. Pricing schedule</li> <li>2. Attach SBD 4 and SBD 6.1</li> <li>3. Certified BBBEE certificate</li> </ol> <p>Forms are available on <a href="http://www.sanedi.org.za">www.sanedi.org.za</a></p> |

## **SBD 4: Bidder's Declaration of Interest**

### **BIDDER'S DISCLOSURE**

#### **1. PURPOSE OF THE FORM**

Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

#### **2. Bidder's declaration**

2.1 Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest<sup>1</sup> in the enterprise, employed by the state?

**YES/NO**

2.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

| <b>Full Name</b> | <b>Identity Number</b> | <b>Name of State institution</b> |
|------------------|------------------------|----------------------------------|
|                  |                        |                                  |
|                  |                        |                                  |
|                  |                        |                                  |
|                  |                        |                                  |

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<sup>1</sup> the power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.

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|  |  |  |
|  |  |  |

2.2 Do you, or any person connected with the bidder, have a relationship with any person who is employed by the procuring institution? **YES/NO**

2.2.1 If so, furnish particulars:

.....

.....

2.3 Does the bidder or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise have any interest in any other related enterprise whether or not they are bidding for this contract? **YES/NO**

2.3.1 If so, furnish particulars:

.....

.....

### 3 DECLARATION

I, the undersigned, (name)..... in submitting the accompanying bid, do hereby make the following statements that I certify to be true and complete in every respect:

3.1 I have read and I understand the contents of this disclosure.

3.2 I understand that the accompanying bid will be disqualified if this disclosure is found not to be true and complete in every respect.

3.3 The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However, communication between partners in a joint venture or consortium<sup>2</sup> will not be construed as collusive bidding.

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<sup>2</sup> Joint venture or Consortium means an association of persons for the purpose

3.4 In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.

3.4 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.

3.5 There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.

3.6 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 3 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

.....

Signature

Date

.....

Position

Name of Bidder

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of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

## 1. Preference Points

### PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2022

**NB: BEFORE COMPLETING THIS FORM, TENDERERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF THE TENDER AND PREFERENTIAL PROCUREMENT REGULATIONS, 2022**

#### 1. GENERAL CONDITIONS

1.1 The following preference point systems are applicable to invitations to tender: - the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and - the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).

1.2 Preference Points applicable:

a) The applicable preference point system for this tender is the **80/20** preference point system.

1.3 Points for this tender shall be awarded for:

(a) Price; and

(b) Specific Goals.

1.4 The maximum points for this tender are allocated as follows:

|                                                  | POINTS     |
|--------------------------------------------------|------------|
| Price                                            | 80         |
| Specific Goals                                   | 20         |
| <b>Total points for price and specific goals</b> | <b>100</b> |

1.5 Failure on the part of a tenderer to submit proof or documentation required in terms of this tender to claim points for specific goals with the tender, will be interpreted to mean that preference points for specific goals are not claimed.

1.6 SANEDI reserves the right to require of a tenderer, either before a tender is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the SANEDI.

## 2. DEFINITIONS

- (a) “tender” means a written offer in the form determined by an organ of state in response to an invitation to provide goods or services through price quotations, competitive tendering process or any other method envisaged in legislation;
- (b) “price” means an amount of money tendered for goods or services, and includes all applicable taxes less all unconditional discounts;
- (c) “rand value” means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;
- (d) “tender for income-generating contracts” means a written offer in the form determined by an organ of state in response to an invitation for the origination of income-generating contracts through any method envisaged in legislation that will result in a legal agreement between the organ of state and a third party that produces revenue for the organ of state, and includes, but is not limited to, leasing and disposal of assets and concession contracts, excluding direct sales and disposal of assets through public auctions; and
- (e) “the Act” means the Preferential Procurement Policy Framework Act, 2000 (Act No. 5 of 2000).
- (f) “B-BBEE” means broad-based black economic empowerment as defined in section 1 of the Broad-Based Black Economic Empowerment Act;
- (g) “B-BBEE status level of contributor” means the B-BBEE status of an entity in terms of a code of good practice on black economic empowerment, issued in terms of section 9(1) of the Broad-Based Black Economic Empowerment Act;
- (h) “bid” means a written offer in a prescribed or stipulated form in response to an invitation by an organ of state for the provision of goods or services, through price quotations, advertised competitive bidding processes or proposals;
- (i) “Broad-Based Black Economic Empowerment Act” means the Broad-Based Black Economic Empowerment Act, 2003 (Act No. 53 of 2003);
- (j) “EME” means an Exempted Micro Enterprise in terms of a code of good practice on black economic empowerment issued in terms of section 9 (1) of the Broad-Based Black Economic Empowerment Act;
- (k) “functionality” means the ability of a tenderer to provide goods or services in accordance with specifications as set out in the tender documents.
- (l) “proof of B-BBEE status level of contributor” means:
  - B-BBEE Status level certificate issued by an authorized body or person;
  - A sworn affidavit as prescribed by the B-BBEE Codes of Good Practice;
  - Any other requirement prescribed in terms of the B-BBEE Act;

- “QSE” means a qualifying small business enterprise in terms of a code of good practice on black economic empowerment issued in terms of section 9 (1) of the Broad-Based Black Economic Empowerment Act;

### 3. FORMULAE FOR PROCUREMENT OF GOODS AND SERVICES

#### 3.1. POINTS AWARDED FOR PRICE

3.1.1 THE 80/20 OR 90/10 PREFERENCE POINT SYSTEMS A maximum of 80 or 90 points is allocated for price on the following basis:

$$\begin{array}{ccc}
 \text{80/20} & \text{or} & \text{90/10} \\
 P_s = 80 \left( 1 + \frac{P_t - P_{max}}{P_{max}} \right) & \text{or} & P_s = 90 \left( 1 + \frac{P_t - P_{max}}{P_{max}} \right)
 \end{array}$$

Where

$P_s$  = Points scored for price of tender under consideration

$P_t$  = Price of tender under consideration

$P_{min}$  = Price of lowest acceptable tender

#### 4. POINTS AWARDED FOR SPECIFIC GOALS

4.1. In terms of Regulation 4(2); 5(2); 6(2) and 7(2) of the Preferential Procurement Regulations, preference points must be awarded for specific goals stated in the tender. For the purposes of this tender the tenderer will be allocated points based on the goals stated in table 1 below as may be supported by proof/ documentation stated in the conditions of this tender:

4.2. In cases where organs of state intend to use Regulation 3(2) of the Regulations, which states that, if it is unclear whether the 80/20 or 90/10 preference point system applies, an organ of state must, in the tender documents, stipulate in the case of—

(a) an invitation for tender for income-generating contracts, that either the 80/20 or 90/10 preference point system will apply and that the highest acceptable tender will be used to determine the applicable preference point system; or

(b) any other invitation for tender, that either the 80/20 or 90/10 preference point system will apply and that the lowest acceptable tender will be used to determine the applicable preference point system, then the organ of state must indicate the points allocated for specific goals for both the 90/10 and 80/20 preference point system.

Table 1: Specific goals for the tender and points claimed are indicated per the table below.

**Note to tenderers: The tenderer must indicate how they claim points for each preference point system.**

| The specific goals allocated points in terms of this tender | Number of points allocated (80/20 system) |                                   |                  | Number of points claimed (80/20 system)<br>(To be completed by the tenderer) |
|-------------------------------------------------------------|-------------------------------------------|-----------------------------------|------------------|------------------------------------------------------------------------------|
|                                                             | Total points possible                     | Indicator                         | Points allocated |                                                                              |
| B-BBEE Status level of Contributor                          | 10                                        | Level 1                           | 10               |                                                                              |
|                                                             |                                           | Level 2                           | 9                |                                                                              |
|                                                             |                                           | Level 3                           | 8                |                                                                              |
|                                                             |                                           | Level 4                           | 5                |                                                                              |
|                                                             |                                           | Level 5                           | 4                |                                                                              |
|                                                             |                                           | Level 6                           | 3                |                                                                              |
|                                                             |                                           | Level 7                           | 2                |                                                                              |
|                                                             |                                           | Level 8                           | 1                |                                                                              |
|                                                             |                                           | Non-compliant                     | 0                |                                                                              |
| Women                                                       | 5                                         | Women Owned 76% - 100%            | 100%             |                                                                              |
|                                                             |                                           | Women Owned 51% - 75%             | 75%              |                                                                              |
|                                                             |                                           | Women Owned 26% - 50%             | 50%              |                                                                              |
|                                                             |                                           | Women Owned 5% - 25%              | 25%              |                                                                              |
|                                                             |                                           | Women Owned less than 5% - 0%     | 0%               |                                                                              |
| Youth                                                       | 2.5                                       | Youth Owned 76% - 100%            | 100%             |                                                                              |
|                                                             |                                           | Youth Owned 51% - 75%             | 75%              |                                                                              |
|                                                             |                                           | Youth Owned 26% - 50%             | 50%              |                                                                              |
|                                                             |                                           | Youth Owned 5% - 25%              | 25%              |                                                                              |
|                                                             |                                           | Youth Owned less than 5% - 0%     | 0%               |                                                                              |
| Persons with Disability                                     | 2.5                                       | Person with Disability 76% - 100% | 100%             |                                                                              |
|                                                             |                                           | Persons with disability 51% - 75% | 75%              |                                                                              |
|                                                             |                                           | Persons with disability 26% - 50% | 50%              |                                                                              |
|                                                             |                                           | Persons with disability 5% - 25%  | 25%              |                                                                              |

|                                     |           |                                              |    |  |
|-------------------------------------|-----------|----------------------------------------------|----|--|
|                                     |           | Persons with disability less than<br>5% - 0% | 0% |  |
| <b>TOTAL FOR SPECIFIC<br/>GOALS</b> | <b>20</b> |                                              |    |  |

#### DECLARATION WITH REGARD TO COMPANY/FIRM

4.3 Name of the company/firm.....

4.4 Company registration number:.....

#### 4.5 TYPE OF COMPANY/FIRM

| Type of Firm                          | Tick the<br>applicable box<br>here |
|---------------------------------------|------------------------------------|
| Partnership/Joint Venture/ Consortium |                                    |
| One-person business/sole propriety    |                                    |
| Close corporation                     |                                    |
| Public Company                        |                                    |
| Personal Liability Company            |                                    |
| (Pty) Limited                         |                                    |
| Non -Profit Company                   |                                    |
| State Owned Company                   |                                    |

4.6. I, the undersigned, who is duly authorized to do so on behalf of the company/firm, certify that the points claimed, based on the specific goals as advised in the tender, qualifies the company/ firm for the preference(s) shown and I acknowledge that:

- i) The information furnished is true and correct;
- ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;
- iii) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 4.2, the contractor may be required to furnish documentary proof to the satisfaction of the organ of state that the claims are correct;
- iv) If the specific goals have been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the organ of state may, in addition to any other remedy it may have –

- (a) disqualify the person from the tendering process;
- (b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
- (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favorable arrangements due to such cancellation;
- (d) recommend that the tenderer or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted from obtaining business from any organ of state for a period not exceeding 10 years, after the audi alteram partem (hear the other side) rule has been applied; and
- (e) forward the matter for criminal prosecution, if deemed necessary.

|                                    |       |
|------------------------------------|-------|
| .....                              |       |
| <b>SIGNATURE(S) OF TENDERER(S)</b> |       |
| <b>SURNAME AND NAME:</b>           | ..... |
| <b>DATE:</b>                       | ..... |
| <b>ADDRESS:</b>                    | ..... |
|                                    | ..... |
|                                    | ..... |
|                                    | ..... |