



provincial treasury

Department:
Provincial Treasury
North West Provincial Government
REPUBLIC OF SOUTH AFRICA

Second Floor, Garona Building, Mmabatho

Private Bag X2060

MMABATHO 2735

www.treasury.nwpg.gov.za

Enquiries: Mr T. Mkhize

Tel: 018 388 4060

Fax:

Email: TMkhize@nwpg.gov.za

FINANCIAL MANAGEMENT SERVICES

Departmental Supply Chain Management

ROUTE FORM

SUBJECT: NWDF05/2024 – APPOINTMENT OF A BIDDER TO DEVELOP A PROVINCIAL REVENUE ENHANCEMENT STRATEGY

OFFICIAL JOB TITLE AND NAME	DATE SIGNED	SIGNATURE	COMMENTS
MR O. MDULI CHAIRPERSON: BID SPECIFICATION COMMITTEE	13/12/2024		
MR T. MKHIZE ACTING DIR: SCM	13/12/2024		
MS A. HASSIM CHIEF FINANCIAL OFFICER	13/12/2024		
MR N. I. KUNENE HEAD OF DEPARTMENT			
ORIGINAL BACK TO: <u>MR T. MKHIZE</u>			
COPY BACK TO: _____ FOR RECORD KEEPING			



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FINANCIAL MANAGEMENT SERVICES

Departmental Supply Chain Management

Tel : 018- 388-4060
Fax : 018- 388-1796
Email : tmkhize@nwpg.gov.za

Dear Sir / Madam

INVITATION TO BID

NWDF05/2024 - APPOINTMENT OF A BIDDER TO DEVELOP A PROVINCIAL REVENUE ENHANCMENT STRATEGY

You are invited to submit a bid for the service as indicated in the attached bid documents.

1. The conditions contained in the General Conditions of Contract (GCC), and the attached bid forms, as well as any other conditions accompanying this invitation, are applicable.
2. The work procedure, the bidder proposes to follow in order to obtain the required result must be clearly outlined and its terms may not conflict with those contained in the General Conditions of Contract (GCC).
3. All the documents accompanying this invitation to bid must be completed in detail, be sealed in an envelope and be deposited in the tender box before the closing date and time.
The tender box is situated at Second Floor, Provincial Treasury, CFO Section, Supply Chain Management, Garona Building, Dr. James Moroka Drive, Mmabatho, 2735
4. Kindly receive attached the following bid documents:
 1. **Terms of Reference**
 2. **SBD 4 - Declaration of Interest**
 3. **SBD 6.1 - Declaration in terms of the Preferential Procurement Regulations**

NWDF05/2024 - APPOINTMENT OF A BIDDER TO DEVELOP A PROVINCIAL REVENUE ENHANCMENT STRATEGY

5. Duly completed and signed original bid documents should be sealed in an envelope marked:

Bid No : NWDF05/2024

Bid Description : NWDF05/2024 - APPOINTMENT OF A BIDDER TO DEVELOP A PROVINCIAL REVENUE ENHANCMENT STRATEGY

Closing Date : 22 January 2025

Closing Time : 11H00 AM

6. A Compulsory Briefing Session will be held as follows:

- Venue virtual – The meeting link will be shared on e-tender closer to the date.
- Time: 9am
- Date: 11 January 2025

7. All individuals are required to send all questions to Director: SCM and Chief Director: Macro economic analysis and fiscal policies as per the contact details below on or before the closing date and time.

8. Department of Provincial Treasury reserves the right to accept or reject any bid.

9. For more information please contact the following:

Department : Provincial Treasury

Contact Person 1 : Mr T Mkhize

Email address : tmkhize@nwpg.gov.za

Contact Person 2 : Mr. M Mogoane

Email address : omduli@nwpg.gov.za

10. BID REQUIREMENTS

- a) Late bids will not be considered. Please note that bids are late if they are received at the address given in the bid document after the bid closing date and time.
- b) All the relevant forms attached to this bid document must be completed and signed in ink where applicable by a duly authorised official.

NWDF05/2024 - APPOINTMENT OF A BIDDER TO DEVELOP A PROVINCIAL REVENUE ENHANCMENT STRATEGY

- c) No telegraphic, e- mailed or facsimile bids will be considered.

MANDATORY REQUIREMENTS

Bidders must submit the following information.

- All bidders must submit detailed CVs of both the Project Leader, 1 key personnel in financial management, 1 key personnel in legal services, 1 key personnel in ICT services.
- All academic qualifications for Project Leader and all key personnel must be supported by copies of actual qualifications certificates. **These need not be certified.** In respect of all foreign qualifications evidence of endorsement by the South African Qualifications Authority (SAQA) must be provided/ submitted with the bid. **(Provincial Treasury will verify qualifications for the recommended bidder)**
- Standard Bidding document 4 – Bidders declaration of interest must be fully completed and signed. Failure to do so will result in the bidder being disqualified
- Standard Bidding document 6.1 – Specific goals declaration in terms of PPR 2022 fully complete and signed. Failure to do so will result in the bidder being disqualified
- Standard bidding document 1 - Invitation to bid
- Proof of CSD registration with the supplier number

Failure to submit the above documents will lead to the bid being disqualified. All documents must be submitted with the bid.

11. EVALUATION CRITERIA

Phase I: Initial screening process

- The process would verify if the required documents as stated on the mandatory requirements have been submitted.

Phase II: Technical Evaluation

- Bidders will be evaluated strictly according to the evaluation criteria stipulated in the Terms of Reference.
- Bidders must, as part of their application documents, submit supporting documentation for all technical requirements as indicated hereunder.
- All bidders must submit detailed CV together with copies of academic qualifications and SAQA accreditation in respect of foreign qualifications.

NWDF05/2024 - APPOINTMENT OF A BIDDER TO DEVELOP A PROVINCIAL REVENUE ENHANCMENT STRATEGY

FINANCIAL STRATEGY Technical Proposal		Allocated Points	Maximum Points
1.	Service providers must attach with the bid documents CV/ CVs of all the proposed team which clearly demonstrate the experience as per the listed criteria.		32
	Project /Team leader years of experience - Above 10 years' experience - Above 5 to 10 years' experience 3 to 5 years' experience - Less than 3 years' experience	08 05 03 00	
	Years of experience in financial management - Above 10 years' experience - Above 5 to 10 years' experience 3 to 5 years' experience - Less than 3 years' experience	08 05 03 00	
	Years of experience in legal services - Above 10 years' experience - Above 5 to 10 years' experience 3 to 5 years' experience - Less than 3 years' experience	08 05 03 00	
	Years of experience in ICT - Above 10 years' experience - Above 5 to 10 years' experience 3 to 5 years' experience - Less than 3 years' experience	08 05 03 00	
2.	Service providers must attach to the bid documents Qualifications of all the proposed team which clearly demonstrate the experience as per the listed criteria.		32
	Individual's qualifications: Project leader - Financial Management/ Economics/ Econometrics qualification with		

NWDF05/2024 - APPOINTMENT OF A BIDDER TO DEVELOP A PROVINCIAL REVENUE ENHANCMENT STRATEGY

	project management certification and experience ○ Master's and above ○ Honour's ○ Degree ○ No information provided	08 05 03 00	
	• Finance – Financial Management/ Economics/ Econometrics qualification ○ Master's and above ○ Honour's ○ Degree ○ No information	08 05 03 00	
	• Legal services – corporate law, commercial law ○ Master's and above ○ LLB ○ Degree	08 05 03	
	• ICT - computer science, information technology, computer engineering, Programming, app development, systems development, and integration and related qualification ○ Master and above ○ Honour's ○ Degree ○ No information provided	08 05 03 00	

NWDF05/2024 - APPOINTMENT OF A BIDDER TO DEVELOP A PROVINCIAL REVENUE ENHANCMENT STRATEGY

3.	Company experience Bidders must submit letters of reference from the client on the client's letterhead, of proven track record in projects of similar capabilities (Project Management, Finance, ICT and Legal) Note: The below condition will apply to all references: Reference letters with no detailed experience or experience not relevant to the proposed project will be deemed invalid and as such will not be awarded any points. • Ten (10) and more contactable reference/ testimonial letters in revenue enhancement/ turn around strategies • Five to nine (5-9) contactable reference/ testimonial letters / of each in Project Management / Finance/ ICT/ Legal • One to four (1-4) contactable references/ testimonial letters / of each in Project Management / Finance/ ICT/ Legal	36 20 10	36
TOTAL			100

NB:

Bidders who obtain an overall 70% threshold out of the 100 points for technical evaluation criteria will be considered for a live demonstration

Phase III: Live demonstration

- Bidders will be required to give a live demonstration of the methodology and toolkit

Bidders who obtain an overall 70% threshold out of the 100 points for live demonstration criteria will be considered for Pricing and Specific Goals in line with Preferential Procurement Regulations 2022

NWDF05/2024 - APPOINTMENT OF A BIDDER TO DEVELOP A PROVINCIAL REVENUE ENHANCMENT STRATEGY

Phase IV: Price and Specific goals

- Bids will be evaluated in terms of the approved 80/20, (as indicated below) point system in accordance with the Preferential Procurement Regulation 2022.
- A maximum of 80 points is allocated for price and 20 points for specific goals using the following formula.

$$P_s = 80 \left(1 - \frac{P_t - P_{\min}}{P_{\min}} \right)$$

Where

P_s = Points scored for price of bid under consideration

P_t = Price of bid under consideration

$P_{\min}$ = Price of lowest acceptable bid

This tender will be evaluated on the 80/20 Preference points system where 80 is for price and 20 points for specific goals. Only qualifying bidders (who obtained a minimum of 70% threshold in Phase 2 functionality / technical requirement) will be evaluated in Phase III for pricing and specific goals.

NB: In order to claim preference points, bidders must use the SBD 6.1 attached to this document and not any other SBD 6.1 form will be accepted as the goals differ per institution.

The specific goals for the preference points are as follows:

Specific Goals in terms of PPR 2022	Procurement Transactions
Persons historically disadvantaged on the basis of race.	Maximum of 10 points for black ownership 100% black ownership = 10 75% - 99% black ownership = 8 60% - 74% black ownership = 6 51% - 59% black ownership = 3 1% - 50% black ownership = 2 0% black ownership = 0 BBBEE Certificate must be attached

NWDF05/2024 - APPOINTMENT OF A BIDDER TO DEVELOP A PROVINCIAL REVENUE ENHANCMENT STRATEGY

Specification of Requirements for Procurement Transactions	
Enterprises located in North West	Maximum 4 points
- Rural / Township / Village Area - Local Municipality	- Rural / Township / Village Area in North West= 04 points - Local Municipality in North West = 02 points Proof of residence must be attached as per any of the following: - A municipal rates invoice in the name of the company / any of the directors submitting the quotation that has been issued within the last three months. - An affidavit or equivalent from an authorised traditional leaders or local councillor in regions where municipal rates invoices are not available, showing the township name and ERF number or physical address. - A valid lease with a property owner located in that municipality/township (NWPT may request a recent statement from the landlord) or confirmation letter from the landlord. - A utilities rates statement (examples, Eskom or Telkom fixed line service, etc) showing the physical address and in company or director name; or - A bank statement showing the company name and address.
Enterprises owned by :	Maximum 6 points
- Enterprise owned by black women. - Enterprise owned by black youth. - EMEs or QSEs	2 Points 2 Points 2 Points

NWDF05/2024 - APPOINTMENT OF A BIDDER TO DEVELOP A PROVINCIAL REVENUE
ENHANCMENT STRATEGY



MR NT KUNENE
HEAD OF DEPARTMENT



DATE:



provincial treasury

Department:
Provincial Treasury
North West Provincial Government
REPUBLIC OF SOUTH AFRICA

TERMS OF REFERENCE

NWDF05/2024 - APPOINTMENT OF A BIDDER TO DEVELOP A PROVINCIAL REVENUE ENHANCEMENT STRATEGY

1. PROJECT DESCRIPTION

Develop the generic revenue enhancement strategy which will be implemented by the provincial departments. Provincial Treasury is responsible for monitoring and evaluation of the strategy. Included below are the provincial departments.

- North West Office of the Premier
- North West Department of Health
- North West Department of Sports, Arts, Culture and Recreation
- North West Department of Community Safety and Transport Management
- North West Department of Economic Development and Tourism
- North West Provincial Treasury
- North West Department of Education
- North West Department of Co-operative Governance and Traditional Affairs
- North West Department of Public Works and Roads
- North West Department of Social Development
- North West Department of Agriculture and Rural Development
- North West Department of Human Settlements

2. LEGISLATIVE CONTEXT

North West Provincial Treasury (NWPT) is mandated in terms of Section 16 of the Public Finance Management Act (PFMA), to promote and enhance effective management of revenue, expenditure, and assets. Section 7.2.1 of the Treasury Regulations requires the accounting officer of an institution must manage revenue efficiently and effectively by developing and implementing appropriate processes that provide for the identification, collection, safeguarding, recording and reconciliation of information about revenue. The relevant provisions of the Protection of Personal Information Act and Promotion of Administrative Justice Act (POPIA & PAJA) will also apply.

3. BACKGROUND

To mitigate against the continuous declining national transfers and the constrained fiscal envelope, the Treasury is mandated to ensure maximum collection of the provincial revenue targets to ensure that service delivery is not adversely impacted.

The Provincial Fiscal Policy Analysis Unit Directorate in North West Provincial Treasury (NWPT) has been assigned the responsibility to develop the generic revenue enhancement strategy, monitor and evaluate the implementation of the Strategy projects, while the respective departments and its entities are responsible for efficient implementation of respective revenue enhancement strategies.

The under-collection results from departments not achieving their targets as planned. To note is that the current revenue performance has declined when compared to the same period of the previous financial year.

Highlighted below are examples of revenue streams collected by the main revenue generating departments.

- a) **The Department of Health** has the main revenue derived from patient fees and the tariffs set by the National Department of Health. The department struggles to collect from third parties like Road Accident Fund, Correctional Services, Department of Justice and various Medical Aids. Furthermore, the department collects revenue from renting out Victoria Hospital of which the tariffs need to be analysed to ensure that it is market related.

- b) ***Department of Community Safety and Transport Management*** which is the main revenue generator for the Province is experiencing challenges on collection of Motor Vehicle Licences (MVL) which is classified under the tax receipts. There are Municipalities that continues to deposit MVL revenue collected later than as stipulated in the memorandum of agreement. The revenue under Sales of goods and service is not properly broken down and not linked to credible revenue sources/inputs.
- c) ***Economic Development Environment Conservation and Tourism*** the main revenue source collected from Casino Taxes. There is a serious concern around the collection of revenue from casino taxes since there are licensee's who are currently not operating which impact on the revenue collected from this item.
- d) ***The Department of Public Works and Roads*** have been unable to meet the revenue target for more than five (5) financial years. The major revenue stream for the department is from rental collected from leased state properties. The department has been granted EXCO approval to dispose non-strategic properties. The implementation of the approval is moving very slowly, the department disposes an average of five (5) properties per financial year. There is a serious concern over the management of the leased-out properties which makes it difficult for the department to project credible budget for rentals.
- e) ***The Department of Agriculture and Rural Development*** collects revenue mainly from academic fees which are received during the last quarter of the financial year during the period of student enrollment. The other revenue is derived from veterinary services and disposal of biological assets.
- f) The remainder of the departments derives revenue from unsustainable revenue sources i.e., interest earned from investments and favorable bank balances, refunds from previous years' expenditure including commission from insurance and garnishees.

4. SCOPE OF WORK

- Conduct a viability assessment of the current revenue streams.
- Analyse the policies and procedures that are used in the collection of revenue.
- Identify ineffective revenue streams and provide on steps to be taken.
- Recommend strategies to optimise the current revenue streams.
- Develop strategies to collect outstanding debts e.g. fines and penalties.
- Identify revenue streams in line with the relevant prescripts and laws.
- Assess the potential of the existing provincial asset portfolios.
- Develop a provincial revenue enhancement strategy.
- Recommend and advice on areas that need to be automated to ensure efficiency.

Service providers are expected to go to each department to assess the current revenue streams under the supervision of provincial treasury

• APPROACH, METHODOLOGY, TOOLKIT AND TIMELINES

The bidder must demonstrate, in the methodology / project plan, how the revenue enhancement will be developed and the toolkit that will be used and how the toolkit will be used for data collection, analysis, processing and reporting.

- Toolkit and methodology demonstrating the following:
 - Legal revenue base (mapping of the revenue against the legislative prescripts),
 - economic base
 - generic revenue estimation technique methods, of benchmarking assessment,
 - policies and frameworks,
 - viability assessment of each revenue source (existing and newly identified),
 - Transitory revenue (once off) if applicable
 - IT solutions required for revenue collection, monitoring and reporting and resources required to implement the strategies.

5. DELIVERABLES

The following deliverables are identified as key for this project. All activities should be in line with the mandates of the departments and legislative prescripts:

- Provide a detailed viability analysis report of the current revenue streams and measures to be implemented to optimise revenue collection per department.
- To provide a report with recommendations to Provincial Treasury on the intervention strategy on the underperforming revenue streams per department
- Compile and submit a final Provincial Revenue Enhancement Strategy, projected revenue collection over the MTEF and the proposed implementation plans per department.
- The proposed strategy should include resources, both human capital and budget required to implement and achieve the projected revenue and must clearly outline the areas that need to be automated.
- Toolkit for data collection, analysis, processing and reporting

6. RESOURCE REQUIREMENTS

The project team will be comprised of a multi-disciplinary team (Project leader, Finance, ICT and Legal) of experts led by a project manager/lead advisor. The members of the team must have both the skill and experience necessary to undertake the range of tasks set out in these terms of reference. Everyone in the team must be personally available to do the work as and when required. The service provider shall be held accountable in terms of the SLA for ensuring project deliverables and the professional conduct and integrity of the team. The service provider must provide a combination of the following skills and experience which must be adequately demonstrated in the CV of the resource/ resources proposed to deliver the project

Qualifications

- **Project Leader**
 - Qualifications in Financial Management/Economics/Econometrics
 - Depth experience in executive/senior management position in Financial Management/Economics/Econometrics environment.
 - Ability to coordinate timelines, meetings, and efforts/tasks with different teams, contractors, departmental revenue managers, etc.

- Ability to use of different project management approaches and methodologies to implement the projects.
- Good inter-personal skills, a good understanding of the government environment and clearly substantial technical ability and competence.
- Ability to identify and manage the risks associated with the project.

- **ICT expert(s)**

- IT specialist(s) should have a qualification in computer science, information technology, or computer engineering, a degree or equivalent.
- Experience in senior management position in an ICT environment.
- Experience in systems development and integration – including checking compatibility of systems automating manual systems and operations.
- Able to employ tools to ensure the transparency of projects implementation
- Able to develop a monitoring tool for NWPT and departmental revenue managers
- Ability to develop a dashboard to monitor project performance
- Able to analyse data from the project
- Able to conduct business and systems analysis
- Good inter-personal skills, a good understanding of the government environment and clearly substantial technical ability and competence.

- **Financial expert(s)**

- Financial Management/ Economics/Econometrics: Masters and above, or an Honours degree
- Experience in a senior management position in the Finance/Financial Management/ Economics and Econometrics environment
- Experience of revenue management functions
- Ability to apply PFMA provisions including Treasury regulations.
- Able to conduct financial modelling for revenue projects.
- Able to conduct statistical modelling for revenue project.
- Able to conduct financial analysis of revenue projects.
- Able to conduct revenue forecasting for revenue projects.
- Ability to develop revenue collection/payment processes and systems.
- Good inter-personal skills, a good understanding of the government environment and clearly substantial technical ability and competence.
-

- **Legal expert(s)**

- Tertiary qualification in Legal industry – Corporate Law, Commercial Law, and or project related fields qualification
- Experience in a senior management position in a legal environment
- Experience in providing expert advice and legal drafting for a wide variety of commercial contracts.
- Ability to review business documents and practices to ensure lowest risk and compliance with legislation and common law.
- Ability to prepare a broad range of legal documents supporting complex commercial transaction.
- Able to prepare and vet all business documents to ensure compliance with legislation and common law.
- Able to offer advice and opinion on all business-related legal matters.
- Good inter-personal skills, a good understanding of the government environment and clearly substantial technical ability and competence.

7. PRICING AND PAYMENT TERMS

- Payment will be subjected to a milestone-based on acceptability and final sign-off by NWPT. Any escalations to the fixed fee must be specified indicating the cost drivers to the escalations.
- Where the fixed monthly fee is determined by an hourly rate this must comply with the "Guide on Hourly Fee Rates for Consultants", by the Department of Public Service and Administration (DPSA) or prescribed by the body regulating the profession of the consultant.
- The North West Provincial Treasury does not pay for service providers' travel and parking costs to and from place of residence and the place of work.
- Provincial Treasury will pay for official travelling, subsistence and accommodation costs of the Bidder incurred during the performance of their duties in terms of this project in line with PFMA cost containment measures applicable at the time of award.
- Cost Containment Measures related to travel and subsistence and timeline as indicated will be detailed in the SLA.

Provincial Treasury further undertakes to pay out in full, within thirty (30) days, all valid claims for work done to its satisfaction upon submission of a substantiated claim. The successful bidder will be paid on the per project milestone. Payment will be effected in line

with conditions of SLA, subject to submission of a valid claim with the relevant supporting documents.

8. MANDATORY REQUIREMENTS

Bidders must submit the following information.

- All bidders must submit detailed CVs of both the Project Leader, 1 key personnel in financial management, 1 key personnel in legal services, 1 key personnel in ICT services.
- All academic qualifications for Project Leader and all key personnel must be supported by copies of actual qualifications certificates. **These need not be certified.** In respect of all foreign qualifications evidence of endorsement by the South African Qualifications Authority (SAQA) must be provided/ submitted with the bid. **(Provincial Treasury will verify qualifications for the recommended bidder)**
- Standard Bidding document 4 – Bidders declaration of interest must be fully completed and signed. Failure to do so will result in the bidder being disqualified
- Standard Bidding document 6.1 – Specific goals declaration in terms of PPR 2022 fully complete and signed. Failure to do so will result in the bidder being disqualified
- Standard bidding document 1 - Invitation to bid
- Proof of CSD registration with the supplier number

Failure to submit the above documents will lead to the bid being disqualified. All documents must be submitted with the bid.

9. EVALUATION CRITERIA

Phase I: Initial screening process

- The process would verify if the required documents as stated on the mandatory requirements have been submitted.

Phase II: Technical Evaluation

- Bidders will be evaluated strictly according to the evaluation criteria stipulated in the Terms of Reference.
- Bidders must, as part of their application documents, submit supporting documentation for all technical requirements as indicated hereunder.

Technical Proposal		Allocated Points	Maximum Points
1.	Service providers must attach with the bid documents CV/ CVs of all the proposed team which clearly demonstrate the experience as per the listed criteria.		32
	Project /Team leader years of experience - Above 10 years' experience - Above 5 to 10 years' experience 3 to 5 years' experience - Less than 3 years' experience	08 05 03 00	
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2.	Service providers must attach to the bid documents Qualifications of all the proposed team which clearly demonstrate the experience as per the listed criteria.		32
	Individual's qualifications: Project leader – Financial Management/ Economics/ Econometrics qualification with		

project management certification and experience ○ Master's and above ○ Honour's ○ Degree ○ No information provided	08	
	05	
	03	
	00	
• Finance – Financial Management/ Economics/ Econometrics qualification ○ Master's and above ○ Honour's ○ Degree ○ No information	08	
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	03	
	00	
• Legal service– corporate law, commercial law ○ Master's and above ○ LLB ○ Degree	08	
	05	
	03	
• ICT - computer science, information technology, computer engineering, Programming, app development, systems development, and integration and related qualification ○ Master and above ○ Honour's ○ Degree ○ No information provided	08	
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3.	Company experience Bidders must submit letters of reference from the client on the client's letterhead, of proven track record in projects of similar capabilities (Project Management, Finance, ICT and Legal) Note: The below condition will apply to all references: Reference letters with no detailed experience or experience not relevant to the proposed project will be deemed invalid and as such will not be awarded any points. • Ten (10) and more contactable reference/ testimonial letters in revenue enhancement/ turn around strategies 36 • Five to nine (5-9) contactable reference/ testimonial letters / of each in Project Management / Finance/ ICT/ Legal 20 • One to four (1-4) contactable references/ testimonial letters / of each in Project Management / Finance/ ICT/ Legal 10		36
TOTAL			100

NB:

Bidders who obtain an overall 70% threshold out of the 100 points for technical evaluation criteria will be considered for a live demonstration

Phase III: Live demonstration

- Bidders will be required to give a live demonstration of the methodology and toolkit

Bidders who obtain an overall 70% threshold out of the 100 points for live demonstration criteria will be considered for Pricing and Specific Goals in line with Preferential Procurement Regulations 2022

Phase IV: Price and Specific goals

- Bids will be evaluated in terms of the approved 80/20, (as indicated below) point system in accordance with the Preferential Procurement Regulation 2022.
- A maximum of 80 points is allocated for price and 20 points for specific goals using the following formula.

$$P_s = 80 \left(1 - \frac{P_t - P_{\min}}{P_{\min}} \right)$$

Where

P_s	=	Points scored for price of bid under consideration
P_t	=	Price of bid under consideration
$P_{\min}$	=	Price of lowest acceptable bid

This tender will be evaluated on the 80/20 Preference points system where 80 is for price and 20 points for specific goals. Only qualifying bidders (who obtained a minimum of 70% threshold in Phase 2 functionality / technical requirement) will be evaluated in Phase IV for pricing and specific goals.

NB: In order to claim preference points, bidders must use the SBD 6.1 attached to this document and not any other SBD 6.1 form will be accepted as the goals differ per institution.

The specific goals for the preference points are as follows:

Specific Goals in terms of PPR 2022	Procurement Transactions
Persons historically disadvantaged based on race.	Maximum of 10 points for black ownership
	• 100% black ownership = 10 • 75% - 99% black ownership = 8 • 60% - 74% black ownership = 6 • 51% - 59% black ownership = 3 • 1% - 50% black ownership = 2 • 0% black ownership = 0
	BBBEE Certificate must be attached
Enterprises located in North West	Maximum 4 points

Specific Goals in terms of PPR 2022	Procurement Transactions
• Rural / Township / Village Area • Local Municipality	• Rural / Township / Village Area in North West= 04 points • Local Municipality in North West = 02 points Proof of residence must be attached as per any of the following: • A municipal rates invoice in the name of the company / any of the directors submitting the quotation that has been issued within the last three months. • An affidavit or equivalent from an authorised traditional leaders or local councillor in regions where municipal rates invoices are not available, showing the township name and ERF number or physical address. • A valid lease with a property owner located in that municipality/township (NWPT may request a recent statement from the landlord) or confirmation letter from the landlord. • A utilities rates statement (examples, Eskom or Telkom fixed line service, etc) showing the physical address and in company or director name; or • A bank statement showing the company name and address.
Enterprises owned by:	Maximum 6 points
• Enterprise owned by black women.	2 Points
• Enterprise owned by black youth.	2 Points
• EMEs or QSEs	2 Points

8. TENDER VALIDITY PERIOD

The tender will be valid for a period of ninety (90) days.

9. SPECIAL CONDITIONS

- **Intellectual Property**

The Provincial Treasury will remain the intellectual property owner of everything developed during this engagement, including systems, methodologies, software. The Provincial Treasury also retain copyright and other intellectual rights in all reports, written advice or other material provided by the service provider on this project.

- **Service Level Agreement.**

Successful service provider must be prepared to enter into a contract and service level agreement with the Provincial Treasury.

- **Approved/ Identified Resources**

The identified resources should be deployed and available until the completion of the project. No change of resources will be allowed without the prior approval of the Provincial Treasury and only based upon uncontrollable circumstances, and if approved, the change must be on a like for like basis.

- **Variation of Scope.**

In the case of a need for a change of scope, the Provincial Treasury and the successful bidder will enter into a change of scope agreement, which is initiated by the department, and this change of scope agreement will form part of the contract.

10. DURATION OF CONTRACT

The time frame for the envisaged assignment is 4 months from the date of awarding the contract.

11. CONDITIONS OF BID

- Late applications / bids will not be considered. Please note that the applications / bids are late if they are received at the address given in the bid document after the bid closing date and time.
- Where applicable, all the relevant forms attached to this bid document must be completed and signed in ink by the applicant.

- The successful bidder must be able to commence work within five (5) calendar days of the awarding of an assignment contract.
- General Conditions of Contract (GCC) are also applicable to this tender.
- Misrepresentation of facts and criminal records will render your bid unsuccessful.

12. CANCELLATION OF BID

- Provincial Treasury reserves the right to cancel the contract if the bidder fails to adhere to the conditions of the contract.
- On termination of the contract for whatever reason, the bidder shall on demand deliver, without the right to retention, all documents and information gained in terms of this agreement.

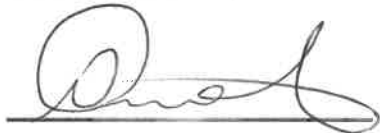
13. ENQUIRIES

For more information, please contact the following:

Contact Person 1 : Mr. Tom MKhize (SCM Related Issues)
Acting Director: Supply Chain Management
Email: TMkhize@nwpg.gov.za

Contact Person 2 : Mr. Malele Mogoane (Technical Issues)
Chief Director: Macro Economic Analysis and Fiscal Policy
Email: mmogoane@nwpg.gov.za

SUBMITTED BY:

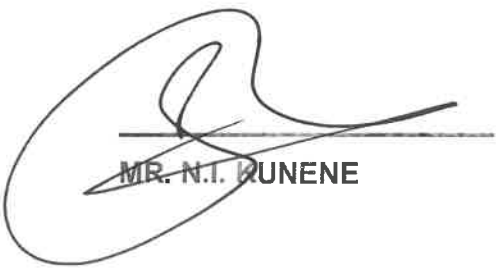


MR. O. MDLULI

CHAIRPERSON: BID SPECIFICATION

13/12/2024
DATE

APPROVED / ~~NOT APPROVED~~



MR. N.I. KUNENE

18/12/2024
DATE

INVITATION TO BID

**YOU ARE HEREBY INVITED TO BID FOR REQUIREMENTS OF
PROVINCIAL TREASURY**

BID NO: NWDF02/2024 CLOSING DATE: 22 JANUARY 2025 CLOSING TIME: 11:00 AM

DESCRIPTION: NWDF05/2024 - APPOINTMENT OF A BIDDER TO DEVELOP A PROVINCIAL REVENUE ENHANCMENT STRATEGY

The successful bidder will be required to fill in and sign a written Contract Form (SBD 7.2)

BID DOCUMENTS MAY BE DELIVERED AT:

**SUPPLY CHAIN MANAGEMENT OFFICE,
2nd FLOOR, GARONA BUILDING,
DR. JAMES MOROKA DRIVE,
MMABATHO
2735**

Bidders should ensure that bids are delivered timeously to the correct address. If the bid is late, it will not be accepted for consideration.

The bid box is generally open 24 hours a day, 7 days a week.

ALL BIDS MUST BE SUBMITTED ON THE OFFICIAL FORMS – (NOT TO BE RE-TYPED)

THIS BID IS SUBJECT TO THE GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF APPLICABLE, ANY OTHER SPECIAL CONDITIONS OF CONTRACT

**THE FOLLOWING PARTICULARS MUST BE FURNISHED
(FAILURE TO DO SO MAY RESULT IN YOUR BID BEING DISQUALIFIED)**

NAME OF BIDDER

POSTAL ADDRESS

STREET ADDRESS

TELEPHONE NUMBER CODE.....NUMBER.....

CELL PHONE NUMBER

**NWDF05/2023 - APPOINTMENT OF A BIDDER TO CONDUCT A SKILLS ASSESSMENT IN THE
NORTH WEST PROVINCIAL DEPARTMENTS AND PUBLIC ENTITIES**

FACSIMILE NUMBER CODENUMBER.....

VAT REGISTRATION NUMBER

HAS A TAX CLEARANCE CERTIFICATE BEEN SUBMITTED (SBD 2)? YES/NO

ARE YOU THE ACCREDITED REPRESENTATIVE IN SOUTH AFRICA FOR THE GOODS/SERVICES OFFERED BY YOU? YES/NO

(IF YES ENCLOSE PROOF)

SIGNATURE OF BIDDER

DATE

CAPACITY UNDER WHICH THIS BID IS SIGNED

BIDDER'S DISCLOSURE

1. PURPOSE OF THE FORM

Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

2. Bidder's declaration

2.1 Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest¹ in the enterprise, employed by the state? **YES/NO**

2.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

Full Name	Identity Number	Name of institution	State

2.2 Do you, or any person connected with the bidder, have a relationship

¹ the power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.

with any person who is employed by the procuring institution? **YES/NO**

2.2.1 If so, furnish particulars:

.....

2.3 Does the bidder or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise have any interest in any other related enterprise whether or not they are bidding for this contract? **YES/NO**

2.3.1 If so, furnish particulars:

.....

3 DECLARATION

I, _____ the _____ undersigned,
 (name)..... in
 submitting the accompanying bid, do hereby make the following
 statements that I certify to be true and complete in every respect:

- 3.1 I have read and I understand the contents of this disclosure;
- 3.2 I understand that the accompanying bid will be disqualified if this disclosure is found not to be true and complete in every respect;
- 3.3 The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However, communication between partners in a joint venture or consortium² will not be construed as collusive bidding.
- 3.4 In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.
- 3.4 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- 3.5 There have been no consultations, communications, agreements or

² Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.

- 3.6 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 3 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

.....
Signature

.....
Date

.....
Position

.....
Name of bidder

SPECIFIC GOALS DECLARATION IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2022

TENDERS

This specific goals form must form part of all quotations. It contains general information required by legislation and serves as the declaration for the specific goals claimed by the bidder.

NB: IN COMPLETING THIS FORM, BIDDERS MUST BE AWARE OF THE CONDITIONS OF TENDER, GENERAL CONDITIONS OF CONTRACT, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT, THE PREFERENTIAL PROCUREMENT REGULATIONS 2022 AND THE BROAD-BASED BLACK ECONOMIC EMPOWERMENT ACT AND CODES OF GOODS PRACTICE.

1. GENERAL CONDITIONS

- 1.1 The following point systems are applicable to all quotations:
 - the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included).
- 1.2 Points for this bid shall be awarded for:
 - 1.2.1 Price; and
 - 1.2.2 Specific goals.
- 1.3 The points for price and the points for specific goals will be added and subject to section 2(1)(f) of the PPPFA, the award will be to the bidder that scores the highest points.
- 1.4 Failure on the part of a bidder to declare or submit proof when requested, will be interpreted to mean that points for specific goals are not claimed.
- 1.5 NWPT reserves the right to require of a bidder, either before a bid is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the NWPT.

2. DEFINITIONS

- 2.1.1 **"Acceptable quotation"** means a quotation which in all respects complies with the specifications and Conditions of Tender as set out in the tender document.
- 2.1.2 **"Black people"** means Africans, Coloureds and Indians (refer to the B-BBEE Act for more details)
- 2.1.3 **"Broad-Based Black Economic Empowerment Act"** means the Broad-Based Black Economic Empowerment Act, 2003 (Act No. 53 of 2003);
- 2.1.4 **"Central Supplier Database"** means the database managed by National Treasury at www.csd.gov.za.
- 2.1.5 **"Disabled person"** means, in respect of a person, a permanent impairment of a physical, intellectual, or sensory function, which results in restricted, or lack of, ability to perform an activity in the manner, or within the range, considered normal for a human being AND is in possession of a proof of disability.
- 2.1.6 **"EME"** means an Exempted Micro Enterprise in terms of the relevant code of good practice on black economic empowerment issued in terms of section 9 (1) of the Broad-Based Black Economic Empowerment Act;

- 2.1.7 **“Locality”** means that the enterprise has either its head office or an operational office located in that location AND they are in possession of proof of locality.
- 2.1.8 **“Military Veteran”** has the meaning assigned to it in Section 1 of the Military Veterans Act, 2011 (Act No. 18 of 2011).
- 2.1.9 **“Proof of Disability”** means:
- 2.1.9.1 A completed SARS “Confirmation of Diagnosis of Disability” form endorsed by a duly registered medical practitioner which will remain valid for 10 years where the disability is of a permanent nature;
- 2.1.9.2 A medical report and functional assessment report confirming the disability; or
- 2.1.10 **“Proof of Locality”** means:
- 2.1.10.1 A municipal rates invoice in the name of the company submitting the quotation that has been issued within the last six months;
- 2.1.10.2 An affidavit or equivalent from an authorised traditional leaders or local councillor in regions where municipal rates invoices are not available, showing the township name and ERF number or physical address issued within the last six months
- 2.1.10.3 A signed lease with a property owner located in that municipality/township (NWPT may request a recent statement from the landlord); Confirmation letter from the landlord issued within the last six months.
- 2.1.10.4 Valid Tax pin letter issued by SARS
- 2.1.10.5 Certified CIPC Registration certificate within the last six months
- 2.1.10.6 A utilities rates statement (examples, Eskom or Telkom fixed line service) showing the physical address and the company issued within the last six months; or
- 2.1.10.7 A bank statement showing the company name and address issued within the last six months.
- 2.1.10.8 All of the above documents may be in Company Director name where applicable
- 2.1.11 **“Proof of Ownership”** means:
- 2.1.11.1 The % ownership indicated on the Central Supplier Database. The CSD integrates with the systems at Home Affairs (demographic information); Companies and Intellectual Property Commission (CIPC) (for company information such as shareholding); and other databases (such as the banks).
- 2.1.12 **“Proof of B-BBEE status level of contributor”** means:
- 2.1.12.1 B-BBEE Status level certificate issued by an authorized body or person (such as a SANAS verification agent);
- 2.1.12.2 A sworn affidavit as prescribed by the B-BBEE Codes of Good Practice;
- 2.1.12.3 A CIPC B-BBEE certificate; or
- 2.1.12.4 Any other requirement prescribed in terms of the B-BBEE Act.

2.1.13 "Proof of Military Veteran" means a:

- 2.1.13.1 Military veteran certificate as issued by the Department of Military Veterans in the name of the individual; or
- 2.1.13.2 Military veteran certificate as issued by the Department of Military Veterans in the name of the company.
- 2.1.14 "price" means an amount of money tendered for goods or services, and includes all applicable taxes less all unconditional discounts;
- 2.1.15 "QSE" means a qualifying small business enterprise in terms of a code of good practice on black economic empowerment issued in terms of section 9 (1) of the Broad-Based Black Economic Empowerment Act;
- 2.1.16 "Rand value" means the total estimated value of a contract in Rand inclusive of value added tax (VAT), calculated at the time of the tender invitation.
- 2.1.17 "Specific Goals" means those goals as contemplated in section 2(1)(d) of the PPPFA which may include contracting with persons, or categories of persons, historically disadvantaged by unfair discrimination on the basis of race, gender and disability including the implementation of programmes of the Reconstruction and Development Programme as published in Government Gazette No. 16085 dated 23 November 1994.
- 2.1.18 "tender for income-generating contracts" means a written offer in the form determined by an organ of state in response to an invitation for the origination of income-generating contracts through any method envisaged in legislation that will result in a legal agreement between the organ of state and a third party that produces revenue for the organ of state, and includes, but is not limited to, leasing and disposal of assets and concession contracts, excluding direct sales and disposal of assets through public auctions
- 2.1.19 "Youth" means persons between the ages of 18 and 35.

3. PRICE FORMULAE FOR PROCUREMENT OF GOODS AND SERVICES

3.1 POINTS AWARDED FOR PRICE - THE 80/20 PREFERENCE POINT SYSTEMS

A maximum of 80 points is allocated for price on the following basis:

80/20

$$Ps = 80 \left(1 - \frac{Pt - P_{min}}{P_{min}} \right)$$

Where

Ps = Points scored for price of the quotation or bid under consideration

Pt = Price of the quotation or bid under consideration

Pmin = Price of lowest acceptable quotation or bid

3.2 PRICE FORMULAE FOR DISPOSAL OR LEASING OF STATE ASSETS AND INCOME-GENERATING CONTRACTS

3.3 POINTS AWARDED FOR PRICE

A maximum of 80

80/20

$$Ps = 80 \left(1 + \frac{Pt - P_{max}}{P_{max}} \right)$$

Where

- Ps = Points scored for price of the quotation or bid under consideration
 Pt = Price of the quotation or bid under consideration
 Pmax = Price of highest acceptable quotation or bid

4. POINTS AWARDED FOR SPECIFIC GOALS FOR THIS QUOTATION

4.1 The following Specific Goals and points apply to this tender:

Specific Goals in terms of PPR2022	Points out of 20 for the 80/20 system	Points Claimed (Tick Only one box)
Persons historically disadvantaged on the basis of Goals in terms of PPR2022	Maximum of 10 points for black ownership	10 Max
	100% black ownership = 10 75% - 99% black ownership = 8 60% - 74% black ownership = 6 51% - 59% black ownership = 3 1% - 50% black ownership = 2 0% black ownership = 0	
Valid BBBEE Certificate must be attached		
Enterprises located in R.S.A	10% - 50% black ownership = 2	4 Max
Rural / Township / Village Area	Rural / Township / Village Area = 04 points	
Local Municipality	Local Municipality = 2 points	
Proof of residence must be attached		
Enterprises owned by		6 Max
Enterprise owned by black male	4 Points	
Enterprise owned by black women.	4 Points	
Enterprise owned by black youth.	2 Points	
NB: - Copy of ID and Registration on CSD must be attached for enterprises owned by black male, women, or youth.		
TOTAL		20 max

- 4.1.2 Bidders must attach a valid BBBEE certificate or a sworn affidavit certified by a Commissioner of Oaths.
- 4.1.3 The BBBEE certificate must be issued by SANAS accredited verification agency or Companies and Intellectual Property Commission (CIPC).

4.2 Where reference is made to Locality, the following location and points apply:

Specific Goal	Location (if applicable)	Max Points	Points Claimed (Tick Only one box)
Rural / Township / Village	Anywhere in RSA	4	
Local Municipality	Anywhere in RSA	2	

- 4.2.1 Bidders must choose only one of the above (only one proof to be attached for location, either a rural/ township/ village, Local Municipality or Any area within a District Municipality)
- 4.2.2 Locality. The points claimed for locality will be the maximum points if the bidder declares that they have Proof of Locality at the time of the declaration. If no proof of locality for the location described exists, then zero points must be claimed.
- 4.2.2.1 Note that if NWPT requests proof of location, and the proof can either not be provided OR if the proof is dated after the declaration date, this will be deemed to be misrepresentation and NWPT will begin the remedy outlined below.

5. DECLARATION WITH REGARD TO COMPANY/FIRM

- 5.1. Name of company/firm:
- 5.2. Company registration number:
- 5.3. CSD Number: MAAA:
- 5.4. TYPE OF COMPANY/ FIRM

☐ Partnership/Joint Venture / Consortium	☐ Personal Liability Company
☐ One-person business/sole propriety	☐ (Pty) Limited
☐ Close corporation	☐ Non-Profit Company
☐ Public Company	☐ State Owned Company
[TICK APPLICABLE BOX]	

6. I/we, the undersigned, who is / are duly authorised to do so on behalf of the company/firm, declare the points claimed and I / we acknowledge that:

- The information furnished is true and correct;
- The points claimed are in accordance with the General Conditions as indicated in paragraph 1, 2 and 5 of this declaration;
- In the event of a contract being awarded as a result of points claimed and any other information at the disposal of the NWPT, the bidder may be required to furnish documentary proof to the satisfaction of the purchaser that the claims are correct;

iv) If the points claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the purchaser may, in addition to any other remedy it may have –

- (a) disqualify the person from the bidding process;
- (b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
- (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
- (c) recommend that the bidder or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted by the National Treasury from obtaining business from any organ of state for a period not exceeding 10 years, after the *audi alteram partem* (hear the other side) rule has been applied; and
- (e) forward the matter for criminal prosecution.

.....
SIGNATURE(S) OF BIDDER(S)

SURNAME AND NAME:

DATE:

ADDRESS

Annexure A

GOVERNMENT PROCUREMENT GENERAL CONDITIONS OF CONTRACT

NOTES

The purpose of this document is to:

- (i) Draw special attention to certain general conditions applicable to government bids, contracts and orders; and
- (ii) To ensure that clients be familiar with regard to the rights and obligations of all parties involved in doing business with government.

In this document words in the singular also mean in the plural and vice versa and words in the masculine also mean in the feminine and neuter.

- The General Conditions of Contract will form part of all bid documents and may not be amended.
- Special Conditions of Contract (SCC) relevant to a specific bid, should be compiled separately for every bid (if applicable) and will supplement the General Conditions of Contract. Whenever there is a conflict, the provisions in the SCC shall prevail.

TABLE OF CLAUSES

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2. Application
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6. Patent rights
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General Conditions of Contract

1. Definitions

1. The following terms shall be interpreted as indicated:
 - 1.1 "Closing time" means the date and hour specified in the bidding documents for the receipt of bids.
 - 1.2 "Contract" means the written agreement entered into between the purchaser and the supplier, as recorded in the contract form signed by the parties, including all attachments and appendices thereto and all documents incorporated by reference therein.
 - 1.3 "Contract price" means the price payable to the supplier under the contract for the full and proper performance of his contractual obligations.
 - 1.4 "Corrupt practice" means the offering, giving, receiving, or soliciting of any thing of value to influence the action of a public official in the procurement process or in contract execution.
 - 1.5 "Countervailing duties" are imposed in cases where an enterprise abroad is subsidized by its government and encouraged to market its products internationally.
 - 1.6 "Country of origin" means the place where the goods were mined, grown or produced or from which the services are supplied. Goods are produced when, through manufacturing, processing or substantial and major assembly of components, a commercially recognized new product results that is substantially different in basic characteristics or in purpose or utility from its components.
 - 1.7 "Day" means calendar day.
 - 1.8 "Delivery" means delivery in compliance of the conditions of the contract or order.
 - 1.9 "Delivery ex stock" means immediate delivery directly from stock actually on hand.
 - 1.10 "Delivery into consignees store or to his site" means delivered and unloaded in the specified store or depot or on the specified site in compliance with the conditions of the contract or order, the supplier bearing all risks and charges involved until the supplies are so delivered and a valid receipt is obtained.
 - 1.11 "Dumping" occurs when a private enterprise abroad market its goods on own initiative in the RSA at lower prices than that of the country of origin and which have the potential to harm the local industries in the RSA.
 - 1.12 "Force majeure" means an event beyond the control of the supplier and not involving the supplier's fault or negligence and not foreseeable.

Such events may include, but is not restricted to, acts of the purchaser in its sovereign capacity, wars or revolutions, fires, floods, epidemics, quarantine restrictions and freight embargoes.

- 1.13 "Fraudulent practice" means a misrepresentation of facts in order to influence a procurement process or the execution of a contract to the detriment of any bidder, and includes collusive practice among bidders (prior to or after bid submission) designed to establish bid prices at artificial non-competitive levels and to deprive the bidder of the benefits of free and open competition.
- 1.14 "GCC" means the General Conditions of Contract.
- 1.15 "Goods" means all of the equipment, machinery, and/or other materials that the supplier is required to supply to the purchaser under the contract.
- 1.16 "Imported content" means that portion of the bidding price represented by the cost of components, parts or materials which have been or are still to be imported (whether by the supplier or his subcontractors) and which costs are inclusive of the costs abroad, plus freight and other direct importation costs such as landing costs, dock dues, import duty, sales duty or other similar tax or duty at the South African place of entry as well as transportation and handling charges to the factory in the Republic where the supplies covered by the bid will be manufactured.
- 1.17 "Local content" means that portion of the bidding price which is not included in the imported content provided that local manufacture does take place.
- 1.18 "Manufacture" means the production of products in a factory using labour, materials, components and machinery and includes other related value-adding activities.
- 1.19 "Order" means an official written order issued for the supply of goods or works or the rendering of a service.
- 1.20 "Project site," where applicable, means the place indicated in bidding documents.
- 1.21 "Purchaser" means the organization purchasing the goods.
- 1.22 "Republic" means the Republic of South Africa.
- 1.23 "SCC" means the Special Conditions of Contract.
- 1.24 "Services" means those functional services ancillary to the supply of the goods, such as transportation and any other incidental services, such as installation, commissioning, provision of technical assistance, training, catering, gardening, security, maintenance and other such obligations of the supplier covered under the contract.
- 1.25 "Written" or "in writing" means handwritten in ink or any form of electronic or mechanical writing.

- 2. Application**
- 2.1 These general conditions are applicable to all bids, contracts and orders including bids for functional and professional services, sales, hiring, letting and the granting or acquiring of rights, but excluding immovable property, unless otherwise indicated in the bidding documents.
- 2.2 Where applicable, special conditions of contract are also laid down to cover specific supplies, services or works.
- 2.3 Where such special conditions of contract are in conflict with these general conditions, the special conditions shall apply.
- 3. General**
- 3.1 Unless otherwise indicated in the bidding documents, the purchaser shall not be liable for any expense incurred in the preparation and submission of a bid. Where applicable a non-refundable fee for documents may be charged.
- 3.2 With certain exceptions, invitations to bid are only published in the Government Tender Bulletin. The Government Tender Bulletin may be obtained directly from the Government Printer, Private Bag X85, Pretoria 0001, or accessed electronically from www.treasury.gov.za
- 4. Standards**
- 4.1 The goods supplied shall conform to the standards mentioned in the bidding documents and specifications.
- 5. Use of contract documents and information; inspection.**
- 5.1 The supplier shall not, without the purchaser's prior written consent, disclose the contract, or any provision thereof, or any specification, plan, drawing, pattern, sample, or information furnished by or on behalf of the purchaser in connection therewith, to any person other than a person employed by the supplier in the performance of the contract. Disclosure to any such employed person shall be made in confidence and shall extend only so far as may be necessary for purposes of such performance.
- 5.2 The supplier shall not, without the purchaser's prior written consent, make use of any document or information mentioned in GCC clause 5.1 except for purposes of performing the contract.
- 5.3 Any document, other than the contract itself mentioned in GCC clause 5.1 shall remain the property of the purchaser and shall be returned (all copies) to the purchaser on completion of the supplier's performance under the contract if so required by the purchaser.
- 5.4 The supplier shall permit the purchaser to inspect the supplier's records relating to the performance of the supplier and to have them audited by auditors appointed by the purchaser, if so required by the purchaser.
- 6. Patent rights**
- 6.1 The supplier shall indemnify the purchaser against all third-party claims of infringement of patent, trademark, or industrial design rights arising from use of the goods or any part thereof by the purchaser.
- 7. Performance security**
- 7.1 Within thirty (30) days of receipt of the notification of contract award, the successful bidder shall furnish to the purchaser the performance security of the amount specified in SCC.

- 7.2 The proceeds of the performance security shall be payable to the purchaser as compensation for any loss resulting from the supplier's failure to complete his obligations under the contract.
- 7.3 The performance security shall be denominated in the currency of the contract, or in a freely convertible currency acceptable to the purchaser and shall be in one of the following forms:
- (a) a bank guarantee or an irrevocable letter of credit issued by a reputable bank located in the purchaser's country or abroad, acceptable to the purchaser, in the form provided in the bidding documents or another form acceptable to the purchaser; or
 - (b) a cashier's or certified cheque
- 7.4 The performance security will be discharged by the purchaser and returned to the supplier not later than thirty (30) days following the date of completion of the supplier's performance obligations under the contract, including any warranty obligations, unless otherwise specified in SCC.

**8. Inspections,
tests and
analyses**

- 8.1 All pre-bidding testing will be for the account of the bidder.
- 8.2 If it is a bid condition that supplies to be produced or services to be rendered should at any stage during production or execution or on completion be subject to inspection, the premises of the bidder or contractor shall be open, at all reasonable hours, for inspection by a representative of the Department or an organization acting on behalf of the Department.
- 8.3 If there are no inspection requirements indicated in the bidding documents and no mention is made in the contract, but during the contract period it is decided that inspections shall be carried out, the purchaser shall itself make the necessary arrangements, including payment arrangements with the testing authority concerned.
- 8.4 If the inspections, tests and analyses referred to in clauses 8.2 and 8.3 show the supplies to be in accordance with the contract requirements, the cost of the inspections, tests and analyses shall be defrayed by the purchaser.
- 8.5 Where the supplies or services referred to in clauses 8.2 and 8.3 do not comply with the contract requirements, irrespective of whether such supplies or services are accepted or not, the cost in connection with these inspections, tests or analyses shall be defrayed by the supplier.
- 8.6 Supplies and services which are referred to in clauses 8.2 and 8.3 and which do not comply with the contract requirements may be rejected.
- 8.7 Any contract supplies may on or after delivery be inspected, tested or analyzed and may be rejected if found not to comply with the requirements of the contract. Such rejected supplies shall be held at the cost and risk of the supplier who shall, when called upon, remove them immediately at his own cost and forthwith substitute them with

supplies which do comply with the requirements of the contract. Failing such removal the rejected supplies shall be returned at the suppliers cost and risk. Should the supplier fail to provide the substitute supplies forthwith, the purchaser may, without giving the supplier further opportunity to substitute the rejected supplies, purchase such supplies as may be necessary at the expense of the supplier.

- 8.8 The provisions of clauses 8.4 to 8.7 shall not prejudice the right of the purchaser to cancel the contract on account of a breach of the conditions thereof, or to act in terms of Clause 23 of GCC.

9. Packing

- 9.1 The supplier shall provide such packing of the goods as is required to prevent their damage or deterioration during transit to their final destination, as indicated in the contract. The packing shall be sufficient to withstand, without limitation, rough handling during transit and exposure to extreme temperatures, salt and precipitation during transit, and open storage. Packing, case size and weights shall take into consideration, where appropriate, the remoteness of the goods' final destination and the absence of heavy handling facilities at all points in transit.
- 9.2 The packing, marking, and documentation within and outside the packages shall comply strictly with such special requirements as shall be expressly provided for in the contract, including additional requirements, if any, specified in SCC, and in any subsequent instructions ordered by the purchaser.

10. Delivery and documents

- 10.1 Delivery of the goods shall be made by the supplier in accordance with the terms specified in the contract. The details of shipping and/or other documents to be furnished by the supplier are specified in SCC.
- 10.2 Documents to be submitted by the supplier are specified in SCC.

11. Insurance

- 11.1 The goods supplied under the contract shall be fully insured in a freely convertible currency against loss or damage incidental to manufacture or acquisition, transportation, storage and delivery in the manner specified in the SCC.

12. Transportation

- 12.1 Should a price other than an all-inclusive delivered price be required, this shall be specified in the SCC.

13. Incidental services

- 13.1 The supplier may be required to provide any or all of the following services, including additional services, if any, specified in SCC:
- (a) performance or supervision of on-site assembly and/or commissioning of the supplied goods;
 - (b) furnishing of tools required for assembly and/or maintenance of the supplied goods;
 - (c) furnishing of a detailed operations and maintenance manual for each appropriate unit of the supplied goods;
 - (d) performance or supervision or maintenance and/or repair of the supplied goods, for a period of time agreed by the parties, provided that this service shall not relieve the supplier of any warranty obligations under this contract; and

- (e) training of the purchaser's personnel, at the supplier's plant and/or on-site, in assembly, start-up, operation, maintenance, and/or repair of the supplied goods.

13.2 Prices charged by the supplier for incidental services, if not included in the contract price for the goods, shall be agreed upon in advance by the parties and shall not exceed the prevailing rates charged to other parties by the supplier for similar services.

14. Spare parts

14.1 As specified in SCC, the supplier may be required to provide any or all of the following materials, notifications, and information pertaining to spare parts manufactured or distributed by the supplier:

- (a) such spare parts as the purchaser may elect to purchase from the supplier, provided that this election shall not relieve the supplier of any warranty obligations under the contract; and
- (b) in the event of termination of production of the spare parts:
 - (i) Advance notification to the purchaser of the pending termination, in sufficient time to permit the purchaser to procure needed requirements; and
 - (ii) following such termination, furnishing at no cost to the purchaser, the blueprints, drawings, and specifications of the spare parts, if requested.

15. Warranty

15.1 The supplier warrants that the goods supplied under the contract are new, unused, of the most recent or current models, and that they incorporate all recent improvements in design and materials unless provided otherwise in the contract. The supplier further warrants that all goods supplied under this contract shall have no defect, arising from design, materials, or workmanship (except when the design and/or material is required by the purchaser's specifications) or from any act or omission of the supplier, that may develop under normal use of the supplied goods in the conditions prevailing in the country of final destination.

15.2 This warranty shall remain valid for twelve (12) months after the goods, or any portion thereof as the case may be, have been delivered to and accepted at the final destination indicated in the contract, or for eighteen (18) months after the date of shipment from the port or place of loading in the source country, whichever period concludes earlier, unless specified otherwise in SCC.

15.3 The purchaser shall promptly notify the supplier in writing of any claims arising under this warranty.

15.4 Upon receipt of such notice, the supplier shall, within the period specified in SCC and with all reasonable speed, repair or replace the defective goods or parts thereof, without costs to the purchaser.

15.5 If the supplier, having been notified, fails to remedy the defect(s) within the period specified in SCC, the purchaser may proceed to take such remedial action as may be necessary, at the supplier's risk and expense and without prejudice to any other rights which the purchaser may have against the supplier under the contract.

- 16. Payment**
- 16.1 The method and conditions of payment to be made to the supplier under this contract shall be specified in SCC.
- 16.2 The supplier shall furnish the purchaser with an invoice accompanied by a copy of the delivery note and upon fulfillment of other obligations stipulated in the contract.
- 16.3 Payments shall be made promptly by the purchaser, but in no case later than thirty (30) days after submission of an invoice or claim by the supplier.
- 16.4 Payment will be made in Rand unless otherwise stipulated in SCC.
- 17. Prices**
- 17.1 Prices charged by the supplier for goods delivered and services performed under the contract shall not vary from the prices quoted by the supplier in his bid, with the exception of any price adjustments authorized in SCC or in the purchaser's request for bid validity extension, as the case may be.
- 18. Contract amendments**
- 18.1 No variation in or modification of the terms of the contract shall be made except by written amendment signed by the parties concerned.
- 19. Assignment**
- 19.1 The supplier shall not assign, in whole or in part, its obligations to perform under the contract, except with the purchaser's prior written consent.
- 20. Subcontracts**
- 20.1 The supplier shall notify the purchaser in writing of all subcontracts awarded under this contracts if not already specified in the bid. Such notification, in the original bid or later, shall not relieve the supplier from any liability or obligation under the contract.
- 21. Delays in the supplier's performance**
- 21.1 Delivery of the goods and performance of services shall be made by the supplier in accordance with the time schedule prescribed by the purchaser in the contract.
- 21.2 If at any time during performance of the contract, the supplier or its subcontractor(s) should encounter conditions impeding timely delivery of the goods and performance of services, the supplier shall promptly notify the purchaser in writing of the fact of the delay, its likely duration and its cause(s). As soon as practicable after receipt of the supplier's notice, the purchaser shall evaluate the situation and may at his discretion extend the supplier's time for performance, with or without the imposition of penalties, in which case the extension shall be ratified by the parties by amendment of contract.
- 21.3 No provision in a contract shall be deemed to prohibit the obtaining of supplies or services from a national department, provincial department, or a local authority.
- 21.4 The right is reserved to procure outside of the contract small quantities or to have minor essential services executed if an emergency arises, the supplier's point of supply is not situated at or near the place where the supplies are required, or the supplier's services are not readily available.

21.5 Except as provided under GCC Clause 25, a delay by the supplier in the performance of its delivery obligations shall render the supplier liable to the imposition of penalties, pursuant to GCC Clause 22, unless an extension of time is agreed upon pursuant to GCC Clause 21.2 without the application of penalties.

21.6 Upon any delay beyond the delivery period in the case of a supplies contract, the purchaser shall, without canceling the contract, be entitled to purchase supplies of a similar quality and up to the same quantity in substitution of the goods not supplied in conformity with the contract and to return any goods delivered later at the supplier's expense and risk, or to cancel the contract and buy such goods as may be required to complete the contract and without prejudice to his other rights, be entitled to claim damages from the supplier.

22. Penalties

22.1 Subject to GCC Clause 25, if the supplier fails to deliver any or all of the goods or to perform the services within the period(s) specified in the contract, the purchaser shall, without prejudice to its other remedies under the contract, deduct from the contract price, as a penalty, a sum calculated on the delivered price of the delayed goods or unperformed services using the current prime interest rate calculated for each day of the delay until actual delivery or performance. The purchaser may also consider termination of the contract pursuant to GCC Clause 23.

23. Termination for default

23.1 The purchaser, without prejudice to any other remedy for breach of contract, by written notice of default sent to the supplier, may terminate this contract in whole or in part:

- (a) if the supplier fails to deliver any or all of the goods within the period(s) specified in the contract, or within any extension thereof granted by the purchaser pursuant to GCC Clause 21.2;
- (b) if the Supplier fails to perform any other obligation(s) under the contract; or
- (c) if the supplier, in the judgment of the purchaser, has engaged in corrupt or fraudulent practices in competing for or in executing the contract.

23.2 In the event the purchaser terminates the contract in whole or in part, the purchaser may procure, upon such terms and in such manner as it deems appropriate, goods, works or services similar to those undelivered, and the supplier shall be liable to the purchaser for any excess costs for such similar goods, works or services. However, the supplier shall continue performance of the contract to the extent not terminated.

23.3 Where the purchaser terminates the contract in whole or in part, the purchaser may decide to impose a restriction penalty on the supplier by prohibiting such supplier from doing business with the public sector for a period not exceeding 10 years.

23.4 If a purchaser intends imposing a restriction on a supplier or any person associated with the supplier, the supplier will be allowed a time period of not more than fourteen (14) days to provide reasons why the envisaged restriction should not be imposed. Should the supplier fail to respond within the stipulated fourteen (14) days the purchaser may regard

the intended penalty as not objected against and may impose it on the supplier.

23.5 Any restriction imposed on any person by the Accounting Officer / Authority will, at the discretion of the Accounting Officer / Authority, also be applicable to any other enterprise or any partner, manager, director or other person who wholly or partly exercises or exercised or may exercise control over the enterprise of the first-mentioned person, and with which enterprise or person the first-mentioned person, is or was in the opinion of the Accounting Officer / Authority actively associated.

23.6 If a restriction is imposed, the purchaser must, within five (5) working days of such imposition, furnish the National Treasury, with the following information:

- (i) the name and address of the supplier and / or person restricted by the purchaser;
- (ii) the date of commencement of the restriction
- (iii) the period of restriction; and
- (iv) the reasons for the restriction.

These details will be loaded in the National Treasury's central database of suppliers or persons prohibited from doing business with the public sector.

23.7 If a court of law convicts a person of an offence as contemplated in sections 12 or 13 of the Prevention and Combating of Corrupt Activities Act, No. 12 of 2004, the court may also rule that such person's name be endorsed on the Register for Tender Defaulters. When a person's name has been endorsed on the Register, the person will be prohibited from doing business with the public sector for a period not less than five years and not more than 10 years. The National Treasury is empowered to determine the period of restriction and each case will be dealt with on its own merits. According to section 32 of the Act the Register must be open to the public. The Register can be perused on the National Treasury website.

24. Anti-dumping and countervailing duties and rights

24.1 When, after the date of bid, provisional payments are required, or anti-dumping or countervailing duties are imposed, or the amount of a provisional payment or anti-dumping or countervailing right is increased in respect of any dumped or subsidized import, the State is not liable for any amount so required or imposed, or for the amount of any such increase. When, after the said date, such a provisional payment is no longer required or any such anti-dumping or countervailing right is abolished, or where the amount of such provisional payment or any such right is reduced, any such favourable difference shall on demand be paid forthwith by the contractor to the State or the State may deduct such amounts from moneys (if any) which may otherwise be due to the contractor in regard to supplies or services which he delivered or rendered, or is to deliver or render in terms of the contract or any other contract or any other amount which may be due to him

25. Force Majeure

25.1 Notwithstanding the provisions of GCC Clauses 22 and 23, the supplier shall not be liable for forfeiture of its performance security,

damages, or termination for default if and to the extent that his delay in performance or other failure to perform his obligations under the contract is the result of an event of force majeure.

- 25.2 If a force majeure situation arises, the supplier shall promptly notify the purchaser in writing of such condition and the cause thereof. Unless otherwise directed by the purchaser in writing, the supplier shall continue to perform its obligations under the contract as far as is reasonably practical, and shall seek all reasonable alternative means for performance not prevented by the force majeure event.

**26. Termination
for insolvency**

- 26.1 The purchaser may at any time terminate the contract by giving written notice to the supplier if the supplier becomes bankrupt or otherwise insolvent. In this event, termination will be without compensation to the supplier, provided that such termination will not prejudice or affect any right of action or remedy which has accrued or will accrue thereafter to the purchaser.

**27. Settlement of
Disputes**

- 27.1 If any dispute or difference of any kind whatsoever arises between the purchaser and the supplier in connection with or arising out of the contract, the parties shall make every effort to resolve amicably such dispute or difference by mutual consultation.
- 27.2 If, after thirty (30) days, the parties have failed to resolve their dispute or difference by such mutual consultation, then either the purchaser or the supplier may give notice to the other party of his intention to commence with mediation. No mediation in respect of this matter may be commenced unless such notice is given to the other party.
- 27.3 Should it not be possible to settle a dispute by means of mediation, it may be settled in a South African court of law.
- 27.4 Mediation proceedings shall be conducted in accordance with the rules of procedure specified in the SCC.
- 27.5 Notwithstanding any reference to mediation and/or court proceedings herein,
- (a) the parties shall continue to perform their respective obligations under the contract unless they otherwise agree; and
 - (b) the purchaser shall pay the supplier any monies due the supplier.

**28. Limitation of
liability**

- 28.1 Except in cases of criminal negligence or willful misconduct, and in the case of infringement pursuant to Clause 6;
- (a) the supplier shall not be liable to the purchaser, whether in contract, tort, or otherwise, for any indirect or consequential loss or damage, loss of use, loss of production, or loss of profits or interest costs, provided that this exclusion shall not apply to any obligation of the supplier to pay penalties and/or damages to the purchaser; and

- (b) the aggregate liability of the supplier to the purchaser, whether under the contract, in tort or otherwise, shall not exceed the total contract price, provided that this limitation shall not apply to the cost of repairing or replacing defective equipment.

29. Governing language

- 29.1 The contract shall be written in English. All correspondence and other documents pertaining to the contract that is exchanged by the parties shall also be written in English.

30. Applicable law

- 30.1 The contract shall be interpreted in accordance with South African laws, unless otherwise specified in SCC.

31. Notices

- 31.1 Every written acceptance of a bid shall be posted to the supplier concerned by registered or certified mail and any other notice to him shall be posted by ordinary mail to the address furnished in his bid or to the address notified later by him in writing and such posting shall be deemed to be proper service of such notice
- 31.2 The time mentioned in the contract documents for performing any act after such aforesaid notice has been given, shall be reckoned from the date of posting of such notice.

32. Taxes and duties

- 32.1 A foreign supplier shall be entirely responsible for all taxes, stamp duties, license fees, and other such levies imposed outside the purchaser's country.
- 32.2 A local supplier shall be entirely responsible for all taxes, duties, license fees, etc., incurred until delivery of the contracted goods to the purchaser.
- 32.3 No contract shall be concluded with any bidder whose tax matters are not in order. Prior to the award of a bid the Department must be in possession of a tax clearance certificate, submitted by the bidder. This certificate must be an original issued by the South African Revenue Services.

33. National Industrial Participation Programme (NIP)

- 33.1 The NIP Programme administered by the Department of Trade and Industry shall be applicable to all contracts that are subject to the NIP obligation.