

NSG/BID/05/2023/24

PROVISIONING AND DEPLOYMENT OF A CONTACT CENTRE AUTOMATIC CALL DISTRIBUTOR (ACD) FOR THE NATIONAL SCHOOL OF GOVERNMENT (NSG).

BIDDING DOCUMENT

RFP	Request for Proposal and Terms of Reference
SCC	Special Conditions of Contract
	Evaluation Criteria
	Pricing Declaration and costing
SBD 1	Invitation to Bid
SBD 3.3	Pricing Schedule
SBD 4	Declaration of Interest
SBD 6.1	Preference points claim form in terms of Preferential Procurement Regulations 2022
GCC	General Conditions of Contract

Advertising Date: 19 January 2024

Closing Date: 09 February 2024

Closing Time: 11:00



school of government

Department:
National School of Government
REPUBLIC OF SOUTH AFRICA

TERMS OF REFERENCE

FOR THE APPOINTMENT OF A SERVICE PROVIDER FOR THE PROVISIONING AND DEPLOYMENT OF A CONTACT CENTRE AUTOMATIC CALL DISTRIBUTOR (ACD) FOR THE NATIONAL SCHOOL OF GOVERNMENT

NSG/BID/05/2023/2024

Closing date and time: 09 February 2024 at 11:00

Bid Validity Period: 120 days

TENDER BOX ADDRESS:

ZK Matthews Building

70 Meintjes Street

Trevena / Sunnyside

Pretoria

NATIONAL SCHOOL OF GOVERNMENT

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1. BACKGROUND

- 1.1** The National School of Government (NSG) is a State capacity institution tasked to build public sector capacity to implement the South African Government's developmental agenda. The National School of Government (NSG) aims to contribute towards establishing a capable, professional, and responsive public service that is committed to the progressive realisation of human rights under a public administration dispensation that is governed by democratic values and principles of development. The National School of Government (NSG) thus places itself at the forefront of learning and development to influence the levels of public service performance and delivery at the three spheres of Government.
- 1.2** The National School of Government (NSG) is responsible for learning and development programmes in a uniform public sector with the objective of developing a professional, responsive, and capable public sector, driven by the imperative of a developmental state. The NSG fulfils its mandate through the provision of relevant, quality education, training, and development (ETD) that empowers all public servants and public sector officials to learn, grow and serve in support of Government's transformation agenda.
- 1.3** The main focus of the National School of Government (NSG) is to Build Capable and an Ethical Public Sector in the service of the People. In addition to its domestic obligations, the National School of Government (NSG) also works with a network of similar institutions in Africa and around the world to promote democratic governance and development of the public sector on the African continent.
- 1.4** The current solution is based on the O!Connect Contact Centre Omni Channel and Microsoft Dynamics 365 Customer Engagement with Ticketing CRM solution. All services are delivered over a service provider fibre connection that is fully managed by service provider. The CRM Ticketing system is in the Microsoft Dynamics 365 solution. NSG is embarking on a tender process to appoint a preferred provider for the provision and deployment of a Contact Centre Automatic Call Distributor to integrate with Wisenet Learning Relationship Management (LRM) that includes Customer Relationship Management(CRM)-style functioning to manage enquiries, bookings, and registration as well as interface with National School of Government's (NSG) current PABX.
- 1.5** Any such solutions should, at the minimum:
 - 1.5.1** be a suitable and secure solution that is in compliance with ICT standards and legal frameworks of Government and the NSG.
 - 1.5.2** Integrate with existing NSG systems such as Training Management System (Wisenet LRM that includes CRM-style functioning to manage enquiries, bookings, and registration) and interface with current PABX.
- 1.6** These terms of reference contextualise and describes the requirements the Automatic Call Distributor the solution that is needed by the NSG to manage calls and call routing successfully, efficiently, and effectively.

2 PURPOSE OF THE PROJECT

The intent and purpose of this Terms of Reference (ToR) is to solicit proposals for the provisioning and deployment of a Contact Centre Automatic Call Distributor (CCACD) for the NSG. This system should provide the clients of the NSG with a single point of contact that will enable them to interact with the contact centre staff of the NSG in respect of the total spectrum of functions of providing training solutions to clients.

3 CURRENT BUSINESS APPLICATIONS ENVIRONMENT

3.1 The current Contact Centre solution provided and deployed by the service provider is based on the O!Connect Contact Centre Omni Channel and Microsoft Dynamics 365 Customer Engagement with Ticketing CRM solution. All services are delivered over a service provider fibre connection that is fully managed by the service provider. The CRM Ticketing system is in the Microsoft Dynamics 365 solution.

3.2 The volume of work performed in the Contact Centre increases daily and the staff is under tremendous pressure. The introduction of new programmes, webinars, seminars as well as changing processes to improve service delivery to our clients exacerbated the pressure on staff and requires an Automatic Call Distributor solution to support Wisenet LRM that includes CRM-style functioning to manage enquiries, bookings and registration systems and compelled the NSG to procure a suitable Automatic Call Distributor. An enquiry was conducted with the appointed service provider that supply, install and support the new Training Management System (Wisenet) to determine the need for an Automatic Call Distributor. A decision was taken that the NSG should embark on a tender process to appoint a preferred provider to provide, deploy and maintain an Automatic Call Distributor.

3.3 The NSG currently deploys the following different applications with which the Contact Centre staff interact:

3.3.1 The Training Management System (TMS) is the core system in supporting business activities, such as generating of quotations, invoices, confirmation of bookings and managing learner records. The TMS uses Microsoft System Query Language (MS SQL) database (SQL Server 2012) for processing and storage of learner records. The Graphic User Interface for the system was developed on MS Access 2010 and web interface. Application is written in Visual Basic (VB Script) and runs on an SQL platform. Reports are generated from the TMS using the Report Manager tool. The NSG commenced with a process to replace the TMS with a sophisticated integrated Learning Relationship Management(LRM). The current Training Management System is being replaced by Wisenet LRM that includes CRM-style functioning to manage enquiries, bookings, and registration systems.

3.3.2 In addition to the TMS, student information pertaining to e-Learning courses and activities is largely managed by the Moodle application.

3.3.3 Other applications, such as Pastel are also used in supporting invoicing and applications.

3.3.4 The NSG website also has a close relationship with the Contact Centre

operations as clients can request quotations via the website.

- 3.3.5 NSG recently appointed a provider that is currently supplying, installing, supporting and maintenance of Training Management System for NSG (WISENET Solution)

The NSG Contact Centre is predominantly an inbound Contact Centre. It is estimated that approximately 85% of all telephone calls are inbound and only 15% is outbound. Therefore, the required ACD should have both inbound and outbound capabilities.

4 BUSINESS APPLICATION CHALLENGES

- 4.1. The operations with the NSG Contact Centre are not optimal under the currently deployed Contact Centre solution. The current deployed Customer Relationship Management(CRM) that is integrated to the Automatic Call Distributor(ACD) is not functional for almost 2 years due to connectivity challenges, as a result the Contact Centre cannot keep clients' contact details up to date, nor track every client's interaction or manage client's accounts.
- 4.2. The volume of the operations of the Contact Centre also increased exponentially since it was established. In the 2022/23 financial year quotations and bookings increased respectively due to new courses/seminars/webinars added in the organisation. Indications are that quotations and bookings will increase further at the end of the 2023/24 financial year. The increase in the volume of the activities performed by the Contact Centre agents exceeded their capabilities to deal with it.
- 4.3. In view of the afore mentioned it was decided that the National School of Government (NSG) should procure a suitable Contact Centre Automatic Call Distributor (ACD)

5. SUMMARY OF BUSINESS REQUIREMENTS FOR A CONTACT CENTRE AUTOMATIC CALL DISTRIBUTOR

As articulated in this Terms of Reference, the NSG intends to procure and deploy a Contact Centre Automatic Call Distributor to support the business of the organisation. The business requirements for such a system are as follows:

- 5.1 Automatic Call Distributor(ACD) should have a holistic design to be able to channel clients to the direct source of the particular element of the training in a seamless manner.
- 5.2 The system must use a normalised data structure, which ensures that all critical data on calls is stored in a single location.
- 5.3 The system must be built on a clearly defined set of data standards, based on common best practices.
- 5.4 The required Automatic Call Distributor (ACD) should be robust and scalable to growth. The current National School of Government (NSG) Contact Centre staff compliment: 1 Director; 1 Deputy Director(vacant); 2 Assistant Directors and 9 Contact Centre Agents.

5.5 The Automatic Call Distributor (ACD) should be compatible and enable integration with other key systems in the NSG. It is important to note that the envisaged Training Management System will allow clients to enrol trainees online and the call centre Automatic Call Distributor should be compatible with such a functionality

5.6 The Automatic Call Distributor (ACD) should be designed in such a way that it is user-friendly and enables quick and easy access for NSG Contact Centre staff.

The Automatic Call Distributor (ACD) should cater for authentication and security to control levels of access for different classes of users, in order to prevent data tampering.

5.7 Full audit trails should be available on all captured/stored data, combined with simple tools to view these audit trails; and

5.8 The National School of Government conforms to the **Government Wide Enterprise Architecture (GWEA) Framework, as prescribed by the Government Information Technology Officer Council (GITOC)**, and other relevant governance frameworks, such as The DPSA's Corporate Governance of ICT Policy Framework. The service provider must be knowledgeable about these frameworks and the envisaged solution should comply with the prescripts.

6. PRIMARY FUNCTIONALITIES OF THE CONTACT CENTRE AUTOMATIC CALL DISTRIBUTOR(ACD)

6.1 Call logging.

Clients can approach the NSG by means of telephone calls, The Automatic Call Distributor (ACD) should be able to log each of these on a call logging system. The purpose of this is to track and trace each call that a client made and to ensure that it has been attended to within predetermined timeframes (call resolution).

6.2 Call routing.

The nature of the information needs of NSG clients which will be dealt with by means of the Automatic Call Distributor (ACD) can be classified in the following broad categories:

- 6.2.1 Quotations.
- 6.2.2 Bookings.
- 6.2.3 Training Logistics.
- 6.2.4 Results of portfolio of evidence.
- 6.2.5 Certificates.
- 6.2.6 Invoices.
- 6.2.7 Payments.

The Automatic Call Distributor (ACD) should therefore be able to route a call to one of the above-mentioned components in a seamless manner.

6.3 Call history/client history.

A client will typically contact the NSG on more than one occasion to finalise arrangements in respect of a particular training event. It is therefore important that the client's call history should be displayed when a client approaches the Contact Centre to prevent that the client will have to repeat information which was already provided to the Contact Centre.

6.4 Call resolution.

This functionality refers to the ability of a Contact Centre Agent to resolve the queries or requests of clients received via telephone within agreed response times.

6.5 Automated Call Monitoring and Escalations.

Timeframes should be agreed upon to respond to all the different categories of enquiries from clients and call monitoring (able to listen to a call), also allow escalation of calls to a team leader or manager for timeously intervention and guidance, where necessary.

6.6 Voice recording.

Call recording to capture audio and screen activity associated with the phone calls. With the call recording, the conversation between our clients and a Contact Centre Agent must be recorded so that it can be stored, retrieved, and evaluated, according to business needs.

6.7 Quality assurance.

The Automatic Call Distributor (ACD) should have the functionality to enable managers to listen and evaluate the interaction of Contact Centre agents with clients for purposes of quality assurance and continuous improvement.

6.8 Communication with clients

The process of booking of NSG training programmes can be protracted and cumbersome for clients and it is therefore deemed prudent to keep them informed of the progress made in this regard by means of calls and SMS which should be fully automated.

6.9 Client satisfaction surveys.

Client satisfaction surveys are a potentially powerful way to obtain feedback from clients about the performance of the NSG Contact Centre. However, the challenge with client satisfaction surveys is that client participation rates are often very low, and the results are then not deemed to be representative of the broader population of NSG clients. Bearing the afore mentioned in mind, the NSG requires an Automatic Call Distributor (ACD) with an automated client survey call functionality/enabler which will increase client participation rates.

6.10 Reporting.

The required Automatic Call Distributor(ACD) should have extensive reporting capabilities which should at least include the following:

6.10.1 Number of telephone calls received in a given period.

6.10.2 Management of service levels for example 80% of call answered in 20s

6.10.3 Time taken to answer telephone calls(average speed of answer)

6.10.4 Time taken to respond to calls (Talk time)

6.10.5 Abandoned calls

6.10.6 Occupancy Rate

6.10.7 After call work time

6.10.8 Calls per hour

6.10.9 Incomplete calls

- 6.10.10 Performance of Contact Centre collectively
- 6.10.11 Performance of individual Contact Centre Agents.
- 6.10.12 Other measurements

6.11 Recording of Enquiries

The Contact Centre continuously receives enquiries by public sector employees and potential students about the NSG programmes on offer, sum of whom will not procure services or enrol in that year. The Automatic Call Distributor (ACD) will need to keep a detailed record of all such calls and client numbers.

This would be firstly for administrative purposes, to keep a record of client names and contact details of potential clients, together with a statement of the date on which the NSG responded to calls. In this way, it would be possible to track calls, to ensure that they are all dealt with promptly, and to follow up if potential clients do not get responded respond within a certain timeframe. Secondly, it might be possible to use these records to determine preliminary trends in terms of where calls are coming from, the individual public servants or departmental coordinators interested in specific courses/activities, and any reasons why those calls are not translating into business for the NSG. This information could then feed into longer-term strategic planning for the NSG.

7 POST IMPLEMENTATION REQUIREMENTS

The post implementation requirements of the NSG are outlined below, as follows:

7.1 Training

The appointed service provider will be expected to provide training to support effective implementation/deployment of the Automatic Call Distributor (ACD) to NSG users for the duration of the contract.

7.2 Licences

The appointed service provider will be expected to provide NSG with their licencing model and costs. Should there be any third-party licencing, the information should also be provided.

7.3 Hosting

The appointed service provider will be expected to include costs related to hosting capabilities for the solution to be effectively delivered. The NSG, however, reserves the right not to accept such hosting capabilities, depending on the Automatic Call Distributor (ACD) to be delivered.

7.4 Change Management

The appointed service provider will be expected to provide NSG with a change management plan and programme for the Automatic Call Distributor (ACD) project.

7.5 Help Desk

The appointed service provider will be expected to provide help desk services, of which all terms and conditions will be detailed in a service level agreement (SLA) document between the NSG and the service provider.

8 DELIVERABLES

The service provider will provide the delivery of an Automatic Call Distributor (ACD) for the NSG. The service provider must also offer support services in addition to those specified by the NSG, however within scope of the system deployment schedule. In the event that the contracted service provider offers a service in collaboration with another service provider in a form of a sub-contract, the NSG will only recognise the contracted service provider as the provider of such service, thus all payment arrangements or penalties arising from any of the terms of the contract will apply directly to the main contractor in terms of the standing contract.

Some of the required service descriptions are as follows:

8.1 Project Management Methodology: The Automatic Call Distributor (ACD) should be implemented utilising a project management methodology. The selected service provider will therefore conduct the project's initiation, planning, execution, control, and closeout in compliance with the NSG's Project Management standards or using a methodology that conforms to those ascribed in the PMBOK.

8.2 Service Lifecycle Management: The NSG would like to adopt the ITIL v3 Framework, as it relates to change management, problem management, release management and service management within the Service Transition functions. The service provider will describe experience with the ITIL Framework. It is incumbent on the prospective service provider to formalise, document and implement these processes.

8.3 Specific Requirements: The NSG's major objective is to establish a contract with one qualified service provider for the delivery of the required Automatic Call Distributor (ACD) at an agreed cost and level of performance. The service provider may provide support in some, or all of the following function areas.

9 TERMS AND CONDITIONS

The contract between the service provider and the NSG will come into effect after both parties signed the SBD7.2 and an official order issued Contract will be managed through a signed service level agreement.

10 KEY EXPERTISE REQUIRED

The service provider must prove that they have the experience, expertise, qualifications required/expected to ensure proper/quality execution of the project.

11 VALIDITY PERIOD

All bids submitted must be valid for a period of 120 days after the closing date.

12 CONTRACT DURATION

The duration of the contract will be for a period of three (3) years.

13 APPROVAL OF TERMS OF REFERENCE FOR THE PROVISIONING AND DEPLOYMENT OF A CONTACT CENTRE AUTOMATIC CALL DISTRIBUTOR FOR THE NSG.

.....
Prof Busani Ngcaweni
PRINCIPAL

Date:

B. Ngcaweni
22/12/2023



SPECIAL CONDITIONS OF CONTRACT

Provisioning and Deployment of a Contact Centre Automatic Call Distributor (ACD) for the National School of Government.

NSG/BID/05/2023/2024

CLOSING DATE AND TIME OF BID:

09 February 2024 at 11:00

BID VALIDITY PERIOD: 120 DAYS

NATIONAL SCHOOL OF GOVERNMENT



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**LIST OF ABBREVIATIONS**

BAC	Bid Adjudication Committee
B-BBEE	Broad-Based Black Economic Empowerment
BEC	Bid Evaluation Committee
BEE	Black Economic Empowerment
CSD	Central Supplier Database
EME	Exempt Micro Enterprises
NSG	National School of Government
PPFA	Preferential Procurement Policy Framework Act
PPR	Preferential Procurement Regulations OF 2022
QSE	Qualifying Small Enterprise
SA	South Africa
SARS	South African Revenue Service
SBD	Standard Bidding Document
SCC	Special Conditions of Contract
VAT	Value Added Tax



RETURNABLE DOCUMENTS

Table 1: Returnable Bid Document Checklist

#	Document Name	Included in the published bid document?	To be returned by bidder
LEGISLATIVE REQUIREMENTS DOCUMENTS			
1	SBD 1 Invitation to bid	Yes	Yes
2.	SBD 3.3 – Pricing	Yes	Yes
2	SBD 4 Declaration of Interest	Yes	Yes
3	SBD 6.1 Preference Points Claim Form	Yes	Yes
PHASE I: MANDATORY REQUIREMENTS			
4.1	Legislative Requirements Documents	Yes	Yes
PHASE II: TECHNICAL REQUIREMENTS EVALUATION – DESKTOP EVALUATION			
5	Documentation and evidence as per the Terms of Reference	No	Yes
PHASE III: PRESENTATION			
6	Presentation in response to the evaluation criteria	Yes	Yes
PHASE IV: PRICE AND B-BBEE EVALUATION			
7	Pricing Schedule	Yes	Yes

Each bid shall comprise of the following, bound and clearly indexed as follows:

Section 1	Standard bidding documents, signed by the executive authority
Section 2	Company profile including proof of previous experience in the field and credentials i.e. proven track record
Section 3	Project plan indicating how the service provider proposes to tackle the specified job, and also demonstrate their capacity to deliver taking into consideration the time frames
Section 4	Draft Service level Agreement including the signed declaration below.
Section 5	Curriculum Vitae or proof of expertise and skills of all personnel who will be deployed to dispense services for each and every role.
Section 6	Contract exit management and hand over methodology at termination of contract.

#NB 1: All the prospective bidders are required to return these documents as per above sequence.

#NB 2: The above table for returnable documents is a guide only on how and which documents must be submitted.



#NB 3: It is the responsibility of the bidder to ensure that they read each paragraph in the Special Conditions of Contract and Bid to determine all documents required and templates must be completed and submitted accordingly.

1. LEGISLATIVE AND REGULATORY FRAMEWORK

1.1 This bid and all contracts emanating there from will be subject to the General Conditions of Contract issued in accordance with Treasury Regulation 16A published in terms of the Public Finance Management Act, 1999 (Act 1 of 1999) as well as the Preferential Procurement Policy Framework Act 2000 (PPPFA) with its latest 2022 Regulations. The Special Conditions of Contract (SCC) are supplementary to that of General Conditions of Contract. However, where the Special Conditions of Contract conflict with the General Conditions of Contract, the Special Conditions of Contract prevail.

1.2 Standard Bidding Documents

The following standard bidding documents must be submitted with the bid at the closing date and time of bid.

- SBD 1 – Invitation to bid
- SBD 3.3 – Pricing
- SBD 4 – Declaration of interest
- SBD 6.1 – Preference Points Claimed

1.3 Tax Compliance Requirement

- 1.3.1** It is a condition of this bid that the tax matters of the successful bidder(s) are in order, or that satisfactory arrangements have been made with South African Revenue Service (SARS) to meet the bidder's tax obligations.
- 1.3.2** The Tax Compliance status requirements are also applicable to potential foreign bidders / individuals who wish to submit bids.
- 1.3.3** It is a requirement that bidders grant a written confirmation when submitting this bid response that SARS may on an on-going basis during the tenure of the transversal contract disclose the bidder's tax compliance status and by submitting this bid such confirmation is deemed to have been granted.
- 1.3.4** Bidders are required to be registered on the Central Supplier Database (CSD) and NSG shall verify the bidder's tax compliance status through the CSD or through SARS.
- 1.3.5** Where Consortia / Joint Ventures / Sub-Contractors are involved, each party must be registered on the CSD, and their tax compliance status will be verified through the CSD or through SARS.



2. SPECIFICATIONS AND SCOPE OF WORK

2.1 REFER TO ALL ANNEXURES



SECTION A

CONDITIONS OF BID

3. PART 1: EVALUATION CRITERIA

The bid shall be evaluated in four (4) phases as per the table below:

Table 2: Evaluation Criteria

PHASE I	PHASE II	PHASE III	PHASE IV
Compliance with mandatory and other standard bidding documents	Technical Evaluation Desktop Evaluation	Presentation	Price and Preference Points
Compliance with mandatory and other bid requirements	Documentation and evidence as per TOR evaluation criteria	Bidders will be required to do a presentation as per TOR evaluation criteria	Bids evaluated in terms of the 80/20 preference system

3.1 PHASE I: MANDATORY BID REQUIREMENTS

- 3.1.1 Bidders' must submit all required documents indicated hereunder with the bid documents at the closing date and time of the bid. During this evaluation phase, bidder's responses will be evaluated based on the documents submitted under mandatory requirements. Bidders who fail to comply with any of the mandatory criteria will be disqualified

SBD 1 – Invitation to bid

SBD 3.3 – Pricing + Annexure on Price Structure

SBD 4 - Declaration of interest,

SBD 6.1 (Complete and signed the document, non-submission will lead to a zero (0) on Preference Points



Mandatory requirements - Documents that must be submitted in Phase I	
Service Provider Profile	The bidder shall submit a company profile which included but not limited to the following: • Description of similar work undertaken within the last five years; • Risk management strategy to mitigate any risk that might arise for the duration of the contract; • Footprint: Bidders must submit proof of address such as a copy of municipal rates and taxes, not older than three (3) months; and • Contactable references (at least 3) with the bid documents at the closing date and time of the bid.
Company Financial Statements	The bidder shall submit a copy of the bidder's latest available reviewed or audited financial statements, alternatively submit a confirmation from the bidder's auditors that the bidder is a going concern, with the bid documents at the closing date and time of the bid
Shareholding Portfolio	The bidder shall submit valid proof of registration of the company with CIPRO/CIPC with the bid documents at the closing date and time of the bid. If by law registration with CIPRO/CIPC is not required, proof of ownership/shareholding must be provided

3.2 PHASE II EVALUATION: TECHNICAL EVALUATION: DESKTOP EVALUATION

Bidders' must submit all required documents indicated hereunder with the bid documents at the closing date and time of the bid. During this evaluation phase, bidder's responses will be evaluated based on the documents submitted under mandatory requirements. Bidders who fail to comply with any of the mandatory criteria will be disqualified.

- 3.2.1 The Bid Evaluation Committee will evaluate in terms of technical requirements and a bidder who scores a **minimum of 70%** will be evaluated further

3.3 PHASE III EVALUATION: PRESENTATION

- 3.3.1 Service providers will be required to do a presentation before a panel of NSG evaluation committee, they are required to meet a minimum threshold of 70%. Only bidder who score a **minimum threshold or 70%** or above will be evaluated on price and Preference Points.

3.4 PHASE IV: PRICE AND PREFERENCE POINTS(80/20 CRITERIA)

3.4.1 Value Added Tax

All bid prices must be inclusive of fifteen percent (15%) Value Added Tax. Failure to comply with this condition may invalidate the bid.



3.4.2 Pricing Structure

- 3.4.2.1 The Pricing Schedule (see Annexure A attached) must be included in the bid document and submitted at the closing date and time of bid.
- 3.4.2.2 The pricing schedule provided in this bid, forms an integral part of the bid document and bidders must ensure that it is completed without changing the structure thereof.

3.4.3 Preferential Point System

- 3.4.3.1 In terms of the Preferential Procurement Regulations pertaining to the Preferential Procurement Policy Framework Act, 2000 (Act 5 of 2000), responsive bids will be adjudicated by the State on the 80/20 preference point system in terms of which points are awarded to bidders based on:
- The bid price (Maximum of 80 points)
 - Points awarded for specific goals (maximum 20 points)
- 3.4.3.2 The following formula will be used to calculate the points for price:

$$P_s = 80 \left(1 - \frac{P_t - P_{\min}}{P_{\min}} \right)$$

Where

P_s = Points scored for comparative price of bid under consideration

P_t = Comparative price of bid under consideration

$P_{\min}$ = Comparative price of lowest acceptable bid

- 3.4.3.3 A maximum of 20 points may be allocated to a bidder for specific goals indicated in the bid in accordance with the table below:

Table 3: Preference Point System

The specific goals allocated points in terms of this tender -	Number of points Allocated (80/20 system)
Equity ownership Black Owned (Copy of ID as proof of youth must be submitted)	8 points
Black Women – Equity ownership (Copy of ID as proof of youth must be submitted)	6 points
Black People with Disability – Equity ownership (Proof in form of a letter from a registered medical institution must be submitted)	3 points
Black Youth – Equity ownership (Copy of ID as proof of youth must be submitted)	3 points



- 3.4.3.4 Bidders are required to complete the preference claim form SBD 6.1, and submit their original and valid B-BBEE status level verification certificate or a certified copy thereof or a sworn affidavit at the closing date and time of the bid in order to claim the B-BBEE status level point.
- 3.4.3.5 The points scored by a bidder in respect of the specific goals will be added to the points scored for price.
- 3.4.3.6 Only bidders who have completed and signed the declaration part of the preference claim form and who have submitted a B-BBEE status level certificate issued by an accredited verification agency or a sworn affidavit will be considered for preference points.
- 3.4.3.7 The State may, before a bid is adjudicated or at any time, require a bidder to substantiate claims it has made with regard to preference.
- 3.4.3.8 The points scored will be rounded off to the nearest two (2) decimals.
- 3.4.3.9 In the event that two (2) or more bids have scored equal total points, the award will be to the bidder scoring the highest number of preference points for specific goals.
- 3.4.3.10 However, when functionality is part of the evaluation process and two (2) or more bidders have scored equal points including equal preference points for specific goals, the awarded will be to the bidder scoring the highest for functionality.
- 3.4.3.11 Should two (2) or more bids be equal in all respects, the award shall be decided by the drawing of lots.
- 3.4.3.12 A contract may, on reasonable and justifiable grounds, be awarded to a bid that did not score the highest number of points.

4. RECOMMENDATION AND APPOINTMENT OF BIDDERS

- 4.1 The Bid Evaluation Committee will recommend a preferred responsive bidder based on the evaluation criteria stipulated above.
- 4.2 The award of the Contract is subject to meeting all the requirements of the bid.



1. PART 2: ADDITIONAL BID REQUIREMENT

1.1 Introduction

All bidders must comply with the requirements below as well as submit all required documents referred below. Unless the requirements specifically provide for mandatory compliance, the National School of Government reserves the right to disqualify a bid that does not comply with any of the requirements.

2. TERMS AND CONDITIONS

2.1 Third Party Agreements and Subcontractor Agreements

2.1.1 No Agreement between the bidder and any third party will be binding to the State.

2.1.2 The bidder must declare as required in terms of SBD 6.1 its intention to subcontract voluntarily and the percentage of subcontracting thereof and must provide full description of subcontractor.

3. SUPPLIER DUE DILIGENCE

The State reserves the right to conduct supplier due diligence during bid evaluation, prior to final award or at any time during the transversal contract period and this may include pre-announced/ non-announced site visits. During the due diligence process the information submitted by the bidder will be verified and any misrepresentation thereof may disqualify the bid in whole or parts thereof and the contract may be terminated.

4. COUNTER CONDITIONS

Bidders' attention is drawn to the fact that amendments to any of the bid conditions or setting of counter conditions by bidders may result in the invalidation of such bids.

5. FRONTING

5.1 The NSG supports the spirit of broad based black economic empowerment and recognizes that real empowerment can only be achieved through individuals and businesses conducting themselves in accordance with the Constitution and in an honest, fair, equitable, transparent and legally compliant manner. Against this background the NSG does not support any form of fronting.

5.2 The NSG, in ensuring that bidders conduct themselves in an honest manner will, as part of the bid evaluation processes, conduct, or initiate the necessary enquiries/investigations to determine the accuracy of the representation made in this bid document. Should any of the fronting indicators as contained in the Guidelines on Complex Structures and Transactions and Fronting, issued by the DTI, be established during such enquiry / investigation, the onus will be on the bidder to prove that fronting does not exist. Failure to do so by the bidder within a period of fourteen (14) days from date of notification by NSG may invalidate the bid / contract and may also result in the restriction of the bidder to conduct



business with the public sector for a period not exceeding ten (10) years, in addition to any other remedies the NT may have against the bidder concerned.

6. RIGHT OF AWARD

The State reserves its following rights:

- To award the bid in part or in full.
- Not to make any award in this bid.
- Award the bid to more than one (1) bidder for the same item.
- Request further technical information from any bidder after the closing date.
- Verify information and documentation of the service provider.
- Not to accept any of the bids submitted.
- To withdraw or amend any of the bid conditions by notice in writing to all bidders prior to closing of the bid and post award; and
- In the event that an incorrect award has been made to remedy the matter in any lawful manner it may deem fit.

7. NEGOTIATION

The State reserves the right to negotiate with the preferred bidders in line with the legislative requirements.

8. SUBMISSION OF BIDS

8.1 Bidders must respond to the bid as follows:

8.2 Bidders may submit hard copies at the National School of Government, 70 Meintjies Street, Trevenna, Sunnyside, Deposit the bid in the tender box at the reception.

8.2.1 **Bidders need to submit 1 x printed hard copy and 5 x USB's containing a pdf version of the hard copy safe on each of the USBs.**

8.2.2 **Pricing proposals 1 x original copy and 1 x USB with a pdf version of the hard copy must be submitted in a separate envelope, if price submissions together with the SBD 3.3 are not submitted the proposal will be disregarded.**

8.2.3 Bidders must ensure that the bid is submitted in a sealed envelope or sealed suitable cover on which the name and address of the bidder, the bid number and the closing date must be clearly visible.

8.2.4 **#NB:** Bid documents are required to be submitted in the order as indicated on Table 1 – Returnable Documents Check list

9. LATE BIDS

Bids received after the closing date and time, will NOT be accepted for consideration and where practicable, be returned unopened to the bidder.

**10. COMMUNICATION AND CONFIDENTIALITY**

- 10.1 The Supply Chain Management Unit within the Office of the Chief Financial Officer (CFO) may communicate with bidders where clarity is sought after the closing date and time of the bid and prior to the award of the contract, or to extend the validity period of the bid, if necessary.
- 10.2 If a bidder finds or reasonably believes it has found any discrepancy, ambiguity, error or inconsistency in this bid or any other information provided by the NSG (other than minor clerical matters), the bidder must promptly notify the NSG in writing of such discrepancy, ambiguity, error or inconsistency in order to afford the NSG an opportunity to consider what corrective action is necessary (if any).
- 10.3 Any actual discrepancy, ambiguity, error or inconsistency in this bid or any other information provided by the NSG will, if possible, be corrected and provided to all bidders without attribution to the bidder who provided the written notice.
- 10.4 All communication between the bidder and the National School of Government must be done in writing.

11. CONTACT DETAILS**11.1 General**

National School of Government,
Office of the Chief Financial Officer
Supply Chain Management Unit, ,
70 Meintjies Street,
Trevenna,
Sunnyside
0001

11.2 Bid Enquiries

All enquiries should be in writing to Annetha.debeer@thensg.gov.za

11.3 Technical Enquiries

All enquiries should be in writing to Albert.Koloko@thensg.gov.za

**SECTION B:****CONDITIONS OF CONTRACT****12. CONCLUSION OF CONTRACT**

- 12.1 The Contract between National School of Government and the preferred bidder/s (Service Provider) collectively referred to as the Parties shall come into effect after the service provider has been issued with an unconditional letter of acceptance to their bid.
- 12.2 The Service Provider (s) shall be appointed in terms of this bid.
- 12.3 In the event that there is any contradiction between the abovementioned documents, the special conditions of contract shall take precedent. For purpose of Section B, the term "service provider "shall refer to the preferred bidder appointed in terms of the contract.

13. CONTRACT MANAGEMENT: ROLES AND RESPONSIBILITIES**13.1 Supplier Performance Management**

- 13.1.1 Supplier performance management will be the responsibility of the Project Leader and where supplier performance disputes cannot be resolved between the contractor and the relevant purchasing institution, NSG Legal services and/or NSG SCM must be contacted for corrective actions. .

14. SECURITY AND CONFIDENTIALITY INFORMATION

- 14.1 The Supplier will regard all information which he/she obtains or is entrusted with concerning the NSG whilst executing the contract, as confidential, secret or top secret.
- 14.2 The Supplier, his/her employees, sub-contractors, or agents may not make any such information obtained or entrusted with to any other person or to the media.

15. MERGERS, TAKE OVERS AND CHANGES IN SUPPLIER DETAILS

- 15.1 Where a contracted supplier plans to merge with or is going to be acquired by another entity, the contracted supplier must inform the NSG in writing 90 days prior to such event of relevant details.
- 15.2 NSG reserves the right to agree to the transfer of contractual obligations to the new supplier under the prevailing conditions of contract or to cancel the contract
- 15.3 A contracted supplier must inform the NSG within 7 days of any changes of address, name, contact or banking details.

**16. REGISTRATION ON DATABASES OF PARTICIPATING AUTHORITIES**

- 16.1 Awarded bidder must ensure continuous compliance with all statutory requirements which may affect their complying status on Central Supplier Database managed by National Treasury.

17. TERMINATION

- 17.1 The State shall be entitled to terminate this agreement if one or more of the following occur: –

- The service provider decides to transfer the contract or cede the contract;
- The service provider does not honour contractual obligations including submission of information;
- The service provider is provisionally or finally liquidated, making it impossible for the service provider to perform its functions in terms of this Contract;
- The service provider enters into settlement arrangements with their creditors;
- The service provider commits an act of insolvency;
- In the event that the service provider is a member of an unincorporated joint venture or consortium and the membership of such joint venture or Consortium changes.
- There is a change in ownership of the service provider that has the effect that over 50% ownership of the service provider belongs to the new owner without prior written approval of the State.
- Overall poor performance rating during the contract period

THE END



school of government

Department:
National School of Government
REPUBLIC OF SOUTH AFRICA

EVALUATION TECHNICAL SCORECARD

NSG/BID/05/2023/2024

PROVISIONING AND DEPLOYMENT OF A CONTACT CENTRE AUTOMATIC CALL DISTRIBUTOR FOR THE NATIONAL SCHOOL OF GOVERNMENT

The form must be submitted in File 1 (Technical file) **EXAMPLE** OF HOW THE BIDDER MUST COMPLETE THE COMPLIANCE CHECKLIST:

Section No	Technical Criteria	Reference page in Proposal	Comments
1.2	Experience of the bidder	Display C: Page 9 to 12	Bidder to summarise the motivation of compliance, partial compliance or non-compliance to the requirement.

EXAMPLE OF A RATING SCALE THAT BID EVALUATION COMMITTEE MEMBERS WILL USE

Rating	Definition	Score
Excellent	Exceeds the requirement. Exceptional demonstration by the supplier of the relevant ability, understanding, experience, skills, resource and quality measures required to provide the goods / services. Response identifies factors that will offer potential added value, with supporting evidence.	5
Good	Satisfies the requirement with minor additional benefits . Above average demonstration by the supplier of the relevant ability, understanding, experience, skills, resource and quality measures required to provide the goods / services. Response identifies factors that will offer potential added value, with supporting evidence.	4
Acceptable	Satisfies the requirement. Demonstration by the supplier of the relevant ability, understanding, experience, skills, resource, and quality measures required to provide the goods / services, with supporting evidence.	3
Minor Reservations	Satisfies the requirement with minor reservations . Some minor reservations of the supplier's relevant ability, understanding, experience, skills, resource and quality measures required to provide the goods / services, with little or no supporting evidence.	2
Serious Reservations	Satisfies the requirement with major reservations . Considerable reservations of the supplier's relevant ability, understanding, experience, skills, resource and quality measures required to provide the goods / services, with little or no supporting evidence.	1
Unacceptable	Does not meet the requirement . Does not comply and/or insufficient information provided to demonstrate that the supplier has the ability, understanding, experience, skills, resource & quality measures required to provide the goods / services, with little or no supporting evidence.	0

The Bidders will be evaluated according to the technical evaluation criteria in the scorecard below.

Bidders must indicate their ability to do the following and to substantiate as required with supporting documentation.

#	TECHNICAL EVALUATION CRITERION	WEIGHT	COMMENTS
DESKTOP EVALUATION			
		100	
1	SERVICE PROPOSAL	65	REFERENCE
1.1	Provide a detailed proposal as per the approved Terms of Reference for the Contact Centre Automatic Call Distributor	35	As per Terms of Reference
1.2	Demonstrate knowledge and understanding of the requirements of the NSG by submitting a business proposal, including a high level project plan which reflects how this project will be implemented within a period of three (3) months, from appointment to completion	30	As per the ToR point 7 and 9 on page 8 and 9 respectively
2	COMPANY EXPERIENCE	5	REFERENCE
2.1	Provide evidence from at least three (5) contactable clients where the bidder provided projects of similar nature within the last ten (10) years - The reference letters must include: - Company name; - Name of contact person; - Address; - Phone number; - Duration of the contract; - Contract value; - Brief description of service; and - Level of client satisfaction Scoring indicator: 5 Contactable Clients = 5 Points	5	Special conditions of contract – mandatory documents

#	TECHNICAL EVALUATION CRITERION	WEIGHT	REFERENCE	COMMENTS
	• 4 Contactable clients = 4 Points • 3 contactable clients = 3 Points • 2 Contactable Clients = 2 Points • 1 Contactable client = 1 Point			
3	RESOURCES AND CAPACITY	30		
3.1	Demonstrate the individual as well as the collective skills and competencies of the proposed team. The CVs of the members of the project team should be submitted Scoring indicator • Team members possess, skills, competencies, qualifications, 30 and more years collective experience in the relevant filed of expertise = {5 Points} • Team members possess, skills, competencies, qualifications, 25 and more years collective experience in the relevant filed of expertise = {4 Points} • Team members possess, skills, competencies, qualifications, 20 and more years collective experience in the relevant filed of expertise = {3 Points} • Team members possess, skills, competencies, qualifications, 15 and more years collective experience in the relevant filed of expertise = {2	30	Terms of reference section 6	

#	TECHNICAL EVALUATION CRITERION	WEIGHT	
	Points} Team members possess, skills, competencies, qualifications, 10 and more years collective experience in the relevant filed of expertise = {1 Point}		
	PRESENTATION EVALUATION	100	REFERENCE
1.1	Proposed methodology and project planning	20	Terms of reference section 9
1.2	Capacity building to enable the NSG staff to use the new Contact Centre Automatic Call Distributor	30	Terms of reference section 7
1.3.	Demonstration of the proposed Contact Centre Automatic Call Distributor solution and alignment to with the NSG systems i.e Wisenet etc	50	Terms of reference section 3
			COMMENTS



3. PRICE DECLARATION

Dear Sir/Madam,

Having read through and examined the Request for Proposal (RFP) document, the General Conditions, the Terms of Reference and all other Annexures to the RFP document, we offer to provide and deploy a Contact Centre Solution for the National School of Government.

We undertake to hold this offer (as per cost breakdown matrix) open for acceptance for a period of 120 days from the date of submission of the offers. We further undertake that upon final acceptance of our offer, we will commence with the provision of services when required to do so by the National School of Government.

We understand that the National School of Government are not bound to accept the lowest or any offer and that we must bear all costs which we have incurred in connection with preparing and submitting this bid.

We hereby undertake for the period during which this bid remains open for acceptance not to divulge to any person, other than the persons to which the bid is submitted, any information relating to the submission of this bid or the details therein except where such is necessary for the submission of this bid.

Signature

Date

Print name of signatory:

Designation:

FOR AND ON BEHALF OF (company name).....

Tel No:.....

Fax No:.....

Cell No:.....

Email:.....



COSTING MODEL FOR BID NO: NSG/BID/05/2023/2024			
	Is the proposed telephony compatible with Wisenet (Learning Relationship Management with CRM functionalities)	Yes	No
	Is the proposed telephony compatible with NEC telephony		
		Price (excl VAT)	VAT
			Price (Incl VAT)
1.	The full cost of the contact centre Automatic call distributor (ACD) as described in paragraph 5 and 6 of the ToRs.		
2	In a case where the new contact centre ACD is not compatible with the NEC telephony system of the NSG, then 13 telephones should be provided and should be part of the cost of the contact centre ACD.		
3	The cost of capacity building in terms of training interventions should be reflected separately		
A	TOTAL		
4	The following post implementation requirements should be prized separately and the percentage increase which is anticipated over full 30 years of the contract should also be prized:	Year one (1) VAT Incl	Year two (2) VAT incl
4.1	Hosting		
4.2	Licences		
4.3	Technical Support		
4.4	Price escalation as determined by NT guidelines not exceeding 5% per annum		
B	TOTAL		

Total bid price : A = _____ VAT Inclusive

Total bid price : B = _____ VAT Inclusive

TOTAL BID Price: (A + B) = _____ VAT Inclusive

PART A INVITATION TO BID

YOU ARE HEREBY INVITED TO BID FOR REQUIREMENTS OF THE (NAME OF DEPARTMENT/ PUBLIC ENTITY)			
BID NUMBER:	NSG/BID/05/2023/2024	CLOSING DATE:	09 FEBRUARY 2024
		CLOSING TIME:	11:00
DESCRIPTION	RFP: Provisioning and deployment of a Contact Centre Automatic Call Distributor (ACD) for the NSG		
BID RESPONSE DOCUMENTS MAY BE DEPOSITED IN THE BID BOX SITUATED AT (STREET ADDRESS)			
National School of Government			
ZK Matthews Building			
70 Meintjies Street			
Sunnyside, PRETORIA			
BIDDING PROCEDURE ENQUIRIES MAY BE DIRECTED TO		TECHNICAL ENQUIRIES MAY BE DIRECTED TO:	
CONTACT PERSON	Anet de Beer	CONTACT PERSON	Albert Koloko
TELEPHONE NUMBER	n/a	TELEPHONE NUMBER	n/a
FACSIMILE NUMBER	n/a	FACSIMILE NUMBER	n/a
E-MAIL ADDRESS	Annetha.debeer@thensg.gov.za	E-MAIL ADDRESS	Albert.koloko@thensg.gov.za
SUPPLIER INFORMATION			
NAME OF BIDDER			
POSTAL ADDRESS			
STREET ADDRESS			
TELEPHONE NUMBER	CODE	NUMBER	
CELLPHONE NUMBER			
FACSIMILE NUMBER	CODE	NUMBER	
E-MAIL ADDRESS			
VAT REGISTRATION NUMBER			
SUPPLIER COMPLIANCE STATUS	TAX COMPLIANCE SYSTEM PIN:	OR CENTRAL SUPPLIER DATABASE No:	MAAA
B-BBEE STATUS LEVEL VERIFICATION CERTIFICATE	TICK APPLICABLE BOX] ☐ Yes ☐ No	B-BBEE STATUS LEVEL SWORN AFFIDAVIT	[TICK APPLICABLE BOX] ☐ Yes ☐ No
[A B-BBEE STATUS LEVEL VERIFICATION CERTIFICATE/ SWORN AFFIDAVIT (FOR EMES & QSEs) MUST BE SUBMITTED IN ORDER TO QUALIFY FOR PREFERENCE POINTS FOR B-BBEE]			
ARE YOU THE ACCREDITED REPRESENTATIVE IN SOUTH AFRICA FOR THE GOODS /SERVICES /WORKS OFFERED?	☐ Yes ☐ No [IF YES ENCLOSE PROOF]	ARE YOU A FOREIGN BASED SUPPLIER FOR THE GOODS /SERVICES /WORKS OFFERED?	☐ Yes ☐ No [IF YES, ANSWER PART B:3]
QUESTIONNAIRE TO BIDDING FOREIGN SUPPLIERS			
IS THE ENTITY A RESIDENT OF THE REPUBLIC OF SOUTH AFRICA (RSA)?		☐ YES ☐ NO	
DOES THE ENTITY HAVE A BRANCH IN THE RSA?		☐ YES ☐ NO	
DOES THE ENTITY HAVE A PERMANENT ESTABLISHMENT IN THE RSA?		☐ YES ☐ NO	
DOES THE ENTITY HAVE ANY SOURCE OF INCOME IN THE RSA?		☐ YES ☐ NO	
IS THE ENTITY LIABLE IN THE RSA FOR ANY FORM OF TAXATION?		☐ YES ☐ NO	
IF THE ANSWER IS "NO" TO ALL OF THE ABOVE, THEN IT IS NOT A REQUIREMENT TO REGISTER FOR A TAX COMPLIANCE STATUS SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE (SARS) AND IF NOT REGISTER AS PER 2.3 BELOW.			

PART B

TERMS AND CONDITIONS FOR BIDDING

1. BID SUBMISSION:
1.1. BIDS MUST BE DELIVERED BY THE STIPULATED TIME TO THE CORRECT ADDRESS. LATE BIDS WILL NOT BE ACCEPTED FOR CONSIDERATION.
1.2. ALL BIDS MUST BE SUBMITTED ON THE OFFICIAL FORMS PROVIDED–(NOT TO BE RE-TYPED) OR IN THE MANNER PRESCRIBED IN THE BID DOCUMENT.
1.3. THIS BID IS SUBJECT TO THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT, 2000 AND THE PREFERENTIAL PROCUREMENT REGULATIONS, 2017, THE GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF APPLICABLE, ANY OTHER SPECIAL CONDITIONS OF CONTRACT.
1.4. THE SUCCESSFUL BIDDER WILL BE REQUIRED TO FILL IN AND SIGN A WRITTEN CONTRACT FORM (SBD7).
2. TAX COMPLIANCE REQUIREMENTS
2.1 BIDDERS MUST ENSURE COMPLIANCE WITH THEIR TAX OBLIGATIONS.
2.2 BIDDERS ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO ENABLE THE ORGAN OF STATE TO VERIFY THE TAXPAYER'S PROFILE AND TAX STATUS.
2.3 APPLICATION FOR TAX COMPLIANCE STATUS (TCS) PIN MAY BE MADE VIA E-FILING THROUGH THE SARS WEBSITE WWW.SARS.GOV.ZA.
2.4 BIDDERS MAY ALSO SUBMIT A PRINTED TCS CERTIFICATE TOGETHER WITH THE BID.
2.5 IN BIDS WHERE CONSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED, EACH PARTY MUST SUBMIT A SEPARATE TCS CERTIFICATE / PIN / CSD NUMBER.
2.6 WHERE NO TCS IS AVAILABLE BUT THE BIDDER IS REGISTERED ON THE CENTRAL SUPPLIER DATABASE (CSD), A CSD NUMBER MUST BE PROVIDED.
2.7 NO BIDS WILL BE CONSIDERED FROM PERSONS IN THE SERVICE OF THE STATE, COMPANIES WITH DIRECTORS WHO ARE PERSONS IN THE SERVICE OF THE STATE, OR CLOSE CORPORATIONS WITH MEMBERS PERSONS IN THE SERVICE OF THE STATE."

NB: FAILURE TO PROVIDE / OR COMPLY WITH ANY OF THE ABOVE PARTICULARS MAY RENDER THE BID INVALID.

SIGNATURE OF BIDDER:

.....

CAPACITY UNDER WHICH THIS BID IS SIGNED:

(Proof of authority must be submitted e.g. company resolution)

.....

DATE:

.....

PRICING SCHEDULE

(Professional Services)

NSG – PROVISION AND DEPLOYMENT OF A CONTACT CENTRE AUTOMATIC CALL DISTRIBUTOR (ACD)

NAME OF BIDDER: BID NO.: NSG/BID/05/2023/2024.

CLOSING TIME 11:00

CLOSING DATE 09 February 2024

OFFER TO BE VALID FOR 120 DAYS FROM THE CLOSING DATE OF BID.

ITEM NO	DESCRIPTION	BID PRICE IN RSA CURRENCY **(ALL APPLICABLE TAXES INCLUDED)
------------	-------------	--

1. The accompanying information must be used for the formulation of proposals.

2. Bidders are required to indicate a ceiling price based on the total estimated time for completion of all phases and including all expenses inclusive of all applicable taxes for the project.

R.....

3. PERSONS WHO WILL BE INVOLVED IN THE PROJECT AND RATES APPLICABLE (CERTIFIED INVOICES MUST BE RENDERED IN TERMS HEREOF)

4. PERSON AND POSITION

HOURLY RATE

DAILY RATE

R.....

R.....

R.....

R.....

R.....

5. PHASES ACCORDING TO WHICH THE PROJECT WILL BE COMPLETED, COST PER PHASE AND MAN-DAYS TO BE SPENT

R..... days

R..... days

R..... days

R..... days

5.1 Travel expenses (specify, for example rate/km and total km, class of airtravel, etc). Only actual costs are recoverable. Proof of the expenses incurred must accompany certified invoices.

DESCRIPTION OF EXPENSE TO BE INCURRED

RATE

QUANTITY

AMOUNT

..... R.....

..... R.....

..... R.....

..... R.....

TOTAL: R.....

** "all applicable taxes" includes value-added tax, pay as you earn, income tax, unemployment insurance fund contributions and skills development levies.

Name of Bidder:

- 5.2 Other expenses, for example accommodation (specify, eg. Three star hotel, bed and breakfast, telephone cost, reproduction cost, etc.). On basis of these particulars, certified invoices will be checked for correctness. Proof of the expenses must accompany invoices.

DESCRIPTION OF EXPENSE TO BE INCURRED	RATE	QUANTITY	AMOUNT
.....			R.....
.....			R.....
.....			R.....
.....			R.....
TOTAL: R.....			

6. Period required for commencement with project after acceptance of bid
7. Estimated man-days for completion of project
8. Are the rates quoted firm for the full period of contract? *YES/NO
9. If not firm for the full period, provide details of the basis on which adjustments will be applied for, for example consumer price index.
-
-
-

*[DELETE IF NOT APPLICABLE]

Any enquiries regarding bidding procedures may be directed to the –

The NSG:

A de Beer

Annetha.debeer@thensg.gov.za

Or for technical information –

Albert Koloko (Project Specialist)

Albert.koloko@thensg.gov.za

BIDDER'S DISCLOSURE

1. PURPOSE OF THE FORM

Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

2. Bidder's declaration

- 2.1 Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest¹ in the enterprise, employed by the state? **YES/NO**

- 2.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

Full Name	Identity Number	Name of institution	State

- 2.2 Do you, or any person connected with the bidder, have a relationship

¹ the power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.

with any person who is employed by the procuring institution? **YES/NO**

2.2.1 If so, furnish particulars:

.....
.....

2.3 Does the bidder or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise have any interest in any other related enterprise whether or not they are bidding for this contract? **YES/NO**

2.3.1 If so, furnish particulars:

.....
.....

3 DECLARATION

I, _____ the _____ undersigned,
(name)..... in
submitting the accompanying bid, do hereby make the following
statements that I certify to be true and complete in every respect:

- 3.1 I have read and I understand the contents of this disclosure;
- 3.2 I understand that the accompanying bid will be disqualified if this disclosure is found not to be true and complete in every respect;
- 3.3 The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However, communication between partners in a joint venture or consortium² will not be construed as collusive bidding.
- 3.4 In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.
- 3.4 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- 3.5 There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring

² Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

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institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.

- 3.6** I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 3 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

.....
Signature

.....
Date

.....
Position

.....
Name of bidder

PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2022

This preference form must form part of all tenders invited. It contains general information and serves as a claim form for preference points for specific goals.

NB: BEFORE COMPLETING THIS FORM, TENDERERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF THE TENDER AND PREFERENTIAL PROCUREMENT REGULATIONS, 2022

1. GENERAL CONDITIONS

- 1.1 The following preference point systems are applicable to invitations to tender:
- the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
 - the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).

1.2 To be completed by the organ of state

(delete whichever is not applicable for this tender).

- a) The applicable preference point system for this tender is the **90/10** preference point system.
- b) The applicable preference point system for this tender is the **80/20** preference point system.
- c) Either the **90/10 or 80/20 preference point system** will be applicable in this tender. The lowest/ highest acceptable tender will be used to determine the accurate system once tenders are received.

- 1.3 Points for this tender (even in the case of a tender for income-generating contracts) shall be awarded for:

- (a) Price; and
- (b) Specific Goals.

1.4 To be completed by the organ of state:

The maximum points for this tender are allocated as follows:

	POINTS
PRICE	
SPECIFIC GOALS	
Total points for Price and SPECIFIC GOALS	100

- 1.5 Failure on the part of a tenderer to submit proof or documentation required in terms of this tender to claim points for specific goals with the tender, will be interpreted to mean that preference points for specific goals are not claimed.
- 1.6 The organ of state reserves the right to require of a tenderer, either before a tender is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the organ of state.

2. DEFINITIONS

- (a) **"tender"** means a written offer in the form determined by an organ of state in response to an invitation to provide goods or services through price quotations, competitive tendering process or any other method envisaged in legislation;
- (b) **"price"** means an amount of money tendered for goods or services, and includes all applicable taxes less all unconditional discounts;
- (c) **"rand value"** means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;
- (d) **"tender for income-generating contracts"** means a written offer in the form determined by an organ of state in response to an invitation for the origination of income-generating contracts through any method envisaged in legislation that will result in a legal agreement between the organ of state and a third party that produces revenue for the organ of state, and includes, but is not limited to, leasing and disposal of assets and concession contracts, excluding direct sales and disposal of assets through public auctions; and
- (e) **"the Act"** means the Preferential Procurement Policy Framework Act, 2000 (Act No. 5 of 2000).

3. FORMULAE FOR PROCUREMENT OF GOODS AND SERVICES

3.1. POINTS AWARDED FOR PRICE

3.1.1 THE 80/20 OR 90/10 PREFERENCE POINT SYSTEMS

A maximum of 80 or 90 points is allocated for price on the following basis:

$$\begin{array}{ccc}
 \text{80/20} & \text{or} & \text{90/10} \\
 \\
 P_s = 80 \left(1 - \frac{P_t - P_{min}}{P_{min}} \right) & \text{or} & P_s = 90 \left(1 - \frac{P_t - P_{min}}{P_{min}} \right)
 \end{array}$$

Where

- P_s = Points scored for price of tender under consideration
- P_t = Price of tender under consideration
- P_{min} = Price of lowest acceptable tender

3.2. FORMULAE FOR DISPOSAL OR LEASING OF STATE ASSETS AND INCOME GENERATING PROCUREMENT

3.2.1. POINTS AWARDED FOR PRICE

A maximum of 80 or 90 points is allocated for price on the following basis:

$$\begin{array}{ccc} 80/20 & \text{or} & 90/10 \\ Ps = 80 \left(1 + \frac{Pt - P_{max}}{P_{max}} \right) & \text{or} & Ps = 90 \left(1 + \frac{Pt - P_{max}}{P_{max}} \right) \end{array}$$

Where

- P_s = Points scored for price of tender under consideration
 P_t = Price of tender under consideration
 P_{max} = Price of highest acceptable tender

4. POINTS AWARDED FOR SPECIFIC GOALS

- 4.1. In terms of Regulation 4(2); 5(2); 6(2) and 7(2) of the Preferential Procurement Regulations, preference points must be awarded for specific goals stated in the tender. For the purposes of this tender the tenderer will be allocated points based on the goals stated in table 1 below as may be supported by proof/ documentation stated in the conditions of this tender:
- 4.2. In cases where organs of state intend to use Regulation 3(2) of the Regulations, which states that, if it is unclear whether the 80/20 or 90/10 preference point system applies, an organ of state must, in the tender documents, stipulate in the case of—
- (a) an invitation for tender for income-generating contracts, that either the 80/20 or 90/10 preference point system will apply and that the highest acceptable tender will be used to determine the applicable preference point system; or
 - (b) any other invitation for tender, that either the 80/20 or 90/10 preference point system will apply and that the lowest acceptable tender will be used to determine the applicable preference point system,

then the organ of state must indicate the points allocated for specific goals for both the 90/10 and 80/20 preference point system.

Table 1: Specific goals for the tender and points claimed are indicated per the table below.

(Note to organs of state: Where either the 90/10 or 80/20 preference point system is applicable, corresponding points must also be indicated as such.

Note to tenderers: The tenderer must indicate how they claim points for each preference point system.)

The specific goals allocated points in terms of this tender	Number of points allocated (90/10 system) (To be completed by the organ of state)	Number of points allocated (80/20 system) (To be completed by the organ of state)	Number of points claimed (90/10 system) (To be completed by the tenderer)	Number of points claimed (80/20 system) (To be completed by the tenderer)
Equity ownership Black Owned	4 points	8 points		
Black Women – Equity ownership	2 points	6 points		
Black People with Disability – Equity ownership	2 points	3 points		
Black Youth – Equity ownership	2 points	3 points		

Refer to the attached Guideline (Page 6 of 6) on how to claim points for the above specific allocated goals.¹

DECLARATION WITH REGARD TO COMPANY/FIRM

4.3. Name of company/firm.....

4.4. Company registration number:

4.5. TYPE OF COMPANY/ FIRM

- ☐ Partnership/Joint Venture / Consortium
- ☐ One-person business/sole propriety
- ☐ Close corporation
- ☐ Public Company
- ☐ Personal Liability Company
- ☐ (Pty) Limited
- ☐ Non-Profit Company
- ☐ State Owned Company

[TICK APPLICABLE BOX]

¹ For points claimed by the bidder, the required certified proof must be submitted together with SBD 6.1. Failure to submit **certified proof** will result in the claimed points not allocated to the bidder

4.6. I, the undersigned, who is duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the specific goals as advised in the tender, qualifies the company/ firm for the preference(s) shown and I acknowledge that:

- i) The information furnished is true and correct;
- ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;
- iii) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 4.2, the contractor may be required to furnish documentary proof to the satisfaction of the organ of state that the claims are correct;
- iv) If the specific goals have been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the organ of state may, in addition to any other remedy it may have –
 - (a) disqualify the person from the tendering process;
 - (b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
 - (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
 - (d) recommend that the tenderer or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted from obtaining business from any organ of state for a period not exceeding 10 years, after the *audi alteram partem* (hear the other side) rule has been applied; and
 - (e) forward the matter for criminal prosecution, if deemed necessary.

..... SIGNATURE(S) OF TENDERER(S)	
SURNAME AND NAME:	
DATE:	
ADDRESS:	

SPECIFIC GOALS AND POINTS ALLOCATION

GOAL	Points out of 20 (80/20)	Certified Required Proof	Points Claimed	Proof Attached Yes / No
Black Owned	Max = 8 Points	B-BBEE status level issued by an authorised body or person; or a Sworn Affidavit as prescribed by the B-BBEE Codes of Good Practice		
EME/QSE/Generic 100% owned	8 Points			
EME/QSE/Generic => 51% owned	6 Points			
EME/QSE/Generic < 51% owned	2 Points			
Black Women Owned	Max = 6 Points	B-BBEE status level issued by an authorised body or person; or a Sworn Affidavit as prescribed by the B-BBEE Codes of Good Practice		
EME/QSE/Generic 100% owned	6 Points			
EME/QSE/Generic => 51% owned	4 Points			
EME/QSE/Generic < 51% owned	2 Points			
Black Youth	Max = 3 Points	B-BBEE status level issued by an authorised body or person; or a Sworn Affidavit as prescribed by the B-BBEE Codes of Good Practice		
EME/QSE/Generic 100% owned	3 Points			
EME/QSE/Generic => 51% owned	2 Points			
EME/QSE/Generic < 51% owned	1 Point			
Black People with Disability	Max = 3 Points	B-BBEE status level issued by an authorised body or person; or a Sworn Affidavit as prescribed by the B-BBEE Codes of Good Practice		
EME/QSE/Generic 100% owned	3 Points			
EME/QSE/Generic => 51% owned	2 Points			
EME/QSE/Generic < 51% owned	1 Point			

THE NATIONAL TREASURY

Republic of South Africa



GOVERNMENT PROCUREMENT: GENERAL CONDITIONS OF CONTRACT

July 2010

GOVERNMENT PROCUREMENT
GENERAL CONDITIONS OF CONTRACT
July 2010

NOTES

The purpose of this document is to:

- (i) Draw special attention to certain general conditions applicable to government bids, contracts and orders; and
- (ii) To ensure that clients be familiar with regard to the rights and obligations of all parties involved in doing business with government.

In this document words in the singular also mean in the plural and vice versa and words in the masculine also mean in the feminine and neuter.

- The General Conditions of Contract will form part of all bid documents and may not be amended.
- Special Conditions of Contract (SCC) relevant to a specific bid, should be compiled separately for every bid (if applicable) and will supplement the General Conditions of Contract. Whenever there is a conflict, the provisions in the SCC shall prevail.

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General Conditions of Contract

1. Definitions

1. The following terms shall be interpreted as indicated:
 - 1.1 "Closing time" means the date and hour specified in the bidding documents for the receipt of bids.
 - 1.2 "Contract" means the written agreement entered into between the purchaser and the supplier, as recorded in the contract form signed by the parties, including all attachments and appendices thereto and all documents incorporated by reference therein.
 - 1.3 "Contract price" means the price payable to the supplier under the contract for the full and proper performance of his contractual obligations.
 - 1.4 "Corrupt practice" means the offering, giving, receiving, or soliciting of any thing of value to influence the action of a public official in the procurement process or in contract execution.
 - 1.5 "Countervailing duties" are imposed in cases where an enterprise abroad is subsidized by its government and encouraged to market its products internationally.
 - 1.6 "Country of origin" means the place where the goods were mined, grown or produced or from which the services are supplied. Goods are produced when, through manufacturing, processing or substantial and major assembly of components, a commercially recognized new product results that is substantially different in basic characteristics or in purpose or utility from its components.
 - 1.7 "Day" means calendar day.
 - 1.8 "Delivery" means delivery in compliance of the conditions of the contract or order.
 - 1.9 "Delivery ex stock" means immediate delivery directly from stock actually on hand.
 - 1.10 "Delivery into consignees store or to his site" means delivered and unloaded in the specified store or depot or on the specified site in compliance with the conditions of the contract or order, the supplier bearing all risks and charges involved until the supplies are so delivered and a valid receipt is obtained.
 - 1.11 "Dumping" occurs when a private enterprise abroad market its goods on own initiative in the RSA at lower prices than that of the country of origin and which have the potential to harm the local industries in the

RSA.

- 1.12 "Force majeure" means an event beyond the control of the supplier and not involving the supplier's fault or negligence and not foreseeable. Such events may include, but is not restricted to, acts of the purchaser in its sovereign capacity, wars or revolutions, fires, floods, epidemics, quarantine restrictions and freight embargoes.
- 1.13 "Fraudulent practice" means a misrepresentation of facts in order to influence a procurement process or the execution of a contract to the detriment of any bidder, and includes collusive practice among bidders (prior to or after bid submission) designed to establish bid prices at artificial non-competitive levels and to deprive the bidder of the benefits of free and open competition.
- 1.14 "GCC" means the General Conditions of Contract.
- 1.15 "Goods" means all of the equipment, machinery, and/or other materials that the supplier is required to supply to the purchaser under the contract.
- 1.16 "Imported content" means that portion of the bidding price represented by the cost of components, parts or materials which have been or are still to be imported (whether by the supplier or his subcontractors) and which costs are inclusive of the costs abroad, plus freight and other direct importation costs such as landing costs, dock dues, import duty, sales duty or other similar tax or duty at the South African place of entry as well as transportation and handling charges to the factory in the Republic where the supplies covered by the bid will be manufactured.
- 1.17 "Local content" means that portion of the bidding price which is not included in the imported content provided that local manufacture does take place.
- 1.18 "Manufacture" means the production of products in a factory using labour, materials, components and machinery and includes other related value-adding activities.
- 1.19 "Order" means an official written order issued for the supply of goods or works or the rendering of a service.
- 1.20 "Project site," where applicable, means the place indicated in bidding documents.
- 1.21 "Purchaser" means the organization purchasing the goods.
- 1.22 "Republic" means the Republic of South Africa.
- 1.23 "SCC" means the Special Conditions of Contract.
- 1.24 "Services" means those functional services ancillary to the supply of the goods, such as transportation and any other incidental services, such as installation, commissioning, provision of technical assistance, training, catering, gardening, security, maintenance and other such

obligations of the supplier covered under the contract.

- 1.25 "Written" or "in writing" means handwritten in ink or any form of electronic or mechanical writing.

2. Application

- 2.1 These general conditions are applicable to all bids, contracts and orders including bids for functional and professional services, sales, hiring, letting and the granting or acquiring of rights, but excluding immovable property, unless otherwise indicated in the bidding documents.
- 2.2 Where applicable, special conditions of contract are also laid down to cover specific supplies, services or works.
- 2.3 Where such special conditions of contract are in conflict with these general conditions, the special conditions shall apply.

3. General

- 3.1 Unless otherwise indicated in the bidding documents, the purchaser shall not be liable for any expense incurred in the preparation and submission of a bid. Where applicable a non-refundable fee for documents may be charged.
- 3.2 With certain exceptions, invitations to bid are only published in the Government Tender Bulletin. The Government Tender Bulletin may be obtained directly from the Government Printer, Private Bag X85, Pretoria 0001, or accessed electronically from www.treasury.gov.za

4. Standards

- 4.1 The goods supplied shall conform to the standards mentioned in the bidding documents and specifications.

5. Use of contract documents and information; inspection.

- 5.1 The supplier shall not, without the purchaser's prior written consent, disclose the contract, or any provision thereof, or any specification, plan, drawing, pattern, sample, or information furnished by or on behalf of the purchaser in connection therewith, to any person other than a person employed by the supplier in the performance of the contract. Disclosure to any such employed person shall be made in confidence and shall extend only so far as may be necessary for purposes of such performance.
- 5.2 The supplier shall not, without the purchaser's prior written consent, make use of any document or information mentioned in GCC clause 5.1 except for purposes of performing the contract.
- 5.3 Any document, other than the contract itself mentioned in GCC clause 5.1 shall remain the property of the purchaser and shall be returned (all copies) to the purchaser on completion of the supplier's performance under the contract if so required by the purchaser.
- 5.4 The supplier shall permit the purchaser to inspect the supplier's records relating to the performance of the supplier and to have them audited by auditors appointed by the purchaser, if so required by the purchaser.

6. Patent rights

- 6.1 The supplier shall indemnify the purchaser against all third-party claims of infringement of patent, trademark, or industrial design rights arising from use of the goods or any part thereof by the purchaser.

7. Performance security

- 7.1 Within thirty (30) days of receipt of the notification of contract award, the successful bidder shall furnish to the purchaser the performance security of the amount specified in SCC.
- 7.2 The proceeds of the performance security shall be payable to the purchaser as compensation for any loss resulting from the supplier's failure to complete his obligations under the contract.
- 7.3 The performance security shall be denominated in the currency of the contract, or in a freely convertible currency acceptable to the purchaser and shall be in one of the following forms:
- (a) a bank guarantee or an irrevocable letter of credit issued by a reputable bank located in the purchaser's country or abroad, acceptable to the purchaser, in the form provided in the bidding documents or another form acceptable to the purchaser; or
 - (b) a cashier's or certified cheque
- 7.4 The performance security will be discharged by the purchaser and returned to the supplier not later than thirty (30) days following the date of completion of the supplier's performance obligations under the contract, including any warranty obligations, unless otherwise specified in SCC.

8. Inspections, tests and analyses

- 8.1 All pre-bidding testing will be for the account of the bidder.
- 8.2 If it is a bid condition that supplies to be produced or services to be rendered should at any stage during production or execution or on completion be subject to inspection, the premises of the bidder or contractor shall be open, at all reasonable hours, for inspection by a representative of the Department or an organization acting on behalf of the Department.
- 8.3 If there are no inspection requirements indicated in the bidding documents and no mention is made in the contract, but during the contract period it is decided that inspections shall be carried out, the purchaser shall itself make the necessary arrangements, including payment arrangements with the testing authority concerned.
- 8.4 If the inspections, tests and analyses referred to in clauses 8.2 and 8.3 show the supplies to be in accordance with the contract requirements, the cost of the inspections, tests and analyses shall be defrayed by the purchaser.
- 8.5 Where the supplies or services referred to in clauses 8.2 and 8.3 do not comply with the contract requirements, irrespective of whether such supplies or services are accepted or not, the cost in connection with these inspections, tests or analyses shall be defrayed by the supplier.
- 8.6 Supplies and services which are referred to in clauses 8.2 and 8.3 and which do not comply with the contract requirements may be rejected.
- 8.7 Any contract supplies may on or after delivery be inspected, tested or

analyzed and may be rejected if found not to comply with the requirements of the contract. Such rejected supplies shall be held at the cost and risk of the supplier who shall, when called upon, remove them immediately at his own cost and forthwith substitute them with supplies which do comply with the requirements of the contract. Failing such removal the rejected supplies shall be returned at the suppliers cost and risk. Should the supplier fail to provide the substitute supplies forthwith, the purchaser may, without giving the supplier further opportunity to substitute the rejected supplies, purchase such supplies as may be necessary at the expense of the supplier.

- 8.8** The provisions of clauses 8.4 to 8.7 shall not prejudice the right of the purchaser to cancel the contract on account of a breach of the conditions thereof, or to act in terms of Clause 23 of GCC.

9. Packing

- 9.1** The supplier shall provide such packing of the goods as is required to prevent their damage or deterioration during transit to their final destination, as indicated in the contract. The packing shall be sufficient to withstand, without limitation, rough handling during transit and exposure to extreme temperatures, salt and precipitation during transit, and open storage. Packing, case size and weights shall take into consideration, where appropriate, the remoteness of the goods' final destination and the absence of heavy handling facilities at all points in transit.

- 9.2** The packing, marking, and documentation within and outside the packages shall comply strictly with such special requirements as shall be expressly provided for in the contract, including additional requirements, if any, specified in SCC, and in any subsequent instructions ordered by the purchaser.

10. Delivery and documents

- 10.1** Delivery of the goods shall be made by the supplier in accordance with the terms specified in the contract. The details of shipping and/or other documents to be furnished by the supplier are specified in SCC.

- 10.2** Documents to be submitted by the supplier are specified in SCC.

11. Insurance

- 11.1** The goods supplied under the contract shall be fully insured in a freely convertible currency against loss or damage incidental to manufacture or acquisition, transportation, storage and delivery in the manner specified in the SCC.

12. Transportation

- 12.1** Should a price other than an all-inclusive delivered price be required, this shall be specified in the SCC.

13. Incidental services

- 13.1** The supplier may be required to provide any or all of the following services, including additional services, if any, specified in SCC:

- (a)** performance or supervision of on-site assembly and/or commissioning of the supplied goods;
- (b)** furnishing of tools required for assembly and/or maintenance of the supplied goods;
- (c)** furnishing of a detailed operations and maintenance manual for each appropriate unit of the supplied goods;

- (d) performance or supervision or maintenance and/or repair of the supplied goods, for a period of time agreed by the parties, provided that this service shall not relieve the supplier of any warranty obligations under this contract; and
- (e) training of the purchaser's personnel, at the supplier's plant and/or on-site, in assembly, start-up, operation, maintenance, and/or repair of the supplied goods.

13.2 Prices charged by the supplier for incidental services, if not included in the contract price for the goods, shall be agreed upon in advance by the parties and shall not exceed the prevailing rates charged to other parties by the supplier for similar services.

14. Spare parts

14.1 As specified in SCC, the supplier may be required to provide any or all of the following materials, notifications, and information pertaining to spare parts manufactured or distributed by the supplier:

- (a) such spare parts as the purchaser may elect to purchase from the supplier, provided that this election shall not relieve the supplier of any warranty obligations under the contract; and
- (b) in the event of termination of production of the spare parts:
 - (i) Advance notification to the purchaser of the pending termination, in sufficient time to permit the purchaser to procure needed requirements; and
 - (ii) following such termination, furnishing at no cost to the purchaser, the blueprints, drawings, and specifications of the spare parts, if requested.

15. Warranty

15.1 The supplier warrants that the goods supplied under the contract are new, unused, of the most recent or current models, and that they incorporate all recent improvements in design and materials unless provided otherwise in the contract. The supplier further warrants that all goods supplied under this contract shall have no defect, arising from design, materials, or workmanship (except when the design and/or material is required by the purchaser's specifications) or from any act or omission of the supplier, that may develop under normal use of the supplied goods in the conditions prevailing in the country of final destination.

15.2 This warranty shall remain valid for twelve (12) months after the goods, or any portion thereof as the case may be, have been delivered to and accepted at the final destination indicated in the contract, or for eighteen (18) months after the date of shipment from the port or place of loading in the source country, whichever period concludes earlier, unless specified otherwise in SCC.

15.3 The purchaser shall promptly notify the supplier in writing of any claims arising under this warranty.

15.4 Upon receipt of such notice, the supplier shall, within the period specified in SCC and with all reasonable speed, repair or replace the defective goods or parts thereof, without costs to the purchaser.

15.5 If the supplier, having been notified, fails to remedy the defect(s) within the period specified in SCC, the purchaser may proceed to take

such remedial action as may be necessary, at the supplier's risk and expense and without prejudice to any other rights which the purchaser may have against the supplier under the contract.

- | | |
|---|---|
| 16. Payment | <p>16.1 The method and conditions of payment to be made to the supplier under this contract shall be specified in SCC.</p> <p>16.2 The supplier shall furnish the purchaser with an invoice accompanied by a copy of the delivery note and upon fulfillment of other obligations stipulated in the contract.</p> <p>16.3 Payments shall be made promptly by the purchaser, but in no case later than thirty (30) days after submission of an invoice or claim by the supplier.</p> <p>16.4 Payment will be made in Rand unless otherwise stipulated in SCC.</p> |
| 17. Prices | <p>17.1 Prices charged by the supplier for goods delivered and services performed under the contract shall not vary from the prices quoted by the supplier in his bid, with the exception of any price adjustments authorized in SCC or in the purchaser's request for bid validity extension, as the case may be.</p> |
| 18. Contract amendments | <p>18.1 No variation in or modification of the terms of the contract shall be made except by written amendment signed by the parties concerned.</p> |
| 19. Assignment | <p>19.1 The supplier shall not assign, in whole or in part, its obligations to perform under the contract, except with the purchaser's prior written consent.</p> |
| 20. Subcontracts | <p>20.1 The supplier shall notify the purchaser in writing of all subcontracts awarded under this contracts if not already specified in the bid. Such notification, in the original bid or later, shall not relieve the supplier from any liability or obligation under the contract.</p> |
| 21. Delays in the supplier's performance | <p>21.1 Delivery of the goods and performance of services shall be made by the supplier in accordance with the time schedule prescribed by the purchaser in the contract.</p> <p>21.2 If at any time during performance of the contract, the supplier or its subcontractor(s) should encounter conditions impeding timely delivery of the goods and performance of services, the supplier shall promptly notify the purchaser in writing of the fact of the delay, its likely duration and its cause(s). As soon as practicable after receipt of the supplier's notice, the purchaser shall evaluate the situation and may at his discretion extend the supplier's time for performance, with or without the imposition of penalties, in which case the extension shall be ratified by the parties by amendment of contract.</p> <p>21.3 No provision in a contract shall be deemed to prohibit the obtaining of supplies or services from a national department, provincial department, or a local authority.</p> <p>21.4 The right is reserved to procure outside of the contract small quantities or to have minor essential services executed if an emergency arises, the</p> |

supplier's point of supply is not situated at or near the place where the supplies are required, or the supplier's services are not readily available.

21.5 Except as provided under GCC Clause 25, a delay by the supplier in the performance of its delivery obligations shall render the supplier liable to the imposition of penalties, pursuant to GCC Clause 22, unless an extension of time is agreed upon pursuant to GCC Clause 21.2 without the application of penalties.

21.6 Upon any delay beyond the delivery period in the case of a supplies contract, the purchaser shall, without canceling the contract, be entitled to purchase supplies of a similar quality and up to the same quantity in substitution of the goods not supplied in conformity with the contract and to return any goods delivered later at the supplier's expense and risk, or to cancel the contract and buy such goods as may be required to complete the contract and without prejudice to his other rights, be entitled to claim damages from the supplier.

22. Penalties

22.1 Subject to GCC Clause 25, if the supplier fails to deliver any or all of the goods or to perform the services within the period(s) specified in the contract, the purchaser shall, without prejudice to its other remedies under the contract, deduct from the contract price, as a penalty, a sum calculated on the delivered price of the delayed goods or unperformed services using the current prime interest rate calculated for each day of the delay until actual delivery or performance. The purchaser may also consider termination of the contract pursuant to GCC Clause 23.

23. Termination for default

23.1 The purchaser, without prejudice to any other remedy for breach of contract, by written notice of default sent to the supplier, may terminate this contract in whole or in part:

- (a) if the supplier fails to deliver any or all of the goods within the period(s) specified in the contract, or within any extension thereof granted by the purchaser pursuant to GCC Clause 21.2;
- (b) if the Supplier fails to perform any other obligation(s) under the contract; or
- (c) if the supplier, in the judgment of the purchaser, has engaged in corrupt or fraudulent practices in competing for or in executing the contract.

23.2 In the event the purchaser terminates the contract in whole or in part, the purchaser may procure, upon such terms and in such manner as it deems appropriate, goods, works or services similar to those undelivered, and the supplier shall be liable to the purchaser for any excess costs for such similar goods, works or services. However, the supplier shall continue performance of the contract to the extent not terminated.

23.3 Where the purchaser terminates the contract in whole or in part, the purchaser may decide to impose a restriction penalty on the supplier by prohibiting such supplier from doing business with the public sector for a period not exceeding 10 years.

23.4 If a purchaser intends imposing a restriction on a supplier or any

person associated with the supplier, the supplier will be allowed a time period of not more than fourteen (14) days to provide reasons why the envisaged restriction should not be imposed. Should the supplier fail to respond within the stipulated fourteen (14) days the purchaser may regard the intended penalty as not objected against and may impose it on the supplier.

23.5 Any restriction imposed on any person by the Accounting Officer / Authority will, at the discretion of the Accounting Officer / Authority, also be applicable to any other enterprise or any partner, manager, director or other person who wholly or partly exercises or exercised or may exercise control over the enterprise of the first-mentioned person, and with which enterprise or person the first-mentioned person, is or was in the opinion of the Accounting Officer / Authority actively associated.

23.6 If a restriction is imposed, the purchaser must, within five (5) working days of such imposition, furnish the National Treasury, with the following information:

- (i) the name and address of the supplier and / or person restricted by the purchaser;
- (ii) the date of commencement of the restriction
- (iii) the period of restriction; and
- (iv) the reasons for the restriction.

These details will be loaded in the National Treasury's central database of suppliers or persons prohibited from doing business with the public sector.

23.7 If a court of law convicts a person of an offence as contemplated in sections 12 or 13 of the Prevention and Combating of Corrupt Activities Act, No. 12 of 2004, the court may also rule that such person's name be endorsed on the Register for Tender Defaulters. When a person's name has been endorsed on the Register, the person will be prohibited from doing business with the public sector for a period not less than five years and not more than 10 years. The National Treasury is empowered to determine the period of restriction and each case will be dealt with on its own merits. According to section 32 of the Act the Register must be open to the public. The Register can be perused on the National Treasury website.

24. Anti-dumping and countervailing duties and rights

24.1 When, after the date of bid, provisional payments are required, or anti-dumping or countervailing duties are imposed, or the amount of a provisional payment or anti-dumping or countervailing right is increased in respect of any dumped or subsidized import, the State is not liable for any amount so required or imposed, or for the amount of any such increase. When, after the said date, such a provisional payment is no longer required or any such anti-dumping or countervailing right is abolished, or where the amount of such provisional payment or any such right is reduced, any such favourable difference shall on demand be paid forthwith by the contractor to the State or the State may deduct such amounts from moneys (if any) which may otherwise be due to the contractor in regard to supplies or services which he delivered or rendered, or is to deliver or render in terms of the contract or any other contract or any other amount which

may be due to him

25. Force Majeure

- 25.1 Notwithstanding the provisions of GCC Clauses 22 and 23, the supplier shall not be liable for forfeiture of its performance security, damages, or termination for default if and to the extent that his delay in performance or other failure to perform his obligations under the contract is the result of an event of force majeure.
- 25.2 If a force majeure situation arises, the supplier shall promptly notify the purchaser in writing of such condition and the cause thereof. Unless otherwise directed by the purchaser in writing, the supplier shall continue to perform its obligations under the contract as far as is reasonably practical, and shall seek all reasonable alternative means for performance not prevented by the force majeure event.

26. Termination for insolvency

- 26.1 The purchaser may at any time terminate the contract by giving written notice to the supplier if the supplier becomes bankrupt or otherwise insolvent. In this event, termination will be without compensation to the supplier, provided that such termination will not prejudice or affect any right of action or remedy which has accrued or will accrue thereafter to the purchaser.

27. Settlement of Disputes

- 27.1 If any dispute or difference of any kind whatsoever arises between the purchaser and the supplier in connection with or arising out of the contract, the parties shall make every effort to resolve amicably such dispute or difference by mutual consultation.
- 27.2 If, after thirty (30) days, the parties have failed to resolve their dispute or difference by such mutual consultation, then either the purchaser or the supplier may give notice to the other party of his intention to commence with mediation. No mediation in respect of this matter may be commenced unless such notice is given to the other party.
- 27.3 Should it not be possible to settle a dispute by means of mediation, it may be settled in a South African court of law.
- 27.4 Mediation proceedings shall be conducted in accordance with the rules of procedure specified in the SCC.
- 27.5 Notwithstanding any reference to mediation and/or court proceedings herein,
- (a) the parties shall continue to perform their respective obligations under the contract unless they otherwise agree; and
 - (b) the purchaser shall pay the supplier any monies due the supplier.

28. Limitation of liability

- 28.1 Except in cases of criminal negligence or willful misconduct, and in the case of infringement pursuant to Clause 6;
- (a) the supplier shall not be liable to the purchaser, whether in contract, tort, or otherwise, for any indirect or consequential loss or damage, loss of use, loss of production, or loss of profits or interest costs, provided that this exclusion shall not apply to any obligation of the supplier to pay penalties and/or damages to the purchaser; and

	(b) the aggregate liability of the supplier to the purchaser, whether under the contract, in tort or otherwise, shall not exceed the total contract price, provided that this limitation shall not apply to the cost of repairing or replacing defective equipment.
29. Governing language	29.1 The contract shall be written in English. All correspondence and other documents pertaining to the contract that is exchanged by the parties shall also be written in English.
30. Applicable law	30.1 The contract shall be interpreted in accordance with South African laws, unless otherwise specified in SCC.
31. Notices	31.1 Every written acceptance of a bid shall be posted to the supplier concerned by registered or certified mail and any other notice to him shall be posted by ordinary mail to the address furnished in his bid or to the address notified later by him in writing and such posting shall be deemed to be proper service of such notice 31.2 The time mentioned in the contract documents for performing any act after such aforesaid notice has been given, shall be reckoned from the date of posting of such notice.
32. Taxes and duties	32.1 A foreign supplier shall be entirely responsible for all taxes, stamp duties, license fees, and other such levies imposed outside the purchaser's country. 32.2 A local supplier shall be entirely responsible for all taxes, duties, license fees, etc., incurred until delivery of the contracted goods to the purchaser. 32.3 No contract shall be concluded with any bidder whose tax matters are not in order. Prior to the award of a bid the Department must be in possession of a tax clearance certificate, submitted by the bidder. This certificate must be an original issued by the South African Revenue Services.
33. National Industrial Participation Programme (NIP)	33.1 The NIP Programme administered by the Department of Trade and Industry shall be applicable to all contracts that are subject to the NIP obligation.
34 Prohibition of Restrictive practices	34.1 In terms of section 4 (1) (b) (iii) of the Competition Act No. 89 of 1998, as amended, an agreement between, or concerted practice by, firms, or a decision by an association of firms, is prohibited if it is between parties in a horizontal relationship and if a bidder (s) is / are or a contractor(s) was / were involved in collusive bidding (or bid rigging). 34.2 If a bidder(s) or contractor(s), based on reasonable grounds or evidence obtained by the purchaser, has / have engaged in the restrictive practice referred to above, the purchaser may refer the matter to the Competition Commission for investigation and possible imposition of administrative penalties as contemplated in the Competition Act No. 89 of 1998.

- 34.3 If a bidder(s) or contractor(s), has / have been found guilty by the Competition Commission of the restrictive practice referred to above, the purchaser may, in addition and without prejudice to any other remedy provided for, invalidate the bid(s) for such item(s) offered, and / or terminate the contract in whole or part, and / or restrict the bidder(s) or contractor(s) from conducting business with the public sector for a period not exceeding ten (10) years and / or claim damages from the bidder(s) or contractor(s) concerned.