South African Weather Service

FORM: SUPPLIER APPOINTMENT CHECKLIST FOR PROCUREMENT ABOVE R500 000 up to R1million

Official Order Detail

Requisition No:	Description of Request	Department	Capex or Opex
2519	Aviation Tariff calculation	Finance	Opex

Compliance with threshold value and SCM Policy

Above 500k RFQ Process	X	Confirmed By: Demand Official	Johan

Details of quotation and other documentation

Recommended Supplier/s	Leano Consulting Services			
Signed Contract/Service Level Agreement	N/A ✓			
Appointment/Award Letter	✓			
SBD 7.1/7.2 Contract Form	✓			
CSD Report – Date of Award	✓			
BAC Report	✓			
BEC Report	✓			
Pricing Schedule SBD 3.1 or 3.2	R 890 000,00			
Technical evaluation	✓			
Mandatory evaluation	✓			
Preferential Point Claimed SBD 6.1	✓			
Bidders Declaration SBD 4	✓			
CSD Report	✓			
B-BBEE Certificate or Sworn affidavit	✓			
Administrative Compliance	✓			
RFQ Register	✓			
Annexure H TOR/Specification	✓			
Copy of Requisition	✓			

Approval to generate Purchase Order

Delegation	Name	Designation	Signature	Date
Supervisor Acquisition: SCM	Zandile Nzuza	Act Supervisor		25/07/2023
Relevant Manager: SCM	Paul Mosane	Manager: Demand & Acquisition		25/07/2023
Senior Manager: SCM	Khanya Klusha	SM: SCM		25/07/2023

Purchase Order details

Purchase Order no.	Appointed Supplier	Confirmed by Logistics

7

South African Weather Service

Eco Glades block 1b, Eco Park
Cnr Olievenhoutbosch and Ribbon Grass Streets
Centurion Gauteng 0157
South Africa
Tax ID #

Requisition

Date	3/5/2023
Req #	REQ00002519
Approval Status	Approved
Requestor	Tshepiso Bokaba

Item	Description	Quantity	Est. Rate	Est. Amount	Cost Center
85301 Consult: Professional Service	Appointment of Consultants for Aviation Tariffs for two (02) Years Period	1		950,000.00	580 Financial Services

memo
Appointment of Consultants for Aviation Tariffs for two (02) Years Period

Expected Delivery Date	20/5/2023
Location	South African Weather Service : Gauteng : Head Office
Cost Center	580 Financial Services
Req Budget Approver	Pheladi Kopedi
Req Less/Equal 100K Approver	Lulama Gumenge
Req Less/Equal 500K Approver	Norman Mzizi
Req Above 500K Approver	Ishaam Abader
REQ Asset Approver	

Estimated Total

950,000.00

Price Comparative Schedule

Description:Appointment of a service provider to assist the SAWS with the 2023/24 and 2024/25 financial years' tariff calculations for its aeronautical meteorological services and products based on the cost recovery methodology. (REQ 2519/23)

South African Weather Service

	Leano Consulting Services	Business Performance Solutions (Pty) Ltd
Ps = 80(1-Pt-Pmin/Pmin)		
Pmin	890 000,00	890 000,00
Pt	890 000,00	3 243 645,00
Pt-Pmin	-	2 353 645,00
(Pt-Pmin)/Pmin	0	2,644544944
1- (Pt-Pmin)/Pmin	1	-1,644544944
80(1- (Pt-Pmin)/Pmin)	**80,00**	**-131,56**
Specific goals	20,00	12,00
price + specific goals	**100,00**	**-119,56**
Ranking	**1**	**2**
	Recommended	

Recommendation: Leano Consulting Services

They scored the highest and are quotated according to RFQ 2519/23 Specification and/or Terms of Reference.

Compiled by: Busisiwe Hlongwani
Signature: Hlongwani
Date: 11/07/2023

Approved by: Rakisang Moeketsane
Signature: Moeketsane
Date: 11/07/2023

[illegible]

[illegible]		[illegible]				[illegible]				[illegible]				[illegible]			
		[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
Qualifications and Membership [illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
Methodology	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
Proposed Consulting Experience	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
References	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
[illegible]	[illegible]	[illegible]				[illegible]				[illegible]				[illegible]			

Compiled by: [illegible]

Signature: [illegible]

Date: [illegible]

Approved by: [illegible]

Signature: [illegible]

[illegible]

DocuSign Envelope ID: 4003C81D-93E6-45EF-B6B3-ACA4C5548810

South African
Weather Service

Private Bag X097, Pretoria, 0001 • Tel: + 27 (0) 12 367 6000 • www.weathersa.co.za • USSD: *120*7297#

Leano Consulting Services
345 Rivonia Road
Rivonia

Cell: 083 445 2019
Email: xolani@leanoconsulting.co.za

Date: 24 July 2023
Enquiries: Rorisang Moeketsane
Ref: REQ:2519/23

Dear Sir/Madam

RE: REQ: 2519/23: FOR APPOINTMENT OF A SERVICE PROVIDER TO ASSIST THE SAWS WITH THE 2023/24 AND 2024/25 FINANCIAL YEARS' TARIFF CALCULATIONS FOR ITS AERONAUTICAL METEOROLOGICAL SERVICES AND PRODUCTS BASED ON THE COST RECOVERY METHODOLOGY.

1. South African Weather Service (SAWS) acknowledges receipt of your proposal and appreciates your company's effort for submitting a response to the abovementioned requirement.
2. SAWS takes the pleasure in advising you that your company's proposal has been successful and approved subject to the signing of the contract between SAWS and your company in respect of your proposal (REQ:2519/23) with a total ceiling price valued at **R 890 000.00 Incl. VAT**.
3. Your bid documents submitted, SAWS Purchase Order Terms and Conditions shall form part of a binding agreement between the South African Weather Service and your organization. Please acknowledge receipt of this appointment letter by signing the acceptance form. The letter must be e-mailed to Rorisang.Moeketsane@weathersa.co.za.
4. Upon acceptance of the offer letter, your company can contact Ms. Conny Mphepya via Email at conny.mphepya@weathersa.co.za to arrange a meeting within seven (7) working days of the receipt of this letter to discuss delivery and payment of goods and services.
5. Please acknowledge receipt of this appointment letter and confirm your acceptance on the contents thereof by signing the acceptance below. The letter must be emailed to Rorisang.moeketsane@weathersa.co.za.

Yours sincerely

DocuSigned by:
Khanya Kheswa
4B08446927C8474...

Ms. Khanya Kheswa
Senior Manager: Supply Chain Management
Date: 25/7/2023 | 2:06 PM SAST

Certified for Excellence

RE: REQ: 2519/23: FOR APPOINTMENT OF A SERVICE PROVIDER TO ASSIST THE SAWS WITH THE 2023/24 AND 2024/25 FINANCIAL YEARS' TARIFF CALCULATIONS FOR ITS AERONAUTICAL METEOROLOGICAL SERVICES AND PRODUCTS BASED ON THE COST RECOVERY METHODOLOGY.

We hereby accept the conditions of the content of the above-mentioned letter.

Name: Xolani Sibiya

Signature: ....

Designation: Director

Signed at Johannesburg on this 26 day of July 2023

For and on behalf of **Leano Consulting Services** and duly authorized thereto.

South African Weather Service

SBD 7.2

CONTRACT FORM - RENDERING OF SERVICES

THIS FORM MUST BE FILLED IN DUPLICATE BY BOTH THE SERVICE PROVIDER (PART 1) AND THE PURCHASER (PART 2). BOTH FORMS MUST BE SIGNED IN THE ORIGINAL SO THAT THE SERVICE PROVIDER AND THE PURCHASER WOULD BE IN POSSESSION OF ORIGINALLY SIGNED CONTRACTS FOR THEIR RESPECTIVE RECORDS.

PART 1 (Leano Consulting Services)

1. I hereby undertake to render services described in the attached bidding documents to South African Weather Service in accordance with the requirements and task directives proposals specifications stipulated in REQ Number: 2519/23 at the price s quoted. My offer s remains binding upon me and open for acceptance by the Purchaser during the validity period indicated and calculated from the closing date of the RFQ.

2. The following documents shall be deemed to form and be read and construed as part of this agreement:

   (i) Bidding documents, *viz*:
   - Invitation to bid,
   - Proof of tax compliance status;
   - Pricing schedule(s);
   - Technical Specification(s);
   - Preference claim form for Preferential Procurement in terms of the Preferential Procurement Regulations;

   (ii) General Conditions of Contract; and

   (iii) Other (specify)

3. I confirm that I have satisfied myself as to the correctness and validity of my bid; that the price(s) and rate(s) quoted cover all the services specified in the bidding documents; that the price(s) and rate(s) cover all my obligations and I accept that any mistakes regarding price(s) and rate(s) and calculations will be at my own risk

4. I accept full responsibility for the proper execution and fulfillment of all obligations and conditions devolving on me under this agreement as to the principal liable for the due fulfillment of this contract.

5. I declare that I have no participation in any collusive practices with any bidder or any other person regarding this or any other bid.

6. I confirm that I am duly authorised to sign this contract.

NAME (PRINT)	Xolani Sibiya
CAPACITY	DIRECTOR.
SIGNATURE	
NAME OF FIRM	Leano Consulting Services
DATE	26-07-2023

WITNESSES	
1	
2	
DATE	

South African Weather Service

SBD 7.2

CONTRACT FORM - RENDERING OF SERVICES

PART 2 (TO BE FILLED IN BY THE PURCHASER)

1. I Ms. Khanya Kheswa, as Senior Manager Supply Chain Management, accept your bid under reference RFQ Number: REQ 2519/23 dated 19 June 2023 for the rendering of services indicated hereunder and/or further specified in the annexure(s).

2. An official order indicating service delivery instructions is forthcoming

3. I undertake to make payment for the services rendered in accordance with the terms and conditions of the contract, within 30 (thirty) days after receipt of an invoice.

DESCRIPTION OF SERVICE	PRICE (ALL APPLICABLE TAXES INCLUDED)	COMPLETION DATE	POINTS CLAIMED FOR EACH SPECIFIC GOAL	MINIMUM THRESHOLD FOR LOCAL PRODUCTION AND CONTENT (if applicable)
2023/24 and 2024/25 financial years' tariff calculations for its aeronautical meteorological services and products based on the cost recovery methodology.	**R 890 000.00**	30 July 2024	Level 1	N/A

4. I confirm that I am duly authorised to sign this contract.

SIGNED AT CENTURION ON 25/7/2023 | 4:10 PM SAST

NAME (PRINT) Khanya Kheswa

SIGNATURE Khanya Kheswa

OFFICIAL STAMP

South African Weather Service
Senior Manager Supply Chain Management
25 JUL 2023
Signature:

WITNESSES

1 ……………………………

2 ……………………………

DATE: ……………………………

South African Weather Service

Annexure G

Pricing Schedule for Services

XJ

SBD3.3

NAME OF BIDDER: LBMO Consulting Services

1. PRICING SCHEDULE/S

1.1 **Item 1**: Appointment of a service provider to assist the SAWS with the 2023/24 and 2024/25 financial years' tariff calculations for its aeronautical meteorological services and products based on the cost recovery methodology.

All prices must be in South African rand value and must be inclusive of VAT.

1.1.1 Bidders are required to indicate a ceiling price based on the total estimated time for completion of all phases and including all expenses inclusive of VAT for the project. R 890,000.00 Being R445,000.00 per annum.

1.1.2 Any other costs not included in the above price?

*YES	NO ✓

* If YES, please specify

South African Weather Service

1.1.3 Cost break-down of ceiling price in 1.1.1
Bidders are required to indicate the cost component/s used for determining the ceiling price as given in 1.1.1 above.

Description	Cost (VAT Incl.)
Amount for 2023/2024	R445 000
Amount for 2024/2025	R445 000
TOTAL	R890 000

1.1.4 Period required for commencement of the project after acceptance of bid? Immediately.

1.1.5 Are the rates quoted firm for the full period of the project?

YES	*NO

1.1.6 *If not firm for the full period, provide details of the basis on which adjustments will be applied for, for example consumer price index.

Xj

Annexure H

Specifications / Terms of Reference for RFQ's

1 DESCRIPTION

The South African Weather Service (SAWS) seeks to appoint a service provider to assist the SAWS with the 2023/24 and 2024/25 financial years' tariff calculations for its aeronautical meteorological services and products based on the cost recovery methodology.

2 INTRODUCTION

The South African Weather Service (SAWS) is a public entity of the Department of Forestry, Fisheries and the Environment (DFFE) and derives its mandate from the South African Weather Service Act (No 8 of 2001 as amended). The public entity is listed as a Schedule 3A Public Entity in terms of the Public Finance Management Act (PFMA).

SAWS is tasked with providing timely and accurate scientific data in the field of meteorology to the broader South African society: a combination of both public good and commercial services. The organisation plays a vital role in the South African public life, not just as a provider of key services, but also in empowering citizens to adapt to the effects of the ever-changing weather.

3 BACKGROUND

The South Africa Weather Service seeks to appoint a Financial Management Consultant/Specialist firm with expert knowledge of accounting and economic principles in air navigation charging service system (tariffs), pricing of related goods and services, coupled with advanced financial modelling and forecasting skills.

4 REQUIREMENT / SCOPE OF WORK

4.1 SAWS requires the services of a reputable service provider to assist with the following during the 2023/24 and 2024/25 financial years:

i) Provide Activity Based Costing for SAWS products and services (Statutory Aviation Revenue);
ii) Research international best practice on pricing of aeronautical services;
iii) Liaise with the Air-Traffic Navigation Systems (ATNS) on air-traffic volumes, costs for meteorological services provided to airports and en-route use;
iv) Advise SAWS management on trends in the aviation industry with regards to *inter alia* service units (air-traffic volumes);
v) Assist SAWS management with preparation and presentations of the proposed aviation tariff to the Regulating Committee on Meteorological Services (RCMS) as well as the aviation industry representatives;

vi) Provide Activity Based Costing for the 2022/23 financial year based on audited Annual Financial Statements.

vii) Provide Activity Based Costing for the 2024/25 to 2026/27 financial year based on approved budget and general economic projections outlined in the Mid-Term Expenditure Framework

viii) Ensure that the current aviation model used for the tariff determination is aligned to the RCMS Framework and international best practice.

The Service Provider undertaking this exercise will be required to conduct this engagement with a clear understanding of the SAWS mandate and its operations at Head Office and Regional Offices including the organisational governance structure.

The bidders are requested to include costs of the Activity Based Costing software in their pricing where applicable. The costs must include software licence fee/s (if applicable).

Where bidders have not disclosed the software license fees separately for Activity Based Costing, these will be assumed to be included in the total price and SAWS reserves the right to request a break-down of the total fees where no break-down has been provided.

5 EVALUATION PROCESS

5.1 Administrative Compliance requirements

Bids received will be verified for completeness and correctness. SAWS reserves the right to accept or reject a bid based on the completeness and correctness of the documentation and information provided. The complete set of bid documents must be completed and submitted.

Bidders are to ensure that they submit the following documentation / information with their bid.

Document	Comments	Compulsory requirement
Proof of registration on the Central Supplier Database (CSD) of National Treasury	Bidders must be registered on the CSD. CSD registration number must be provided.	Yes
Bid Invitation (Annexure A)	Completed and signed	Yes
SBD 3.3 for services (Pricing Schedule)	Completed and signed	Yes
SBD 4 (Bidder's Declaration)	Completed and signed	Yes
SBD 6.1 (Preference Points Claim Form)	Completed and signed if points are claimed	Yes

SARS (South African Revenue Service) Tax Compliant	Bidders tax matters must be in order	Yes
BBBEE Certificate	Valid and compliant original B-BBEE and/or certified copies of Sworn Affidavit must be submitted for any points claimed	No

5.2 Technical / Functional evaluation

Technical / Functional evaluation of the bid will be done in terms of the criteria as stated in the table below. Bidders should take note of the Criterion, Weight & Score when responding to this bid.

Criterion	Weight	Score
Qualification/s and Membership Bidder to list the qualifications and professional membership (where applicable) of the Manager/Consultant who will be leading the project and that of his/her Assistant. *(SAWS reserves the right to verify these qualifications and may request the bidder to provide certified copies of qualifications).*	20	0 = None provided 10 = Bachelor's Degree (Majoring in either Finance, Auditing, Financial Accounting, Financial Management, Economics, Mathematics or Statistics) 15 = Honours Degree (Majoring in Finance, Auditing, Financial Accounting, Financial Management, Economics, Mathematics or Statistics) 20 = Masters' Degree (Majoring in Finance, Auditing, Financial Accounting, Financial Management, Economics, Mathematics, Statistics or Membership of the relevant Finance or Accounting professional body).
Methodology Bidder to provide the methodology that will be used for the Aviation Tariff process. The methodology must indicate how the activities mentioned below will be applied to the SAWS aviation tariff process: (i) **Activity Based Costing** – provide the	30	0 = Methodology includes <u>none</u> of the 9 activities. Does not include Activity Based Costing. 10 = Methodology includes up to 4 of the mentioned activities which are clearly articulated for the aviation process. ABC experience

process to be followed in relation to the determination of operational and capital expenditure costs that need to be allocated to aviation services using the ABC model. (ii) **Analysis of Financial Statements** – provide information that should be considered in the Financial Statements for application in the aviation tariff. (iii) **Preparation of budgets** (Operational and Capital Expenditure). Provide an explanation on how the budgetary information will be applied in the application of the aviation tariff. (iv) **Rolling forecasts** – provide steps on preparing 3 year rolling forecasts. (v) **Discounted Cashflows** – provide information on how the Time Value of Money will be applied in the tariff process. (vi) **Weighted Average Cost of Capital** – provide information on how WACC will be applied in the determination of the tariff. (vii) **Research methodology** – provide explanation on how current economic conditions, industry specific information (aviation), global trends, government policy could impact on the aviation tariff (viii) **Air traffic volumes** – provide information on how traffic volumes/service units will be forecasted and calculated for the 3 year aviation tariff process (ix) **Determination of tariff** – provide how the final tariff will be calculated in accordance with the formula contained in the Aviation Tariff Gazette* ***Service Providers who require a copy of the latest Aviation Tariff Gazette can request this information from SAWS.**		must form part of the items included. 15 = Methodology includes up to 7 of the mentioned activities which are clearly articulated for the aviation process. ABC experience must form part of the items included. 20 = Methodology includes up to 8 of the mentioned activities which are clearly articulated for the aviation process. ABC experience must form part of the items included. 30 = Methodology includes all 9 of the mentioned activities which are clearly articulated for the aviation process. ABC experience must form part of the items included.
Financial Consulting Experience Bidder to indicate the financial consulting	30	0 = Less than 1 year or no experience in Financial Consulting.

experience (number of years) of the manager who will be leading the project. *(Bidder to indicate the type of consulting they have been previously involved in)*		5 = 1 year experience in Financial Consulting. 10 = 2 years of experience in Financial Consulting. 20 = 3 or 4 years of experience in Financial Consulting. 30 = 5 or more years of experience in Financial Consulting.
References Bidder to submit reference letters (on clients letterhead and not older than 3 years) of previous Financial Consulting work performed by the bidder. *References letters must be on the clients' letter head, and must include the following:* ▪ *Name of the client* ▪ *Contact Person with contact details* ▪ *Consulting period* ▪ *Brief description of the type of consulting work provided by the bidder.*	20	0 = No Letters provided/Letters do not meet specified criterion 5 = One Letter provided 10 = Two Letters provided 15 = Three Letters provided 20 = Four or more Letters provided
Total	**100**	

Bidders who score 70% and more will qualify for further evaluation in terms of Price and Specific Goals.

5.3 PRICE AND SPECIFIC GOALS EVALUATION

Bidders who comply with the requirements of this bid will be evaluated according to the preference point scoring system as determined in the Preferential Procurement Regulations, 2022 pertaining to the Preferential Procurement Policy Framework Act, Act No 5 of 2000.

The following preference point systems are applicable to all bids:
- the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
- the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).

The value of this bid is estimated NOT to exceed R50 000 000 (all applicable taxes included) and therefore the 80/20 preference point system shall be applicable.

Points for this bid shall be awarded for:

(a) Price; and

(b) Specific Goals (Refer to Annexure F: Preference Points Claim Form).

The maximum points for this bid are allocated as follows:

	POINTS
PRICE	80
SPECIFC GOALS (Refer to Annexure F: Preference Points Claim Form)	20
Total points for Price and Specific Goals	**100**

Subject to section 2(1)(f) of the Preferential Procurement Policy Framework Act, 2000 (Act no 5 of 2000), the tender will be awarded to the tenderer scoring the highest points.

5.4 DUE DILIGENCE

The South African Weather Service reserves the right to conduct supplier due diligence prior to final award or at any time during the contract period. This may include site visits, reference checks and requests for additional information.

6 SPECIAL CONDITIONS OF CONTRACT

This bid and all contract emanating there from will be subject to the General Conditions of Contract (GCC) issued in accordance with Chapter 16A of the Treasury Regulations published in terms of the Public Finance Management Act, 1999 (Act 1 of 1999). The Special Conditions are supplement to that of the General Conditions of Contract. Where, however the Special Conditions of Contract are in conflict with the General Conditions of Contract, the Special Conditions of the Contract prevail.

6.1 Negotiating a fair market related price.

Award of the bid may be subject to price negotiation with the preferred bidder.

6.2 Physical Address

South African Weather Service
Eco Glades block 1b
Eco Park
Cnr Olievenhoutbosch and Ribbon Grass Streets
Centurion

0157

Bidders must note that the South African Weather Service will relocate to a different premises in October 2023 within the Pretoria / Centurion area.

South African Weather Service

Annexure C

Bidder's Disclosure

Xs

BIDDER'S DISCLOSURE

1. PURPOSE OF THE FORM

Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

2. Bidder's declaration

2.1 Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest[1] in the enterprise, employed by the state? YES/NO

2.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

Full Name	Identity Number	Name of State Institution

1 the power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.

XI

South African Weather Service

2.2 Do you, or any person connected with the bidder, have a relationship with any person who is employed by the procuring institution? YES/NO

2.2.1 If so, furnish particulars:
....
....

2.3 Does the bidder or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise have any interest in any other related enterprise whether or not they are bidding for this contract? YES/NO

2.3.1 If so, furnish particulars:
....
....

3 DECLARATION

I, the undersigned, (name)....Xolani.........Sibiya.........................

.... in submitting the accompanying bid, do hereby make the following statements that I certify to be true and complete in every respect:

3.1 I have read and I understand the contents of this disclosure;

3.2 I understand that the accompanying bid will be disqualified if this disclosure is found not to be true and complete in every respect;

3.3 The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However, communication between partners in a joint venture or consortium2 will not be construed as collusive bidding.

3.4 In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.

3.4 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.

3.5 There have been no consultations, communications, agreements or

2 Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

XS

South African Weather Service

arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.

3.6 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 3 ABOVE IS CORRECT.
I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

....	16-06-2023
Signature	Date
DIRECTOR	LRMO CONSULTING SERVICES
Position	Name of bidder

XI

PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2022

This preference form must form part of all tenders invited. It contains general information and serves as a claim form for preference points for specific goals.

NB: BEFORE COMPLETING THIS FORM, TENDERERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF THE TENDER AND PREFERENTIAL PROCUREMENT REGULATIONS, 2022

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1. GENERAL CONDITIONS

1.1 The following preference point systems are applicable to invitations to tender:

- the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
- the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).

1.2 **To be completed by the organ of state**

The applicable preference point system for this tender is the 80/20 preference point system.

1.3 Points for this tender (even in the case of a tender for income-generating contracts) shall be awarded for:

(a) Price; and

(b) Specific Goals.

1.4 **To be completed by the organ of state:**

The maximum points for this tender are allocated as follows:

	POINTS
PRICE	80
SPECIFIC GOALS	20
Total points for Price and SPECIFIC GOALS	100

1.5 Failure on the part of a tenderer to submit proof or documentation required in terms of this tender to claim points for specific goals with the tender, will be interpreted to mean that preference points for specific goals are not claimed.

XJ

1.6 The organ of state reserves the right to require of a tenderer, either before a tender is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the organ of state.

2. DEFINITIONS

(a) **"tender"** means a written offer in the form determined by an organ of state in response to an invitation to provide goods or services through price quotations, competitive tendering process or any other method envisaged in legislation;

(b) **"price"** means an amount of money tendered for goods or services, and includes all applicable taxes less all unconditional discounts;

(c) **"rand value"** means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;

(d) **"tender for income-generating contracts"** means a written offer in the form determined by an organ of state in response to an invitation for the origination of income-generating contracts through any method envisaged in legislation that will result in a legal agreement between the organ of state and a third party that produces revenue for the organ of state, and includes, but is not limited to, leasing and disposal of assets and concession contracts, excluding direct sales and disposal of assets through public auctions; and

(e) **"the Act"** means the Preferential Procurement Policy Framework Act, 2000 (Act No. 5 of 2000).

3. FORMULAE FOR PROCUREMENT OF GOODS AND SERVICES

3.1. POINTS AWARDED FOR PRICE

3.1.1 THE 80/20 OR 90/10 PREFERENCE POINT SYSTEMS

A maximum of 80 or 90 points is allocated for price on the following basis:

80/20 or **90/10**

$$Ps = 80\left(1 - \frac{Pt - P\,min}{P\,min}\right) \quad \text{or} \quad Ps = 90\left(1 - \frac{Pt - P\,min}{P\,min}\right)$$

Where

Ps	=	Points scored for price of tender under consideration
Pt	=	Price of tender under consideration
Pmin	=	Price of lowest acceptable tender

XJ

3.2. FORMULAE FOR DISPOSAL OR LEASING OF STATE ASSETS AND INCOME GENERATING PROCUREMENT

3.2.1. POINTS AWARDED FOR PRICE

A maximum of 80 or 90 points is allocated for price on the following basis:

80/20 or **90/10**

$$Ps = 80\left(1 + \frac{Pt - P\,max}{P\,max}\right) \text{ or } \qquad Ps = 90\left(1 + \frac{Pt - P\,max}{Pmax}\right)$$

Where

Ps	=	Points scored for price of tender under consideration
Pt	=	Price of tender under consideration
Pmax	=	Price of highest acceptable tender

4. POINTS AWARDED FOR SPECIFIC GOALS

4.1. In terms of Regulation 4(2); 5(2); 6(2) and 7(2) of the Preferential Procurement Regulations, preference points must be awarded for specific goals stated in the tender. For the purposes of this tender the tenderer will be allocated points based on the goals stated in table 1 below as may be supported by proof/ documentation stated in the conditions of this tender:

4.2. In cases where organs of state intend to use Regulation 3(2) of the Regulations, which states that, if it is unclear whether the 80/20 or 90/10 preference point system applies, an organ of state must, in the tender documents, stipulate in the case of—

(a) an invitation for tender for income-generating contracts, that either the 80/20 or 90/10 preference point system will apply and that the highest acceptable tender will be used to determine the applicable preference point system; or

(b) any other invitation for tender, that either the 80/20 or 90/10 preference point system will apply and that the lowest acceptable tender will be used to determine the applicable preference point system,

then the organ of state must indicate the points allocated for specific goals for both the 90/10 and 80/20 preference point system.

XJ

Table 1: Specific goals for the tender and points claimed are indicated per the table below.

(Note to organs of state: Where either the 90/10 or 80/20 preference point system is applicable, corresponding points must also be indicated as such.

Note to tenderers: The tenderer must indicate how they claim points for each preference point system.)

The specific goals allocated points in terms of this tender	Number of points allocated (80/20 system) (To be completed by the organ of state)	Number of points claimed (80/20 system) (To be completed by the tenderer)
B-BBEE Status Level of Contributor		
Level 1	20	20
Level 2	18	
Level 3	14	
Level 4	12	
Level 5	8	
Level 6	6	
Level 7	4	
Level 8	2	
Non-compliant contributor	0	

DECLARATION WITH REGARD TO COMPANY/FIRM

4.3. Name of company/firm: Lerano Consulting Services

4.4. Company registration number: 2006/064423/23

4.5. TYPE OF COMPANY/ FIRM

- ☐ Partnership/Joint Venture / Consortium
- ☐ One-person business/sole propriety
- ☑ Close corporation
- ☐ Public Company
- ☐ Personal Liability Company
- ☐ (Pty) Limited
- ☐ Non-Profit Company
- ☐ State Owned Company

[TICK APPLICABLE BOX]

4.6. I, the undersigned, who is duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the specific goals as advised in the tender, qualifies the company/ firm for the preference(s) shown and I acknowledge that:

i) The information furnished is true and correct;

ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;

iii) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 4.2, the contractor may be required to furnish documentary proof to the satisfaction of the organ of state that the claims are correct;

iv) If the specific goals have been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the organ of state may, in addition to any other remedy it may have –

(a) disqualify the person from the tendering process;

(b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;

(c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;

(d) recommend that the tenderer or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted from obtaining business from any organ of state for a period not exceeding 10 years, after the *audi alteram partem* (hear the other side) rule has been applied; and

(e) forward the matter for criminal prosecution, if deemed necessary.

	………………………………………
	SIGNATURE(S) OF TENDERER(S)
SURNAME AND NAME:	SIBIYA XOLANI
DATE:	16-06-2023
ADDRESS:	345 Rivonia Road
	Rivonia
	………………………………………
	………………………………………

XS

CENTRAL SUPPLIER
DATABASE
FOR GOVERNMENT

Report Date:
25 Jul 2023 02:02:17 PM
Report Ran By:
rorisang.moeketsane@weathersa.co.za

CSD REGISTRATION SUMMARY REPORT

SUPPLIER IDENTIFICATION

Supplier number	MAAA0089724	Business status	In Business
Is supplier active?	Yes	Country of origin	South Africa
Allow associates?	Yes	South African company/CC registration number	2006/064423/23
Supplier type	CIPC Company	Have Bank Account	Yes
Supplier sub-type	Close Corporation	Registration date	28 Apr 2006 00:00:00:000
Legal name	LEANO CONSULTING SERVICES	Restricted Supplier	No
Identification type	South African Company/Close Corporation Registration Number	Restricted Director	No
Government breakdown	Close Corporations (CC)	Government Employee	No

PREFERRED CONTACT

Contact type	Administration,Bid Office	Prefer communication via email	Yes
Name(s)	Xolani Sibiya	Email address	xolani@leanoconsulting.co.za
Identification type	South African Identification Number	Cellphone number	083 445 2019

PREFERRED ADDRESS

Address type	Postal	Municipality	City of Johannesburg
Address line 1	Suite 108	City	Johannesburg
Address line 2	Private Bag x9924 Sandton	Postal code	2148
Suburb	Abbotsford	Ward Number	73
Province	Gauteng	Country	South Africa

PREFERRED ACCOUNT

Account type	Current Accounts	Account holder	Leano Consulting Services
Bank	STANDARD BANK OF SOUTH AFRICA	Bank Verification Status	Verification Succeeded
Branch number	051001	Is this a preferred account?	Yes
Branch name	STANDARD BANK SOUTH AFRICA	Edit date	15 Apr 2016 22:04:41:417
Account number	021681961	Is the identifier linked at the bank	Yes

CENTRAL SUPPLIER
DATABASE
FOR GOVERNMENT

Report Date:
25 Jul 2023 02:02:18 PM
Report Ran By:
rorisang.moeketsane@weathersa.co.za

CSD REGISTRATION SUMMARY REPORT

TAX

Overall Tax Status	Tax Compliant	Are you Registered with SARS?	Yes
IncomeTaxNumber	9270701171	Is this supplier a VAT vendor?	Yes
VAT number	4490265321	Last validation date	25 Jul 2023 12:05:00:000

SUPPLIER DIRECTOR/MEMBERS

Is there any director whom is restricted?	No	Is there any director who is a government employee?	No

SUPPLIER COMMODITIES

Commodity family	Management advisory services;		

B-BBEE INFORMATION

Certificate Type	Swom Affidavit	Certificate Issue Date	26 May 2023 00:00:00:000
B-BBEE Status Level Of Contributor	Level 1 Contributor	Certificate Expiry Date	25 May 2024 00:00:00:000
Status	Active	Verification Status	Manual verification required

DEMOGRAPHIC INFORMATION

Gender demographics available?	Yes	Youth demographics available?	No
Military veteran demographics available?	No	Disabilities demographics available?	No

The CSD does not automatically verify foreign company registration number, international securities identification number, foreign identification numbers, foreign passport numbers, work permit numbers, foreign bank accounts, B-BBEE, demographic and accreditation information. Organs of State are required to manually verify this information with the applicable verification institutions as per their current policies and procedures.

CSD REGISTRATION SUMMARY REPORT

Tips and Frequently Asked Questions (FAQ)

Identifier

CSD cannot electronically verify the identity of a supplier other than a South African Individual / Sole Proprietor (through Home Affairs) or a company registered at the Companies and Intellectual Property Commission (CIPC). For this reason, a disclaimer is displayed for supply chain practitioners to obtain supporting documentation to verify the identity and legitimacy of a supplier in these cases.

Bank

For help on how to resolve bank failures click here: I received an email stating the bank information I captured on the CSD was sent for bank account validation and could not be validated. The response received from the bank contains an error message.
The various possible error messages received from the bank are highlighted in red. Search for the applicable message and follow the detailed steps associated with that error message.

Tax

Tax Compliance Status
For help on how to deal with tax status differences between CSD and the tax clearance certificate click here: What should a supplier do if the tax status on CSD difference from the tax clearance certificate?

Tax Compliance Expiry Date
For help on how to deal with tax status differences between CSD and the tax clearance certificate click here: How does CSD determine the tax compliance expiry date?

CIPC

Should the director/member information reflected on the CIPC registration report differs to that reflected on CSD for help click here: The active Directors/Members are not being populated on the CSD Directors/Members screen as they appear at CIPC, how can I rectify this?

State Employee

For more information pertaining to government employment status click here: Will there be verification done to identify if a supplier is a government employee?

RESTRICTION

***Restricted Supplier** - A supplier is restricted by using the identification number of the entity e.g. CIPC registration -, trust -, Social Development non-profit -, South African ID -, Foreign company registration number or ID number. If there is more than one CSD Supplier profile registered on CSD with the same entity identification number, all those related supplier profiles will be restricted.*

***Restricted Director** – A director/owner is an individual person and is restricted by using the South African ID or Foreign ID number. If a director belongs to different companies and has been restricted, the director will reflect as restricted in all companies where identification number is detected.*

Restricted Suppliers & Directors are listed on CSD under Help – Am I restricted?

DocuSign Envelope ID: 73D0DEB6-19B6-4A86-9C1C-0DFC72D9B5C6

South African
Weather Service

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RESOLUTION

BID ADJUDICATION COMMITTEE (BAC) MEETING 06/2023-2024 - DATE: 14 July 2023

AGENDA ITEM: 10.1

DESCRIPTION: Approval of the award - RFQ Number: REQ-2519 Appointment of a service provider to assist the SAWS with the 2023/24 and 2024/25 financial years' tariff calculations for its aeronautical meteorological services and products based on the cost recovery methodology.

MATTER BEFORE THE BID ADJUDICATION COMMITTEE (BAC) MEETING: AWARD OF RFQ

Committee ***concurred*** *with the recommendation to award* - RFQ Number: REQ-2519 Appointment of a service provider to assist the SAWS with the 2023/24 and 2024/25 financial years' tariff calculations for its aeronautical meteorological services and products based on the cost recovery methodology to Leano Consulting Services for a quoted price of R890 000.00 Incl. VAT.

A budgeted amount of R950 000.00 has been allocated for the procurement of this requirement; there's a cost saving of R60 000.00.

Compiled by:
DocuSigned by: Nthabiseng Mkhabela 8C2948EE207949A Ms. Nthabiseng Mkhabela Secretariat: Bid Adjudication Committee Date: 19/7/2023 | 5:40 PM SAST

NDP 2030

Award RFQ Number: REQ-2519 Appointment of a service provider to assist the SAWS with the 2023/24 and 2024/25 financial years' tariff calculations for its aeronautical meteorological services and products based on the cost recovery methodology.

Recommendation: BAC members	
Recommended/ Not recommended: **Comment:** Recommended DocuSigned by: Khanya Kheswa 4B08446927C8474... Ms. Khanya Kheswa Member: Bid Adjudication Committee Date:20/7/2023 | 9:10 AM SAST	**Recommended/ Not recommended:** **Comment:** Recommended DocuSigned by: Petro Dekker 1B04BC10C0CC4B5... Ms. Petro Dekker Member: Bid Adjudication Committee Date:20/7/2023 | 1:02 PM SAST
Recommended/ Not recommended: **Comment:** **Apology** Mr. Cyril Lumbiwa Member: Bid Adjudication Committee Date:	**Recommended/ Not recommended:** **Comment:** Recommended DocuSigned by: Jonas Mphepya E593076502A944A... Dr. Jonas Mphepya Member: Bid Adjudication Committee Date:20/7/2023 | 1:21 PM SAST
Recommended/ Not recommended: **Comment:** Recommended DocuSigned by: Mnikeli Ndabambi 5414BA56B11D474... Mr. Mnikeli Ndabambi Member: Bid Adjudication Committee Date:20/7/2023 | 12:51 PM SAST	**Approved/Not Approved:** **Comment:** Approved DocuSigned by: Norman Mzizi 84C15F1F56EA438... Mr. Norman Mzizi Chairperson: Bid Adjudication Committee Date:20/7/2023 | 12:33 PM SAST

South African Weather Service

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BID EVALUATION COMMITTEE RECOMMENDATION REPORT: RFQ NUMBER: REQ-2519/23 APPOINTMENT OF A SERVICE PROVIDER TO ASSIST THE SAWS WITH THE 2023/24 AND 2024/25 FINANCIAL YEARS' TARIFF CALCULATIONS FOR ITS AERONAUTICAL METEOROLOGICAL SERVICES AND PRODUCTS BASED ON THE COST RECOVERY METHODOLOGY.

To:	**CHIEF EXECUTIVE OFFICER (CEO) VIA BID ADJUDICATION COMMITTEE (BAC)**		
From:	Finance	**Office:**	Supply Chain Management Office
Tel:	012 367 6076	**Date**	04 July 2023
Strategic Objective	Support Services	**Procurement Plan**	Yes, on the Procurement Plan
Project Description:	**APPOINTMENT OF A SERVICE PROVIDER TO ASSIST THE SAWS WITH THE 2023/24 AND 2024/25 FINANCIAL YEARS' TARIFF CALCULATIONS FOR ITS AERONAUTICAL METEOROLOGICAL SERVICES AND PRODUCTS BASED ON THE COST RECOVERY METHODOLOGY.**		
RFQ Number	**RFQ NUMBER: REQ-2519/23**		

Proposal Particulars

Advertisement date:	02 June 2023	**Publications:**	Email
Compulsory Briefing Session date:	Yes	**The number of proposals received:**	Four (4)
Closing date:	11h00 on 19 June 2023	**Conditions of Contract:**	General Conditions of Contract (GCC)
Validity date: **The tender is valid until:**	60 days Friday, 18 August 2023	**Contract period:**	(2) years

1. Purpose

1.1 To request the Bid Adjudication Committee (BAC) to recommend the appointment of a service provider to provide the South African Weather Service with the appointment of a service provider to assist the SAWS with the 2023/24 and 2024/25 financial years' tariff calculations for its aeronautical meteorological services and products based on the cost recovery methodology, to the Chief Executive Officer.

BID EVALUATION COMMITTEE RECOMMENDATION REPORT: RFQ NUMBER: REQ-2519/23 APPOINTMENT OF A SERVICE PROVIDER TO ASSIST THE SAWS WITH THE 2023/24 AND 2024/25 FINANCIAL YEARS' TARIFF CALCULATIONS FOR ITS AERONAUTICAL METEOROLOGICAL SERVICES AND PRODUCTS BASED ON THE COST RECOVERY METHODOLOGY.

2. Background.

2.1 The South Africa Weather Service seeks to appoint a Financial Management Consultant/Specialist firm with expert knowledge of accounting and economic principles in air navigation charging service system (tariffs), pricing of related goods and services, coupled with advanced financial modelling and forecasting skills.

3 Appointed Bid Evaluation Committee (BEC) Members.

3.1 The BEC is comprised of the following appointed members:

- Ms. Rorisang Moeketsane (Chairperson)
- Ms. Busisiwe Hlongwani (Secretariat)
- Ms. Conny Mphepya (Member – Project Leader)
- Ms. Gaborokwe Khambule (Member)
- Ms. Pheladi Kopedi (Member)
- Mr. Koena Pitjeng (Member)

4 Administrative Response.

4.2 The table below presents bidders that responded to this RFQ on the closing date on 19 June 2023 at 11h00:

Item No	Service Provider	B-BBEE Level of Contribution
1.	Muluma Management Consulting Group	1
2.	HK Mathekga Insurance & Assurance Brokers	2
3.	Business Performance Solutions (Pty) Ltd	4
4.	Leano Consulting Services	1

4.1 SCM Administrative Compliance Requirements (Evaluation Phase 1) (See Annexure A).

Bids received were verified for completeness and correctness. SAWS reserves the right to accept or reject a bid based on the completeness and correctness of the documentation and information provided.

Bid proposals received complied with the following documentation/information listed below:

- Proof of registration on the Central Supplier Database (CSD) of the National Treasury.
- SBD 3.3: Pricing Schedule, completed and signed.
- SBD 4: Declaration of Interests Form fully completed and appropriately signed.
- SBD 6.1: Preference Point Claim forms in terms of the Preferential Procurement Regulations 2022, fully completes and appropriately signed.
- SARS (South African Revenue Services) Tax compliant.

- B-BBEE Certificate of Measured Entity (Valid and compliant original B-BBEE and/or certified copies of Sworn Affidavit must be submitted for any points claimed).

4.2 Bidders disqualified.

No bidder was disqualified on SCM compliance requirements.

Clause 1.6 of the bid document states" The bidders were required to submit the rfq documentation in the following order as per rfq documents. The South African Weather Service (SAWS) reserves the right to reject a bid should it not be submitted in the prescribed format."

Must contain the following information:

- Invitation to Bid: Annexure A
- General Conditions of Contract: Annexure B
- Bidder's Disclosure: Annexure C
- SBD 3.3 for services (Pricing Schedule)
- Preference points claim form in terms of the Preferential Procurement Regulations: Annexure F
- Specifications / Terms of Reference, Annexure H, together with the bidder's response to Annexure H (Technical Proposal).
- POPIA supplier consent form: Annexure I

4.3 Bidders that complied with SCM compliance requirements.

The below table indicates a list of bidders that qualified on SCM compliance requirements to be evaluated further on Technical Mandatory Requirements.

Item	Bidder	Comments
1	Muluma Management Consulting Group	Complied
2	HK Mathekga Insurance & Assurance Brokers	Complied
3	Business Performance Solutions (Pty) Ltd	Complied
4	Leano Consulting Services	Complied

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5 Functional Evaluation Outcome.

5.1 The bidders tabled below did not meet the minimum threshold/score of 70% as required in terms of the functional evaluation criteria and therefore, were disqualified from further evaluation in terms of Price and specific goals and overall functional evaluation of the bid.

No.	Names of Bidders	Total Score
1	Muluma Management Consulting Group	60%
2	HK Mathekga Insurance & Assurance Brokers	60%

5.2 The bidders tabled below met the minimum threshold/score of 70% as required in terms of the functional evaluation and qualified for further evaluation in terms of Price and specific goals.

No.	Names of Bidders	Total Score
1	Leano Consulting Services	100%
2	Business Performance Solutions (Pty) Ltd	85%

7 Price and Specific Goals Evaluation

Bidders who comply with the requirements of this bid will be evaluated according to the preference point scoring system as determined in the Preferential Procurement Regulations, 2022 pertaining to the
Preferential Procurement Policy Framework Act, Act No 5 of 2000.

The following preference point systems are applicable to all bids:

- the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and

- the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).

The value of this bid is estimated NOT to exceed R50 000 000 (all applicable taxes included) and therefore the 80/20 preference point system shall be applicable.

Points for this bid shall be awarded for:

(a) Price; and

(b) Specific Goals (Refer to Annexure F: Preference Points Claim Form).

The maximum points for this bid are allocated as follows:

	POINTS
PRICE	80
SPECIFC GOALS (Refer to Annexure F: Preference Points Claim Form)	20
Total points for Price and Specific Goals	**100**

7.1 Price and B-BBB Evaluation Outcome

	Leano Consulting Services	**Business Performance Solutions (Pty) Ltd**
Ps = 80(1-Pt-Pmin/Pmin)		
Pmin	890 000,00	890 000,00
Pt	890 000,00	3 243 645,00
Pt-Pmin	-	2 353 645,00
(Pt-Pmin)/Pmin	0	2,644544944
1- (Pt-Pmin)/Pmin	1	-1,644544944
80(1- (Pt-Pmin)/Pmin)	**80,00**	**-131,56**
Specific goals	20,00	12,00
price + specific goals	**100,00**	**-119,56**
Ranking	**1**	**2**

Based on the outcome of the 80/20 Price and Specific goals as Preferential Procurement Regulations, 2022 pertaining to the Preferential Procurement Policy Framework Act, Act No 5 of 2000, Leano Consulting Services scored the highest points of 100.

Therefore, it is recommended that Rfq Number: Req 2519/23 be awarded to Leano Consulting Services for the appointment of a service provider to assist the SAWS with the 2023/24 and 2024/25 financial years' tariff calculations for its aeronautical meteorological services and products based on the cost recovery methodology.

8 Due Diligence

The South African Weather Service reserves the right to conduct supplier due diligence prior to the final award or at any time during the contract period. This may include site visits, reference checks, and requests for additional information.

9 Budget Confirmation

An approved amount of R950 000.00 has been budgeted and allocated for the Appointment of a service provider to assist the SAWS with the 2023/24 and 2024/25 financial years' tariff calculations for its aeronautical meteorological services and products based on the cost recovery methodology.

10 Recommendation

It is recommended that the bid be awarded to **Leano Consulting Services** for scoring the highest points based on the 80/20 Price and Specific goals as determined in the Preferential Procurement Regulations, 2022 pertaining to the Preferential Procurement Policy Framework Act, Act No 5 of 2000.

Therefore, RFQ 2519/23 should be awarded to Leano Consulting Services to assist the SAWS with the 2023/24 and 2024/25 financial years' tariff calculations for its aeronautical meteorological services and products based on the cost recovery methodology.

Details	
Name of Bidder	**Leano Consulting Services**
Bid Price	**R 890 000.00**
Point for Price	**80.00**
Specific goals	20 (Level one)
Total Point	**100**

BID EVALUATION COMMITTEE RECOMMENDATION REPORT: RFQ NUMBER: REQ-2519/23 APPOINTMENT OF A SERVICE PROVIDER TO ASSIST THE SAWS WITH THE 2023/24 AND 2024/25 FINANCIAL YEARS' TARIFF CALCULATIONS FOR ITS AERONAUTICAL METEOROLOGICAL SERVICES AND PRODUCTS BASED ON THE COST RECOVERY METHODOLOGY.

12. Bid Evaluation Committee Recommendation

Compiled by: Hlongwani Ms. Busisiwe Hlongwani Secretariat: Bid Evaluation Committee ...11......./......July ..../2023	
Recommended/ Not recommended: Ms. Conny Mphepya Member: Bid Evaluation Committee ..../......................./2023	**Recommended/ Not recommended:** Kopedi Ms. Pheladi Kopedi Member: Bid Evaluation Committee 11/07 /2023
Recommended/ Not recommended: Gkhambule Ms. Gaborekwe Khambule Member: Bid Evaluation Committee ...11..../.....07............../2023	**Recommended/ Not recommended:** Pitjeng Mr. Koena Pitjeng Member: Bid Evaluation Committee ...11../.........07.........../2023
Supported by: Moeketsane **Ms. Rorisang Moeketsane** **Chairperson: Bid Evaluation Committee** ....11/...July............/2023	

Record Reference: SCM-ACQ-BAC-SAWS-2519/23
Document Type: Bid Evaluation Report
Version:1

SWORN AFFIDAVIT – B-BBEE EXEMPTED MICRO ENTERPRISE

I, the undersigned,

Full name & Surname	Xolani Sibiya
Identity number	791130 5355 084

Hereby declare under oath as follows:

1. The contents of this statement are to the best of my knowledge a true reflection of the facts.

2. I am a member / director / owner of the following enterprise and am duly authorised to act on its behalf:

Enterprise Name	Lemo Consulting Services
Trading Name	Lemo Consulting Services
Registration Number	2006/064423/23
Enterprise Address	4 Prim Street Bryanston Johannesburg, 2148

3. I hereby declare under oath that:
- The enterprise is 100 % black owned;
- The enterprise is 0 % black woman owned;
- Based on the management accounts and other information available on the 2023 financial year, the income did not exceed R10,000,000.00 (ten million rands);
- Please confirm on the table below the B-BBEE level contributor, **by ticking the applicable box.**

100% black owned	**Level One** (135% B-BBEE procurement recognition)	✓
More than 51% black owned	**Level Two** (125% B-BBEE procurement recognition)	
Less than 51% black owned	**Level Four** (100% B-BBEE procurement recognition)	

4. The entity is an empowering supplier in terms of the dti Codes of Good Practice.

5. I know and understand the contents of this affidavit and I have no objection to take the prescribed oath and consider the oath binding on my conscience and on the owners of the enterprise which I represent in this matter.

6. The sworn affidavit will be valid for a period of 12 months from the date signed by commissioner.

Deponent Signature: ______

Date: 26-05-2023

Commissioner of Oaths
Signature & stamp

WILSON M. CHONGO
Practising Attorney R.S.A • Ex-Officio
Suite 19, Second Floor
Katherine & West, 114 West Street
Sandown, SANDTON
Tel: 011 303 7900 • Fax: 011 303 7999

South African Revenue Service

TAX COMPLIANCE STATUS
PIN Issued

Enquiries should be addressed to SARS:

Contact Details

SARS
Alberton
1528

Contact Centre Tel: 0800 00 7277
SARS website: www.sars.gov.za

LEANO CONSULTING SERVICES
7 SAN VITO
NANYUKI ROAD
SUNNINGHILL
2198

Details

Taxpayer Reference Number: 9270701171 (Always quote this reference number when contacting SARS)

Issue Date: 2023/05/17

Dear Taxpayer

TAX COMPLIANCE STATUS PIN ISSUED

The South African Revenue Service (SARS) has issued your tax compliance status (TCS) PIN as indicated below:

TCS Details:	
Taxpayer Name	Leano Consulting Services
Trading Name	LEANO CONSULTING SERVICES
Taxpayer Reference Number(s)	IT - 9270701171 Vat - 4490265321
Purpose of Request	Good Standing
Request Reference Number	0010570692GS1705231520146
PIN	DC5784623M
PIN Expiry Date	17/05/2024

You may authorise a third party to view your TCS by providing them the PIN. The PIN only allows the third party access to your TCS. All your other tax information remains secure.

Your TCS displayed is based on your compliance as at the date and time the PIN is used.

You may cancel this PIN at any time before the expiry date reflected above. Once cancelled, a third party will not be able to verify your TCS.

SARS reserves the right to cancel the TCS application and associated PIN in the event that it was issued in error or provided on the basis of fraud, misrepresentation or non-disclosure of material facts.

More details regarding our channels, office hours, services, tailored information regarding tax as well as a comprehensive FAQ repository are available on the SARS website: www.sars.gov.za.

We value your support and contribution to our country's economy and prosperity. We strive to ensure that you clearly understand what is expected from you, as well as what your rights as a taxpayer are.

Sincerely

ISSUED ON BEHALF OF THE COMMISSIONER FOR THE SOUTH AFRICAN REVENUE SERVICE

South African Weather Service

Administrative Compliance:

Appointment of a service provider to assist the SAWS with the 2023/24 and 2024/25 financial years' tariff calculations for its aeronautical meteorological services and products based on the cost recovery methodology.RFQ 2519/22)

Closing Date: 19 June 2023

r	Supplier Name	National Treasury CSD. (Yes/No)	Tax Information CSD report Yes/No	SBD 3.1 Completed and Signed (Yes/No)	SBD 4 Completed and Signed (Yes/No)	SBD 6.1 Completed and Signed (Yes/No)	POPIA	Specific Goals	Total Bid Price	Comment
1.	Muluma Management Consulting Group	Yes	Yes	Yes	Yes	Yes	Yes	Level 1	R 5 543 000.00	Comply
2.	HK Mathekga Insurance & Assurance Brokers	Yes	Yes	Yes	Yes	Yes	Yes	Level 1	R985 00.00	Comply
3.	Business Performance Solutions (Pty) Ltd	Yes	Yes	Yes	Yes	Yes	Yes	Level 4	R3 243 645.00	Comply

Form: Administrative Compliance

RFQ: 2519/23

South African Weather Service

r	Supplier Name	National Treasury CSD. (Yes/No)	Tax Information CSD report Yes/No	SBD 3.1 Completed and Signed (Yes/No)	SBD 4 Completed and Signed (Yes/No)	SBD 6.1 Completed and Signed (Yes/No)	POPIA	Specific Goals	Total Bid Price	Comment
4.	Leano Consulting Services	Yes	Yes	Yes	Yes	Yes	Yes	Level 1	R890 000.00	Comply

Checked by: Acquisition Management: Busisiwe Hlongwani **Signature:** __________ **Date: __11/07/2023________**

Record Reference: RFQ 2519/23

TO:	Chief Financial Officer - Mr. Norman Mzizi Senior Manager: SCM – Ms. Khanya Kheswa Senior Manager: - Mr. Lulama Gumenge
FROM:	Ms. Pheladi Kopedi – Cost and Management Accountant
SUBJECT:	Approval of Terms of Reference to appoint a service provider to assist the SAWS with the 2023/24 and 2024/25 financial years tariff calculations for its aeronautical meteorological services and products through the cost recovery period methodology.
DATE:	25 May 2023

1. Purpose

To obtain approval of the attached Terms of Reference to appoint a service provider to assist the SAWS with the 2023/24 and 2024/25 financial years' tariff calculations for the provision of its aeronautical services based on the cost recovery methodology.

2. Background

The South Africa Weather Service seeks to appoint a Financial Management Consultant/Specialist firm with expert knowledge of accounting and economic principles on air navigation charging service system (aviation tariffs), pricing in relation to provision of aeronautical services coupled with advanced financial modelling and forecasting skills.

The Service Provider undertaking this exercise will be required to conduct this engagement with a clear understanding of the SAWS mandate and its operations at Head Office and Regional Offices including the organisational governance structure.

3. Financial Implication

R950 000-00 was budgeted for under cost centre 580, account code 85301 for this requirement.

4. Recommendation

It is hereby recommended that the Chief Financial Officer approve the attached Terms of Reference for quotations to be invited for the appointment of a service provider for the above requirement.

Approval of Terms of Reference / Specifications for procurement above R500k up to R1million as per Delegation of Authority for RFQ's, RFP's and Expression of Interest.

South African Weather Service

Originator:	
Name & Surname:	Ms. Pheladi Kopedi
Designation:	Manager: Cost and Management Accounting
Signature:	Kopedi
Date:	25/05/2023

Recommended by: Senior Manager: Finance	
Name & Surname:	Mr. Lulama Gumenge
Designation:	Senior Manager: Finance
Signature:	
Date:	25/05/2023

Recommendation supported by: Supply Chain Management	
Name & Surname:	Ms. Khanya Kheswa
Designation:	Senior Manager: Supply Chain Management
Signature:	KKheswa
Date:	25/05/2023.

Approved by: Chief Financial Officer		
Approved ✓	Not Approved	Approved with amendments
Provide additional information below where applicable		
Name & Surname:	Mr. Norman Mzizi	
Designation:	Chief Financial Officer	
Signature:		
Date:	25/5/2023	