



SOUTH AFRICAN BROADCASTING CORPORATION LIMITED SOC

REGISTRATION NUMBER 2003/023915/30

DEVIATION REQUEST TO APPOINT INALA BROADCAST PTY LTD FOR THE ACQUISITION OF SPECTRA
CERTIFIED TERAPACK TAPES FOR A ON AN AS AND WHEN REQUIRED BASIS TILL THE 30TH OF
SEPTEMBER 2027.

1. DEPARTMENT REQUESTING THE DEVIATION

SABC Post-Production facilities

2. NATURE OF THE DEVIATION

Table 1: Nature of Request

	Tick
Sole provider	
Emergency	
Urgency	
Single sourcing	
Impracticality	x

3. PURPOSE

The purpose of this submission is to request approval to deviate from the normal procurement process and appoint **Inala Broadcast Pty Ltd** for the acquisition of spectra certified Terapack tapes on as and when required basis at an unknown cost, from the approval of this deviation to the 30th of September 2027 when the contract to support the LTO Achieve system expires.

4. BACKGROUND

Henley Postproduction Facilities is utilizing the LTO Archiving system attached to the Dalet Galaxy Mam system as Deep Archive. The LTO Archiving system is used mainly by the internal clients from TV Content to archive all the Licensed and SABC content that is delivered through Aspera from International and Local content providers and to retrieve content for transmission. The News Archive department is also archiving the News content gathered by the Journalist across all the regions and retrieve it for the News content for playout in the News studios.

The LTO Library is also used to retrieve the content that was digitized and archived on LTO-6 tapes from the Legacy Preservation project. The LTO Archive system consists of the SpectraLogic Library with 10 rack units of which the two racks are service racks and the network storage device - The Library is populated with 5000 licensed slots.

Inala Broadcast (Pty) Ltd was appointed through an RFP process (RFP/IT/2022/7) to support the LTO Archive system for a period of 5 years. The Service Level Agreement (SLA) number is 46000001319 and is ending in September 2027.

The Spectra Certified Media - LTO tapes are unwrapped with pre-applied barcode labels and bundled in TeraPack containers ready for bulk-loading into your Spectra Tape Series library.

The TeraPack tapes are kept as stock item and the material number is 8101, and this request seeks approval to deviate and procure TeraPack tapes directly from Inala Broadcast (Pty) Ltd on an as and when required in line with DAF threshold. In the past the request for quotation processes were followed by the Buyer, however, the responses were only received from Inala Broadcast (Pty) Ltd.

5. SCOPE OF WORK

The scope of work includes the supply of The Spectra Certified Media – LTO TeraPack tapes with pre-applied barcode labels and bundled in TeraPack containers ready for bulk-loading into the Spectra Tape Series library.

6. REASONS FOR THE DEVIATION

Inala Broadcast (Pty) Ltd was appointed through an RFP process (RFP/IT/2022/7) to support the LTO Archive system for a period of 5 years ending on 30 September 2027. The Service Level Agreement (SLA) number is 46000001319.

Inala Broadcast Technologies is the preferred supplier for the Spectra certified TeraPack tapes due to compatibility of the hardware and the TeraPack tapes used on the LTO Archive system. The RFQ processes were followed however, the highest bidders were not awarded as they didn't have the sequence number. The last sequence number is provided by the OEM, therefore procuring from other suppliers will not work based on reason given below. To avert the potential (CAATS system) audit finding of not awarding the highest bidder, the deviation process is an option since RFQ processes have been tested.

The Spectra Certified Media - LTO tapes are unwrapped with pre-applied barcode labels and bundled in TeraPack containers ready for bulk-loading into the Spectra Tape Series library. Therefore, SpectraLogic as the OEM (refer to annexure G) keeps the records of the sequence and the type of barcodes supplied so that they do not duplicate the barcodes.

Table 2: Reasons why RFQ was not awarded.

RFQ Number	Date advertised	Names of respondents	Reason why the RFQ was not awarded
4500139414	27.07.2020	INALA	Sequence number on the tapes can only be supplied by OEM, Inala is official distributor for Spectra logic products.
4500140197	10.12.2020	INALA, JASCO, KPG & PROTEA ELECTRONICS	Sequence number on the tapes can only be supplied by OEM, Inala is official distributor for Spectra logic products.
4500140706	31.03.2021	INALA	Sequence number on the tapes can only be supplied by OEM, Inala is official distributor for Spectra logic products.
4500143301	15.07.2022	INALA & PROTEA ELECTRONICS	Sequence number on the tapes can only be supplied by OEM, Inala is official distributor for Spectra logic products.
4500140040	13.11.2020	KPG,JASCO &PROTEA ELECTRONICS	Sequence number on the tapes can only be supplied by OEM, Inala is official distributor for Spectra logic products.

4500143167	20.06.2022	INALA & PROTEA ELECTRONICS	Sequence number on the tapes can only be supplied by OEM, Inala is official distributor for Spectra logic products.
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The LTO Library is also used to retrieve the content that was digitized and archived on LTO-6 tapes from the Legacy Preservation project. The LTO Archive system consists of the SpectraLogic Library with 10 rack units of which the two racks are service racks and the network storage device - The Library is populated with 5000 licensed slots.

The Spectra Certified Media - LTO tapes are unwrapped with pre-applied barcode labels and bundled in TeraPack containers ready for bulk-loading into the Spectra Tape Series library. Therefore, SpectraLogic as the OEM (Letter attached) keeps the records of the sequence and the type of barcodes supplied so that they do not duplicate the barcodes.

7. VENDOR SELECTION

Inala were appointed through an RFP process, (RFP/IT/2022/7).

8. CONTRACT HISTORY RELATING TO THIS VENDOR

This is a new contract that was awarded in 2022.

9. BUDGET FOR THE PROJECT

Table 3: Available budget

DESCRIPTION	COST (excluding VAT)	GL ACCOUNT	COST CENTRE
Available Funds	R 642, 000.00	211400	1387

10. FINANCIAL IMPLICATION

The estimated budget for the next five years will not be more than R 10,000,000.00 excluding VAT, this is derived from the reason that the PLM (Preservation of Legacy Material) project which is about to start next year will be delivering the digitized content directly to the Dalet Galaxy system for archiving. Sport will also be archiving more content with the use of the Dalet Galaxy system.

11. COMPLIANCE WITH SCM REGULATIONS AND/OR SABC POLICIES:

Table 4: Compliance Overview

PFMA SCM Instruction No. 3 of 2021/2022	Comply	This request complies with the instruction
SCM Instruction Note 9 of 2017/19	Comply	The supplier is tax compliant
BBBEE	Comply	Level 2
Delegation of Authority	Comply	Approval is requested in line with DAF. The level of delegation is the Head of SCM
Central Supplier Data Base	Registered and complies	CSD Number: MAAA0266645
Completed Foreign Supplier Tax	N/A	Supplier is a local supplier
TV Licenses	Comply	Attached

12. LEGAL IMPLICATIONS

None

13. RISK AND MITIGATIONS

In the event that this deviation request is not approved, the following may be experienced:

- Non-approval of the request will require the ongoing RFQ process to be followed yielding the same results. An attempt by SCM to test the market through RFQ failed as only Inala responded to the requests.

14. RECOMMENDATIONS

Based on the motivation provided, it is recommended that:

- The Head of Supply Chain Management approves the deviation request to appoint Inala Broadcast (Pty) Ltd for the acquisition of Spectra certified TeraPack tapes on an as and when required basis from the approval of this deviation to 30 September 2027 when the contract to support the LTO Archive system expires.

- The Head of Supply Chain Management to duly sign the award letter.
- The Legal department to create an addendum to the initial contract.

15. SIGNATURES

Prepared by:



Nombulelo Ntozini

Demand Management Office

Reviewed by:



Michael Mthembu

Head: SCM Governance, Compliance and Support

Approved by:

Phumzile Njoko

Head of Supply Chain Management

17 January 2023

Date

17 January 2023

Date

Date

16. SUPPORTING DOCUMENTS:

Annexure A: Business Plan

Annexure B: BEE Certificate

Annexure C: TV Licenses

Annexure D: Funds Availability forms

Annexure E: CSD report

Annexure F: GIB Insurance Broker 2019 Contract

Annexure G: Letter of supply/ reseller authorization