

APPOINTMENT OF ENTERPRISE SUPPLIER DEVELOPMENT BENEFICIARIES UNDER THE ICT SECTOR



SOUTH AFRICAN BROADCASTING CORPORATION LIMITED SOC

REGISTRATION NUMBER 2003/023915/30

ENTERPRISE AND SUPPLIER DEVELOPMENT(ESD) INCUBATION

INCUBATION/ESD BENEFICIARIES TITLE

APPOINTMENT OF ENTERPRISE SUPPLIER DEVELOPMENT BENEFICIARIES UNDER THE ICT SECTOR

EXPECTED TIMEFRAME

PROCESS	EXPECTED DATES
Advertisement Date:	02 September 2026
Bid Available from:	National Treasury's tender portal (http://www.etenders.gov.za) SABC Website (http://www.sabc.co.za/sabc/tenders/) SABC Media platforms
Province	SABC Gauteng
Briefing Session Date & Time:	09 th October 2026@11:00am SABC Radio Park Building, Auckland Park
Link for virtual Briefing Session:	https://teams.microsoft.com/meet/328970608860276?p=nYB9wiNxD5aYR4cuK7

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Province Briefing Session Date & Time: Link for virtual Briefing Session:	SABC Cape town 09th September 2026@11:00am SABC Offices, 209 Beach Road, Sea Point https://teams.microsoft.com/meet/3301976515452?p=sSgz1LDbuHtCsDBO9B
Province: Briefing Session Date & Time: Link for virtual Briefing Session:	SABC Port Elizabeth/ Gqeberha 15th September 2026@11:00am Conyngham Road, Parsons Hill, Gqeberha, https://teams.microsoft.com/meet/361510816997495?p=RQZ3fekbyTnsbvZ1wZ
Province: Briefing Session Date & Time: Venue Link for virtual Briefing Session:	SABC Ku – Gompo (East London) 09th September 2026@11:00am TO BE ADVISED IN THE DUE COURSE VIA ADDENDUM https://teams.microsoft.com/meet/3301976515452?p=sSgz1LDbuHtCsDBO9B
Province: Briefing Session Date & Time Link for virtual Briefing Session:	SABC Umtata 15th September 2026 @11:00am 96 Sutherland Street, PRD building, Umtata https://teams.microsoft.com/meet/3301976515452?p=sSgz1LDbuHtCsDBO9B
Province: Briefing Session Date & Time: Link for virtual Briefing Session:	SABC Polokwane 29th September 2026@11:00am SABC Offices,19 Hospital Street, Polokwane https://teams.microsoft.com/meet/364355263569738?p=3frNDNM4dPXODjZBvI

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Province: Briefing Session Date & Time: Link for virtual Briefing Session:	SABC Mafikeng 18th September 2026 @11:00am Cnr Rd. Albert Luthuli Drive & James Moroka, Mmabatho https://teams.microsoft.com/meet/398648152144050?p=vZ6SYaCeLjB17X3BBc
Province: Briefing Session Date & Time: Link for virtual Briefing Session	SABC Thohoyandou 01ST October 2026 @11:00am SABC Offices, Mphephu Street ,next to Vhembe District Municipality. https://teams.microsoft.com/meet/379052132065086?p=dxrptF94www8vaApSW
Province: Briefing Session Date & Time: Link for virtual Briefing Session:	SABC Bloemfontein 06th October 2026 @11:00am Cnr of Kellner and Markgraaf Streets, Westdene, Bloemfontein https://teams.microsoft.com/meet/395268554830444?p=07QH5VZ6gDCXXcoeZ6
Province: Briefing Session Date & Time: Link for virtual Briefing Session:	SABC Durban 18th September 2026 @11:00am SABC Offices, 100 KE Masing Road, Durban https://teams.microsoft.com/meet/381316606891652?p=8hGnCZpUpifXMrF3p
Province: Briefing Session Date & Time: Link for virtual Briefing Session:	SABC Mpumalanga 22nd September 2026 @11:00am City Centre Complex, Cnr Andrew & Madiba Roads, Nelspruit (Mbombela) https://teams.microsoft.com/meet/349885862672330?p=gR139v

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	YQYllfiyRa4x
Closing Date and Time	14 October 2026 @ 12:00 noon
Contact details	tenderqueries@sabc.co.za

The SABC retains the right to change the timeframe whenever necessary and for whatever reason it deems fit.

DELIVERY

RFPsubmissions@sabc.co.za

NB: Links for we-transfer and google drop box should only expire 30 days after submission.

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BENEFICIARIES TO COMPLETE THE BELOW TABLE

COMPANY NAME	
TRADING NAME	
CSD NUMBER	

PLEASE SELECT / TICK THE PROVINCE YOU ARE APPLYING UNDER AND PROVIDE PROOF OF RESIDENCE.

FAILURE TO TICK AND PROVIDE PROOF OF RESIDENCE WILL LEAD TO DISQUALIFICATION

EASTERN CAPE	
FREE STATE	
GAUTENG	
KWA ZULU NATAL	
LIMPOPO	
MPUMALANGA	
NORTHERN CAPE	
NORTHWEST	
WESTERN CAPE	

KINDLY COMPLETE THE FOLLOWING INFORMATION:

EMAIL ADDRESS:

TEL NO:

VAT REG NO IF

COMPANY NAME:

ANY

SIGNATURE:

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NAME (BLOCK LETTERS): _____

Vendor CSD Registration No: _____

PROVINCE _____

BACKGROUND

SABC is in the process of sourcing the Beneficiaries for the Enterprise and Supplier Development Incubation program with the aim of Empowering suppliers by providing monetary / non-monetary support this will be based on the need analysis report that will be conducted for each beneficiary, this support will be in the form of skills development, growth, and access to markets, The following will be key focus areas in the development of the beneficiaries but not limited to:

OBJECTIVE:

Empower suppliers by providing support in the form of skills development, growth, and access to markets. Key focus areas:

- Coaching and mentoring
- Access to markets (Supplier linkages)
- Business and technical training
- Monthly engagement sessions and workshops
- Create a platform for emerging suppliers to understand SABC tendering requirements for increased supplier pipeline and improved tender success rate.

MONITORING OF INCUBATION SUPPORT PROGRAM (ISP)

- ESD agreement signed by both parties.
- Reporting on individual business unit performance with regards to ESD
- Signed daily register by each beneficiary in the incubator.
- Reporting on strategic alliances formed with external stakeholders and to monitor their benefit to the SABC to ensure value-add.
- The employee time allocated to the qualifying businesses will be well documented and signed off by the supplier confirming the time spent and services rendered. (Minimum required -12 days)
- Supplier feedback forms will be submitted by the beneficiaries to assess the impact of the program as well as gaps to be considered for the improvement of the program.
- Collect data on supplier performance post incubation program.

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1.MANDATORY CRITERIA

No.		Comply/Not Comply
1.1	These EMEs must be in the ICT Sector in each SABC regional office (Province)	

NON-COMPLIANT TO THE MANDATORY CRITERIA WILL RESULT IN AUTOMATIC DIS-QUALIFICATION

2. REQUIRED DOCUMENTS

- A BBBEE Certificate/Sworn Affidavit
- A SARS PIN/Letter of Good Standing
- CIPC Registration document and Letter of Good Standing
- Financial Statements/Management Accounts/Company Bank Statement for the last 12 Months

3. CONDITIONS OF PARTICIPATION

- Participation must be willing to come for an interview.
- Must be willing to sign the Enterprise Development Agreement with SABC
- Provide all documents that might be required by SABC.
- Late submission of proposal will be disqualified.
- SABC reserves the right to conduct site visit on its sole discretion.

4. DETAILED REQUIREMENTS TO PARTICIPATION (Targeted Area but not limited to)

- Black owned EME's Registered from 2020 to current across all provinces.
- Enterprises owned by Previously Disadvantaged Individuals (PDI) in the Technology/Broadcasting Industry (ICT sector)
- EMEs whose turnover is less than R1 000 000 per annum.
- EMEs with a staff compliment of less than 10 permanent employees
- EMEs whose tax matters are in order
- EME which is at least 51% owned by black people who are youth.
- EME which is at least 51% owned by black people who are women.
- EME which is at least 51% owned by black people with disabilities.

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- EME which is 51% owned by black people living in rural or underdeveloped areas or townships.
- EMEs whose total net asset value is less than R 200 000/R500 000
- Director/owners with an ICT relevant qualification

5. EVALUATION METHODOLOGY/CRITERIA

- Beneficiaries should note that only beneficiaries who met the **Mandatory Criteria** of the invitation/ incubation shall be evaluated further for **Functionality**.
- Responses will be evaluated using a predetermined set of evaluation criteria. The evaluation criteria are designed to reflect the SABC's requirements in terms of identifying a suitable beneficiary and ensure the selection process is transparent and afford all the bidders a fair opportunity for evaluation and selection.

5.1 Technical Evaluation

- The beneficiary's submission will be technically evaluated **out of a maximum threshold of 60 points** should the beneficiaries not meet the required points, and they will be disqualified and will **not** qualify for further evaluation.

5.2 Technical Evaluation Criteria

Evaluation is based on functionality, which will be evaluated using the following criteria and points.

Evaluation Area	Evaluation Criteria	Min Points	Max Points
<i>Business Turnover</i>	<i>EMEs whose turnover is more than R30 000 and less than R1 000 000 per annum and at least one client in the last 12 months</i>	10	10
Compliance to Tax	EMEs who are tax compliant relative to the reported turnover per annum	10	10
Black Ownership	EME which is at least 51% owned by black people.	10	10
Youth/Women/Disabled Ownership.	EME which is at least 51% owned by black people who are either youth/women/disabled	10	10
Designated Area	EME which is 51% owned by black people living in rural or underdeveloped areas or townships	10	10
Business proposal	Applicants must submit a business proposal whether the business idea presented appears commercially viable i.e., evidence innovation, financial projections, and team	10	10

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	capacity		
Total		60	60

ESD Beneficiaries who obtain less than a **maximum threshold of 60 points** will be declared non-responsive and will be eliminated from further evaluation/process.

6. OBJECTIVE CRITERIA

- 6.1.1 The SABC reserve the right not to consider proposals from ESD beneficiaries who are currently in litigation with the SABC.
- 6.1.2. The SABC further reserve the right not to appoint any ESD beneficiary who are blacklisted or have committed other acts of fraud and misrepresentation of facts e.g., tax compliance, BBBEE, company financials, etc. Will be eliminated from the process.
- 6.1.3 SABC at its discretion and budgetary constraints reserves a right to award a maximum of only ten (10) beneficiaries, based on the outcome of the final scoring ranking.
- 6.1.4 Beneficiaries that were previously appointed for the same program are not allowed to apply

END OF DOCUMENT