

Microsoft Volume Licensing - Customer Price Sheet - Preliminary

Quote Number:	3132990.001	Billing currency:	USD
Creation Date:	2026/01/26	Term Of Agreement:	3 Years
Effective Duration:	30 days	Opportunity ID:	7-3ESGSHFIJ4
Enrollment Number:		Payment Schedule:	Annual
Language:	English (United States)		
Price List Month:	January 2026		

Direct Enterprise Enrollment - Renewal Quote
Customer Contact

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Partner Contact(s)
Software Advisor

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Microsoft Contact

Mostafa Ismael Shory (International Supplier)
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Quote Summary	
Summary Item	Totals (USD)
Customer Earned Price (3 Years)	1 441 142,58
Total Credit Amount	0,00
Total Annual Payment Year 1	480 380,86
Total Annual Payment Year 2	480 380,86
Total Annual Payment Year 3	480 380,86

SECTION 1 - Licenses and Software Assurance					
Pricing & Usage Year 1					
Product Description	Part Number	Net Unit Price (USD)	License Quantity	Usage Country	Extended Amount (USD)
Additional Products					
Project Standard ALng SA	076-01912	109,60	20	South Africa	2 192,00
Visio Professional ALng SA	D87-01159	93,40	8	South Africa	747,20
SQL Server Enterprise Core ALng SA 2L	7JQ-00343	2 100,33	6	South Africa	12 601,98
System Center DC Core ALng SA 2L	9EP-00208	45,91	32	South Africa	1 469,12
Win Server DC Core ALng SA 2L	9EA-00278	117,65	32	South Africa	3 764,80
Win Server Standard Core ALng SA 2L	9EM-00270	20,64	24	South Africa	495,36
Total Year 1 Payment					21 270,46
Invoice Date: Enrollment Effective Date or if received after Enrollment Effective Date upon our acceptance					
Pricing & Usage Year 2					
Product Description	Part Number	Net Unit Price (USD)	License Quantity	Usage Country	Extended Amount (USD)
Additional Products					
Project Standard ALng SA	076-01912	109,60	20	South Africa	2 192,00
Visio Professional ALng SA	D87-01159	93,40	8	South Africa	747,20
SQL Server Enterprise Core ALng SA 2L	7JQ-00343	2 100,33	6	South Africa	12 601,98
System Center DC Core ALng SA 2L	9EP-00208	45,91	32	South Africa	1 469,12
Win Server DC Core ALng SA 2L	9EA-00278	117,65	32	South Africa	3 764,80
Win Server Standard Core ALng SA 2L	9EM-00270	20,64	24	South Africa	495,36
Total Year 2 Payment					21 270,46
Invoice Date: 1st Anniversary Date					
Pricing & Usage Year 3					
Product Description	Part Number	Net Unit Price (USD)	License Quantity	Usage Country	Extended Amount (USD)
Additional Products					
Project Standard ALng SA	076-01912	109,60	20	South Africa	2 192,00
Visio Professional ALng SA	D87-01159	93,40	8	South Africa	747,20
SQL Server Enterprise Core ALng SA 2L	7JQ-00343	2 100,33	6	South Africa	12 601,98
System Center DC Core ALng SA 2L	9EP-00208	45,91	32	South Africa	1 469,12

Win Server DC Core ALng SA 2L	9EA-00278	117,65	32	South Africa	3 764,80
Win Server Standard Core ALng SA 2L	9EM-00270	20,64	24	South Africa	495,36
Total Year 3 Payment					21 270,46
Invoice Date: 2nd Anniversary Date					
TOTAL SECTION 1 VALUE YEARS 1 - 3					63 811,38

SECTION 2 - Monthly Subscriptions									
Pricing & Usage Year 1									
Product Description	Part Number	Usage Indicator	Usage Start Date	Unit Of Measure	Unit Quantity	Net Unit Price (USD)	License Quantity	Usage Country	Extended Amount (USD)
Enterprise									
M365 E5 Unified Sub Per User	AAD-33168	Adjustable	2026/05/01	Monthly	12	43,32	600	South Africa	311 904,00
Additional Products									
M365 Copilot Sub Add-on	83I-00001	Adjustable	2026/05/01	Monthly	12	30,00	400	South Africa	144 000,00
Azure prepayment	6QK-00001	Adjustable	2026/05/01	Monthly	12	100,00	2	South Africa	2 400,00
Teams Rooms Pro Sub Per Device	V9B-00001	Adjustable	2026/05/01	Monthly	12	33,60	2	South Africa	806,40
Total Year 1 Payment									459 110,40
Invoice Date: Enrollment Effective Date or if received after Enrollment Effective Date upon our acceptance									
Pricing & Usage Year 2									
Product Description	Part Number	Usage Indicator	Usage Start Date	Unit Of Measure	Unit Quantity	Net Unit Price (USD)	License Quantity	Usage Country	Extended Amount (USD)
Enterprise									
M365 E5 Unified Sub Per User	AAD-33168	Adjustable	-	Monthly	12	43,32	600	South Africa	311 904,00
Additional Products									
M365 Copilot Sub Add-on	83I-00001	Adjustable	-	Monthly	12	30,00	400	South Africa	144 000,00
Azure prepayment	6QK-00001	Adjustable	-	Monthly	12	100,00	2	South Africa	2 400,00
Teams Rooms Pro Sub Per Device	V9B-00001	Adjustable	-	Monthly	12	33,60	2	South Africa	806,40
Total Year 2 Payment									459 110,40
Invoice Date: 1st Anniversary Date									
Pricing & Usage Year 3									
Product Description	Part Number	Usage Indicator	Usage Start Date	Unit Of Measure	Unit Quantity	Net Unit Price (USD)	License Quantity	Usage Country	Extended Amount (USD)
Enterprise									
M365 E5 Unified Sub Per User	AAD-33168	Adjustable	-	Monthly	12	43,32	600	South Africa	311 904,00
Additional Products									
M365 Copilot Sub Add-on	83I-00001	Adjustable	-	Monthly	12	30,00	400	South Africa	144 000,00
Azure prepayment	6QK-00001	Adjustable	-	Monthly	12	100,00	2	South Africa	2 400,00
Teams Rooms Pro Sub Per Device	V9B-00001	Adjustable	-	Monthly	12	33,60	2	South Africa	806,40

Total Year 3 Payment	459 110,40
Invoice Date: 2nd Anniversary Date	
TOTAL SECTION 2 VALUE YEARS 1 - 3	1 377 331,20
TOTAL DEAL VALUE YEARS 1 - 3	1 441 142,58

Future Pricing				
Enterprise Online Services				
Product Description	Part Number	Net Unit Price(USD) / Month		
Future Monthly - Enterprise Online Services				
M365 E5 Unified Sub Per User	AAD-33168	57,00		
Additional Products				
Product Description	Part Number	Pricing Information		
		Net Unit True up Price (USD)		
True-Ups		Year 1	Year 2	Year 3
Project Standard ALng LSA	076-01776	757,92	630,48	503,04
Visio Professional ALng LSA	D87-01057	646,14	537,54	428,94
SQL Server Enterprise Core ALng LSA 2L	7JQ-00341	15 874,44	13 432,20	10 989,96
System Center DC Core ALng LSA 2L	9EP-00037	347,10	293,70	240,30
Win Server DC Core ALng LSA 2L	9EA-00039	889,08	752,28	615,48
Win Server Standard Core ALng LSA 2L	9EM-00562	156,24	132,24	108,24
Additional Online Products				
Product Description	Part Number	Pricing Information		
Online Services		Net Unit Price (USD)/ Month		
M365 Copilot Sub Add-on	83I-00001	30,00		
Teams Rooms Pro Sub Per Device	V9B-00001	40,00		

Product Notes
Note 1: If the payment structure is changed, the list price may not reflect the actual list price but may be updated to reflect the payment structure chosen.
Note 2: Purchase Orders should include taxes where applicable.
Note 3: For Monthly Subscription Licenses, including Online Services, Total Extended Amount will be calculated to reflect Monthly Net Unit Price multiplied by Months Remaining multiplied by License Quantity. If the Usage Date changes to a later date which impacts Months Remaining, this Extended Amount will be used to reflect this proration for any month invoiced after the initial month. The Usage Start Date only applies to the initial Pricing and Usage period. Subsequent Pricing and Usage periods align to continue coverage until the end of the subscription term.
Note 4: Future Monthly Subscription pricing is expressed in monthly terms to support pro-ration of months remaining in the Enrollment based on usage date of order. Online Services must be ordered prior to deployment, except where permitted through License Reservation for those Online Services eligible for the true-up or annual order process.
Note 5: The AppFabric Cache part numbers are all priced and reported in discrete 128 MB increments, regardless of the actual size of the cache. For example, if Enrolled Affiliate's Enterprise utilizes a 1 GB cache for a complete month, Enrolled Affiliate will be charged eight times the Monthly Net Unit Price. Similarly, if Enrolled Affiliate's Enterprise utilizes a 4 GB cache for an entire month, Enrolled Affiliate will be charged 32 times the Monthly Net Unit Price.
Note 6: For individual Microsoft Azure Services, Microsoft may lower prices during the Enrollment term. If Channel Price Sheet indicates a higher price than the then-current price, Microsoft may give the lower price(s) during the period they are in effect. The lower price(s) will be indicated in the applicable price list for the Enterprise offering and on the Microsoft Azure Enterprise Portal.
Note 7: For on-premises Subscription Licenses, true-up order must reflect the correct Usage Date when incremental Product quantity was first used or Qualified Devices/Users (if applicable) were added.
Note 8: Microsoft Professional Services: If no Professional Services support SKU is listed on this Price Sheet, Customer acknowledges that such support is not included in this Enterprise Agreement.
Note 9: The purchase of Services for which Enrolled Affiliate is invoiced under these terms and conditions is strictly at Enrolled Affiliate's option. Enrolled Affiliate understands there is no obligation to purchase Services from Microsoft. Enrolled Affiliate further understands that the price of Services purchased from Microsoft is the same regardless of whether Customer chooses to license Microsoft software under Customer's Enterprise Agreement or through any other Microsoft Services channel.
Note 10: For Monthly Subscription Licenses, including Online Services, Total Extended Amount will be prorated to reflect Monthly Unit Price multiplied by Months Remaining multiplied by License Quantity. If the Usage Date changes to a later date which impacts Months Remaining, this Extended Amount will be reduced to reflect this proration.
Terms and Conditions
The above pricing is preliminary, and intended for discussion purposes only. All pricing and other terms are subject to change at any time by us until execution and delivery by all parties of the final enrollment and all other necessary legal documentation. If the above pricing is acceptable to Council for Geoscience, Council for Geoscience must communicate this to us within 30 days from the date above. Prices do not include any applicable taxes, duties, or tariffs. Your enrollment will contain a description of your payment terms.
Unless otherwise indicated on the Customer Price Sheet, Microsoft will invoice Enrolled Affiliate in 3 equal annual installments. The first installment will be invoiced upon acceptance of the Enrollment, and thereafter on the anniversary of the Enrollment.

Delivery and Payment Terms: Subject to Microsoft's review of Enrolled Affiliate's financial condition and overall creditworthiness, all amounts will be due and owing within 30 calendar days of the date of Microsoft's invoice. This payment due date is specified on the invoice. The terms of any extension of credit under this Enrollment may be revised or withdrawn at any time upon Microsoft's written notice and non-payment within payment terms may result in the Enrolled Affiliate's Enrollment being placed on hold or terminated. Microsoft may, at its option, assess a finance charge of the lesser of 1% per month, or part thereof, or the highest amount allowed by law on all past due amounts from the first day the amount is past due until the amount is paid in full, and will be payable on demand. Enrolled Affiliate must make all payments in the form of bank wire transfers or electronic funds transfers through an automated clearinghouse with electronic remittance detail, in accordance with the payment instructions Microsoft provides on its invoice to Enrolled Affiliate.

PLEASE NOTE: At the start of each term of an Enrollment, price levels are established for that term based upon terms in the applicable Agreement and Enrollment. For Direct Enrollments, final pricing is established by the licensing Microsoft affiliate based on the applicable price levels and other factors. For Indirect Enrollments, final pricing is established by the Customer's reseller based on the applicable price levels and other factors. Therefore, Customers should not expect to receive the same pricing across different Enrollments, particularly when the Enrollments are under different channel models (Direct and Indirect). If an Affiliate is not included under this Enrollment, but signs a separate Enrollment, that Affiliate may be subject to pricing other than what has been established in this Enrollment. While the payment on an initial order and any order for Online Services may be spread annually across the term of the Enrollment, any subsequent additional product and true-up orders for License & Software Assurance are invoiced in total unless otherwise specified.

Method for determining Enrolled Affiliate's price levels is described in the Agreement and Enrollment.

The Customer Price Sheet is **confidential** between the licensing Microsoft Affiliate and Enrolled Affiliate. However, Enrolled Affiliate must provide the signed final Customer Price Sheet to Enrolled Affiliate's Software Advisor. The Software Advisor will in turn submit the Customer Price Sheet along with the complete and signed Enrollment to the Microsoft Affiliate to process for billing.

This renewal proposal is valid through the expiration date of your current enrollment. If the renewal agreement is signed and Purchase Order (Order) is submitted to Microsoft processing center after the expiration date, the negotiated overall discount on this agreement will be decreased by at least 3 percentage points.