

DEVIATION FOR EXHIBITION STAND.



SUBMISSION TO THE CHIEF EXECUTIVE OFFICER

1. SUBJECT

Request for deviation from SCM process for the appointment of an exhibition stand builder for the Association of Water and Sanitation Institutions in South Africa (AWSISA) Dialogue 2025

2. PURPOSE

To request the Chief Executive Officer's approval to deviate from the SCM process for the appointment of an exhibition stand builder for Magalies Water's participation in the AWSISA Dialogue 2025.

3. BACKGROUND

The AWSISA Global South Water and Sanitation Dialogue 2025, emerges as a groundbreaking initiative to address these pressing challenges and foster collaboration among diverse stakeholders. Organized under the theme "Sustainable Solutions for Global's Water and Sanitation Challenges," this conference serves as a pivotal platform for driving dialogue, innovation, and action. Magalies Water has been invited to participate as an exhibitor. AWSISA has appointed Rasima Management Consulting as the events management company which has appointed **Expo Guys (Pty) Ltd** as the official service provider for exhibition stand construction for the AWSISA Dialogue 2025.

The event is scheduled to take place from **09 – 12 November 2025** at **Emperor's Palace, Johannesburg**, and the exhibition stand will be utilized for the duration of the event.

4. DISCUSSION

Magalies Water is scheduled to participate in the **AWSISA Dialogue 2025**, which includes an exhibition component from **09 – 12 November 2025**.

DEVIATION FOR EXHIBITION STAND.

Rasima Management Consulting, appointed by AWSISA, appointed **Expo Guys (Pty) Ltd.** as the **sole service provider** for the exhibition stands at the event. Using Expo Guys (Pty) Ltd will ensure that our exhibition stand is built to the required standards and is integrated with the conference's overall design. This will also enable us to focus on our core activities such as networking and promoting our organization without worrying about the logistics of the stand construction. Given the exclusive appointment by the conference organizer, it is not feasible to follow the standard SCM process.

Items and Quantities:

18sqm (6x3) customized exhibition stand

5. ORGANIZATIONAL/ HUMAN RESOURCE IMPLICATIONS

Appointing Expo Guys (Pty) Ltd will lead to:

- **Enhanced brand visibility:** Ensure our exhibition stand is aligned with the conference's overall design and theme-enhancing our brand visibility.
- **Reduce logistical burden:** Allow Magalies Water to focus on core activities during the conference, reducing logistical burden on our team.
- The appointed service provider will collaborate closely with the **Marketing and Branding team**, and **AWSISA** to ensure the successful design, production, and installation of the exhibition stand.

6. FINANCIAL IMPLICATIONS

The financial implications will be accommodated within the approved Marketing and Branding budget for the 2025/26 financial year.

7. LEGAL IMPLICATIONS

The appointment of the service provider Expo Guys Pty Ltd will comply with the relevant provisions of the Magalies Water Supply Chain Management Policy and National Treasury PFMA Instruction No 2 of 2021/22.

DEVIATION FOR EXHIBITION STAND.

8. COMMUNICATION IMPLICATIONS

All relevant internal and external stakeholders will be informed of the decision and progress regarding the exhibition stand arrangements.

9. OPTIONS/RISKS

9.1. Option 1: *Approve the appointment of Expo Guys (Pty) Ltd.*

This will ensure Magalies Water's participation and visibility at the AWSISA Dialogue 2025.

9.2. Option 2: Not approve the appointment. This will result in Magalies Water's inability to exhibit at the event, negatively affecting visibility and stakeholder engagement opportunities.

10. DELEGATION

It is within the delegation of the Chief Executive Officer.

11. RECOMMENDATIONS

It is recommended that the Chief Executive Officer **approves the deviation from SCM process to appoint Expo Guys (Pty) Ltd.** as the exhibition stand builder for Magalies Water's participation in the AWSISA Dialogue 2025.

12. APPROVALS

SUBMITTED BY



03 November 2025

IDAH DIKELEDI
MANAGER: MARKETING AND BRANDING

DATE

RECOMMENDED/NOT RECOMMENDED



S MBADAMANA
CHIEF OPERATIONS OFFICER (ACTING)

05 November 2025

DATE

DEVIATION FOR EXHIBITION STAND.

APPROVED/NOT APPROVED/DEFERRED





O NTHUTANG
CHIEF EXECUTIVE

06/11/2025
DATE

REQUEST FOR EX POST FACTO APPROVAL FOR DEVIATION FROM NORMAL PROCUREMENT PROCESSES

FROM: MARKETING & BRANDING

DATE: 03/11/2025

DIVISION: COMMUNICATION AND
STAKEHOLDER RELATIONS

TEL: 014 5974636

For Procurement Use):

REF NO:

SUBJECT: Request for deviation approval submission regarding:

- A deviation from standard procurement procedures to appointment of Expo Guys to build a customised exhibition stand **Association of Water and Sanitation Institutions in South Africa (AWSISA) Dialogue 2025**

FORWARDED TO YOU FOR:

- | | |
|--|--|
| ☒ Approval | ☐ Verification |
| ☐ For Your Records | ☐ Information |
| ☐ Action as required | ☐ Reading Proof |
| ☐ Other | |

1. PURPOSE:

To request the Chief Executive Officer's approval for the **deviation** appointment of an exhibition stand builder for Magalies Water's participation in the AWSISA Dialogue 2025.



2. BACKGROUND

Rasima Management Consulting, the official events management company appointed by AWSISA, has appointed **Expo Guys (Pty) Ltd.** as the official exhibition stand builder for the AWSISA Dialogue 2025.

The event is scheduled to take place from **09 – 12 November 2025** at **Emperor's Palace, Johannesburg**, and the exhibition stand will be utilized for the duration of the event.

Items and Quantities:

18sqm (6x3) customized exhibition stand

Justification for Emergency Deviation

Due to AWSISA's prior appointment of Expo Guys (Pty) Ltd. as the exclusive stand builder, Magalies Water could not initiate a normal Supply Chain Management (SCM) process. Therefore, the appointment with Expo Guys (Pty) Ltd. is necessary to ensure participation in the exhibition and compliance with event arrangements.

- The value of this Deviation request?

☒ R0 – R500k

☐ R500k – R1 Million

☐ more than R1 Million

- Previous history of deviations related to this vendor:

DEVIATION NUMBER	DATE	VALUE
None		
	TOTAL	

3. REASON FOR THE DEVIATION REQUEST

☐ CASE OF EMERGENCY (Lack of Planning does not constitute an emergency)



- ☒ SOLE PROVIDER
- ☐ IMPRACTICAL (strip and quote)
- ☐ OTHER

4. FINANCIAL IMPLICATIONS

The financial implications will be accommodated within the approved **Marketing and Branding budget** for the 2025/26 financial year.

A total amount of **R371 432.80** is requested as per the quotation.

4.4 OPTIONS/RISKS

4.1 Option 1: Approve the appointment of Expo Guys (Pty) Ltd.

This will ensure Magalies Water's participation and visibility at the AWSISA Dialogue 2025.

4.2 Option 2: Not approve the appointment.

This will result in Magalies Water's inability to exhibit at the event, negatively affecting visibility and stakeholder engagement opportunities.

5. LEGAL IMPLICATIONS

The appointment will comply with the relevant provisions of the **Magalies Water Supply Chain Management Policy** and applicable **National Treasury Regulations** governing ex post facto approvals.

6. IMPLEMENTATION PLAN / DELIVERABLES

Once the submission is approved, Marketing and Branding Manager will request Supply Chain Management to liaise with the service providers to communicate the approved request for the actioning of the same officially.



7. CONTACT PERSON

Idah Dikeledi

Manager: Marketing and Branding

Cell: 078 456 9351

8. ACCOMPANYING / SUPPORTING DOCUMENTS

A quotation will be submitted

9. RECOMMENDATIONS:

It is recommended that the Chief Executive Officer **approves the deviation from SCM process to appoint Expo Guys (Pty) Ltd.** as the exhibition stand builder for Magalies Water's participation in the AWSISA Dialogue 2025.

SUBMITTED BY:

IDAH DIKELEDI
MANAGER: MARKETING AND BRANDING

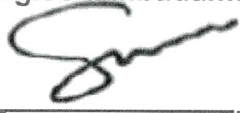
03 NOVEMBER 2025

DATE

SUPPORTED/~~NOT SUPPORTED~~:

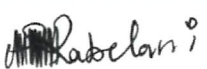
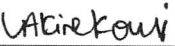
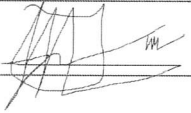
CHIEF OPERATIONS OFFICER

NAME: Mr. Sibongiseni Mbadamana, Acting COO

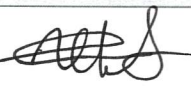
SIGNATURE: _____

DATE: 05 November 2025

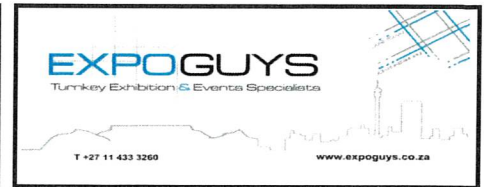
10. RECOMMENDATION STATUS

	NAME	SIGNATURE	DATE
SUPPORTED BY BAC MEMBER	Mulaudzi Rabelani		05-11-2025
SUPPORTED BY BAC MEMBER	Matshidiso Tabane		05/11/2025
SUPPORTED BY BAC MEMBER	Vhahangwele Akinwekomi		05/11/2025
SUPPORTED BY BAC MEMBER	Tshiamo Mpane		05/11/2025
SUPPORTED BY BAC MEMBER			
SUPPORTED BY BAC MEMBER			

APPROVAL STATUS

	NAME	SIGNATURE	DATE
APPROVED: CHIEF EXECUTIVE	OFENTSE NTHUTANU		06/11/25

Company Name	Magalies Water Board
Att	Idah Dikeledi
Tel/Email	
	Sales Executive K.B
Job Number	EGJ2511872
Subject	Magalies Water Board Custom
Quote Date	04 November 2025
VAT Registration Number	
Buildup and Breakdown @	
Buildup:	Emperors Palace
Handover:	7 - 8 Nov 2025
Show dates:	08 November 2025
Breakdown:	9 - 12 Nov 2025
	12 November 2025



Dear Idah Dikeledi

Thank you for affording ExpoGuys the opportunity to submit a quotation on the above mentioned project. Herewith our quote, based on the design and specifications supplied by ExpoGuys:

	DESCRIPTION	UNIT	QTY	UNIT PRICE	TOTAL
	Design Stand on Hire				R 322 985,04
	Stand Structure				
1	Magalies EXPO Stand (Build, Install and Dismantle Stand (Customized 6x3m) Date 08 November 2025 AWSISA)	Sum	1	R 206 599,03	R 206 599,03
2	Reception Front Desk (Artificial Plants)	Sum	1	R 12 509,04	R 12 509,04
3	Project Management	Sum	1	R 12 450,35	R 12 450,35
4	Delivery and Collection to Site	Sum	1	R 28 236,73	R 28 236,73
5	Build-Up and Break-Down	Sum	1	R 25 002,61	R 25 002,61
6	Enclosed Meeting Area (Stylish Furniture and 65" TV)	Sum	1	R 38 187,28	R 38 187,28
NOTES					
				SUB TOTAL	R 322 985,04
				VAT	R 48 447,76
				TOTAL	R 371 432,80

Exclusions

- Ø All prices exclude vat at 15%
- Ø Art work Creation
- Ø Booking of Stand Space
- Ø Stand cleaning during the show
- Ø Stand security
- Ø Displaying and Placing of clients goods
- Ø Transport of clients goods
- Ø Beverages and food
- Ø All Items and/or services not listed in above quote

TERMS & CONDITIONS

PAYMENT: 70% payable with order and a signed copy of this quote, 30% payable on the first day of the show. All builds will be reconciled and extras will be charged for after the show. Payment will be affected by the client in the Terms and Conditions here stated unless otherwise stated in writing by ExpoGuys Management. In the event that the client violates the terms and conditions, ExpoGuys reserves the right, without limiting any other legal remedies, to:

- a. Claim return of goods / materials supplied.
- b. Retain any monies paid by the client under the Terms and Conditions stated.
- c. The balance for the fulfillment of the order becomes immediately payable.

ACCEPTANCE OF QUOTE: 8 working weeks prior to build up.

STORAGE: R 4500.00 per month for a 25sqm space.

VALIDITY: This quote is valid for a period of 14 days. ExpoGuys reserves the right to revise the quote after this period or if any additions are required including fluctuations in the Exchange Rate.



CSD REGISTRATION REPORT

SUPPLIER IDENTIFICATION

Supplier number	MAAA0434865	Total annual turnover	More than R10 million and less than R50 million
Is supplier active?	Yes	Financial year start date	01 Mar 2017 00:00:00:000
Supplier type	CIPC Company	Registration date	01 Mar 2021 00:00:00:000
Supplier sub-type	Private Company (Pty)(Ltd)	Created by	kajal@expoguys.co.za
Legal name	EXPO GUYS	Created date	30 Mar 2017 13:36:42:000
Identification type	South African Company/Close Corporation Registration Number	Edit by	csd.reverifypatch@treasury.gov.za
Government breakdown	Private Companies (Pty) (Ltd)	Edit date	06 Nov 2025 08:59:47:400
Business status	In Business	Restricted Supplier	No
Country of origin	South Africa	Restricted Director	No
South African company/CC registration number	2021/440392/07	Government Employee	No
Have Bank Account	Yes		

SUPPLIER INDUSTRY CLASSIFICATION INFORMATION

INDUSTRY CLASSIFICATION 1

Main group	Other service activities	Core industry	Other personal service activities
Division	Other personal service activities	% share of annual turnover	100.00

SUPPLIER CONTACT INFORMATION

CONTACT 1

Contact type	Administration, Bid Office	Cellphone number	083 607 1861
Is this your preferred Contact?	Yes	Fax number	011 433 1717
Name(s)	Kajal	Website address	www.expoguys.co.za
Surname	Bhawani	Do you want this contact to also be a CSD user ?	Yes
Identification type	South African Identification Number	Created by	kajal@expoguys.co.za
Prefer communication via email	Yes	Created date	30 Mar 2017 13:36:42:970
Email address	kajal@expoguys.co.za	Edit by	kajal@expoguys.co.za





CSD REGISTRATION REPORT

Telephone number 011 433 3260 Edit date 28 Feb 2020 11:10:30:377

SUPPLIER ADDRESS INFORMATION

ADDRESS 1

Is this a preferred address?	Yes	Postal code	2013
Address line 1	3 Walton Road	Ward Number	125
Address line 2	Aeroton	Country	South Africa
Suburb	Aeroton	Created by	kajal@expoguys.co.za
Province	Gauteng	Created date	30 Mar 2017 13:36:42:970
Municipality	City of Johannesburg	Edit by	kajal@expoguys.co.za
City	Johannesburg South	Edit date	06 Mar 2025 11:45:41:767

ADDRESS 2

Is this a preferred address?	No	Postal code	2047
Address line 1	PO BOX 75541	Ward Number	20
Address line 2	Gardenview	Country	South Africa
Suburb	Bedfordview	Created by	kajal@expoguys.co.za
Province	Gauteng	Created date	30 Mar 2017 13:36:42:970
Municipality	Ekurhuleni	Edit by	kajal@expoguys.co.za
City	Germiston	Edit date	06 Mar 2025 11:45:41:837

SUPPLIER BANK ACCOUNT

BANK ACCOUNT 1

Account type	Current Accounts	Created date	03 Aug 2021 12:56:55:000
Bank	STANDARD BANK OF SOUTH AFRICA	Edit by	csd.safetynetbatchdownload@treasury.gov.za
Branch number	051001	Edit date	06 Aug 2021 10:00:18:763
Branch name	STANDARD BANK SOUTH AFRICA	Bank Verification Status	Verification Succeeded
Account number	310868181	Foreign Bank Account	No
Account holder	EXPO GUYS PTY LTD	Is the identifier linked at the bank	Yes
Is this a preferred account?	Yes	Is this a Shared Funding Account	No
Active start date	03 Aug 2021 12:46:49:000	Funding Partner(s)	





CSD REGISTRATION REPORT

Created by

kajal@expoguys.co.za

TAX INFORMATION

Income tax number	9063786199	Would you like to receive notifications?	Yes
VAT number	4820264796	Overall Tax Status	Tax Compliant
Is this supplier a VAT vendor?	Yes	Created by	kajal@expoguys.co.za
PAYE number	7300784610	Created date	30 Mar 2017 13:36:42:983
Are you Registered with SARS?	Yes	Edit by	csd.reverifibatch@treasury.gov.za
Last validation date	06 Nov 2025 09:00:00:000	Edit date	21 Aug 2025 15:03:15:000

B-BBEE INFORMATION

Are you an empowering supplier	Yes	Accept and understand the content of the affidavit	Yes
% Owned by black people	51.00	Commissioner of Oath	Dawid Leonard Hassbroek
% Owned by black people who are women	12.74	Date affidavit signed by commissioner of oath	03 Mar 2025 00:00:00:000
% Owned by black people who are youth	16.99	Affidavit expiry date	02 Mar 2026 00:00:00:000
% Owned by black people with disabilities	0.00	Created by	kajal@expoguys.co.za
% Owned by black who are unemployed	0.00	Created date	30 Mar 2017 13:36:43:483
% Owned by black people who are military veteran	0.00	Edit by	kajal@expoguys.co.za
% Owned by black people living in rural or underdeveloped areas	51.00	Edit date	06 Mar 2025 11:45:43:163
Status	Active	Verification Status	Manual Verification Required





CSD REGISTRATION REPORT

OWNERSHIP INFORMATION

CSD can only verify the youth category of persons for South African citizens. It is the responsibility of an organ of state supply chain practitioner to obtain supporting documentation to verify the ownership information of this supplier.

Owner s name and surname Legal name	Owner s Identification number	RSA Citizen	Ethnic group	Gender	Ownership %	Youth	Disabled	Military	Rural	Township
JOHN LESLIE WEBB	5411305077087	Yes	White	Male	24.50%	No	No	No	No	No
PATRICK ALLEN CRONNING	6907265041087	Yes	White	Male	24.50%	No	No	No	No	No
EXPO GUYS			N/A	N/A	51.00%	N/A	N/A	N/A	N/A	N/A
Total					100.00%					

CATEGORY OF PERSONS BASED ON B-BBEE

Owned by black people	51.00%
Owned by black people who are youth	16.99%
Owned by black people who are women	12.74%
Owned by people	49.00%

DIRECTORS / MEMBERS / OWNERS INFORMATION

DIRECTOR/MEMBER 1			
Director type	Director, Owner	Owner youth	No
Director status	Active	Owner person with disabilities	No
Name(s)	JOHN LESLIE	Owner military veteran	No
Surname	WEBB	Created by	csd.reverifbybatch@treasury.gov.za
Country	South Africa	Created date	24 Apr 2018 02:14:19:000
Identification type	South African Identification Number	Edit by	csd.reverifbybatch@treasury.gov.za
South African identification number	5411305077087	Edit date	06 Nov 2025 08:59:41:000
Work permit	0000000	Restricted Director	No
Appointment date	01 Mar 2021 00:00:00:000	Restriction Last Verification Date	06 Nov 2025 08:59:47:853
Email address	John@expoguys.co.za	Government Employee	No
Cellphone number	083 375 4494	Government Employee Last Verification Date	06 Nov 2025 08:59:48:493
Owner	Yes	SA identification number Verified	Yes
Ownership %	24.50%	SA identification number verification date	06 Nov 2025 08:59:47:250
Living areas of owner	City of Johannesburg, Johannesburg North	Ownership verification status	Verified by CIPC
Owner's ethnic group	White	Ownership last verification date	01 Jan 1900 00:00:00:000





CSD REGISTRATION REPORT

Owner's gender	Male	Companies involved in	MAAA0112997; MAAA0571391;
DIRECTOR/MEMBER 2			
Director type	Director, Owner	Owner youth	No
Director status	Active	Owner person with disabilities	No
Name(s)	PATRICK ALLEN	Owner military veteran	No
Surname	CRONNING	Created by	csd.reverifybatch@treasury.gov.za
Country	South Africa	Created date	24 Mar 2021 14:23:59:000
Identification type	South African Identification Number	Edit by	csd.reverifybatch@treasury.gov.za
South African identification number	6907265041087	Edit date	06 Nov 2025 08:59:38:000
Work permit	0000000	Restricted Director	No
Appointment date	01 Mar 2021 00:00:00:000	Restriction Last Verification Date	06 Nov 2025 08:59:47:743
Email address	Pat@expoguys.co.za	Government Employee	No
Cellphone number	083 281 5584	Government Employee Last Verification Date	06 Nov 2025 08:59:48:480
Owner	Yes	SA identification number Verified	Yes
Ownership %	24.50%	SA identification number verification date	06 Nov 2025 08:59:47:217
Living areas of owner	City of Johannesburg, Bassonia - [Removed]	Ownership verification status	Verified by CIPC
Owner's ethnic group	White	Ownership last verification date	01 Jan 1900 00:00:00:000
Owner's gender	Male	Companies involved in	MAAA0112997; MAAA0571391;
OTHER OWNERS 1			
CSD supplier number	MAAA0434865	Created by	kajal@expoguys.co.za
Legal name	EXPO GUYS	Created date	06 Nov 2018 12:47:03:710
Ownership %	51.00%	Edit by	kajal@expoguys.co.za
Ownership status	Active	Edit date	28 Nov 2022 10:01:47:003

Tips and Frequently Asked Questions (FAQ)





CSD REGISTRATION REPORT

Identifier

CSD cannot electronically verify the identity of a supplier other than a South African Individual / Sole Proprietor (through Home Affairs) or a company registered at the Companies and Intellectual Property Commission (CIPC). For this reason, a disclaimer is displayed for supply chain practitioners to obtain supporting documentation to verify the identity and legitimacy of a supplier in these cases.

Bank

For help on how to resolve bank failures click here: [I received an email stating the bank information I captured on the CSD was sent for bank account validation and could not be validated. The response received from the bank contains an error message.](#)

The various possible error messages received from the bank are highSemiBolded in red. Search for the applicable message and follow the detailed steps associated with that error message.

Tax

Tax Compliance Status

For help on how to deal with tax status differences between CSD and the tax clearance certificate click here: [What should a supplier do if the tax status on CSD difference from the tax clearance certificate?](#)

Tax Compliance Expiry Date

For help on how to deal with tax status differences between CSD and the tax clearance certificate click here: [How does CSD determine the tax compliance expiry date?](#)

CIPC

Should the director/member information reflected on the CIPC registration report differs to that reflected on CSD for help click here: [The active Directors/Members are not being populated on the CSD Directors/Members screen as they appear at CIPC, how can I rectify this?](#)

State Employee

For more information pertaining to government employment status click here: [Will there be verification done to identify if a supplier is a government employee?](#)

BBBEE

CSD does not automatically verify all certificate information with the various accreditation bodies. Organs of State are required, where not automatically verified by CSD, to manually verify this information with the applicable accreditation body as per current policies and procedures. Expired certificate information do not reflect on the report.

RESTRICTION

Restricted Supplier - A supplier is restricted by using the identification number of the entity e.g. CIPC registration -, trust -, Social Development non-profit -, South African ID -, Foreign company registration number or ID number. If there is more than one CSD Supplier profile registered on CSD with the same entity identification number, all those related supplier profiles will be restricted.

Restricted Director - A director/owner is an individual person and is restricted by using the South African ID or Foreign ID number. If a director belongs to different companies and has been restricted, the director will reflect as restricted in all companies where identification number is detected.

Restricted Suppliers & Directors are listed on CSD under Help - [Am I restricted?](#)

The CSD does not automatically verify foreign company registration number, international securities identification number, foreign identification numbers, foreign passport numbers, work permit numbers, foreign bank accounts, B-BBEE, demographic and accreditation information. Organs of State are required to manually verify this information with the applicable verification institutions as per their current policies and procedures.





CENTRAL SUPPLIER
DATABASE
FOR GOVERNMENT

Report Date:

06 Nov 2025 09:03:05.605 AM

Report Ran By:

leratok@magalieswater.co.za

CSD REGISTRATION REPORT

Print Date: 11/6/2025 9:03:05 AM

Page: 7 of 7



national treasury

Department:
National Treasury
REPUBLIC OF SOUTH AFRICA