

**REQUEST FOR PROPOSALS:
APPOINTMENT OF A PANEL OF TEN (10) SERVICE PROVIDERS FOR REVENUE
ENHANCEMENT AND REVENUE PROTECTION STRATEGIES**

1. Introduction

Dihlabeng Local Municipality invites qualified service providers to submit proposals for the comprehensive **Revenue Enhancement and Revenue Protection Strategy**. The municipality seek innovative solutions to optimise revenue collection, diversify income streams, and improve operational efficiency while ensuring financial sustainability.

2. Objectives

The key objectives of this project are:

- To enhance municipal revenue from services rendered.
- To expand revenue sources through property rentals, traffic fines, billboard advertising, building inspections, and encroachments, etc.
- To protect key municipal infrastructure and reduce losses on electricity and water.
- To improve financial management and collection efficiency.

3. Proposals will be evaluated in four (4) stages, namely:

- Stage 1 : Responsiveness.
- Stage 2 : Functionality.
- Stage 3 : Risk Analysis.
- Stage 4 : Financial Offer.

4. Mandatory Requirements

Bidders must:

- Certificate of Authority
- Joint Venture Agreement and Power of Attorney (in case of Joint Venture)
- Proof of payment (municipal account/statement) of Municipal Services which is not more than 90 days in arrears
- Valid CSD Registration Report compliant from the date of publication
- Submission of the proposal for revenue enhancement and/or revenue protection strategies.

5. Evaluation Criteria

Proposals will be evaluated based on:

- Technical capability and experience
- Operational Resources
- Action plan detailing approach and methodology
- References and past performance
- The Dihlabeng Local Municipality reserves the right to request presentations from applicants if and when deemed necessary.

Fully completed proposal must be placed in a sealed envelope and placed in the **tender box on the ground floor Dihlabeng Local Municipality, 9 Muller Street, Bethlehem, 9700 not later than 12:00 on Wednesday, 30 July 2025**. The envelopes must be endorsed clearly with the title and closing date of the proposal as above. The tender box will be emptied just after 12:00 on the closing date. Late proposals will under no circumstances be accepted.

The Municipality reserves the right to withdraw any invitation and/or to re-advertise or to reject any proposal or to accept a part of it.

Enquiries about the proposal can be addressed to Mr. Nde Mabula, Revenue Manager, ndem@dihlabeng.co.za or 071 910 6199.

Mr Mohau Ntheli
Municipal Manager



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