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RFQ number: 30/05/2022_FIREWALL

Date: 30 May 2022

Dear Bidder

Subject Matter: Request for quotations for the Supply, Implementation and Licensing for 2 Firewall and 1 Monitoring & Reporting Appliances including Support for a period of 12 months

The South African Tourism Board (SA Tourism) was established by section 2 of the Tourism Act, 1993 and continues to exist in terms of section 9 of the Tourism Act, 2014. SA Tourism is a Schedule 3 Part A Public Entity in terms of the Public Finance Management Act, 1999.

The mandate of SA Tourism in terms of the Tourism Act, 2014 is to provide for the development and promotion of sustainable tourism for the benefit of the Republic, its residents and its visitors. Tourism is a key strategic industry in terms of The National Tourism Sector Strategy as it supports governments' objectives of alleviating the triple challenges of unemployment, poverty and inequality.

Section 217 of the Constitution of the Republic of South Africa, 1996, prescribes that goods and services must be contracted through a system that is fair, equitable, transparent, competitive and cost-effective and also confers a constitutional right on every potential supplier to offer goods and services to the public sector when needed.

Having regard for the aforementioned SA Tourism is hereby extending an invitation to you, as part of a competitive bidding process, to submit a technical and cost proposal for your possible appointment/secondment as a Services Provider to and on behalf of SA Tourism.

1. The scope of services will therefore need to include, but will not be limited to, at least the following:

- Supply, Delivery and Configuration of Two FortiGate Next Generation Firewall with One FortiAnalyzer for Monitoring and Reporting Network Security Appliances with licenses and support for 12 months.

The below general features are compulsory with the FortiGate firewalls as above:

- Network traffic Monitoring and policy enforcements
- Malware protection from cyberthreats for encrypted and non-encrypted traffic
- Reporting and Dashboarding capabilities
- IPS throughput of 5 Gbps or more
- Threat protection throughput of 3 Gbps or more
- Applications awareness and control
- Threat intelligence
- Load balancing
- Integrated IPS with throughput: 7.9 Gbps per appliance
- Support site-to-site VPN

- Support 3DES and up to AES-256 cryptographic IKE Phase I and II
- Clientless SSL VPNs for remote access
- IPv4 and IPv6 compliant
- Minimum Concurrent Connections: 8 million connections
- Minimum Connection rate: 300 000 connections per second
- Load balancing support: Active/Passive, Active/Active & Clustering
- DNS filter
- Supports SSL inspection
- Active directory integration
- LDAP integration
- Allow security rules to control the traffic inside the VPN
- Latency: 2 microseconds
- Built-in storage: 2x240GB SSD
- Real time updates

Hardware Requirements

- 2 x FortiGate NGFW Hardware Appliances (including rack mounts).
- 1 x FortiAnalyzer Monitoring and Reporting Appliance
- Appliance must be equipped with a 2 x 10GE SFP and / or 8GE RJ45 interfaces with a maximum of 10 physical ports.
- Appliance must support Active/Passive, Active/Active Clustering.
- Appliance must support both NAT/route and transparent operating modes.
- Appliance must support various interface modes (sniffer, port aggregated, and loopback, VLANs (802.1Q and Trunking)).
- Seamless integration to the current Fortinet firewall (100E).

Service Requirements

- The service provider must be able to provide support for 24x7 (Similar or Equivalent) with Advanced support for 12 months.
- The service provider must be able to provide at least a one (1) year warranty on the physical hardware/ firmware after installation and commissioning date.

Training Requirements

The service provider must provide OEM training after Installation and Commissioning of the hardware equipment together with course material or manuals for Two (2) South African Tourism technical staff members on the following areas:

- Knowledge transfer of the deployed Solution Architecture and Design.
- NGFW platform Administration and Management

Delivery & Warranty Requirements

The bidder should be available to start with the project immediately upon award and complete implementation within eight (8) to twelve (12) weeks and provide maintenance and support for remainder of the 12 months upon successful delivery of the project, after delivery ETA's of product.

- The supplier must be able to provide at least a one (1) year warranty on the physical hardware/ firmware after installation and commissioning date.

Other Mandatory Requirements

- The bidder **MUST** provide 24x7 Enhanced Support Services 1-year licensing
- The bidder **MUST** provide a 1-year SLA for hardware swap out support.

- The bidder **MUST** provide Vendor Partner status.
- The bidder **MUST** provide a high-level Project Plan.
- The bidder **MUST** provide documentation of configuration and all features.
- The bidder **MUST** submit proof that the proposed solution will seamlessly integrate to the current Fortinet firewall (100E).

- **Format of proposals**

Bidders must complete and return all the necessary standard bidding documents (SBD's) attached to this request for technical and financial proposals.

Bidders are advised that their proposals should be concise, written in plain English and simply presented in the same order as indicted below: -

- Cover letter introducing your firm and credentials, capacity, capability and experience for this assignment;
- National Treasury Centralized Supplier Database (CSD) registration summary report with a valid tax status;
- Bidders must have specific experience and submit at least three recent references (in a form of written proof(s) on their client's letterhead including relevant contact person(s), office telephone & fax number, website and email address) where similar work were undertaken.
- Overview of the methodology your firm will apply for this assignment;
- Project approach and plan which outlines the activities to be undertaken during the process bearing in mind that SA Tourism requires the entire process to be finalised as rapidly as possible;
- Outline of the qualifications and related experience of the proposed candidate who will be assigned to the matter;
- Financial proposal to deliver the assignment including any other cost SA Tourism should be aware of for the successful completion of the assignment;
- Declaration of Interest - SBD 4;

- **Cost structure and project plan:**

Bidders must submit the total bid price for the assignment based on the skills, resources and time allocated to the project. Bidders should also propose innovation in their technical proposals to keep the cost to a minimum where SA Tourism will still benefit from the best possible qualitative outcome. SA Tourism reserves the right to request additional information or clarity on cost proposals prior to the evaluation thereof.

- **Evaluation Method**

The evaluation process of bids will comprise of the following phases:

Phase 1	Phase 2	Phase 3
Administration and Mandatory bid requirements	Functionality	Price

Phase 1	Phase 2	Phase 3
Compliance with administration and mandatory bid requirements.	Bids will be evaluated in terms of functionality. Bidders who scored more than 70% of the set threshold will progress to Phase 3	The appointment will be based on the lowest price quotations.

- **Points awarded for functionality:**

EVALUATION CRITERIA	Rating					Weight
	1	2	3	4	5	
The Bids will be evaluated on a scale of 1 - 5 in accordance with the criteria below. The rating will be as follows: 1 = Very poor, 2 = Poor, 3 = Good, 4 = Very good, 5 = Excellent						
Experience and Company track record:						50
Bidders must provide at least three (3) contactable client references where its services can be verified Implementation and Support of FortiGate Firewall Hardware & Software including monthly SLA management. The reference letters must list the services rendered and should be presented in a form of a written letter on an official letterhead from clients where similar services have been provided and should not be older than seven (3) years. No appointment letters from clients will be accepted as reference letters. Letters from public entities will be highly advantageous.						
Proof of Certification as a reseller of the FortiGate Firewall:						25
Bidders must provide current and verifiable certification of partnership/reseller of The FortiGate Firewall Hardware & Software.						
Expertise and experience of proposed resource to be assigned to the project:						25
Proven experience of proposed personnel to be deployed to the project. Detailed CVs of proposed team must be submitted which must elaborate on areas that they were involved in and certified copies of qualifications and certificates.						
The assigned personnel must as a minimum requirement have experience in working with implementations and support of the FortiGate Firewall projects						
Number of years' experience of the proposed team member in: 1 = 0 up to 2 years' experience 2 = 2 up to 4 years' experience 3 = 5 years' experience 4 = 6 up to 10 years' experience 5 = 11 years and more experience						
TOTAL POINTS FOR FUNCTIONALITY						100
A threshold of 70% is applicable.						

“functionality” means the measurement according to predetermined norms, as set out in the bid documents, of a service or commodity that is designed to be practical and useful, working or operating, taking into account, among other factors, the quality, reliability, viability and durability of a service and the technical capacity and ability of a bidder.

- I. Bids will be evaluated strictly according to the bid evaluation criteria stipulated in this section.
- II. Bidders must, as part of their bid documents, submit supportive documentation for all functional requirements. The official responsible for scoring the respective bids will evaluate and score all bids based on bid submissions and the information provided.
- III. The score for functionality will be calculated in terms of the 1 - 5 rating scale as shown in the functionality criteria matrix under paragraph 5.1.
- IV. The value scored for each criterion will be multiplied with the specified weighting for the relevant criterion to obtain the marks scored for each criterion. These scores will be added and expressed as a fraction of the best possible score for all criteria.

- **Evaluation Criteria (Functionality) and Price**

The bidders are required to score 70% of the set threshold for functionality in order to move to Phase 3. The appointment will be based on the lowest price quotations.

- **Adjudication and Final Award of Bid**

The appointment will be based on the lowest price quotations.

- **National Treasury Centralized Supplier Registration**

All bid submissions must include a copy of successful registration on National Treasury’s Centralized Supplier Database (CSD) with a valid tax clearance status and an original Proposals which does not include these documents will not be considered.

- **Deadline for submission**

All quotations must be e-mailed, in PDF format, to raymond@southafrica.net no later than 12h00 on 07 June 2022 and should remain valid for at least 60 days after the closing date.

- **Confidentiality**

The request for a technical and cost proposal and all related information shall be held in strict confidence by bidders and usage of such information shall be limited to the preparation of the bid. All bidders are bound by a confidentiality agreement preventing the unauthorized disclosure of any information regarding SA Tourism or of its activities to any other organization or individual. The bidders may not disclose any information, documentation or products to other clients without written approval of SA Tourism.

- **Terms of engagement**

Prior to commencing with the assignment, the successful bidder will be required to meet with the GM: ICT and/or any other nominated official to align the final statement of work (SOW).

- **Payments**

No advance payments will be made in respect of this assignment. Payments shall be made in terms of the deliverables as agreed upon and shall be made strictly in accordance with the prescripts of the PFMA (Public Finance Management Act, 1999. Act 1 of 1999).

The successful bidder shall after completion of the assignment, invoice SA Tourism for the services rendered. No payment will be made to the successful bidder unless an invoice complying with section 20 of VAT Act No 89 of 1991 has been submitted to SA Tourism.

Payment shall be made into the bidder's bank account normally 30 days after receipt of an acceptable, valid invoice.

- Non-compliance with delivery terms

The successful bidder must ensure that the work is confined to the scope as defined and agreed to. As soon as it becomes known to the bidder that they will not be able to deliver the services within the delivery period and/or against the quoted price and/or as specified, SA Tourism's Audit and Risk Committee must be given immediate written notice to this effect.

- Retention

Upon completion of the assignment and / or termination of the agreement, the successful bidder shall on demand hand over to SA Tourism's Audit and Risk Committee all documentation, information, etc. relevant to the assignment without the right of retention.

- Cost

The bidder will bear all the costs associated with the preparation of the response and no costs or expenses incurred by the bidder will be borne by SA Tourism.

- Cancellation of the request for a technical and cost proposal

SA Tourism may, prior to the award of the bid, have the right to cancel the bid if:

- (a) Due to changed circumstances, there is no longer a need for the service; or
- (b) Funds are no longer available to cover the part and/or total envisaged expenditure; or
- (c) No acceptable bids are received.

SA Tourism reserves the right to withdraw this request for technical and cost proposals, to amend the term or to postpone this work by email notice to all parties who have received this request.

- Clarification

Any clarification required by a bidder regarding the meaning or interpretation of the Terms of Reference, or any other aspect concerning this request for technical and cost proposals, is to be requested in writing. From: raymond@southafrica.net

Thanking you and looking forward to your proposal in this regard.

Yours in Tourism

Raymond Mabuela
Sourcing Specialist