JUST ENERGY TRANSITION (JET) IMPLEMENTATION PLAN (IP) NEW ENERGY VEHICLES PROJECT MANAGEMENT OFFICE HOSTED AT THE INDUSTRIAL DEVELOPMENT CORPORATION

1. REQUEST FOR INFORMATION

This Request for Information (RFI) is issued solely for information gathering, market analysis, planning, pipeline development and stakeholder engagement purposes. It does not constitute a solicitation, tender, request for proposal (RFP), request for quotation (RFQ), offer to contract, funding commitment, investment commitment or pre-qualification process.

Participation in this RFI will not result in the award of any contract, investment, grant, funding, partnership or other commercial arrangement.

2. NO COST AND LIABILITY CLAUSE

All costs associated with the preparation and submission of responses to this RFI shall be borne solely by the respondent.

IDC shall not be liable for any costs, losses, damages or expenses incurred by respondents in relation to this RFI.

3. POPIA AND CONFIDENTIALITY

Information submitted in response to this RFI will be processed in accordance with the Protection of Personal Information Act, 2013 (Act No. 4 of 2013), where applicable.

Respondents must clearly mark any information considered confidential or commercially sensitive.

IDC cannot guarantee confidentiality where disclosure is required by law, court order, audit requirements, parliamentary oversight processes, or other statutory obligations.

4. RIGHT TO CLARIFY INFORMATION

IDC reserves the right to seek clarification, verification or additional information from any respondent.

Such clarification shall not create any obligation on IDC to include a project in the Deal Book or pursue any subsequent engagement.

5. NO GUARANTEE OF INCLUSION

Submission of information does not guarantee inclusion in the NEV Deal Book, Deal Deck, investor engagements, promotional materials, stakeholder presentations or any related initiative.

Inclusion will be determined solely by the JET IP NEV PMO based on relevance, completeness of information and programme requirements.

RFI NUMBER: RFI53-09-26

Please quote the RFI number in all correspondence and submissions.

PART A **REQUEST FOR INFORMATION (RFI)**			
Description of the works / goods / services	**A request for comprehensive project inputs to support the development of a NEV Deal Book that showcases projects, investment opportunities and partnership prospects at varying stages of readiness in South Africa.**		
Deadline for submission	**19 October 2026**	**At (South African Standard Time)**	***11:00am***
Responses to this RFI should only be forwarded to:	https://idcza-my.sharepoint.com/:f:/g/personal/moitlisim_idc_co_za/IgDsn05E2XmYQ7dg_vUR0dC5AQ5Yu		

Purpose of this request: The JET IP New Energy Vehicles PMO is collecting information from organisations active in the new energy vehicles value chain. The information will be used to develop a NEV Deal Book that showcases projects, investment opportunities and partnership prospects at varying stages of readiness in South Africa. Industrial Development Corporation of South Africa ("IDC") invites you to submit an:

- **Request for Information (RFI):** Please submit information on the goods, services, projects, or opportunities as guided in the table above. This RFI is a stand-alone information-gathering and market assessment exercise. It will help the JET IP New Energy Vehicles PMO, hosted at the IDC, develop a NEV Deal Book to improve the visibility of NEV and related projects in South Africa.

All enquiries regarding this RFI must be directed in writing to the designated IDC representative.

Respondents may not approach other IDC employees, officials, PMO members or stakeholders regarding this RFI.

The IDC has delegated responsibility for the administration and management of this RFI to the signatory of this document, whose contact details are provided in the table below. All correspondence relating to this RFI must be directed to the designated official.

We look forward to receipt of your response.

Yours faithfully

Name	**Designation**	**Signature**	**Date**
Luyanda Sibali	***Procurement Specialist***		28 September 2026
Telephone number	**+27 11 269 3385**	**E-mail address**	LuyandaS@idc.co.za

PART B RESPONSE SHEET IN TERMS OF A REQUEST FOR AN EXPRESSION OF INTEREST/ REQUEST FOR INFORMATION			
To	**JUST ENERGY TRANSITION (JET) IMPLEMENTATION PLAN (IP) NEW ENERGY VEHICLES PMO HOSTED AT THE INDUSTRIAL DEVELOPMENT CORPORATION**	**Date** [insert today's date]	
Attention	***Luyanda Sibali***		
Tel no	**+27 11 269 3385**	**E-mail address**	**LuyandaS@idc.co.za**
From [insert the registered full legal name of the company]			
Address [insert the physical address of the company]			
Sender [insert the full name of the sender at the company]			
Description of the works / goods / services	A request for comprehensive project inputs to support the development of a NEV Deal Book that showcases projects, investment opportunities and partnership prospects at varying stages of readiness in South Africa.		

Please find below our response to JET IP PMO's questions:

COMPLETION GUIDANCE: Please complete only fields that are applicable and available. Where information is not yet known, state 'Not yet available' or provide a clearly labelled estimate. Short, factual responses are preferred.

No.	Question / Requested Input	Please indicate your response in this column
COMPANY BACKGROUND		
1.	**Company identification and primary focus.**	Registered company name: ___________________________________ Trading name (if different): ___________________________________ Head office location (city / province): ___________________________ Year established: ____ Website (if available): ____ Primary business activity (brief): ________________________________

No.	Question / Requested Input	Please indicate your response in this column
2.	**NEV value-chain segment(s) that best describe the organisation.**	[ ] Mobility [ ] Logistics [ ] Infrastructure [ ] Battery Value Chain [ ] Automotive Assembly [ ] Automotive Components [ ] Mobility Software / Digital Platform [ ] Energy [ ] Recycling / Circular Economy [ ] Other: ____
3.	**Company strategy / product evolution since inception.**	Briefly note up to three material changes or milestones in strategy, products / services or target market that are relevant to this opportunity. If there has been no material change, state 'No material change'. 1.Year:______ Change/milestone:____________________ 2.Year:______ Change/milestone:____________________ 3.Year:______ Change/milestone: ____________________
4.	**Major clients and strategic partners, and the nature of each relationship.**	Provide up to three representative clients / partners relevant to your track record, where disclosable: 1. Name: __________ Sector: ________ Relationship: ________ 2. Name: __________ Sector: ________ Relationship: ________ 3. Name: __________ Sector: ________ Relationship: ________ [ ] Client / partner information is confidential or not applicable
5.	**Production / operating facilities and capacity (if applicable).**	Facility / site location: ___________________________________ Current installed / operating capacity: _______________________ Current output or utilisation (if readily available): _______________ Planned capacity after the project / investment: ________________ [ ] Not applicable
6.	**Market opportunity and growth drivers relevant to this project.**	Briefly describe the specific market need / opportunity this project responds to: ____ Target customer group(s): _________________________________ Target market / geography: ________________________________ Estimated demand / market size, if known: ___________________ Key competitive advantage / differentiator: ___________________

No.	Question / Requested Input	Please indicate your response in this column
PROJECT / INVESTMENT OPPORTUNITY		
7.	**Project / programme elevator pitch and implementation timeline.**	Project name: ____ Province: _____________ Municipality: _________________ Specific site (if confirmed): ____________________________ Project-specific NEV segment: ____________________________ Project type: [ ] Greenfield [ ] Brownfield / expansion[ ] Technology development [ ] Commercial deployment [ ] Infrastructure [ ] Fleet deployment [ ] Manufacturing [ ] Other: ____ Project summary - objective and what will be implemented / expanded (brief): ____ ____ Implementation / scale-up approach (brief): ______________ Expected implementation / commercial operation date: _____
FINANCE NEEDS		
8.	**Rand value of the investment required.**	Total project cost: R____ Amount already invested / spent, if available: R_________________ Funding already secured / committed: R______________________ Current / committed funder(s), if disclosable (name and amount / instrument): ____ Capital currently being sought: R____________________________ Remaining unfunded amount after this raise, if any: R____________ [ ] Not applicable - no additional funding required
9.	**Expected financing structure by instrument.**	Indicate the expected / preferred total project funding mix, where known. Approximate percentages are sufficient. Sponsor equity: ____ % External equity: ____ % Commercial debt: ____ % Concessional debt: ____ % Grant funding: ____ % Blended / other finance: ____ % [ ] Financing structure is still open to discussion
10.	**Use of funding / proceeds.**	Select all applicable. Add an approximate Rand value or percentage only if already available: [ ] Project preparation / feasibility [ ] Land / site [ ] Plant / equipment / CAPEX [ ] Charging / electrical / enabling infrastructure [ ] Working capital / OPEX [ ] Technology development [ ] Skills / training [ ] Other: ______________________ Approximate allocation, if available: ____________________

No.	Question / Requested Input	Please indicate your response in this column
11.	**Expected productivity, operational and technology gains post-investment.**	Identify the most relevant gains expected from the investment. Quantify only where available: [ ] Productivity / operating efficiency [ ] Unit cost reduction [ ] Energy efficiency [ ] Quality / yield improvement [ ] Lead time / turnaround improvement [ ] Reliability / uptime [ ] Technology adoption / automation [ ] Other: ____ Current baseline, if known: ______________________________ Expected post-investment result, if known: ___________________ Brief explanation (optional): ______________________________
SOCIO-ECONOMIC AND JUST TRANSITION IMPACT		
12.	**Socio-economic, environmental and Just Transition impact.**	Complete only applicable / available indicators: Existing jobs retained: __________ New permanent jobs: __________ Temporary / construction jobs: __________ Expected number of women employed within the new jobs above: ____ Expected number of youth employed within the new jobs above: ____ People trained / upskilled: __________ SMEs / local suppliers supported: __________ Estimated local content, if known: ______ % SME affordability / access or other inclusion benefit, if relevant: ____ Other environmental benefit excluding GHG / carbon, if relevant: ____ Other measurable JET / socioeconomic impact: ______________
13.	**Workforce impact of NEV adoption: occupations, skills gaps, reskilling and support.**	Briefly identify, where relevant: - Main occupations / skills changing or newly required: __________ - Key skills / reskilling gap: ______________________________ - External support required, if any: ________________________ [ ] No material workforce impact / not applicable

No.	Question / Requested Input	Please indicate your response in this column
INVESTOR OPPORTUNITIES AND INVESTMENT MATURITY		
14.	**Private-sector investment / partnership opportunity.**	What are you specifically seeking through inclusion in the Deal Book? Select all applicable: [ ] Equity investor [ ] Debt financier [ ] Concessional finance [ ] Grant / project-preparation funding [ ] Strategic investor [ ] Technology partner [ ] Manufacturing / infrastructure partner [ ] Customer / off taker [ ] Public-sector / market-access partner [ ] Other: ______________________________ Beyond capital, what contribution / partnership is sought (one sentence, if applicable): ______________________________ ______________________________ ______________________________ ______________________________ ______________________________
15.	**Project / programme maturity and commercial readiness.**	***A. Project development stage (select one):*** [ ] Concept [ ] Pre-feasibility [ ] Feasibility [ ] Detailed development / design [ ] Financing / financial close [ ] Construction / implementation [ ] Operational [ ] Expansion ***B. Technology maturity (if applicable):*** TRL ______Commercially proven? [ ] Yes [ ] No Pilot / demonstration completed? [ ] Yes [ ] No ***C. Commercial maturity (select one):*** [ ] Pre-revenue [ ] Pilot customers [ ] LOIs / MOUs [ ] Contracted customers / offtake [ ] Revenue-generating [ ] Established commercial operation

No.	Question / Requested Input	Please indicate your response in this column
COMMERCIAL, FINANCIAL AND PROJECT READINESS		
16.	**Business / revenue model.**	How will the project generate revenue or financial value? Select all applicable: [ ] Product / vehicle sales [ ] Leasing [ ] Charging fees [ ] Subscription / service fees [ ] Fleet contracts [ ] Energy sales [ ] Licensing / component supply [ ] Cost savings / avoidance [ ] Public service / concession [ ] Other: ____ Brief explanation: ____ ____ ____ ____
17.	**Project-specific customers, offtake and commercial traction.**	For this project only, indicate the current level of commercial traction: [ ] No customer commitments yet [ ] Pilot(s) [ ] LOI / MOU [ ] Signed customer contract(s) [ ] Offtake agreement [ ] Recurring sales Indicative contracted / committed volume or value, if known and disclosable: ____ Key customer / off taker name(s), only if not already listed in Q4 and disclosable: ____ Other evidence of traction, if relevant: ____________________
18.	**Financial indicators, where available.**	Provide only metrics already calculated / available: Project IRR: ______ % Equity IRR: ______ % Payback period: ______ years Expected project life: ______ years Other relevant financial metric: __________________________ [ ] Not yet calculated / not applicable

No.	Question / Requested Input	Please indicate your response in this column
19.	**Project readiness checklist.**	Complete only relevant items: ***Land / site: [ ]*** Secured [ ] In progress [ ] Not started [ ] N/A ***Environmental approvals: [ ]*** Secured [ ] In progress [ ] Not started [ ] N/A ***Municipal / regulatory approvals: [ ]*** Secured [ ] In progress [ ] Not started [ ] N/A ***Grid connection: [ ]*** Secured [ ] In progress [ ] Not started [ ] N/A ***Technology supplier: [ ]*** Secured [ ] In progress [ ] Not started [ ] N/A ***EPC / implementation partner: [ ]*** Secured [ ] In progress [ ] Not started [ ] N/A
20.	**Carbon / greenhouse-gas impact, if available.**	Complete only where information is available: Annual GHG emissions avoided / reduced: ______ tCO2e / year Lifetime GHG emissions avoided / reduced: ______ tCO2e Basis / baseline / calculation method: ______________________ Independently verified? [ ] Yes [ ] No [ ] Not applicable [ ] Not yet calculated
21.	**Disclosure, data-use permissions, visuals and supporting information.**	Submitted information may be used by the JET IP NEV PMO for internal project assessment and pipeline development; preparation of the NEV Deal Book, Deal Deck and related value propositions; and targeted engagement with investors, DFIs/funders and relevant government stakeholders, subject to the permissions below and applicable confidentiality/privacy requirements. **A. Publication in the NEV Deal Book / Deal Deck:** [ ] Yes - excluding information clearly marked confidential [ ] Contact us before publication [ ] No publication **B. Sharing for targeted funder / DFI / government engagement:** [ ] Yes - information may be shared for targeted engagement, including information not approved for publication [ ] Yes - but only information approved for publication may be shared [ ] Contact us before any external sharing [ ] No external sharing **C. Optional supporting material for the Deal Book / Deal Deck:** Company / project logo; 1-3 high-resolution project, product or site images; and relevant brochure / website / supporting link, where available. [ ] Submitted visuals may be used [ ] Contact us before using visuals

No.	Question / Requested Input	Please indicate your response in this column
22	**Conflict of Interest**	Does the organisation, any director, shareholder, member or partner have any actual, potential or perceived conflict of interest in relation to the IDC, the JET IP PMO or any public institution involved in this initiative? [ ] No [ ] Yes (Provide details) ____ ____
23	**Ownership Structure**	Shareholding structure (% ownership). Black ownership (%) Women ownership (%) Youth ownership (%) Foreign ownership (%)
24	**Key Risks**	Identify the three primary risks currently affecting implementation of the project. Risk 1:____ Risk 2:____ Risk 3:____ Mitigation measures: ____ ____ ____ ____
25	**Support Required from Government or DFIs**	What specific interventions would accelerate implementation? □ Funding □ Grant support □ Regulatory approvals □ Infrastructure □ Market access □ Skills development □ Tax incentives □ Export support □ Other

Accuracy of Information Declaration

I certify that, to the best of my knowledge, the information provided in this response is accurate, complete and not misleading.

I acknowledge that IDC may rely on this information for market analysis, stakeholder engagement and Deal Book development purposes.

Signature block:	
Name:	
Position:	
Date:	