

 Eskom	Tender Questions and Answers	Document Identifier	240-7124948	Rev	1
		Effective Date	01 April 2023		
		Review Date	April 2026		

To whom it may concern	Date	15 May 2025
	Enquiries	Naledi Lekoto
	E-mail address	lekotonk@eskom.co.za

Dear Sir/Madam

Request for Enquiry Number	E1050DXCXMWP
Description / Project Title	Dx Commercial Energy Trader (including Virtual Wheeling) solution– IT00641 for a period of seven (7) years
Tender Questions Closing Date	

Questions	Answers	Clarity Published Dates
Please provide us with a copy of the Virtual wheeling policy (32-0097M). We can only find a presentation on the Eskom Website and not the policy.	The copy of Virtual Wheeling policy has been published on Eskom Tender Bulletin and National Treasury e-Tender portal.	04 April 2025
We further would like to request a 4 week extension on the closing date for the tender. The combination of easter holidays and our internal governance processes will require an extension.	The tender closing date has been extended to 16 May 2025.	07 April 2025
<u>Comment</u>	Tenderers to take note of the following documents which have been published on Eskom Tender Bulletin and National Treasury e-Tender portal. These are part of tender returnables as follows:	04 April 2025

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	Document	Disqualifiable	Non-Disqualifiable	
	Annexure O - Technical Evaluation Criteria UPDATED - Dx CET incl VW v1.1	Yes		
	Schedule Q 240-IT002 rev 4 latest 2024		Yes	
	Annexure Q - Acknowledgement Form for Eskom SHE Rules and other Requirements		Yes	
We would like to seek clarification regarding the submission format outlined in the RFP evaluation approach. Specifically, could you please confirm whether it is permissible for a vendor to submit two separate proposals: 1. One addressing the CET (ETRMS) component only, and 2. A second addressing the VW component only? This will assist us in structuring our response in line with the requirements.	Technically it should be possible for any vendor to submit multiple proposals, especially where they have access to multiple solutions for the same requirement. If a vendor has access to an ETRMS, VW or both solutions and/or are not confident of winning with a complete solution proposal or simply just not strong in the integration area, then it might make sense for them to submit a proposal for each solution. It also might happen that no vendors submit a complete solution, at which point we will have to combine one proposal with another to get a complete solution. It would be better though for any vendor to submit proposals with complete solutions (ETRMS+VW) however because it attracts less risk as per the approach in terms of integration, support & other factors.			22 April 2025
To get an understand of the traffic Eskom is expecting to the VW "buyers /				22 April 2025

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business portal", can you provide an indication of 1) the number of registrants you are expecting, 2) the frequency of those registration over time (all at the start, or a limited number at the start and then a certain number every month), 3) how often the registrant/portal user will visit the portal after registration (to upload meter data, view dashboard/reports) and how many concurrently, and 4) how many users do you expect per registrant company? In VW requirement F_VW11, you are talking about linking generators and off takers. Can we understand this as a link that would be created because of a (framework) contract between parties that is stored in the VW system?. Or are you referring to the portal having a field for the registrant to pick a counterparty and indicate a wheeling link before a contract is in place? (eventually a contract and purchase/sale must be in place to attach meter data and do settlement calculations)	- Year 1 possibly 20+ large entities. 3+ licenses per entity. - As per above... 20+ large entities in the first year. - Frequency of use: Daily. Minimum weekly and monthly (claim). 3+ licenses per entity. - Original registrant account creation and linking of generators and off takers on portal will be created on the portal by an administrator. Contracting will be done outside of the VW system.	
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- Regarding CET requirement F_CET3, how does Eskom envision doing load forecasting? Should expect to run multiple forecast which they get aggregated? Are you using this for Eskom's overall (aggregated) position management? In what form, format and detail will you publish the demand for market participants to view? - For CET, you are talking about market participants suggesting 'products', are you not planning to use standard product to control complexity? - For CET, what is your expected volume and frequency of transactions?	- The ETRM system should support multiple, aggregated load forecasts across time horizons and regions. - Eskom Dx is expected to use this for overall position management. - Demand forecasts will likely be published in machine-readable formats (e.g., CSV, XML, JSON) with time and location detail for market transparency. - Load forecast will be done both at an overall national view and also broken down to regional/customer view for large customers that will have a huge impact on the national view. Only the aggregated national view will be for market participants to view. - While Eskom may allow participants to propose custom products, standard products (e.g., baseload, peak) will likely be the norm to control complexity. - The ETRM should support both standard and custom products, with a governance process for evaluating new proposals. - The ETRM system should be built to handle standard products while also incorporating configurable templates and controlled extensions to manage non-standard features. - Initially moderate but expected to grow significantly as market participation increases. - The ETRM must be scalable and capable of handling real-time, intra-day, day-ahead, and longer-term transactions efficiently.	
We had a review today on our response and realise that certain complexities in the requirement require further review and we need an additional 2 weeks to ensure we offer a compliant solution with all our internal approval processes completed.	The tender closing date has been extended to 04 June 2025 at 10h00 SAST.	05 May 2025

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We would appreciate your clarification on the following point: - In the Technical Evaluation Criteria spreadsheet, are the items marked as 'Show Stoppers' considered gatekeepers? Specifically, does non-compliance with these requirements result in disqualification?	- Showstoppers are NOT considered as gatekeepers. - Non-compliance with showstoppers will NOT result in immediate disqualification. - Note: The only gatekeeper is captured on the Scoring Summary sheet. Failure to meet the minimum threshold will result in disqualification.	09 May 2025
Comment:	Tenderers to take note of the following document which have been published on Eskom Tender Bulletin and National Treasury e-Tender portal: "Annexure O - Technical Evaluation Criteria UPDATED - Dx CET incl VW v1.1 09 May 2025"	09 May 2025
We would appreciate your clarification on the following point: Annexure O - Technical Evaluation Criteria spreadsheet, Architecture tab, A13 - Eskom requires that the solution adheres to Eskom IT standards for web authentication and authorisation, Enterprise Integration Platform (EIP/ESB) or secure APIs, support current client/user desktop PC specifications and communication protocols.	Tenderers to refer to the document below which have been published on Eskom Tender Bulletin and National Treasury e-Tender portal. "Group IT End Systems Integration Design Requirements v1.0.1 (4)"	09 May 2025

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Please may you point us to the location of such standards, or alternatively supply these standards in document form?		
We would appreciate your clarification on the following point regarding Annexure O - Technical Evaluation Criteria spreadsheet (Security and Cloud tabs): - The Security tab appears to be missing questions S6, S10, S11, S17, and S18. - The Cloud tab appears to be missing question C3.	This was intentional.	15 May 2025

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