



SOUTH AFRICAN TOURISM

Delivered by e-mail:

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RFQ/03/DIGITECH/21

Dear Bidder

Subject Matter: Proposal to provide Google Workspace Business Plus Suite Licensing and Email Branding (Automated Signature) services to SA Tourism for a user count of 255 users for a period of 7 months.

South African Tourism Board (SAT) was established by section 2 of the Tourism Act No 72 of 1993 and continues to exist in terms of section 9 of the new Tourism Act No 3 of 2014. South African Tourism is a schedule 3 A Public Entity in terms of schedule 3 of the Public Finance Management Act 1 of 1999.

The mandate of SAT in terms of the Tourism Act is to provide for the development and promotion of sustainable tourism for the benefit of the Republic, its residents and its visitors. It is common cause that tourism is a key strategic industry in terms of National Tourism Sector Strategy documents as it supports government objectives of alleviating the triple challenges of unemployment, poverty and inequality.

The scope of South African Tourism's business includes four (4) distinct areas of business focus and delivery, with different target markets and segments:

- I. International Leisure and Domestic Leisure Tourism (travel trade and consumer),
- II. Business events through the delivery unit the South African National Convention Bureau (Meetings, Incentives, Conferences, Exhibitions);
- III. Quality assurance of the tourism sector/industry through the delivery of both Visitor Experience and the Tourism Grading Council of South Africa.
- IV. Corporate - enhancing the South African Tourism brand

Section 217 of the Constitution of the Republic of South Africa, 1996, prescribes that goods and services must be contracted through a system that is fair, equitable, transparent, competitive and cost-effective and also confers a constitutional right on every potential supplier to offer goods and services to the public sector when needed.

SAT fully supports and upholds the initiatives employed by government regarding good corporate governance and have, and maintain, policies and procedures which are aligned to best practice in ensuring that all SAT officials are executing their work in a manner which is consonant with the objectives of said government initiatives

SAT is hereby inviting reputable Google Workspace partners to submit your firm's credentials and a financial proposal for the provision of Google Workspace Business Plus Suite Licensing and Email Branding (Automated Signature) services to SA Tourism for a user count of 255 users for a period of 7 months.

Business Requirements:

- Google Workspace Business Plus for 255 Users for a period of 7 months.
- A centrally controlled email branding (automated Signature) solution for the same user count that works with the google Workspace Business solution for a period of 7 months.
- Support on the above services for a period of 7 months.

The proposal absolutely needs to have both the Google Workspace business plus solution as well as the email signatures system included.

1. Key considerations when preparing proposals:

- (a) Cover letter introducing your company;
- (b) National Treasury Centralized Supplier Database (CSD) registration summary report;
- (c) Proof of B-BBEE status level contributor;
- (d) Project approach and plan which outlines the activities to be undertaken during the process, bearing in mind that SAT is currently a Google Workspace business plus client and requires the Google licencing to be active after no later than 31 August 2021 to maintain service continuity from 1 September 2021 onwards for a period of 7 Months
- (e) Financial proposal to deliver the assignment including and any other cost SAT should be aware off for the successfully implementation.

1.1. The outcome expected of the Google apps for business suite implementation is to have SAT Licensed for the before mentioned services from 1 September 2021 onwards for a period of 7 months (no automatic service renewal) and for a user base of 255 users The branding solution should also be implemented in line with this requirement.

2. Format of proposals:

Bidders must complete and return all the necessary standard bidding documents (SBD's) attached to this request for technical and financial proposals.

Bidders are advised that their proposals should be concise, written in plain English and simply presented in the same order as indicted below:

- (a) Cover letter introducing your firm and credentials, capacity, capability and experience for this assignment;
- (b) National Treasury Centralized Supplier Database (CSD) registration summary report with a valid tax status;
- (c) Valid certified copy of B-BBEE certificate;
- (d) Financial proposal to deliver the assignment including any other cost SA Tourism should be aware off for the successful completion of the assignment;
- (e) Declaration of Interest - SBD 4;
- (f) Preference Point Claim Form - SBD 6.1;
- (g) Declaration of Bidder's Past Supply Chain Management Practices - SBD 8;
- (h) Certificate of Independent Bid Determination - SBD9.

3. Cost structure and project plan:

Bidders must submit the total bid price for the delivery of the required services.

- (a) The total bid price for the implementation, inclusive of VAT

4. Evaluation Method:

The cost proposals will be evaluated on comparative price and B-BBEE level of contribution, using the 80/20 preference point system contemplated in the Preferential Procurement Regulations 2017 where

80 points will be awarded for price while 20 points will be allocated for preference points for BBBEE as prescribed in the PPPFA, 2017 Regulations

Points for B-BBEE level of contribution will be awarded in accordance with the below table:

B-BBEE Status Level of Contributor	Number of Points
1	20
2	18
3	14
4	12
5	8
6	6
7	4
8	2
Non-compliant contributor	0

Bidders are required to submit proof of B-BBEE Status Level of contributor. Proof includes original and valid B-BBEE Status Level Verification Certificates issued by a SANAS credited agency or certified copies thereof together with their price quotations, to substantiate their B-BBEE rating claims.

In terms of the Generic Codes of Good Practice, an enterprise including a sole propriety with annual total revenue of R10 million or less qualifies as an EME. An EME is required to submit a sworn affidavit confirming their annual total revenue of R10 million or less and level of black ownership to claim points as prescribed by regulation 6 and 7 of the Preferential Procurement Regulations 2017.

The Codes define a QSE as any enterprise with annual total revenue of between R10 million and R50 million. A QSE is required to submit a sworn affidavit confirming their annual total revenue of between R10 million and R50 million and level of black ownership or a B-BBEE level verification certificate to claim points as prescribed by regulation 6 and 7 of the Preferential Procurement Regulations 2017.

Bidders who do not submit B-BBEE Status Level Verification Certificates or Sworn affidavits, in the case of EME's and QSE's, or who are non-compliant contributors to B-BBEE do not qualify for preference points for B-BBEE but will not be disqualified from the bidding process. They will score points out of 80 for price only and zero (0) points out of 20 for B-BBEE.

3. National Treasury Centralized Supplier Registration and B-BBEE Certificates

All bid submissions must include a copy of successful registration on National Treasury's Centralized Supplier Database (CSD) with a valid tax clearance status and an original or certified copy of a B-BBEE verification certificate (if you have been assessed).

4. Deadline for submission

All proposals must be e-mailed, in PDF format, to leratos@southafrica.net no later than 14h00 on Friday, 13 August 2021 and should remain valid for at least 1 month after the closing date.

5. Confidentiality

The request for a technical and cost proposal and all related information shall be held in strict confidence by bidders and usage of such information shall be limited to the preparation of the bid. All bidders are bound by a confidentiality agreement preventing the unauthorized disclosure of any information regarding SA Tourism or of its activities to any other organization or individual.

The bidders may not disclose any information, documentation or products to other clients without written approval of SA Tourism.

6. Terms of engagement

Prior to commencing with the assignment, the successful bidder will be required to meet with the Mr. Jw Flynn to align the final statement of work (SOW) and criteria for approval.

7. Payments

No advance payments will be made in respect of this assignment. Payments shall be made in terms of the deliverables as agreed upon and shall be made strictly in accordance with the prescripts of the PFMA (Public Finance Management Act, 1999. Act 1 of 1999).

The successful bidder shall after completion of the contract, invoice SA Tourism for the services rendered. No payment will be made to the successful bidder unless an invoice complying with section 20 of VAT Act No 89 of 1991 has been submitted to SA Tourism.

Payment shall be made into the bidder's bank account normally 30 days after receipt of an acceptable, valid invoice. The bidder must ensure that their banking details are verified on the CSD report.

8. Non-compliance with delivery terms

The successful bidder must ensure that the work is confined to the scope as defined and agreed to. As soon as it becomes known to the bidder that they will not be able to deliver the services within the delivery period and/or against the quoted price and/or as specified, SA Tourism' must be given immediate written notice to this effect.

9. Cost

The bidder will bear all the costs associated with the preparation of the response and no costs or expenses incurred by the bidder will be borne by SA Tourism.

10. Cancellation of the request for a technical and cost proposal

SA Tourism may, prior to the award of the bid, have the right to cancel the bid if:

- (a) Due to changed circumstances, there is no longer a need for the service; or
- (b) Funds are no longer available to cover the part and/or total envisaged expenditure; or (c) No acceptable bids are received.

SA Tourism reserves the right to withdraw this request for technical and cost proposals, to amend the term or to postpone this work by email notice to all parties who have received this request.

11. Clarification

Any clarification required by a bidder regarding the meaning or interpretation of the Terms of Reference, or any other aspect concerning this request for technical and cost proposals, is to be requested in writing from the Sourcing Specialist.

Thanking you and looking forward to your proposal in this regard.

Yours in Tourism

Lerato Segomotso

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