

Microsoft Volume Licensing - Customer Price Sheet - Preliminary

Quote Number:	3107792.001	Billing currency:	USD
Creation Date:	1/15/2026	Term Of Agreement:	3 Years
Effective Duration:	30 days	Opportunity ID:	7-3DNWDDOUWI
Enrollment Number:		Payment Schedule:	Annual
Language:	English (United States)		
Price List Month:	October 2025		

Direct Enterprise Enrollment - Renewal Quote
Customer Contact

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Partner Contact(s)
Software Advisor

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Microsoft Contact

Mostafa Ismael Shory (International Supplier)
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Quote Summary	
Summary Item	Totals (USD)
Customer Earned Price (3 Years)	618,588.00
Total Credit Amount	0.00
Total Annual Payment Year 1	206,196.00
Total Annual Payment Year 2	206,196.00
Total Annual Payment Year 3	206,196.00

SECTION 1 - Monthly Subscriptions									
Pricing & Usage Year 1									
Product Description	Part Number	Usage Indicator	Usage Start Date	Unit Of Measure	Unit Quantity	Net Unit Price (USD)	License Quantity	Usage Country	Extended Amount (USD)
Enterprise									
M365 E5 Unified Sub Per User	AAD-33168	Adjustable	2/1/2026	Monthly	12	38.41	320	South Africa	147,494.40
Additional Products									
M365 Copilot Sub Add-on	83I-00001	Adjustable	2/1/2026	Monthly	12	30.00	150	South Africa	54,000.00
Power Automate Premium Sub Per User	1O4-00001	Adjustable	2/1/2026	Monthly	12	10.82	5	South Africa	649.20
Teams Premium Sub Per User	WFI-00005	Adjustable	2/1/2026	Monthly	12	8.40	5	South Africa	504.00
Teams Rooms Pro Sub Per Device	V9B-00001	Adjustable	2/1/2026	Monthly	12	29.57	10	South Africa	3,548.40
Total Year 1 Payment									206,196.00
Invoice Date: Enrollment Effective Date or if received after Enrollment Effective Date upon our acceptance									
Pricing & Usage Year 2									
Product Description	Part Number	Usage Indicator	Usage Start Date	Unit Of Measure	Unit Quantity	Net Unit Price (USD)	License Quantity	Usage Country	Extended Amount (USD)
Enterprise									
M365 E5 Unified Sub Per User	AAD-33168	Adjustable	-	Monthly	12	38.41	320	South Africa	147,494.40
Additional Products									
M365 Copilot Sub Add-on	83I-00001	Adjustable	-	Monthly	12	30.00	150	South Africa	54,000.00
Power Automate Premium Sub Per User	1O4-00001	Adjustable	-	Monthly	12	10.82	5	South Africa	649.20
Teams Premium Sub Per User	WFI-00005	Adjustable	-	Monthly	12	8.40	5	South Africa	504.00
Teams Rooms Pro Sub Per Device	V9B-00001	Adjustable	-	Monthly	12	29.57	10	South Africa	3,548.40
Total Year 2 Payment									206,196.00
Invoice Date: 1st Anniversary Date									
Pricing & Usage Year 3									
Product Description	Part Number	Usage Indicator	Usage Start Date	Unit Of Measure	Unit Quantity	Net Unit Price (USD)	License Quantity	Usage Country	Extended Amount (USD)
Enterprise									
M365 E5 Unified Sub Per User	AAD-33168	Adjustable	-	Monthly	12	38.41	320	South Africa	147,494.40
Additional Products									
M365 Copilot Sub Add-on	83I-00001	Adjustable	-	Monthly	12	30.00	150	South Africa	54,000.00

Power Automate Premium Sub Per User	1O4-00001	Adjustable	-	Monthly	12	10.82	5	South Africa	649.20
Teams Premium Sub Per User	WFI-00005	Adjustable	-	Monthly	12	8.40	5	South Africa	504.00
Teams Rooms Pro Sub Per Device	V9B-00001	Adjustable	-	Monthly	12	29.57	10	South Africa	3,548.40
Total Year 3 Payment									206,196.00
Invoice Date: 2nd Anniversary Date									
TOTAL SECTION 1 VALUE YEARS 1 - 3									618,588.00
TOTAL DEAL VALUE YEARS 1 - 3									618,588.00

Future Pricing		
Enterprise Online Services		
Product Description	Part Number	Net Unit Price(USD) / Month
Future Monthly - Enterprise Online Services		
M365 E5 Unified Sub Per User	AAD-33168	50.54
Additional Online Products		
Product Description	Part Number	Pricing Information
Online Services		Net Unit Price (USD)/ Month
M365 Copilot Sub Add-on	83I-00001	30.00
Power Automate Premium Sub Per User	1O4-00001	13.20
Teams Premium Sub Per User	WFI-00005	10.00
Teams Rooms Pro Sub Per Device	V9B-00001	35.20

Product Notes
Note 1: If the payment structure is changed, the list price may not reflect the actual list price but may be updated to reflect the payment structure chosen.
Note 2: Purchase Orders should include taxes where applicable.
Note 3: For Monthly Subscription Licenses, including Online Services, Total Extended Amount will be calculated to reflect Monthly Net Unit Price multiplied by Months Remaining multiplied by License Quantity. If the Usage Date changes to a later date which impacts Months Remaining, this Extended Amount will be used to reflect this proration for any month invoiced after the initial month. The Usage Start Date only applies to the initial Pricing and Usage period. Subsequent Pricing and Usage periods align to continue coverage until the end of the subscription term.
Note 4: Future Monthly Subscription pricing is expressed in monthly terms to support pro-ratio of months remaining in the Enrollment based on usage date of order. Online Services must be ordered prior to deployment, except where permitted through License Reservation for those Online Services eligible for the true-up or annual order process.
Note 5: For on-premises Subscription Licenses, true-up order must reflect the correct Usage Date when incremental Product quantity was first used or Qualified Devices/Users (if applicable) were added.
Note 6: Microsoft Professional Services: If no Professional Services support SKU is listed on this Price Sheet, Customer acknowledges that such support is not included in this Enterprise Agreement.
Note 7: The purchase of Services for which Enrolled Affiliate is invoiced under these terms and conditions is strictly at Enrolled Affiliate's option. Enrolled Affiliate understands there is no obligation to purchase Services from Microsoft. Enrolled Affiliate further understands that the price of Services purchased from Microsoft is the same regardless of whether Customer chooses to license Microsoft software under Customer's Enterprise Agreement or through any other Microsoft Services channel.
Terms and Conditions
The above pricing is preliminary, and intended for discussion purposes only. All pricing and other terms are subject to change at any time by us until execution and delivery by all parties of the final enrollment and all other necessary legal documentation. If the above pricing is acceptable to Competition Commission South Africa , Competition Commission South Africa must communicate this to us within 30 days from the date above. Prices do not include any applicable taxes, duties, or tariffs. Your enrollment will contain a description of your payment terms.
Unless otherwise indicated on the Customer Price Sheet, Microsoft will invoice Enrolled Affiliate in 3 equal annual installments. The first installment will be invoiced upon acceptance of the Enrollment, and thereafter on the anniversary of the Enrollment.
Delivery and Payment Terms: Subject to Microsoft's review of Enrolled Affiliate's financial condition and overall creditworthiness, all amounts will be due and owing within 30 calendar days of the date of Microsoft's invoice. This payment due date is specified on the invoice. The terms of any extension of credit under this Enrollment may be revised or withdrawn at any time upon Microsoft's written notice and non-payment within payment terms may result in the Enrolled Affiliate's Enrollment being placed on hold or terminated. Microsoft may, at its option, assess a finance charge of the lesser of 1% per month, or part thereof, or the highest amount allowed by law on all past due amounts from the first day the amount is past due until the amount is paid in full, and will be payable on demand. Enrolled Affiliate must make all payments in the form of bank wire transfers or electronic funds transfers through an automated clearinghouse with electronic remittance detail, in accordance with the payment instructions Microsoft provides on its invoice to Enrolled Affiliate.
PLEASE NOTE: At the start of each term of an Enrollment, price levels are established for that term based upon terms in the applicable Agreement and Enrollment. For Direct Enrollments, final pricing is established by the licensing Microsoft affiliate based on the applicable price levels and other factors. For Indirect Enrollments, final pricing is established by the Customer's reseller based on the applicable price levels and other factors. Therefore, Customers should not expect to receive the same pricing across different Enrollments, particularly when the Enrollments are under different channel models (Direct and Indirect). If an Affiliate is not included under this Enrollment, but signs a separate Enrollment, that Affiliate may be subject to pricing other than what has been established in this Enrollment. While the payment on an initial order and any order for Online Services may be spread annually across the term of the Enrollment, any subsequent additional product and true-up orders for License & Software Assurance are invoiced in total unless otherwise specified.

Method for determining Enrolled Affiliate's price levels is described in the Agreement and Enrollment.

The Customer Price Sheet is **confidential** between the licensing Microsoft Affiliate and Enrolled Affiliate. However, Enrolled Affiliate must provide the signed final Customer Price Sheet to Enrolled Affiliate's Software Advisor. The Software Advisor will in turn submit the Customer Price Sheet along with the complete and signed Enrollment to the Microsoft Affiliate to process for billing.

This renewal proposal is valid through the expiration date of your current enrollment. If the renewal agreement is signed and Purchase Order (Order) is submitted to Microsoft processing center after the expiration date, the negotiated overall discount on this agreement will be decreased by at least 3 percentage points.