



REQUEST FOR INFORMATION
(NO AWARD WILL EMANATE FROM THIS PROCESS)

RFI NUMBER:	SAF001/2026
DESCRIPTION:	RFI for difficult terrain clearfell
PUBLICATION DATE:	28 August 2026
DUE DATE FOR QUESTION & ANSWERS	15 September 2026
CLOSING DATE:	17 September 2026
CLOSING TIME:	12:00 pm
BID RESPONSES MUST BE EMAILED TO:	tenders@safcol.co.za
SCM INQUIRIES: For all bidding related enquiries	Ms. Lungile Moeketsi Ms. Bekazi Mongwe
TECHNICAL ENQUIRIES	Ernst Nolte

Bidders should ensure that bids are delivered on time to the correct address. If the bid is late, it shall not be accepted for consideration.

The SAFCOL's Bid Box is generally accessible 8 hours a day from 08h00 to 16h30; 5 days a week (Monday to Friday). Bidders must ensure that they **deposit their bids in the tender box situated next to the reception.**

(Bidders must advise their couriers of the instruction above to avoid misplacement of bid responses)

ALL BIDS MUST BE SUBMITTED ON THE OFFICIAL FORMS – **(NOT TO BE RE-TYPED)**

THIS BID IS SUBJECT TO THE GENERAL CONDITIONS OF THE BID, THE GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF APPLICABLE, ANY OTHER SPECIAL CONDITIONS OF CONTRACT.

THE FOLLOWING PARTICULARS MUST BE FURNISHED (FAILURE TO DO SO MAY RESULT IN YOUR BID BEING DISQUALIFIED)

BIDDING STRUCTURE

Indicate the type of Bidding structure by marking with an 'X':	
Individual bidder	
Joint venture	
Consortium	
Using Subcontractors	
Other	

If individual bidder, indicate the following:	
Name of bidder	
Registration number	
VAT registration number	
PAYE number	
COIDA number	
UIF number	
Contact person	
Telephone number	
Fax number	
E-mail address	
Postal address	
Physical address	
If Joint Venture, indicate the following: (To be completed for each JV)	
Name of prime contractor	
Registration number	
VAT registration number	
PAYE number	
COIDA number	
UIF number	
Contact person	
Telephone number	

If Joint Venture, indicate the following: <i>(To be completed for each JV)</i>	
Fax number	
E-mail address	
Postal address	
Physical address	

If Consortium, indicate the following: <i>(To be completed for each Consortium member)</i>	
Name of Joint Venture/ Consortium member	
Registration number	
VAT registration number	
PAYE number	
COIDA number	
UIF number	
Contact person	
Telephone number	
Fax number	
E-mail address	
Postal address	
Physical address	

If using subcontractors, indicate the following: <i>(To be completed for each subcontractor)</i>	
Name of prime contractor	
Registration number	
VAT registration number	
PAYE number	
COIDA number	
UIF number	
Contact person	
Telephone number	
Fax number	
E-mail address	
Postal address	
Physical address	

Checklist of documents to be submitted:

Please tick in the relevant block below

YES NO

- | | | |
|--------------------------|--------------------------|---|
| ☐ | ☐ | Submit an Original bid document and a copy. |
| ☐ | ☐ | SBD 1: Invitation to Tender (with a signature of an authorized representative of the Tenderer) |
| ☐ | ☐ | SBD 3.1 Pricing Schedule |
| ☐ | ☐ | SBD 4- Bidder's disclosure |
| ☐ | ☐ | SBD 6.1 Preference Point Claim Form in terms of the preferential procurement regulations 2022 |
| ☐ | ☐ | Certified copies of your CIPC company registration documents listing all members with percentages, in case of a close corporation |
| ☐ | ☐ | Certified copies of latest share certificates, in case of a company. |
| ☐ | ☐ | A breakdown of how fees and work will be spread between members of the Tendering consortium. |

PART A
INVITATION TO BID

YOU ARE HEREBY INVITED TO BID FOR REQUIREMENTS OF SAFCOL					
BID NUMBER:	RFB007/2026	CLOSING DATE:	16 JULY 2026	CLOSING TIME:	12:00
DESCRIPTION	APPOINTMENT OF ONE SERVICE PROVIDER PER REGION TO PROVIDE SECURITY SERVICES AT SAFCOL SITES FOR A PERIOD OF THREE (3) YEARS				
THE SUCCESSFUL BIDDER WILL BE REQUIRED TO FILL IN AND SIGN A WRITTEN CONTRACT FORM (SBD7).					

BID RESPONSE DOCUMENTS MAY BE DEPOSITED IN THE BID BOX SITUATED AT (STREET ADDRESS)

SAFCOL NELSPRUIT OFFICE				
ABSA Square 3RD Floor; Reception 20 Paul Kruger Street Mbombela, Nelspruit				
SUPPLIER INFORMATION				
NAME OF BIDDER				
POSTAL ADDRESS				
STREET ADDRESS				
TELEPHONE NUMBER	CODE		NUMBER	
CELLPHONE NUMBER				
FACSIMILE NUMBER	CODE		NUMBER	
E-MAIL ADDRESS				
VAT REGISTRATION NUMBER				

	TCS PIN:		OR	CSD No:	
B-BBEE STATUS LEVEL VERIFICATION CERTIFICATE [TICK APPLICABLE BOX]	☐ Yes ☐ No	B-BBEE STATUS LEVEL SWORN AFFIDAVIT		☐ Yes ☐ No	
IF YES, WHO WAS THE CERTIFICATE ISSUED BY?					
AN ACCOUNTING OFFICER AS CONTEMPLATED IN THE CLOSE CORPORATION ACT (CCA) AND NAME THE APPLICABLE IN THE TICK BOX	☐	AN ACCOUNTING OFFICER AS CONTEMPLATED IN THE CLOSE CORPORATION ACT (CCA)			
	☐	A VERIFICATION AGENCY ACCREDITED BY THE SOUTH AFRICAN ACCREDITATION SYSTEM (SANAS)			
	☐	A REGISTERED AUDITOR			
	NAME:				

[A B-BBEE STATUS LEVEL VERIFICATION CERTIFICATE/SWORN AFFIDAVIT (FOR EMEs& QSEs) MUST BE SUBMITTED IN ORDER TO QUALIFY FOR PREFERENCE POINTS ON SPECIFIC GOALS, WHERE APPLICABLE]

ARE YOU THE ACCREDITED REPRESENTATIVE IN SOUTH AFRICA FOR THE GOODS /SERVICES /WORKS OFFERED?	☐ Yes ☐ No [IF YES ENCLOSE PROOF]	ARE YOU A FOREIGN BASED SUPPLIER FOR THE GOODS /SERVICES /WORKS OFFERED?	☐ Yes ☐ No [IF YES ANSWER PART B:3 BELOW]
SIGNATURE OF BIDDER		DATE	
CAPACITY UNDER WHICH THIS BID IS SIGNED (Attach proof of authority to sign this bid; e.g., resolution of directors, etc.)			
TOTAL NUMBER OF ITEMS OFFERED		TOTAL BID PRICE (ALL INCLUSIVE)	
BIDDING PROCEDURE ENQUIRIES MAY BE DIRECTED TO:		TECHNICAL INFORMATION MAY BE DIRECTED TO:	
DEPARTMENT/ PUBLIC ENTITY	SAFCOL	CONTACT PERSON	Ernst Nolte
CONTACT PERSON	Lungile Moeketsi	TELEPHONE NUMBER	N/A
TELEPHONE NUMBER	N/A	FACSIMILE NUMBER	N/A
FACSIMILE NUMBER	N/A	E-MAIL ADDRESS	Ernst@safcol.co.za
E-MAIL ADDRESS	tenders@safcol.co.za		

PART B
TERMS AND CONDITIONS FOR BIDDING

BID SUBMISSION:

- 1.1. BIDS MUST BE DELIVERED BY THE STIPULATED TIME TO THE CORRECT ADDRESS. LATE BIDS WILL NOT BE ACCEPTED FOR CONSIDERATION.
- 1.2. **ALL BIDS MUST BE SUBMITTED ON THE OFFICIAL FORMS PROVIDED– (NOT TO BE RE-TYPED) OR ONLINE**
- 1.3. **BIDDERS MUST REGISTER ON THE CENTRAL SUPPLIER DATABASE (CSD) TO UPLOAD MANDATORY INFORMATION NAMELY: (BUSINESS REGISTRATION/ DIRECTORSHIP/ MEMBERSHIP/IDENTITY NUMBERS; TAX COMPLIANCE STATUS; AND BANKING INFORMATION FOR VERIFICATION PURPOSES). B-BBEE CERTIFICATE OR SWORN AFFIDAVIT FOR B-BBEE MUST BE SUBMITTED TO BIDDING INSTITUTION.**
- 1.4. **WHERE A BIDDER IS NOT REGISTERED ON THE CSD, MANDATORY INFORMATION NAMELY: (BUSINESS REGISTRATION/ DIRECTORSHIP/ MEMBERSHIP/IDENTITY NUMBERS; TAX COMPLIANCE STATUS MAY NOT BE SUBMITTED WITH THE BID DOCUMENTATION. B-BBEE CERTIFICATE OR SWORN AFFIDAVIT FOR B-BBEE MUST BE SUBMITTED TO BIDDING INSTITUTION.**
- 1.5. THIS BID IS SUBJECT TO THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT 2000 AND THE PREFERENTIAL PROCUREMENT REGULATIONS, 2022, THE GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF APPLICABLE, ANY OTHER LEGISLATION OR SPECIAL CONDITIONS OF CONTRACT.

TAX COMPLIANCE REQUIREMENTS

- 2.1 BIDDERS MUST ENSURE COMPLIANCE WITH THEIR TAX OBLIGATIONS.
- 2.2 BIDDERS ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO ENABLE THE ORGAN OF STATE TO VIEW THE TAXPAYER'S PROFILE AND TAX STATUS.
- 2.3 APPLICATION FOR TAX COMPLIANCE STATUS (TCS) OR PIN MAY ALSO BE MADE VIA E-FILING. IN ORDER TO USE THIS PROVISION, TAXPAYERS WILL NEED TO REGISTER WITH SARS AS E-FILERS THROUGH THE WEBSITE WWW.SARS.GOV.ZA.
- 2.4 BIDDERS MAY ALSO SUBMIT A PRINTED TCS TOGETHER WITH THE BID.
- 2.5 IN BIDS WHERE CONSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED; EACH PARTY MUST SUBMIT A SEPARATE PROOF OF TCS / PIN / CSD NUMBER.
- 2.6 WHERE NO TCS IS AVAILABLE BUT THE BIDDER IS REGISTERED ON THE CENTRAL SUPPLIER DATABASE (CSD), A CSD NUMBER MUST BE PROVIDED.
- 2.7 NO BIDS WILL BE CONSIDERED FROM PERSONS IN THE SERVICE OF THE STATE, COMPANIES WITH DIRECTORS WHO ARE PERSONS IN THE SERVICE OF THE STATE, OR CLOSE CORPORATIONS WITH MEMBERS PERSONS IN THE SERVICE OF THE STATE.

QUESTIONNAIRE TO BIDDING FOREIGN SUPPLIERS

- 3.1. IS THE BIDDER A RESIDENT OF THE REPUBLIC OF SOUTH AFRICA (RSA)? ☐
YES ☐ NO
- 3.2. DOES THE BIDDER HAVE A BRANCH IN THE RSA? ☐ YES ☐
NO
- 3.3. DOES THE BIDDER HAVE A PERMANENT ESTABLISHMENT IN THE RSA? ☐
YES ☐ NO
- 3.4. DOES THE BIDDER HAVE ANY SOURCE OF INCOME IN THE RSA? ☐ YES
☐ NO

IF THE ANSWER IS "NO" TO ALL OF THE ABOVE, THEN, IT IS NOT A REQUIREMENT TO OBTAIN A TAX COMPLIANCE STATUS / TAX COMPLIANCE SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE (SARS) AND IF NOT REGISTER AS PER 2.3 ABOVE.

GENERAL INFORMATION

1 NON-EXPECTATION:

Notwithstanding anything stated in the Request for Information ("RFI"), in the advertisements published in respect of the RFI, any answers or clarification provided by the SAFCOL as part of the SCM process or otherwise:

- 1.1 The procurement of accommodation, goods or services will be at the SAFCOL's sole and absolute discretion and the SAFCOL reserves the right, including without limitation: not to accept any proposal/bid and to cancel the RFI and this TOR, without awarding any contract; unilaterally to amend/supplement/split the specifications on the basis of which the RFI and this TOR is made, including but without limiting, the right to withdraw any part of the service requirement;
 - 1.1.1 to ask clarification of their proposals/bids from any one or more of the bidders;
 - 1.1.2 to conduct one or more inspections *in loco* at the venues and facilities offered; and
 - 1.1.3 to link any conditions, it deems appropriate to its acceptance of any bid.
- 1.2 the RFI, its advertisement or this TOR does not constitute an offer. The aforementioned documents intend only to provide enough information for the preparation and submission of comparable proposals by the bidders.
- 1.3 the lowest or any proposal/bid may not necessarily be accepted.
- 1.4 nothing in the RFI, this TOR or in the advertisements published in respect of the RFI or in the actions of the SAFCOL, the Head/Acting Head of the SAFCOL, the SAFCOL's agents, members, officials or employees must be construed as creating any expectation, legitimate or otherwise, regarding matters dealt with in the RFI, the advert for the RFI or this TOR or any other matters.

2 CONDITIONS AND UNDERTAKINGS BY BIDDER BID

- 2.1 **The Bid forms should not be retyped or redrafted, but photocopies may be prepared and used.** However, only documents with the original signature in black ink shall be accepted. Additional offers against any item should be made on a photocopy of the page in question.
 - 2.1.1 Black ink should be used when completing Bid documents.
 - 2.1.2 Bidders should check the numbers of the pages to satisfy themselves that none is missing or duplicated. SAFCOL will accept NO liability in regard to anything arising from the fact that pages are missing or duplicated.
- 2.2 I/We hereby Bid to supply all or any of the supplies and/or to procure all or any of the services described in the attached documents to SAFCOL on the terms and conditions and in accordance with the specifications stipulated in the Bid documents (and which shall be taken as part of, and incorporated into, this Bid) at the prices inserted therein.
- 2.3 I/We agree that -
- 2.4 the offer herein shall remain binding upon me/us and open for acceptance by SAFCOL during the validity period indicated and calculated from the closing hour and date of the Bid;
- 2.5 the laws of the Republic of South Africa shall govern the contract created by the acceptance of my/our Bid and that I/we choose *domicilium citandi et executandi* in the Republic as indicated below; and
- 2.6 I/We furthermore confirm that I/we have satisfied myself/ourselves as to the correctness and validity of my/our Bid that the price(s) and rate(s) quoted cover all the work/item(s) specified in the Bid documents and that the price(s) and rate(s) cover all my/our obligations under a resulting contract and that I/we accept that any mistakes regarding price(s) and calculations will be at my/our risk.
- 2.7 I/We hereby accept full responsibility for the proper execution and fulfilment of all obligations and conditions devolving on me/us under this Bid as the Principal(s) liable for the due fulfilment of this

contract.

Signature(s) of Bidder or assignee(s)	Date
Name of signing person (in block letters)	
Capacity	
Are you duly authorized to sign this bid?	
Name of Bidder [company name] (in block letters)	
Postal address (in block letters) Domicilium citandi et executandi in the RSA (full street address of this place) (in block letters)	
Telephone Number	FAX Number:
Cell Number	E-mail Address:

Confidentiality

- 2.8 The information contained in this document is of a confidential nature and must only be used for purposes of responding to this RFI. This confidentiality clause extends to bidder, partners and/or implementation agents, whom the Bidder may decide to involve in preparing a response to this RFI.
- 2.9 For purposes of this process, the term “Confidential Information” shall include all technical and business information, including, without limiting the generality of the foregoing, all secret knowledge and information (including any and all financial, commercial, market, technical, functional and scientific information, and information relating to a party’s strategic objectives and planning and its past, present and future research and development), technical, functional and scientific requirements and specifications, data concerning business relationships, demonstrations, processes, machinery, know how, architectural information, information contained in a party’s software and associated material and documentation, plans, designs and drawings and all material of whatever description, whether subject to or protected by copyright, patent or trademark, registered or un-registered, or otherwise disclosed or communicated before or after the date of this process.
- 2.10 The receiving party shall not, during the period of validity of this process, or at any time, thereafter, use or disclose, directly or indirectly, the confidential information of SAFCOL (even if received before the date of this process) to any person whether in the employment of the receiving party or not, who does not take part in the performance of this process.
- 2.11 The receiving party shall take all such steps as may be reasonably necessary to prevent SAFCOL’s confidential information coming into the possession of unauthorized third parties. In protecting the receiving party’s confidential information, SAFCOL shall use the same degree of care, which does not amount to less than a reasonable degree of care, to prevent the unauthorized use or disclosure of the confidential information as the receiving party uses to protect its own confidential information.

- 2.12 Any documentation, software or records relating to confidential information of SAFCOL, which comes into the possession of the receiving party during the period of validity of this process or at any time thereafter or which has so come into its possession before the period of validity of this process shall:
- 2.12.1 be deemed to form part of the confidential information of SAFCOL;
 - 2.12.2 be deemed to be the property of SAFCOL;
 - 2.12.3 not be copied, reproduced, published or circulated by the receiving party unless and to the extent that such copying is necessary for the performance of this process and all other processes as contemplated in; and
 - 2.12.4 be surrendered to SAFCOL on demand, and in any event on the termination of the investigations and negotiations, and the receiving party shall not retain any extracts.

3 News and press releases

- 3.1 Bidders or their agents shall not make any news releases concerning this RFI or the awarding of the same or any resulting agreement(s) without the consent of, and then only in co-ordination with, SAFCOL and its Client.

4 Precedence of documents

- 4.1 This RFI consists of a number of sections. Where there is a contradiction in terms between the clauses, phrases, words, stipulations or terms and herein referred to generally as stipulations in this RFI and the stipulations in any other document attached hereto, or the RFI submitted hereto, the relevant stipulations in this RFI shall take precedence.
- 4.2 Where this RFI is silent on any matter, the relevant stipulations addressing such matter, and which appear in the PPPFA shall take precedence. Bidders shall refrain from incorporating any additional stipulations in its proposal submitted in terms hereof other than in the form of a clearly marked recommendation that SAFCOL may in its sole discretion elect to import or to ignore. Any such inclusion shall not be used for any purpose of interpretation unless it has been so imported or acknowledged by SAFCOL.
- 4.3 It is acknowledged that all stipulations in the PPPFA are not equally applicable to all matters addressed in this RFI. It, however, remains the exclusive domain and election of SAFCOL as to which of these stipulations are applicable and to what extent. Bidders are hereby acknowledging that the decision of SAFCOL in this regard is final and binding. The onus to enquire and obtain clarity in this regard rests with the Bidder(s). The Bidder(s) shall take care to restrict its enquiries in this regard to the most reasonable interpretations required to ensure the necessary consensus.

5 Preferential procurement reform

- 5.1 SAFCOL supports B-BBEE as an essential ingredient of its business. In accordance with government policy, SAFCOL insists that the private sector demonstrates its commitment and track record to B-BBEE in the areas of ownership (shareholding), skills transfer, employment equity and procurement practices (SMME Development) etc.

6 Language

- 6.1 Bids shall be submitted in English.

7 Gender

- 7.1 Any word implying any gender shall be interpreted to imply all other genders.

8 Headings

- 8.1 Headings are incorporated into this proposal and submitted in response thereto, for ease of reference only and shall not form part thereof for any purpose of interpretation or for any other purpose.

9 Security clearances

- 9.1 Employees and subcontractors of the successful bidder may be required to be in possession of valid security clearances to the level determined by the SSA and/or SAFCOL commensurate with the nature of the project activities they are involved in. The cost of obtaining suitable clearances is for the account of the bidders. The bidders shall supply and maintain a list of personnel involved on the project indicating their clearance status.
- 9.2 Employees and subcontractors of the successful bidder will be required to sign a non-disclosure agreement.

10 Occupational Injuries and Diseases Act 13 of 1993

The Bidder warrants that all its employees (including the employees of any sub-contractor that may be appointed) are covered in terms of the Compensation for Occupational Injuries and Diseases Act 13 of 1993 and that the cover shall remain in force for the duration of the adjudication of this bid and/ or subsequent agreement. SAFCOL reserves the right to request the Bidder to submit documentary proof of the Bidder's registration and "good standing" with the Compensation Fund, or similar proof acceptable to SAFCOL.

11 Protection of Personal Information

In responding to this bid, SAFCOL acknowledges that it may obtain and have access to personal data of the respondents. SAFCOL agrees that it shall only process the information disclosed by bidders in their response to this bid for the purpose of evaluating and subsequent award of business and in accordance with any applicable law.

Furthermore, SAFCOL will not otherwise modify, amend or alter any personal data submitted by Respondents or disclose or permit the disclosure of any personal data to any Third Party without the prior written consent from the Respondents. Similarly, SAFCOL requires Respondents to process any personal information disclosed by SAFCOL in the bidding process in the same manner.

12 Bid preparation

- 12.1 All additions to the proposal documents i.e. annexures, supporting documentation pamphlets, photographs, technical specifications and other support documentation covering the goods offered etc. shall be neatly bound as part of the schedule concerned.
- 12.2 All responses regarding questions posed in the annex attached herewith shall be answered in accordance with the prescribed RFI response format.
- 12.3 There shall be no public opening of the Bids received. Unless specifically provided for in the proposal document, Bids submitted by means of telegram, telex, facsimile or similar means shall not be considered.

13 Oral presentations and briefing sessions

- 13.1 Bidders who submit Bids in response to this RFI may be required to give an oral presentation, which may include, but is not limited to, an equipment/service demonstration of their proposal to SAFCOL. This provides an opportunity for the vendor to clarify or elaborate on the proposal. This is a fact finding and explanation session only and does not include negotiation. SAFCOL shall schedule the time and location of these presentations. Oral presentations are an option of SAFCOL and may or may not be conducted.
- 13.2 Any bidder who has reasons to believe that the tender specification is based on a specific brand must inform SAFCOL not later than ten (10) days after the publication of the Bid.

SBD 4: Declaration of Interest

BIDDER'S DISCLOSURE

1. PURPOSE OF THE FORM

Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

2. Bidder's declaration

2.1 Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest¹ in the enterprise, employed by the state? **YES/NO**

2.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

Full Name	Identity Number	Name of State institution

2.2 Do you, or any person connected with the bidder, have a relationship with any person who is employed by the procuring institution? **YES/NO**

2.2.1 If so, furnish particulars:

.....
.....

2.3 Does the bidder or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise have any interest in any other related enterprise whether or not they are bidding for this contract?

YES/NO

2.3.1 If so, furnish particulars:

.....
.....

3 DECLARATION

I, the undersigned, (name)..... in submitting the accompanying bid, do hereby make the following statements that I certify to be true and complete in every respect:

3.1 I have read, and I understand the contents of this disclosure;

3.2 **I understand that the accompanying bid will be disqualified if this disclosure is found not to be true and complete in every respect;**

- 3.3 The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However, communication between partners in a joint venture or consortium² will not be construed as collusive bidding.
- 3.4 In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.
- 3.4 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- 3.5 There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.
- 3.6 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 3 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

.....
Signature

.....
Date

.....
Position

.....
Name of bid

TERMS OF REFERENCE

1. INTRODUCTION

SAFCOL is a state-owned forestry company listed as a Schedule 2 major public entity in terms of the Public Finance Management Act 1 of 1999. It was established in 1992 following the promulgation of the Management of State Forest Act 128 of 1992 to promote the development in the long term of the forestry industry according to accepted commercial management practice in South Africa. Through its wholly owned subsidiary, Komatiland Forests (KLF), SAFCOL conducts its forestry operations and manages plantation assets in various regions of the country.

The South African Forestry Company SOC Limited (SAFCOL) is seeking information from the marketplace regarding potential solutions, technologies, products, services, and industry capabilities relating to steep area extraction solutions for forestry harvesting and thinning operations:

The purpose of this Request for Information (RFI) is to gather market intelligence to identify suitable **steep area extraction solutions** for forestry harvesting clearfell and thinning operations and possible procurement activities.

2. BACKGROUND

The Tactical Harvesting Plan identifies the compartments scheduled for harvesting and thinning over the next five-year period. It determines the planned volumes, timing, location, terrain conditions, tree size information, and operational requirements needed to select appropriate harvesting and extraction systems. The plan is used to guide resource planning, contractor requirements, equipment selection, procurement decisions, safety planning, and the implementation of suitable solutions for both conventional and difficult steep area terrain operations.

2.1 Current environment

SAFCOL consist of 15 plantation situated from Makhado in Limpopo province down to Vryheid in KZN. Table 1 below displays the relevant plantations that may utilise difficult steep area terrain extraction solutions for both clearfell and thinnings.

Table 1: SAFCOL plantation distribution

Area	Plantation	Closest town
KZN	Ngome	Vryheid
Amsterdam	Roburnia	Amsterdam
Nelspruit	Berlin	Nelspruit
	Nelshoogte	Nelspruit
Sudwala	Uitsoek	Nelspruit
Sabie/Graskop	Bergvliet	Sabie
	Brooklands	Sabie
	Witklip	Wit rivier
	Tweefontein	Sabie
	Blyde	Graskop
	Wilgeboom	Graskop
Limpopo	Woodbush	Tzaneen
	Entabeni	Makhado

Table 2 and 3 show the annual average volume per plantation for difficult terrain extraction clearfell and thinning operations for the next five years respectively.

Table 2: Average annual difficult terrain clearfell volumes for the next five years.

Area	Plantation	Average Vol 30-40%	Average Vol 40-100%	Total
KZN	Ngome	1 221	1 186	2 407
Amsterdam	Roburnia	3 578	5 155	8 733
Nelspruit	Berlin	4 624	10 685	15 310
	Nelshoogte	5 061	9 562	14 623
Sudwala	Uitsoek	4 977	14 232	19 210
Sabie/Graskop	Bergvliet	4 281	10 749	15 030
	Brooklands	4 292	5 104	9 396
	Witklip	1 296	1 459	2 755
	Tweefontein	6 859	26 202	33 061
	Blyde	4 193	12 195	16 387
	Wilgeboom	2 005	3 914	5 918
Limpopo	Woodbush	5 755	11 553	17 308
	Entabeni	12 464	20 023	32 486
	Grand Total	60 605	132 019	192 624

Table 3: Average annual difficult terrain thinning volumes for the next five years.

Area	Plantation	Average Vol 30-40%	Average Vol 40-100%	Total
KZN	Ngome	205	205	409
Amsterdam	Roburnia	510	484	995
Nelspruit	Berlin	796	1 671	2 467
	Nelshoogte	699	744	1 443
Sudwala	Uitsoek	906	1 912	2 818
Sabie/Graskop	Bergvliet	2 019	3 606	5 625
	Brooklands	1 168	1 814	2 982
	Witklip	264	290	555
	Tweefontein	4 270	12 794	17 064
	Blyde	870	2 199	3 069
	Wilgeboom	352	570	922
Limpopo	Woodbush	1 079	1 138	2 217
	Entabeni	1 323	836	2 159
	Grand Total	14 462	28 263	42 725

Table 4 and 5 display the following tree average annual information:

- average tree volume for clearfell and thinnings
- maximum tree volume for clearfell and thinning
- average tree diameter for clearfell and thinnings
- maximum tree diameter for clearfell and thinnings

This information must be used as a guideline for the selection of suitable steep area extraction solutions for clearfell and thinning volumes.

Table 4: Clearfell tree size information

Area	Plantation	Average tree volume	Max tree volume	Average DBH	Max DBH
KZN	Ngome	0.940	1.466	33.9	42.11
Amsterdam	Roburnia	1.114	2.144	36.3	47.67
Nelspruit	Berlin	0.778	1.466	30.4	42.03
	Nelshoogte	1.301	1.770	38.3	44.46
Sudwala	Uitsoek	1.285	1.747	38.0	43.10
Sabie/Graskop	Bergvliet	1.141	2.100	35.8	46.45
	Brooklands	1.358	1.817	38.1	42.32
	Witklip	1.176	1.933	35.9	43.82
	Twefontein	1.145	1.887	36.2	43.62
	Blyde	0.967	1.592	35.9	43.26
Limpopo	Wilgeboom	1.050	1.817	35.9	43.13
	Woodbush	1.114	1.820	36.2	44.91
	Entabeni	1.182	1.738	36.7	42.91
	Average	1.122	1.792	36.0	43.83

Table 5: Thinning tree size information

Area	Plantation	Average tree volume	Max tree volume	Average DBH	Max DBH
KZN	Ngome	0.208	0.499	21.7	29.28
Amsterdam	Roburnia	0.122	0.391	18.6	27.39
Nelspruit	Berlin	0.136	0.330	19.4	25.55
	Nelshoogte	0.179	0.443	21.0	28.68
Sudwala	Uitsoek	0.119	0.375	18.4	27.53
Sabie/Graskop	Bergvliet	0.228	0.533	21.9	28.58
	Brooklands	0.207	0.496	21.0	28.70
	Witklip	0.152	0.328	19.8	26.31
	Twefontein	0.201	0.672	21.2	31.92
	Blyde	0.143	0.339	19.5	27.33
Limpopo	Wilgeboom	0.128	0.332	18.5	26.13
	Woodbush	0.196	0.528	21.6	30.99
	Entabeni	0.236	0.708	21.7	32.20
	Average	0.174	0.459	20.3	28.51

2.2 Existing systems

SAFCOL harvest majority of its annual volume with own harvesting systems and teams that consist of:

- Cut to length mechanised clearfell and thinning operations,
- Motor manual ground base grapple, cable skidder clearfell and thinning tractor operations.
- Outsourced difficult steep area terrain operations, consisting of excavator based shovel yarder, sky line and cable yarding operations in clearfell operations.
- Limited yarding operations in thinnings.
- Handroll operation in thinning operations.
- Manual preparation with forwarder extraction in thinning operations.

2.3 Current challenges

The following are current challenges:

- Availability of skilled difficult steep area terrain harvesting and thinning service providers
- Fluctuating markets and timber demand
- Procurement processes
- Increasing difficult steep area terrain volume
- Exchange rate and the cost of equipment

- Limited difficult steep area terrain harvesting and thinning solutions

2.4 Strategic objectives

SAFCOL's strategic direction places strong emphasis on business growth, customer centricity, excellence in forestry operations, a future-fit organisation, financial sustainability and responsible forest management. The RFI for difficult steep area extraction solutions directly supports these strategic goals by enabling SAFCOL to identify practical, safe, and commercially viable technologies that can improve harvesting productivity in areas where conventional systems are limited.

The RFI will assist SAFCOL to advance operational excellence by exploring mechanised and technology-enabled solutions that can improve asset productivity, increase harvesting efficiency, reduce operational bottlenecks, and strengthen the company's ability to meet planned harvesting volumes. It also supports employee safety by reducing exposure to high-risk manual or motor-manual operations in difficult terrain, while promoting safer, more controlled extraction methods.

In addition, the RFI contributes to financial sustainability and business growth by identifying solutions that may reduce dependency on limited specialist contractors, improve cost predictability, support better utilisation of forestry assets, and strengthen SAFCOL's ability to supply customers consistently. By requesting information on local support, maintenance, spares, training, pricing, and total cost of ownership, the RFI will also help inform future procurement decisions and ensure that potential solutions are practical to implement and sustainable over the long term.

The initiative further supports SAFCOL's future-fit and innovation objectives by encouraging the evaluation of modern steep terrain technologies, including excavator-based shovel and grapple yarders, cable yarding systems, winch-assisted harvesting, tethered machines, and skyline systems. These solutions align with SAFCOL's broader focus on technology adoption, research, operational improvement, and responsible forest management, while also creating opportunities for industry benchmarking, supplier development, skills transfer, and improved environmental performance.

The phased mechanisation expansion project initiated in 2023 provides SAFCOL with a clear opportunity to improve operational safety, enhance harvesting efficiency, and reduce dependence on higher-risk manual and motor-manual methods. Accordingly, it is important that suitable solutions for difficult steep area terrain are actively investigated to support the continued expansion of mechanisation within SAFCOL's harvesting strategy.

3. OBJECTIVE

The objectives of this RFI are to:

- Understand available market capabilities within South Africa to supply possible steep area extraction solutions for clearfell and thinnings
- Identify innovative solutions
- Identify emerging technologies
- Identify and propose the most suitable carrier for excavator based shovel and grapple yarders for the tree specifications supplied in above tables
- Establish supplier experience in supplying steep area extraction clearfell and thinning solutions
- Determine implementation approaches
- Obtain indicative budget estimates
- Inform future procurement strategy

4. SCOPE OF WORK

The exercise should include the following:

4.1 Market Analysis

- Identification of established suppliers/OEMs operating within South Africa that can supply the required equipment for steep area extraction for clearfell and thinnings
- Availability of equipment and technologies specifically designed for steep slope operations, for example:
 - excavator based shovel and grapple yarders,
 - cable yarding systems,
 - winch-assisted harvesting,
 - tethered machines and
 - skyline systems ect.
 - any other steep area extraction solution
- Local support capabilities:
 - Location of local support
 - maintenance,
 - spares and
 - training.

4.2 Industry Benchmarking

- Benchmarking against industry best practices in similar terrain conditions for:
 - local and, where relevant,
 - international operators with SA presence
- Performance metrics such as:
 - productivity (m³/hour),
 - safety performance,
 - operating costs, and
 - environmental impact.
- Case studies of successful implementations within:
 - South Africa and
 - elsewhere

4.3 Commercial & Compliance Review

- Budgetary pricing and total cost of ownership
- Availability of:
 - leasing,
 - rental, or

- contract-based solutions

5. SCOPE OF INFORMATION REQUESTED

Suppliers are requested to provide information regarding the following:

5.1. Organizational Information

- Are you an established appointed suppliers/OEMs operating within South Africa that can supply the required equipment
- Provide Company Profile

5.2. Experience

Please provide:

- Number of Projects completed
- Similar projects
- Client references
- Case studies
- Lessons learned

5.3 Functional and Technical

- Availability of equipment and technologies specifically designed for steep slope clearfell and thinning operations
 - excavator based shovel and grapple yarders,
 - excavator based shovel loggers
 - cable yarding systems,
 - winch-assisted harvesting,
 - tethered machines and
 - skyline and high lead systems.
 - any other steep area extraction solution
- Local support capabilities:
 - maintenance,
 - spares and
 - training.

5.4 Performance

- Benchmarking against industry best practices in similar terrain conditions for
 - local and
 - where relevant, international operators with SA presence.
- Performance metrics such as:
 - productivity (m³/hour),
 - safety performance,
 - operating costs and
 - environmental impact.
- Case studies of successful implementations within:

- South Africa and
- elsewhere

5.5. Pricing Information

Provide indicative information only

Include:

- Budgetary pricing
- Total cost of ownership (e.g training, maintenance, support etc)
- Availability of
 - leasing,
 - rental, or
 - contract-based solutions

Pricing submitted in response to this RFI is for planning purposes only.

6. Questions for Respondents

Please respond to the following:

6.1 Business

1. Describe your solution.
2. What differentiates your offering?
3. What experience do you have?
4. What implementation methodology do you recommend?
5. What project risks should be considered?

7 Response Format

Responses should include:

Executive summary and the scope of Information Requested

8 Submission Instructions

Responses shall:

- Be submitted electronically.
- Be written in English.
- Be received no later than the closing date and time.

9 Confidentiality

Respondents should clearly identify any information considered confidential or commercially sensitive.

The Department will handle submissions in accordance with applicable legislation governing access to information, records management, and confidentiality.

Respondents acknowledge that:

- Participation is voluntary.
- Submission does not create preferred supplier status.
- SAFCOL may contact respondents for clarification.
- Information may be used to inform future procurement documentation.
- SAFCOL reserves the right to amend or withdraw this RFI at any time.

10 Administrative requirements and compliance documents.

Bidders must tick and may provide evidence.

Description	Comply	Not Comply
Completion in full the Request for Information document		
Completion of all SBD Forms (Declaration Forms)		
Proof of company registration documents (e.g., Pty; Trust; CC etc.)		
Original or certified copy of B-BBEE Level of contribution Certificate or sworn affidavit (state level of contribution)		
Registration with Central Supplier Database (CSD)		
Licence or Affiliation		
Other registration.		

11. Company demographics

The specific goals allocated points in terms of this tender	Yes/No /indicate if other	Proof/documents to claim points
Procurement from black women owned entities (At least 30% ownership).		ID Document, CIPC Documents (company document), BBBEE certificate or Affidavit
Procurement from black owned entities (At least 51% ownership).		BBBEE certificate or sworn Affidavit
Procurement from youth owned entities (At least 51% owned by youth).		ID Document, CIPC Documents (company document)
Procurement from entities owned by persons with disabilities (At least 51% owned by PWD).		Letter from the medical doctor confirming disability.
Other (Specify)		

Information submitted in response to this RFI is for planning purposes only

ANNEXURE A: SERVICE PROVIDER RESPONSE FORM — STEEP AREA CLEARFELL EXTRACTION SOLUTIONS

Service providers must complete this section only for proposed steep area extraction solutions suitable for clearfell operations. Please type responses in the spaces provided, tick the relevant options where applicable, and attach supporting documents. If a section is not applicable, please indicate “Not applicable” and provide a short reason.

A. Respondent and company details

Registered company name	
Trading name	
Company registration number	
VAT number / Tax number	
CSD supplier number	
Contact person, telephone and email	
Physical address	

Describe your solution.

--

What differentiates your offering?

--

What experience do you have?

--

What implementation methodology do you recommend?

--

What project risks should be considered?

--

B. Type of respondent - Please tick applicable option(s)

☐ OEM
☐ Dealer / Distributor / Agent
☐ Contractor / Service provider
☐ Manufacturer
☐ Other

Specify which brands you are representing/supporting/distributing

--

If other, please specify

--

--

C. Proposed clearfell steep area extraction solution
Solution name / equipment model
Clearfell steep area extraction solution category
☐ Excavator based shovel yarders ☐ Excavator based grapple shovel yarders ☐ Shovel logger with falling head – purposed built or excavator based ☐ High lead system ☐ Skyline system ☐ Winch-assisted ☐ Tethered extraction ☐ Synchro winch ☐ Other steep area extraction solution – describe other below:
Short description of proposed steep area clearfell extraction solution/s – you can propose more than one steep area clearfell extraction solution

D. Steep area clearfell extraction solution technical capability and performance
Key technical specifications - Include make, model, carrier, minimum excavator operating weight requirement for excavator based extraction solutions, minimum engine power requirement for excavator based extraction solutions, slope capability, extraction distance, extraction method, payload capacity, line pull, reach, amount of winches, break system, operating system, extraction distance, anchoring requirements, attachments, uphill and downhill capability, intermediate support capabilities, Record the various extraction solutions below with all the required machine specifications
Steep area clearfell extraction solution 1
Steep area clearfell extraction solution 2
Steep area clearfell extraction solution 3

Steep area clearfell extraction solution 4	
Suitability for clearfell tree specifications - Explain how the solution handles clearfell stem size, payload, slope, extraction distance, landing requirements and production targets.	
Will the proposed extraction solution be capable to handle the tree size specifications and conditions supplied in the terms of reference	☐ Yes ☐ No
Expected clearfell productivity - Provide expected productivity rates for various proposed solutions.	
m³/hour:	
Clearfell operating assumptions and limitations State assumptions, site requirements, constraints and limitations.	

E. Support, safety and implementation	
Local support capability - Branches, technicians, workshops, spares, field service response times and training support.	
Branches – record all your branches with locations throughout SAFCOLs representation	
Technicians	☐ Yes ☐ No Total number technicians:
Workshops	☐ Yes ☐ No
Field services	☐ Yes ☐ No
Field service response time	
Training support – describe the type of training	☐ Yes ☐ No
Safety features and risk controls - Describe safety features, risk controls and safe operating requirements.	

Environmental considerations - Describe soil impact, erosion prevention, fuel use, road and landing requirements.	
Implementation approach - Provide lead times for manufacturing / delivery time, commissioning period and training requirements and period	
Manufacturing time / Delivery lead time	
Commissioning period - Infield	
Training required – explain what training will be required	☐ Yes ☐ No
Training period - days	

F. Experience, pricing and attachments - Relevant experience and references – List similar projects and case studies with client references and lessons learned	
List similar projects and Case studies - Local	
Did you supply any steep area extraction clearfell solutions local?	☐ Yes ☐ No
How many?	
Describe the type/brand/model of steep area clearfell extraction equipment that was delivered locally, as well as the tree size and lessons learnt	
Client references: Record local client names and contact numbers	

List similar projects and Case studies – Outside SA	
Did you supply any steep area extraction clearfell solutions outside SA?	☐ Yes ☐ No
How many?	
Describe the type/brand/model of steep area extraction equipment that was delivered outside SA, as well as the tree size	
Client references: Record client names and contact numbers Outside SA	
Indicative pricing	
Supply price - ZAR	
Delivery cost - ZAR	
Training cost - ZAR	
Maintenance/support labour rate – R/hr	
Travel rate - R/km or travel amount/trip	
Commercial options available	
☐ Purchase ☐ Lease ☐ Rental ☐ Rent-to-own ☐ Managed service ☐ Contract-based solution ☐ Other	
Supporting documents attached	
☐ Company profile ☐ Technical brochure / Specifications ☐ Case studies ☐ References ☐ Pricing schedule	

☐ Compliance documents ☐ Other
Confidential information included?
☐ No ☐ Yes Identify section(s): _____

G. Declaration by respondent	
I confirm that the information provided in this response form is accurate to the best of my knowledge and that SAFCOL may use the information for market intelligence, planning and possible future procurement purposes.	
Name and designation	
Signature	
Date	

ANNEXURE B: SERVICE PROVIDER RESPONSE FORM — STEEP AREA THINNING EXTRACTIONSOLUTIONS

Service providers must complete this section only for proposed steep area extraction solutions suitable for thinning operations. Please type responses in the spaces provided, tick the relevant options where applicable, and attach supporting documents. If a section is not applicable, please indicate “Not applicable” and provide a short reason.

A. Respondent and company details	
Registered company name	
Trading name	
Company registration number	
VAT number / Tax number	
CSD supplier number	
Contact person, telephone and email	
Physical address	
Describe your solution.	
What differentiates your offering?	
What experience do you have?	
What implementation methodology do you recommend?	

What project risks should be considered?

B. Type of respondent - Please tick applicable option(s)

- ☐ OEM
- ☐ Dealer / Distributor / Agent
- ☐ Contractor / Service provider
- ☐ Manufacturer
- ☐ Other

Specify which brands you are representing/supporting/distributing

If other, please specify

C. Proposed thinning steep area extraction solution 1

Solution name / equipment model

Thinning steep area extraction solution category

- ☐ Excavator based grapple shovel yarder
- ☐ Shovel yarder with felling head – purpose built or excavator based
- ☐ Shovel cable yarder
- ☐ High lead system
- ☐ Skyline system
- ☐ Winch-assisted
- ☐ Tethered extraction
- ☐ Synchro winch
- ☐ Other steep area extraction solution – describe other below:

Short description of proposed steep area thinning extraction solution/s – you can propose more than one steep area thinning extraction solution

D. Steep area Thinning technical capability and performance

Key technical specifications - Include make, model, carrier, minimum excavator operating weight requirement for excavator based extraction solutions, minimum engine power requirement, slope

capability, extraction distance, extraction method, payload capacity, line pull, reach, anchoring requirements and attachments.

Complete Annexure 2 attached with above detail for all proposed equipment

Suitability for thinning tree specifications - Explain how the solution handles thinning stem size, piece size, payload, slope, extraction distance, row access, residual-tree protection, landing requirements and production targets.

Will the proposed extraction solution be capable to handle the thinning tree size specifications and conditions supplied in the terms of reference?	☐ Yes ☐ No
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Steep area clearfell extraction solution 1

Steep area clearfell extraction solution 2

Steep area clearfell extraction solution 3

Steep area clearfell extraction solution 4

Expected thinning productivity - Provide expected productivity rates.

m³/hour:

Thinning operating assumptions and limitations

State assumptions, site requirements, access constraints, residual-stand protection requirements and limitations.

E. Support, safety and implementation

Local support capability - Branches, technicians, workshops, spares, field service response times and training support.

Branches – record all your branches with locations throughout SAFCOL's representation

Technicians	☐ Yes ☐ No Quantity in total:
Workshops	☐ Yes ☐ No
Field services	☐ Yes ☐ No

Safety features and risk controls - Describe safety features, residual-tree protection measures, risk controls and safe operating requirements.

F. Experience, pricing and attachments - Relevant experience and references –
List similar thinning projects and case studies with client references and lessons learned

List similar projects and Case studies - Local	
Did you supply any steep area extraction thinning solutions local?	☐ Yes ☐ No
How many?	
Describe the type/brand/model of steep area thinning extraction equipment that was delivered locally, as well as the tree size and lessons learnt	
Client references: Record local client names and contact numbers	
List similar projects and Case studies – Outside SA	
Did you supply any steep area extraction thinning solutions outside SA?	☐ Yes ☐ No
How many?	
Describe the type/brand/model of steep area thinning extraction equipment that was delivered outside SA, as well as the tree size	
Client references: Record client names and contact numbers Outside SA	
Indicative pricing	
Supply price - ZAR	
Delivery cost - ZAR	
Training cost - ZAR	
Maintenance/support labour rate – R/hr	
Travel rate - R/km or travel amount/trip	
Commercial options available	
☐ Purchase ☐ Lease ☐ Rental ☐ Rent-to-own ☐ Managed service ☐ Contract-based solution ☐ Other	
Supporting documents attached	

- ☐ Company profile
- ☐ Technical brochure / Specifications
- ☐ Case studies
- ☐ References
- ☐ Pricing schedule
- ☐ Compliance documents
- ☐ Other

Confidential information included?

☐ No ☐ Yes

Identify section(s):