

ANNEXURE A

(Note: This page must be separated from the pre-qualifying and functional proposal. Failure to separate this, will lead to disqualification of the bid)

Fees and Assumptions

FORM OF OFFER AND ACCEPTANCE (AGREEMENT)

FORM OF OFFER

THE CONSULTANT IS TO COMPLETE AND SIGN THE FORM OF OFFER

The Employer, identified in the Acceptance signature block, has solicited offers to enter into a contract in respect of the following services:

RFP115/2026 – A TRANSACTION ADVISOR TO CONDUCT LEGAL AND REGULATORY FEASIBILITY STUDY, REVIEW AND UPDATE EXISTING FEASIBILITY STUDIES, PREPARE THE PROCUREMENT DOCUMENTS FOR THE PRIVATE SECTOR PARTNER, SUPPORT COMMERCIAL AND FINANCIAL CLOSE ACTIVITIES FOR THE RICHARDS BAY DRY BULK TERMINAL PROJECT.

The Tenderer, identified in the Offer signature block below, has examined the documents listed in the Tender Data and addenda thereto as listed in the Tender Schedules, and by submitting this Offer has accepted the Conditions of Tender.

By the representative of the Tenderer, deemed to be duly authorised, signing this part of this Form of Offer and Acceptance, the Tenderer offers to perform all of the obligations and liabilities of the consultant under the Contract including compliance with all its terms and conditions according to their true intent and meaning for an amount to be determined in accordance with the Conditions of Contract identified in the Contract Data.

THE OFFERED TOTAL OF THE PRICES INCLUSIVE OF ALL TAXES IS

.....
(in words); ZAR (in figures),
.....

This offer may be accepted by the Employer by signing the Acceptance part of this Form of Offer and Acceptance and returning one copy of this document to the Tenderer before the end of the period of

validity stated in the Tender Data, whereupon the Tenderer becomes the party named as the consultant in the Conditions of Contract identified in the Contract Data.

Signature(s)

Name(s)

Capacity

**For the
Tenderer**

(Name and address of organisation)

**Name and
signature of
witness**

_____ **Date** _____

This template must be completed in full and included as Annexure A to Pricing Proposal submitted. Professional fees must be kept separate from other fees e.g. disbursements. Failure to complete this form (in respect of items 1 to 4 below) in full may result in the disqualification of the Bid.

Professional fees

1. Pricing Schedule
2. Specify role/s on assignment
3. Specify the name and experience of the person to be assigned to each role
4. Provide the charge out rate for each person
5. Provide an estimate of hours per role to deliver the scope of work (the information provided in this RFP)

Other Fees

Any other fees must be disclosed in sufficient detail

Indication of Hourly Rates of Key Experts:

ID	KEY RESOURCE / EXPERT	HOURLY RATE FOR SERVICES (Excl. VAT) (RAND/HR)	DISCOUNT TO HOURLY RATE (%)	NET HOURLY RATE OF KEY RESOURCE / EXPERT (Excl. VAT) (RAND/HR)
1.	Key Expert 1: Project Director			
2.	Key Expert 2: Technical Expert.			

3.	Key Expert 3: Legal and Regulatory Expert			
4.	Key Expert 3: Financial Expert			
5.	Expert 4 (financial support): Economic Analyst			
6.	Key Expert 5: Environmental Management & Social Expert			

Pricing Schedule

Item	Tasks as per ToR	Key deliverables as per ToR	Resources required (number)	Estimated manhours (hours)	Hourly rate (R/hours)	Total resource costs
1.	Review of information and gap analysis	Inception report including project implementation plan, stakeholder mapping and risk register				
		Gap Analysis Report				
2.	Technical Advisory services	Technical advisory report (designs, BoQ, risks register, etc.)				
		Environmental, social and governance report				
3.	Economic analysis	Economic study report				
4.	Legal and regulatory advisory services	Legal and regulatory feasibility report and risk register				
		Evaluation of RFQ				
		Development of RFP documents and supporting agreements				
		Evaluation of RFP Documents				
5.	Financial viability	Updating of the financial model				
		Development of the financial plan and risk register				
6.	TA services	Consolidated TA report				
		Development Project Information Memorandum and management of data room				
		Supporting commercial close activities				
		Supporting financial close activities				

Item	Tasks as per ToR	Key deliverables as per ToR	Resources required (number)	Estimated manhours (hours)	Hourly rate (R/hours)	Total resource costs					
7.	Project Closeout report	Final Project Closeout Report									
8.	<i>Disbursements 5%</i>										
Total											
Contingency 15%											
VAT 15%											
Grand Total											