

### Annexure 3

#### Medical Aid Brokerage services – Presentation by service providers

In case of a tie (draw) with the bidders that have met the minimum functional/technical requirements, the bidders on a tie will be expected to do a presentation that will assist the evaluation team in determining the final successful bidder. In this case, the tie (draw) will arise when final score on technical/functional evaluation is exactly the same.

The presentation by the bidder will not be more than forty-five (45) minutes.

EVALUATION CRITERIA	SCORES
<p><b><u>Credentials</u></b></p> <p><b><i>Comprehensive company profile</i></b></p> <ul style="list-style-type: none"> <li>▪ How is the company constituted/ownership</li> </ul> <p><b><i>Ownership structure of the company</i></b></p> <ul style="list-style-type: none"> <li>▪ How representative is the management structure (HDI) Historically Disadvantage Individual and how representative is your staff complement.</li> <li>▪ Company BEE status</li> </ul>	<p><b>35</b></p> <p>15</p> <p>10</p> <p>10</p>
<p><b><u>Relevant experience/track record</u></b></p> <ul style="list-style-type: none"> <li>▪ Explain how the company handled similar projects before?</li> <li>▪ Number of years the account/s has been handled?</li> </ul>	<p><b>20</b></p> <p>10</p> <p>10</p>
<p><b><u>Understanding of legislation pertaining to the industry</u></b></p> <ul style="list-style-type: none"> <li>▪ Present your understanding in summary</li> </ul>	<p><b>10</b></p> <p>10</p>
<p><b><u>Modus operandi</u></b></p> <p><b><i>How will the scope of work be handled?</i></b></p> <ul style="list-style-type: none"> <li>▪ A detailed implementation plan</li> <li>▪ Value proposition to PRASA employees and Group HCM</li> <li>▪ Reporting</li> </ul>	<p><b>35</b></p> <p>15</p> <p>10</p> <p>10</p>