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| <b>SUBJECT</b>     | Minutes of Cargo Handling Briefing Session                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| <b>TITLE</b>       | PROVISION OF HANDLING SERVICES [INCLUDING MATERIAL HANDLING EQUIPMENT] – 6 REACH STACKERS, 2 EMPTY CARGO HANDLERS AND 14 HORSE AND TRAILER TRUCK COMBINATION, ALL EQUIPMENT COUPLED WITH OPERATORS/DRIVERS FOR THE TRANSPORTATION AND CARGO HANDLING OF MINERAL RESOURCES (FERRO CHROME, MANGANESE, COAL, CHROME ORE, IRON ORE, ETC), FOR BREAKBULK AND CONTAINERS BUT NOT LIMITED, AT THE MULTI-PURPOSE TERMINAL, MAYDON WHARF ON AN “AS AND WHEN” REQUIRED BASIS FOR A PERIOD OF THIRTY-SIX (36) MONTHS |
| <b>RFQ NO.</b>     | iCLM DB 995/TPT                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| <b>MEETING NO.</b> | 01                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| <b>VENUE</b>       | CPO Boardroom, Maydon Wharf                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| <b>DATE</b>        | 11 June 2025 at 10H00 am                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| <b>ATTENDEES</b>   | <p><b><u>Tenderers:</u></b><br/>As per attendance register</p> <p><b><u>Transnet Port Terminals Representatives:</u></b></p> <ul style="list-style-type: none"> <li>• Zine Mdaki (ZM) – Contract Specialist</li> <li>• Phumza Lehlohla (PL) - Contracts</li> <li>• Ndumiso Ndlela (NN) – Operations Manager– MW Terminals</li> <li>• Bongile Mhlanga (BM) – Planning – MW Terminals</li> <li>• Sibusiso Gule (SG) – Operations Co-ordinator – Operations Department</li> </ul>                            |
| <b>APOLOGIES</b>   | None                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |

| MINUTE    | DESCRIPTION OF DISCUSSION                                                                                                                                                                                                                                                                   | ACTION | DUE BY |
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| <b>1.</b> | <b>OPENING – Zine Mdaki</b>                                                                                                                                                                                                                                                                 |        |        |
|           | <b>Signing of attendance register and handing out presentation</b>                                                                                                                                                                                                                          |        |        |
| 1.1       | Welcome & Introductions                                                                                                                                                                                                                                                                     | ZM     |        |
|           | <ul style="list-style-type: none"> <li>• ZM opened the meeting and welcomed all present</li> <li>• NN gave all attendees a safety briefing</li> <li>• BM went through one of Transnet’s values which was integrity</li> <li>• ZM introduced Transnet Port Terminals team members</li> </ul> | ZM     |        |

| MINUTE    | DESCRIPTION OF DISCUSSION                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | ACTION | DUE BY |
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|           | <ul style="list-style-type: none"> <li>The purpose of the briefing session was to discuss the contents of the "request for proposal" (RFP) document; provide guidance in terms of the tender process; discuss the technical evaluation criteria, the scope of work and Pricing schedule.</li> <li>For the interest of time, Bidders are requested to note down all questions and ask them at the end of the briefing session.</li> </ul>                                                                                                                                                                                                                                                                                                                                    |        |        |
| <b>2.</b> | <b>COMMERCIAL</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |        |        |
| 2.1       | <b>RFP closing date and location:</b> The closing date for the RFP is 25 June 2025 at 12:00 midday and no late tenders will be accepted. RFP will close electronically. Steps on how to navigate the system are detailed on page 6 and 7 of the tender document.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |        |        |
| 2.2       | <p><b>Communication:</b> Specific queries relating to this RFP before the closing date of the RFP should be submitted onto the system using the clarification request form on page 34 of the RFP and to [zine.mdaki@transnet.net] before 15:00 on 20 June 2025. Details on how to navigate the system are on pages 6 and 7 of RFP document).</p> <p>Respondents may also, at any time after the closing date of the RFP, communicate with the name of delegated individual on any matter relating to its RFP response: zine.mdaki@transnet.net</p> <p><b>Deadline for All Clarifications 15H00, 20 June 2025.</b></p>                                                                                                                                                       |        |        |
| 2.3       | <p><b>The Adjudication is based on the following criteria:</b></p> <p><b>Stage 1</b></p> <p><u>Step 1</u></p> <p><u>Test for Administrative responsiveness:</u></p> <ul style="list-style-type: none"> <li>Bid has been lodged on time;</li> <li>All returnable documents are completed and returned by closing date &amp; time</li> <li>Verify validity of all returnable documents.</li> <li>Verify if the Bid document has been duly signed by the authorised respondent</li> <li>Whether any general and legislation qualification criteria set by Transnet, have been met</li> <li>Whether the Bid contains a priced offer</li> <li>Whether the Bid materially complies with the scope and/or specificati</li> </ul> <p><u>Test for Substantive responsiveness</u></p> |        |        |

| MINUTE | DESCRIPTION OF DISCUSSION                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | ACTION | DUE BY |
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|        | <ul style="list-style-type: none"> <li>Whether any general and legislation qualification criteria set by Transnet, have been met</li> <li>Whether Bid contains a priced offer;(Section 4 &amp; Annexure A)</li> <li>Whether the Bid complies with the scope and/or specification given</li> <li>Whether any Technical pre-qualification/eligibility criteria set by Transnet have been met as follows: <ul style="list-style-type: none"> <li>- Proof of service records for Reach Stackers, Empty Cargo Handlers and Trucks and Trailers Combinations.</li> </ul> </li> <li>SECTION 10 : Certificate of attendance of compulsory RFP Briefing</li> </ul> <p><b>Stage 2</b></p> <p><u>Step 2 - Minimum Threshold of 80 points for technical evaluation criteria</u></p> <p><b>Company's Experience</b> - Submit detailed and traceable references of similar work in relations to material handling/earth moving equipment in the recent 3 years from the period of publication. The traceable references should be from client/different clients where the service provider handled a similar material handling project, this should be for provision of reach stacker, empty cargo handler and Trucks and trailer combinations for work of contractual in nature for a period of twelve (12) consecutive months or more in the recent 3 years from the time of publication. The traceable references should be on client's letterhead and should detail the work (i.e. work in line with bulk handling/moving equipment) that was done, the company(s) where work was conducted, the period (i.e. this must be contractual in nature for a period of 12 consecutive months or more in the recent 3 years from a date of publication as well as contact persons/contact details.<br/> <b>[Refer to Returnable Schedule T2.2-2] 40 Points</b></p> <p><b>Certified copies of registration certificate of a Reach stacker</b> - Certified copies of registration certificates or valid license certificates in respect of each Reach stacker or letter of exemption from roadworthy by the National Road Traffic Act. <b>[Refer to Returnable Schedule T2.2-3] 20 Points</b></p> <p><b>Certified copies of registration certificate of Trucks and Trailers</b> - Certified copies of registration certificates or valid license certificates in respect of each Truck and Trailer or letter of exemption from roadworthy by the National Road Traffic Act. <b>[Refer to Returnable Schedule T2.2-4] 20 Points</b></p> <p><b>Certified copies of registration certificate of Empty Cargo Handler (ECH)</b><br/> - Certified copies of registration certificates or valid license certificates in respect of each Empty Cargo Handler (ECH) or letter of exemption from roadworthy by the National Road Traffic Act. <b>[Refer to Returnable Schedule T2.2-5] 20 Points</b></p> <p><b>Stage 3</b></p> <p><u>Step 3 - Final weighted scoring: Price and Specific Goals</u></p> <p>✓ Price 90</p> |        |        |

| MINUTE | DESCRIPTION OF DISCUSSION                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | ACTION    | DUE BY |
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|        | <ul style="list-style-type: none"> <li>✓ Specific Goals 20 (B-BBEE Level 1 or 2 = 05 points and Creation of new jobs and labour intensification) = 05 points</li> <li>✓ Evaluation for BBBEE level will be done on the BBBEE affidavit/BBBEE Certificate and evaluation on the creation of jobs will be done using section 11 of the RFP.</li> <li>✓ Bidders were encouraged to go through common mistakes found on BBBEE affidavits as per presentation handouts.</li> </ul> <p><u>Step 4 - Post Tender Negotiation</u></p> <p>Requesting Best and Final Offer (BAFO) (If Applicable)</p> <p>Respondents are to note that Transnet may not award a contract if the price offered is not market related. In this regard, Transnet reserves the right to engage in post-tender negotiation with the view of archiving a market-related price or to cancel tender. Negotiations will be done in a sequential manner; first negotiate with the highest ranked bidder or cancel bid, should such negotiations fail. Negotiate with the 2<sup>nd</sup> and 3<sup>rd</sup> ranked bidder (if required in a sequential manner)</p> <p><u>Step 5 - Objective Criteria</u></p> <p>N/A</p> <p><u>Step 6 - Final Award</u></p> <p>Award of business and conclusion of contract</p> |           |        |
| 2.4    | <p>Bidders are edged take note of the Returnable Schedules in the RFP document</p> <p><b>RFP MANDATORY RETURNABLE SCHEDULES:</b></p> <p>SECTION 4: Pricing and Delivery Schedule</p> <p>ANNEXURE B Pricing Schedule</p> <p>Technical Pre-Qualification – T2.2-1</p> <p>SECTION 10: Certificate of attendance of compulsory RFQ briefing</p> <p><b>RETURNABLE DOCUMENTS USED FOR SCORING</b></p> <ul style="list-style-type: none"> <li>• Valid proof of Respondent's compliance to B-BBEE requirements stipulated in Section 9 of this RFP</li> <li>• Company's Experience T2.2-2</li> <li>• Certified copies of registration certificate of a Reach stacker T2.2-3</li> <li>• Certified copies of registration certificate of Trucks and Trailers T2.2-4</li> <li>• Certified copies of registration certificate of Empty Cargo Handler (ECH) and Artisan's Experience T2.2-5</li> </ul> <p><b>ESSENTIAL RETURNABLE DOCUMENTS &amp; SCHEDULES</b></p>                                                                                                                                                                                                                                                                                                                  | Tenderers |        |

| MINUTE | DESCRIPTION OF DISCUSSION                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | ACTION | DUE BY |
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|        | <p>In the case of Joint Ventures, a copy of the Joint Venture Agreement or written confirmation of the intention to enter into a Joint Venture Agreement.</p> <p>Tax Clearance Certificate or electronic access PIN obtained from SARS's new Tax Compliance Status (TCS) system [Consortia / Joint Ventures must submit a separate Tax Clearance Certificate for each party.</p> <p>Latest Financial Statements signed by your Accounting Officer or latest Audited Financial Statements plus 2 previous years</p> <p>SECTION 1: SBD1 Form</p> <p>SECTION 5: Proposal Form &amp; List of Returnable documents</p> <p>SECTION 6: Certificate of Acquaintance with RFP Terms &amp; Conditions &amp; Applicable Documents</p> <p>SECTION 7: RFP Declaration and Breach of Law Form</p> <p>SECTION 11: JOB-CREATION SCHEDULE</p> <p>SECTION 12: PROTECTION OF PERSONAL INFORMATION</p> <p>Proof of qualifications and Training for the drivers. [Required upon award]</p> |        |        |
| 2.5    | <b>RFP validity:</b> The RFP validity period is 180 working business days after the date of closing.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |        |        |
| 2.6    | Respondents must ensure that the Certificate of Attendance of Compulsory RFP Briefing on page 40 (Section 10 of the RFP Bid Document) is fully completed and signed by a Transnet port Terminals Representative and uploaded with the bid document.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |        |        |

| MINUTE | DESCRIPTION OF DISCUSSION                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | AC-TION | DUE BY |
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| 3.     | <b>SCOPE OF WORK</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | NN      |        |
|        | <p>Tenderers were referred to the Scope of Work document to ensure that they adhere to and comply with the specific requirements of the Scope of Work. A historic background was communicated with bidders by the user area to give an insight of the Terminals. The below points were emphasized by the end user:</p> <p><b>Objective:</b> The Service Provider must be able to provide efficient, effective and world class transportation and cargo handling services on an "as and when required basis.</p> <p><b>Equipment requirement:</b></p> <ul style="list-style-type: none"> <li>• Six (6) 45-ton Capacity Reach Stackers</li> <li>• Two (2) 6 container high empty cargo handler (ECH)</li> <li>• Fourteen (14) truck and trailer combination</li> </ul> <p><b>The following Scope of work (activities) were discussed:</b></p> |         |        |

| MINUTE | DESCRIPTION OF DISCUSSION                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | AC-TION | DUE BY |
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|        | <ol style="list-style-type: none"> <li>1. Supplying of trucks and trailer combination suitable for the conveying skips, break bulk, containers, skiptainers etc. <ul style="list-style-type: none"> <li>• The Service Provider to supply 14 trucks and 14 trailers as hauler combination, 6 X 45 Ton reach stackers and 2 X 6 tier (high container) Empty Cargo Handlers.</li> <li>• The Service Provider must ensure that all equipment is coupled with qualified/certified and a competent operator/driver with valid certification to operate that particular machine.</li> <li>• The Service Provider to ensure roadworthiness and well-main-tained equipment that meets the spec. of TPT and compliant to authorities.</li> <li>• The service provider to ensure that the equipment is supplied as per the operational requirement with the maximum being the total number of equipment, respectively, as per the SCOPE to support TPT's 24-hour operations.</li> <li>• The service provider to ensure no damages or cargo lose in-curred during the cargo handling services and should there be any, the service provider will be fully liable and will be required to fix/compensate/clean-up immediately at the service pro-vider's own cost.</li> <li>• The Service provider to supply a letter of exemption from road-worthiness for the reach stackers and Empty Cargo Handlers if no license can be provided.</li> </ul> </li> <li>2. Offloading and loading of containers and skiptainers, skips and break-bulk onto trucks and specialized loading equipment as well as rail but not limited to. <ul style="list-style-type: none"> <li>• The Service provider to supply reach stackers and empty cargo handlers capable to load and offload containers, skiptainer and flat racks.</li> <li>• The Service Provider to use a reach stacker spreader that is suitable to load/offload 6M (20Ft) containers and 12M (40ft) containers.</li> <li>• The service provider shall be required to provide empty cargo handler with the loading capacity of 6 tier container high forks/rest mast.</li> <li>• The service provider to supply 14 horse/truck and 14 trailer combination to for different load/offload activities such as con-tainers, skips and breakbulk.</li> <li>• The service provider will ensure that cargo is covered and there is no spillage during the transportation and cargo handling ser-vices.</li> </ul> </li> </ol> |         |        |

| MINUTE | DESCRIPTION OF DISCUSSION                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | AC-TION | DUE BY |
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|        | <ul style="list-style-type: none"> <li>The service provider shall ensure that all equipment is loaded with the relevant level of capacity adherence to avoid over-loads, and incidents.</li> <li>The service provider to ensure proper inspections are done.</li> <li>Service provider to ensure that all defects and faults are dealt with accordingly and on time.</li> <li>Service provider to ensure that all cargo is handled with caution/care and no degradation or damages to be incurred during the handling process. <b>NB, Failure to do so, the service provider will be held fully liable for replacement/ Fixing/ compensation on the damages.</b></li> </ul> <p>3. Transportation of all minerals as outlined on the title line as well as fetching skips wherever necessary</p> <ul style="list-style-type: none"> <li>The service provider must ensure cargo is transported safe and without degradation, damage or loss during transportation.</li> <li>iService provider shall ensure that the equipment used is fit for purpose. "right equipment is used on the right activity or task" for example full containers handled by reach stacker and empty containers handled by empty cargo handler</li> <li>The service provider to ensure trailers have twist locks containers or chains for skips and breakbulk to secure cargo during transit.</li> <li>The service provider to adhere to relevant port rules and regulations such as a speed limit whilst transporting, loading or off-loading cargo.</li> <li>Service provider to tarp or cover the cargo whilst in transit to prevent excessive dust emissions and spillages</li> <li>Service provider to ensure compliance with port rules such as displaying the harbour carrier permit for vehicles where it's needed.</li> </ul> <p><b>HUMAN CAPITAL REQUIREMENTS</b></p> <ul style="list-style-type: none"> <li>The service provider shall have a minimum of 12 operators for TPT's 24-hour operations, available to operate the Reach stackers.</li> <li>The service provider shall have a minimum of 4 Operators for TPT's 24-hour operations, available to operate the empty cargo handler (ECH).</li> <li>The service provider shall have a minimum of 28 drivers (DAV's) for TPT's 24-hour operations, available to drive trucks.</li> <li>Bidders to submit a comprehensive and detailed operational organogram that shows the structure and composition of their Operational structure involved in the works, inclusive of the key staff/professionals and their roles and responsibilities in this project identified in the Scope of work to support TPT's operational strategy that currently in place.</li> </ul> |         |        |

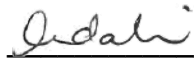
| MINUTE | DESCRIPTION OF DISCUSSION                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | AC-TION | DUE BY |
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|        | <p><b>Insurance</b></p> <ul style="list-style-type: none"> <li>• The service provider should have a broad form of current insurance liability cover which includes Professional Indemnity Insurance / Professional Liability Insurance / General Insurance / Public Liability Insurances with a minimum limit of indemnity of R90 million (Ninety million rand) per incident.</li> <li>• The service provider shall be required to have an assets insurance policy in respect of their equipment which will be utilized in rendering the service.</li> <li>• The service provider shall be required to have a valid letter of Good Standing issued to it in terms of the Coid Act.</li> <li>• The successful service provider must have the required insurance liability cover policies as set out in paragraphs 11.1 to 11.2 available to it within 2 weeks after notification of award.</li> <li>• The successful service provider shall be required to submit an original or copy of a Letter from its underwriter/insurer confirming the insurance cover / copy of insurance policy within with the tender pack prior to the award.</li> <li>• The Service Provider shall be fully responsible to TPT for the acts and omissions of its employees, permitted subcontractors and agents. Furthermore, the service provider shall be solely liable for any damage caused to TPT property or injury caused to TPT Employees due to the negligence of its employees, permitted sub-contractors and agents.</li> </ul> <p>GENERAL DUTIES AND REQUIREMENTS – were discussed as per scope</p> <p>BUSINESS CONTINUITY PLAN FOR MANAGING RISK – was discussed as per scope SP needs to be able to manage risks such as strikes etc.</p> <p>PENALTIES AND LEAD TIMES – were discussed a per scope. To note that TPT shall be entitled to deduct a penalty of 10% from the applicable invoice(s) relating to the nominated vessel or train that the services were rendered to. Poor performance is determined in the sole and unfettered discretion of TPT.</p> <p><b>Technical Requirements</b></p> <ul style="list-style-type: none"> <li>• Transportation costs associated with service providers’ delivery of equipment to TPT designated quayside and / or cargo handling and maintenance services (as applicable), shall be deemed to be included within service providers’ rental rate for the equipment.</li> <li>• The service provider shall be required to establish a functional place of business upon award of business within the KZN, within a 50km radius of the Port of Durban to support contract readiness.</li> <li>• TPT reserves the right to request proof to its satisfaction that the functional place of business has been or is established. TPT will not commence the contract prior to the service provider submitting such proof.</li> </ul> |         |        |

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|        | <ul style="list-style-type: none"> <li>The service provider is required to provide their own mobile fuel bowser, with the necessary accreditation and compliance certification.</li> <li>The service provider to ensure compliance with the basic conditions of employment Act; in terms of shift working hours.</li> <li>Bidder must have at least twelve (12) months or more months experience providing bulk material handling service for work of a contractual in nature in the current past Two (2) years, (trade references will be required to be supplied as proof).</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |         |        |
| 4.     | <b>Technical Evaluation</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | DC      |        |
|        | <p>Technical Evaluation: Bidders were advised that in order to pass technical they need to score 80 points and the below technical evaluation criteria, and scoring was discussed:</p> <p><b>Eligibility Criteria:</b><br/>Bidders will need to comply with all the eligibility criteria that are necessary to establish whether bidders are in accordance with set conditions/regulatory compliance. In respect of the Transportation and Cargo Handling Services of containers, bulk and breakbulk, the following eligibility criteria have been set:</p> <ul style="list-style-type: none"> <li>The bidders to provide proof service records for Reach Stackers, Empty Cargo Handlers and Trucks and Trailers Combinations, showing that the equipment was serviced as per OEM service manual, services records should not be older than twelve (12) months. For new equipment, the service provider must provide a proof of purchase document from the Supplier/OEM, the letter must include the service provider's details and equipment information/specifications purchased as per scope of work. For second-hand equipment service records indicating the service hours, and service history. Occupational Health and Safety Act, Act 85 Of 1993. Driven Machinery Regulations, 2015. Second-hand equipment service records indicating the service hours, and service history must be submitted. If the service provider intends to lease equipment, a letter of intent to lease must be submitted from the lessor signed by both parties and a lease agreement for the equipment leased signed by both parties. The letter submitted must include all the equipment intended to be leased accompanied by service records indicating the service hours and service history must be submitted.</li> </ul> <p><b>Scoring Criteria: Bidders to note scoring guideline on the technical evaluation</b></p> <ul style="list-style-type: none"> <li>Company's Experience – Submit detailed and traceable references of similar work in relations to material handling/earth moving equipment in the recent 3 years from the period of publication. The traceable references should be from client/different clients where the service provider handled a similar material handling project, this should be for</li> </ul> |         |        |

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|        | <p>provision of reach stacker, empty cargo handler and Trucks and trailer combinations for work of contractual in nature for a period of twelve (12) consecutive months or more in the recent 3 years from the time of publication. The traceable references should be on client's letterhead and should detail the work (i.e. work in line with bulk handling/moving equipment) that was done, the company(s) where work was conducted, the period (i.e. this must be contractual in nature for a period of 12 consecutive months or more in the recent 3 years from a date of publication as well as contact persons/contact details. Scores 40 points</p> <ul style="list-style-type: none"> <li>• Certified copies of registration certificate of a Reach stacker - Certified copies of registration certificates or valid license certificates in respect of each Reach stacker or letter of exemption from roadworthy by the National Road Traffic Act. scores 20 points</li> <li>• Certified copies of registration certificate of Trucks and Trailers - Certified copies of registration certificates or valid license certificates in respect of each Truck and Trailer or letter of exemption from roadworthy by the National Road Traffic Act. scores 20 points</li> <li>• Certified copies of registration certificate of Empty Cargo Handler (ECH) - Certified copies of registration certificates or valid license certificates in respect of each Empty Cargo Handler (ECH) or letter of exemption from roadworthy by the National Road Traffic Act. Score 20 points</li> </ul> |         |        |
| 5.     | <b>Pricing schedule:</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |         |        |
|        | <p>Pricing Instructions were highlighted for the bidders as per page 71 of the RFP. Bidders were requested to quote per ton per year for the following equipment:</p> <ul style="list-style-type: none"> <li>• 6 Reach stackers</li> <li>• 2 Empty Container Handler</li> <li>• 14 Truck and Trailer</li> </ul> <p><b>Bidders to note that incomplete or additions to Pricing Schedule will result in disqualification.</b></p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |         |        |
| 5.     | <b>QUESTIONS AND ANSWERS</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |         |        |
|        | <p><b><u>Questions</u></b></p> <p><b>Question:</b> SP asked what they can submit as proof if they are still in the process of acquiring the equipment</p> <p><b>Response:</b> For new equipment, the service provider must provide a proof of purchase document from the Supplier/OEM, the letter must include the service provider's details and equipment information/specifications purchased as per scope of work. SP to note that when they are appointed all equipment should be available.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |         |        |

| MINUTE | DESCRIPTION OF DISCUSSION                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | AC-TION | DUE BY |
|--------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------|--------|
|        | <p><b>Question :</b> SP asked for clarity on the references if its for the required equipment or any earth moving equipment.</p> <p><b>Response:</b> As per TE it says traceable references of similar work in relations to material handling/earth moving equipment in the recent 3 years from the period of publication.</p> <p><b>Question:</b> What happens if the SP acquires equipment have no maintenance records with the hope of refurbishing the equipment.</p> <p><b>Response:</b> We require these service records to have that comfort that the equipment is being serviced. We cannot score you on hope that you will refurbish the equipment as that might not happen.</p> <p><b>Question:</b> As per pricing schedule they must quote per ton, what about containers what are the tons?</p> <p><b>Answer:</b> With containers it varies which containers we work with from 12 to 27 tons they can give an average ton.</p> |         |        |
| 6.     | <b>CLOSING</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |         |        |
| 6.1    | The meeting closed at 11H15.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |         |        |

**Compiled by:**



**Zine Mdaki – Contracts Specialist**

**Date: 12/06/2025**