

	Strategy	Kusile Power Station
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1. INTRODUCTION

An invitation to tender will be issued to the open market, inviting suitably qualified and experienced service providers to participate in the tender process for the design, manufacture, supply, install, commission and test a fuel filling station at Kusile Power Station. This document sets out the evaluation methodology/criteria and scoring principles that will be applied in the assessment of the tender submissions received in response to this tender invitation.

2. SUPPORTING CLAUSES

2.1 SCOPE

This strategy defines the Technical Evaluation Team (TET) and their responsibilities regarding this scope. The mandatory and qualitative evaluation criterion used to evaluate the submitted tenders is also included in this report.

2.1.1 Purpose

The purpose of this tender technical evaluation strategy is to define the Mandatory Evaluation Criteria, Qualitative Evaluation Criteria and Technical Evaluation Team (TET) member responsibilities for tender technical evaluation. The technical evaluation strategy serves as basis for the tender technical evaluation process.

2.1.2 Applicability

This document is applicable to Kusile Power Station Fuel Filling Station Project.

2.2 NORMATIVE/INFORMATIVE REFERENCES

Parties using this document shall apply the most recent edition of the documents listed in the following paragraphs.

2.2.1 Normative

- [1] 240-48929482: Tender Technical Evaluation Procedure
- [2] 32-1034: Eskom Procurement Policy

2.2.2 Informative

- [3] ISO 9001: Quality Management Systems.

2.3 DEFINITIONS

N/A

2.3.1 Classification

Controlled Disclosure: Controlled Disclosure to external parties (either enforced by law, or discretionary).

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2.4 ABBREVIATIONS

Abbreviation	Description
C&I	Control and Instrumentation
CV	Curriculum Vitae
ECSA	Engineering Council of South Africa
ID	Identification Document
SACPCMP	South African Council for Project and Construction Management Professionals
SAGC	South African Geomatics Council
TES	Technical Evaluation Strategy
TET	Technical Evaluation Team
QCP	Quality Control Plan

2.5 ROLES AND RESPONSIBILITIES

Compiler	The document compiler is responsible for ensuring that this document is up-to-date and that this document is not a duplication of an existing documentation, regarding the document's objectives and content.
Functional Responsibility (CoE Manager)	The Functional Responsible Person shall determine if the document is fit for purpose before the document is submitted for authorisation.
Authoriser (Senior Manager)	The document authoriser is a duly delegated person with the responsibility to review the document for alignment to business strategy, policy, objectives, and requirements. He/she shall authorise the release and application of the document.
Lead Discipline Engineers	Provide input to the technical tender evaluation strategy and associated engineering activities.
Configuration Management Lead	Is accountable for ensuring that the engineering documentation, engineering systems and databases are correctly configured. As part of this role, the Configuration Practitioner is responsible for the development of the configuration management plan; configuration and management of the PBS and the management of plant item Tags.

2.6 PROCESS FOR MONITORING

The primary process for monitoring will be governed by Design Review Procedure (240-53113685), this entails assuring that the design achieves the requirements set out in this document. Any changes to this document will be performed as per Project Engineering Change Management Procedure (240-53114026).

2.7 RELATED/SUPPORTING DOCUMENTS

Please refer to Section 2.2.

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3. TENDER TECHNICAL EVALUATION STRATEGY

3.1 TECHNICAL EVALUATION THRESHOLD

Mandatory Technical Evaluation Criteria (gatekeepers) are 'must meet' criteria. These criteria shall not be weighted, or point scored but shall be assessed on a Yes/No basis as to whether the criteria are met. An assessment of 'No' against any criterion shall technically disqualify the tenderer and shall not be further evaluated against Qualitative Criteria.

Qualitative Technical Evaluation Criteria are weighted evaluation criteria used to identify the highest technically ranked tenderer after determining that all the Mandatory Evaluation Criteria have been met. The Qualitative Evaluation Criteria are weighted to reflect the relevant importance of each criterion.

The minimum weighted final score (threshold) required for a tender to be considered from a technical perspective is 70%. The following scoring method will be used:

Table 1: Technical Scoring Methodology

SCORE	PERCENTAGE (%)	DESCRIPTION
5	100	COMPLIANT • Meet the technical requirement(s) AND, • No foreseen technical risk(s) in meeting technical requirements
4	80	COMPLIANT WITH ASSOCIATED QUALIFICATIONS • Meet the technical requirement(s) with, • Acceptable technical risks AND/OR; • Acceptable exceptions AND/OR; • Acceptable conditions
2	40	NON-COMPLIANT • Does not meet the technical requirement(s) AND/OR Unacceptable technical risk(s) AND/OR; • Unacceptable exceptions AND/OR; • Unacceptable conditions
0	0	TOTALLY DEFICIENT/NON-RESPONSIVE

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3.2 TET MEMBERS

From each Engineering Discipline a professional registered Engineer/Technologist and one other member is to be part of the evaluation team.

Table 2: TET Members

TET number	TET Member Name	Designation
TET 1		EDWL – Mechanical Engineer Auxiliary Engineering
TET 2		LDE – Fire Protection Systems
TET 3		LDE – Civil Engineering
TET 4		LDE – Geotech Engineering
TET 5		LDE – C&I Engineering
TET 6		LDE - Electrical Engineering

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3.3 MANDATORY TECHNICAL EVALUATION CRITERIA

Table 3: Mandatory Technical Evaluation Criteria

	Mandatory Technical Criteria Description	Reference to Technical Specification / Tender Returnable	Motivation for use of Criteria
1	Background and Experience of similar completed projects relating to fuel filling stations with underground storage tanks. This includes, as a minimum, the following: Integrated multidisciplinary design, of all relevant engineering disciplines (Mechanical, Electrical, C&I, Civil,), manufacture, construction, commissioning and testing of fuel filling stations	Provide reference letters and completion certificates of at least two (2) Multidisciplinary Projects completed in the last 10 years for fuel filling stations. The reference letters or completion certificates shall consist of the following information: a) Name of company where project was executed b) Project Description c) Construction period d) Verifiable reference (Contact person, Tel/Cel/e-Mail/Address) e) Contract value Note 1: Appointment letters and/or task orders will not be considered. Note 2: If the primary contractor subcontracts design work or any other work, a letter indicating the relationship between the contractors must be submitted. Only then will they be evaluated. Note 3: If the project description is not provided or not comparable to the SoW (integrated multidisciplinary), the reference letters or completion certificate will not be considered. Note 4: The tenderer must populate the above information as per Table 10	Contractor with no relevant prior experience on projects of sufficient scale is an unacceptable risk
2	Tenderer submits a Signed letter, by the authorised signatory, stating confirmation to full compliance to the technical specification and National & International Standards and Eskom Technical Requirements & Specifications that are relevant	Tenderer submits a Signed letter, by the authorised signatory, stating confirmation to full compliance to the technical specification and National & International Standards and Eskom Technical Requirements & Specifications that are relevant	The criterion is used to indicate contractors commitments to full compliance to the scope of work

3.4 QUALITATIVE TECHNICAL EVALUATION CRITERIA

The weight for the technical review will be 100% with a minimum threshold of 70% and will be based on the following:

Table 4: Qualitative Technical Evaluation Criteria

Number	Qualitative Technical Criteria Description	Reference to Technical Specification / Tender Returnable	Scoring Criteria	Criteria Weighting (%)	Criteria Sub Weighting (%)
1	Civil and Structural			30	
1.1	The tenderer submits the qualifications and previous work experience of the Lead Civil or Structural Design Engineer	a) CV of the Lead Civil or Structural Design Engineer (At least 5 years relevant experience post ECSA professional registration). b) Certified copy of ID c) Certified ECSA profession registration certificate (Pr.Eng/Pr. Tech Eng). NOTE: Certified date not to be older than 3 months from the Tender closure date.	5 - The engineer has a minimum of 5 years' experience in civil or structural design and has submitted both certified ID and certified ECSA certificate. 4 - The engineer has a minimum of 3 years' experience in civil or structural design AND/OR acceptable technical risks AND/OR acceptable exceptions AND/OR acceptable conditions. Submitted both certified ID and certified ECSA certificate.		40

			2 - The engineer has less than 3 years' experience in civil or structural design AND/OR unacceptable technical risks AND/OR unacceptable exceptions AND/OR unacceptable conditions. Submitted both certified ID and certified ECSA certificate. 0 - The engineer has less than 2 years' experience in civil or structural design and missing either the certified ID or certified ECSA certificate.		
1.2	Design Methodology for the design of civils and structural works: The Design Methodology is to clearly provide typical details of the design method to be followed.	Typical design methodology to include: a) Proposed Geotechnical Investigations and Safe Underground Excavations. b) Sketch of Proposed General Arrangement for all Equipment (underground storage tanks, fuel dispensers, oil separators, offloading slab, roof canopy, piping route and digital tyre inflator. c) Proposed Civil and Structural Design Works covering the following (Concrete foundations and slabs, Structural steel canopy, stormwater design and road design) and includes high level Civil and Structural design schedule of deliverables. d) Proposed Construction Supervision and Design Assurance by the design engineer.	5- Relevant design methodology detailing civils and structural works, typical design submitted with 4 of 4 remaining criteria. 4- Relevant design methodology detailing civils and structural works, typical design submitted with 3 of 4 remaining criteria AND/OR acceptable technical risks AND/OR acceptable		30

			exceptions AND/OR acceptable conditions 2 - Relevant design methodology detailing civils and structural works, typical design submitted with 2 of 4 remaining criteria AND/OR unacceptable technical risks AND/OR unacceptable exceptions AND/OR unacceptable conditions 0 - Design methodology detailing civils and structural works submitted less than 2 or no submission or irrelevant information submitted		
1.3	Typical construction methodology clearly detailing the construction approach and method to be adopted for all related civil and structural infrastructures.	Typical construction methodology, typical method statements for the execution of works: a) Submit typical method statement for Civil and structural works (excavation works, concrete works, structural steel works and storage tanks fabrication & installation) and clearly demonstrating due care for already existing infrastructure. b) Submit typical inspection and test plans for four construction activities listed above (excavation works, concrete works, structural steel works and storage tanks fabrication & installation) detailing interventions and inspection by the Contractor, Sub-Contractor and the Employer.	5- Relevant construction methodology detailing civils and structural works, typical construction submitted with 4 of 4 remaining criteria. 4- Relevant construction methodology detailing civils and structural works, typical construction		30

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		c) Submit typical risk assessment for construction activities above and risk management plan. d) Submit Commissioning and Handover process to be used	submitted with 3 of 4 remaining criteria AND/OR acceptable technical risks AND/OR acceptable exceptions AND/OR acceptable conditions 2 - Relevant construction methodology detailing civils and structural works, typical construction submitted with 2 of 4 remaining criteria AND/OR unacceptable technical risks AND/OR unacceptable exceptions AND/OR unacceptable conditions 0 - construction methodology detailing civils and structural works submitted less than 2 or no submission or irrelevant information submitted		
2	Mechanical Evaluation Criteria			20	
2.1	CV of Mechanical Engineering Resources dedicated to this project and ECSA registration status.	The tenderer to submit, as a primary contractor or as part of a joint venture, the following information for verification purposes: a) CV of the Mechanical Engineer with a minimum of five years related experience. ECSA	5 - The engineer has a minimum of 5 years' experience in mechanical design and has submitted		50

		b) Certified copy of Professional registration (Pr.Eng/Pr. Tech Eng) of the Mechanical Engineer c) Certified copy of ID NOTE: Certified date not to be older than 3 months from the Tender closure date.	both certified ID and certified ECSA certificate. 4 - The engineer has a minimum of 3 years' experience in mechanical design AND/OR acceptable technical risks AND/OR acceptable exceptions AND/OR acceptable conditions. Submitted both certified ID and certified ECSA certificate. 2 - The engineer has less than 3 years' experience in mechanical design AND/OR unacceptable technical risks AND/OR unacceptable exceptions AND/OR unacceptable conditions. Submitted both certified ID and certified ECSA certificate. 0 - The engineer has less than 2 years' experience in civil or structural design and missing either the certified ID or certified ECSA certificate.		
2.2	Design Methodology for the design of mechanical works: The Design Methodology is to clearly provide typical details	Provide typical design methodology inclusive of P&IDs for the following. a) Tank designs b) Pump system design	5- Relevant design methodology detailing		25

	of the design method to be followed	c) Tyre inflation system d) Fire protection system e) Potable water system	mechanical works, typical design submitted with 5 of 5 remaining criteria. 4- Relevant design methodology detailing mechanical works, typical design submitted with 4 of 5 remaining criteria AND/OR acceptable technical risks AND/OR acceptable exceptions AND/OR acceptable conditions 2 - Relevant design methodology detailing mechanical works, typical design submitted with 3 of 4 remaining criteria AND/OR unacceptable technical risks AND/OR unacceptable exceptions AND/OR unacceptable conditions 0 - Design methodology detailing mechanical works submitted less than 2 or no submission or irrelevant information submitted		
2.3	Mechanical Construction Scope Capacity. Tenderer submits Typical Method Statements which clearly	Tenderer to submit a typical method statement encompassing the activities listed below as a minimum, provide details including typical data sheets for the proposed equipment:	5- Relevant design methodology detailing		25

	provides details of the construction method to be adopted to execute the Works.	a) Fabrication & Installation of underground storage tanks b) Fabrication & Installation of all piping and piping supports (where applicable), pumps, valves, dispensers, oil separators, digital pre-set tyre inflator and any other ancillary mechanical equipment's fabrication and installation. c) Welding and Bolting (where required) d) Hydrostatic and/or Pressure testing (where required) e) Flushing and Cleaning of Piping	mechanical works, typical design submitted with 5 of 5 remaining criteria. 4- Relevant design methodology detailing mechanical works, typical design submitted with 4 of 5 remaining criteria AND/OR acceptable technical risks AND/OR acceptable exceptions AND/OR acceptable conditions 2 - Relevant design methodology detailing mechanical works, typical design submitted with 3 of 4 remaining criteria AND/OR unacceptable technical risks AND/OR unacceptable exceptions AND/OR unacceptable conditions 0 - Design methodology detailing mechanical works submitted less than 2 or no submission or irrelevant information submitted		
3	C&I Evaluation Criteria			15	

3.1	CV of C&I Engineering Resources dedicated to this project and ECSA registration status.	The tenderer to submit, as a primary contractor or as part of a joint venture, the following information for verification purposes: a) CV of the C&I Engineer with a minimum of five years related experience. ECSA b) Certified copy of Professional registration (Pr.Eng/Pr. Tech Eng) of the C&I Engineer c) Certified copy of ID NOTE: Certified date not to be older than 3 months from the Tender closure date.	5 - The engineer has a minimum of 5 years' experience in C&I design and has submitted both certified ID and certified ECSA certificate. 4 - The engineer has a minimum of 3 years' experience in civil or structural design AND/OR acceptable technical risks AND/OR acceptable exceptions AND/OR acceptable conditions. Submitted both certified ID and certified ECSA certificate. 2 - The engineer has less than 3 years' experience in civil or structural design AND/OR unacceptable technical risks AND/OR unacceptable exceptions AND/OR unacceptable conditions. Submitted both certified ID and certified ECSA certificate. 0 - The engineer has less than 2 years' experience in civil or structural design and missing either the certified ID or certified ECSA certificate.		25
3.2	Propose operating concept of Fuel Management System	Provide typical operating concept of Fuel Management System capable of performing the following functions:	5- Relevant design methodology detailing mechanical works,		25

		1. Identify the Filling Station Operator to prevent unauthorized use of fuel. 2. Identify the vehicle being filled. Only authorized Eskom Fleet vehicles shall be filled at this Filling Station. 3. Only authorized individual(s) should be able to override the system. 4. Proposal of how Fuel Management System data will be captured and extracted for reporting purposes.	typical design submitted with 4 of 4 remaining criteria. 4- Relevant design methodology detailing C&I works, typical design submitted with 3 of 4 remaining criteria AND/OR acceptable technical risks AND/OR acceptable exceptions AND/OR acceptable conditions 2 - Relevant design methodology detailing C&I works, typical design submitted with 2 of 4 remaining criteria AND/OR unacceptable technical risks AND/OR unacceptable exceptions AND/OR unacceptable conditions 0 - Design methodology detailing C&I works submitted less than 2 or no submission or irrelevant information submitted		
3.3	Tenderer submits the typical Fuel Station Network Architecture	Tenderer submits the typical Fuel Station Network Architecture	5 – Detailed Fuel Network Architecture submitted. 2 - Network Architecture has minor details. 0 – No submission received.		20

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3.4	Tank level measurement methodology to be used	Tenderer submits the Typical Tank Level Measurement Details	5 – Detailed loop drawings submitted. 2– Loop drawings have minor details. 0 – No submission received.		15
3.5	Location of C&I Equipment and Environmental and Hazardous Location Protection	Tenderer submits a signed declaration that the C&I Equipment will be suitable for environment it is located and operated in.	5 – Detailed P&ID submitted 2 - Loop drawings have minor details. 0 – No submission received.		15
4	Electrical Engineering Evaluation Criteria			15	
4.1	CV of Electrical Engineering Resources dedicated to this project and ECSA registration status.	The tenderer to submit, as a primary contractor or as part of a joint venture, the following information for verification purposes: a) CV of the Electrical Engineer with a minimum of five years related experience. ECSA b) Certified copy of Professional registration (Pr.Eng/Pr. Tech Eng) of the Electrical Engineer c) Certified copy of ID NOTE: Certified date not to be older than 3 months from the Tender closure date.	5 - The engineer has a minimum of 5 years' experience in electrical design and has submitted both certified ID and certified ECSA certificate. 4 - The engineer has a minimum of 3 years' experience in electrical design AND/OR acceptable technical risks AND/OR acceptable exceptions AND/OR acceptable conditions. Submitted both certified ID and certified ECSA certificate. 2 - The engineer has less than 3 years' experience in electrical design design AND/OR unacceptable technical risks		50

			AND/OR unacceptable exceptions AND/OR unacceptable conditions. Submitted both certified ID and certified ECSA certificate. 0 - The engineer has less than 2 years' experience in electrical design design and missing either the certified ID or certified ECSA certificate.		
4.2	Design Methodology for the design of electrical works: The Design Methodology is to clearly provide typical details of the design method to be followed	Provide typical design methodology for electrical works associated with the scope and includes a) Single line drawings b) Electrical load flow studies and load list c) Earthing layout drawings d) Lighting layout drawings	5- Relevant design methodology detailing electrical works, typical design submitted with 4 of 4 remaining criteria. 4- Relevant design methodology detailing electrical works, typical design submitted with 3 of 4 remaining criteria AND/OR acceptable technical risks AND/OR acceptable exceptions AND/OR acceptable conditions 2 - Relevant design methodology detailing electrical works, typical design submitted with 2 of 4 remaining criteria AND/OR unacceptable technical risks AND/OR unacceptable exceptions AND/OR unacceptable conditions		50

			0 - Design methodology detailing electrical works submitted less than 2 or no submission or irrelevant information submitted		
5	General Requirements			10	
5.1	Project Plan	Provide a comprehensive and practical project plan detailing the timelines until project completion. Indicate relevant milestones including regulatory approvals, design and construction timelines, long lead time items etc	5 – Project plan covers complete scope and all aspects 4 – Project plan covers most of the scope but remains logical and practical 2 – Project plan submitted but it is not realistic, lacks logic and is beyond the duration of the contract 0 – Project plan not submitted		25
5.2	QCP	Provide a comprehensive Quality Control Plan that is aligned to the project. Indicate the relevant intervention points such as Hold, Witness, Review, Surveillance points for each milestone	5 – QCP is comprehensive and has the necessary intervention points 2 – QCP is comprehensive but misses a few key elements and no intervention points 0 – QCP not submitted		25
5.3	Project organogram In case of an association/joint venture/consortium, it should be indicated how the duties and responsibilities are to be shared. If the tenderer intends on making	Provide the CVs and certified copy of IDs and certified copy of qualifications for the following resources that make up the organogram for the project 1. Project Manager (min N. Diploma Civil or Mech with more than 5 years	5 - Organogram includes the 12 minimum key project personnel. 4 - Organogram includes 6 – 9 minimum key project personnel		50

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	use of the services of a <i>Subcontractor/s</i> for sections of the scope, the delegation of duties and responsibilities should be clearly indicated.	experience and registered with SACPCMP) 2. Civil Engineer (as per 1.1) 3. Mechanical Engineer (as per 2.1) 4. Electrical Engineer (as per 4.1) 5. C&I Engineer (as per 3.1) 6. Professional Land Surveyor (minimum of 5 years engineering surveying experience postgraduation and Professional Registration with PLATO and SAGC as Professional Engineering) 7. Site Agent/Site Supervisor (min N. Diploma Civil or Mech with more than 5 years experience) 8. Artisan (mech) (min N. Diploma with Trade Test in mechanical engineering and 3 years related experience) 9. C&I Technician (min N. Diploma with trade test in C&I engineering and 3 years related experience) 10. Electrician (min N. Diploma and trade test and a minimum of 3 years related experience in electrical installations)	2 - Organogram includes 1 - 5 key project personnel 0 - Totally deficient OR Non-responsive		
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3.5 TET MEMBER RESPONSIBILITIES

Table 5: TET Member Responsibilities

Mandatory	TET 1	TET 2	TET 3	TET 4	TET 5	TET 6
1	X	X	X	X	X	X
2	X	X	X	X	X	X
Qualitative	TET 1	TET 2	TET 3	TET 4	TET 5	TET 6
1.1			X	X		
1.2			X	X		
1.3			X	X		
2.1	X	X				
2.2	X	X				
2.3	X	X				
3.1					X	
3.2					X	
3.3					X	
3.4					X	
3.5					X	
4.1						X
4.2						X
5.1	X	X	X	X	X	X

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5.2	X	X	X	X	X	X
5.3	X	X	X	X	X	X

X – Required Attendance

O – Optional

3.6 FORESEEN ACCEPTABLE / UNACCEPTABLE QUALIFICATIONS

3.6.1 Risks

Table 6: Acceptable Technical Risks

Risk	Description
1.	Alternative solutions that meets the technical specification requirements

Table 7: Unacceptable Technical Risks

Risk	Description
1.	Exclusions of scope specified in the employers requirements
2.	Unclear staff organogram. i.e. the staffing plan is weak not showing clarity in allocation of tasks and responsibilities
3.	Exclusion of a project specific schedule
4.	Method statements for design and constructability lack sufficient detail

3.6.2 Exceptions / Conditions

Table 8: Acceptable Technical Exceptions / Conditions

Risk	Description
1.	

Table 9: Unacceptable Technical Exceptions / Conditions

Risk	Description
1.	Deviation without technical qualification not accepted

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4. AUTHORISATION

This document has been seen and accepted by:

Name & Surname	Designation
	EDWL – Mechanical Engineer Auxiliary Engineering
	LDE – Civil Engineering
	LDE – Geotech Engineering
	LDE - Electrical Engineering
	LDE – C&I Engineering
	LDE – Fire Protection Systems

5. REVISIONS

Date	Rev.	Compiler	Remarks
September 2026	1		Reviewed and changed technical evaluation

6. DEVELOPMENT TEAM

All Technical Evaluation Team Members, as listed in Table 1, were involved with the development of this document.

7. ACKNOWLEDGEMENTS

N/A.

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