

	Request for Information (RFI) Template	Document Identifier	240-72663051	Rev	4
		Effective Date	17 June 2025		
		Review Date	June 2030		
		EOI/RFI Number	E3279CXMWP		

PART A E3279CXMWP - REQUEST FOR INFORMATION (RFI)			
Description of the works/goods/services	Capital Allocation Training		
Deadline for submission	11 September 2026	At (South African Standard Time)	10h00 (South African Standard Time)
Tender Office address	Tenders are uploaded via Eskom Tender bulletin site on the Eskom E- tendering page. https://etendering.eskom.co.za/ Please note it is the responsibility of the supplier to ensure that the tender submission is submitted before the closing time		
RFI are to be submitted electronically via Eskom E- tendering site by the stipulated closing date and time. <i>Please note it is the responsibility of the supplier to ensure that EOI/RFI submission is submitted before the closing date and time</i>	RFI documents are uploaded and published on Eskom Tender Bulletin only.		
Electronic Submission of RFI	The tenderer must upload the tender via Eskom Tender bulletin site on the Eskom E- tendering page. All documents need to be submitted in a PDF and Excel format (The upload size per document is 500 megabytes and total submission is restricted to 4 gigabyte). No Zip/condense files can be uploaded No hard copy will be accepted If for some reason you resubmit your EOI, then the latest version of the EOI submitted will only be accepted and all previous submission/s will be null and void. Please ensure that the submission status is indicated as complete. Supplier Help Manual guide and video can be found on Eskom E-Tendering page		
E-tendering Help Manual for supplier	Attached		

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Eskom Holdings SOC Ltd ("Eskom") invites you to submit an:

- **Request for information (RFI)** to submit information for the works/goods/services as stated in the table. This RFI is a stand-alone information-gathering and market-testing exercise, intended only to inform and assist Eskom's further deliberation and development of a strategy for the Capital Allocation Training, Eskom may request indicative prices if so stated in this RFI.

Eskom has delegated the responsibility for this **RFI** to the signatory of this document, whose details can be found below.

We look forward to receipt of your response.

Yours faithfully

Name	Designation	Signature	Date
Ms. Pam Nolutshungu	Officer Procurement		26 July 2026
Telephone number	011 800 6439	Fax and/or e-mail address	jiyanebp@eskom.co.za

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PART B RESPONSE SHEET IN TERMS OF A REQUEST FOR AN EXPRESSION OF INTEREST/ REQUEST FOR INFORMATION To be completed by the supplier			
To	Eskom Holdings SOC Ltd	Date	
Attention	Ms. Pam Nolutshungu		
Tel no	011 800 6439	Fax no and /or e-mail address	jiyanebp@eskom.co.za
From		Address	
Address			
Sender			
Description of the works/goods/services	The services are for the Capital Allocation team within Eskom Group, responsible for The Evaluation, Prioritisation, And Recommendation of Capital Investment Proposals. The training will support team members involved in capital planning, investment analysis, and preparation of reports submitted to EXCO and the Investment and Finance Committee (IFC), as well as other stakeholders involved in capital budgeting and strategic resource allocation processes. Description of Service/ product that needs to be provided Provision of capital allocation training for Capital Allocation team employees. The training will cover: 1. Capital allocation frameworks and strategic decision-making. 2. Evaluation of investment proposals using ROI, NPV, IRR, and payback methods. 3. Scenario planning and risk-based decision-making. 4. Prioritisation of competing capital investments 5. Development and presentation of strategic business cases. 6. Governance and accountability in capital allocation processes. Scope of Work/Supply The scope of this request is the provision of targeted capital allocation training aimed at enhancing the analytical, financial evaluation, and strategic decision-making capabilities of the Capital Allocation team. The training will cover key competency areas including capital allocation frameworks, investment evaluation techniques, ROI analysis, scenario planning,		

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	prioritisation of competing investments, strategic business case development, and governance in capital allocation processes. The training is expected to be delivered through a structured learning programme incorporating both theoretical concepts and practical, application-based exercises aligned to the team's operational environment and capital planning responsibilities. The programme will include case studies, scenario-based exercises, and investment evaluation activities to strengthen the team's ability to support data-driven capital allocation decisions within Eskom. Specification of Product or Goods Specification of the service is the provision of capital allocation training aimed at building technical and strategic competency in capital investment decision-making within the Capital Allocation team. The training must include structured content on capital allocation principles and frameworks, investment appraisal techniques (including ROI, NPV, IRR, and payback period), scenario and risk analysis, prioritisation of competing capital projects, and development of robust capital investment business cases. The programme should also cover governance and accountability in capital allocation decision-making, including transparent evaluation and reporting of investment decisions. The training should be delivered as a structured, facilitator-led programme incorporating both theoretical instruction and practical, case-based application exercises. Learning activities should enable participants to apply concepts to real-world capital planning and investment evaluation scenarios relevant to the organisation. The training must conclude with certification of completion for all participants.
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Please find below our response to Eskom's questions:

No.	Question	Please indicate your response in this column
1.	[your contact name and contact details]	
2.	[Company registration number]	
3.	[brief description of previous experience and Description of the solution that you can offer]	
4.	Indicative prices (optional and only for use of RFI's)	
5.	[Add applicable questions]	

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Yours faithfully

Name	Designation	Signature	Date
Ms. Shamani Padayachee	Manager Procurement		28 July 2026
Telephone number	011 800 4921	Fax and/or e-mail address	padayas@eskom.co.za

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