

## Questions and answers Batch 2

**BID NUMBER: NRA 2026/0084(A)**

**BID NUMBER: NRA 2026/0084(B)**

**BID NUMBER: NRA 2026/0167(C)**

**BID NUMBER: NRA 2026/0167(D)**

| No.                                                                                                                                                                                                                                                                                                                                                                   | Emailed Questions                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Answer                                                                          |         |                                                                                 |       |                                                                                                                                                                                                                                                                                                                                                                       |    |   |       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |       |    |   |      |       |       |    |   |      |      |      |    |   |       |        |       |    |   |       |        |       |    |   |      |      |      |    |   |      |      |      |                                      |
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| 1                                                                                                                                                                                                                                                                                                                                                                     | <p>B7: We did these calculations before, but it seems that the formula has changed to get the % for the Form B7?</p> <p>Will you be able to assist or is the person that created this document available to ask, the C2.1.1 that the B7 refer to does not mention the calculation. So, I am check mate at the moment.</p> <p>I want to calculate the orange block on the B7 excel form. Is the calculation correct below in red, correct?</p> <div><p>/ both the Tenderer and the Targeted Enterprise / sub-contractor.</p><table><tr><td>if it is an EME or QSE:</td><td>EME</td><td>% of Contract Price to be performed by this Targeted Enterprise/Sub-contractor:</td><td></td></tr><tr><td colspan="2">% of Contract Price (excl provisional &amp; prime cost sums and the respective tendered mark-up (if any)) but including provision for site supervision staff (payment item 3.7.4(a) and (b)) to be performed by this Targeted Enterprise (Note to tenderer: the percentage tendered should comply with the minimum percentage as stated in Clause 2.1 of the Tender Data)</td><td></td><td></td></tr></table></div> <p>Line 149 + 3.7.4(a) + 3.7.4(b) = X<br/>X /(divide by) line 161(sub-total amount) = Y x 100 to get % (this percentage that I get is way high, do I then deduction this from 100 to get the TE's percentage?</p>               | if it is an EME or QSE:                                                         | EME     | % of Contract Price to be performed by this Targeted Enterprise/Sub-contractor: |       | % of Contract Price (excl provisional & prime cost sums and the respective tendered mark-up (if any)) but including provision for site supervision staff (payment item 3.7.4(a) and (b)) to be performed by this Targeted Enterprise (Note to tenderer: the percentage tendered should comply with the minimum percentage as stated in Clause 2.1 of the Tender Data) |    |   |       | <p>The minimum 30% subletting to Targeted Enterprises will be applicable as per the tender document.</p> <p>As stated in Tender data C3.13 n), as part of this bid and subsequent contract, the tender requires a minimum of 30% sub-contracting for this bid to black owned Targeted Enterprises as an objective criterion.</p> <p>The B7 form is intended to show commitment by bidders to achieve the minimum 30% subletting requirement. Independently of the subletting % recorded on B7, which shall not be less than 30%, if the subletting requirement is triggered then the awarded service provider will be held to the requirement to sublet a minimum 30% of the project to Targeted Enterprises.</p> |       |    |   |      |       |       |    |   |      |      |      |    |   |       |        |       |    |   |       |        |       |    |   |      |      |      |    |   |      |      |      |                                      |
| if it is an EME or QSE:                                                                                                                                                                                                                                                                                                                                               | EME                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | % of Contract Price to be performed by this Targeted Enterprise/Sub-contractor: |         |                                                                                 |       |                                                                                                                                                                                                                                                                                                                                                                       |    |   |       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |       |    |   |      |       |       |    |   |      |      |      |    |   |       |        |       |    |   |       |        |       |    |   |      |      |      |    |   |      |      |      |                                      |
| % of Contract Price (excl provisional & prime cost sums and the respective tendered mark-up (if any)) but including provision for site supervision staff (payment item 3.7.4(a) and (b)) to be performed by this Targeted Enterprise (Note to tenderer: the percentage tendered should comply with the minimum percentage as stated in Clause 2.1 of the Tender Data) |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                                                                 |         |                                                                                 |       |                                                                                                                                                                                                                                                                                                                                                                       |    |   |       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |       |    |   |      |       |       |    |   |      |      |      |    |   |       |        |       |    |   |       |        |       |    |   |      |      |      |    |   |      |      |      |                                      |
| 2                                                                                                                                                                                                                                                                                                                                                                     | <p>Kindly confirm if the stake values of the sections of CONTRACT SANRAL N.002-057-2026/1F (Bid No. NRA 2026/0084) shown below are correct:</p> <p><b>C3.1.3 Description of the project: Routine Road Maintenance Contract</b></p> <p>The Service Provider shall be required to provide services relating to the letting, management and supervision of the Routine Road Maintenance on National Route 2 Sections 5 from Rietkuil outspan at km 26.54 to Section 7 at Rondeheuwel at km 3.44: The construction monitoring service shall be for the duration of the Works contract which has a contract period of four (4) years. The site comprises of the following routes with a total length of approximately 195.69 kilometres.</p> <table><tr><th>ROUTE</th><th>SECTION</th><th>FROM km</th><th>TO km</th><th>LENGTH kms</th></tr><tr><td>N2</td><td>5</td><td>26.55</td><td>81.97</td><td>55.42</td></tr><tr><td>N2</td><td>6</td><td>0.00</td><td>53.00</td><td>53.00</td></tr><tr><td>N2</td><td>6</td><td>0.00</td><td>3.22</td><td>3.22</td></tr><tr><td>N2</td><td>6</td><td>53.00</td><td>105.44</td><td>52.44</td></tr><tr><td>N2</td><td>6</td><td>80.94</td><td>105.69</td><td>24.75</td></tr><tr><td>N2</td><td>7</td><td>0.00</td><td>3.42</td><td>3.42</td></tr><tr><td>N2</td><td>7</td><td>0.00</td><td>3.44</td><td>3.44</td></tr></table> | ROUTE                                                                           | SECTION | FROM km                                                                         | TO km | LENGTH kms                                                                                                                                                                                                                                                                                                                                                            | N2 | 5 | 26.55 | 81.97                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 55.42 | N2 | 6 | 0.00 | 53.00 | 53.00 | N2 | 6 | 0.00 | 3.22 | 3.22 | N2 | 6 | 53.00 | 105.44 | 52.44 | N2 | 6 | 80.94 | 105.69 | 24.75 | N2 | 7 | 0.00 | 3.42 | 3.42 | N2 | 7 | 0.00 | 3.44 | 3.44 | <p>The stake values are correct.</p> |
| ROUTE                                                                                                                                                                                                                                                                                                                                                                 | SECTION                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | FROM km                                                                         | TO km   | LENGTH kms                                                                      |       |                                                                                                                                                                                                                                                                                                                                                                       |    |   |       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |       |    |   |      |       |       |    |   |      |      |      |    |   |       |        |       |    |   |       |        |       |    |   |      |      |      |    |   |      |      |      |                                      |
| N2                                                                                                                                                                                                                                                                                                                                                                    | 5                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 26.55                                                                           | 81.97   | 55.42                                                                           |       |                                                                                                                                                                                                                                                                                                                                                                       |    |   |       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |       |    |   |      |       |       |    |   |      |      |      |    |   |       |        |       |    |   |       |        |       |    |   |      |      |      |    |   |      |      |      |                                      |
| N2                                                                                                                                                                                                                                                                                                                                                                    | 6                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 0.00                                                                            | 53.00   | 53.00                                                                           |       |                                                                                                                                                                                                                                                                                                                                                                       |    |   |       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |       |    |   |      |       |       |    |   |      |      |      |    |   |       |        |       |    |   |       |        |       |    |   |      |      |      |    |   |      |      |      |                                      |
| N2                                                                                                                                                                                                                                                                                                                                                                    | 6                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 0.00                                                                            | 3.22    | 3.22                                                                            |       |                                                                                                                                                                                                                                                                                                                                                                       |    |   |       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |       |    |   |      |       |       |    |   |      |      |      |    |   |       |        |       |    |   |       |        |       |    |   |      |      |      |    |   |      |      |      |                                      |
| N2                                                                                                                                                                                                                                                                                                                                                                    | 6                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 53.00                                                                           | 105.44  | 52.44                                                                           |       |                                                                                                                                                                                                                                                                                                                                                                       |    |   |       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |       |    |   |      |       |       |    |   |      |      |      |    |   |       |        |       |    |   |       |        |       |    |   |      |      |      |    |   |      |      |      |                                      |
| N2                                                                                                                                                                                                                                                                                                                                                                    | 6                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 80.94                                                                           | 105.69  | 24.75                                                                           |       |                                                                                                                                                                                                                                                                                                                                                                       |    |   |       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |       |    |   |      |       |       |    |   |      |      |      |    |   |       |        |       |    |   |       |        |       |    |   |      |      |      |    |   |      |      |      |                                      |
| N2                                                                                                                                                                                                                                                                                                                                                                    | 7                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 0.00                                                                            | 3.42    | 3.42                                                                            |       |                                                                                                                                                                                                                                                                                                                                                                       |    |   |       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |       |    |   |      |       |       |    |   |      |      |      |    |   |       |        |       |    |   |       |        |       |    |   |      |      |      |    |   |      |      |      |                                      |
| N2                                                                                                                                                                                                                                                                                                                                                                    | 7                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 0.00                                                                            | 3.44    | 3.44                                                                            |       |                                                                                                                                                                                                                                                                                                                                                                       |    |   |       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |       |    |   |      |       |       |    |   |      |      |      |    |   |       |        |       |    |   |       |        |       |    |   |      |      |      |    |   |      |      |      |                                      |
| 3                                                                                                                                                                                                                                                                                                                                                                     | <p><b>NRA 2026/0084.</b> I would like to ask about submission, as in the Envelope. Do we submit one envelop for the two tender/ contracts, or do we submit two separate envelopes?</p> <ul style="list-style-type: none"><li>- <b>One Envelope:</b> contains <b>one set of A forms</b> for both tender numbers, two sets of contract data, two sets of form of Offer and two sets of pricing schedule</li><li>- <b>Two separate envelopes:</b> contains <b>two sets of A forms</b>, two sets of contract data, two sets of form of Offer and two sets of pricing schedule</li></ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | <p>One envelope need to be submitted per BID.</p>                               |         |                                                                                 |       |                                                                                                                                                                                                                                                                                                                                                                       |    |   |       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |       |    |   |      |       |       |    |   |      |      |      |    |   |       |        |       |    |   |       |        |       |    |   |      |      |      |    |   |      |      |      |                                      |

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| 4 | <p><b>Permanent Employment Requirement for CE/ACE Key Personnel in Current RRM Advertised Tenders.</b><br/>We wish to formally raise an industry concern regarding the functionality evaluation criteria contained in the current RRM advertised tenders.</p> <p>Under the Evaluation of tender offers - Key Persons<br/>For the CE/ACE, the following requirement is stated:</p> <p><b>"As part of the quality / functionality criteria as specified above, Key persons shall be used to calculate the technical experience and managerial ability score.</b> Each proposed candidate shall complete the relevant B1 and B2 forms included in the Returnable Schedules. The Contract Engineer (CE) and the Assistant Contract Engineer (ACE) (if applicable) will be limited to participate in a maximum number of 6 (six) Routine Road Maintenance contracts with the Employer which will be complete after the Taking Over Certificate is issued to the Contractor. <b>The proposed candidate for any position shall be a permanent staff member of the tenderer and not a contracted person,</b> this must be indicated on form B2 and a signed letter of confirmation from the candidate must be submitted with the relevant B-forms, together with the relevant proof of all statutory and regulatory documentation as required. For clarity this shall mean copies of Salary slips and proof of payment, Pay As You Earn (PAYE), Unemployment Insurance Fund (UIF) and Skill Development Levy payments made by the Tenderer on behalf of its employee (Key person) for the last three (3) months prior to tender closing. Should the Key Person have concerns regarding sensitive information contained in the payslip, a redacted version may be submitted, provided that only salary amounts and banking information are redacted."</p> <p>While we acknowledge the Employer's intention to ensure the availability and commitment of suitably qualified key personnel, we are concerned that this requirement places an unreasonable and disproportionate burden on Small, Medium and Micro Enterprises (SMMEs).</p> <p>Requiring bidders to permanently employ key professionals and provide three months' proof of employment-related statutory contributions before the outcome of the tender is known exposes SMMEs to substantial financial risk. Many emerging firms cannot reasonably sustain the cost of permanently employing highly skilled professionals without the certainty of secured work. Consequently, this requirement may inadvertently exclude capable and competent firms from participating in the procurement process. As a result, firms that have access to suitably qualified professionals through letters of consent are disadvantaged,</p> | <p>The requirement that Contracts Engineer be in the Employment of the Service Provider are applicable as per the Tender document.</p> |
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| <p>notwithstanding their ability to mobilise these resources immediately upon contract award.</p> <p>The proposal does not adequately address the development and empowerment of Exempted Micro Enterprises (EMEs) and Qualifying Small Enterprises (QSEs), which are key strategic objectives of SANRAL. It should explicitly demonstrate how the project will contribute to the growth, capacity building, and meaningful participation of EMEs and QSEs within the value chain. Furthermore, the proposal should outline practical measures to level the playing field for emerging professionals by promoting equitable access to opportunities, skills transfer, mentorship, and sustainable professional development in line with SANRAL's transformation and supplier development objectives.</p> <p>We respectfully submit that this requirement may be inconsistent with the fundamental principles governing public procurement in South Africa, namely fairness, equity, transparency, competitiveness, and cost-effectiveness. Procurement requirements should be proportionate to the objective they seek to achieve and should not unnecessarily restrict competition or create barriers to participation, particularly for SMMEs, whose development and inclusion are recognised as important objectives within the public procurement framework.</p> <p>We therefore respectfully request that the permanent employment requirement be reconsidered. As an alternative, bidders could be permitted to submit signed letters of consent from the proposed key personnel during the tender stage, with the requirement to appoint such personnel on a permanent basis becoming a condition of contract award or contract commencement. This approach would adequately protect the Employer's interests while ensuring a fair, competitive, and inclusive procurement process.</p> <p>We believe this proposal strikes an appropriate balance between ensuring project delivery by committed key personnel and promoting meaningful participation by emerging engineering firms without exposing them to unnecessary financial risk before contract award.</p> <p>As stated in your Policy statement “ <b>SANRAL recognises the critical role it plays in the construction and related industries. It is mindful of the impact the construction industry and its procurement has on millions of people across South Africa in terms of business and job opportunities.</b></p> <p><b>The Transformation Policy is informed by the Transformation Framework as set out in Horizon 2030 - SANRAL's long-term strategy.</b></p> |  |
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|   | <p><b>SANRAL recognises that it can help to build a capable and developmental state, and drive economic development through the provision and maintenance of critical infrastructure.</b></p> <p><b>SANRAL is repurposing itself because South Africa has embarked on a process of fundamental transformation that opens the path for inclusive, broad-based economic development This Transformation Policy will promote growth, mobilise investment, create jobs and empower citizens.</b></p> <p><b>SANRAL accepts the responsibility consequent to the above, especially the need to use its procurement to contribute to transforming the construction industry in particular, and the South African economy in general.</b></p> <p><b>SANRAL accepts the responsibility to maximise the participation of black contractors, professionals, suppliers and designated groups (i.e. black entities) in all SANRAL projects, capitalising on the provisions within the prevailing legislative and regulatory frameworks.</b></p> <p><b>SANRAL commits to breaking down monopolies in the supply chains of materials, equipment, technologies, systems and other areas within the construction and related industries to ensure broad-based participation by black South Africans.”</b></p> <p>We trust that this concern will receive due consideration and that the Employer will consider amending the tender requirements to promote equitable participation while maintaining the required standards of professional competence and project delivery.<br/>We appreciate your consideration of this matter and look forward to your response.</p> |                                                               |
| 5 | <p><b>NRA 2026-0084(A)</b>Please clarify the required physical envelope arrangement for a multiple-project submission under one SCM Bid number.</p> <p>Where the batch consists of three separate projects, is the tenderer required to submit:</p> <p><b>1. one Technical Proposal envelope</b> containing the common batch submission, including the applicable A-Forms, B-Forms and supporting technical documentation; and</p> <p><b>2. three separate project-specific envelopes</b>, one for each project, containing that project's C-Forms and Financial/Pricing submission?</p> <p>In other words, for a three-project batch, should the tenderer submit <b>four envelopes in total inside the</b></p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | The technical and financial proposal is submitted as one bid. |

|   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
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|   | <p><b>overall tender package:</b> one common Technical envelope and three separate project-specific Financial/C-Form envelopes?</p> <p>Please confirm whether this is the correct interpretation of the requirement that the Technical Proposal and Financial Proposal be kept separate, together with the multiple-project submission requirements in Clause C.2.13.3.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| 6 | <p>Bid NRA 2026/0167 (A) &amp; (B)</p> <p>Please clarify the following questions regarding the above-mentioned SANRAL Tender Batches:</p> <ol style="list-style-type: none"> <li>1. With reference to Form A1 on page T-36 of Book 1 for Bid NRA 2026/0084(B), contract references N.001-012-2026/1F and N.001-014-2026/1F are grouped under a single project selection. Please confirm whether these two contract references constitute one combined appointment/award or two separate contracts for tender submission, evaluation and award purposes. Please also confirm whether this appointment will count as one or two RRM contracts when applying the six-contract limit applicable to the Contract Engineer.</li> <li>2. With reference to Form A4, <i>Declaration of Tenderer's Current Status of Any Debt Outstanding to SANRAL</i>, on page T-37 of Book 1 for Bid NRA 2026/0084(A), the form refers to Bid NRA 2026/0084(B). Please confirm that this is a typographical error and that Form A4 should refer to Bid NRA 2026/0084(A).</li> <li>3. With reference to Form B7, <i>Targeted Enterprise/Sub-contractor Details and Declaration</i>, Book 1 states that "This project shall be a Category 2 project" for purposes of the Targeted Enterprise/subcontracting requirements. The Excel returnable provided with the tender appears to indicate a different category. Please confirm which category applies for purposes of Form B7 and the applicable Targeted Enterprise/subcontracting requirements.</li> <li>4. Please confirm that the minimum functionality threshold applicable to this tender is 70 points out of 100, as expressly stated in Tender Data Clause C.3.11, notwithstanding the generic Category 1/2/3 examples contained in the explanation of the consultant tender evaluation scoring methodology.</li> <li>5. With reference to Bid NRA 2026/0084(B), Contract N.002-025-2026/1F, Book 3, Clause C3.5.4(e) on page C3-36, the preferred site-office town is stated as "Hopetown". Please confirm whether this is a typographical/carry-over error and specify the correct town to be used for</li> </ol> | <ol style="list-style-type: none"> <li>1. N.001-012-2026/1F &amp; N.001-014-2026/1F is one project.</li> <li>2. Addressed in Addendum 1 for Bid NRA 2026/0084(A)</li> <li>3. The minimum 30% subletting to Targeted Enterprises will be applicable as per the tender document.</li> <li>4. Refer to clause C.3.11 Stage 3 Functionality criteria</li> <li>5. Refer to project specific addendum.</li> <li>6. Refer to project specific addendum..</li> </ol> |

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|   | <p>purposes of pricing travel, accommodation and site-office-related costs?</p> <p>6. With reference to Bid NRA 2026/0084(B), N2 Contract N.002-025-2026/1F, Book 2, Section C1.2.2 (Contract Data), Clause 5.1.7, page C1-36, could SANRAL please confirm whether the reference to Targeted Enterprises from the Northern Cape Province should be corrected to Western Cape Province?</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                                                                                                                                     |
| 7 | <p><b>NRA 2026_0084 - Form B7 Calculation Clarification.</b></p> <p>We refer to the above-mentioned tender and, more specifically, to the requirements of <b>Form B7 relating to the percentage of the Contract Price to be performed by the Targeted Enterprise</b>.</p> <p>We hereby request SANRAL to provide formal clarification regarding the methodology to be applied in calculating the percentage reflected on Form B7 where a batch comprises more than one project, each with a separate pricing schedule and a different tendered value, while only one Technical Submission and one Form B7 are required for submission per batch.</p> <p>The wording of Form B7 indicates that the applicable percentage is to be calculated on the <b>Contract Price excluding provisional sums, prime cost sums and the respective tendered mark-ups, while including the provision for Site Supervision Staff in terms of item 35.03(a) and (b)</b>.</p> <p>In order to ensure that the tender documentation is completed consistently and in accordance with SANRAL's intended methodology, we kindly request formal clarification on the following:</p> <ol style="list-style-type: none"> <li>1. Whether the percentage reflected on Form B7 must be calculated separately for each individual project within a batch, or whether it must be calculated on the combined value of all projects forming part of the batch.</li> <li>2. If the percentage is to be calculated on a combined batch basis, whether the adjusted Contract Price for each project must first be determined separately, after applying the exclusions and inclusions stated on Form B7 and thereafter aggregated to determine the applicable percentage for the batch.</li> <li>3. Which specific pricing items are to be excluded from the Contract Price for purposes of the Form B7 calculation, including confirmation of the treatment of: <ul style="list-style-type: none"> <li>o Provisional Sums;</li> <li>o Prime Cost Sums;</li> </ul> </li> </ol> | <ol style="list-style-type: none"> <li>1. The minimum 30% subletting to Targeted Enterprises will be applicable as per the tender document for each project.</li> <li>2. Refer to no.1</li> <li>3. Please refer to form B7 of the technical submission spreadsheet.</li> <li>4. Refer to answer no.3</li> <li>5. Refer to answer no. 1</li> <li>6. Refer to answer no. 1</li> </ol> |

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|  | <ul style="list-style-type: none"> <li>○ the respective handling costs and/or tendered mark-ups applicable to those sums.</li> </ul> <ol style="list-style-type: none"> <li>4. Confirmation that <b>item 35.03(a), Site Supervision Staff, and item 35.03(b), the related mark-up</b>, are to be included in the Contract Price used for the Form B7 percentage calculation.</li> <li>5. Whether the prescribed minimum Targeted Enterprise percentage must be achieved independently on each individual project within the batch, or whether compliance is assessed against the batch as a whole.</li> <li>6. Where the projects within a batch have different adjusted Contract Prices, how SANRAL requires the applicable percentage and/or Targeted Enterprise commitment to be reflected on the single Form B7 submitted for that batch.</li> </ol> <p>As the above interpretation directly affects the calculation of the Targeted Enterprise commitment and the proper completion of the tender submission, we respectfully request that SANRAL issue the clarification formally by way of an <b>Addendum or official tender clarification</b>, so that all tenderers are afforded the same basis for interpretation and submission.</p> |  |
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