

TEMPLATE: SUBMISSION/MOTIVATION



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Motivation: Deviations above R1 000 000**Document Control**Version and Amendment Schedule

Version	Version Date	Author	Description of Amendments
V2	09 February 2024	Johan Oosthuizen	Document Amendments
V3	13 September 2024	Busisiwe Biyela	Document Amendments
V4	09 September 2025	Johan Oosthuizen	Document Amendments

Compliance Schedule

Compliance Type Checked	Compliance Approved by	Responsibility	Date of Compliance Approval
Department Administrator/SHEQ Champion	Nthabiseng Mkhabela	SHEQ Champion	09 September 2025

Motivation: Deviations above R1 000 000



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Motivation: Deviations above R1 000 000

TO:	Chief Executive Officer – Mr. Ishaam Abader
CC:	Acting Executive IIS - Mr. Rudzani Malala Senior Manager SCM – Ms. Busisiwe Biyela Acting Chief Financial Officer – Mr. Tokollo Mojabelo
FROM:	Acting Senior Manager ICT – Mr. Shadrack Mofokeng
SUBJECT:	Approval request for the procurement of Netsys International 3 year service level agreement through the sole source procurement process.
DATE:	27 November 2025

1. Purpose

The purpose of this submission is to request approval for the sole source procurement of a three-year Service Level Agreement (SLA) with Netsys International, commencing 01 April 2026.

2. Background

Netsys has been a strategic partner to SAWS since 1993, when it installed the first Weatherman (Message Handling System) software. Over the years, Netsys has developed and maintained several mission-critical systems for SAWS, including:

- **SIGMET GIB Advisory System**
- **ICAO OPMET Databank**
- **Aviation Web Briefing System**
- **IWXXM Message Handling**
- **Forecast Editor/Creator Software**

These systems are highly specialized, designed to meet SAWS, WMO, and ICAO specifications. Netsys remains the sole supplier and accredited service provider (ISO 9002, ICAO, WMO) for these solutions. Transitioning to alternative providers would require a complete re-procurement process and global sourcing, which is impractical in the short term.

Annexure A illustrates the modules implemented in the current contract.

3. Motivation

Motivation: Deviations above R1 000 000

The current Netsys SLA expires on **31 March 2026**. To ensure continuity and compliance with international obligations (WMO, ICAO, and aviation stakeholders), SAWS must maintain support for the following systems:

- **nsMHS (Weatherman)** – Meteorological message handling per WMO standards.
- **AFI-OPMET & nsCharts** – Message handling and ICAO-compliant chart generation.
- **Web Briefing (nsWEBPIB)** – Self-briefing platform for aviation users.
- **NSCharts, NSWS, NSGIB** – Chart generation and SIGMET/AIRMET plugins.
- **Forecast Editor/Creator** – Forecast editing and training systems.
- **WXXM, AMHS, OPMET Databank** – XML/GML conversion and data exchange.

Netsys provides regular updates aligned with ICAO/WMO standards, monthly performance reports, and proactive support beyond the SLA scope. Their expertise ensures operational stability and compliance.

RATIONALE

The National Treasury has issued guidelines and instructions or practice notes on various issues relating to procurement, the aim being to ensure uniform minimum norms and standards within government.

Treasury Instruction 16A6.4 as well as Paragraph 4.1 of National Treasury Supply Chain Management instruction note No. 3 of 2021/2022 stipulates that if in a specific case where it is impractical to invite competitive bids, the Accounting Officer or Accounting Authority may procure the required goods or services by other means, provided that the reasons for deviating from inviting competitive bids must be recorded and approved by the Accounting Officer or Accounting Authority.

SAWS Supply Chain Management Policy, 2023, paragraphs 6.21.1 to 6.21.2.

Limited bidding means a bidding process reserved for a specific group or category of possible suppliers through procurement by-

- a) **Sole source** where there is no competition in the market and only one supplier can provide the goods or services;

Section 4.9.1 (b) of the SAWS Delegation of Authority allows for deviations from normal bidding processes above the value of R1000 000.00 to be approved by the Chief Executive Officer.

If SAWS wishes to move away from these software deployments new procurement processes will have to be put in place and will generally be sourced from global service providers as Netsys is the only service provider in SA (**Annexure B**). Comprehensive and business cases for similar solutions and market test will have to be developed.

Based on the above provision, approval is sought approval request for sole source procurement for 3-year Netsys International service level agreement starting from 01 April 2026.

The supplier is proposing the same terms and conditions that apply to the current SLA, including the automotive extension for 12 months following the termination of the 36-month period to ensure continuous support if the renewal is not in place.

Motivation: Deviations above R1 000 000**4. Financial Implications:**

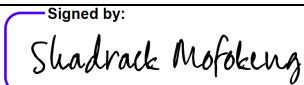
Funds are available under **Cost Centre 480, Account Code 87150.**

- **36-month SLA: R 2,898,000.00** (VAT inclusive)
- **Optional Development Services: R 156,000.00**
- **Total: R 3,054,000.00** (VAT inclusive)

5. Recommendation:

It is recommended that the Chief Executive Officer approve the sole source procurement of a three-year SLA with Netsys International, including an automatic 12-month extension post-contract to ensure continuity if renewal processes are delayed.

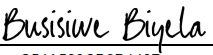
Prepared: Acting Senior Manager: ICT

Name & Surname:	Mr. Shadrack Mofokeng
Designation:	Acting Senior Manager ICT
Signature:	Signed by:  A5ED84D551EC413...
Date:	27/11/2025 10:05 AM SAST

Recommendation Supported: Acting Executive: IIS

Supported	Not Supported	Supported amendments
Supported		
Name & Surname:	Mr. Rudzani Malala	
Designation:	Acting Executive: IIS	
Signature:	DocuSigned by:  CBC6E5B81A2548A...	
Date:	27/11/2025 10:21 AM SAST	

Motivation: Deviations above R1 000 000

Recommendation Supported: Supply Chain Management (SCM)		
Supported	Not Supported	Supported with amendments
Supported		
Name & Surname:	Ms. Busisiwe Biyela	
Designation:	Senior Manager: Supply Chain Management (SCM)	
Signature:	Signed by:  C54A589CB6D1437...	
Date:	27/11/2025 10:25 AM SAST	

Approval: Acting Chief Financial Officer		
Approved	Not Approved	Approved with amendments
Recommended		
Name & Surname:	Mr. Tokollo Mojapelo	
Designation:	Acting Chief Financial Officer	
Signature:	DocuSigned by:  DF37D21E978A4C3...	
Date:	27/11/2025 11:53 AM SAST	

Approval: Chief Executive I Officer		
Approved	Not Approved	Approved with amendments
Approved		
Name & Surname:	Mr. Ishaam Abader	
Designation:	Chief Executive Officer	
Signature:	DocuSigned by:  86EAA2275F1C4C8...	
Date:	27/11/2025 12:51 PM SAST	

Motivation: Deviations above R1 000 000

Document Reference Assigned:	
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