

Annexure B

Medical Aid Brokerage services – Presentation by service providers

In case of a tie (draw) with the bidders that have met the minimum functional/technical requirements, the bidders on a tie will be expected to do a presentation that will assist the evaluation team in determining the final successful bidder. In this case, the tie (draw) will arise when final score on technical/functional evaluation is exactly the same.

The presentation by the bidder will not be more than forty-five (45) minutes.

EVALUATION CRITERIA	SCORES
<u>Credentials</u>	35
<i>Comprehensive company profile</i>	
▪ How is the company constituted/ownership	15
<i>Ownership structure of the company</i>	
▪ How representative is the management structure (HDI) and how representative is your staff complement.	10
▪ Company BEE status	10
<u>Relevant experience/track record</u>	20
▪ Explain how the company handled similar projects before?	10
▪ Number of years the account/s has been handled?	10
<u>Understanding of legislation pertaining to the industry</u>	10
▪ Present your understanding in summary	10
<u>Modus operandi</u>	35
<i>How will the scope of work be handled?</i>	
▪ A detailed implementation plan	15
▪ Value proposition to PRASA employees and Group HCM	10
▪ Reporting	10