



BRIEFING SESSION PRESENTATION

TRIM/2026/05/0875/5137RFP

DESIGN, SUPPLY, REPAIRS, MODIFICATION, INSTALLATION,
TESTING AND COMMISSIONING OF TRACTION (3KV DC) AND DISTRIBUTION (11 KV & 6.6 KV AC)
SUBSTATIONS ON AN AS AND WHEN REQUIRED BASIS FOR A PERIOD OF TWENTY-FOUR (CENTRAL AND
CONTAINER CORRIDOR)

TENDER CLOSING DATE: 29 OCTOBER 2026

DATE OF BRIEFING SESSION: 08 OCTOBER 2026

B-BBEE

B-BBEE Definition:

Broad-Based Black Economic (B-BBEE) means the economic empowerment of all black people including women, workers, youth, people living with disabilities and people living in rural areas through diverse but integrated socio-economic strategies.

Purpose:

- To increase the number of black people that manage, own and control enterprises and productive assets.
- To facilitate ownership and management of enterprises and productive assets by communities, workers, cooperatives and other collective enterprises
- To achieve an equitable representation in all occupational categories and levels in the workforce
- To procure from large, medium and small sized black owned enterprises
- To increase investment in enterprises and communities that are owned and managed by black people
- A valid B-BBEE certificate for LE company's OR an Affidavit for QSE and EME's is required

B-BBEE Amended Codes Principles

- Enhanced the recognition status of black owned EMEs and QSEs
- An EME that is 100% owned by black people qualifies as a level 1 contributor;
- An EME that is more than 51% owned by black people qualifies as a level 2 contributor;
- No verification requirements for EMEs; EME to obtain a Sworn affidavit or a CIPC Certificate

PREFERENTIAL PROCUREMENT REGULATIONS 2022

PPPFA provides for a preference points system in terms of which contracts below a prescribed value be evaluated on the basis that 20 out of 100 possible points must be allocated to “specific goals” and 80 points allocated to price.

For contracts above a prescribed value, 10 out of 100 possible points must be allocated to “**specific goals**”, and 90 points allocated to price

- (a) The applicable preference point system as envisaged
- (b) The specific goal in the invitation to submit the tender for which a point may be awarded, and the number of points that will be awarded to each goal, and proof of the claim for such goal .

Bidders who do not submit B-BBEE Status Level Verification Certificates or applicable affidavit copy will be deemed as non-compliant contributors to B-BBEE will score zero for preference points .

This also applies to Bidders who submit letters or expired certificates indicating that their B-BBEE status is in the process of being verified. Where a B-BBEE certificate is to be used for scoring purposes only, such letters indicating that their B-BBEE status is in the process of being verified or expired certificates are submitted, bidders will be scored zero for preference points.

In 2019 DTI released amendments to the Codes of Good Practice. Joint Ventures are referred to in Revised Code 000, Statement 000: General Principles

As per paragraph 7 of Amended Code Series 000, Statement 000 of the Codes of Good Practice, unincorporated joint ventures are required to compile a consolidated verification certificate. A consolidated verification certificate will consolidate the verified compliance data of joint venture partners if those Measured Entities were a single Measured Entity.

A JV will require its own Broad-Based Black Economic Empowerment (B-BBEE) certificate if they would like to tender or enter into a contract that requires a B-BBEE Certificate.

A trust, consortium or joint venture (including unincorporated consortia and joint ventures) must submit a consolidated B-BBEE Status Level verification certificate for every separate bid.

A tenderer failing to submit proof of B-BBEE status level of contributor or is a non-compliant contributor to B-BBEE may not be disqualified but may only score points out of 90 for price and (b) scores 0 points applying the 90/10 principle . Refer PPPFA No. 40553 for more info on preference point.

Note the following:

- A consolidated verification certificate is required.
- The consolidation is based on the weighting as defined in the joint venture agreement.
- The respective scores are weighted according to their proportionate share in the joint venture.
- A joint venture certificate is valid for 12 months and only applicable to a specific project.

Eligibility of a Joint Venture

Joint Ventures are required to compile a consolidated verification certificate. A consolidated verification certificate will consolidate the verified compliance data of joint venture partners in accordance .

VALID SWORN AFFIDAVIT

SWORN AFFIDAVIT FOR AN EXEMPTED MICRO ENTERPRISE

I, the undersigned:

Full name & Surname: SUNDHRAN NAIDOO
Identity number: 7406165131089

Hereby declare under oath as follows:

1. The contents of this statement are to the best of my knowledge a true reflection of the facts.

2. I am a member / director / owner of the following enterprise:

Enterprise Name: D S W PLANT AND CIVILS CC
Trading Name: SK PLANT AND CONSTRUCTION
Registration Number: 2006/037958/23
Enterprise Address: 32 PARAGON PLACE
INDUSTRIAL PARK
PHOENIX
4068

3. I hereby declare under oath that:

- The enterprise is 100 % black owned;
- The enterprise is 0 % black woman owned;
- Based on the management accounts and other information available on the 2016 financial year, the income did not exceed R40,000,000.00 (ten million rands);
- Please confirm on the table below the B-BBEE level contributor, by ticking the applicable box.

100% black owned	Level One (135% B-BBEE procurement recognition)	☒
More than 51% black owned	Level Two (125% B-BBEE procurement recognition)	☐
Less than 51% black owned	Level Four (100% B-BBEE procurement recognition)	☐

4. The entity is an empowering supplier in terms of the dti Codes of Good Practice.

5. I know and understand the contents of this affidavit and I have no objection to take the prescribed oath and consider the oath binding on my conscience and on the owners of the enterprise which I represent in this matter.

6. The sworn affidavit will be valid for a period of 12 months from the date signed by commissioner.

Deponent Signature: [Signature]
Date: 16 August 2016

Commissioner of Oaths Signature & stamp: [Signature]
SOUTH AFRICAN POLICE SERVICE
COMMUNITY SERVICE CENTRE

Name of respondent and enterprise details

Annual Total Revenue and Level of Black Ownership and Black Women Ownership

FULL NAME, BUSINESS ADDRESS AND STATE DESIGNATION

Commissioner of Oath signature and stamp were applicable

Select whether you are director owner or member

State the full Financial Year (DD/MM/YY)

B-BBEE Status Level based on Black Ownership

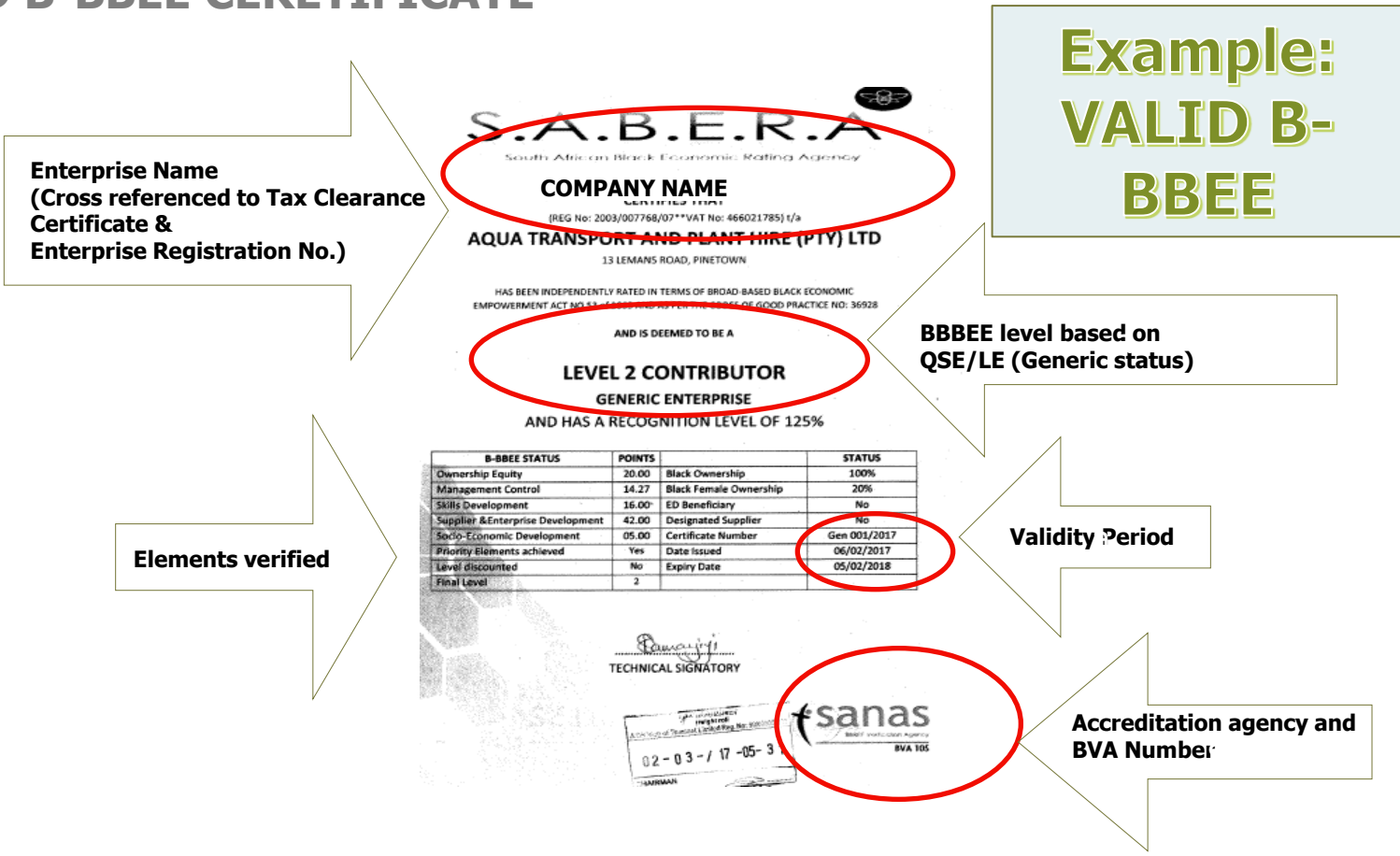
DATE BY BOTH DEPONENT AND COMMISSIONER OF OATH MUST BE THE SAME

Deponent signature and date

Certification Signature and/or Stamp

- Failure to adhere to the following:
- Make a selection on item 2. (stating whether you are director or owner)
- State Full Financial Year
- Deponent signature
- Commissioner of oaths signature and dates will render the Sworn Affidavit invalid

VALID B-BBEE CERETIFICATE





LOCAL CONTENT AND PRODUCTION

EXAMPLE OF A FULLY COMPLETED ANNEXURE C



SATS 1285-2011

Annex C

Local Content Declaration - Summary Schedule

(C1) Tender No: 6000238142
 (C2) Tender description: Supply and delivery of Bunny Jackets
 (C3) Designated product(s): Textile, Clothing, Leather and Footwear
 (C4) Tender Authority: Transport Freight Rail a division of Transport SOC
 (C5) Tendering Entity name: Eskom Group
 (C6) Tender Exchange Rate: USD EU GBP
 (C7) Specified local content %: 100%

Note: VAT to be excluded from all calculations.

Calculation of local content								Tender summary			
Tender item no's	List of items	Tender price each (excl VAT)	Exempted imported value	Tender value net of exempted imported content	Imported value	Local value	Local content % (per item)	Tender Qty	Total tender value	Total exempted imported content	Total imported content
(C8)	(C9)	(C10)	(C11)	(C12)	(C13)	(C14)	(C15)	(C16)	(C17)	(C18)	(C19)
1	Jacket Bunny Class 2 Orange x Large	R 457.80	R 0.00	R 0.00	R 0.00	R 457.80	100%	5	R 2 289	R 0	R 0
2	Jacket Bunny Class 2 Orange Large	R 457.80	R 0.00	R 0.00	R 0.00	R 457.80	100%	5	R 2 289	R 0	R 0
3	Jacket Bunny Class 2 Orange Medium	R 457.80	R 0.00	R 0.00	R 0.00	R 457.80	100%	5	R 2 289	R 0	R 0
								(C20) Total tender value:	R 6 867		
								(C21) Total Exempt imported content:	R 0		
								(C22) Total Tender value net of exempt imported content:	R 6 867		
								(C23) Total imported content:	R 0		
								(C24) Total local content:	R 6 867		
								(C25) Average local content % of tender:	100.00%		

Signature of tenderer from Annex B: 

Date: 23-5-2017

SATS 1286.2011

ANNEXURE D
Imported Content Declaration - Supporting Schedule to Annex C

(01) Tender No.: **MSA/CY/PTT-00001**
 (02) Tender description: **RFP FOR THE RATIONISATION AND RE-SIGNALING OF THE CORRIDOR BETWEEN ENKOLST AND RICHARDSBAY NORTH**
 (03) Designated Products: **BT 32 MARCH 2025**
 (04) Tender Authority: **Electrical cables 50%**
 (05) Tendering Entity name: **TRANSMET SOC LTD**
 (06) Tender Exchange Rate: **Transnet Mobility (Pty) Ltd**
 (07) **EUR** **15.00** **GBP**

(Note: VAT to be excluded from all calculations)

A. Exempted imported content

Tender Item no's	Description of imported content	Local supplier	Overseas Supplier	Calculation of imported content						Summary	
				Foreign currency value as per Commercial Invoice	Tender Exchange Rate	Local value of imports	Freight costs to port of entry	All locally incurred landing costs & duties	Total landed cost exd VAT	Tender Qty	Exempted imported value
(018)	(019)	(020)	(021)	(022)	(023)	(024)	(025)	(026)	(027)	(028)	(029)
(030) Total exempt imported value											R 0

This total must correspond with Annex C - E 21

B. Imported directly by the Tenderer

Tender Item no's	Description of imported content	Unit of measure	Overseas Supplier	Calculation of imported content						Summary	
				Foreign currency value as per Commercial Invoice	Tender Rate of Exchange	Local value of imports	Freight costs to port of entry	All locally incurred landing costs & duties	Total landed cost exd VAT	Tender Qty	Total imported value
(030)	(031)	(032)	(033)	(034)	(035)	(036)	(037)	(038)	(039)	(040)	(041)
(042) Total imported value by tenderer											R 0

C. Imported by a 3rd party and supplied to the Tenderer

Description of imported content	Unit of measure	Local supplier	Overseas Supplier	Calculation of imported content						Summary	
				Foreign currency value as per Commercial Invoice	Tender Rate of Exchange	Local value of imports	Freight costs to port of entry	All locally incurred landing costs & duties	Total landed cost exd VAT	Quantity Imported	Total imported value
(043)	(044)	(045)	(046)	(047)	(048)	(049)	(050)	(051)	(052)	(053)	
(054) Total imported value by 3rd party											R 0

D. Other foreign currency payments

Type of payment	Local supplier making the payment	Overseas beneficiary	Calculation of foreign currency payments		Summary of payments
			Foreign currency value paid	Tender Rate of Exchange	
(055)	(056)	(057)	(058)	(059)	(060)
(061) Total of foreign currency payments declared by tenderer and/or 3rd party					R 0

(062) Total of imported content & foreign currency payments - (030), (042) & (054) above

This total must correspond with Annex C - E 23

Signature of Tenderer (Annex B)

28 November 2024

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(E1)	Tender No.	ERACYS-FDT-48383
(E2)	Tender description:	RFP FOR THE RATIONALISATION AND RE-SIGNALLING OF THE COAL LINE BETWEEN ENQOLOTI AND RICHARDSBAY NORTH BY 31 MARCH 2026
(E3)	Designated products:	Electrical Cable Products 90%
(E4)	Tender Authority:	TRANSNET SOC LTD
(E5)	Tendering Entity name:	Siemens Mobility (Pty) Ltd

Note: VAT to be excluded from all calculations

[illegible]

(E10) **Manpower costs** (Tenderer's manpower cost)

R 614 208

(E11) **Factory overheads** (Rental, depreciation & amortisation, utility costs, consumables etc.)

R 701 952

(£12) Administration overheads and mark-up (Marketing, insurance, financing, interest etc.)

R 43B 720

(E13) Total local content	R 5 934 408
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This total must correspond with Annex C - C24

Signature of tenderer from Annex B

Date: 28 November 2024

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THE DTIC EXEMPTION PROCESS

- The exemption process that the dtic follows is that if there is a particular designated product and the minimum threshold for local content cannot be met for various reasons, bidders must apply for exemption (when the tender is still open, before closing date). After checking with the industry, the dtic will then decide whether or not to grant an exemption. This is per tender.
- The exemption request must be on the bidding company's signed letter-head and cover the following:
 - ▪ The procuring entity/government department/state owned company,
 - ▪ Tender/bid number,
 - ▪ Closing date,
 - ▪ Item(s) for which the exemption is being requested for,
 - ▪ Description of the goods, services or works for which the requested exemption item will be used for and the local content that can be met,
 - ▪ Reason(s) for the request.
 - ▪ Attach specification issued by the procuring entity

THE DTIC EXEMPTION PROCESS continued...

- Supporting letters from local manufacturers/sub-suppliers (if applicable)
- Please note that it takes 3-5 working days for the dtic to process exemption letters and no requests for exemptions will be considered after the tender has closed.
- The request should be addressed to the attention of:
 - Dr. Tebogo Makube
 - Chief Director: Industrial Procurement Unit
 - The Department of Trade and Industry
 - Private Bag X84,
 - Pretoria,
 - Gauteng,
 - 0001
- The request should be forwarded through email to Dr Makube on TMakube@thedtic.gov.za and copy Ms Matidza (CMatidza@thedtic.gov.za).



SPECIFIC GOALS POINTS ALLOCATION

EVALUATIONS & MAXIMUM POINTS 90/10

Specific Goals	Points Allocated 90/10
B-BBEE LEVEL 1 OR 2	2
Local Content and Production - Transformers, Shunt Reactors and Associated Equipment (Class 1) - 90% - Transformers, Shunt Reactors and Associated Equipment (Oil) -100% - Air Insulated Medium Voltage Switchgear -50%- - Steel Products and Components for Construction – 100% - Steel Power Pylons – 100% - Electrical Cable Products – 90% - Residential Electricity Meters – 10% - Rail Signalling -50% Fully completed declared and signed LC Annexures score full 8 points Incomplete submitted blank or not submitted LC Annexures score zero points In case the suppliers do not meet required LC Thresholds a DTIC Exemption letter will be required in support for scoring purpose	8
Non-Compliant and/or B-BBEE Level 3-8 contributors	0

SPECIFIC GOALS EVIDENCE

Specific Goals	Acceptable Evidence
B-BBEE	B-BBEE Certificate / Sworn- Affidavit / B-BBEE CIPC Certificate (in case of JV, a consolidated scorecard will be accepted) as per DTIC guideline
Local Content and Local Production Returnable Local Content and production Annexures	Fully completed declared and signed LC Annexures C D and E score per sector for ALL 8 sectors full 8 points Incomplete submitted blank or not submitted LC Annexures score zero points



CONDITIONS OF CONTRACT

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- Where Transnet has identified opportunities of economic transformation and empowerment, Transnet will incorporate a contractual obligation for the winning bidder to execute the identified transformation objective as a condition of contract under the **Contract Skills Development Goal** program as this is a CIDB project.

4.2 Each bidder interested in participating in this tender should be cognisant that it is a condition of contract the winning bidder will be required to contract with Transnet on one or more of the following transformation initiatives:

Skills development (to be discussed in detail at negotiation stage)

The skills must be linked to an outcome-based approach where bidders will be required to certify and accredit local suppliers to enable their participation in maintenance and related services opportunities. This must also be linked to race, gender, age, disability and geography.

TRANSNET



rail infrastructure
manager

THANK YOU