GAUTENG PROVINCE
PROVINCIAL TREASURY
REPUBLIC OF SOUTH AFRICA

MINUTES

MEETING	**:-BRIEFING SESSION FOR TENDER NUMBER GT/GPT/050/2025: SOCIOECONOMIC RESEARCH STUDY FOR THE MONEY BILL ON GAMBLING TAXATION**
VENUE	**:- ONLINE VIA MICROSOFT TEAMS**
DATE **TIME**	**:- 30 SEPTEMBER 2025** **:- 11H00AM –12H15PM**
CHAIRPERSON	**:- MPILONHLE BUTHELEZI**

NAME	SURNAME	DESIGNATION / BUSINESS UNIT
ATTENDANCE		
As per the briefing session attendance register.		

No.	Item	Responsible Official	Due Date Feedback
1.	**Welcome and opening remarks**	Mpilonhle Buthelezi	
	a) The SCM welcomed everyone present and officially declared the briefing session opened.		
2.	**Registers**	All	
	Bidders were requested to write their names, surname, e-mail address and contact number on the chat so that the GPT can have their details in terms of the Q&A session that might be there after this briefing session.		
No.	**Item**	**Responsible Person**	**Due date Feedback**
3.	**BRIEFING SESSION FOR TENDER NUMBER GT/GPT/050/2025: SOCIO-ECONOMIC RESEARCH STUDY FOR THE MONEY BILL ON GAMBLING TAXATION**	All	
3.1	**TENDER ADMINISTRATION PROCESS PRESENTATION**	Mpilonhle Buthelezi	
	a) The Bidders were informed that the tender number is GT/GPT/050/2025: Socioeconomic research study for the money bill on gambling taxation. b) The Bidders were informed that the tender is closing on 17 October 2025. at 11h00am. The Tender Admin watches are synchronized with Telkom time. The1026 is the number that is dialled to synchronize the time. It was suggested that bidders should also dial the number to synchronize their watches with Telkom time. Bidders were further informed that no late bids will be accepted after		

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	closing date and time. c) Bidders were encouraged to register with the Central Supplier Database (CSD) on www.csd.gov.za d) Bidders were notified that there is a supplier development workshop every Wednesday @ Ground Floor, 124 Main Street, Marshalltown from 10:00 to 12:00, the workshop assists bidders with anything that has to do with the tendering process for the Government. Such as how to fill in the SBD forms, how to fill in the entire tender pack, how to register on CSD etc. e) It was indicated that tenders can be obtained in the following ways: Downloading from website http://e-tenders.gauteng.gov.za/Pages/Advertised-Open-Tenders.aspx or for National e-Tenders portal http://www.etenders.gov.za f) Request to e-mail the document using e-mail address tender.admin@gauteng.gov.za g) Bidders were requested to label their tender submission envelopes delineating the tender number, the closing date, and the company name. It was further outlined that there are two sections in the tender document, consisting of section 1 which is invitation to bid. Section 2 which is price schedule. These two sections must be packed separately but can be placed in one envelope. The envelope with the two sections should be deposited in the tender box at Gauteng Provincial Treasury, Imbumba House, 75 Fox Street at the Reception area before the closing date and time. h) It was mentioned that the tender box is accessible Monday to Friday, 8h00am to 5h00pm. i) Bidders were notified that the GPT no longer issue a receipt for Bulky tender documents because the new tender box or cage caters for both small and bulky documents. j) It was further mentioned that the GPT no longer utilises the tender box that is outside of the building. Bidders need to come inside the building and at Reception area there is a box or there is a cage wherein tender documents should be placed. Bidders can always call the Security for assistance if		

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	they don't see the tender box or cage. k) Bidder were cautioned to be weary of the closing date when posting clarity seeking questions and avoid posting questions within the last 48 hours before the tender closing time. Email address for technical queries as well as the email address for SCM related queried have been provided in the tender document and the GPT will provide a response to all the clarity seeking questions. l) Bidders were encouraged to send their clarity seeking questions in writing. m) The Tender Admin, Probity Auditors and SCM Officials will conduct the opening of tender documents immediately after the closing date and time. However, the prices are not read out to the public. n) The names of the bidders will be published on the National Treasury E-tender portal and GPG tender portal within 10 days of opening. o) Bidders must thoroughly check if their tender documents are fully completed and that they are signed where signatures are required before submitting the tender document. Bidders need to submit the TAX compliance status PIN, supporting documents required as proof to claim preference points for specific goals as well as the financial statements and other requirements that are stated in the tender document. p) The evaluation of bids will be conducted in two stages, which is stage 1 and stage 2. Stage one has stage 1A which is Admin Compliance, stage 1B which is the Technical Evaluation. q) The following are the requirements for stage 1A. Bidder/s that do not comply with the above requirements shall be eliminated and such bids shall be regarded as non-responsive and will not be considered for further evaluation: ○ Bidders must complete, sign where required and submit all pages of tender bid documents (section 1,		

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	which is your invitation to bid and Section 2 which is price schedule. do not exclude or omit pages that are not applicable to you. All pages must be submitted. You are not allowed to alter or to amend the bid document. Please make sure that you fully complete the pages where you are required to complete. Where it's not applicable to you, please do indicate. NA or not applicable. Sign all the pages that are applicable to you. ○ Submit a completed and signed protection of Personal Information Act consent form. The POPI Act form is attached to the tender document. Please make sure that you submit a completed and signed documents. ○ submission of completed and signed integrity pact for businesses form. Please also make sure that you complete and sign this form. ○ Bidders must fully complete and sign the SBD forms, ○ If there will be a share of services between tenderer, for example, a joint venture or consortium, all participating parties must submit supporting documents, which is a service agreement stating the roles and the share percentage of the value of the project undertaken by all parties, a letter of authority from both or all companies that are bidding for this tender. ○ Bidders must attach a proposal for a project methodology and approach		
3.2	**TERMS OF REFERENCE PRESENTATION**	**Njabulo Maseko**	
	The End User gave a brief presentation on the Terms of Reference followed by clarity-seeking questions and responses		

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	a) The background of the project was outlined to the bidders. b) Bidders need to provide comprehensive overview of the gambling industry within the Province c) The study need to provide analysis of all the gambling tech streams such as casinos and betting, which includes betting on races, sports and other local contingencies. d) Bidders need to benchmark against other South African Provinces and other countries, assess the economic and fiscal impact of the various TAX options. e) Identify and analyse the legal and policy risks. Recommend a viable taxation model that is suitable for legislation through a money bill. f) There is a significant structural changes within the gambling industry that includes the rise of online betting hence a need for an urgent comprehensive study that informs a legally sound, fiscal, responsible and economically viable gambling tax policy. g) In terms of the scope of work: ▪ The appointed service provider will be required to conduct the industry analysis (Profile of the Gauteng gambling sector). ▪ The study need to provide the TAX structure review (An analysis of the current gambling structure in Gauteng and benchmark with other South African Provinces and other international best practises. ▪ Require a revenue and economic impact modelling. Assess potential economic impacts that includes industry sustainability, employment and investment levels, consumer behaviour and tax incidents, the propensity to gamble, as well as the gambling elasticity pricing. ▪ Legal and regulatory risk assessment. The bidder would be required to identify all the legal risks that are associated with the taxation models. ▪ The service provider would be required to facilitate consultations with the key stakeholders, including		

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	the Gauteng Gaming Boad, Gauteng Department of Economic Development, National Treasury, other Provincial Gambling Boards and licensing authority, the National Gambling Board, Gambling Operators and Industry Association, the Casino Association of South Africa and the South African Bookmarkers Association, including but not limited to these stakeholders. ▪ Provide or deliver a detailed study with recommendations and a list of actionable items that must be implemented. h) In terms of the deliverables. • The Service Provider will be required to provide an inception report, interim progress report, draft report, stakeholder feedback report. • Final report with a complete study with the executive summary, research findings, actionable recommendations and annexures as well as a presentation that would be provided to the Gauteng Provincial Treasury as any other key stakeholders. i) Stage 1B: Technical Evaluation • methodology and proposal has to cover all seven (7) areas in order to get the full points. • Bidder has to provide contactable reference letters covering the requirements of the Terms of Reference. • Bidder to provide Public Finance and Fiscal Policy that has a multidisciplinary team. • Tax Policy and Gambling Regulation bidder must have proven experience conducting socio economic taxation studies. • Bidder to provide data analyst or econometrician with expertise in building models to assess revenue potential, economic impacts, and compliance behaviour with experience producing analytical reports		

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	to support legislative proposals, money bills, or tax instruments. • Bidder to provide senior project manager with a Postgraduate qualification in Project Management, Public Sector Management, or related disciplines. Project Management Track Record with minimum of 5 to 10 years' managing related projects. • Bidders were further informed that they are required to submit all CVs and copies of qualifications (certified copies will be required at a later stage) of the resources who will be assigned for this project. **Clarity seeking questions** a) **Question:** Bidder asked what is meant by the requirement of a valid copy of the Company and Intellectual Property Commission (CIPC) Certificate. **Response:** Valid we mean that the bidder must submit documents that are still valid and that the Company is still registered. b) **Question**: The Bidder raised a concern with writing a Company name outside the envelope containing the bidding documents. The Bidder further said that there is always a perception that things can be tempered with. **Response**: The Bidder was asked how would placing a name on an envelope prejudice a bidder? The Bidder was asked to elaborate further? The Bidder said they fear that the document can be tempered with if it has the Company name outside the envelope. The Bidder was informed that no one will be able to temper with the bid documents. Bidders can only throw in the documents, and they can't take them out. It's only the GPT Colleagues that will open the tender document once the Tender has		

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	closed. c) **Question:**. Bidder asked if the Company should have a minimum of two reference letters and a maximum of five irrespective of whether the work was done in two years or three years. The bidder further clarified the question if the GPT is looking for a company that has work experience and if it doesn't matter whether the Company has been in existence for a year or twenty. **Response:** it was clarified that it is not possible for a company to be in exitance for 1 year and have three years' experience. d) **Question:** If the company has three year experience and its Directors have 5 years experience does that mean that the Company has five years experience. **Response:** No, The Evaluation Criteria for Company Experience only evaluates the experience of the Company and not that of its resources. e) **Question:** Is the Client Gauteng Gambling Board or GPT? **Response:** The Client is the Gauteng Provincial Treasury supported by the Gauteng Gambling Board. f) **Question:** Bidder asked why the GPT would want to award to Companies that have done studies in the last five years especially on socio economic studies when there have only been two studies that have been advertised in the last five years. Why would you not want to get Companies that have 20 to 30 years experience in this field. Bidder further advised that a lot of work need to be done when choosing the type of criteria and skills sets.		

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	Response. The GPT value the Comment and End Users will take note of it. g) **Question:** The Bidder said they have conducted similar study in Cape Town and has reference letters that are not falling within the threshold of the GPT tender. Bidder asked should they continue to bid or not waste their time. **Response:** The GPT has no discretion to tell bidders to bid or not to bid. Any bidder who feels like they meet the requirements is welcome to bid and any bidder who feels like they don't meet the requirements it is their discretion to make a choice. h) **Question:** Bidder asked for the recording of the session. **Response:** The recording can only be accessed by GPT employees, However the GPT will publish the minutes of the session on the tender website.		
4.	**Closure**		
	In closing everyone who was in attendance was thanked for their participation. The briefing session was adjourned at 12:15		

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Compiled by:

Desmond Raphadu
SCM Practitioner
Date: 07/10/2025

Approved by:

Mpilonhle Buthelezi
Assistant Director: Supply Chain Management
Date: 07/10/2025