



ANNEXURE C - FINANCIAL PROPOSAL

NAME OF BIDDER:	
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BID NUMBER:	EKZNW 03/2026/27
DESCRIPTION OF GOOD/SERVICE/WORK REQUIRED	APPOINTMENT OF A SERVICE PROVIDER FOR THE PROVISION OF HOSPITALITY PROPERTY MANAGEMENT SYSTEM FOR A PERIOD OF FIVE (5) YEARS) AT EZEMVELO KZN WILDLIFE
BID VALIDITY PERIOD:	180 calendar days (commencing from the Closing Date)
TOTAL BID PRICE IN SOUTH AFRICAN RAND (ZAR) INCLUSIVE OF VAT AND ALL APPLICABLE TAXES	
BID PRICE IN WORDS	
ALTERNATIVE BID (IF APPLICABLE) TOTAL ALTERNATIVE BID PRICE IN SOUTH AFRICAN RAND (ZAR), INCLUSIVE OF VAT AND ALL APPLICABLE TAXES	
BID PRICE IN WORDS	
BIDDERS SIGNATURE:	

PRICING SCHEDULE
(PROFESSIONAL SERVICES)

BID NUMBER: EKZNW 03/2026/27	CLOSING DATE: 29 October 2026
DESCRIPTION: APPOINTMENT OF A SERVICE PROVIDER FOR THE PROVISION OF HOSPITALITY PROPERTY MANAGEMENT SYSTEM FOR A PERIOD OF FIVE (5) YEARS) AT EZEMVELO KZN WILDLIFE	CLOSING TIME: 11:00am

OFFER SHALL REMAIN VALID FOR A PERIOD OF ONE HUNDRED AND EIGHTY (180) CALENDAR DAYS FROM THE CLOSING DATE OF THE BID.

ITEM NO.	DESCRIPTION	UNIT	YEAR 1 (R)	YEAR 2 (R)	YEAR 3 (R)	YEAR 4 (R)	YEAR 5 (R)
1.	Software Licensing Fees	Annual					
2.	System Implementation and Configuration	Once-off					
3.	Data Migration and Data Cleansing	Once-off					
4.	Project Management Services	Once-off					
5.	Change Management Services	Once-off					
6.	User Training and Refresher Training	Annual					
7.	System Support and Maintenance	Annual					
8.	System Upgrades and Enhancements	Annual					
9.	Hosting Services (Cloud Infrastructure)	Annual					
10.	Disaster Recovery and Business Continuity Services	Annual					

ITEM NO.	DESCRIPTION	UNIT	YEAR 1 (R)	YEAR 2 (R)	YEAR 3 (R)	YEAR 4 (R)	YEAR 5 (R)
11.	Payment Gateway Integration and Maintenance	Annual					
12.	API Integration Services	Annual					
13.	Call Logging and Helpdesk Support (24/7)	Annual					
14.	Cyber Security Monitoring and Support, Cyber Liability Insurance	Annual					
15.	Customer Feedback Functionality	Annual					
SUB-TOTAL							
VAT (15%)							
GRAND TOTAL INCLUSIVE OF VAT							
TOTAL OFFER FROM (YEAR1+ YEAR2+ YEAR3+ YEAR4+ YEAR5)			R				
..... Signature			 Date				
..... Position			 Name of bidder				

GRAND TOTAL WORDS:

PRICING CONDITIONS FOR FINANCIAL PROPOSAL AND ALTERNATIVE BID

1. All prices must be quoted in South African Rand (ZAR).
2. VAT must be indicated separately and included in the final contract value.
3. The prices quoted in this proposal shall remain fixed and firm for the full initial five (5) year contract period. No price increases, adjustments, or escalations shall be applicable during the initial five-year term of the contract. Should the contract be extended beyond the initial five-year period, any price increase will be subject to approval by the Client and may only be considered during the contract extension period. Such increase shall be based on the prevailing Consumer Price Index (CPI) as published by Statistics South Africa (Stats SA) and shall be supported by appropriate justification.

FINANCIAL PROPOSAL AND ALTERNATIVE BID

- The Financial Proposal submitted in Envelope 2 must include pricing for all mandatory requirements reflected under Items 1 to 15 of the Pricing Schedule. Only the total price for these mandatory items will be used for tender evaluation and price comparison purposes.
- Bidders may submit an Alternative Bid, provided that it complies with the minimum mandatory requirements and specifications of the tender. The Alternative Bid must be submitted separately and clearly identified as "Alternative Bid", together with a separate pricing schedule and supporting documentation.
- Pricing for Optional Services must be submitted separately and clearly distinguished from the mandatory pricing. Optional Services shall not form part of the evaluated tender price and will not be considered during the comparative financial evaluation of bids.
- Bidders must provide pricing for all items listed in the pricing schedule. Failure to do so may render the bid non-responsive.
- Any discounts offered must be clearly indicated and reflected in the pricing schedule.
- Ezemvelo KZN Wildlife reserves the right, at its sole discretion and subject to operational requirements and budget availability, to procure any Optional Services, in whole or in part, during the contract period on an as-and-when-required basis. The rates and prices quoted for Optional Services shall remain valid for the duration of the contract and may only be adjusted where expressly permitted in the contract conditions.
- Bidders must ensure that all costs associated with the mandatory scope of work are included under Items 1 to 15. Costs relating to Optional Services must be excluded from the evaluated tender price and priced separately in the designated Optional Services Pricing Schedule.
- Where an Alternative Bid is submitted, the bidder shall clearly indicate the total bid price for the Primary Bid and the Alternative Bid separately. Ezemvelo KZN Wildlife reserves the right to evaluate and consider the Alternative Bid, provided that the Primary Bid complies fully with the mandatory requirements of the tender.
- Unless otherwise stated, the Financial Proposal and any Alternative Bid prices shall be deemed to be fixed and firm for the duration of the initial contract period and shall be inclusive of VAT and all other applicable taxes.

FINANCIAL PROPOSAL (ENVELOPE 2)

- The Financial Proposal (Envelope 2) shall remain sealed and unopened until the completion of the technical evaluation process.
- Only the Financial Proposals of bidders who have achieved the minimum qualifying thresholds for the preceding evaluation phases pricing preference will be opened and evaluated.
- Bidders who fail to meet the requirements at the Administrative Compliance, Functionality, or Presentation Evaluation stages may collect their submitted proposals within ninety (90) days of notification of the bid outcome. Proposals not collected within this period may be disposed of by Ezemvelo KZN Wildlife in accordance with its records management and disposal procedures.
- However, all proposals submitted by bidders whose Financial Proposals are opened and evaluated shall become the property of Ezemvelo KZN Wildlife and will be retained for audit, record-keeping, governance, and regulatory compliance purposes. Such proposals will not be returned to bidders.