



PetroSA

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TENDER BULLETIN 3

ENQUIRY NO: CTT26772

**DESCRIPTION: THE PROVISION FOR A FEASIBILITY STUDY FOR THE
PROPOSED DEVELOPMENT OF THE E-BK, E-AD AND E-S FIELDS IN
OFFSHORE LICENCE BLOCK 9, SOUTH COAST, SOUTH AFRICA**

CLARIFICATION QUESTION 1.

We would appreciate clarification on the following points regarding the tender documentation:

1. Reimbursement - Section 11 of the Scope of Services document states that costs are reimbursable; however, the draft Consultancy Agreement indicates a lump-sum arrangement. Please confirm which commercial basis will apply.

PetroSA response:

The Contract will be administered on a reimbursable basis, subject to an agreed target price derived from the approved CTRs. Tenderers are required to submit detailed CTRs, which will form the basis of the commercial evaluation and, if accepted, part of the Contract. In the event of any inconsistency between the draft Consultancy Agreement and the tender documents, the matter will be clarified prior to contract award

2. Missing attachments – Attachments A and B referenced in the Scope of Services document are not embedded in the document and are not available on the tender portal. Could you please provide these attachments or advise where they can be accessed?

PetroSA response:

Attachment A (Detailed Drilling and Completion Engineering Scope of Work) has been issued via Tender Bulletin. Attachment B is an example CTR format provided for

Directors:

Interim Chairman: Mr Tembinkosi Bonakele;
Ms Brenda Moagi; Mr Llewellyn Delpoit; Ms Ditsietsi Morabe
Group Chief Executive Officer (acting): Ms Nombulelo Tyandela
Group Chief Financial Officer (acting): Mr Linda Nene
Group Company Secretary: Ms Marlene Khumalo

guidance only. Tenderers may use their own CTR format, provided it adequately details the methodology, resources, schedule, deliverables, assumptions, and costs

3. Hourly rates – Please confirm whether the maximum hourly rates listed in the following document will apply to this contract: [Professional Fees July 2020](#)

PetroSA response:

PetroSA has not prescribed the use of the DPSA "Professional Fees July 2020" rates for this tender. Tenderers are required to submit their proposed rates as part of their financial proposal and CTR submissions, which will be evaluated during the commercial assessment process.

CLARIFICATION QUESTION 2.

With reference to the tender for the Provision of Consultancy Services to Undertake a Feasibility Study for the Proposed Development of the E-BK, E-AD and E-S Offshore Gas Fields, we are currently assessing our participation in the opportunity.

To assist with our evaluation, we would appreciate clarification on the following:

1. Would PetroSA consider accepting a partial response from a bidder focused on specific workstreams or disciplines within the overall scope of work?
2. If a partial submission is not acceptable, would PetroSA be amenable to a consortium or partnership approach where multiple organisations collectively provide the required capabilities while submitting under a single contracting arrangement?

PetroSA response:

Please refer to the evaluation criteria in the Scope of Work.

PetroSA will not accept partial bids. The tenderer submitting the bid and contracting with PetroSA must meet the minimum requirements for at least two (2) of the three (3) required areas of expertise. Only one (1) area of expertise may be subcontracted, and the subcontractor must independently meet the applicable minimum experience requirements. A signed subcontracting agreement must be submitted with the bid.

Accordingly, a company that can only provide a single discipline (e.g. Drilling) may not submit a bid for that discipline alone and must participate through an arrangement that complies with the tender requirements.

SCOPE CLARIFICATION STATEMENT

The evaluation criteria for “Project Team Experience” in section 12 (*TECHNICAL EVALUATION CRITERIA AND REQUIREMENTS*) of the scope document states the following:

The Bidder shall propose the following key personnel:

- *Project Manager*
- *Drilling Lead*
- *Completions Lead*
- *Topsides Facilities Engineering Lead*
- *Subsea Facilities Engineering Lead*
- *Flow Assurance Study Lead*
- *Cost Estimation Lead*

Each proposed core team member must demonstrate:

- *A minimum of ten (10) years' relevant experience in their respective discipline; and*
- *Participation in at least ten (10) Feasibility and/or FEED projects, including experience in offshore gas field developments and brownfield projects.*

As discussed during the clarification meeting (26/08/2026), PetroSA will allow one person to perform more than one discipline lead role, **for example** one person to lead *Drilling and Completions*, or *Topsides and Flow Assurance*, provided that the individual has the required experience in both disciplines, i.e. a clear demonstration of a minimum ten (10) years relevant experience and ten (10) Feasibility/FEED studies in **both** disciplines.