



REQUEST FOR PROPOSALS FOR EQUITY AND PORT OPERATOR PARTNER FOR THE DEVELOPMENT OF LOGISTICS BASES IN CAMEROON

The Coega Development Corporation's (CDC's) vision is to be the leading catalyst for the championing of socio-economic development. This is realised through its activities as the developer and operator of the Coega Special Economic Zone in Gqeberha (Port Elizabeth), South Africa and in providing Implementing Agency (IA) Services on infrastructure planning and development to National, Provincial, Local Government Departments and State-owned Entities.

The CDC has a strategic operational footprint in South Africa and beyond the borders in the African continent. The CDC's vision is to be the leading catalyst for the championing of socio-economic development. This it seeks to achieve through the development and operation of the 9,003-hectare Coega Special Economic Zone (SEZ), a transshipment hub and a leading investment destination in Africa, providing highly skilled competence and capacity for the execution of quality complex infrastructure and related projects throughout South Africa and selected markets on the African continent, and advisory on the development of industrialization and logistics zones. The CDC's advanced capabilities are successful enablers in economic zone development and management, real assets management, infrastructure planning and development for National, Provincial, Local Government Departments and State-owned Entities, technology integration while realising related socio-economic impact areas such as skills and SMME development. The foundational culture of the CDC's approach, backed by core values, is innovation and continuous improvement.

INVITATION TO TENDER AND SCOPE OF SERVICES

The Coega Development Corporation (CDC) established the Africa Programme and secured a 20-year concession from the Central African Republic (CAR) to establish and operate two logistics bases in Cameroon, within the Port of Douala and the Port of Kribi. The project entails the construction of centralised multimodal logistics platforms for stocking and storing goods, equipment, vehicles and machinery of great importance for economic activities in support of the Africa Continental Free Trade Area (AfCFTA).

On behalf to the operating entity, which will be established in Cameroon, the CDC is inviting experienced, capable and competent entities with proven experience and track-record in the financing and operation of port terminals, logistics bases and dry ports, to submit their Proposals for the **Equity and Port Operator partner** for the development and operation of the Logistics Bases in Cameroon. The strategic partners are expected to introduce, significant assets, experience, infrastructure, personnel and goodwill into the project.

TENDER CONDITIONS

(a) The CDC's Procurement Policy and Procedures shall apply.

(b) This tender comprises two Parts being:

Part A – Equity Partner, and

Part B – Port Operator

Part A will utilise either the 80/20 or 90/10 point scoring method depending on the value of the highest acceptable bidder. Part A will utilise the “reverse formula”.

Part B will utilise the 90/10 formula, and the usual formula will be utilised.

The 90/10 or 80/20 preference point system, as per the Preferential Procurement Policy Framework Act 2000: Preferential procurement Regulation 2017 is applicable for allocating points for price and preference points.

(c) The following scores will be applied:

(i) Price - 90 or 80,

(ii) B-BBEE Score - 10 or 20.

(d) Bidders with less than 51% black shareholding (QSEs) are to submit a valid SANAS Accredited B-BBEE Verification Certificate (with the full applicable B-BBEE elements). Bidders with more than a 51% black shareholding (EMEs & QSEs) are to submit a sworn affidavit stamped and signed by the Commissioner of Oaths as per the DTI B-BBEE template. In the case of a Joint Venture/ Consortium, a consolidated B-BBEE certificate must be submitted as well as the individual B-BBEE Certificates/affidavit of the individual entities making up the Joint Venture/ Consortium to confirm the type of enterprise,

(e) The following legislation shall apply:

(i) Public Finance Management Act (Act No. 1 of 1999) (PFMA);

(ii) National Treasury Regulations;

(iii) Preferential Procurement Policy Framework Act, 2000;

(iv) Preferential Procurement Regulations, 2017;

(v) Occupational Health and Safety Act and Regulations, Act (85 of 1993) or any Cameroonian equivalent;

(vi) Compensation for Occupational injuries and disease Act (130 of 1993) or Cameroonian equivalent;

(vii) B-BBEE Act Number 53 of 2003 (as amended by Act number 46 of 2013);

Additionally, any Cameroonian Laws/ Legislation which may be applicable to either Part A, and/ or Part

B will also be applicable.

- (f) Bidders will be evaluated on functionality and are expected to meet the minimum of 65 points threshold in order to be evaluated further. The evaluation criteria for assessing functionality and assigned weight of each criterion are provided under **Section 10** of this document.
- (g) With respect to Part B, following the procurement process, the Successful Bidder will be required to comply with the Occupational Health and Safety Act and Regulations, Act (85 of 1993) (or Cameroonian equivalent) and Compensation for Occupational injuries and disease Act, Act (130 of 1993) (or Cameroonian equivalent) and all relevant and applicable Cameroonian legislation.
- (h) Bidders including all Consortium/Joint Venture (JV) members, if any, must confirm their company registration with Companies and Intellectual Property Commission (CIPC) as CDC will not award any bid to any business that appears on the CIPC List of de-registered businesses. The CDC may verify company registration with CIPC through BizPortal.
- (i) All bid prices must be inclusive of 15% Value-Added Tax or any applicable taxes in the country of origin. Non-VAT vendors who submit bids for contracts that would, if successful, take their annual turnover above the threshold of R 1 million are obliged to include VAT in the prices quoted and must therefore immediately upon award of the contract register with the South African Revenue Service (SARS) as VAT vendors. The award of contract will be conditional pending the successful bidder submitting proof of registration as a VAT vendor with SARS, or if an Entity is not operational within the South African Tax Jurisdiction – confirmation from SARS that the Entity is not a registered South African tax paying entity.
- (j) The commercial proposal will be in US dollars, using the exchange rate indicated in this Request for Proposals. The CDC will not cover exchange rate risks;
- (k) Bidders (all the members in the Bidding Team in the case of Consortia or Joint Ventures) must provide proof of registration on the National Treasury's Central Supplier Database (CSD) or provide a Treasury CSD registration number e.g. MAAA0.
- (l) The CDC will only award the Bid to a Successful Bidder who is tax compliant. The tax compliant status of the Bidders (and all the members in the Bidding Team in the case of Consortia or Joint Ventures) will be verified through the CSD and South African Revenue Services (SARS) website.
- (m) Public servants are prohibited from conducting any form of business with organs of state, whether in their own capacity as individuals or through companies in which they are directors. Verification will be carried out by the CDC and Bidders will be disqualified should they be found to be in contravention with this requirement.
- (n) The Bidders must nominate a person who will be their Overall Project Team Leader. The Overall Project Team Leader:
 - (i) Should have delegated authority to sign:

- (1) The Submission;
 - (2) All the Returnable Documents that should also be initialled and submitted as part of the Proposal; and
 - (3) The Agreement to be entered into with the Successful Bidder;
- (ii) Would be conferred the authority to be the duly Authorised Signatory as would be provided in the **Certificate of Authority of Signatory** that should be included in the Proposal for this RFP Process.
- (o) In the case of JVs/Consortia, the Bidder must include, as part of annexures to their Proposal, an **Intent to Enter into a JV/Consortium Agreement**.
- (p) Entities are not permitted to be a member of more than one (1) JV/Consortium or Bidding Team.
- (q) Any misrepresentation of information will lead to immediate disqualification of the Bidder's Submission. It is imperative that the duly authorised person conducts quality control on all the documentation to be submitted to the CDC as part of this RFP and signs the submission as a correct and sound documentation that the CDC could put its reliance on.
- (r) Late Submissions will not be accepted.
- (s) The Tender validity period shall be twelve (12) weeks.
- (t) The size of emailed submissions shall be limited to 20Mb. If the submission comprises more than one email, the bidder shall include in the email header the email number of that particular email, and how many emails comprise the full submission, i.e. "email 1 of 3" would indicate a 3-part submission. If a bidder fails to comply with this requirement, and as a result of bid is not received, or not received in full, the CDC takes no responsibility for a bidder being deemed non-responsive.
- (u) There will be an online and non-compulsory briefing meeting on Wednesday 31 August 2022 at 10:00 South African Time (08:00 GMT). Bidders may use the link provided below to access the meeting:
- [Click here to join the meeting](#)
Meeting ID: 313 082 116 265
Passcode: nYQdVH
[Download Teams](#) | [Join on the web](#)
- (v) Prospective bidders will be afforded an opportunity to seek clarity for any queries/questions via tendersCDC42922@coega.co.za up to three days prior to the closing date of the bid i.e. last questions by 16:30 South African Time (14:30 GMT) on Tuesday **13 September 2022**.
- (w) RFP documents can be downloaded from the CDC website: www.coega.co.za after 12:00 South African Time (10:00 GMT) on Wednesday, **24 August 2022**. (Tenderers must access the "Tenders/Current" tab on the home page, click on this RFP – CDC/429/22 – pass through the registration screen by completing all details, pass through the Pay Portal (leave the value at R0.00), and the documents will then be accessible).

- (x) One original completed bid document shall be placed in a sealed envelope clearly marked: “CDC/429/22– RFP: Equity and Port Operator Partners for the development of logistics bases in Cameroon” **and placed in the Tender Box located at Ground Floor, CDC Main Office, Coega Business Centre, Corner of Alcyon Road & Zibuko Street, Zone 1, Coega SEZ, Port Elizabeth, South Africa, or** sent by email to tendersCDC42922@coega.co.za with the title of the email clearly marked: “CDC/429/22RFP: Equity and Port Operator Partners for the development of logistics bases in Cameroon”.
- (y) The closing date and time for the receipt of completed bids is **Friday 16 September 2022 at 12h00** South African Time (10:00 GMT) at the reception desk of the **CDC Main Office, Coega Business Centre, Corner Alcyon Road & Zibuko Street, Zone 1, Coega SEZ, Port Elizabeth, South Africa** or to reach the mailbox: tendersCDC42922@coega.co.za
- (z) RFP documents will not be opened in public, and no late submissions will be considered. Results will be published on the CDC website.
- (aa) Failure to provide any mandatory information required in this bid will result in the submissions being deemed null and void and shall be considered non-responsive.
- (bb) Telegraphic, telexed or facsimiled submissions will not be accepted.
- (cc) Submissions corrected with correcting fluid will be deemed non-responsive.
- (dd) Bidders who choose **to submit their Bids/Proposals electronically must** note that it is their responsibility to ensure that all pages of the original Bid Document and the supporting documents / Annexures are initialed, signed, scanned and included in the electronic submission. Should the electronic submission be missing key pages particularly any documents required for evaluation purposes, CDC reserves the right to not evaluate the bid further. Bidders must first test and confirm that their bid submissions are complete and are accessible before sending the email to CDC. Proposals submitted to an incorrect email address other than the one provided in this document will be disqualified and will not be considered further. CDC **will not** consider submissions that are submitted via links to “Cloud” storage. Only emailed PDF format documents will be acceptable. PDF documents which are password protected will not be considered. Bidders who submit electronic bids should keep the original copy of their bid as it will be required on appointment of the successful Bidder.
- (ee) No telephonic or any other form of communication with any other CDC member of staff, other than the named individual below, relating to this request for proposals will be permitted. All enquiries regarding this tender must be in writing only, and must be directed to:

Zine Mtanda: Unit Head: Supply Chain Management e-mail:

tendersCDC42922@coega.co.za

<i>The CDC reserves the right not to accept the lowest proposal in part or in whole or any proposal.</i>
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