Request Details

PR No: 10251096 Type: ZDER - Deviation RQ

Cost Centre: 1990 - SM Man Marketing Director (MARKETING CHANNELS AND PLATFORMS: MARKETING

Vendor: -

Description: MT Fonts Enterprise Licensing

Practitioner: 933 - BIANCA NOMAZWE NYAMENDE

Amount: 1.00 ZAR

BACKGROUND

Monotype conducted a font review and identified that certain Monotype

font software is in use across SABC digital platforms without

appropriate licensing, creating legal and financial exposure.

Brands/platforms recorded as impacted include: SABC+ (iOS), SABC+

(Google Play), Good Hope FM (iOS), and 5FM (iOS).

The matter indicates systemic gaps in digital asset management,

licensing oversight and procurement processes, requiring a governanc

e-led remedy.

REASON

Exclusive IP rights (sole source)

Monotype is the rights holder (or authorised licensor) with full

authority to license, settle and resolve claims for the required font

families in the licensing contexts required by SABC (apps, web, digital

advertising/email, and desktop). No alternative supplier can lawfully

grantme scope of rights and settlement certainty.

Governance and compliance requirement

The Monotype Fonts platform introduces governance controls (centralised

control, user permissioning, audit logs and version history) that are

required to close compliance gaps and prevent recurrence.

Financial impact and settlement of historical exposure

The approved commercial offer reflects a 5-year agreement valued at £272

,200 (discounted) with an annual fee of £54,440, and includes a 100% waiver of incidental unlicensed usage (reflected as £0 in the final offer).

SCOPE OF WORK

Provide SABC with enterprise licensing across required use-cases (desktop, web, apps/software products, and digital advertising/email).

Implement Monotype Fonts platform governance (centralised access, permissions, audit-ready reporting and controls).

Provide onboarding and customer success support aligned to the approved service tier.

COST EFFECTIVENESS

Total fee (5-year term, GBP): £272,200

Annual fee (GBP): £54,440

Incidental unlicensed usage: £0 (100% waived)

Finance to confirm ZAR equivalent at the applicable exchange rate and confirm any applicable tax/VAT treatment for the supplier arrangement.

LEGAL IMPLICATIONS

Unlicensed usage exposes SABC to IP enforcement, claims, operational disruption and reputational harm. The deviation enables the conclusion of an agreement with the authorized rights holder/licensor, supported by contractual warranties and indemnities, to provide settlement certainty and reduce ongoing exposure.

RISK & MITIGATIONS

Risk	Mitigation
Vendor dependency (sole source).	Unavoidable due to exclusive IP rights; manage via clear SLAs, governance controls, and contract review cycles.
Threshold exceedance (web page views / registered users / impressions).	Quarterly monitoring;procure add-ons only if thresholds are exceeded; main-tain a front usage register
Recurrence due to decentralised procurement/asset downloads	Enforce centralise font licensing via Monotype Fonts; restrict access, require Corporate Marketing

	governance approvals, and maintain audit logs.
Currency fluctuation exposure (GBP).	Agree payment schedule and follow Finance guidance on currency management PO/invoice stage.

RECOMMENDATION

Based on the motivation above, Corporate Affairs and Marketing recommends that:

* The Head of SCM to approve the deviation and appoint Monotype Limited for enterprise font licensing and Monotype Fonts platform governance for the commercial terms of the final offer for a period of 5 years starting from date of approval until January 2031, at a total cost of £272,200 (R5 981 113,21 South African Rand fixed amount).

* Legal services will draft the commercial terms agreement.

NATURE OF DEVIATION

A unified enterprise-wide typography licensing and governance solution covering application embedding (mobile and connected/OTT apps), web licensing (self-hosted use), digital advertising/email usage, and desktop usage.

The Monotype Fonts platform further enables centralised licensing management with permissions, audit logs, and version control to enforce compliant usage across the organisation.

VENDOR SELECTION

Monotype Limited

PERIOD

Starting from date of approval until January 2031.

PURPOSE

The purpose of this submission is to request approval for a procurement deviation to appoint Monotype Limited as a sole source supplier for:

a) Enterprise font licensing (desktop, web, applications/software products, digital advertising and email use) and access to the Monotype Fonts platform for centralised control and governance; and

b) Regularisation/settlement of SABC#s historical and current usage of Monotype font software where licensing gaps have been identified.

Supplier	Monotype Limited
Procurement method	Deviation - Sole source / exclusive IP rights (proprietary licensing)
Font families in scope	Gotham; Helvetica/Neue Helvetica; Lucida Grande
Contract term	5 years
Total contract value (GBP)	£272,200 (R5,981,113.21)
Annual fee (GBP)	£54,440

APPROVERS AND REVIEWERS

Date Actioned	User Name	Actioned By Full Name
28.01.2026	GUMBISP01	SIBUSISO PETROS GUMBI
28.01.2026	GWEJELATV	THEMBALETHU GWEJELA
30.01.2026	MTHEMBUMS	MICHAEL SENZOSENKOSI MTHEMBU
02.02.2026	MTHEMBUMS	MICHAEL SENZOSENKOSI MTHEMBU