

CLARIFICATION QUESTIONS AND ANSWERS

TENDER DESCRIPTION	THE PROVISION OF SPECIALISED MATERIAL HANDLING EQUIPMENT (MHE) FLEET MANAGEMENT SERVICES, TO TRANSNET, NATIONALLY, FOR A PERIOD OF EIGHT (8) YEARS
RFP NUMBER	TCC/2023/08/0001/40193/RFP

CLARIFICATION QUESTIONS AND TRANSNET RESPONSES

BATCH 1

No:	CLARIFICATION QUESTIONS	TRANSNET RESPONSE
1.	This is quite an extensive tender and, considering the complexity of the requirement, the time available appears limited. Will Transnet consider an extension of the closing date?	Transnet has considered the requests received from bidders and has issued Addendum 1 to the RFP. In addition, detailed technical specifications have been issued as Annexure L . To allow bidders sufficient time to review the additional information and prepare responsive submissions, the RFP closing date has been extended. Bidders are advised that the RFP will now close on 02 November 2026 . Bidders are requested to refer to Addendum 1 for further details.
2.	Where can bidders obtain detailed technical specifications, such as fork sizes and other equipment-specific requirements? More detailed specifications are required to enable the market to prepare responsive proposals.	Transnet acknowledges the importance of providing sufficient technical information to enable bidders to prepare responsive submissions. Detailed technical specifications applicable to the various equipment categories have been issued as Annexure L . Bidders are requested to refer to Annexure L when preparing their technical and commercial proposals.
3.	Can a bidder submit a proposal for only a portion of the requirement, for example forklifts only?	The intention of this RFP is to appoint a service provider capable of delivering the full scope of requirements contemplated under the RFP. Bidders

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		that are unable to meet all requirements independently may consider legally permissible arrangements such as Joint Ventures, Consortiums and subcontracting arrangements, provided that such arrangements are fully disclosed and comply with the requirements of the RFP.
4.	It is currently challenging for bidders to prepare their submissions as detailed technical specifications have not yet been provided. Can Transnet consider an extension should the technical specifications be issued at a later stage?	Transnet has issued Addendum 1 to the RFP together with Annexure L , containing the detailed technical specifications applicable to the equipment categories covered under the RFP. The closing date has accordingly been extended to 02 November 2026 . Bidders are requested to refer to Addendum 1 for further details.
5.	Additional information is required to enable the market to prepare responsive proposals. For example, does Transnet require gas-operated or petrol-operated equipment? Can Transnet also provide details regarding the regions where the equipment will be required?	Detailed technical specifications, together with location information applicable to this RFP, have been issued as Annexure L . Bidders are requested to refer to Annexure L for the applicable equipment requirements and deployment information.
6.	Transnet referred to the management of the current fleet. Will Transnet provide additional information relating to the current fleet?	Information relating to the current Managed Maintenance (MM) fleet is contained in Section 2 of the RFP . In addition, bidders are requested to refer to Annexure L for supplementary information issued by Transnet.
7.	We respectfully request an extension of the closing date for the above-mentioned tender. Upon reviewing the tender documentation, we noted that certain critical information required for bidders to accurately prepare their submissions has not been included in the tender document. In particular, the technical specifications of the required forklift and a detailed breakdown of the assets per region/site. The absence of this information makes it	Transnet acknowledges the concerns raised by bidders regarding the availability of detailed technical information required to prepare responsive submissions. Transnet has issued Addendum 1 to the RFP together with Annexure L , which contains the detailed technical specifications and additional information required for the preparation of bidder submissions. To provide bidders with sufficient time

No:	CLARIFICATION QUESTIONS	TRANSNET RESPONSE
	difficult for prospective bidders to accurately determine the required equipment, operational requirements and associated pricing. It may also result in bidders making assumptions, which could lead to inconsistencies in the submissions and affect the accuracy and comparability of the bids received. In order to allow bidders sufficient time to obtain the appropriate technical information, engage with suppliers where necessary, accurately price the requirements and prepare a fully compliant submission, we kindly request that Transnet consider extending the closing date.	to review the additional information, engage with OEMs and suppliers, obtain pricing and prepare compliant submissions, the RFP closing date has been extended. Bidders are advised that the RFP will now close on 02 November 2026. Bidders are requested to refer to Addendum 1 and Annexure L for further information.
8.	An extension for the tender submission deadline.	Transnet has issued Addendum 1 to the RFP. Bidders are advised that the closing date for submission of proposals has been extended to 02 November 2026. Bidders are requested to refer to Addendum 1 for further details.
9.	The relevant technical specifications.	The requested technical specifications have been issued as Annexure L. Bidders are requested to refer to Annexure L for the detailed technical requirements applicable to the various equipment categories covered under this RFP.
10.	Exact machine capacities (not bands as per pdf).	Detailed equipment specifications, including the applicable machine capacities, have been issued as Annexure L. Bidders are requested to refer to Annexure L for the exact requirements applicable to each equipment category.
11.	Mast requirements.	The required mast specifications have been provided in Annexure L. Bidders are requested to refer to Annexure L when preparing their technical submissions and commercial proposals.

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12.	Engine/Power requirements. Specified power for diesel will assist us in selecting the correct engine. Lithium-ion battery as an option?	Bidders are required to submit proposals in accordance with the detailed technical requirements contained in Annexure L - Detailed Specification for Terminal Tractor or Haulers.docx. The specification provides for both diesel-powered and electric-powered Haulers/Terminal Tractors. Where electric-powered units are proposed, Lithium-Ion battery technology is acceptable, provided that all minimum technical, operational, safety and performance requirements contained in Annexure L are met. Bidders are required to provide all relevant OEM technical information demonstrating compliance with the specification.
13.	Delivery locations for machines if possible.	Information relating to the deployment locations applicable to this RFP has been provided in Annexure L . Bidders are requested to consider this information when determining logistical arrangements, support structures and pricing assumptions.
14.	Days allowed from order to delivery	Bidders are advised that the delivery requirements applicable to each equipment category are contained in the RFP, Scope of Work, Draft Master Agreement, Draft Service Level Agreement and the relevant Annexure L technical specification. Bidders are required to comply with the delivery lead times specified in the tender documentation.
15.	Any specific safety features required.	The technical and operational requirements applicable to the various equipment categories, including safety-related requirements where applicable, are contained in Annexure L . Bidders are requested to ensure that all proposed equipment

No:	CLARIFICATION QUESTIONS	TRANSNET RESPONSE
		complies with the requirements stipulated in the RFP and Annexure L.
16.	Kindly provide the detailed specifications for each of the required units. This will ensure that the equipment quoted complies with Transnet's requirements and that all tenderers are quoting on a like-for-like basis.	Transnet agrees that detailed technical specifications are required to ensure consistency across bidder submissions. Accordingly, detailed equipment specifications have been issued as Annexure L . Bidders are requested to utilise Annexure L when preparing both their technical and commercial submissions.
17.	Kindly provide the locations where the units will be based, as the location has a significant impact on pricing.	Transnet acknowledges the importance of location information in determining delivery, maintenance and support costs. Information relating to the deployment locations applicable to this RFP has been provided in Annexure L . Bidders are requested to consider this information when preparing their technical and commercial proposals.
18.	Could Transnet please reconsider the closing date for the tender? An extension would be greatly appreciated, as all the required information has not yet been received. Additional time will enable us to adequately assess the requirements and submit a competitive and compliant bid.	Transnet has issued Addendum 1 to the RFP together with Annexure L , which contains the additional technical information requested by bidders. To provide bidders with sufficient time to review the information and prepare responsive submissions, the RFP closing date has been extended to 02 November 2026 . Bidders are requested to refer to Addendum 1 and Annexure L for further information.
19.	Could you please confirm whether the proposals must be submitted online via the Transnet e-Tenders portal, or if hardcopy submissions are required at your physical address at 150 Commissioner Street, Johannesburg? If hardcopy submissions are permitted or required, could you kindly verify the exact tender box location, the number of copies needed, and whether a two-envelope system	Bidders are advised that proposals must be submitted electronically through the Transnet e-Tender Portal in accordance with the submission requirements contained in the RFP. Hard-copy submissions will not be accepted. Bidders are requested to refer to the RFP and Annexure K (How-to Guide for Bidders) for detailed submission requirements and instructions.

No:	CLARIFICATION QUESTIONS	TRANSNET RESPONSE
	(separating technical and financial proposals) is mandatory?	
20.	Please confirm if Bidders must include Comprehensive Insurance.	No. Bidders are not required to include Comprehensive Insurance within their pricing submission. Annexure D has been issued as a Pricing Schedule excluding insurance for evaluation purposes. In accordance with the Draft Master Agreement, Transnet shall ensure that the leased MHE is comprehensively insured for the replacement value of the equipment. Bidders are therefore requested to exclude Comprehensive Insurance premiums from their pricing submissions and price strictly in accordance with Annexure D. NB: Bidders should note that they shall be responsible for ensuring that the equipment is adequately insured during transportation, delivery, collection, relocation and any related transit activities until the equipment has been handed over at the designated Transnet site.
21.	Must Bidders include Stolen Vehicle Recovery as part of the Tracking solution?	Bidders are requested to comply with the fleet management, tracking and reporting requirements contained in the RFP, Scope of Work and Annexure L . Where bidders are able to offer additional value-added functionalities that enhance asset visibility, monitoring, security and operational efficiency, such functionalities may be included in their proposals.
22.	Annexure B: Technical Presentation Please confirm if Bidders must provide evidence at the time of submission as indicated on the document, or will this only be required at Presentation stage?	Bidders are required to complete and submit all returnable documents in accordance with the requirements of the RFP. Annexure B relates to the Technical Presentation Evaluation stage and will be applicable to bidders who successfully progress

No:	CLARIFICATION QUESTIONS	TRANSNET RESPONSE
		beyond the Technical Desktop Evaluation stage. Further information regarding the Technical Presentation Evaluation process will be communicated to qualifying bidders at the appropriate stage of the evaluation process.
23.	Forklifts - Which units are Diesel-powered and which are Gas-powered? - What is the maximum lift height (Mast Height)? - What is the required length of forks?	Detailed forklift specifications have been issued as Annexure L - Technical Specification for Forklift Lease . The specification includes the required forklift capacities, fuel requirements, working heights and fork lengths applicable to the respective operational locations. Bidders are requested to refer to Annexure L - Technical Specification for Forklift Lease for information relating to power source requirements, mast/working height requirements, fork dimensions and other applicable technical requirements.
24.	Front End Loader - What is the vehicle size / detailed specifications? - What is the required bucket size?	Detailed Front-End Loader specifications have been issued as Annexure L - Detailed Specification for Front-End Loaders. Bidders are requested to refer to Annexure L - Detailed Specification for Front-End Loaders for the applicable technical and operational requirements, including machine size, bucket capacity and operational performance requirements.
25.	Reach Stacker - What size/mass containers will be handled? - What is the required stacking height or row depth?	Detailed Reach Stacker specifications have been issued as Annexure L - Detailed Specification for Reach Stackers. The Reach Stacker shall be capable of handling ISO standard 20-foot and 40-foot containers, including damaged, out-of-gauge and half-height containers. Bidders are further requested to refer to Annexure L - Detailed Specification for Reach Stackers for the applicable stacking, load-handling and operational requirements, including the

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		minimum stacking height and load capacities at the specified reaches.
26.	Terminal Tractor - Are you interested in diesel or electric (EV) models? - What are the towing capacity requirements / vehicle size requirements? - Is the tractor required to drive on both pavement and train tracks?	Detailed Terminal Tractor specifications have been issued as Annexure L - Detailed Specification for Terminal Tractor or Haulers. The specification accommodates both diesel-powered and electric-powered Terminal Tractors/Haulers. Of the estimated national fleet requirement reflected in the Pricing Schedule, seven (7) units are anticipated to be electric-powered units. Lithium-Ion battery technology and other electric solutions may be proposed, provided that all minimum technical, operational, safety and performance requirements contained in Annexure L - Detailed Specification for Terminal Tractor or Haulers are met. The equipment will be utilised for hauling bathtub trailers carrying one 40-foot container, two 20-foot containers, or one 20-foot tank container. Bidders are requested to refer to Annexure L - Detailed Specification for Terminal Tractor or Haulers for the applicable towing, performance and operational requirements.
27.	Trailers - What are the dimensions / size of the load area? - What body type is required (Flat Deck / Rails / Cage Body / Dropside, etc.)? - What is the required payload? - What type of hitch is required?	Detailed trailer specifications have been issued as Annexure L - Detailed Specification for Trailers. Bidders are requested to refer to Annexure L - Detailed Specification for Trailers for the applicable technical specifications and operational requirements.
28.	Will bidders be allowed to ask counter questions upon receipt of feedback from Transnet, even if it is after the closing date of questions?	The clarification process has been structured to ensure fairness, transparency and equal treatment of all bidders. While bidders are encouraged to submit all clarification questions within the prescribed

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		clarification period, Transnet reserves the right to consider additional clarification requests where deemed necessary and appropriate.
29.	Could you please advise whether bids for this tender should be submitted through the old Transnet portal (https://transnetetenders.azurewebsites.net/) or the new portal (https://esupplierportal.transnet.net/portal/advertised_tenders) ? I have checked the new portal, but I am unable to locate TCC/2023/08/0001/40193/RFP under the available bid opportunities.	Bidders are advised to submit their proposals through the Transnet e-Tender Portal on which the RFP was advertised and made available to the market. Bidders experiencing technical difficulties are encouraged to contact the relevant support channels provided on the portal.
30.	Could you kindly share the Attendance Register for the non-compulsory briefing session held for Tender TCC/2023/08/0001/40193/RFP (Specialised Material Handling Equipment Fleet Management Services)? We are reviewing potential subcontractor partnerships for local hydraulic, pneumatic, and PPE support under this contract.	The briefing session was non-compulsory and Transnet does not issue or distribute attendance registers for non-compulsory briefing sessions. Bidders are responsible for identifying, engaging and managing their own subcontracting, partnership and supplier arrangements. All information required for the preparation of bid submissions is contained in the RFP, associated annexures, addenda and clarification responses issued by Transnet through the official tender communication channels.
31.	Would you please advise regarding the green equipment, is Transnet open to Lithium-Ion battery operated forklifts, there are 3.5 ton to 36-ton forklifts available in the market for battery, with 24-hour battery capacity.	Transnet remains open to innovative and sustainable technologies where operationally appropriate. Lithium-Ion battery-operated equipment may be proposed, provided that the equipment meets or exceeds the minimum technical, operational, safety and performance requirements contained in the RFP and Annexure L. Bidders remain responsible for demonstrating compliance with all specified requirements.



No:	CLARIFICATION QUESTIONS	TRANSNET RESPONSE
32.	Technical Datasheet for the Equipment, Forklifts and Reach Stacker, this will enable us to quote the correct equipment. The information required is: ▪ (Working Height (4m / 5m / 6m / 7m) ▪ Forks Length (1.2m / 1.5m / 1.8m)	Detailed technical specifications have been issued as Annexure L - Technical Specification for Forklift Lease. The specification provides the applicable forklift capacities, working heights and fork length requirements for the various operational locations. Bidders are requested to refer to Annexure L - Technical Specification for Forklift Lease for information relating to working heights, fork dimensions and other technical requirements relevant to the equipment being proposed.