

NATIONAL LOTTERIES COMMISSION

REQUEST FOR PROPOSALS (RFP) FOR THE APPOINTMENT OF A SERVICE PROVIDER FOR THE INVESTMENT OF NATIONAL LOTTERIES COMMISSION (NLC) SURPLUS FOR A PERIOD OF FIVE YEARS.

BID PROCESS	BID REQUIREMENTS
Tender number	NLC/2026-009
Bid Advertisement Date	15 October 2026
Closing date and time	06 November 2026
Tender validity period	160 days from the closing date
Compulsory Briefing meeting	<i>No briefing session</i>
Submission instruction:	All submissions must be addressed to Supply Chain Management NLC. Submission of proposals through must be done through the e-tender portal. https://www.etenders.gov.za/. Email/ physical submission will NOT be accepted.

SECTION 1

1. INTRODUCTION

The National Lotteries Commission was established in terms of the Lotteries Act No. 57 of 1997, as amended (Lotteries Act) to regulate the National Lottery as well as other lotteries and societies.

The NLC aims to ensure that funds raised through the National Lottery are distributed equitably and expeditiously across South Africa in order to advance social upliftment of communities in need with the aim of addressing poverty and reducing inequalities in line with the National Development Plan.

The Commission is required to apply principles of openness and transparency in the exercise of its functions assigned to it in terms of the Lotteries Act No 57 of 1997.

2. BACKGROUND

In accordance with the provisions of the Public Finance Management Act (PFMA), No. 1 of 1999, as amended, and the National Treasury Regulations, the National Lotteries Commission (NLC) hereby invites proposals from suitably qualified and experienced Financial Services Providers (FSPs) and/or locally registered Banks for the investment of surplus funds on behalf of the NLC. The primary investment objectives are:

- Capital preservation,
- Liquidity to meet operational requirements, and
- Yield enhancement in line with prudent risk management principles.

The investment mandate shall strictly priorities capital preservation and liquidity over yield. Yield enhancement shall only be pursued within the approved NLC Investment Policy parameters and Treasury Regulation 31.3.3, and shall not expose the NLC to capital risk, structured credit risk, or speculative instruments.

The NLC currently has approximately R5.3 billion in surplus funds available for investment, with monthly operational funding requirements of approximately R250 million. The final amount to be invested will be determined by the NLC Board.

The NLC reserves the right to appoint multiple service providers.

No single counterparty may be allocated more than **25% of the total funds available for investment**, unless otherwise approved by the Accounting Authority.

The NLC further reserves the right to reallocate funds between appointed service providers during the contract period in line with risk, liquidity, and performance considerations.

3. PURPOSE

The purpose is to request proposals for the investment of NLC surplus funds for a period of five years.

4. SCOPE OF WORK

The appointed service provider(s) will be required to:

4.1. Invest Surplus Funds:

Place and manage surplus funds in investment instruments approved under the NLC Investment Policy and Treasury Regulation 31.3.3.

4.2. Ensure Capital Preservation:

At all times protect the principal amount invested. Proposals involving speculative or high-risk instruments will be disqualified.

4.3. Maintain Liquidity:

Structure the investment portfolio to ensure sufficient liquidity to meet the NLC's monthly operational requirements of approximately R250 million, and any other cash-flow needs that may arise.

4.4. Enhance Yield:

Seek to achieve the most favorable return within the constraints of the NLC's risk appetite and investment policy parameters.

4.5. Provide Reporting and Reconciliation:

Submit monthly and quarterly reports detailing performance, accrued interest, maturity schedules, counterparty exposure, and compliance with the investment mandate.

4.6. Ensure Regulatory Compliance:

Maintain registration with the Financial Sector Conduct Authority (FSCA) and compliance with the Financial Advisory and Intermediary Services (FAIS) Act, the Banks Act, and all other relevant South African laws.

Permissible Investment Instruments

A. Short-Term Deposits	Call deposits, money market deposits
B. Fixed-Term Deposits	Negotiable Certificates of Deposit (NCDs), fixed deposits with banks
C. Government Instruments	Treasury bills, RSA bonds
D. Collective Investments	Money Market or Fixed-Income Funds registered under Collective Investment Schemes Control Act Only funds with daily liquidity and capital preservation objectives

The following instruments are strictly prohibited:

- Derivatives (including interest rate swaps and futures)
- Structured products or structured deposits
- Credit-linked notes
- Capital-guaranteed equity-linked notes
- Equities or equity exposure
- Offshore instruments
- Any instrument exposing the NLC to potential capital loss

Credit and counterparty requirements

- All banking counterparty must maintain a minimum international-scale long-term credit rating of BBB- (S&P/Fitch) or Baa3 (Moody's), and a minimum international-scale short-term credit rating of A-3 (S&P), F3 (Fitch) or P-3 (Moody's), or equivalent

- The lowest rating from any recognised agency must meet the minimum threshold
- Long-term ratings must be investment grade.
- Maximum exposure per institution shall not exceed 25% of total invested funds.
- Funds must be ring-fenced and clearly segregated in the name of the NLC.
- Bidders must immediately notify the NLC of any regulatory action, downgrade, capital adequacy deterioration, or liquidity stress event.
- Bidders must disclose their Business Continuity Plan and Cybersecurity Framework.

5. DELIVERABLES

The following deliverables will be expected for the appointed bidder

No	Task	Description	Output
1	Market Research	Conduct Market Research and analyse the financial markets and advise management on the best investment options. Oversee research/collation of inputs used in sourcing the relevant investments.	Research reports with recommended investments options.
2	Implementation of the Investment strategy	Executing the investment strategy and managing the investment.	Report of diverse portfolio of investments.
3	Regular updates on performance of the investment portfolio	Presentations to management as and when there are market changes that affect the NLC portfolio	Updated investment portfolio reports
4	Reporting	Provide project inception, implementation/progress and close-out report with recommendations. Manage investment risks monthly and report on a need basis.	Reports as indicated.

6. DURATION OF THE PROJECT

The expected duration of the contract is years (5) years, which may be effective on the date of appointment, the date of signing of a service level agreement (SLA) or as directed and at the discretion of the NLC.

SECTION 2: NOTICE TO BIDDERS

1. TERMS AND CONDITIONS OF REQUEST FOR PROPOSALS (RFP)

- 1.1 This document may contain confidential information that is the property of the NLC.
- 1.2 No part of the contents may be used, copied, disclosed, or conveyed in whole or in part to any party in any manner whatsoever other than for preparing a proposal in response to this RFP without prior written permission from the NLC.
- 1.3 All copyright and intellectual property herein vests with the NLC.
- 1.4 Late and incomplete submissions will not be accepted.
- 1.5 No services must be rendered, or goods delivered before an official NLC Purchase Order form has been received.
- 1.6 This RFP will be evaluated in terms of the 80/20 preference point system.
- 1.7 Suppliers are required to register on the Central Supplier Database at www.csd.gov.za.
- 1.8 Suppliers must provide their CSD registration number (and attach a CSD Registration report) and ensure that their tax matters are compliant.
- 1.9 All questions regarding this RFP must be forwarded to lucky@nlcsa.org.za

2. GENERAL RULES AND INSTRUCTIONS

- 2.1 News and press releases
 - 2.1.1 Bidders or their agents shall not make any news releases concerning this RFP or the awarding of the same or any resulting agreement(s) without the consent of, and then only in co- ordination with, the NLC.
- 2.2 Precedence of documents
 - 2.2.1 This RFP consists of a number of sections. Where there is a contradiction in terms between the clauses, phrases, words, stipulations, or terms and herein referred to generally as stipulations in this RFP and the stipulations in any other document attached hereto, or the RFP submitted hereto, the relevant stipulations in this RFP shall take precedence.
 - 2.2.2 Where this RFP is silent on any matter, the relevant stipulations addressing such matter, and which appear in section 217 of the constitution of the republic shall take precedence. Bidders shall refrain from incorporating any additional stipulations in its proposal submitted in terms hereof other than in the form of a clearly marked recommendation that the NLC may in its sole discretion, elect to import or to ignore. Any such inclusion shall not be used for any purpose of interpretation unless it has been so imported or acknowledged by the NLC.

It remains the exclusive domain and election of the NLC as to which of these stipulations are applicable and to what extent. Bidders hereby acknowledge that the decision of the commission in this regard is final and binding. The onus to enquire and obtain clarity in this regard rests with the Bidder(s). The Bidder(s) shall take care to restrict its enquiries in this regard to the most reasonable interpretations required to ensure the necessary consensus.

- 2.3 Preferential procurement reform
 - 2.3.1 The commission supports B-BBEE as an essential ingredient of its business. In accordance with government policy, the NLC insists that the private sector demonstrates its commitment and track

record to B-BBEE in the areas of ownership (shareholding), skills transfer, employment equity and procurement practices (SMME Development) etc.

2.4 National Industrial Participation Programme

2.4.1 The Industrial Participation policy, which was endorsed by Cabinet on 30 April 1997, is applicable to contracts that have an imported content. The NIP is obligatory and therefore must be complied with. Bidders are required to sign and submit the Standard Bidding Document (SBD).

2.5 Language

2.5.1 Bids shall be submitted in English.

2.6 Gender

2.6.1 Any word implying any gender shall be interpreted to imply all other genders.

2.7 Headings

2.7.1 Headings are incorporated into this RFP document and submitted in response thereto, for ease of reference only and shall not form part thereof for any purpose of interpretation or for any other purpose.

2.8 Occupational Injuries and Diseases Act 13 of 1993

2.8.1 The Bidder warrants that all its employees (including the employees of any sub-contractor that may be appointed) are covered in terms of the Compensation for Occupational Injuries and Diseases Act 13 of 1993 and that the cover shall remain in force for the duration of the adjudication of this RFP and/ or subsequent agreement. The commission reserves the right to request the Bidder to submit documentary proof of the Bidder's registration and "good standing" with the Compensation Fund, or similar proof acceptable to the commission.

2.9 Processing of the Bidder's Personal Information

2.9.1 All Personal Information of the Bidder, its employees, representatives, associates and sub-contractors ("Bidder Personal Information") required under this RFP is collected and processed for the purpose of assessing the content of its tender proposal and awarding the bid. The Bidder is advised that Bidder Personal Information may be passed on to third parties to whom the commission is compelled by law to provide such information. For example, where appropriate, the commission is compelled to submit information to National Treasury's Database of Restricted Suppliers.

2.9.2 All Personal Information collected will be processed in accordance with POPIA and with the commission Data Privacy Policy.

2.9.3 The following persons will have access to the Personal Information collected:

2.9.3.1 The commission personnel participating in procurement/award procedures; and

2.9.3.2 Members of the public: within seven working days from the time the bid is awarded, the following information will have to be made available on National Treasury's e-Tender portal:

2.9.3.3 contract description and bid number.

2.9.3.4 names of the successful bidder(s) and preference points claimed.

2.9.3.5 the contract price(s) (if possible).

2.9.3.6 contract period.

- 2.9.3.7 names of directors; and
- 2.9.3.8 date of completion/award.

- 2.9.4 The commission will ensure that the rights of the Bidder and of its employees and representatives (i.e., the right of access and the right to rectify) are effectively guaranteed in accordance with the procedures as specified in the commission PAIA manual.
- 2.9.5 In signing this document, the Bidder consents to the use of its Personal Information for the purposes as specified in section 2.9.1 above.

3. COMPULSORY/ NONE-COMPULSORY BRIEFING SESSION

There will be NO briefing session for this bid.

4. VALIDITY PERIOD

- 4.1 The Commission requires a validity period of 160 Days [from closing date] against this RFP.
- 4.2 Bidders are to note that they may be requested to extend the validity period of their bids, on the same terms and conditions, if the internal evaluation process is not finalized within the validity period.

5. NATIONAL TREASURY'S CENTRAL SUPPLIER DATABASE

- 5.1 Bidders are required to self-register on National Treasury's Central Supplier Database (CSD) which has been established to centrally administer supplier information for all organs of state and facilitate the verification of certain key supplier information.
- 5.2 The Commission may not award business to a bidder who has failed to register on the CSD.
- 5.3 Only foreign suppliers with no local registered entity need not register on the CSD.
- 5.4 The CSD can be accessed at <https://secure.csd.gov.za/>

6. CONFIDENTIALITY

- 6.1 Bids submitted for this Request for Proposals will not be revealed to any other bidders and will be treated as contractually binding;
- 6.2 The Commission reserves all the rights afforded to it by POPIA in the processing of any of its information as contained in Bid Proposals.
- 6.3 The Bidder acknowledges that it will obtain and have access to personal information of The NLC and agrees that it shall only process the information disclosed by the NLC in terms of this bid award and only for the purposes as detailed in this RFP and in accordance with any applicable law.
- 6.4 The Bidder shall notify the NLC in writing of any unauthorized access to personal information and the information of a third party, through cybercrimes or suspected cybercrimes, in its knowledge and report such crimes or suspected crimes to the relevant authorities in accordance with applicable laws, after becoming aware of such.

7. COMMUNICATION

- 7.1 Specific queries relating to this RFP should be submitted lucky@nlcsa.org.za, before the closing date.
- 7.2 In the interest of fairness and transparency the NLC's response to such a query may be Made available to other bidders.
- 7.3 It is prohibited for bidders to attempt, either directly or indirectly, to canvass any officer or employee of the NLC in respect of this RFP between the closing date and the date of the award of the business.
- 7.4 Bidders found to be in collusion with one another will be automatically disqualified and restricted from doing business with organs of state for a specified period.

8. SUPPLIER PERFORMANCE

- 8.1 The National Lotteries Commission conducts regular performance reviews in accordance with the requirements for the classification of the contract and or stakeholder by making use of supplier evaluation forms. The evaluation is conducted against the deliverables or scope of the contract with a minimum of an annual review done for contracts longer than a year and a review at completion of contract for those contracts less than a year.
- 8.2 Ad-hoc performance reviews shall be conducted where non-performance is identified outside the review period.
- 8.3 Non-performance will be addressed with at least a formal letter advising specific non-performing areas and stating remedial action/s required within specific time frames. Non-adherence to remedial actions shall lead to escalating performance management actions.
- 8.4 Any party to this agreement may request to participate in a joint performance review where appropriate and seek continuous improvement opportunities.

SECTION 3: EVALUATION CRITERIA

NLC will make an assessment whether all the bids comply with set minimum requirements and whether all returnable documents/information have been submitted. Bidders which fail to meet any minimum requirements, thresholds or have not submitted required mandatory documents will be disqualified from the tender process. The requirements of any given stage must be complied with prior to progression to the next stage. NLC reserves the right to disqualify bidders without requesting any outstanding document/information.

1. A staged approach will be used to evaluate bids, and the approach will be as follows:

Stage 1	Stage 2	Stage 3	Stage 4	Stage 5	Stage 6
Tender Closing and Opening	Administrative Compliance	Mandatory Compliance	Technical Evaluation	Due Diligence	Contract and award

STAGE 1: TENDER CLOSING AND OPENING

1.1 Tender closing details

The closing date for tender submission is **06 November 2026 @ 11:00** Standard South African Time. Any late tenders will not be accepted. All bids must be submitted via t-tender portal. No physical submission will be accepted.

1.2 Bid Formats

Bid submissions must be submitted in a PDF format that is protected from any modifications, deletions, or additions.

Financial/pricing information must be presented in a separate folder from the Technical/Functional Response information. The onus is on the Bidder to ensure that all mandatory and required documents are included in the electronic submission.

Submissions must be prominently marked with the full details of the tender namely Bidder's Name, Tender No and Tender Title. Tender submissions received after submission date and time will be declared late and will not be accepted for consideration by the NLC. The NLC will not be responsible for any failure or delay in the submission or receipt of the bid including but not limited to:

- Power cut.
- Poor network coverage
- Load shedding.
- Unable to use e-tender portal.

STAGE 2: ADMINISTRATIVE COMPLIANCE

All bid respondents must submit the relevant documents that comply with administrative compliance, which will include the following:

Evaluation Criteria	Supporting Document
• Whether all Returnable Documents and/or schedules [where applicable] were completed and returned by the closing date and time	Bid Proposal and completed and standard bidding document (SBD) forms
• Whether the Bid document has been duly signed by the authorized bidder official	Company resolution as proof of authorized individuals' delegation
• Whether the Bid contains a priced offer	Pricing schedule
• Whether Bidders have failed to register on the CSD. Only foreign suppliers with no local registered entity need not register on the CSD	Proof of Central Supplier Database (CSD)
• B-BBEE Certificate / Affidavit I terms of codes of good practice	BEE Certificate/Affidavit Consolidated B-BBEE Certificate/

Affidavit in the case of a Joint
Venture

STAGE 3: MANDATORY COMPLIANCE

All bid respondents must submit mandatory documents that comply with all mandatory requirements. Bids that do not fully comply with the mandatory/compulsory requirements will be disqualified and will not be considered for further evaluation. The Mandatory Compliance Evaluation will include the following:

Evaluation Criteria	Supporting Document
1. In the event of the bidder being in a joint venture (JV), a signed JV agreement must be submitted (where applicable)	JV Agreement
2. Bidders must submit a fully complete declaration of interest form (failure to declare honestly will lead to bidder being disqualified)	SBD 4
3. For asset managers - Valid Category II Financial Services Provider (FSP) licence issued by the Financial Sector Conduct Authority (FSCA) authorising the bidder to provide discretionary investment management services in respect of the financial products relevant to the NLC's investment mandate or Proof of registration as a bank in terms of the Banks Act, 94 of 1990	Current FSCA FSP licence showing Category II authorization FSP number Valid bank license
Insurance Cover The bidder should demonstrate the establishment and adequacy of the following: - Professional Indemnity insurance cover - Directors and Officers Liability insurance cover. - Cyber security insurance cover - Fidelity Insurance cover	The bidder must submit proof of their valid Fidelity, Professional Indemnity, Cyber Security, Directors, and Officers Liability insurance cover.

Note to Bidders:

Bidders may be requested, at the behest of the NLC, to submit via courier services to the SCM unit of the NLC, within a minimum of 3 working days from date of request hard copy certified qualifications, memberships certificates, COIDA etc. which may have been requested for mandatory or functionality assessment.

STAGE 4: TECHNICAL EVALUATION

4.1 The following rating scale will be used to evaluate bid proposals:

Table 1: Rating Scale

Rating	Definition	Score
Excellent	Exceeds the requirement. Exceptional demonstration by the Service Provider of the relevant ability, understanding, experience, skills, resource, and quality measures required to provide the goods / services. Response identifies	5

	factors that will offer potential added value, with supporting evidence.	
Good	Satisfies the requirement with minor additional benefits. Above average demonstration by the bidder of the relevant ability, understanding, experience, skills, resource, and quality measures required to provide the goods / services. Response identifies factors that will offer potential added value, with supporting evidence.	4
Acceptable	Satisfies the requirement. Demonstration by the bidder of the relevant ability, understanding, experience, skills, resource, and quality measures required to provide the goods / services, with supporting evidence.	3
Minor Reservations	Does not Satisfies the requirement with minor reservations. Some minor reservations of the supplier's relevant ability, understanding, experience, skills, resource and quality measures required to provide the goods / services, with little or no supporting evidence.	2
Serious Reservations	Does not Satisfies the requirement with major reservations. Considerable reservations of the bidder's relevant ability, understanding, experience, skills, resource, and quality measures required to provide the goods / services, with little or no supporting evidence.	1
Unacceptable	Does not meet the requirement. Does not comply and/or insufficient information provided to demonstrate that the bidder has the ability, understanding, experience, skills, resource & quality measures required to provide the goods / services, with little or no supporting evidence.	0

3.1 The evaluation for the Technical and Functional threshold will include the following:

Rating scale of 0 – 5 to be applied.

Ensure that the proposal clearly designates who the proposed team will be for scoring purposes below.

Category & Criteria Description	Weightings (%)	Scoring Matrix
COMPANY EXPERIENCE	30%	
1.1 Liquidity Portfolio Experience The bidder must demonstrate experience managing an investment portfolio of more than R1 billion within the last 5 years. Reference letters on client letterhead indicating portfolio size managed and duration of the mandate, the mandate can either be active or completed Bidders must submit two refence letters for points to be allocated. No points will be allocated if one reference is submitted.	10%	Company experience: Managed portfolio of ≤ R1 billion = 0 points Managed portfolio of R1 billion but ≤ R2 billion = 1 point Managed portfolio of R2 billion but ≤ R3 Billion = 2 points Managed portfolio of R3 billion but ≤ R4 billion = 3 points

Note: Any client information submitted by a bidder will be treated as confidential and will not be used, disclosed or disseminated for any purpose other than the evaluation and adjudication of the bidder's proposal, except where disclosure is required by law or to an authorised regulatory, audit or oversight body.		Managed portfolio of R4 billion but ≤ R 5 billion = 4 points Managed portfolio of R5 billion and more = 5 points
1.2 & Key Personnel The bidder must submit: CV of Lead Portfolio Manager	10%	Required documentation not submitted = 0 points Lead Portfolio Manager has < 3 years liquidity management experience = 1 point Lead Portfolio Manager has ≥ 3 and < 5 years liquidity experience = 2 points Lead Portfolio Manager has ≥ 5 years and < 7 years liquidity experience = 3 points Lead Portfolio Manager has ≥ 7 and < 10 years experience; = 4 points Lead Portfolio Manager has ≥ 10 years liquidity experience; = 5 points
1.3 Organizational Capacity The bidder must submit: • Organogram showing liquidity or Treasury team • Description of Investment Committee structure • Description of risk oversight function	10%	No organogram, no formal Investment Committee, no identifiable risk oversight function = 0 points Submitted 1 or 2 of the required documents = 1 point Weak structure, unclear reporting lines, weak governance, unclear decision-making authority, weak or business-dependent risk oversight = 2 points Liquidity function exists but limited detail on independence or escalation, basic investment committee structure, informal processes or limited documentation, basic risk monitoring function in place = 3 points Structure defined, minor ambiguity in reporting lines, investment committee exists with defined roles but limited

		independence or documentation detail, risk function exists but partial independence or limited board reporting clarity = 4 points Clear organogram for liquidity function, independent reporting well-defined escalation lines, formal Investment Committee with clear mandate, independent oversight, strong governance, independent risk function (CRO), direct Board Risk Committee reporting, full risk framework = 5 points
Category & Criteria Description	Weightings (%)	
2. FINANCIAL STABILITY & REGULATORY COMPLIANCE	25 %	Scoring Matrix
2.1 Financial Stability Indicators To assess whether the bidder is financially sound, well-capitalised, and low risk, ensuring capital preservation, as required by the PFMA and Treasury Regulations 31.3. The following information must be submitted to allow the awarding of points Asset Managers - Audited Annual Financial Statements for the last three financial years. - Statement of Assets Under Management (AUM) for the last three years Banks - Audited Annual Financial Statements for the last three financial years. - Total Assets, and where applicable, Assets Under Custody (AUC) or Assets Under Administration (AUA) for the last three years. Evaluation will be based on - Profitability - Assets Under Management or Total Assets, and where applicable, Assets Under Custody (AUC) or Assets	15 % With 5% allocated to each applicable indicator	Documents required not submitted = 0 point Losses in any of the 3 years, AUM - Less than R10bn for asset managers, Total Assets, AUC, or AUA where applicable less than R20bn, Cash ratio less than 15% = 1 point Marginal profitability (0–2%) or declining trend, AUM - R10bn to R19bn, Total Assets, AUC, or AUA where applicable is R20bn to R49bn, Cash ratio of between 15% and 20% = 2 points Low but positive profitability (3–9), AUM – R20bn to R34bn, Total Assets, AUC, or AUA where applicable is R50bn to R199bn, Cash ratio between 21% and 25% = 3 points Healthy profitability (10–20% stable trend), AUM – R35bn to R49bn, Total Assets, AUC, or AUA where applicable is R200bn to R499bn, Cash ratio between 26% to 30% = 4 points Strong profitability (>20–25% stable margins over 3 years), AUM – more

Under Administration (AUA		than R50bn, Total Assets, AUC, or AUA where applicable is more than R500bn, Cash ratio of more than 30%=
3. Cash Ratio (Cash and Cash Equivalents ÷ Total Liabilities)		5 points
2.2 Regulatory Compliance Considers the extent to which the financial institution adheres to all applicable laws, regulations, regulatory standards, and supervisory requirements issued by regulators Asset Managers - Latest Capital Adequacy Return submitted to the FSCA. Banks - Basel III disclosures showing CAR and LCR for the past three years	10%	Documents required not submitted = 0 points Capital below the minimum regulatory requirement or CAR below 10% and LCR < 100% in any of the three years . = 1 points Meets minimum regulatory capital requirement or CAR between 10% and 11.99% and LCR ≥ 100% and consistently maintained = 3 points Regulatory capital exceeds minimum requirement by 20%–50% or CAR between 12% and 14.99% and LCR ≥ 110% and consistently maintained = 4 points Regulatory capital exceeds minimum requirement by more than 50% or CAR ≥ 15% and LCR ≥ 120% and consistently maintained over the last 3 years = 5 points
Category & Criteria Description	Weightings (%)	Scoring Matrix
3 INVESTMENT PROPOSAL	30%	
3.1 Investment Approach & Methodology Considers the responsiveness to the RFP, bidder's understanding of the Investments/Financial markets, the level of detail in the proposal, attention to project management and innovative approaches and ideas.	15%	Methodology not submitted = 0 points Generic methodology • Proposal lacks a defined investment approach • Instruments are speculative or outside NLC Investment requirements included in the TOR. • No risk management framework or liquidity plan included • No reference to PFMA or Treasury Regulations = 1 points Weak or Partially Compliant Approach • Some description of strategy but missing key elements (e.g., diversification, liquidity, risk controls). • Instruments partially comply with NLC requirements . •

		• Risk mitigation measures are unclear or . Unclear understanding of Treasury regulations = 2 points Adequate Investment Methodology • Clear investment strategy aligned with NLC objectives: capital preservation, liquidity, and yield • Portfolio diversification explained across instruments, maturities, and counterparties • Includes basic risk management, credit controls, and monitoring processes • References market benchmarks (e.g., ZARONIA) to justify instrument selection. • Proposal demonstrates awareness of Treasury Regulation = 3 points Strong, Detailed, and Policy-Aligned Approach • Investment approach exceeds minimum requirements and demonstrates structured methodology • Portfolio design balances yield, liquidity, and risk optimally • Detailed risk management framework including credit, operational, and market risk • Scenario and stress-testing included • Governance processes for decision-making, approvals, and compliance clearly defined • Benchmarking and historical performance included. Proposal demonstrates awareness of Treasury Regulation = 4 points Highly Robust, Transparent • Comprehensive investment framework fully aligned with PFMA, NLC Investment requirements, and Treasury Regulations. • Demonstrates proven public-sector investment expertise with examples of multi-billion portfolio management. • Risk management: daily exposure monitoring, limits on counterparties, contingency liquidity plans. • Portfolio optimized for yield, capital preservation, and liquidity, supported by scenario and stress testing. • Governance, reporting,
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		and decision-making framework fully detailed, audit-friendly, and transparent. • Proposal demonstrates innovative, sustainable, and replicable methodology for long-term PFMA-compliant investments = 5 points
3.2 Liquidity Management and Access to Funds Access liquidity management included in the proposal. The bidder must include a detailed plan of how it will ensure the NLC has access to funds required for operational costs whilst maximizing returns	15%	No plan submitted = 0 points No Liquidity Plan • No clear liquidity strategy or cash-flow model • Proposed instruments have fixed tenors with no early-withdrawal option • No commitment to meet the NLC's monthly R250 million cash-flow needs • No proof of access facilities (call accounts, notice deposits) • Failure to describe settlement timelines or withdrawal procedures = 1 point Limited Liquidity Planning • Basic liquidity plan but lacks alignment with NLC operational cycles • Investments largely in term deposits with restrictive withdrawal conditions (≥ 30 days) • Only partial capacity to meet unexpected liquidity calls • Unclear withdrawal processes • Evidence of potential penalties or loss of interest upon withdrawal = 2 points Adequate Liquidity and Access Mechanisms • Defined liquidity structure with a mix of call and term investments • Demonstrates ability to meet monthly operational needs (R250 m) without compromising principal • Standard withdrawal process within 24–48 hours for call accounts • Provides forecast tools or cash-flow matching schedule • Reasonable penalties for early withdrawals disclosed = 3 points Proactive Liquidity Framework • Well-documented liquidity policy linked to the NLC's expenditure cycles • Portfolio diversified across maturities (e.g., 30-, 60-, 90-day tranches) to ensure rolling liquidity • Real-time online access to

		balances and withdrawal instructions• Demonstrated ability to execute same-day withdrawals up to operational requirement limits• Contingency line or overdraft/credit facility available without additional cost = 4 points Highly Flexible, Assured Access with Zero Capital Risk• Comprehensive liquidity and cash-flow management framework aligned with PFMA principles of prudence and efficiency• Proven track record of managing multi-billion-rand public-sector liquidity portfolios• Portfolio design includes daily-liquidity tranches (call/money-market) and term placements optimised for yield• Written guarantee of T+0/T+1 access for required operational funds (R250 m monthly) with no penalties or interest loss • Automated sweep or cash-optimisation tools that replenish operating accounts• Evidence of robust stress-testing and contingency planning for liquidity shocks = 5 points
Category & Criteria Description	Weightings (%)	Scoring Matrix
4. PROPOSED RETURN (YIELD) EVALUATION	15%	
4.1 Net Yield Over 3-Month ZARONIA The purpose of this measure is to assess whether portfolio returns are appropriately quoted and achieved relative to a transparent money market benchmark (3-Month JIBAR). Bidders must submit the following: - Gross portfolio yield for the reporting period - Net portfolio yield after all fees and charges - Net yield spread relative to 3-Month JIBAR - Clear methodology used to calculate returns All bidders must use the 3-Month ZARONIA rate published by the South African Reserve Bank (SARB). No alternative data vendors allowed. The average 3-Month ZARONIA over the reporting period ending 30 June 2026 must be applied consistently	10%	Information not provided or methodology inadequate = 0 points Less than 0.01% = 1 points ≥ 0.01% but < 0.05% = 2 points ≥ 0.05% but < 1% = 3 points ≥ 1% but < 1.5% = 4 points ≥ 1.5% = 5 points

4.2 Stress-Tested Return (± 200bps)	5%	No submission provided or the submission does not address the requirements for the five-year projection, stress testing, or sensitivity analysis = 0 points Limited information provided. Projections are incomplete, stress tests are missing or poorly developed, and sensitivity analysis is inadequate or unreliable = 1 point Basic five-year projections and stress tests are provided, but assumptions are weak, methodology is insufficiently explained = 2 points 5-year projection provided supported by clear assumptions and methodology = 3 points 3 plus ± 200bps stress test included demonstrating a good understanding of interest rate risk and includes practical mitigation measures = 4 points 4 plus comprehensive sensitivity analysis; minimal yield erosion under stress scenario = 5 points
Total Weighting:	100	
Minimum qualifying score required:	70%	

The NLC reserves the right to verify regulatory standing directly with the FSCA and/or SARB prior to award.

STAGE 4: PRICING AND SPECIAL GOAL

Pricing Schedule: Please refer to Annexure A

Note that only bidders who obtain the minimum qualifying score of 70 will be evaluated further on **80/20 and specific goals**. The bidders will be awarded highest scoring bidders on price and specific goal

The evaluation for Pricing and Special goals will include the following:

1. Procurement from entities who are Black Owned	Sub - points for specific goals	Maximum points for specific goals	Relevant Evidence
Tenderer who have 100% black Ownership	8	8	a CSD report /B- BBEE Certificate / B- BBEE Sworn Affidavit
Tenderer who have 51% to 99% black ownership	4		
Tenderer who have less than 51% black ownership	0		
2. Procurement from entities who are Black women Owned		4	CSD report /B- BBEE Certificate / B- BBEE Sworn Affidavit
Tenderer who have 100% women Ownership	4		
Tenderer who have 30% to 99% women ownership	2		
Tenderer who have less than 30% women ownership	0		
3. Black Youth Ownership		4	CSD report /B- BBEE Certificate / B- BBEE Sworn Affidavit
Tenderer who have 100% black youth ownership	4		
Tenderer who have 30% to 99% black youth ownership	2		
Tenderer who have less than 30% black youth ownership	0		
4. Procurement from Disabilities		4	Letter from the Doctor confirming disability and CSD Report
Tenderer who have 20% or more owners with disability	4		
Tenderer who have less than 20% but more than 10% owners with disability	2		
Tenderer who have less than 10% owners with disability	0		
Total points for specific goals		20	
Total Points (Price + Specific Goals)		100	

Failure to submit the required evidence to claim the points for specific will score zero.

STAGE 5: DUE DILIGENCE

NLC reserves the right to conduct supplier due diligence prior to final award or at any time during the contract period. This may include site visits and requests for additional information.

STAGE 6: CONTRACT AND AWARD

The stage is for negotiation after receipt of formal tenders and before the conclusion of contracts with suppliers/contractors submitting the lowest acceptable tender with a view to obtaining an improvement in price, delivery or content, in circumstances which do not put other tenderers at a disadvantage or affect adversely their confidence or trust in the competitive system. Bidders may be requested to provide their best and final offers based on contract negotiation.

ANNEXURE A: NLC2026-009- PRICING SCHEDULE: FOR THE APPOINTMET OF A SERVICE PROVIDER FOR THE INVESTMENT OF NATIONAL LOTTERIES COMMISSION (NLC) SURPLUS FOR A PERIOD OF FIVE YEARS

Pricing must be quoted in South African Rand (ZAR) and must be inclusive of all fees, charges and costs payable by the NLC, including VAT where applicable.

Assumptions for pricing purposes:

- Hypothetical portfolio: R1,000,000,000
- Evaluation period: 12 months
- Average portfolio balance: R1,000,000,000
- The full R1 billion is assumed to be invested for purposes of the pricing evaluation.
- The R250 million operational liquidity requirement is not included in the pricing hypothesis.
- No performance fee unless specifically disclosed.
- All fees, charges, commissions, spreads and other costs must be disclosed.

The R1 billion is a hypothetical amount for price comparison only and does not constitute a commitment by NLC.

A. PRICING SCHEDULE – ASSET MANAGERS

Pricing Component	Pricing Basis	Bidder Rate / Amount	Calculated Annual Cost on R1bn
Investment / Portfolio Management Fee	% p.a. of AUM		
Fixed management / administration fee	Fixed annual fee		
Tiered management fee, if applicable	% by AUM band		
Custody / Safekeeping Fee	% p.a. / fixed		
Transaction / Brokerage Costs	Per transaction / %		
Settlement Costs	Per transaction		
Underlying Fund / Product Fees	% p.a.		
Performance Fee	% of outperformance		
Reporting / Statement Fees	Fixed annual fee		
Foreign Exchange / Other Transaction Costs	Specify		
Early withdrawal / termination cost	Specify		
Other Fees / Charges	Specify		
TOTAL ANNUAL FEES AND CHARGES			

B. PRICING SCHEDULE – BANKS

Pricing Component	Pricing Basis	Bidder Rate / Amount	Calculated Annual Amount on R1bn
Reference / Benchmark Rate	Applicable benchmark		
Benchmark rate applicable at bid date	% p.a.		

Interest / investment rate offered to NLC	% p.a.		
Spread / margin to benchmark	%		
Management / Portfolio Fee, if applicable	% / fixed		
Administration Fees	Fixed / %		
Transaction / Settlement Fees	Per transaction / %		
Custody / Safekeeping Fees, if applicable	% / fixed		
Early Withdrawal / Break Costs	Specify		
Account / Banking Charges	Specify		
Other Fees / Charges	Specify		
TOTAL ANNUAL FEES AND CHARGES			

Bidder Declaration

We confirm that the prices submitted in this schedule represent all fees, charges, commissions, spreads, margins, transaction costs, administration costs, custody costs, penalties and other costs that may directly or indirectly be borne by the NLC in relation to the services.

We confirm that all costs have been disclosed and that no additional fee or charge will be imposed on the NLC other than those expressly disclosed in this pricing schedule and subsequently approved in writing by the NLC.

We confirm that the pricing has been calculated using the prescribed R1,000,000,000 hypothetical investment scenario and a 12-month evaluation period.

Authorised Representative: _____

Name: _____

Designation: _____

Date: _____

Signature: _____

SCM: CONSENT REQUEST FORM

PART A

REQUEST FOR THE CONSENT OF A DATA SUBJECT FOR PROCESSING OF PERSONAL INFORMATION FOR THE PURPOSE OF PROCUREMENT OF GOODS AND SERVICES APPLICATION, IN LINE WITH THE NLC's SUPPLY CHAIN MANAGEMENT POLICY, IN TERMS OF SECTION 11(1)(a) OF THE PROTECTION OF PERSONAL INFORMATION ACT, 2013 (ACT NO. 4 OF 2013) ("**POPIA**").

TO: _____

FROM: _____

ADDRESS: _____

Contact number: _____

Email address: _____

PART A

1. In terms of the PROTECTION OF PERSONAL INFORMATION ACT, consent for processing of personal information of a data subject (the person/entity to whom personal information relates) must be obtained for the purpose of processing of application for procurement of goods and services, in line with the NLC's supply chain management policy, and storage of your personal data by means of any form of electronic communication, including automatic calling machines, facsimile machines, SMSs or e-mail, which is prohibited unless written consent to the processing is given by the data subject. You may only be approached once for your consent by us (NLC). After you have indicated your wishes in Part B, you are kindly requested to submit this Form either by post, facsimile or e-mail to the address, facsimile number or e-mail address as stated above.
2. "Processing" means any operation or activity or any set of operations, whether or not by automatic means, concerning personal information, including—
 - 2.1 the collection, receipt, recording, organisation, collation, storage, updating or modification, retrieval,

alteration, consultation or use;

2.2 dissemination by means of transmission, distribution or making available in any other form; or

2.3 merging, linking, as well as restriction, degradation, erasure or destruction of information.

3. "Personal information" means information relating to an identifiable, living, natural person, and where it is applicable, an identifiable, existing juristic person, including, but not limited to—

3.1 information relating to the race, gender, sex, pregnancy, marital status, national, ethnic or social origin, colour, sexual orientation, age, physical or mental health, well-being, disability, religion, conscience, belief, culture, language and birth of the person;

3.2 information relating to the education or the medical, financial, criminal or employment history of the person;

3.3 any identifying number, symbol, e-mail address, physical address, telephone number, location information, online identifier or other particular assignment to the person;

3.4 the biometric information of the person;

3.5 the personal opinions, views or preferences of the person;

3.6 correspondence sent by the person that is implicitly or explicitly of a private or confidential nature or further correspondence that would reveal the contents of the original correspondence;

3.7 the views or opinions of another individual about the person; and

3.8 the name of the person if it appears with other personal information relating to the person or if the disclosure of the name itself would reveal information about the person.

Full names of the designated person on behalf of the Responsible Party

Signature of Designation person

PART B

I, _____ (full names), duly authorized, hereby:

Consent to the processing of my/our personal information for the application of procurement of goods and services, in line with the NLC supply chain management policy, in terms of section 11(1)(a) of POPIA.

SPECIFY GOODS AND SERVICES (Edit/Click on services not required):

- ☐ Product Information
- ☐ Product Updates
- ☐ Industry Newsletters
- ☐ Price Changes

Method of Communication will be via: Email/Postal

- ☐ Give my consent.

By Ticking the next box, I am aware that I am Digitally Signing this Consentrequest Form:

☐

Full Name:

Date:

WITHDRAWAL OF CONSENT ONCE GIVEN

You may withdraw your consent at any time.

Write or email us at the address above, advising us of your consent withdrawal

PART A INVITATION TO BID (SBD 1)

YOU ARE HEREBY INVITED TO BID FOR REQUIREMENTS OF THE (NAME OF DEPARTMENT/ PUBLIC ENTITY)					
BID NUMBER:	NLC/2026-009	CLOSING DATE:	06 November 2026	CLOSING TIME:	11:00
DESCRIPTION	REQUEST FOR PROPOSALS (RFP) FOR THE APPOINTMENT OF A SERVICE PROVIDER FOR THE INVESTMENT OF NATIONAL LOTTERIES COMMISSION (NLC) SURPLUS FOR A PERIOD OF FIVE YEARS				
BID RESPONSE DOCUMENTS MUST BE SUBMITTED VIA E-TENDER PORTAL ONLY					
Submission of proposals through must be done through the e-tender portal.					
BIDDING PROCEDURE ENQUIRIES MAY BE DIRECTED TO			TECHNICAL ENQUIRIES MAY BE DIRECTED TO:		
CONTACT PERSON	SCM		CONTACT PERSON	SCM	
TELEPHONE NUMBER	(012) 432 1309		TELEPHONE NUMBER	(012) 432 1308	
FACSIMILE NUMBER			FACSIMILE NUMBER		
E-MAIL ADDRESS	lucky@nlcsa.org.za		E-MAIL ADDRESS	Innocent.Tshakela@nlcsa.org.za	
SUPPLIER INFORMATION					
NAME OF BIDDER					
POSTAL ADDRESS					
STREET ADDRESS					
TELEPHONE NUMBER	CODE		NUMBER		
CELLPHONE NUMBER					
FACSIMILE NUMBER	CODE		NUMBER		
E-MAIL ADDRESS					
VAT REGISTRATION NUMBER					
SUPPLIER COMPLIANCE STATUS	TAX COMPLIANCE SYSTEM PIN:		OR	CENTRAL SUPPLIER DATABASE No:	MAAA ☐ ☐
ARE YOU THE ACCREDITED REPRESENTATIVE IN SOUTH AFRICA FOR THE GOODS /SERVICES OFFERED?	☐ Yes No [IF YES ENCLOSE PROOF]		ARE YOU A FOREIGN BASED SUPPLIER FOR THE GOODS /SERVICES OFFERED?		Yes No [IF YES, ANSWER THE QUESTIONNAIRE BELOW] ☐
QUESTIONNAIRE TO BIDDING FOREIGN SUPPLIERS					

IS THE ENTITY A RESIDENT OF THE REPUBLIC OF SOUTH AFRICA (RSA)? NO		YES
DOES THE ENTITY HAVE A BRANCH IN THE RSA? NO		YES
DOES THE ENTITY HAVE A PERMANENT ESTABLISHMENT IN THE RSA?	YES	NO
DOES THE ENTITY HAVE ANY SOURCE OF INCOME IN THE RSA?	YES	NO
IS THE ENTITY LIABLE IN THE RSA FOR ANY FORM OF TAXATION? NO		YES
IF THE ANSWER IS "NO" TO ALL OF THE ABOVE, THEN IT IS NOT A REQUIREMENT TO REGISTER FOR A TAX COMPLIANCE STATUS SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE (SARS) AND IF NOT REGISTER AS PER 2.3 BELOW.		

RT B

TERMS AND CONDITIONS FOR BIDDING

1.	BID SUBMISSION:
1.1.	BIDS MUST BE DELIVERED BY THE STIPULATED TIME TO THE CORRECT ADDRESS. LATE BIDS WILL NOT BE ACCEPTED FOR CONSIDERATION.
1.2.	ALL BIDS MUST BE SUBMITTED ON THE OFFICIAL FORMS PROVIDED (NOT TO BE RE-TYPED) OR IN THE MANNER PRESCRIBED IN THE BID DOCUMENT.
1.3.	THIS BID IS SUBJECT TO THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT, 2000 AND THE PREFERENTIAL PROCUREMENT REGULATIONS, THE GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF APPLICABLE, ANY OTHER SPECIAL CONDITIONS OF CONTRACT.
1.4.	THE SUCCESSFUL BIDDER WILL BE REQUIRED TO FILL IN AND SIGN A WRITTEN CONTRACT FORM (SBD7).
2.	TAX COMPLIANCE REQUIREMENTS
2.1	BIDDERS MUST ENSURE COMPLIANCE WITH THEIR TAX OBLIGATIONS.
2.2	BIDDERS ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO ENABLE THE ORGAN OF STATE TO VERIFY THE TAXPAYER'S PROFILE AND TAX STATUS.
2.3	APPLICATION FOR TAX COMPLIANCE STATUS (TCS) PIN MAY BE MADE VIA E-FILING THROUGH THE SARS WEBSITE WWW.SARS.GOV.ZA.
2.4	BIDDERS MAY ALSO SUBMIT A PRINTED TCS CERTIFICATE TOGETHER WITH THE BID.
2.5	IN BIDS WHERE CONSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED; EACH PARTY MUST SUBMIT A SEPARATE TCS CERTIFICATE / PIN / CSD NUMBER.
2.6	WHERE NO TCS PIN IS AVAILABLE BUT THE BIDDER IS REGISTERED ON THE CENTRAL SUPPLIER DATABASE (CSD), A CSD NUMBER MUST BE PROVIDED.
2.7	NO BIDS WILL BE CONSIDERED FROM PERSONS IN THE SERVICE OF THE STATE, COMPANIES WITH DIRECTORS WHO ARE PERSONS IN THE SERVICE OF THE STATE, OR CLOSE CORPORATIONS WITH MEMBERS PERSONS IN THE SERVICE OF THE STATE."

NB: FAILURE TO PROVIDE / OR COMPLY WITH ANY OF THE ABOVE PARTICULARS MAY RENDER THE BID INVALID.

SIGNATURE OF BIDDER:

CAPACITY UNDER WHICH THIS BID IS SIGNED:

(Proof of authority must be submitted e.g. company resolution)

DATE:

BIDDER'S DISCLOSURE (SBD 4)

1. PURPOSE OF THE FORM

- 1.1 Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa, 1996 (Constitution), and further expressed in the various applicable legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.
- 1.2 If a person is listed in the Register for Tender Defaulters and/or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

2. DECLARATION ON EMPLOYMENT BY ORGAN OF STATE

- 2.1 Is the bidder, or any of the directors / trustees / shareholders / members / partners of the bidder employed by an organ of state, as defined in section 239 of the Constitution? **YES/NO**
- 2.2 If YES, furnish particulars of the names, individual identity numbers, in the table below:

Full Name	Identity Number	Name of organ of state

- 2.3 Do you, or any person connected with the bidder, have a relationship with any person who is employed by the procuring institution? **YES/NO**

- 2.3.1 If so, furnish particulars:

.....
.....

- 2.4 Does the bidder or any of its directors/trustees/shareholders members/partners or any person having a

controlling interest in the enterprise have any interest in any other related enterprise, whether or not they are bidding for this contract?
YES/NO

2.4.1 If so, indicate all companies registered in the CSD in the table below:

Supplier registration number (MAAA)	Status (active/inactive/deleted)

Failure to disclose all CSD-registered active companies linked to all Directors will lead to disqualification.

3 GENERAL DECLARATION

I, ..., the undersigned, in submitting the accompanying bid, do hereby make the following statements that I certify to be true and complete in every respect:

- 3.1 I have read and I understand the contents of this disclosure.
- 3.2 I understand that the accompanying bid will be disqualified if this disclosure is found to be false.
- 3.3 The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor.
- 3.4 In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.
- 3.5 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- 3.6 There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.
- 3.7 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act, 1998 (Act No. 89 of 1998) and or may be referred to law enforcement agencies for criminal investigation and or may be restricted from conducting business with the state for a period not exceeding 10

years in terms of the Prevention and Combating of Corrupt Activities Act, 2004 (Act No. 12 of 2004) or any other applicable legislation.

I CERTIFY THAT THE ABOVE IS CORRECT.

I ACCEPT THAT THE PROCURING INSTITUTION MAY REJECT THE BID OR TAKE APPROPRIATE ACTION AGAINST ME IF THIS DECLARATION IS FALSE.

.....

Signature

.....

Date

.....

Designation

.....

Name of bidder

SBD 6.1

PPREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2022

This preference form must form part of all tenders invited. It contains general information and serves as a claim form for preference points for specific goals.

NB: BEFORE COMPLETING THIS FORM, TENDERERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF THE TENDER AND PREFERENTIAL PROCUREMENT REGULATIONS, 2022

1. GENERAL CONDITIONS

1.1 The following preference point systems are applicable to invitations to tender:

- the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and

1.2 To be completed by the organ of state

(delete whichever is not applicable for this tender).

a) The applicable preference point system for this tender is the **80/20** preference point system.

-

b) The **80/20 preference point system** will be applicable in this tender. The lowest/ highest acceptable tender will be used to determine the accurate system once tenders are received.

1.3 Points for this tender (even in the case of a tender for income-generating contracts) shall be awarded for:

- (a) Price; and
- (b) Specific Goals.

1.4 To be completed by the organ of state:

The maximum points for this tender are allocated as follows:

	POINTS
PRICE	80
SPECIFIC GOALS	20
Total points for Price and SPECIFIC GOALS	100

- 1.5 Failure on the part of a tenderer to submit proof or documentation required in terms of this tender to claim points for specific goals with the tender, will be interpreted to mean that preference points for specific goals are not claimed.
- 1.6 The organ of state reserves the right to require of a tenderer, either before a tender is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the organ of state.

2. DEFINITIONS

- (a) **“tender”** means a written offer in the form determined by an organ of state in response to an invitation to provide goods or services through price quotations, competitive tendering process or any other method envisaged in legislation;
- (b) **“price”** means an amount of money tendered for goods or services and includes all applicable taxes less all unconditional discounts.
- (c) **“Rand value”** means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;
- (d) **“tender for income-generating contracts”** means a written offer in the form determined by an organ of state in response to an invitation for the origination of income-generating contracts through any method envisaged in legislation that will result in a legal agreement between the organ of state and a third party that produces revenue for the organ of state, and includes, but is not limited to, leasing and disposal of assets and concession contracts, excluding direct sales and disposal of assets through public auctions; and
- (e) **“The Act”** means the Preferential Procurement Policy Framework Act, 2000 (Act No.5 of 2000).

3. FORMULAE FOR PROCUREMENT OF GOODS AND SERVICES

3.1. POINTSAWARDED FOR PRICE

3.1.1 THE 80/20 PREFERENCE POINT SYSTEMS

A maximum of 80 points is allocated for price on the following basis:

$$80/20 \ P_s = 80 (1 - \frac{P_t - P_{min}}{P_{min}})$$

Where

P_s = Points scored for price of tender under consideration

P_t = Price of tender under consideration

P_{min} = Price of lowest acceptable tender

3.2. FORMULAE FOR DISPOSAL OR LEASING OF STATE ASSETS AND INCOME GENERATING PROCUREMENT

3.2.1. POINTS AWARDED FOR PRICE

A maximum of 80 or 90 points is allocated for price on the following basis:

80/20

$$P_s = 80 \left(1 + \frac{P_t - P_{max}}{P_{max}} \right)$$

P_{max}

Where

P_s = Points scored for price of tender under consideration

P_t = Price of tender under consideration

P_{max} = Price of highest acceptable tender

1. POINTS AWARDED FOR SPECIFIC GOALS

4.1. In terms of Regulation 4(2); 5(2); 6(2) and 7(2) of the Preferential Procurement Regulations, preference points must be awarded for specific goals stated in the tender. For the purposes of this tender the tenderer will be allocated points based on the goals stated in table 1 below as may be supported by proof/ documentation stated in the conditions of this tender:

4.2. In cases where organs of state intend to use Regulation 3(2) of the Regulations, which states that, if it is unclear whether the 80/20 preference point system applies, an organ of state must, in the tender documents, stipulate in the case of—

- (a) an invitation for tender for income-generating contracts, that either the 80/20 preference point system will apply and that the highest acceptable tender will be used to determine the applicable preference point system: or

- (b) any other invitation for tender, that either the 80/20 preference point system will apply and that the lowest acceptable tender will be used to determine the applicable preference point system,

then the organ of state must indicate the points allocated for specific goals for both the 90/10 and 80/20 preference point system.

Table 1: Specific goals for the tender and points claimed are indicated per the table below.

(Note to organs of state: Where either the 90/10 or 80/20 preference point

system is applicable, corresponding points must also be indicated as such. Note to tenderers:

The tenderer must indicate how they claim points for each preference point system.)

1. Procurement from entities who are Black Owned	Sub - points for specific goals	Maximum points for specific goals	Relevant Evidence
Tenderer who have 100% black Ownership	8	8	Copies of ID's/3 months CIPC Report from the closing date of the bid/ CSD Recent Report
Tenderer who have 51% to 99% black ownership	4		
Tenderer who have less than 51% black ownership	0		
2. Procurement from entities who are Black women Owned		4	B-BBEE Certificate / B-BBEE Sworn Affidavit
Tenderer who have 100% women Ownership	4		
Tenderer who have 30% to 99% women ownership	2		
Tenderer who have less than 30% women Ownership	0		
3. Black Youth Ownership		4	B-BBEE Certificate / B-BBEE Sworn Affidavit
Tenderer who have 100% black youth ownership	4		
Tenderer who have 30% to 99% black youth Ownership	2		
Tenderer who have less than 30% black youth Ownership	0		
4. Procurement from Disabilities		4	Letter from the Doctor confirming disability and CSD report
Tenderer who have 20% or more owners with disability	4		
Tenderer who have less than 20% but more than 10% owners with disability	2		
Tenderer who have less than 10% owners with disability	0		

Total points for specific goals		20	
---------------------------------	--	----	--

DECLARATION WITH REGARD TO COMPANY/FIRM

4.3. Name of company/firm.....

4.4. Company registration number:

.....

4.5. TYPE OF COMPANY/ FIRM

- ☐ Partnership/Joint Venture /
- ☐ Consortium One- person
- ☐ business/sole propriety
- Close corporation

☐ Public Company

Personal Liability Company (Pty) Limited

Non-Profit Company

State Owned Company [TICK APPLICABLE BOX]

4.6. I, the undersigned, who is duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the specific goals as advised in the tender, qualifies the company/ firm for the preference(s) shown and I acknowledge that:

- i) The information furnished is true and correct;
- ii) The preference points claimed are in accordance with the General Conditions indicated in paragraph 1 of this form;
- i) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 4.2, the contractor may be required to furnish documentary proof to the satisfaction of the organ of state that the claims are correct;
- iv) If the specific goals have been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the organ of state may, in addition to any other remedy it may have –
 - (a) disqualify the person from the tendering process;
 - (b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
 - (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favorable arrangements due to such cancellation;
 - (d) recommend that the tenderer or contractor, its shareholders and directors, or only the

shareholders and directors who acted on a fraudulent basis, be restricted from obtaining business from any organ of state for a period not exceeding 10years, after the *audit*.

- (e) *alterampartem* (hear the other side) rule has been applied; and
- (f) forwardthematterfor criminal prosecution, if deemed necessary.

SIGNATURE(S) OF TENDERER(S).....

SURNAME AND NAME.....

DATE:

ADDRESS:

.....