

Clarification to Tenderers

Questions received during Briefing meeting (MS Teams chat)

Question:1

Will Targeted Enterprises be compulsory at this stage?

Answer:

No. Targeted Enterprises or subcontracting is not a mandatory requirement of these tenders.

Question:2

With regards to Form B6: Who completes a TE's Form, the Main Consultant or the PM?

Answer:

The TE should attach the original CIDB PSP Annex 1 or Reference letter issued to the Main Consultant with a supplementary letter from the Main Consultant confirming the role which the TE fulfilled on that specific project.

Question:3

Please explain how the submission of a Payslip of the proposed Key Persons are relative to these tenders? My Key Person has not given consent to supply his Payslip for tendering purposes as this is highly confidential info. Tenders will be evaluated by a lot of persons and this is not the kind of info that is to be shared. This info will be captured on ITIS but how is it relevant to tender submission?

Answer:

The three (3) months' payslips are intended to verify information relating to the proposed Key Persons, such as current permanent employment, and whether the person is formally contracted to the tenderer for purposes of the submission and evaluation.

Should the Key Person be concerned about the sensitive values in the payslip, a redacted version of the payslip can be provided with salary amounts, deductions, and banking information blacked out.

Question:4

Could you please confirm whether a Targeted Enterprise (TE) is a mandatory requirement for these tenders? If a TE is required, should the completed TE documentation (including the applicable A Forms) be submitted together with the bid at tender closing?

Answer:

Refer to Question 1.

Question:5

1. Zero rates are not allowed in terms of the Tender. It is further stated that the Tenderer can be considered non-responsive if they price too low. What is considered too low and how is this determined?

2. The CE Duties entails a weekly road condition report updates (see Tender C3.5.3 (a) CE Function), but allowance is only made for being on Site every two weeks. Is CE Required on Site on a weekly basis or bi-weekly basis? Please clarify.

Answer:

1. As part of the evaluation process, refer to Book 1, Clause C3.9, and Book 3 Clause C2.1.10 Pricing instructions for the process to be followed to determine unbalanced rates. Based on the payment specification, the Employer can determine the minimum effort/ cost required to fulfil a specific responsibility and based on that, determine whether a rate is considered unduly low.
 2. As per Book 3, Clause C3.5.3 (d) Monthly Technical and Site meetings, the CE is required to visit the site twice monthly on separate occasions. Furthermore, the reference to frequency as per Book 3 Clause C3.5.3 (a) xxi, refers to the supervision methodology that must be provided by the CE.
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Question:6

When is batch 2 & 3 coming out to tender?

Answer:

With reference to the Western Cape and Northern Cape RRM consultant tenders, Batch 2 is planned for advertising on Friday, 31 July 2026 and Batch 3 a week or 2 thereafter. Please consult the SANRAL website to obtain updates on tenders.

Question:7

Is there a Certificate of Tenderer's briefing that needs to be completed and returned for the Compulsory Clarification Meeting?

Answer:

No, there is not a Certificate of Tenderer's briefing form that needs to be completed with the tender submission.

Question:8

Can you use the personnel for all the tender biddings? also does the tender documents require a CIDB?

Answer:

The CE and Alt. CE can be used for multiple submissions, but the limitation on appointments (6 concurrent RRM projects) should be noted.

The CIDB question is vague; however, no CIDB grading is required for a consultant engineering tender submission, although CIDB Annex 1 and 4 Forms may be submitted for Past Performance where relevant.

Question:9

Can you sent all tender documents sent too our email address please

Answer:

All the tender documents are available on the SANRAL website and eTenders. If there are any technical issues, please contact ProcurementWR7@sanral.co.za

Question:10

The Reference letter from the PM on current or previous project does it need to be completed on the excel spreadsheet or should they give us a letter and we only include the PDF as supporting document or both?

Especially the northern cape

Answer:

The spreadsheet reference letter should be used as a template to be completed. Thereafter, a signed PDF copy of the issued letter should be included as supporting documentation and the rating achieved captured in the technical submission spreadsheet.

Question:11

Good day,

Are all key persons mandatory at tendering stage 2. If the assistant CE is not permanent, are we going to get disqualified ? 3. Can the tender Document be completed and signed Electronically?

Answer:

Only the CE is mandatory at key person at tender stage. All other key personnel are required at contract commencement and in preparation of the site supervision stage.

Please refer to tender submission Book 1, Clause C2.13 – submitting a tender offer. Refer also to Part T2.1. There is no specific reference to electronic signature, however tenderers need to familiarise themselves with requirements of the various returnable information.

Question:12

Good day,

Please confirm whether periodic maintenance and strengthening projects will be considered relevant experience for RRM contracts.

Thank you.

Answer:

Yes, the following matrix is applicable

RRM				
		1	2	3
Experience	Project type	RRM - CE	RRM - RM/ARM	
	NONE			
	RRM	5	5	
	MO/MA (Excl. RRM)	5	3	
	MP/MS	5	3	
	DS	5	2	
	DI	5	2	
	DN	5	2	
	CD	5	4	

Question:13

Must documents be complete by hand or can we type in the pdf. 2. will the presentation is not in the download pack where can we find it

Answer:

The tenderer to familiarise themselves with the requirements. Some of the returnable information can be completed electronically unless stated otherwise.

The briefing meeting presentation will be issued as part of Addendum 1.

Question:14

Where can we get a list of the attendance register? or are we not allowed to asked for a copy?

Answer:

The minutes of the tender briefing session and addenda will be emailed.

Question:15**Past Performance Requirements**

Kindly confirm whether past performance for **Emergency Works** and **Rehabilitation Projects** may be included to satisfy the experience requirements, or whether the requirement is strictly limited to **Routine Road Maintenance (RRM)** projects only.

Answer:

Yes, the following matrix is applicable

RRM				
		1	2	3
Experience	Project type		RRM - CE	RRM - RM/ARM
	NONE			
	RRM		5	5
	MO/MA (Excl. RRM)		5	3
	MP/MS		5	3
	DS		5	2
	DI		5	2
	DN		5	2
	CD		5	4

Question:16

Please clarify the supporting docs for the CE (payslips, etc.), which should reflect 3 months prior to tender submission. We have employed an alternative CE who starts 1 August 2026 with our company. Does that mean we will not be able to use them?

Answer:

Refer to question three (3). The Alternate CE is evaluated the same as the CE if the CE is overcommitted.

Question:17

If a bidder is successful on multiple bids, can SANRAL limit the successful bidder to only 1 project??

Answer:

In terms of the T1.2 Tender Data, clause number C.3.11 Evaluation of tender offers, key person (Contract Engineer) will be limited to participate in a maximum number of 6 (six) Routine Road maintenance contracts.

Question:18

So any experience in built environment is fine. It should not necessarily road routine experience

Answer:

Yes, the following matrix is applicable

RRM				
		1	2	3
Experience	Project type	RRM - CE	RRM - RM/ARM	
	NONE			
	RRM	5	5	
	MO/MA (Excl. RRM)	5	3	
	MP/MS	5	3	
	DS	5	2	
	DI	5	2	
	DN	5	2	
	CD	5	4	

Question:19

What happened to the eligibility being for EME and QSE only?

Answer:

Refer to Book 1, Clause C.2.1 Eligibility, EME/ QSE is not part of the eligibility criteria.

Question:20

Is Work plan appropriateness relevant for RRM?

Answer:

Refer to Book 1, section T1.2 Tender Data, Clause C.3.11

Question:21

Is letter of intent from insurance service provider acceptable?

Answer:

Yes, but it will be a condition of the letter of acceptance to have the necessary minimum insurances in place, in the required time.

Question:22

Is the minimum months for employment 3 for the CE, considering that 3 payslips are required?
What happens in the case that the CE has only been in the tenderer's employ for one month

What supporting documents (proof) will be required if the CE is the director of the company?

Answer:

Refer to Tender Data clause C3.11. Yes, and key person will not be considered further.

Question:23

Are reference letters acceptable for the projects whose completion dates were extended?

Further to an earlier query raised, kindly confirm if the CE is the director of the company and noted on the CK registration docs, etc. Do you still require the proof of employment, i.e. payslips, UIF, proof of payment?

Answer:

Refer to Explanation of RRM Scoring Past Performance and Returnable Form B6 Past Performance.

In the event that the initial RRM contract duration was extended, CIDB Annexure 4: PSP Performance Report (not older than 6 months prior to tender close) should be submitted. Therefore, reference letters will not be acceptable.

Refer to Tender Data clause C3.11. The relevant supporting is a requirement.

Question:24

Where can I get a copy of the presentation? please

Answer:

A copy of the presentation will be circulated with the minutes of the tender clarification meeting as part of Addendum 1.

Email Questions

Question:25

SANRAL N.010-058-2026/1F: Request for Clarification

1. May we please request clarification on the following:

Answer:

Nothing to comment on.

2. T1.2 Tender Data

On page T-8 under Clause C.2.1.1(a) reference is made to “...., which is dealt with under Tender Data C3.13(k).”

It appears as if there is no C3.13(k).

In the first sentence of Clause C.3.13 on page T-15 reference is made to “.... as well as the following additional Clauses C.3.13(g) to (l)”

It appears as if Clauses C.3.13(g) to (l) have been omitted.

Answer:

If required, project specific questions will be answered under the relevant addendum.

3. Clarification Meeting

It was mentioned in the Clarification Meeting that the preparation of Tender Documents will not be required under the Scope of Works.

May we please request that you confirm whether this is correct and that the Pricing Schedule be adjusted accordingly.

Answer:

Part C3.3 Tender Documentation under measurement and payment outlines the requirements for preparation of tender documents, the unit of tender is lump sum. The service provider may be requested to compile a tender document at the beginning of the contract or at the end of the contract for the Works contract to be administered by another Service Provider. There is therefore no need to adjust the pricing schedule.

Question:26

Book 2 of 3 and Book 3 of 3

Both Book 2 of 3 and Book 3 of 3 is for SANRAL N.010-058-2026/1F.

May we please request Book 2 of 3 and Book 3 of 3 for SANRAL N.008-068-2026/1F.

Answer:

Project specific questions will be answered in a separate addendum 1.

Question:27

I attended the clarification meeting today, 28-07-26. Could you please provide with the screen shots of all the locality slides presented at the meeting as some of the information in books 2 was missing. Your valued assistance in this matter is greatly appreciated

Answer:

Project specific questions will be answered in a separate addendum 1.

Question:27

Kindly confirm if Batch 1 is a 2 envelope (Technical and Financial) submission or combined 1 envelope submission.

Also, if an Alternate Contracts Engineer and Assistant Contracts Engineer are the same (there was some confusion in the briefing with regards to these terms).

Answer:

In terms of clause C.1.6.3 the two (2) envelope system is not applicable. In terms of clause C3.1.10 Personnel Requirements, the Contract Engineer minimum relevant experience (years)

is 10 (ten) years and the Assistant Contract Engineer should have a minimum relevant experience of less than 10 years' experience.

Question 27

We kindly request clarification on the following aspects of the tender documents:

No.	Subject	Query / Clarification
1	Prescribed insurance cover	Clause 5.4 of the Contract Data specifies the required Professional Indemnity, General Public Liability and Third-Party Liability cover limits. Please confirm whether a tenderer whose current insurance limits are lower than the prescribed limits may increase its cover to the required levels upon successful award, or whether the prescribed cover must already be increased and in place at the tender closing date. Answer: it will be a condition of the award in the letter of acceptance to have the necessary minimum insurances, within the required time.
2	RRM experience evaluation matrix	The explanation of the technical evaluation refers to an applicable RRM matrix for assessing project-type relevance and indicates that the comprehensive matrices are contained in the Consultant Technical Submission Spreadsheet. Please confirm whether the applicable RRM project-experience matrix has been omitted from Book 1 and/or the electronic returnable schedules provided and, if so, whether it will be issued to tenderers. Answer: Refer to Question 12.
3	Eligibility of a special maintenance project for Annexure 4	Our company is appointed as the consulting engineer on a SANRAL Western Region special maintenance project that was not completed within the original contract period due to Contractor non-performance. The Works were due to reach Taking-Over in September 2024, and we continued providing contract administration services until the Contractor was terminated in May 2025, approximately 8 months after the original completion date. The termination arose from the Contractor's non-performance and was not attributable to the Consulting Engineer/Service Provider.

		Form B6 provides for submission of a CIDB Annexure 4 PSP Performance Report for a project with an extended completion date. Please confirm whether Annexure 4 may be submitted for this project in the circumstances outlined above. Alternatively, please confirm whether Annexure 4 and the associated past-performance assessment apply strictly to existing/current Routine Road Maintenance contracts. Answer: Annexure 4 PSP Report may be submitted for this project in the circumstance outlined substantiated with supporting evidence.
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Question:28

Unable to Access the Saturday 10:00 Briefing Meeting X.005-133-2026_1F (email received at 11h43 including a screen shot)

Answer:

A Microsoft Teams meeting invite was included in Book 1.

Question:29

We wish to inform you that we experienced technical difficulties while attempting to join the compulsory briefing session for the following tenders:

- CONTRACT SANRAL N.010-058-2026/1F
- CONTRACT SANRAL N.001-079-2026/1F
- CONTRACT SANRAL N.010-058-2026/1F
- CONTRACT SANRAL N.007-014-2026/1F
- CONTRACT SANRAL R.382-012-2023/1RF

Despite our efforts to connect on time, we were unfortunately unable to access the meeting due to the technical error.

We sincerely apologise for the inconvenience and kindly request your guidance on whether any alternative arrangements can be made

Answer:

Refer to Question 28

Question:30

CONTRACT SANRAL: X.005-138-2026/1F & N.010-058-2026/1F

The attached tender documents, namely Book 3 of 3, are for CONTRACT SANRAL N.010-058-2026/1F and not for the above-mentioned tenders. Kindly provide the correct Book 3 of 3 for the above-mentioned tenders.

Answer:

The answer will be dealt with in project specific addendum 1.

Question:31

May we please get Briefing Link for Briefings happening now at 10AM, we are struggling (Email sent at 10h02 on 28/07/2026)

Answer:

See answer to question 28.

Question:32

SANRAL N.010-058-2026/1F: Request for Clarification - CIDB Annexure 4 : PSP Performance Report

1. The following is indicated under Notes to Tenderer No. 3 on Form B6:

FORM B6: PAST PERFORMANCE EXPERIENCE

Notes to Tenderer:

1. The tenderer is required to submit evidence of past performance for 3 (three) projects of similar scope *i.e. routine road maintenance*, completed by the tenderer in the last 10 (ten) years.
2. Evidence of past performance can be in the form of the following:

- * CIDB Annexure 1: PSP Performance Report
- * Reference letters from Client or Client's representative (see template below)

Performance reports and Reference letters should be signed by all relevant parties.

3. In the event that the initial contract duration was extended, the original contractual completion date shall be regarded as the project completion date for evaluation purposes.

For projects which falls in this category, the tenderer shall submit the following:

*CIDB Annexure 4: PSP Performance Report (The Tenderer shall submit the latest CIDB: Annex 4, which shall not be older than 6 months prior to the tender close)

*Letter of extension of the works contract indicating the original completion date and the extended completion date.

2. We notice that CIDB Annexure 1 forms part of the spreadsheet, but no CIDB Annexure 4 is included.
3. May we please enquire whether the CIDB Annexure 4 will also be included in the spreadsheet?
4. This will ensure that the latest and correct CIDB Annexure 4 are used.

Answer:

The answer will be dealt with under project specific addendum 1.

Question:33

I was just hoping to find out whether a construction tender will be issued soon or if the project is still in the early design phase?

Answer:

The construction tender will be issued soon.

Question:34

We refer to the Key Persons requirements which state that the proposed candidate must be a permanent staff member of the tenderer and that proof in the form of salary slips, PAYE, UIF and Skills Development Levy payments for the last three months must be submitted.

Kindly clarify how the Tenderer should demonstrate compliance where the proposed Key Person is a **director** of the company who is actively involved in the business and employed on a permanent basis but is remunerated through director's remuneration and/or a share of profits/dividends rather than a monthly salary. As a result, salary slips and associated PAYE/UIF records may not be available.

Please confirm whether alternative documentation, such as CIPC records reflecting directorship, shareholder agreements, dividend records, director remuneration schedules, tax documentation, or any other acceptable proof of permanent employment and involvement in the company, may be submitted in lieu of salary slips and PAYE/UIF records.

Answer:

See answer to question 3

Question:35

I have the following questions regarding the tender:

1. Can the same key personell (Contracts Engineer) tender with more than one company?

Answer:

Refer to Tender Data clause C.3.11 Evaluation of tender offers, the Contract Engineer shall be a permanent staff member of the tenderer.

2. If I am a contracts engineer on a current RRM contract that has been ongoing for the past 5 years due to multiple extensions, will this project count towards points on the functionality or will only completed projects be allowed. This is being allowed for the company's past performance, but will it be allowed for the contract engineer on these projects?

Answer:

Yes, experience on an existing contract can count for a CE experience. The dates should be listed from the project start date to the tender closing date and not the project end date, as experience in the future cannot be claimed.

3. Will proof of an in-house quality management system be required to be submitted for the points?

Answer:

Yes, proof of an in-house quality management system must be provided.

4. Must proof of qualifications be certified?

Answer:

Yes, certified qualifications must be provided.

5. Can I complete all returnables electronically

Answer:

Please refer to tender submission Book 1, Clause C2.13 – submitting a tender offer. Refer also to Part T2.1. There is no specific reference to electronic signature, but tenderers need to familiarise themselves with requirements of the various returnable forms

6. Can I sign all returnable electronically or do you need us to print and sign in black ink?

Answer:

Please refer to tender submission Book 1, Clause C2.13 – submitting a tender offer. Refer also to Part T2.1. There is no specific reference to electronic signature, but tenderers need to familiarise themselves with requirements of the various returnable forms

7. Must each page be initialled or is a signature where indicated sufficient?

Answer:

A signature where indicated will be sufficient

8. On the tender notice it says that the design and construction document must be completed by October 2026, however in the scope of work it says we will be appointed in October 2026

Answer:

This question will be answered under project specific addendum 1.

9. How come assistant contracts engineer experience is not counted towards functionality points, this puts former TE's at a disadvantage?

Answer:

Refer to Question 12.

10. Will Project Leader Experience count towards functionality points?

Answer:

Refer to Question 12

11. Our insurance is currently below the required amount, but we are willing to increase the amount should we be awarded the contract. Increasing it before the tender will come at a cost. Will it be acceptable to use a letter of intent from our insurer confirming our current cover and our commitment to increase the insurance should we be awarded the contract?

Answer:

Refer to Question 27.

12. If no alternate contract engineer is provided at tender closure, will we be contacted after the fact for one if we say are in line for more than 6 tenders or will we be disqualified due to no submission?

Answer:

Refer to Tender Data clause C3.11. If no alternate CE is provided at time of tender, a tenderer will not be approached to supply additional information, and it is presumed that no more than 6 tenders can be awarded to any single CE and the tenderer is satisfied to only be awarded a maximum of 6 RRM contracts.

New Questions from emails submitted to ProcurementWR7

36. N.008-068-2026/1F: Request for Clarification on Tender Requirements

This email is reference to the tender : NRA 2026/0335

CONTRACT SANRAL: N.008-068-2026/1F: CONSULTING ENGINEERING SERVICES FOR THE ROUTINE ROAD MAINTENANCE OF NATIONAL ROUTE 8 SECTIONS 6 TO 8 BETWEEN ROOISAND (KM 8.18) AND VAAL RIVER (KM 36.69)

We would like to kindly request clarification on the following aspects of the tender document:

1. Under Clause C3.1.10 – Minimum Requirements for the Contracts Engineer, is the required relevant experience calculated from the date the individual obtained their qualification, or from the date they obtained their professional registration?
2. The tender document indicates a project value of R150 million. Does this mean that the company's previous project experience must also consist of projects with values of approximately R150 million or higher?

Answer:

The questions will be answered under project specific addendum 1.

37. CONTRACT SANRAL N.010-058-2026/1F

Please be advised that **C1.2.3 CONTRACT DATA - INFORMATION PROVIDED BY THE TENDERER** is missing.

Answer:

The questions will be answered under project specific addendum 1.

38. Issues On X.005-138-2026_1F - RRM Tender Document Book 2&3 and N.008-068-2026_1F Book 2&3 RRM Consulting Engineers Tender Document

Please see attached Book 2&3 of Tender X.005-138-2026_1F.

The contract number throughout this document speaks to a different number being CONTRACT SANRAL N.010-058-2026/1F and not as it should read for CONTRACT SANRAL: X.005-138-2026/1F.

The same applies to Book 2&3 of Tender N.008-068-2026_1F also reflecting CONTRACT SANRAL N.010-058-2026/1F throughout the document

Answer:

The questions will be answered under project specific addendum 1.

39. Please see attached Book 2&3 of Tender N007-014-2026_1F pages 37 to 39 it would seem this document was not finalised as comments are still visible as shown below.

Kindly advise if we must still use this document as is?

the deliverable became due, subject to a maximum of 10% of the Contract Value.

3.14 The programme shall be submitted within 14 days of the award of the Contract.

5.4 The Service Provider is required to provide the Service with all reasonable care, diligence and skill in accordance with generally accepted professional techniques and standards.

The Service Provider is required to provide the following insurances:

Commented [AD3]: numbering

Commented [AD4]: numbering

5.5 The Service Provider is required to obtain the Employer's prior approval in writing before taking any of the following actions:

1. Appointing Key Persons not listed by name in the Contract Data.
2. Appointing Sub-contractors for the performance of any part of the Service.
3. Expending any Provisional Sum in the Contract or Works Contract.
4. Authorising any work under a Works Authorisation for the Works Contract.
5. Over-expenditure on the Works Contract.
6. Changing the scope of work for the Works Contract.
7. Acceptance of sub-standard work under the Works Contract.
8. All aspects requiring the Employers approval in terms of SANRAL's Works Manual.
9. Making statements to the media regarding the project.

5.9 The provision of a Performance Guarantee will not be required under this Contract.

Commented [AD5]: What is this?

Commented [AD6]: What is this?

Answer:

The final document will be excluding the comments and will be re uploaded as part of the project specific addendum 1.

40. Please be advised that the RRM Consultant Tender - Technical Submission R.382-012-2023/1RF does not open.

Answer:

The Excel file will be included as part of the project specific addendum 1.