

CALL FOR PROPOSAL DUBE TRADEPORT CORPORATION

CALL FOR PROPOSAL (CFP) FOR THE LEASING AND OPERATION OF GREENHOUSE AND PACKHOUSE FACILITIES IN THE DUBE AGRIZONE

REF: DTP/CFP/05/AZ/01/2023

Dube TradePort Corporation (DTPC) was created as a provincial public entity to develop Dube TradePort. Refer to www.dubetradeport.co.za for more information on DTPC.

Dube TradePort has various greenhouses and packhouses for the production and packaging of horticultural products. This is an invitation to independent prospective operators to submit proposals for leasing and operation of two (2) separate, 4 (Four) hectare glass greenhouses (with associated packhouses) known as Block A and Block D at Dube AgriZone.

In keeping with its approach of providing world class facilities and infrastructure, DTPC wishes to invite interested companies who may wish to lease and operate the facilities to submit proposals to DTPC.

DTPC will evaluate all proposals within a set timeframe and successful companies will be subjected to a due diligence process. If the proposals are accepted and a positive outcome of the due diligence process is achieved, DTPC will then enter into lease negotiations with either a single prospective operator for both facilities; or negotiate each facility with an independent prospective operator.

DTPC wishes to enter into a market-related lease agreement with the successful operator(s) for the Leasing and Operation of the Greenhouse and Packhouse facilities for a period of approximately 5 (Five) years.

EVALUATION OF PROPOSALS

All proposals will be evaluated in various stages i.e. compliance, functionality, and due diligence, thereafter all responsive proposals will be evaluated in accordance with the PPPFA regulations, 2022 using the 80/20 preference points system.

The 20 preference points (Specific Goals) will be allocated to the following goals as included in the call for proposal document:

Preference goal	Points allocation
51% Ownership by black people	10
The creation of new jobs or the intensification of labour absorption	10

REQUESTS FOR DOCUMENTS

Request for documents will be allowed **from 16 May 2024 up until suitable proposals are received by DTPC.**

Documents may be requested during the weekdays (Mon – Fri) between 08h30 and 16h00. Requests for documents must be submitted via e-mail and all documents will be issued via e-mail. No physical collection of documents is required.

BRIEFING SESSION

A **NON-COMPULSORY**, but recommended, **briefing session meeting (Virtual)** for respondents, who have requested the CFP during the collection period, will be held via Microsoft Teams on **24 MAY 2024 at 11:00**. The briefing session is not compulsory but will provide CFP respondents with an opportunity to obtain clarity on certain aspects of the CFP process as set out in the CFP document.

A **NON-COMPULSORY site inspection** has been scheduled for the **31 May 2024 at 11:00am** for any interested parties and this will also be arranged should any prospective operator be interested to view the facility outside the scheduled date.

ENQUIRIES

All enquiries and requests for document should be directed to:
tenders@dubetradeport.co.za

CLOSING DATE & TIME FOR SUBMITTING RESPONSES

Proposals for the **Leasing and Operation of Greenhouse and Packhouse Facilities in the Dube AgriZone** must be submitted at the **DTPC** offices on or before **15H00**, South African time on **19 June 2024** to qualify for the evaluations. Further round of assessments will be conducted after the completion of the first set of submissions, if there are no successful proposals received.

Documents should be clearly marked "CALL FOR PROPOSALS FOR THE **LEASING AND OPERATION OF GREENHOUSE AND PACKHOUSE FACILITIES IN THE DUBE AGRIZONE**"
