



GAUTENG PROVINCE
PROVINCIAL TREASURY
REPUBLIC OF SOUTH AFRICA

Provincial Supply Chain Management

Price Schedule - Goods

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Bidder Name

Bid No

NOTE: If the information required regarding each item cannot be inserted in the space provided on either page 1, 2 or 3 of this form, additional information may be attached to this form.

The goods / services are therefore required by the Customer Department / Institution, as indicated on RFP 01.

CONDITIONS

1. All goods or services purchased will be subject to General Conditions of Contract.
2. All prices quoted must be inclusive of Value Added Tax (VAT) and prices must be quoted in South African currency.
3. In case of goods all delivery and/or railage charges must be included in the offered price(s) and goods must be delivered to the address indicated on RFP 01.
4. All delivery lead times submitted must be firm.
5. Firm prices, being prices deemed to be fixed prices, which are only subject to the following statutory changes, namely VAT and any levy related to customs and excise, are preferred to variable prices.
6. In case of bidding a price(s) subject to variance, please supply full details by completing RFP 07.
7. If an estimated quantity is called for, no guarantee is given that this or any quantity will be bought by GPG.

PRICING

ITEM NO	ESTIMATED QUANTITY	DESCRIPTION	UNIT OF MEASURE

PRICE PER UNIT OF MEASURE (including VAT) *

R

(Refer to par. 16 of RFP 03 and condition no 3 on RFP 06 page 1 of 3: in case of goods, all delivery and/or railage costs must be included in the offered price*.)

How many days from the Closing Date of the Bid is the offer valid?

DELIVERY

TIME REQUIRED FOR DELIVERY AFTER RECEIPT OF ORDER (PLEASE STATE IN HOURS, DAYS, WEEKS OR MONTHS)					
Is the delivery period(s) per item firm? (Also see condition no 4 on RFP 06 page 1 of 3)		Y		N	

MODEL, SPECIFICATION AND GUARANTEE

Brand and model		Is the offer strictly to specification?	Y		N	
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(For specification – see RPF 05)

If not to specification, state deviation

GAURANTEE



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Are the goods/services guaranteed?	Y		N	
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(Also see warranty requirements as required in terms of par. 15 of the General Conditions of Contract)

If a specific guarantee is required in the RFP specification, are the goods/services ACCORDINGLY guaranteed?	Y		N	
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(For specification – see RPF 05)

MANUFACTURING (in case of goods)

Country of manufacture		Is the bidder the manufacturer of the item?	Y		N	
If not, is a Letter of Supply from the relevant manufacturer(s) attached, confirming firm supply arrangement(s)?			Y		N	

The said manufacturer/company/supplier must confirm that it has familiarised itself with:

- o the item description;
- o specifications; and
- o bid conditions.

If the bid consist of more than one item, it should be clearly indicated in respect of which item(s) the supportive letter has been issued. Failure to submit the Letter of Supply document may invalidate the bid.

Is the bidder the accredited representative in the RSA of the manufacturer of the goods offered? (Also see RPF 01 – page 2)	Y		N	
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Indicate names and addresses of the factories where the goods will be manufactured/inspected?

SITE INFORMATION			
Factory Name		Physical Address	
Factory Name		Physical Address	
Factory Name		Physical Address	

PHYSICAL ASSETS / EQUIPMENT (in case of goods)

What is the address in the RSA where the goods on bid, of the type offered by you may be inspected, preferably under working conditions?

What is the approximate value of spares carried in stock in the RSA for this particular make and model of equipment?	R
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At what address(es) is/are these spares held in stock?

What facilities exist for servicing / maintenance of the equipment offered?

Where (at which address) are these servicing / maintenance facilities available?

IMPORTATION (in case of goods)

NOTE: The under mentioned information must be furnished where the offered price may be affected by the fluctuation in the Rate of Exchange.

(Also ensure that RFP 07 (Non-Firm Prices per item) is completed.)

Is a special import permit required?	Y		N		If only a general import permit is required, indicate your import permit number.	
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Please state the amount in foreign currency in respect of each item, which will be remitted abroad.	R
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At what stage will the amount be remitted abroad?	
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State the Rate(s) of Exchange applied in the conversion of this amount to South African currency.					
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SIGNATURE OF BIDDER		DATE	
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PRICING SCHEDULE: GT/GDH/035/2024. SUPPLY AND DELIVERY OF COCHLEAR IMPLANTS AND SPEECH PROCESOR																		
									PROVIDE A COST BREAKDOWN AS A PERCENTAGE OF TOTAL UNIT PRICE								IS PRODUCT IMPORTED OR MANUFACTURED LOCALLY?	
									BREAKDOWN (PER ITEM)						RULING DATE			
ITEM NO	SAP NO	ITEM DESCRIPTION	UNIT OF MEASURE	TENDER PRICE/UNIT	STATE PACKAGING /BOX QUANTITY	BRAND	LEAD TIME (DAYS)	COMPLY YES / NO	DIRECT MATEIRAL: % IMPORTED	DIRECT MATERIAL: % LOCAL CONTENT	%DIRECT LABOUR	% TRANS PORT	% OTHER OVERHEADS AND %PROFITS	%TOTAL	RATE OF EXCHANG E	ADJUSTMENT FREQUENCY	IMPORTED	LOCALLY MANUFAC TURED
COCHLEAR IMPLANT																		
1	New	Cochlear implant system including: sound processor; cochlear implant and electrode array; and sound processor kit. Implant and electrode array with a minimum of 12 electrodes with a range of electrode options for different patient anatomy available at no additional cost; ability to conduct telemetry measurements and objective evoked potential measures, and integrity testing to determine the status of potentially non-functional implants; MRI compatibility for 3 Tesla with magnet in situ. Sound processor kit to comprise of a minimum of: one sound processing unit with the option of both omnidirectional and directional microphones, battery modules; battery charger; a range of magnet strength options; coil and coil cable to connect sound processor to coil if required for sound processor, microphone protection covers; an electronic device dry and store kit; an activity/everyday case; tamperproof locks and indicator lights for paediatric patients; datalogging; FM system compatibility. Sound processor to be available in a range of colours and wearing options, including paediatric configurations and to include: automatic auditory scene classifier; water resistance rating of IP57 for temporary emersion and an option of accessories to allow for IP68 for full emersion. Kit to include an FM system or equivalent for listening in challenging listening conditions The kit is to include sufficient spare coils, cables and rechargeable batteries to sustain an average patient for 3 years (without requiring additional batteries, microphone protectors or parts). Processor must have reliability reporting and manufacturer certification (as per submitted requirements), a 3-year warranty on sound processor, minimum 1-year warranty on parts and maintenance plan to support	Per kit															

ITEM NO	SAP NO	ITEM DESCRIPTION	UNIT OF MEASURE	TENDER PRICE/UNIT	STATE PACKAGING /BOX QUANTITY	BRAND	LEAD TIME (DAYS)	COMPLY YES / NO	DIRECT MATEIRAL: % IMPORTED	DIRECT MATERIAL: % LOCAL CONTENT	%DIRECT LABOUR	% TRANS PORT	% OTHER OVERHEADS AND %PROFITS	%TOTA L	RATE OF EXCHANG E	ADJUSTMENT FREQUENCY	IMPORTED	LOCALLY MANUFAC TURED
2	New	Cochlear implant sound processor upgrade kit compatible with all cochlear implants and electrode arrays awarded on the tender as well as all previous devices issued in South Africa over the past 20 years. Sound processor kit to comprise of a minimum of: one sound processing unit with the option of both omnidirectional and directional microphones, battery modules; battery charger; a range of magnet strength options; coil and coil cable to connect sound processor to coil if required for sound processor, microphone protection covers; an electronic device dry and store kit; an activity/everyday case; tamperproof locks and indicator lights for paediatric patients; datalogging; FM system compatibility. Sound processor to be available in a range of colours and wearing options, including paediatric configurations and to include: automatic auditory scene classifier; water resistance rating of IP57 for temporary emersion and an option of accessories to allow for IP68 for full emersion. Kit to include an FM system or equivalent for listening in challenging listening conditions. The kit is to include sufficient spare coils, cables and rechargeable batteries to sustain an average patient for 3 years (without requiring additional batteries microphone protectors or parts). Processor must have reliability reporting and manufacturer certification (as per submitted requirements), a 3-year warranty on sound processor, minimum 1-year warranty on parts and maintenance plan to support	Per kit															
3	New	with all cochlear implants and electrode arrays awarded on the tender as well as all previous devices issued in South Africa over the past 20 years. Sound processor to include one sound processing unit with the option of both omnidirectional and directional microphones; datalogging; FM system compatibility. Sound processor to be available in a range of colours and wearing options, including paediatric configurations and to include: automatic auditory scene classifier; water resistance rating of IP57 for temporary emersion and an option of accessories to allow for IP68 for full emersion. Processor must have reliability reporting and manufacturer certification (as per submitted requirements), a 3-year warranty on sound processor, minimum 1-year warranty on parts and maintenance plan to support patients with repairs and consumables.	Each															
4	New	Cochlear implant and electrode array with a minimum of 12 electrodes with a range of options for different patient anatomy available at no additional cost; ability to conduct telemetry measurements to assess device functioning, including integrity testing of to determine the status of potentially non-functional implants; objective evoked potential measures; MRI compatibility for 3 Tesla with magnet in situ. Compatible with all sound processors awarded as well as all sound processors issued in South Africa over the past 5 years.	Each															
5	New	Cochlear implant sound processor rechargeable battery module compatible with all sound processors awarded on the tender as well as all previous devices issued within South Africa over the past 5 years, available in a range of colours including black, brown and beige.	Each															
6	New	Cochlear implant sound processor disposable battery holder compatible with all sound processors awarded on the tender as well as all previous devices issued within South Africa over the past 5 years, available in a range of colours including black, brown and beige.	Each															
7	New	Cochlear implant sound processor disposable battery rack compatible with all sound processors awarded on the tender as well as all previous devices issued within South Africa over the past 5 years, available in a range of colours including black, brown and beige.	Each															
8	New	Cochlear implant coils and cables compatible with all sound processors awarded on the tender as well as all previous devices issued within South Africa over the past 5 years available in a range of colours including black, brown and beige.	Each															
9	New	Magnets compatible with all cochlear implant sound processors awarded on the tender as well as all previous devices issued within South Africa over the past 5 years available in a range of strength options for retention and a range of colours including black, brown and beige.	Each															

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10	New	Magnet insertion tool compatible with all cochlear implant sound processors awarded on the tender as well as all previous devices issued within South Africa over the past 5 years	Each															
11	New	Earhooks for retention of cochlear implant so+C41und processor on the ear, compatible with all sound processors awarded on the tender as well as all previous devices issued within South Africa over the past 5 years and in a range of sizes from infant to adult	Each															
12	New	Charger for sound processor rechargeable battery compatible with all cochlear implant sound processors awarded on the tender as well as all previous devices issued within South Africa over the past 5 years	Each															
13	New	Remote control device to allow for control of cochlear implant sound processor, include volume and programme controls, compatible with all sound processors awarded on the tender as well as all previous devices issued within South Africa over the past 5 years	Each															
14	New	Waterproof cover to allow cochlear implant sound processor to be submerged in water with a minimum IP68 rating compatible with all sound processors awarded on the tender as well as all previous devices issued within South Africa over the past 5 years	Each															
15	New	Retention device for cochlear implant sound processor - to secure sound processor on the ear to prevent damage to or loss of processor, compatible with all awarded sound processors and those in circulation over the past 5 years	Each															
16	New	Retention device for cochlear implant sound processor - to secure sound processor to the head or hair to prevent damage to or loss of processor, compatible with all awarded sound processors and those in circulation over the past 5 years	Each															
17	New	Battery charger set with charger and cable compatible with all cochlear implant sound processors awarded on the tender as well as all previous devices issued within South Africa over the past 5 years	Each															
18	New	Battery charger compatible with all cochlear implant sound processors awarded on the tender as well as all previous devices issued within South Africa over the past 5 years	Each															
19	New	Battery charger cable compatible with all cochlear implant sound processors awarded on the tender as well as all previous devices issued within South Africa over the past 5 years	Each															
20	New	Portable battery charging cable in the event of inability to charge via electricity compatible with all cochlear implant sound processors awarded on the tender as well as all previous devices issued within South Africa over the past 5 year	Each															
21	New	Power bank for charging cochlear implant sound processor in the event of inability to charge via electricity	Each															
22	New	Electronic drying kit for cochlear implant sound processor	Each															
23	New	Additional parts required for functioning of all cochlear implant sound processors awarded on the tender as well as all previous devices issued within South Africa over the past 5 years	Each															
24	New	Dessicant drying bricks for electronic drying kit for maintenance of cochlear implant sound processors	Pack of three															
25	New	Batteries for cochlear implant, 1.4V premium, disposable, pack of 60 batteries - must explicitly state compatibility with cochlear implants	Per box of 60															
26	New	Microphone cover protectors compatible with all cochlear implant sound processors awarded on the tender as well as all previous devices issued within South Africa over the past 5 years	Per pack															
27	New	Monitor earphones to allow for daily monitoring of microphone and processor functioning for paediatric patients, compatible with all cochlear implant sound processors awarded on the tender as well as all previous devices issued within South Africa over the past 5 years.	Each															

ITEM NO	SAP NO	ITEM DESCRIPTION	UNIT OF MEASURE	TENDER PRICE/UNIT	STATE PACKAGING /BOX QUANTITY	BRAND	LEAD TIME (DAYS)	COMPLY YES / NO	DIRECT MATEIRAL: % IMPORTED	DIRECT MATERIAL: % LOCAL CONTENT	%DIRECT LABOUR	% TRANS PORT	% OTHER OVERHEADS AND %PROFITS	%TOTAL	RATE OF EXCHANG E	ADJUSTMENT FREQUENCY	IMPORTED	LOCALLY MANUFAC TURED
28	New	Additional consumables required for functioning of all cochlear implant sound processors awarded on the tender as well as all previous devices issued within South Africa over the past 5 years	Each															
29	New	Repair and service of all cochlear implant sound processors awarded on the tender as well as all previous devices issued within South Africa over the past 5 years	Each															
30	New	Direct streaming device for listening to the television/media compatible with all cochlear implant sound processors awarded on the tender as well as all previous devices issued within South Africa over the past 5 years	Each															
31	New	Direct streaming device for listening to access to a cellphone compatible with all cochlear implant sound processors awarded on the tender as well as all previous devices issued within South Africa over the past 5 years	Each															
32	New	Direct streaming device to facilitate ease of listening in difficult listening situations compatible with all cochlear implant sound processors awarded on the tender as well as all previous devices issued within South Africa over the past 5 years	Each															
33	New	Device to enable Bluetooth wireless streaming to cochlear implant sound processor where direct streaming is not available in a cochlear implant sound processor	Each															



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Non-firm Prices
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NOTE: If the information required regarding each item cannot be inserted in the space provided on either page 1, 2, 3, 4 or 5 of this form, additional information may be provided on a photocopy of this form.

The goods / services are therefore required by the Customer Department / Institution, as indicated on RFP 01.

"Firm" prices are deemed to be fixed prices, which are only subject to the following statutory changes, namely VAT and any levy related to customs and excise. "Non-firm" prices are all prices other than "firm" prices and which are either subject to Rate of Exchange claims and/or subject to published indices or documentary evidence.

In case of a contract being awarded as a result of this RFP, all applications for price adjustments must be referred to the GPT, Private Bag X112, Marshalltown. 2107. Price adjustments shall not be backdated and shall be applicable from date of approval by the GPT. The successful supplier shall submit an application, in writing and supported by documentary proof, to the GPT thirty (30) days before the effective date of any price adjustment, whether based on RoE (par. 1), formula(e) (par. 1 and/or 2) or documentary proof (par. 3).

NOTE: Non-firm prices may be loaded when calculating comparative prices.

1. CLAIMS SUBJECT TO RATE OF EXCHANGE (RoE)

In case of bid prices being subject to Rate of Exchange (RoE) variations, please specify the amount, as well as the applicable rate of exchange at the time of bidding applicable to each item.

Price adjustments, based on changes in the rate of exchange, shall only be considered if the change, based on the previous rate, had moved by more than 5%.

1.1 COMPILING THE RoE FORMULA - Cost breakdown structure

A cost breakdown in terms of local & imported components must be submitted for each item as follows:

Imported portion	%	Local portion	%	Total	100 %
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Whatever breakdown chosen in terms of local and imported components cannot be changed over the duration of any contract awarded based on this RFP.

1.2 AMOUNT(S) SUBJECT TO RoE VARIANCE - IMPORTED PORTION OF RoE FORMULA

Amount(s) subject to exchange rate variations – please specify for each item number individually.

Item N ^o	
ROE Variance	

(as per item number on RFP 06 Price Schedule)

1.3 BASE RoE - IMPORTED PORTION OF RoE FORMULA

Exchange rate applicable as at the time of bidding – please specify every currency applicable and indicate which items are affected by which exchange rate

Item N ^o	
EXCHANGE RATE	

(as per item number on RFP 06 Price Schedule)



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2. CLAIMS SUBJECT TO PUBLISHED INDICES

For all items to which non-firm prices apply, bidders must submit a cost breakdown, which indicates the proportion of the prices subject to adjustment.

Item N^o

(as per item number on RFP 06 Price Schedule)

Where price adjustments based on an escalation formula is chosen as the method of price adjustment, variations in the actual costs for whatever reason are for the account of the successful bidder. This implies that:

- formula-based adjustments (as per this method in par 2) and
- proven cost increases (as per the method in par 3) cannot both be entertained at the same time for the same cost element.

2.1 METHOD 1: FORMULA BASED ADJUSTMENTS

2.1.1 The escalation (or price adjustment) formula shall provide for a minimum fixed element of at least 15% of the price, which shall not be subject to adjustment. The following standard formula structure is prescribed for calculating escalation / price adjustments:

IN CASES OF PERIOD CONTRACTS, NON FIRM PRICES WILL BE ADJUSTED (LOADED) WITH THE ASSESSED CONTRACT PRICE ADJUSTMENTS IMPLICIT IN NON FIRM PRICES WHEN CALCULATING THE COMPARATIVE PRICES

IN THIS CATEGORY PRICE ESCALATIONS WILL ONLY BE CONSIDERED IN TERMS OF THE FOLLOWING FORMULA:

$$Pa = (1 - V)Pt \left(D1 \frac{R1t}{R1o} + D2 \frac{R2t}{R2o} + D3 \frac{R3t}{R3o} + D4 \frac{R4t}{R4o} \right) + VPt$$

Where:

Pa	=	The new escalated price to be calculated.
(1-V)Pt	=	85% of the original bid price. Note that Pt must always be the original bid price and not an escalated price.
D1, D2..	=	Each factor of the bid price eg. labour, transport, clothing, footwear, etc. The total of the various factors D1, D2...etc. must add up to 100%.
R1t, R2t.....	=	Index figure obtained from new index (depends on the number of factors used).
R1o, R2o	=	Index figure at time of bidding.
VPt	=	15% of the original bid price. This portion of the bid price remains firm i.e. it is not subject to any price escalations.

The following index/indices must be used to calculate your bid price:

Index	Dated	Index	Dated	Index	Dated



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Non-firm Prices

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2.1.2 Cost breakdown structure

A percentage (%) cost breakdown for each item must be submitted according to the following example – actual figures to be added to the table (2nd column) in par. 2.1.3 below:

– the various elements specified in this paragraph will form the series (D1, D2 ... up to Dn) in the formula to be indicated in par 2.1.1 above.

EXAMPLE OF COST BREAKDOWN STRUCTURE

Direct labour 25%**
 Direct material 30%**
 Transport 25%**
 Other overheads 20%**

Total 100%

FURNISH A BREAKDOWN OF YOUR PRICE IN TERMS OF ABOVE-MENTIONED FORMULA. THE TOTAL OF THE VARIOUS FACTORS MUST ADD UP TO 100%.

FACTOR (D1, D2 etc. eg. Labour, transport etc.)	PERCENTAGE OF BID PRICE

Whatever breakdown of index series are chosen cannot be changed over the duration of any contract awarded based on this RFP.

2.2 APPLICATION OF THE PRICE ADJUSTMENT FORMULA

2.2.1. Fixed price period

GPG suggests an initial fixed period of at least six (6) months from the effective date of any agreement, which may be awarded as a result of this RFP. Specify from what date the first price adjustment would be applicable (as per item number on RFP 06 Price Schedule)

2.2.2 Frequency of price adjustments after fixed price period

GPG suggests quarterly adjustments, after the initial fixed price period. Longer periods than three (3) months (quarterly) between adjustments will be considered even more favourably.

(as per item number on RFP 06 Price Schedule)



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Non-firm Prices
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3. METHOD 2: ADJUSTMENTS BASED ON DOCUMENTARY PROOF

Price adjustments shall also be considered based on independent trust worthy documentary proof of cost, price variances or payments (forward cover cost).

GPG would however prefer claims based on published indices (as per the method in par 2 above), as a result of the fact that the confidentiality regarding source and price of goods can be maintained with a formula. Providing substantiating or supporting documentation (as per this method in par 3) often reveals information that may be considered confidential by the bidder.

Please again note that

- formula-based adjustments (as per the method in par 2) and
- proven cost increases (as per this method in par 3) cannot both be entertained at the same time for the same cost element.

3.1. Amount(s) subject to change based on documentary proof –

Please specify for each item individually.

Item N ^o	
Amount	

(as per item number on RFP 06 Price Schedule)

3.2.1. Fixed price period

GPG suggests an initial fixed period of at least six (6) months from the effective date of any agreement, which may be awarded as a result of this RFP. Specify from what date the first price adjustment would be applicable.

(as per item number on RFP 06 Price Schedule)

3.2.2 Frequency of price adjustments after fixed price period

GPG suggests quarterly adjustments, after the initial fixed price period. Longer periods than three (3) months (quarterly) between adjustments will be considered even more favourably.

(as per item number on RFP 06 Price Schedule)



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4 PRICES SUBJECT TO RATE OF EXCHANGE VARIATIONS

4.1. Please furnish full particulars of your financial institution, state the currencies used in the conversion of the prices of the items to South African currency, which portion of the price is subject to rate of exchange variations and the amounts remitted abroad.

PARTICULARS OF FINANCIAL INSTITUTION	ITEM NO	PRICE	CURRENCY	RATE	PORTION OF PRICE SUBJECT TO ROE	AMOUNT IN FOREIGN CURRENCY REMITTED ABROAD
				ZAR=		
				ZAR=		
				ZAR=		
				ZAR=		
				ZAR=		
				ZAR=		

4.2 Adjustments for rate of exchange variations during the contract period will be calculated by using the average monthly exchange rates as issued by your commercial bank for the periods indicated hereunder: (Proof from bank required)

AVERAGE MONTHLY EXCHANGE RATES FOR THE PERIOD:	DATE DOCUMENTATION MUST BE SUBMITTED TO THIS OFFICE	DATE FROM WHICH NEW CALCULATED PRICES WILL BECOME EFFECTIVE	DATE UNTIL WHICH NEW CALCULATED PRICE WILL BE EFFECTIVE

Name(s) & Signature(s) of Bidder(s)	
CAPACITY	
DATE:	



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PREFERENCE POINTS CLAIM FORM

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PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2022

This preference form must form part of all tenders invited. It contains general information and serves as a claim form for preference points for specific goals.

NB: BEFORE COMPLETING THIS FORM, TENDERERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF THE TENDER AND PREFERENTIAL PROCUREMENT REGULATIONS, 2022

1. GENERAL CONDITIONS

1.1 The following preference point systems are applicable to invitations to tender:

- the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
- the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).

1.2 **To be completed by the organ of state**

[TICK APPLICABLE BOX]

☐	The applicable preference point system for this tender is the 90/10 preference point system.
☐	The applicable preference point system for this tender is the 80/20 preference point system.
☐	Either the 90/10 or 80/20 preference point system will be applicable in this tender. The lowest/ highest acceptable tender will be used to determine the accurate system once tenders are received.

1.3 Points for this tender (even in the case of a tender for income-generating contracts) shall be awarded for:

- (a) Price; and
- (b) Specific Goals.



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PREFERENCE POINTS CLAIM FORM

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1.4 To be completed by the organ of state:

The maximum points for this tender are allocated as follows:

	POINTS
PRICE	
SPECIFIC GOALS	
Total points for Price and SPECIFIC GOALS	100

1.5 Failure on the part of a tenderer to submit proof or documentation required in terms of this tender to claim points for specific goals with the tender, will be interpreted to mean that preference points for specific goals are not claimed.

1.6 The organ of state reserves the right to require of a tenderer, either before a tender is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the organ of state.

2. DEFINITIONS

- (a) **“tender”** means a written offer in the form determined by an organ of state in response to an invitation to provide goods or services through price quotations, competitive tendering process or any other method envisaged in legislation;
- (b) **“price”** means an amount of money tendered for goods or services, and includes all applicable taxes less all unconditional discounts;
- (c) **“rand value”** means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;
- (d) **“tender for income-generating contracts”** means a written offer in the form determined by an organ of state in response to an invitation for the origination of income-generating contracts through any method envisaged in legislation that will result in a legal agreement between the organ of state and a third party that produces revenue for the organ of state, and includes, but is not limited to, leasing and disposal of assets and concession contracts, excluding direct sales and disposal of assets through public auctions; and
- (e) **“the Act”** means the Preferential Procurement Policy Framework Act, 2000 (Act No. 5 of 2000).



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PREFERENCE POINTS CLAIM FORM

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3. FORMULAE FOR PROCUREMENT OF GOODS AND SERVICES

3.1. POINTS AWARDED FOR PRICE

3.1.1 THE 80/20 OR 90/10 PREFERENCE POINT SYSTEMS

A maximum of 80 or 90 points is allocated for price on the following basis:

80/20

or

90/10

$$Ps = 80 \left(1 - \frac{Pt - P_{min}}{P_{min}} \right) \text{ or } Ps = 90 \left(1 - \frac{Pt - P_{min}}{P_{min}} \right)$$

Where

Ps = Points scored for price of tender under consideration

Pt = Price of tender under consideration

Pmin = Price of lowest acceptable tender

3.2. FORMULAE FOR DISPOSAL OR LEASING OF STATE ASSETS AND INCOME GENERATING PROCUREMENT

3.2.1. POINTS AWARDED FOR PRICE

A maximum of 80 or 90 points is allocated for price on the following basis:

80/20

or

90/10

$$Ps = 80 \left(1 + \frac{Pt - P_{max}}{P_{max}} \right) \text{ or } Ps = 90 \left(1 + \frac{Pt - P_{max}}{P_{max}} \right)$$

Where

Ps = Points scored for price of tender under consideration

Pt = Price of tender under consideration

Pmax = Price of highest acceptable tender



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PREFERENCE POINTS CLAIM FORM

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4. POINTS AWARDED FOR SPECIFIC GOALS

- 4.1. In terms of Regulation 4(2); 5(2); 6(2) and 7(2) of the Preferential Procurement Regulations, preference points must be awarded for specific goals stated in the tender. For the purposes of this tender the tenderer will be allocated points based on the goals stated in table 1 below as may be supported by proof/ documentation stated in the conditions of this tender:
- 4.2. In cases where organs of state intend to use Regulation 3(2) of the Regulations, which states that, if it is unclear whether the 80/20 or 90/10 preference point system applies, an organ of state must, in the tender documents, stipulate in the case of—
- (a) an invitation for tender for income-generating contracts, that either the 80/20 or 90/10 preference point system will apply and that the highest acceptable tender will be used to determine the applicable preference point system; or
 - (b) any other invitation for tender, that either the 80/20 or 90/10 preference point system will apply and that the lowest acceptable tender will be used to determine the applicable preference point system,
- then the organ of state must indicate the points allocated for specific goals for both the 90/10 and 80/20 preference point system.



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Table 1: Specific goals for the tender and points claimed are indicated per the table below.

(Note to organs of state: Where either the 90/10 or 80/20 preference point system is applicable, corresponding points must also be indicated as such.)

Note to tenderers: The tenderer must indicate how they claim points for each preference point system.)

The specific goals allocated points in terms of this tender	Number of points allocated (90/10 system) (To be completed by the organ of state)	Number of points allocated (80/20 system) (To be completed by the organ of state)	Number of points claimed (90/10 system) (To be completed by the tenderer)	Number of points claimed (80/20 system) (To be completed by the tenderer)



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DECLARATION WITH REGARD TO COMPANY/FIRM

4.3. Name of company/firm

4.4. Company registration number

4.5. TYPE OF COMPANY/ FIRM

[TICK APPLICABLE BOX]

☐	Partnership/Joint Venture / Consortium
☐	One-person business/sole propriety
☐	Close corporation
☐	Public Company
☐	Personal Liability Company
☐	(Pty) Limited
☐	Non-Profit Company
☐	State Owned Company

4.6. I, the undersigned, who is duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the specific goals as advised in the tender, qualifies the company/ firm for the preference(s) shown and I acknowledge that:

- i) The information furnished is true and correct;
- ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;
- iii) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 4.2, the contractor may be required to furnish documentary proof to the satisfaction of the organ of state that the claims are correct;
- iv) If the specific goals have been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the organ of state may, in addition to any other remedy it may have –



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- (a) disqualify the person from the tendering process;
- (b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
- (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
- (d) recommend that the tenderer or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted from obtaining business from any organ of state for a period not exceeding 10 years, after the *audi alteram partem* (hear the other side) rule has been applied; and
- (e) forward the matter for criminal prosecution, if deemed necessary.

SIGNATURE(S) OF TENDERER(S)	
SURNAME AND NAME	
DATE	
ADDRESS	