

Quotation

Quote No: QT074212\Q029805CE/25 AF/HM Date: 25-Nov-25
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OPTRON

OPTRON (Pty) Ltd

P.O. Box 7911
Centurion, 0157
South Africa

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Lakefield Office Park (Building C)
272 West Avenue
Centurion, 0046, South Africa

Reg. No: 2012/176413/07
VAT Reg No: 4960261693
CSD Supplier No: MAAA0051195

To: AGRICULTURAL RESEARCH COUNCIL
INSTITUTE FOR SOIL CLIMATE AND WATER
PRIVATE BAG X 79
H/O - 012 487 9840
PRETORIA
GAUTENG
0001
SOUTH AFRICA

Ship To:

Att: Richard Tswai
Richard@arc.agric.za
RFQ: ISC012503000100

Line. No.	Qty.	Item Number	Description	Unit Price	Price excl. VAT ZAR
1	1	4260574665623	Trinity Pro ADS-B (ROW)	488,679.00	488,679.00
2	1	-	114050-50-1 - T110 Tablet, WiFi/BT, WWAN, Empower	93,200.00	93,200.00
3	1	WINX-CON-4	WINX CONNECT Simple 4 Port USB 3.0 Hub	500.00	500.00
4	1	4260574666644	TPT Sony ILX-LR1	207,642.00	207,642.00
5	2	SD-512GB	SanDisk Extreme Pro 512GB UHS-I V30 SDHC Memory Card (200MB/	3,800.00	7,600.00
6	1	TRANS-RDF8-CR	Transcend RDF8 USB 3.1 Memory Card Reader	630.00	630.00
7	1	AA002N001	YAESU FTA250L AIRBAND PORTABLE	8,000.00	8,000.00
8	1	4260574664930	TP Spare Left Wing	8,528.00	8,528.00
9	1	4260574664923	TP Spare Right Wing	8,528.00	8,528.00
10	1	4260574664947	TP Spare Elevator	4,264.00	4,264.00
11	1	4260574665456	TPT iBase set	17,924.00	17,924.00
12	1	4260574660451	Magnetic USB-Cable	225.00	225.00
13	1	SAM-USB-BLACK	Samsung Usb To Type C Cable-Black	300.00	300.00
14	2	-	4260574664954 - TPT Standard Repair Items	3,361.00	6,722.00
15	3	SP-PRO-300	Hard Carry Case for Trinity Payloads with foam housing	2,630.00	7,890.00
16	3	4260574668013	QS Protect Trinity Pro (Annually)	31,467.00	94,401.00
17	3	-	4260574668082 - Trinity Pro Protect Replacement	87,373.00	262,119.00
18	3	-	MAINT - Servicing is based on a 100 hour flight time. Calcul	13,300.00	39,900.00
19	3	TRN-UAV	Training: Training & Support: UAV Operation & Data	10,000.00	30,000.00
20	0	-	Processing - 1-day on site (2pax max)	0.00	0.00
21	1	-	GS2.1x2.1 - Custom made Foldable Ground Sheet	1,950.00	1,950.00
22	0	-		0.00	0.00
23	0	-	RFQ: ISC012503000100	0.00	0.00
24	0	-	Validity: 30 Days	0.00	0.00

Comments:				Discount	0.00
				Subtotal	1,289,002.00
				VAT	193,350.30
				ZAR Total order	1,482,352.30

Additional Options

1. **Training:** Different levels of Product specific training: The product-specific training provides the user with operational training specific to the product and application. Please select this option for a detailed quotation.
2. **Extended warranty:** The Extended Hardware Warranty option extends the original warranty period of the product and protects against defects in materials and workmanship. Please select this option for a detailed quotation.
3. **Software maintenance:** The software maintenance extension covers all software application upgrades that are released during the coverage period. Please select this option for a detailed quotation.

Quote Acceptance

Company: AGRICULTURAL RESEARCH COUNCIL

Quote\Ref No: QT074212\Q029805CE/25 AF/HM

Date: 25-Nov-25

I hereby accept the terms and conditions of the abovementioned quotation dd 25-Nov-25 and would like to place an order with OPTRON (Pty) Ltd for:

Item No _____	QTY _____	Price _____
Item No _____	QTY _____	Price _____
Item No _____	QTY _____	Price _____
Item No _____	QTY _____	Price _____
Item No _____	QTY _____	Price _____
Item No	QTY	Price
Item No	QTY	Price

☐

All Listed Items

Total: _____

ORDER NO: _____

SIGNED: _____

On behalf of _____
(Company Name)

NAME: _____
(Who hereby warrant their authority)

DATE: _____

Terms and Conditions:

1. Prices are quoted in South African Rand (ZAR) or alternative currency indicated on the quotation.
2. Quoted prices exclude VAT and are valid for a period of 14 DAYS from date of issue.
3. Unless otherwise stated, all prices are strictly net, Inco Terms 2020 EXW (Ex Works) Centurion, South Africa.
4. Quoted prices are linked to the ZAR / USD Exchange Rate. This quote has been prepared on a three-month forward cover of R 0.00 to the USD. The final price will be subject to the three-month forward cover rate on the date that OPTRON receives the official Purchase Order.
5. Prices include a 1 (one) year Hardware Warranty and Software Maintenance, with 90 DAYS warranty on batteries (where applicable).
6. Estimated delivery lead time is 4 to 6 WEEKS after receipt of an official Purchase Order subject to OEM stock availability.
7. Delivery charges will be payable on all orders (see detail below) unless customer arranges collected from our warehouse.
8. On exports, unless specifically stated otherwise, prices do not include delivery, taxes, customs duties or any related additional costs.
9. Unless quoted as a separate line item, prices do not include on-site installation, training, international and local travel, accommodation, meals and related travel expenses.
10. Payment terms for non-account holders and export orders are strictly CIA. For account holders, payment is due 30 DAYS from date of invoice. Over-due amounts shall bear interest from the due date to date of settlement, calculated at the prime rate +2% and be capitalised monthly in arrears.
11. Please ensure that all correspondence are addressed to "OPTRON (Pty) Ltd".
12. For detailed Terms and Conditions of Sale, please refer to our website at <https://optron.com/company-overview/>

Delivery Charges

OPTRON within 65km	R180.00
Courier charge:RSA Deliveries (Economy)	R350.00 minimum
Courier charge: International Deliveries	Per Quotation
Speed Service <1kg	R85.00 minimum