

Criteria	Requirements	Deliverables	Scoring Methodology	Weighting	Rating	% Rating	% Score	Eskom Comments
1. COMPANY PROFILE	Tenderers are required to demonstrate performance in comparable projects of similar size and nature, List of previous similar projects.	Three (3) reference letters in company letterheads as proof of previous experience successfully implementing similar projects.	Does not Meet: No Information provided, i.e. No Previous Experience submitted or Inadequate information submitted Partial Meet (Large gap): One (1) project reference letter submitted of previous projects successfully completed/in progress, with contactable references including project/supply information and period of activity. Partial Meet (Small gap) : Two (2) project reference letters submitted of previous projects successfully completed/in progress, with contactable references including project/supply information and period of activity. Meet : Three (3) project reference letters submitted of previous projects successfully completed/in progress, with contactable references and period of activity	60%	0	0%	0%	
	The tenderer must be able to demonstrate that the project personnel have sufficient knowledge, experience and the necessary qualifications to provide the required services. This includes all staff on the "project" organisational structure. Proof that the organisation has been in existence for more than two years.	Evidence of : 1. Organisational Structure and CVs of personnell. 2. Company profile detailing atleast 2 years experience in the supply of air conditioner units.	Does not Meet: No Information provided, i.e.No organisational structure or CVs provided or comapny profile relating to the years experience in the industry. Partial Meet (Large gap): No relevant experience / partial Organisational Structure or CV's submitted Partial Meet (Small gap) : Organisational Structure and/ or CVs submitted with partially relevant experience. Meet : Organisational Structure and CVs submitted with relevant experience.	40%	0	0%	0%	
	TOTAL WEIGHTING			100%	Does not meet	0%	0.0%	
2. SUPPLY OF PRODUCTS	Demonstrate ability to comply with Eskom Specifications	Tender must submit Technical datasheet/s for all various Air-Conditioning Units .	Does not Meet: No Information provided, i.e. No documents submitted. Meet : All the technical datasheet was submitted.	40%	0	0%	0%	
	Transportation of goods for site delivery at Koeberg Nuclear Power Station (PS)	Evidence of : 1. Delivery vehicles road worthiness, 2. Maintenance records for vehicles. 3. Copy of Driver's Licence as proof of a Suitably Coded driver for deliveries, listed with current active license (Code 10 with a valid PDP or better) with between 3-4 years relevant experience in conducting deliveries. OR 3. If courier services are used, Tenderer to submit a Methodology Statement showing evidence of how delivery to Koeberg Power Station as a National Key Point (NKP), will take place.	Does not Meet: No evidence provided, i.e. No documents submitted. Meet : Roadworthiness, maintenance records of delivery vehicles and details pertaining to the code 10 driver are provided and is in line with the requirements of Transportation of goods for site delivery at Koeberg Nuclear Power Station (PS) OR A Methodology Statement showing evidence of how delivery to Koeberg Power Station as a National Key Point (NKP), will take place, if a courier service will be used, in line with the requirements of Transportation of goods for site delivery at Koeberg Nuclear Power Station (PS)	30%	0	0%	0%	
	Company Policy on Warranties and Gaurantees	Company Policy on Warranties and Guarantee showing. Air-conditioner units to have a one year (12 months) warranty/ guarnatee.	Does not Meet: No Information provided, i.e. Company policy on Warranties, and Guarantee. Meet : Submitted company standard policy on Warranties and Guarantees showing commitment to Eskom's requirement.	30%	0	0%	0%	
TOTAL WEIGHTING				100%	0	0%	0.0%	

Final Analysis						
1. COMPANY PROFILE			40.0%	0.0%		
2. SUPPLY OF PRODUCTS			60.0%	0.0%		
TOTAL			100%	0.0%		

The scoring of the Quality Evaluation Criteria is conducted as follows:
A supplier is given a score in each of the sub-categories. These sub-categories are requirements detailed in the specification or contract. Scores are allocated as follows:
0 - 0% - Does not meet
1 - 50% - Partial meet (Large gap)
2 - 75% - Partial Meet (Small gap)
3- 100% - Meet
The overall score for functionality criteria is analysed as follows:
0% - 79% - Does not meet
80% - 100% - Meet

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14 October 2024