

National Bid Adjudication Committee

To	The National Bid Adjudication Committee
Attention	The NBAC Chairperson
Preparer	Kopano H. Sentsho Operational Manager: Strategic Sourcing
Executive	Deliwe Rampa Executive: Procurement
Date	31 October 2023
Subject	Recommendation for award of tender: FT07/2023(RFB740) Appointment of the suppliers for the supply and delivery of SARS Dell standard specification laptops (Latitude 5540) and Lenovo (Thinkpad L15 Gen 4) at Gauteng office.

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ATTACHMENTS:

Annexure	Description
A	Published Main RFP document
B	Business Requirements Specification (BRS) document
C	Pricing schedule, price evaluation & price clarification letters
D	Financial analysis report
E	Governance report
F	CSD report & SBD 4 form of recommended bidder(s)
G	Confirmation of budget availability approved in terms of the DOA
H	Approved sourcing strategy in terms of the DOA
I	Approved Business Case
J	Approved BEC minutes of recommended bidder(s) and final adoption of tender process
K	Request to Procure (RTP)
L	Accreditation letter

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ABBREVIATIONS AND REFERENCE DOCUMENTS:

Table 1A: Abbreviations

Abbreviation	Description
BAC	Bid Adjudication Committee
B-BBEE	Broad-Based Black Economic Empowerment
BEC	Bid Evaluation Committee
BRF	Bid Request Form
BSC	Bid Specification Committee
NBAC	National Bid Adjudication Committee
NT	National Treasury
PFMA	Public Finance Management Act No. 29 of 1999 as amended 2 March 2018
PPPFA	Preferential Procurement Policy Framework Act No. 5 of 2000
RTP	Request To Procure form
SARS	South African Revenue Service
SBD	Standard Bidding Document

Table 1B: References

Reference:
SARS Supply Chain Management Policy Preferential Procurement Policy Framework Act No. 5 of 2000 and its Regulations Broad-Based Black Economic Empowerment Act No. 53 of 2003 and B-BBEE Codes of Good Practice Public Finance Management Act No. 29 of 1999 as amended 2 March 2018 Government of the Republic of South Africa General Procurement Guidelines Treasury Regulations issued in terms of PFMA, 2005 Regulations in terms of the PFMA, 2001 - Framework for Supply Management Chain

1. SUBJECT

RFT07/2023(RFB740) Appointment of the suppliers for the supply and delivery of SARS Dell standard specification laptops (Latitude 5540) and Lenovo (Thinkpad L15 Gen 4) at Gauteng office.

2. PURPOSE

- 2.1 The purpose of this submission is to request the National Bid Adjudication Committee (NBAC) to consider approval of the award of suppliers, CA Computer Solutions International CC for the supply and delivery of SARS Dell standard specification laptops (Latitude 5540) and Lenovo standard specification laptops (Thinkpad L15 Gen 4) at Gauteng office.

3. COMMODITY BACKGROUND

3.1 Background

Currently, a total of 1293 standard laptops have reached their end of life and require to be replaced within the current financial year as they are underperforming devices. Replacement is essential to maintain optimal performance and productivity.

By replacing end-of-life devices we can provide SARS users with access to the latest technology and faster processing speeds. This will lead to an overall improvement in the user experience and increase productivity by ensuring the devices are at minimum specification for modern applications like MS Teams, MS Office, Service Manager and other current versions of desktop applications.

SARS also require 242 standard laptops to cater for the new Customs Cadets. SARS invite suitably qualified service providers (bidders) to submit tenders for the procurement of the identified standard Dell and Lenovo laptops that need to be replaced.

3.2 Summarised scope of work as per published bid

- 3.2.1 768 Dell standard specification laptops (Latitude 5540)
3.2.2 767 Lenovo standard specification laptops (Thinkpad L15 Gen 4).
3.2.3 The details of SARS requirements are included in the Tender Main RFP document (Annexure B).

3.3 Current contract details

- 3.3.1 **None**, a request for tender is issued to the SITA approved service providers on the transversal, RFB as and when the need arise contract.

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3.4 Internal spend history

3.4.1 The following indicates 2022-2023 historical spend

No.	Supplier Name	Quantity	Amount
1.	Ubuntu	2600	R 60 984 354.25
2.	Angaza Holdings	390	R 8 569 489.50
Total			R 69 215 674.75

Notes

- The above spend drawn is for all types of laptops (standard and high specification).

3.5 Demand plan details

3.5.1 The following indicates details of the demand plan:

Line item on Demand Plan	Project description per the Demand Plan	Multiple years estimated value (incl. taxes) per the Demand Plan	Proposed advert date per the Demand Plan
235	Equipment refresher: PC & Laptop refresher Including High Tech and Visual Impaired special Laptop	R 236 438 000.00	31/03/2024

4. PROCESS: PLANNING, PUBLICATION AND CLOSING**5.1 Tender process timelines**

5.1.1 The table below illustrates the tender process timelines:

Table 5A: Tender process timelines

No	Activity	Date	Reasons for delay
1	RTP & BRF received by Procurement	11 August 2023	
2	Shopping cart received by Procurement	15 August 2023	
3	BSC kick-off meeting	18 August 2023	
4	Tender advertised	05 September 2023	
5	The tender was advertised on the following platforms	The tender is a limited tender and the invitation to bid was only sent to selected suppliers based on an internal supplier selection methodology from the list of accredited resellers of the SITA transversal contract, referenced RFB740.	
6	Tender closing date & time	26 September 2023 @ 11h00 am	
7	Tender validity expiry date	90 days	
8	Number of days from receipt of RTP received by Procurement to Tender advertised:	Number of calendar days: 15 days	

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No	Activity	Date	Reasons for delay
9	Number of days from tender closing date to NBAC submission date:	Number of calendar days: 26 days	

5.2 Bid Specification and Evaluation committees

5.2.1 The BSC technical members from the Business Unit were separate to the BEC technical evaluators, to ensure segregation of duties. The table below illustrates the Bid Specification Committee (BSC) and the cross-functional Bid Evaluation Committee (BEC) members:

Table 5B: BSC and BEC members

Name	Designation	Role in the tender
Kopano Sentsho	Sourcing Specialist (Ops Manager Sourcing)	Chairperson
Bid Specification Committee (BSC) – Technical specialist team		
Francois de Beer	Senior Specialist	Technical Specialist
Nkosenye Masondo	Workstation Support	Technical Specialist
Thabiso Masanabo	Coordinator: IT	Technical Specialist
Bid Evaluation Committee (BEC) – Technical evaluation team		
Cassmin Naidoo	Senior Systems Engineer	Technical evaluator
Lynette Smit	Ops Manager: Workstation	Technical evaluator
Elma Groenewald	Elma Groenewald	Technical evaluator
Pricing evaluation team		
Bathabile Motlounq	Ops Manager: VDP	Pricing Specialist (BU)
B-BBEE evaluation team		
Lynne Erasmus	Ops Manager: Procurement	B-BBEE Specialist
Financial Analysis		
Nosipho Simelane	Ops Specialist: Finance	Financial Analysis Specialist
Support Services		
Robin Ndabezitha	Coordinator: Procurement	Procurement Support
Olga Tlhabakwe	Coordinator: Procurement	Procurement Support
Tender Office		
Andre Taljaard	Ops Manager: Support	Tender Office
Vilette Forwood	Functional Specialist	Tender Office
Governance, Risk and Compliance, BEE and Financial Analysis		

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Name	Designation	Role in the tender
Ilse Brassel	Ops Specialist: Governance Risk	Reviewer: Governance, Risk & Compliance
Pravinash Ramnarian	Manager: Governance Risk	Reviewer: Governance, Risk & Compliance
Rekha Singh (Finance)	Manager Financial Analysis	Procurement Manager: BEE & Financial Analysis
Pumzile Sontanga	Procurement Analyst :BEE	Reviewer: Procurement Manager BEE
Kovilan Rajaruthnam	BU Lead: Commercial Service	Reviewer: BEE & Financial Analysis
Management Reviewer		
Lorraine Mafojane	Procurement Manager: Sourcing	Reviewer: Procurement Manager Sourcing

5. PROCESS: CLOSING AND PREQUALIFICATION EVALUATION (Gate 0)

- 5.1 On the closing date and time, nineteen (19) bids were received, of which 2 bids were for bidders that were not invited.
- 5.2 Seventeen bids are considered for evaluation.
- 5.3 The following administrative prequalification evaluation criteria was published as per the Main RFP document:

Table 6A: Prequalification evaluation criteria published

No	Prequalification evaluation criteria
1	SBD 1: Invitation to bid form
2	SBD 4: Bidder's Disclosure
3	SBD 6.1: Preference points claim form
4	Supplier Risk Questionnaire
5	Oath of Secrecy
6	Proof of registration on the Central Supplier Database (CSD)
7	General Conditions of Contract (GCC) and/or Draft Agreement
8	A complete set of three (3) most recent years annual financial statements

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- 5.4 The table below reflects the prequalification evaluation outcomes for each bid evaluated by the Chairperson of the tender:

Table 6B: Prequalification evaluation outcome

No	Bidder name	SBD 1	SBD 4	SBD 6.1	Oath of Secrecy	Supplier Risk Questionnaire	CSD report	CSD MAAA number	Outcome
1	Babinatlou Suppliers And Projects	√	√	√	√	√	√	MAAA0032683	Qualified
2	Khusela Solutions (Pty) Ltd	√	√	√	√	√	√	MAAA0045172	Qualified
3	Elethu Integrated Services	√	√	√	√	√	√	MAAA0329577	Qualified
4	Legends Information And Communication Technology (Pty) Ltd	√	√	√	√	√	√	MAAA0322454	Qualified
5	AKB Technology	√	√	√	√	√	√	MAAA0067825	Qualified
6	BIG O TRADING 787 Cc	√	√	√	√	√	√	MAAA0004145	Qualified
7	Lammbtech (Pty) Ltd	√	√	√	√	√	√	MAAA0023344	Qualified
8	Datacentrix	√	√	√	√	√	√	MAAA0022766	Qualified
9	Dodom And Son (Pty) Ltd	√	√	√	√	√	√	MAAA0429849	Qualified
10	A And C Cosmic Solutions	√	√	√	√	√	√	MAAA0009004	Qualified
11	Lets Share Trading 54	√	√	√	√	√	√	MAAA0081979	Qualified
12	Caryldine Pty (Ltd)	√	√	√	√	√	√	MAAA0679199	Qualified
13	CA Computer Solutions International Cc	√	√	√	√	√	√	MAAA0196122	Qualified
14	Khauleza It Solutions Pty (Ltd)	√	√	√	√	√	√	MAA0027458	Qualified
15	Enabling ICT Solutions Pty (Ltd)	√	√	√	√	√	√	MAAA0003397	Qualified
16	Chm Vuwani Computer Solutions Pty (Ltd)	√	√	√	√	√	√	MAAA0023239	Qualified
17	Maloahe Information Technologies CC	√	√	√	√	√	√	MAAA0654451	Qualified

Notes:

1. A request to tender was issued to one hundred and two (102) selected bidders and 17 bidders as

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depicted above responded. The bid invitation was limited to selected and invited bidders as per the internal supplier selection methodology.

2. Two bids namely, Diopoint Pty (Ltd) and AE SOFT Pty (Ltd), were received however could not be considered for evaluation because they were not invited to bid.
3. Bidders were provided a period of seven (7) working days to resubmit outstanding administrative prequalification documents.
- 5.5 The prequalification evaluation outcome was presented to the BEC together with the Declaration of Interest forms for their completion, in respect of the bids received. No conflict of interest was noted by any of the BEC members.
- 5.6 Of the Seventeen (17) bidders evaluated during prequalification, no bidders were disqualified, and Seventeen (17) bidders were qualified to be evaluated further.

6. PROCESS: MANDATORY EVALUATION (Gate 1)

- 6.1 Only bidders that met the prequalification evaluation requirements were evaluated for mandatory evaluation. The following mandatory evaluation criteria was published as per the Main RFP document:

Table 7A: Mandatory evaluation criteria published

No	Mandatory evaluation criteria	Bidder to submit as proof	Non-submission may result in disqualification
1	Supplier must provide proof that they are a Dell or /and Lenovo's Authorized partner or re-seller.	Accreditation Certificate or a Letter from the OEM, Dell or /and Lenovo.	YES – Non-Submission of the required documentation will result in the disqualification of the bidder
2	Suppliers must provide the relevant product certification	Product certification	YES – Non-Submission of the required documentation will result in the disqualification of the bidder

- 6.2 The table below reflects the mandatory evaluation outcomes for each bid evaluated by the BEC technical evaluators:

Table 7B: Mandatory evaluation outcome

No	Bidder name	Accreditation Certificate or a Letter from the OEM, Dell	Product certification	Outcome
ORIGINAL EQUIPMENT MANAGEMENT: DELL				
1	Big O Trading 787 CC	√	√	Qualified

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No	Bidder name	Accreditation Certificate or a Letter from the OEM, Dell	Product certification	Outcome
2	Lammbtech (Pty) Ltd	√	√	Qualified
3	Ca Computer Solutions International CC	√	√	Qualified
4	Khauleza It Solutions Pty (Ltd)	√	√	Qualified
5	Dodom And Son (Pty) Ltd	√	√	Qualified
6	Maloahe Information Technologies CC	√	√	Qualified
7	Babinatlou Suppliers nd Projects	√	X	Disqualified
8	Khusela Solutions (Pty) Ltd	X	√	Disqualified
9	Elethu Integrated Services	√	X	Disqualified
10	Legends Information And Communication Technology Pty (Ltd)	√	X	Disqualified
11	AKB Technology	X	√	Disqualified
12	Datacentrix	X	X	Disqualified
13	A And C Cosmic Solutions	X	√	Disqualified
14	Lets Share Trading 54	√	X	Disqualified
15	Carylldine Pty (Ltd)	X	√	Disqualified
16	Enabling ICT Solutions Pty (Ltd)	√	X	Disqualified
17	Chm Vuwani Computer Solutions Pty (Ltd)	√	X	Disqualified
ORIGINAL EQUIPMENT MANAGEMENT: LENOVO				
1	Babinatlou Suppliers and Projects	√	√	Qualified
2	Khusela Solutions (Pty) Ltd	√	√	Qualified
3	Legends Information and Communication Technology (Pty) Ltd	√	√	Qualified
4	Big O Trading 787 CC	√	√	Qualified

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No	Bidder name	Accreditation Certificate or a Letter from the OEM, Dell	Product certification	Outcome
5	Lammbtech (Pty) Ltd	√	√	Qualified
6	Datacentrix	√	√	Qualified
7	Dodom And Son (Pty) Ltd	√	√	Qualified
8	Lets Share Trading 54	√	√	Qualified
9	CA Computer Solutions International CC	√	√	Qualified
10	Khauleza It Solutions Pty (Ltd)	√	√	Qualified
11	Maloahe Information Technologies CC	√	√	Qualified
12	Elethu Integrated Services	X	√	Disqualified
13	AKB Technology	X	√	Disqualified
14	A And C Cosmic Solutions	X	√	Disqualified
15	Carylldine Pty (Ltd)	X	X	Disqualified
16	Enabling ICT Solutions Pty (Ltd)	√	X	Disqualified
17	CHM Vuwani Computer Solutions Pty (Ltd)	X	√	Disqualified
SUMMARY OUTCOME				
ORIGINAL EQUIPMENT MANAGEMENT: DELL			ORIGINAL EQUIPMENT MANAGEMENT: LENOVO	
Qualified bidders		6	Qualified bidders	11
Disqualified bidders		11	Disqualified bidders	6

- 6.3 Of the Seventeen (17) bidders evaluated during mandatory evaluation, for **SARS Dell standard specification laptops (Latitude 5540)**, eleven (11) bidders were disqualified, and six (6) bidders met the mandatory requirements and qualified to be evaluated further.
- 6.4 Of the Seventeen (17) bidders evaluated during mandatory evaluation, for **SARS Lenovo standard specification laptops (Thinkpad L15 Gen 4)**, six (6) bidders were disqualified, and eleven (11)

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bidders met the mandatory requirements and qualified to be evaluated further.

7. PROCESS: PRICE & B-BBEEE/SPECIFIC GOALS EVALUATION (Gate 3)

7.1 In line with the requirements of the Preferential Procurement Policy Framework Act, 2000, and its Regulations and SARS Preferential Procurement Policy, only bidders that have met or exceeded the minimum threshold for functionality in the technical evaluation, were evaluated further in terms of the following preference point system:

Table 9A: Price and B-BBEE/specific goals evaluation criteria published

No	Criteria	Points
1.	Price	80
2.	Specific goals	20
	TOTAL	100

7.2 Price evaluation (Gate 2, Stage 1)

7.2.1 Only bidders that met the prequalification and mandatory evaluation requirements were evaluated for price evaluations.

7.2.2 Bidders were issued with a standard pricing schedule to complete. Refer to Annexure C. Points for the price evaluation were calculated in accordance with the formula stated below:

Table 9B: Price evaluation formula

Price evaluation formula	Points
$P_s = 80 \left(1 - \frac{P_t - P_{min}}{P_{min}} \right)$	80

Where

P_s = Points scored for price of proposal under consideration
 P_t = Rand value of proposal under consideration
 P_{min} = Rand value of lowest acceptable proposal

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7.2.3 The table below reflects the detailed pricing proposals for each bid evaluated by the Pricing Specialist:

Table 9C1: Detailed price proposals evaluated: Dell

No	Bidder name	Standard Laptop- Dell (unit Price)	Notebook Bag (unit Price)	Notebook Lock (unit Price)	QTY	Total Cost (incl. VAT) for 768 units
1	Big O Trading 787 CC	R 39 219.00	R 700.00	R 850.00	768	R 36 007 180.80
2	Lammbtech (Pty) Ltd	R 41 287.32	R 712.80	895.32		R 37 885 252.61
3	CA Computer Solutions International CC	R 36 982.00	Included in Laptop Cost			R 32 662 502.40
4	Khauleza It Solutions Pty (Ltd)	R 45 112.13	R 798.90	R 1 005.81		R 41 436 953.09
5	Dodom And Son (Pty) Ltd	R 39 949.31	R 693.00	R 862.16		R 36 656 747.90
6	Maloahe Information Technologies CC	R 38 504.90	R 789.40	R 991.00		R 35 579 976.96

Table 9C2: Detailed price proposals evaluated: Lenovo

No	Bidder name	Standard Laptop- Dell (unit Price)	Notebook Bag (unit Price)	Notebook Lock (unit Price)	QTY	Total Cost (incl. VAT) for 767 units
1	Datacentrix	R 18 754 588.13	R 299 897.00	R 238 153.50	767	R 19 292 638.63
2	Legends IT	R 19 227 807.95	R 308 717.50	R 352 820.00		R 19 889 345.45
3	CA Computer Solution	R 20 141 611.75	Included in Laptop Cost			R 20 141 611.75
4	Lets Share Trading	R 20 749 344.20	R 419 855.80	R 341 353.35		R 21 510 553.35
5	Babinatlou Suppliers and Projects	R 20 751 108.30	R 419 855.80	R 341 353.35		R 21 512 317.45
6	Domdom Solution	R 20 326 083.69	R 760 600.54	R 429 470.15		R 21 516 154.37
7	Big O Trading	R 19 757 920.00	R 379 281.50	R 388 102.00		R 20 525 303.50
8	Khusela Solutions	R 20 781 098.00	R 441 025.00	R 352 820.00		R 21 574 943.00
9	Lammbtech (Pty) Ltd	R 21 193 077.09	R 400 741.78	R 443 847.56		R 22 037 666.43
10	Khauleza IT Solutions	R 22 959 911.45	R 472 487.72	R 384 273.90		R 23 816 673.08
11	Maloahe Inf Tech	R 23 469 586.40	R 444 553.20	R 352 820.00		R 24 408 087.60

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7.2.4 The table below reflects the price evaluation outcomes and points achieved for each bid evaluated by the Pricing Specialist:

Table 9D1: Price evaluation outcome: Dell

No	Bidder name	Total bid price (incl. VAT)	Points achieved for financial offer (out of 80)	Points for Financial Offer
1	CA Computer Solution International CC	R 32 662 502.40	R 32 662 502.40	80.00
2	Maloahe Information Technologies	R 35 579 976.96	R 32 662 502.40	72.85
3	Big O Trading CC	R 36 007 180.80	R 32 662 502.40	71.81
4	Domdom and Son	R 36 656 747.90	R 32 662 502.40	70.22
5	Lammbtech Pty (Ltd)	R 37 885 252.61	R 32 662 502.40	67.21
6	Khauleza IT Solutions Pty) Ltd	R 41 436 953.09	R 32 662 502.40	58.51

7.2.5 The table below reflects the request for best and final offer outcomes of Dell

Table 9D2: Request for best and final offer outcomes

No	Bidder name	Description	price (incl. VAT)	Negotiated Price	Difference (savings)
1	CA Computer Solution International CC	Price per Laptop	R 42 529.30	R 29 995.45	R 12 533.85
2		Total bid Price	R 32 662 502.40	R 23 036 505.60	R 9 625 996.80

Table 9D3: Price evaluation outcome: Lenovo

No	Bidder name	Total bid price (incl. VAT)	Points achieved for financial offer (out of 80)	Points for Financial Offer
1	Datacentrix	R 19 292 638.63	R 19 292 638.63	80.00
2	Legends IT	R 19 889 345.45	R 19 292 638.63	77.53
3	CA Computer Solution	R 20 141 611.75	R 19 292 638.63	76.48
4	Lets Share Trading	R 21 510 553.35	R 19 292 638.63	70.80
5	Babinatlou Suppliers and Projects	R 21 512 317.45	R 19 292 638.63	70.80

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No	Bidder name	Total bid price (incl. VAT)	Points achieved for financial offer (out of 80)	Points for Financial Offer
6	Domdom Solution	R 21 516 154.37	R 19 292 638.63	70.78
7	Big O Trading	R 20 525 303.50	R 19 292 638.63	74.89
8	Khusela Solutions	R 21 574 943.00	R 19 292 638.63	70.54
9	Lammbtech (Pty) Ltd	R 22 037 666.43	R 19 292 638.63	68.62
10	Khauleza IT Solutions	R 23 816 673.08	R 19 292 638.63	61.24
11	Maloahe Inf Tech	R 24 408 087.60	R 19 292 638.63	58.79

7.3 B-BBEE/Specific goals evaluation (Gate 3, Stage 2)

7.3.1 Points for the B-BBEE/specific goals evaluation were allocated according to the following preference point system allocation

Table 9E: B-BBEE/specific goals evaluation points allocation

B-BBEE/specific goals evaluation Criteria	Points
Bidders to submit: - A duly completed SBD 6.1 Preference point claim form, - A valid B-BBEE certificate, sworn affidavit, or CIPC certificate, and - Bidders are required to submit CIPC registration documents or letter from an attorney or registered accountant in their letterhead for the verification of ownership points claim.	20

7.3.2 The following table indicates the specific goals and points to be claimed for this RFP:

Table 9F: B-BBEE/specific goals evaluation points allocation

No	The B-BBEE/specific goals allocated points in terms of this tender as per SBD6.1	Number of points allocated (20)
1	Exempted Micro Enterprise (EME)	10.00
2	Qualifying Small Enterprise (QSE)	5.00
3	30% Women	10.00

The following table indicates the specific B-BBEE/specific goals documents that were to be submitted for this RFP:

Table 9G: B-BBEE/specific goals documents checklist

	Classification	Turnover	Submission requirement
1.	Exempted Micro Enterprise (EME)	Below R10 million p.a.	A sworn affidavit or certificate from CIPC.

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	Classification	Turnover	Submission requirement
2.	Qualifying Small Enterprise (QSE)	Between R10 million and R50 million p.a.	- A sworn affidavit only 51% Black Ownership and above; or - A copy of B-BBEE Rating Certificate from a SANAS accredited rating agency.
3.	Large Enterprise (LE)	Above R50 million p.a.	A copy of B-BBEE Rating Certificate from a SANAS accredited rating agency.

The table below reflects the B-BBEE/specific goals evaluation outcomes and points achieved for each bid evaluated by the B-BBEE Specialist:

Table 9H: B-BBEE/specific goals evaluation outcome

No	Bidder name	Specific goal 1: EME/ QSE		Specific goal 2: 30% Women	Total points achieved for B-BBEE/specific goals outcome (out of 20)
		EME	QSE		
1	Datacentrix	-	-	0.00	0.00
2	Legends IT	-	-	10.00	10.00
3	CA Computer Solution		5	10.00	15.00
4	Lets Share Trading	10.00	-	10.00	20.00
5	Babinatlou Suppliers	10.00		10.00	20.00
6	Domdom Solution	10.00		10.00	20.00
7	Big O Trading	10.00	-	-	10.00
8	Khusela Solutions	-	5.00	10.00	15.00
9	Lammbtech (Pty) Ltd	10.00	-	10.00	20.00
10	Khauleza IT Solutions	5.00	-	-	05.00
11	Maloahe Inf Tech	10.00	-	-	10.00

8. PROCESS: CONSOLIDATION OF PRICE & B-BBEE/SPECIFIC GOALS EVALUATION

- 8.1 The points scored by a bidder for the price and B-BBEE/specific goals evaluations were added together to determine the overall points a bidder's proposal scored out of 100 points for the consolidated price and B-BBEE/specific goals evaluation and ranking of the bidders. The table below reflects the consolidation of the price and B-BBEE/specific goals evaluation outcomes and points achieved for each bid evaluated:

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Table 10A: Consolidated price and B-BBEE/specific goals evaluation outcome: Dell

No	Bidder name	Price (80)	B-BBEE/ specific goals (20)	Total points (100)	Ranking
1	CA Computer Solution International CC	80.00	15.00	95.00	1
4	Domdom and Son	70.22	20.00	90.22	2
5	Lammbtech Pty (Ltd)	67.21	20.00	87.21	3
2	Maloahe Information Technologies	72.85	10.00	82.85	4
3	Big O Trading CC	71.81	10.00	81.81	5
6	Khauleza IT Solutions Pty) Ltd	58.51	5.00	63.51	6

Notes:

1. The highest scoring bidder is CA Computer Solution International CC achieving 95 points.

Table 10B: Consolidated price and B-BBEE/specific goals evaluation outcome: Lenovo

No	Bidder name	Price (80)	B-BBEE/ specific goals (20)	Total points (100)	Ranking
1	CA Computer Solution International CC	76.48	15.00	91.48	1
2	Lets Share Trading	70.80	20.00	90.80	2
3	Babinatlou Suppliers	70.80	20.00	90.80	3
4	Domdom Solution	70.78	20.00	90.78	4
5	Lammbtech (Pty) Ltd	68.62	20.00	88.62	5
6	Legends IT	77.53	10.00	87.53	6
7	Khusela Solutions	70.54	15.00	85.58	7
8	Big O Trading	74.89	10.00	84.89	8
9	Datacentrix	80.00	0.00	80.00	9
10	Maloahe Information Technologies	58.79	10.00	68.79	10
11	Khauleza IT Solutions	61.24	5.00	66.24	11

Notes:

1. The highest scoring bidder is CA Computer Solution International CC achieving 91.48 points.
- 8.2 Based on the above outcome, the bidder CA Computer Solution International CC is therefore the recommended bidder for both Dell (Latitude 5540) and Lenovo (Thinkpad L15 Gen 4) standard

specification laptops.

9. PROCESS: FINANCIAL RISK ANALYSIS

- 9.1 A financial risk analysis was performed on the recommended bidder(s) by the financial analysis team, and Report is attached as Annexure D.
- 9.2 The BEC has noted the report, deliberated and agreed that the risk is minimal based on the fact that payment is done after delivery, however, have put the following mitigation factors in place:
- The need for a financial guarantee is mitigated by a letter received from the distributor, Pinnacle guaranteeing that the entity will have its full support to honour all orders placed with them.
 - It is recommended that strict adherence to contractual payment terms by SARS be maintained, to avoid compromising the tenuous cash flow position of this entity.
 - The bidder's performance guarantee will be included in the service level agreement which will form part of the contract.

10. PROCESS: DUE DILIGENCE

- 10.1 The following due diligence was conducted on the recommended bidder(s):

10.1.1 Tax compliance

- 10.1.1.1 CA Computer Solution International CC is registered on the CSD system, and the tax compliance status is verified as compliant (Annexure F)

10.1.2 Directorship

- 10.1.2.1 Based on the CSD system, CA Computer Solution International CC has the following active directors listed:

Table 12A: List of directors

No	Director listed as per CSD	ID Number
1	Premila Lala	5510010130089
2	Avinesh Lala	7903075037083

10.1.3 Restricted suppliers and Government employees

- 10.1.3.1 CA Computer Solution International CC is not a restricted supplier according to the CSD system (Annexure F).
- 10.1.3.2 None of the directors listed on the CSD system are employees of the State (Annexure F).

11. FIRST LEVEL OF ASSURANCE: LINE MANAGEMENT

- 11.1 The tender management process was reviewed in line with section 51 of the PFMA by line Management.

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- 11.2 Any risks identified within the process has been mitigated by the Operational Manager and Manager Sourcing prior to Senior Manager / Executive Procurement review for further assurance. Management assurance includes the following areas:
- 11.2.1 Sourcing strategy and compliance review prior to advertising;
 - 11.2.2 Prequalification, Mandatory and Technical evaluation;
 - 11.2.3 Pricing and B-BBEE/specific goals evaluation;
 - 11.2.4 NBAC submission report and the tender file completeness.
- 11.3 Management hereby confirms adequate oversight that is consistent with the principles of openness and fairness, and that they have reviewed both the NBAC submission report and the tender file and provide assurance regarding the completeness of both.

12. SECOND LEVEL OF ASSURANCE: GOVERNANCE RISK AND COMPLIANCE

- 12.1 The tender management process was reviewed in line with section 51 of the PFMA by the governance representative, and the Governance report is attached as Annexure E.
- 12.2 Below table depict the procurement view on the unresolved risk reflecting on the governance report :

Finding raised by GRC	Risk/concerns	Sourcing Comments
Delivery lead time was not included as a condition of the bid requirement to ensure stock delays do not impact SARS based on previous experience on laptop delivery	Risk that the awarded suppliers cannot deliver the 1535 laptops on a timely basis. May lead to reputational risk to SARS. The risk of one (1) supplier being appointed to supply both types of laptops does have an underlying risk of dependency / service, should there be delays or contractual issues	As part of the strategic sourcing, at a planning phase, procurement engaged both OEMs' , Lenovo and dell to check to check stock availability and confirm if that the component shortage. The OEMs' confirmed there is no shortages, and they will be able to honoured the required quantity that SARS intend to procure. BEC chairperson, has checked with both OEMs, for the stock availability and feasibility of their production line 's capability to accommodate the SARS requirement. Both OEMs' confirmed that they will be able to honour the SARS requirement should the tender be awarded. The standard delivery lead time is confirmed to be 4 to 6 weeks from receipt of the order, however due to the

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Finding raised by GRC	Risk/concerns	Sourcing Comments
		urgency of the organisational need, SARS will explore the confirmed available option to be exempted from standard lead time to delivery lead time of 15 days. (It should be noted that the engagement process, was part of due diligence and did divulge to OEMs the name of the reseller recommended for approval)
Quoted bid prices for the “Dell laptop” appears significantly high against “Lenovo laptop” or previous spend	Risk that SARS is paying inflated prices for laptops, thereby wasting public funds. Collusive bidding or risk of price fixing. Risk of cost effectiveness	The process considered the request for best and final offer, which resulted to the price decreasing from R 42 529.30 to R 29 995.45 for dell laptops. The following market dynamics have the direct impact on the pricing, which will always differ for all SARS request: • The commodity distribution channel: the OEM issue the price to the distributors and tier 1 and 2 resellers (added advantage that separate the tier 1 & 2 from the rest of the resellers for other tiers). Bidder of tiers 1 and 2 will always offer SARS a cheaper price to the rest of bidders in other tiers. The distributor will add their markup on the OEMs' pricing and pass it to resellers (excluding tier 1 &2), then the resellers will add their margin. • The SITA contract awarded the tender to all tiers without categorisation which will leave

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Finding raised by GRC	Risk/concerns	Sourcing Comments
		us with this price gap irrespective of the rotation. The engagement model states that organisations must rotate suppliers, therefore we have to comply and adhere to terms of engagement which means we cannot be inviting the tier 1 & 2 bidders without rotation.
The financial analysis of the recommended bidder assessed as high.	Risks of awarding to a bidder who is not financially viable, which may cause reputational damage to SARS	The risks, concerns and mitigations in the financial analysis report on the recommended bidder are included in the above on 9.2. It should be noted that the overall risk to SARS is minimal because the laptops will first be delivered and paid later in line with the supplier payment terms.

13. LEGAL AGREEMENT

- 13.1 An appropriate contractual agreement will be negotiated and entered into between SARS and the recommended bidder to govern the critical elements of the tender and ensure that SARS receives value for money to quality and business requirements. The timeous finalisation of such an agreement will be an absolute pre-condition to the recommended bidder(s) being awarded the tender and providing the goods or services to SARS.
- 13.2 NBAC is advised that the recommended bidder(s) will be required in terms of the agreement to consent to continuous and in-depth due diligence to ensure ethical business practices throughout the term of the tender warranties and support services period.

14. FINANCIAL IMPLICATION

- 14.1 The total bid price of the recommended bidder, CA Computer Solution International CC is:

Table 13A: Financial implication

No	Description	Quantity	Amount
1	Dell (Latitude 5540) standard	768	R 29 995.45 R 23 036 505.60

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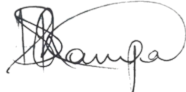
No	Description	Quantity	Amount	
	Laptop			
2	Lenovo (Thinkpad L15 Gen 4) standard Laptop	767	R 26 260.25	R 20 141 611.75
Total bid price after Negotiation				R 43 178 117.35

- 14.2 The total approved budget as per the signed budget confirmation memo is **R 45 566 000 including VAT**, R 6 776 000 for 242 Customs Cadets laptops and R 38 790 000 for employees laptops (hardware equipment refresher). (Annexure G).

15. RECOMMENDATION AND DECLARATION BY THE BEC

- 15.1 The BEC recommends the appointment of CA Computer Solution International CC, for the procurement of both Dell (Latitude 5540) and Lenovo (Thinkpad L15 Gen 4) SARS standard specification laptops, at a total cost of **R 43 178 117.35 including VAT**.
- 15.1.1 The process of appointing the recommended bidder(s) complies with section 51 of the PFMA which stipulates that our procurement practice must be fair, equitable, transparent, competitive and cost-effective. The BEC confirms that this recommendation was done collectively in accordance with the SARS SCM Policy and in terms of, value for money and affordability, efficiency and effectiveness, and open and effective competition.
- 15.2 The BEC confirms that this document was presented to the BEC and adopted in line with the bid procurement processes, and minuted as such and adopted on 25/10/2023.
- 15.3 In line with the procurement processes, the BEC declared that no member is personally or commercially related to any of the bidders who responded to this tender, that the BEC members jointly participated in this tender project without any undue influence or favour other than the criteria set for the evaluation of this tender.

16. SUPPORT OF THE TENDER

Delegation		Name	Recommend		Signature	Conflict of interest		Date
1	Manager Sourcing	Lorraine Mafojane	☒ YES	NO		Y	☐ N	2023/11/02
2	Senior Manager Procurement	N/A	YES	NO	N/A	Y	N	N/A
3	Executive Procurement	Deliwe Rampa	☒ YES	NO		Y	☒ N	02/10/2023

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4	Chief Procurement Officer	Schalk Human	YES	NO		Y	N	3/11/2023
5	Business Area Head	Craig Blunden	YES	NO		Y	N	2023-11-03
Comments:								

17. APPROVAL OF THE TENDER

- 17.1 The National Bid Adjudication Committee (NBAC) approves the appointment of CA Computer Solution International CC, for the procurement of both Dell (Latitude 5540) and Lenovo (Thinkpad L15 Gen 4) SARS standard specification laptops, at a total cost of **R 43 178 117.35** including VAT.
- 17.2 The approval is subject to the negotiation and agreement on the terms and conditions of the Service Level Agreement between the parties.

Delegation		Name	Recommend		Approved		Signature	Conflict of interest		Date
1	NBAC Deputy Chairperson	Bongiwe Mabanga	YES	NO	✓ YES	NO		Y	✓ N	
Comments:										