## **Annexure A: Supply Requirements**

The Supply Requirements for this contract are based on the use of INCOTERMS

The Supplier supplies the goods in accordance with INCOTERMS 2010<sup>1</sup> as follows:

[Select the group and then term within the group which applies and state the applicable delivery place. Delete all the other groups and this note]

Group	Category	Term	Delivery Place
E	departure	EXW	Suppliers Warehouse Rotran to pick up and deliver to Eskom site

The Parties obligations described in Incoterms for the category and term selected are now incorporated into this contract as part of the Supply Requirements and hence the Goods Information.

The obligations of seller and buyer for the selected Incoterm determine each Party's costs, risks and insurance requirements incidental to the supply and transport of the *goods* from *Supplier* to *Purchaser*.

For each of the thirteen terms, Incoterms set out obligations of the seller (the *Supplier*) in ten paragraphs identified as A1 to A10 and the corresponding obligations of the buyer (the *Purchaser*) in paragraphs B1 to B10. These obligations cover the following subjects:

Α	The Supplier's obligations		The Purchaser's obligations	
A1	Provision of goods in conformity with contract	B1	Payment of the price	
A2	Licences, authorisations and formalities	B2	Licences, authorisations and formalities	
А3	Contracts of carriage and insurance	В3	Contracts of carriage and insurance	
A4	Delivery	B4	Taking delivery	
A5	Transfer of risks	B5	Transfer of risks	
A6	Division of costs	В6	Division of costs	
<b>A7</b>	Notice to the buyer	B7	Notice to the seller	
A8	Proof of delivery, transport document or equivalent electronic message	В8	Proof of delivery, transport document or equivalent electronic message	
A9	Checking - packing - marking B9		Inspection of goods	
A10	Other obligations	B10	Other obligations	

## The Supply Requirements for this contract are as follows:

[Use these when INCOTERMS do not apply].

1. The requirements for the supply are	As stated in the specifications		
2. The requirements for transport are	AS stated in the specifications		
3. The delivery place is	Will be stated on the purchase order		
4. Actions of the Parties during supply	Action	Party which does it	

<sup>&</sup>lt;sup>1</sup> International Chamber of Commerce, Incoterms 2010, Paris, January 2011

	Giving notice of Delivery	Supplier		
	Checking packing and marking before dispatch	Supplier		
	Contracting for transport	Eskom/Supplier		
	Pay costs of transport	Eskom		
	Arrange access to delivery place	Eskom		
	Loading the goods	Supplier		
	Unloading the goods	Eskom		
For international procurement	Undertake export requirements	Supplier		
	Undertake import requirements	Supplier		
5. Information to be provided by the <i>Supplier</i>	Title of document			
	Packing lists for cases and their contents			
	Copy of invoice for the goods			
	Delivery Note			
	Test results and maintenance manuals			
For international procurement	Licences, authorisations and other formalities associated with export of the <i>goods</i>			
	Air Waybill or Bill of Lading with associated landing, delivery and forwarding order			
	The Bill of Entry endorsed by the importation authority			
	Customs work sheets, showing tax, duties and surcharges which the law of the country into which the <i>goods</i> are being imported requires the importer to pay  Invoice from the importation clearing agent showing airline fees, landing charges, wharfage and dock dues as applicable			
	Specify other import documents required by authorised officials.			

All other information  $\underline{\mathsf{NOT}}$  pertinent to the above is given in the balance of the Goods Information